Project Report Template

1.INTRODUCTION

1.1 Overview

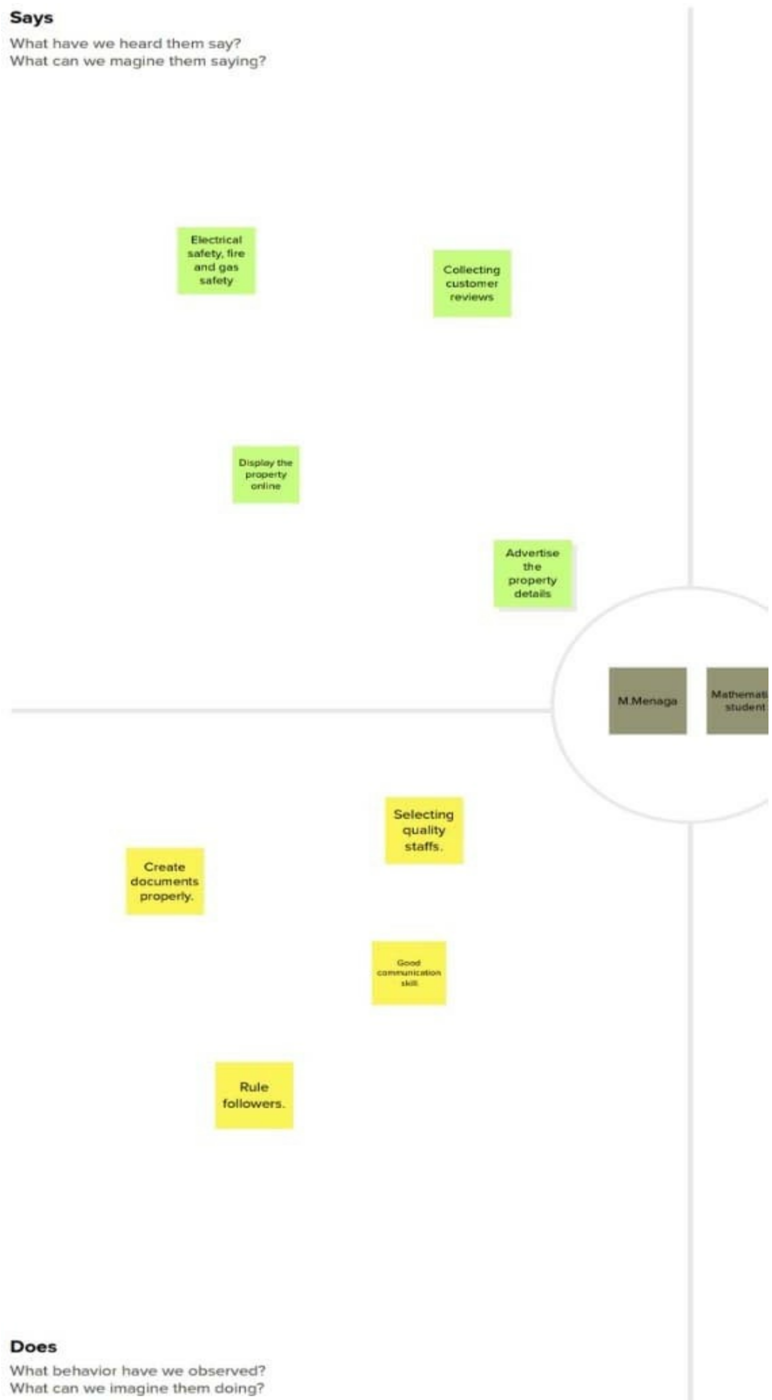
Develop an App foe the Property Management where Buyer can order is Requirement and get the Appropriate Details of the Property. Also Track Whether he is Interested in taking the loan available for so just calculate how much loan Amount user can get it. Create the reports and dashboard so there so there will be clear view just get the reports on the count of loan passed getting the property purchased close the deal.

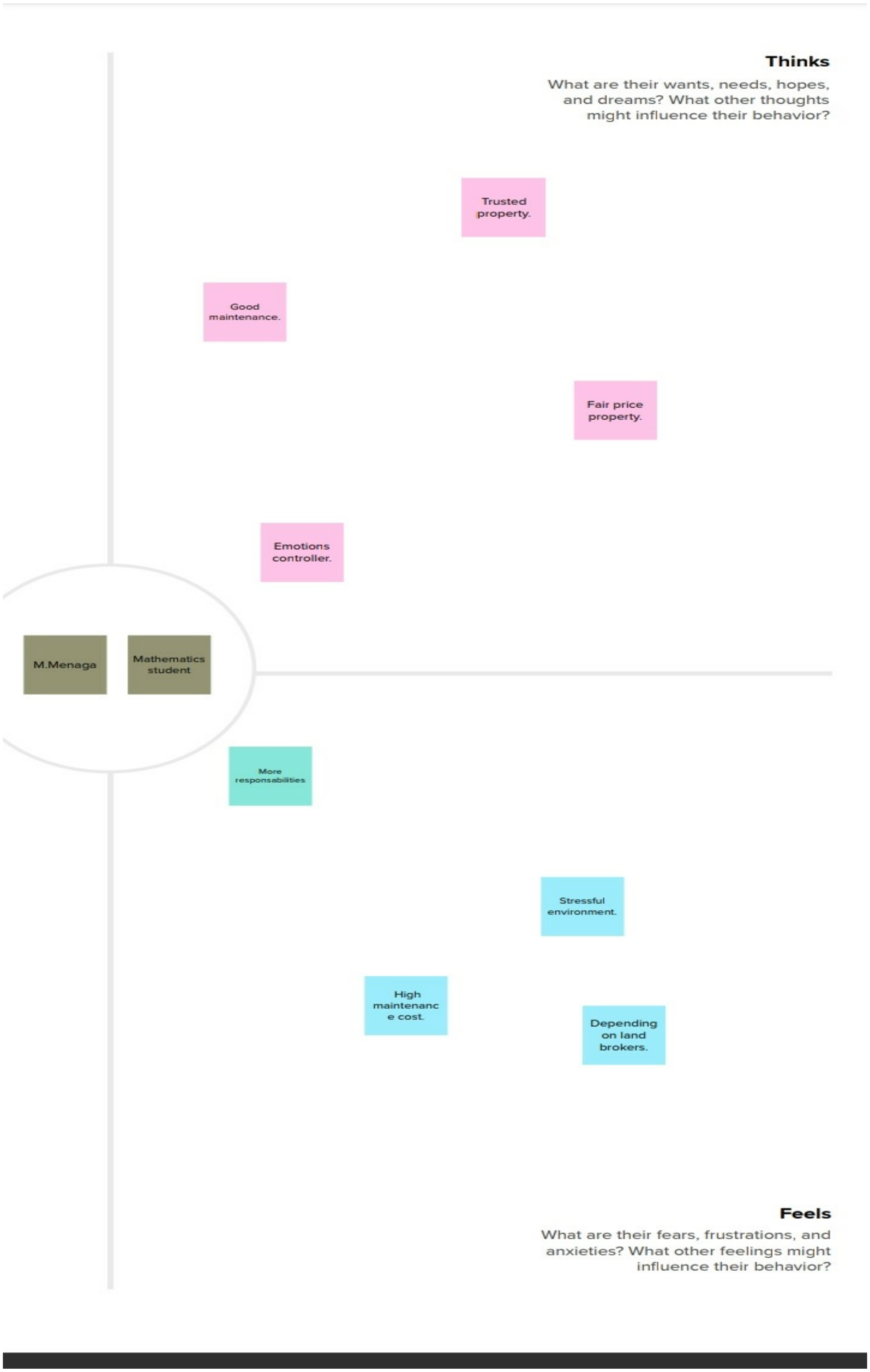
1.2 Purpose

All data in one place and high level data Security. Increased staff efficiency. Automated routine tasks. Flexible prince policy for any customer preferences. It is mainly focused on the purpose of Customer Relationship management.

