Hello, Mr. *XYZ*; it is a pleasure to meet you. I have heard wonderful things about you and your work. So, it is nice to finally meet you in person. Here, please, have a seat. Would you like me to get you a beverage?

I remember when your *ABC* idea helped the team succeed in developing the *DEF* product, and also helped them bag the *LMN* deal. That was quite ingenious of you, I must tell you that. You, my friend, have got a knack for technology, and it will most definitely help you excel further in your career.

Now, the current project that your team is working on, the *JKL* product, is just as challenging, is it not? And you, my friend, as always, want to put in your best effort and get it 'right', am I right?

Perfection is the ultimate aim! I know that, and I agree with you, wholeheartedly. When you succeed, the team succeeds, too; it has a ripple effect; the success is shared. But, now, time is just as important, is it not? Perpetual perfection will never get your idea out in the open; it will remain forever, closeted. Now, the goal that the company had set for the team was to complete the product to their best ability 'within' the stipulated time frame; no exceptions. I personally oversaw your team's efforts, which were quite impressive, I must say. But, unfortunately, based on the current work completion rate, it will only get impossible to complete the development phase within the deadline. Here, the deadline has been our top-most priority. Without this priority, the company and its reputation would be negatively affected. After all, the execution of your lovely ideas rests upon the existence of this company, does it not?

I hope you are aware that your efforts are duly noted, and that we all are very proud of you. This product is just the first release. There is definitely room for improvement, room for more innovative and more 'perfect' ideas in subsequent releases. But, right now, we must complete the product, and quickly initiate the launch phase. At this crucial point in time. 'that' is our main goal, shall we agree on that?

There is absolutely nothing wrong with facing problems. It does not constitute as failure, but merely a means for us to learn and grow and do something even better. Without experimenting, without taking risks, we would never progress, and we would most certainly never know the end of it. Beyond a certain point, we cannot determine the product's success by ourselves; we depend on the customer to use it, to experience it for themselves, and then to provide us with meaningful feedback. And so, to achieve that, we 'must' take the leap. Perfection is not everything, you see. The customer, at the end of the day, just wants 'his' idea of the product, 'on' the product; he cares less for the perfection of it, insofar as it accomplishes its primary aims.

So, let the launch of this product and the feedback we receive provide you with more fresher and clearer ideas and solutions toward perfecting the product. You are not alone. The team has got your back, and so has the company. This risk is being taken collectively. So, stay strong, stay together, and join in on the risks and adventures to not only perfect, but to 'showcase' your perfection to the outside world.

I am very glad for having this talk. Thank you so much, Mr. *XYZ* for your time.