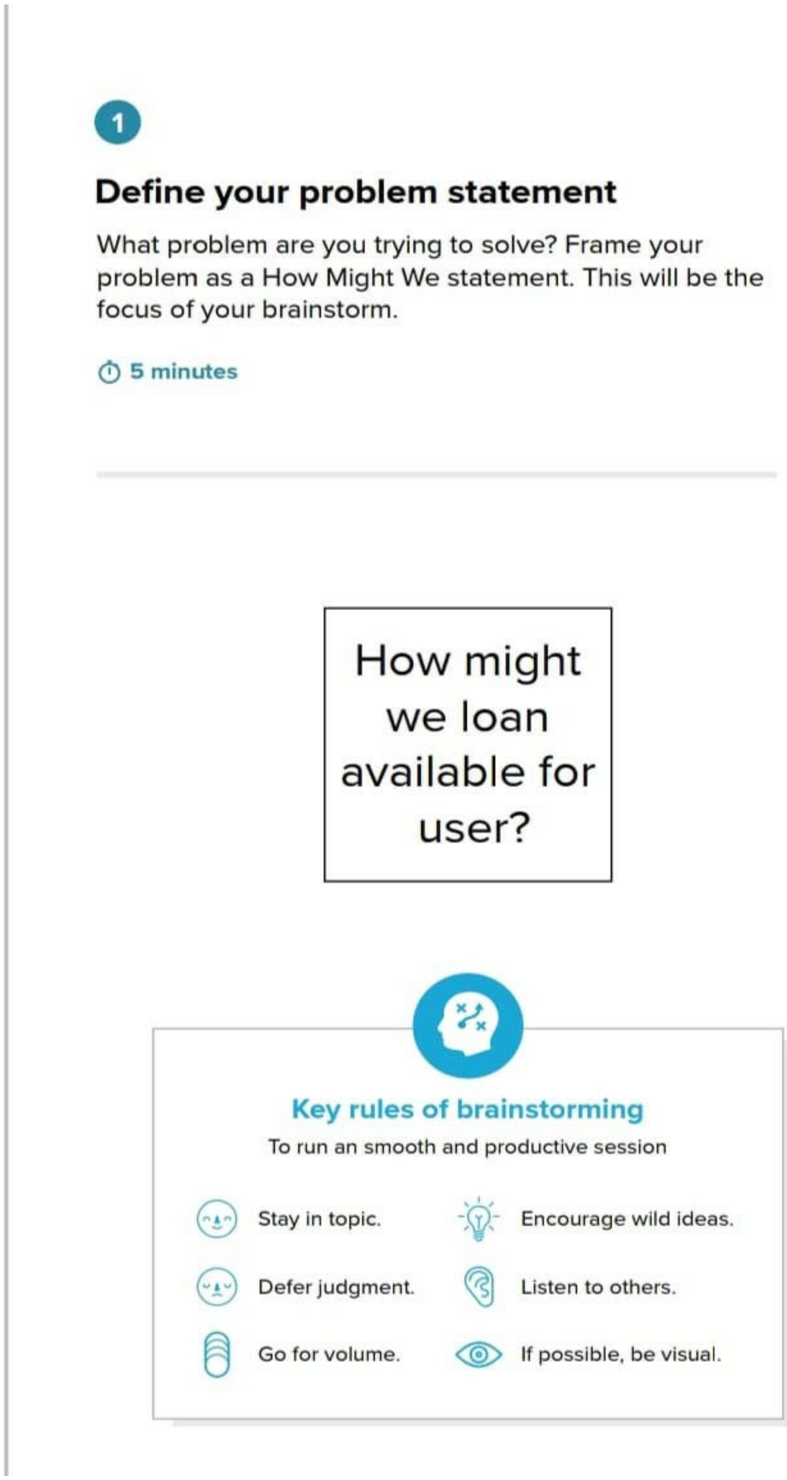
2. PROBLEM DEFINITION & DESIGN THINKING

2.1 Empathy Map




Thinks
What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?
Trusted property.
Good maintenance.
Fair price property.
Emotions controller.
M.Menaga
Mathematics student
More responsabilities
Stressful environment.
High maintenanc e cost.
Depending on land brokers.
Feels
What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?

2.2 Ideation & Brainstorming Map



2

Brainstorm

Write down any ideas that come to mind
that address your problem statement.

10 minutes

M.Menaga

Establish a stable source of income.	Proper ID proof.	Bank statement of previous.

A.Abarna

Current dated salary slip.	Disclose additional sources of income , if any.	Avoid multiple lone applications.

Person 5

Person 6

TIP

You can select a sticky note and hit the pencil [switch to sketch] icon to start drawing!

A.Saranya

A decent credit score.	A timely debt repayment history.	

P.Theivanayagi

Select the loan type that fits your salary.	A few assets such as investments, immovable property, etc..	

Person 7

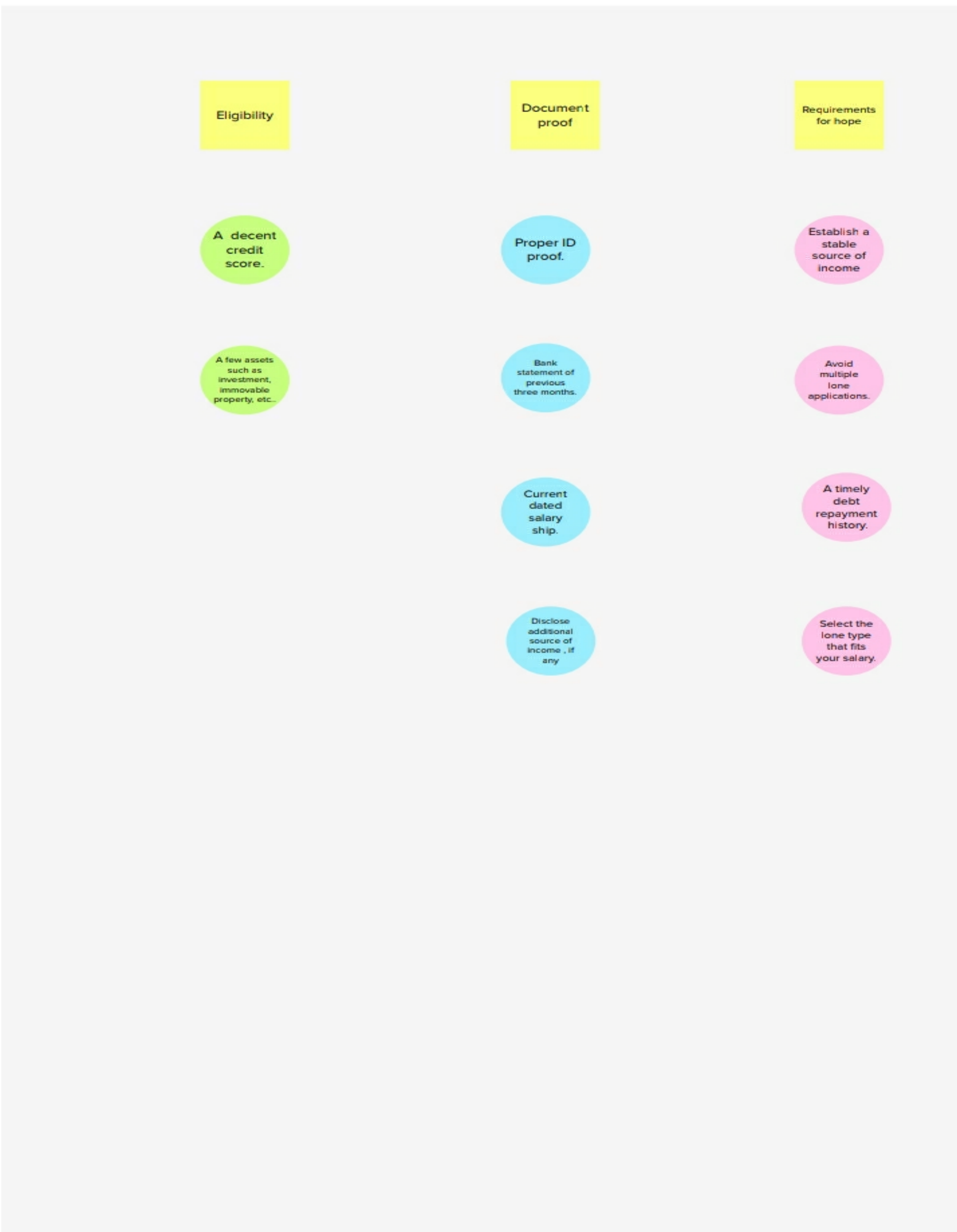
Person 8

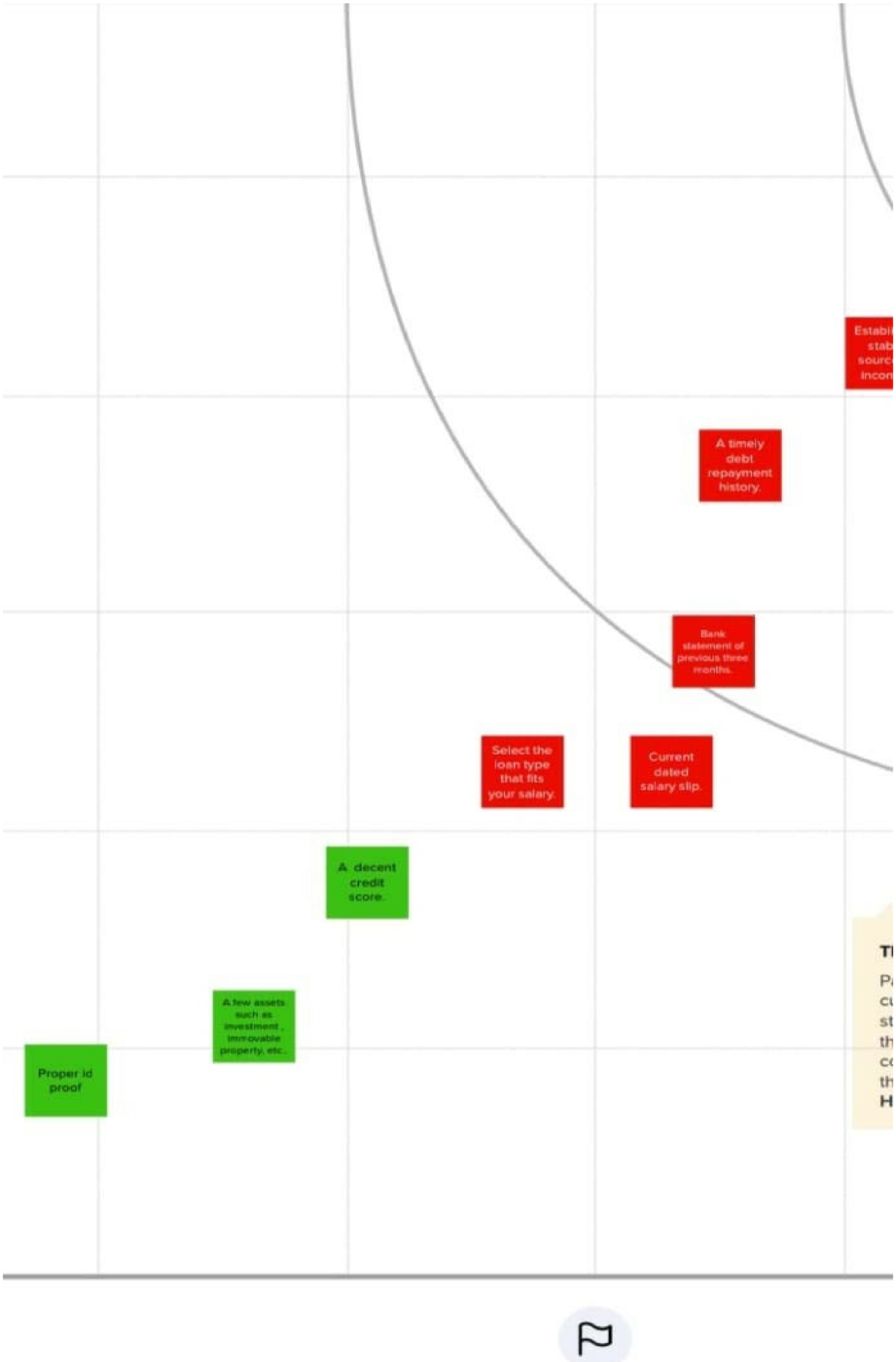
3

Group ideas

Take turns sharing your ideas while clustering similar or related notes as
sticky notes have been grouped, give each cluster a sentence-like label.
bigger than six sticky notes, try and see if you and break it up into smalle

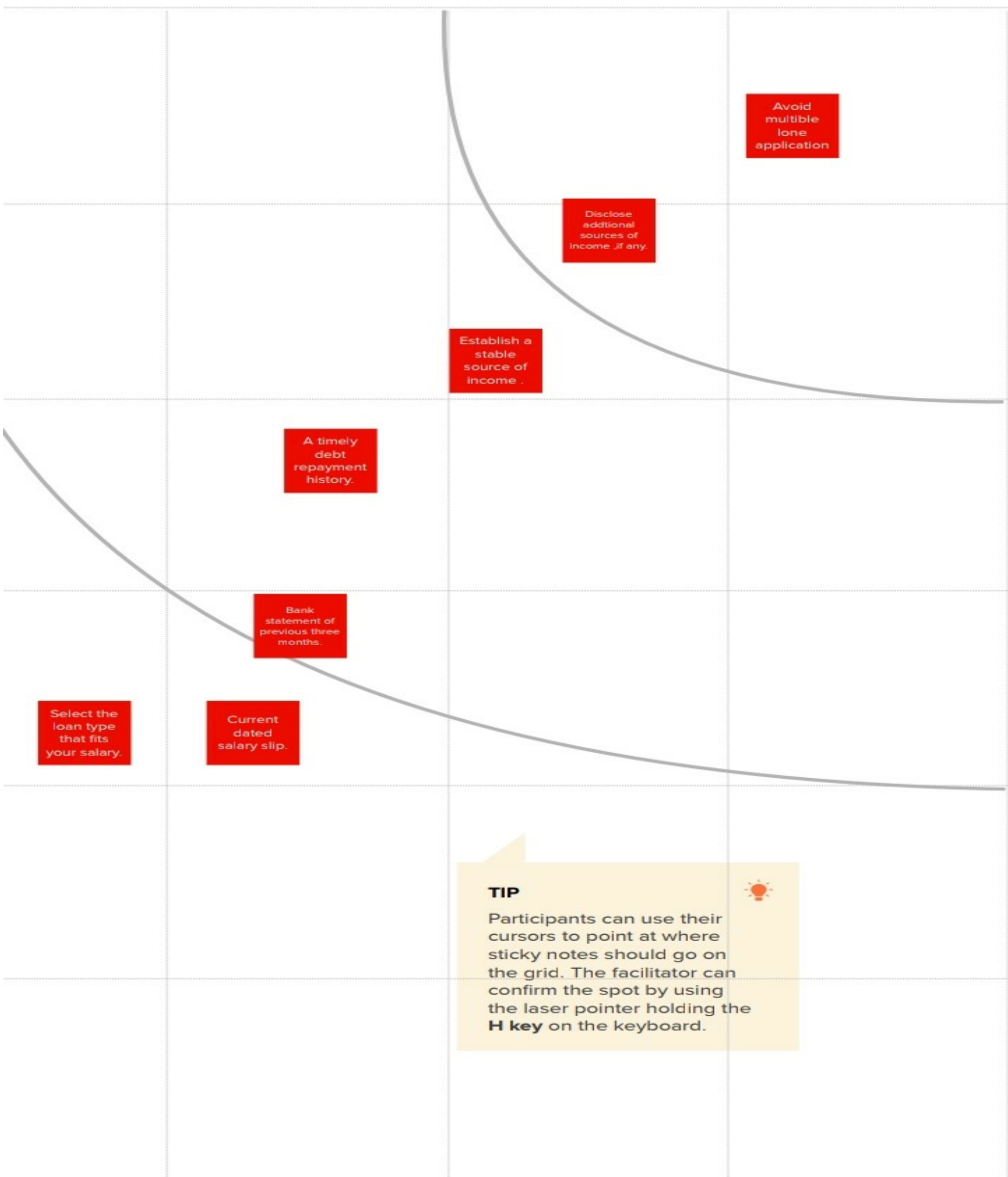
20 minutes





Feasibility

Regardless of their importance, which tasks are more



Feasibility

ess of their importance, which tasks are more
han others? (Cost, time, effort, complexity, etc.)

3. RESULT

3.1 Date Model :

Objective Name	Fields in the Object
Lead	Field Label: Data Type Lead: Auto number State: Picklist City: Picklist Email: Email Phone: Phone
Buy	Field Lable: Data Type Buy: Text Property type: Picklist Discount: Percentage State: Text City: Text Annual Amount to be paid: Currency
Rent	Field Lable: Data Type Rent: Auto number Rental city: Text BHK Type: Picklist

Lead:

Field Label	Data Type
Lead	Auto number
State	Picklist
City	Picklist
Email	Email
Phone	Phone

Buy:

Field Lable	Data Type
Buy	Text
Property type	Picklist
Discount	Percentage
State	Text
City	Text
Annual Amount to be paid	Currency

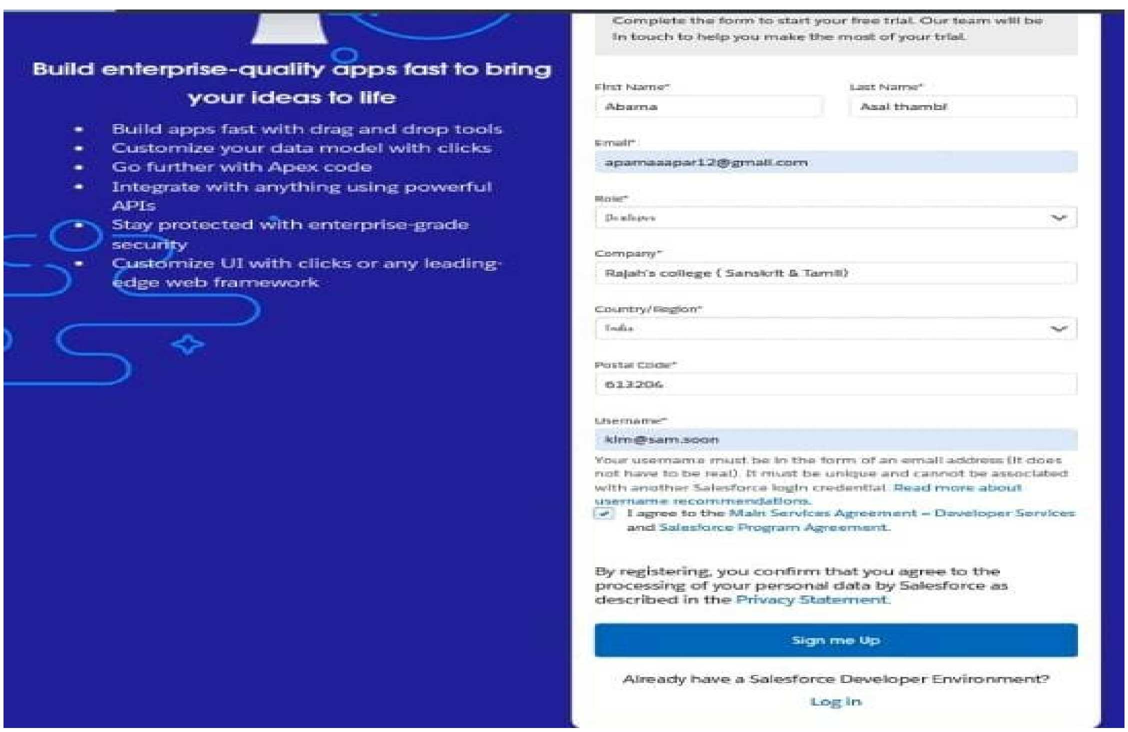
Rent:

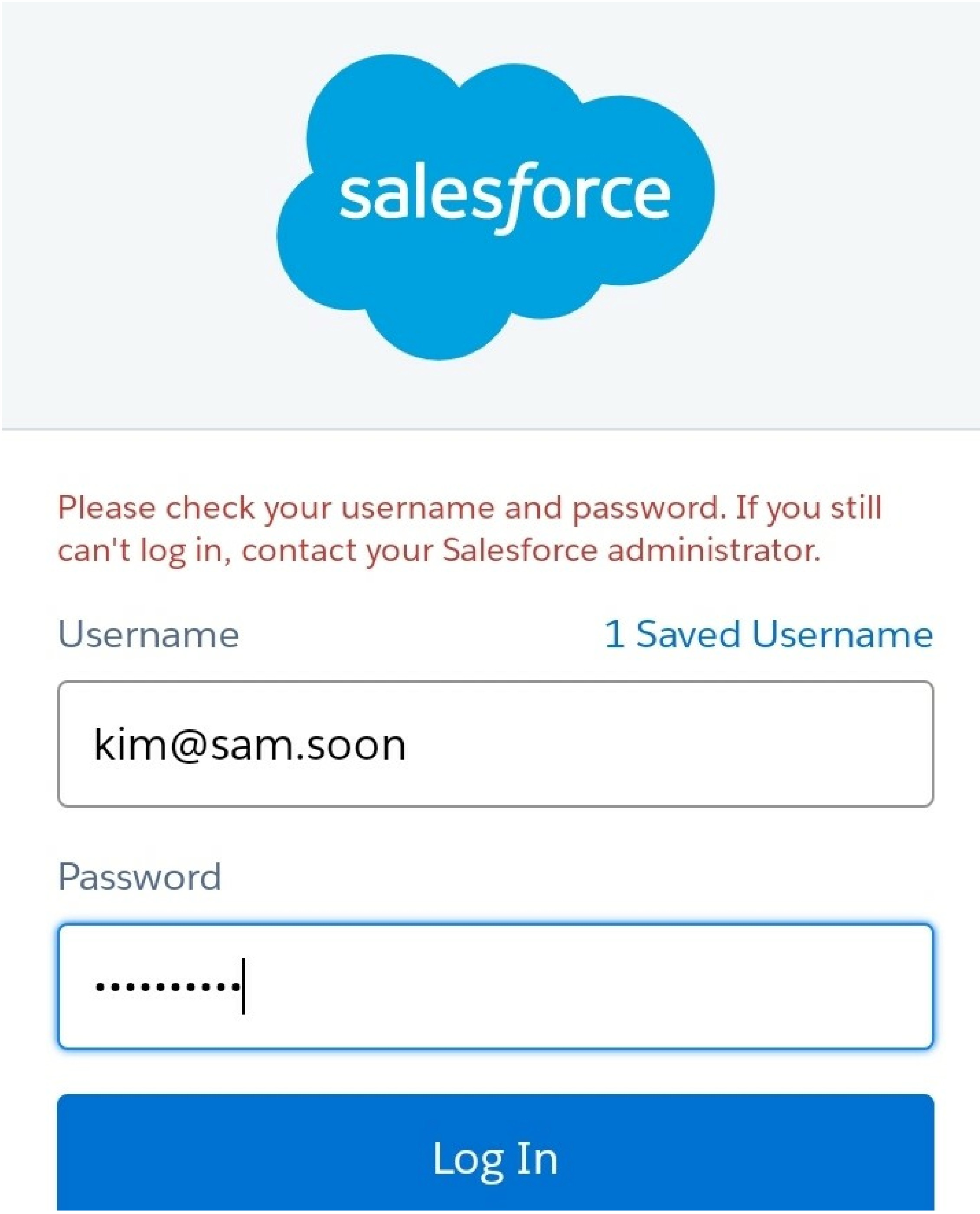
Field Lable	Data Type
Rent	Auto number
Rental city	Text
BHK Type	Picklist

	Field Lable	Data Type
Loan	Loan id	Auto number
	Interest Rate	Currency
	Term	Number
	Annual loan	Number
	Total loan Instalments	Number
	Loan Repayment	Number
	Loan Amount	Formula

3.2 Activity & Screenshot

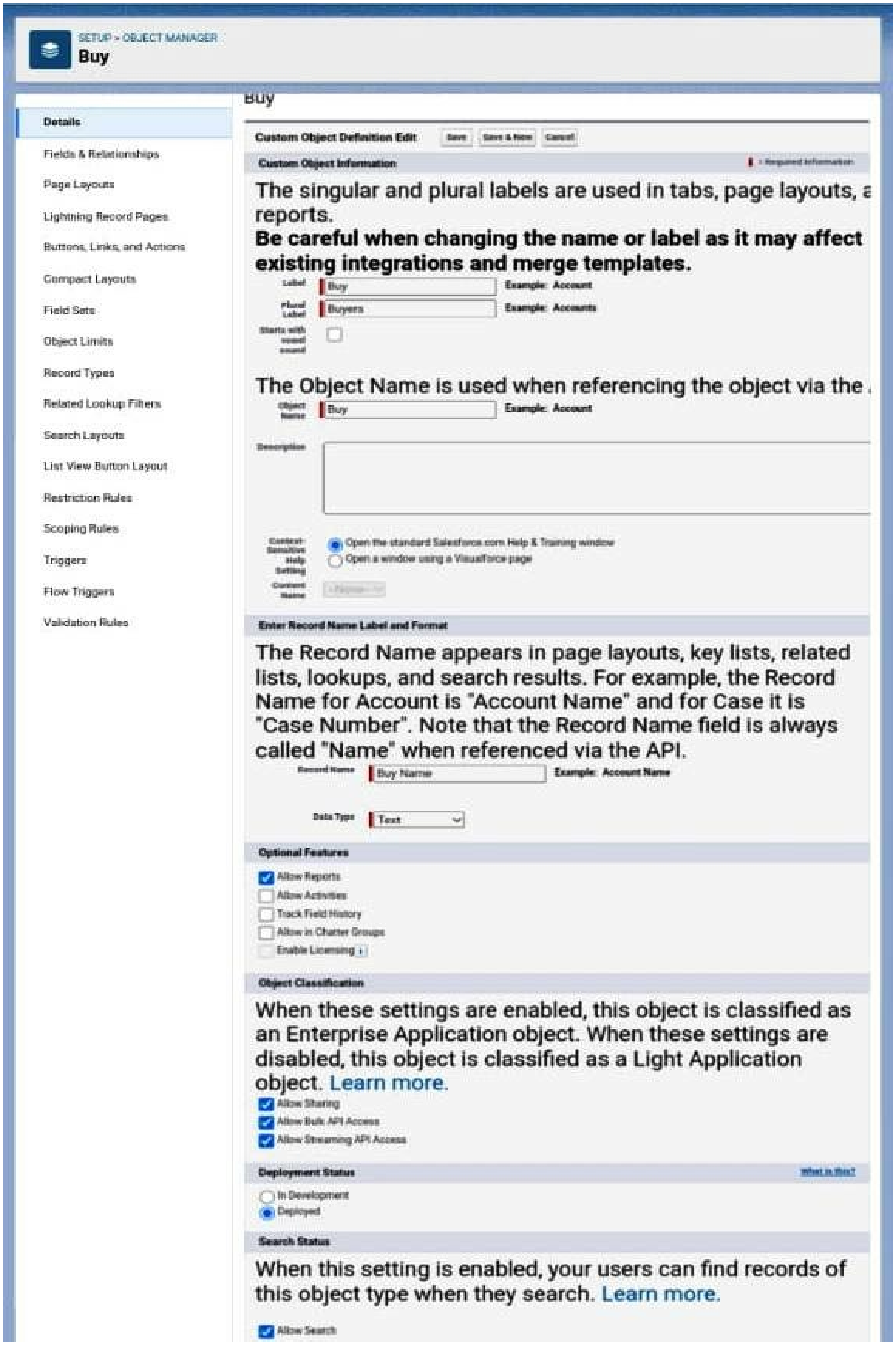
Milestone 1 : Creating Developer Account

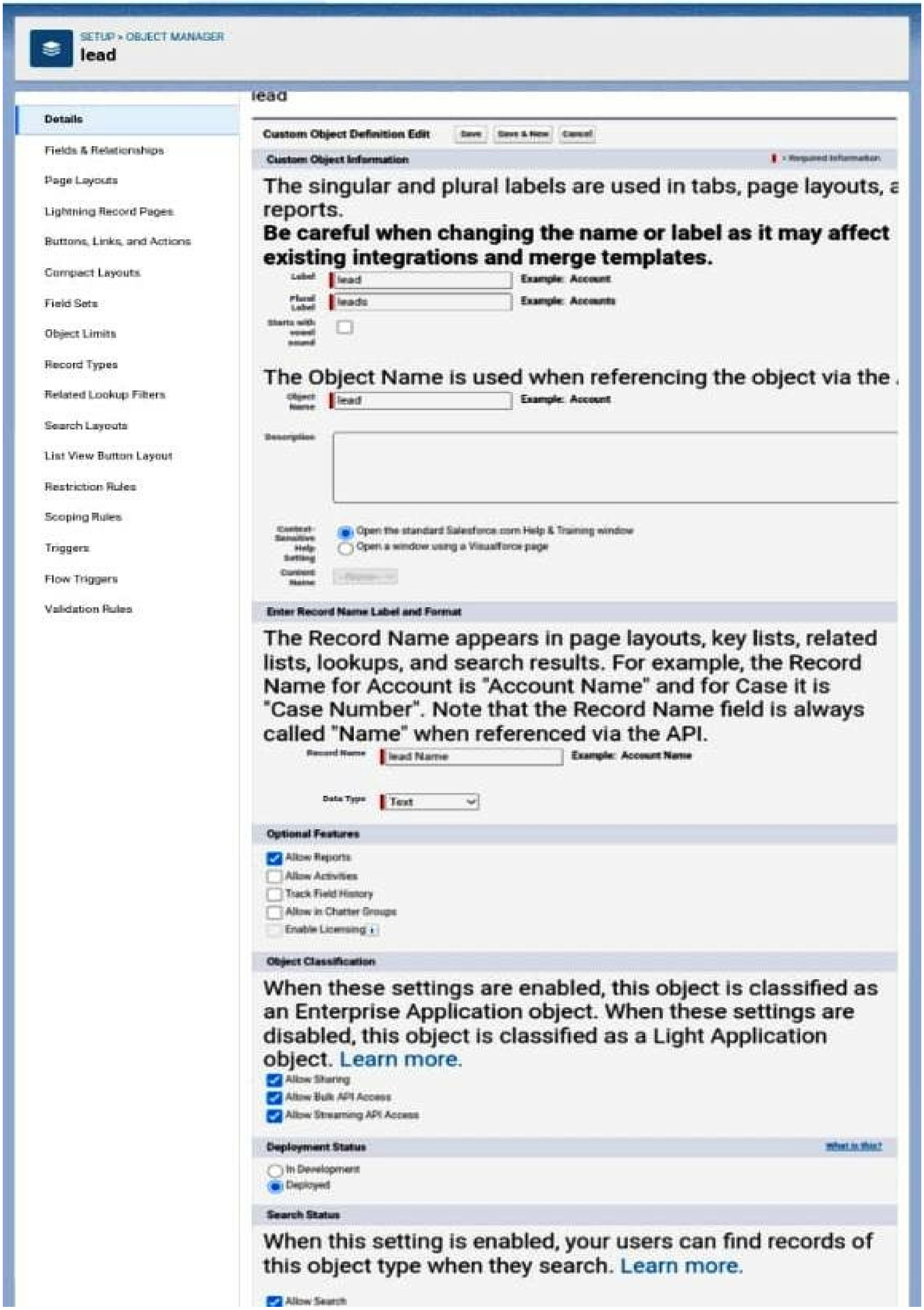




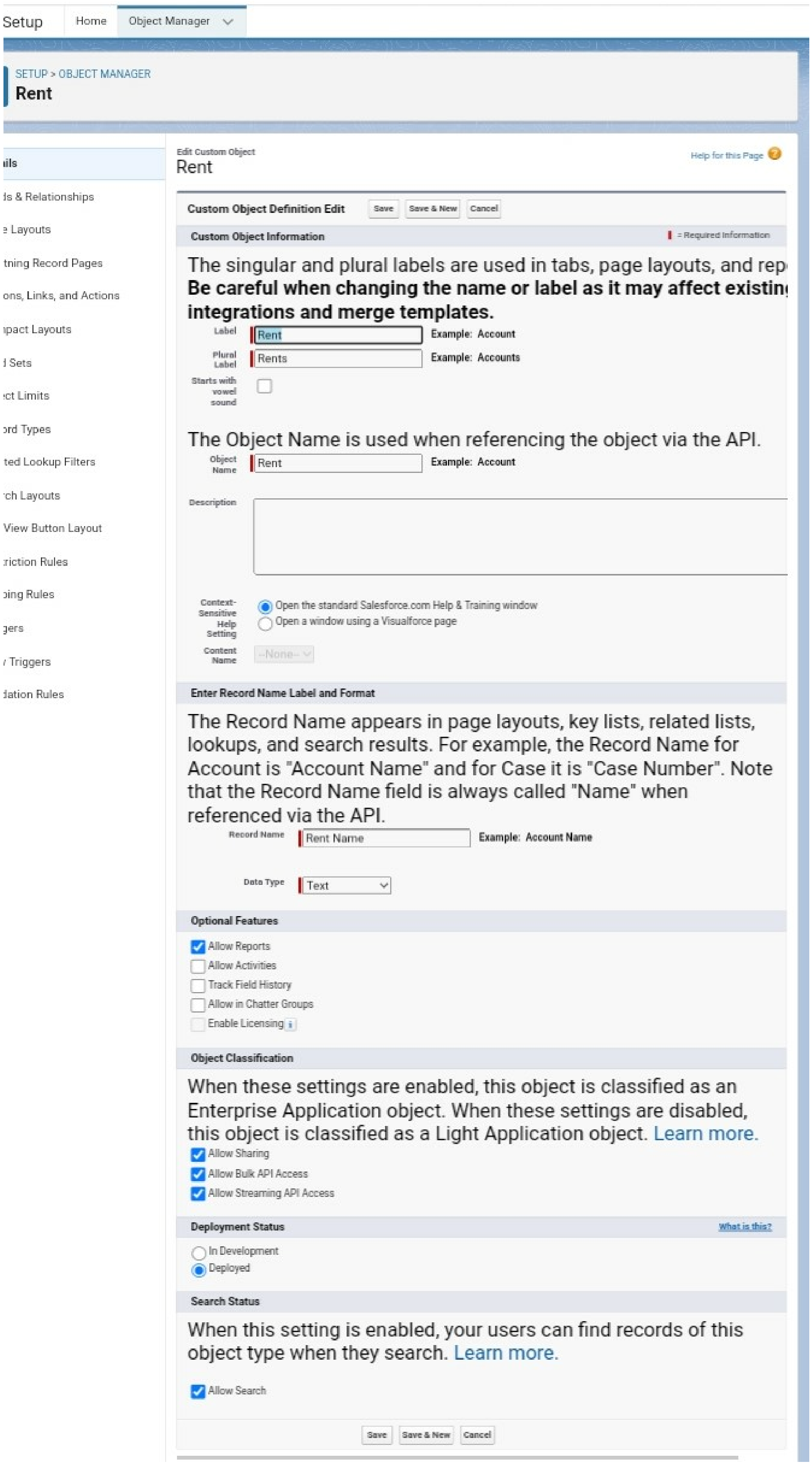
It is used to Login to sales force Account. A sales force developer editions org is a special sales force edition that gives you a full featured sales force environment to develop and test existing or new features and test your own custom applications.

Milestone 2 : Object





SETUP > OBJECT MANAGER
lead
Details
Fields & Relationships
Page Layouts
Lightning Record Pages
Buttons, Links, and Actions
Compact Layouts
Field Sets
Object Limits
Record Types
Related Lookup Filters
Search Layouts
List View Button Layout
Restriction Rules
Scoping Rules
Triggers
Flow Triggers
Validation Rules
lead
Custom Object Definition Edit
Save
Save & New
Cancel
Custom Object Information
The singular and plural labels are used in tabs, page layouts, a
reports.
Be careful when changing the name or label as it may affect existing integrations and merge templates.
Label
lead
Example: Account
Plural Label
leads
Example: Accounts
Starts with vowel sound
The Object Name is used when referencing the object via the
Object Name
lead
Example: Account
Description
Context-Sensitive Help Setting
Open the standard Salesforce.com Help & Training window
Open a window using a Visualforce page
Content Name
Enter Record Name Label and Format
The Record Name appears in page layouts, key lists, related lists, lookups, and search results. For example, the Record Name for Account is "Account Name" and for Case it is "Case Number". Note that the Record Name field is always called "Name" when referenced via the API.
Record Name
lead Name
Example: Account Name
Data Type
Text
Optional Features
Allow Reports
Allow Activities
Track Field History
Allow in Chatter Groups
Enable Licensing
Object Classification
When these settings are enabled, this object is classified as an Enterprise Application object. When these settings are disabled, this object is classified as a Light Application object. Learn more.
Allow Sharing
Allow Bulk API Access
Allow Streaming API Access
Deployment Status
What is this?
In Development
Deployed
Search Status
When this setting is enabled, your users can find records of this object type when they search. Learn more.
Allow Search



Setup
Home
Object Manager
SETUP > OBJECT MANAGER
Rent
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ds & Relationships
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tning Record Pages
ons, Links, and Actions
pact Layouts
d Sets
ct Limits
ord Types
ted Lookup Filters
ch Layouts
View Button Layout
riction Rules
ping Rules
gers
/ Triggers
dation Rules
Edit Custom Object
Rent
Help for this Page
Custom Object Definition Edit
Save
Save & New
Cancel
Custom Object Information
= Required Information
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Rent
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Rent
Example: Account
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Open the standard Salesforce.com Help & Training window
Open a window using a Visualforce page
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--None--
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Deployed
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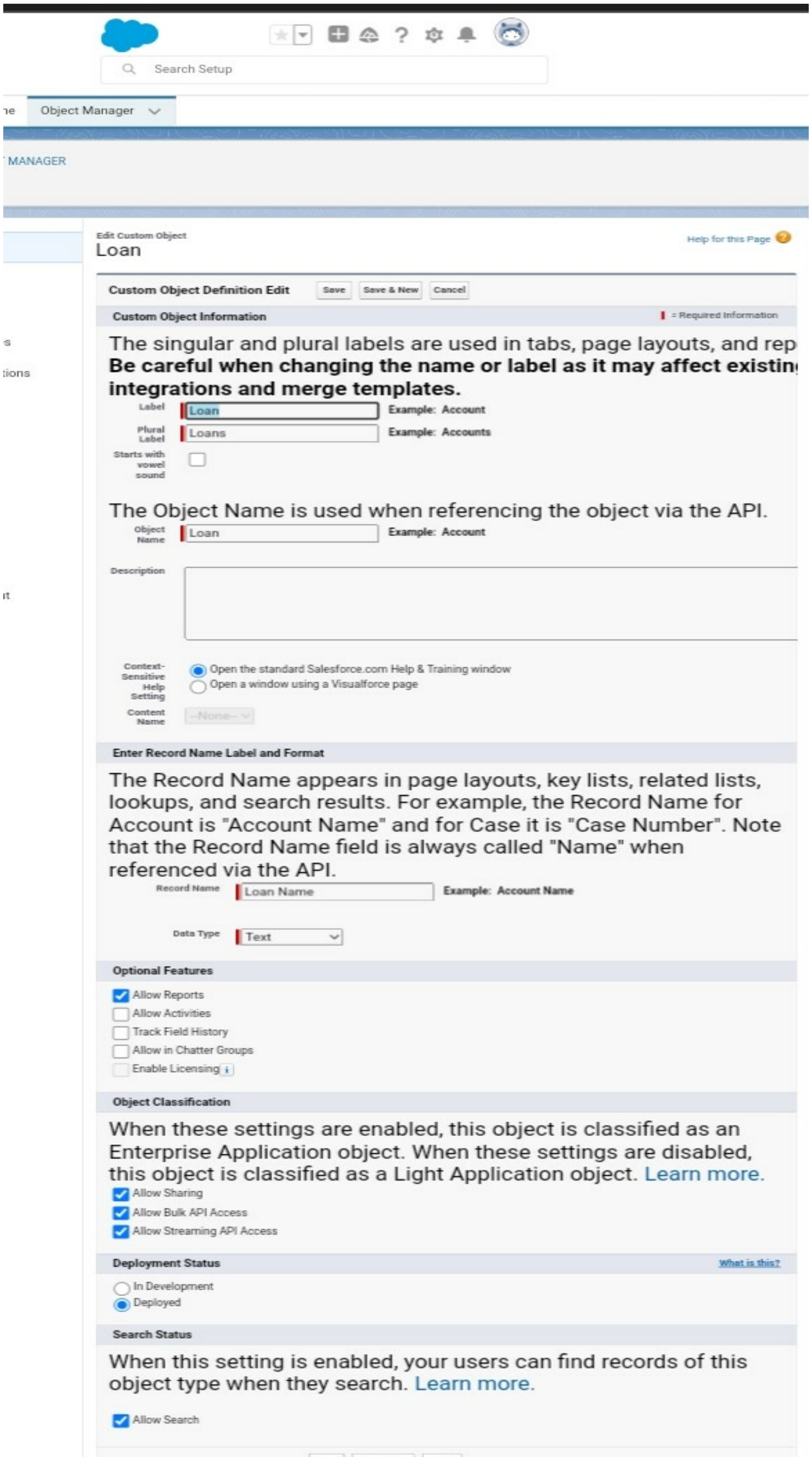
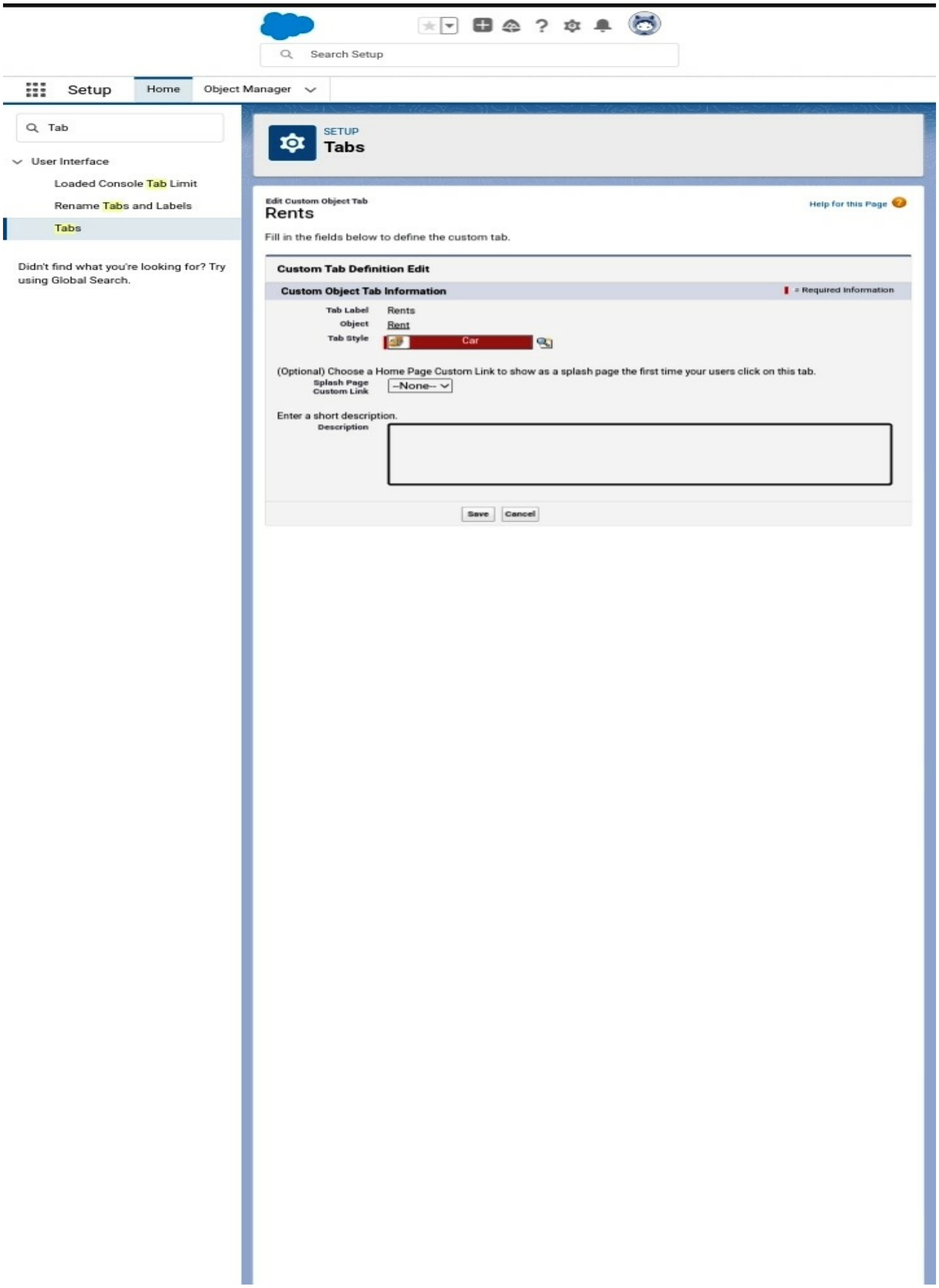
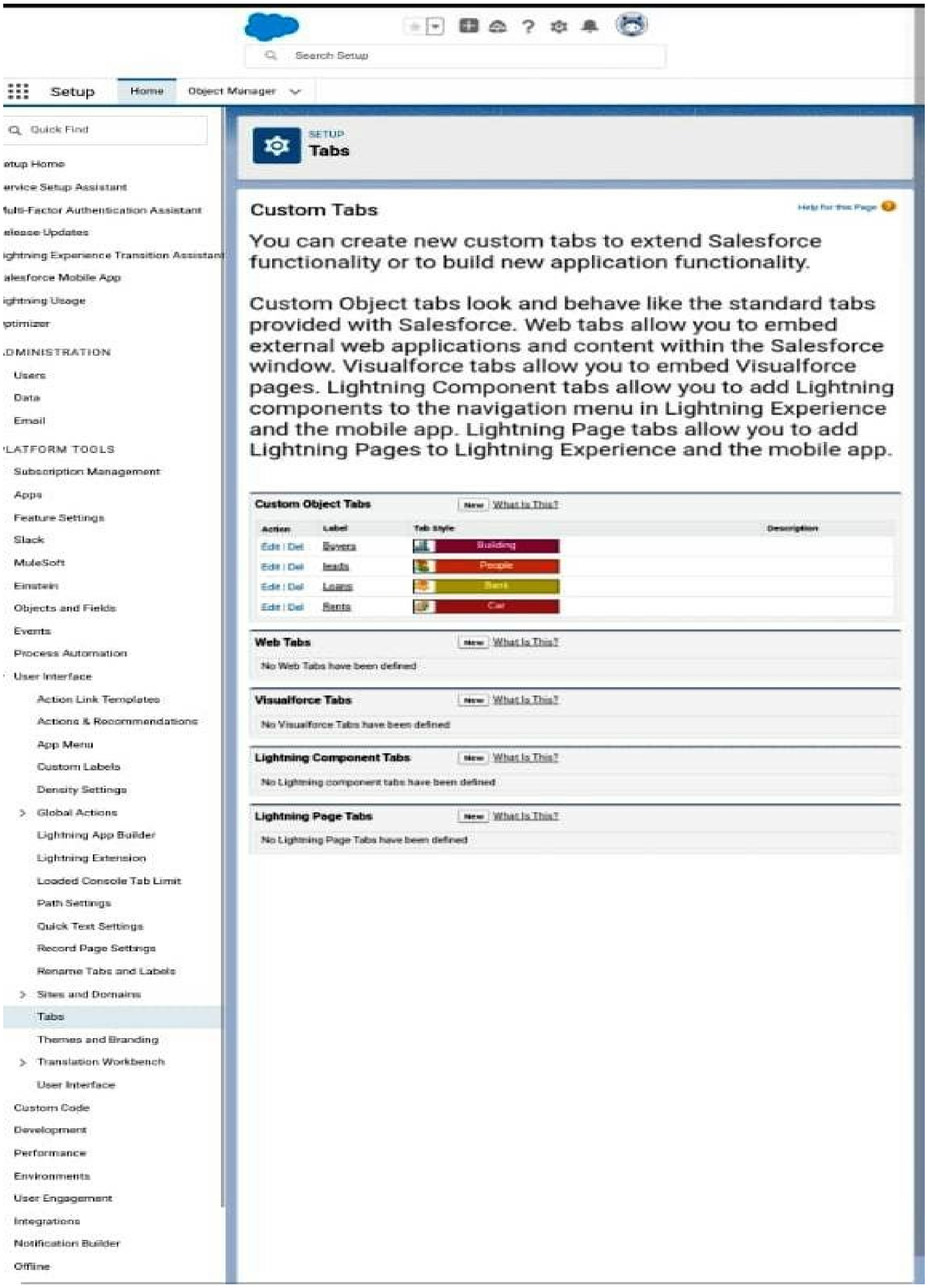
When this setting is enabled, your users can find records of this object type when they search. Learn more.
Allow Search
Save
Save & New
Cancel



It is used to store data is specific to an organization. Common business objects like Account, Contact, Lead and Opportunity are all standard objects. Custom objects are objects that you create to store information that is specific to your company or industry.

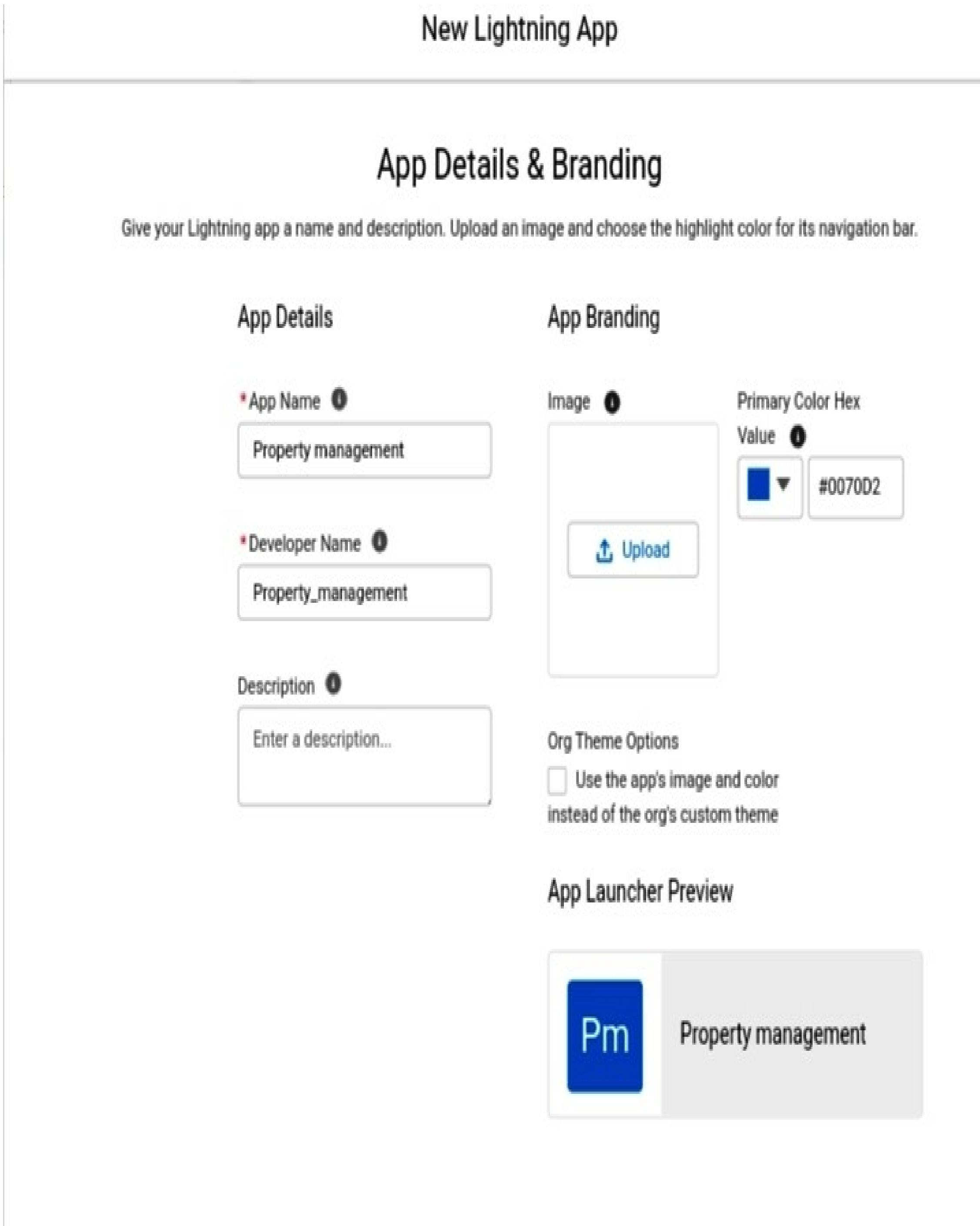
Milestone 3 : Tab

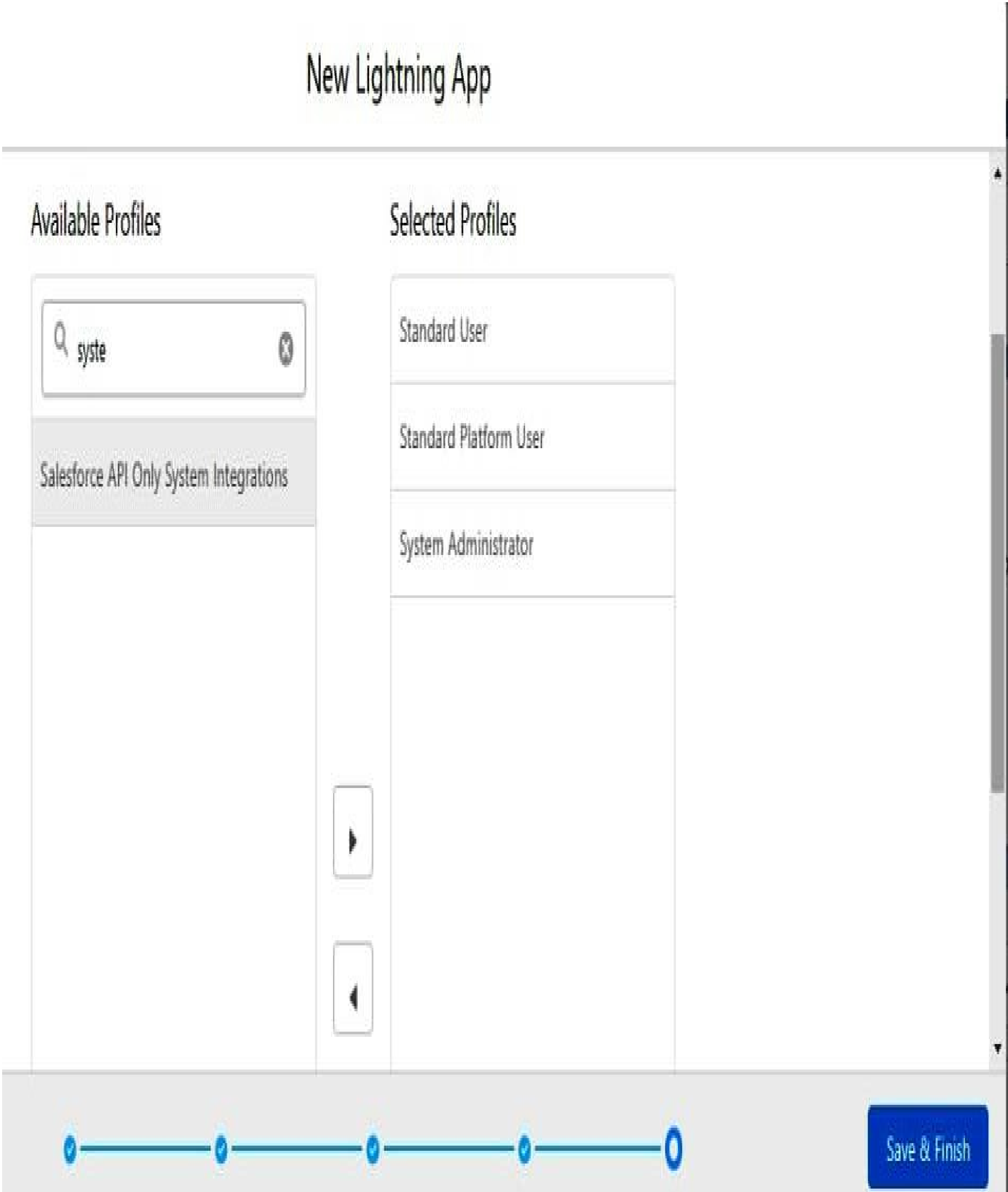




It is used to build records of for objects and to view the records in the objects. A tab is like a user interface that is used to build records for objects and to view the records in the objects.

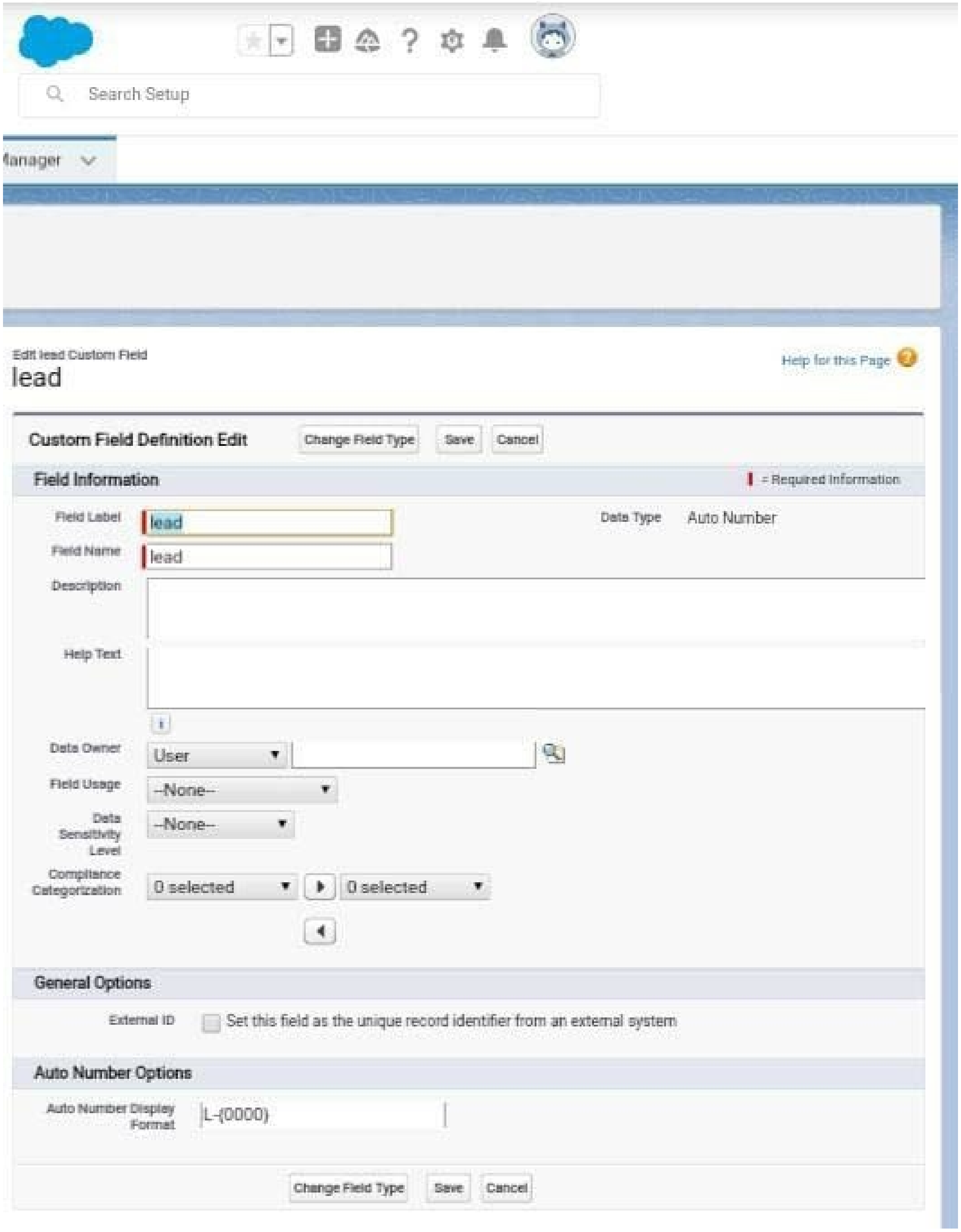
Milestone 4: The Lightning App

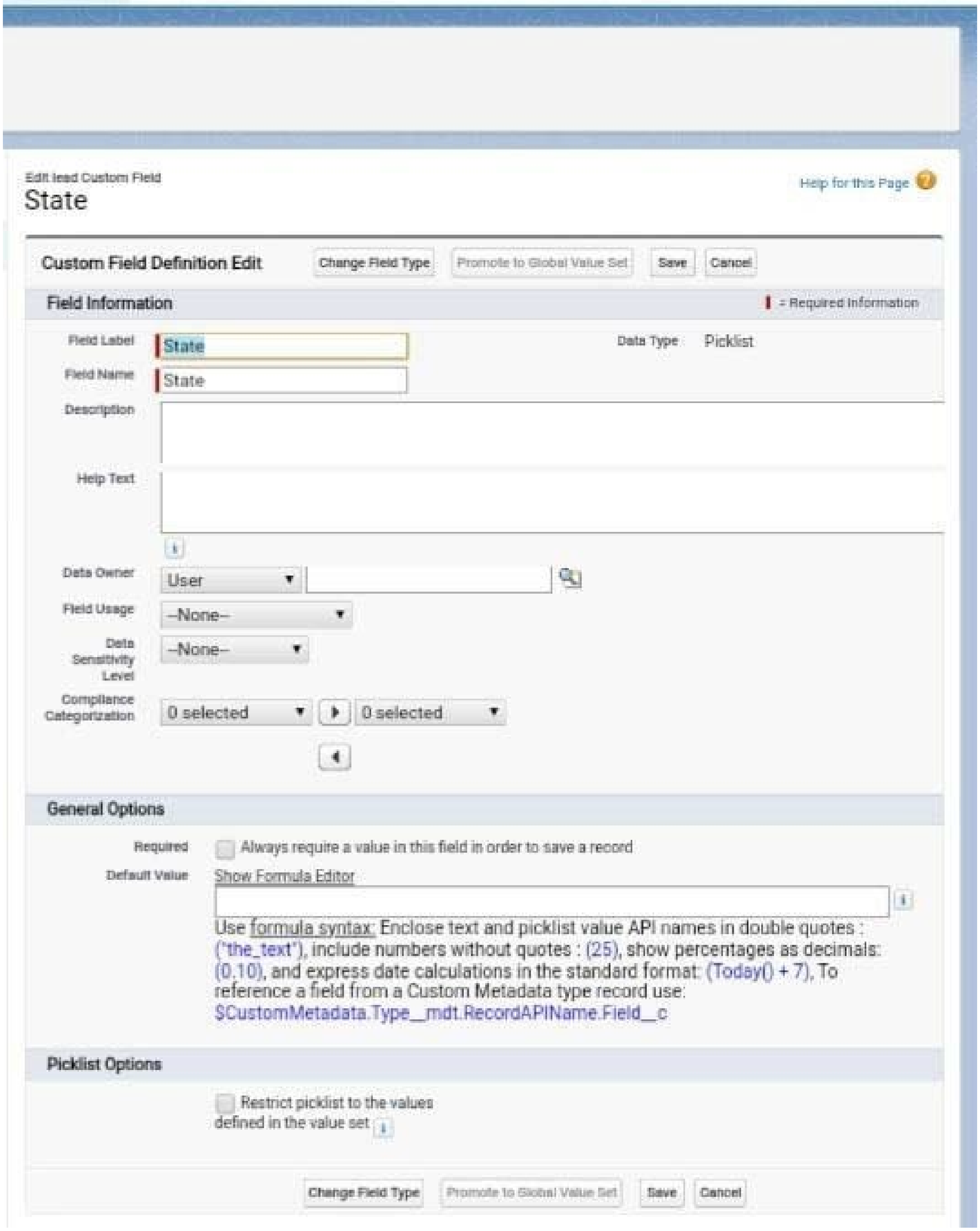


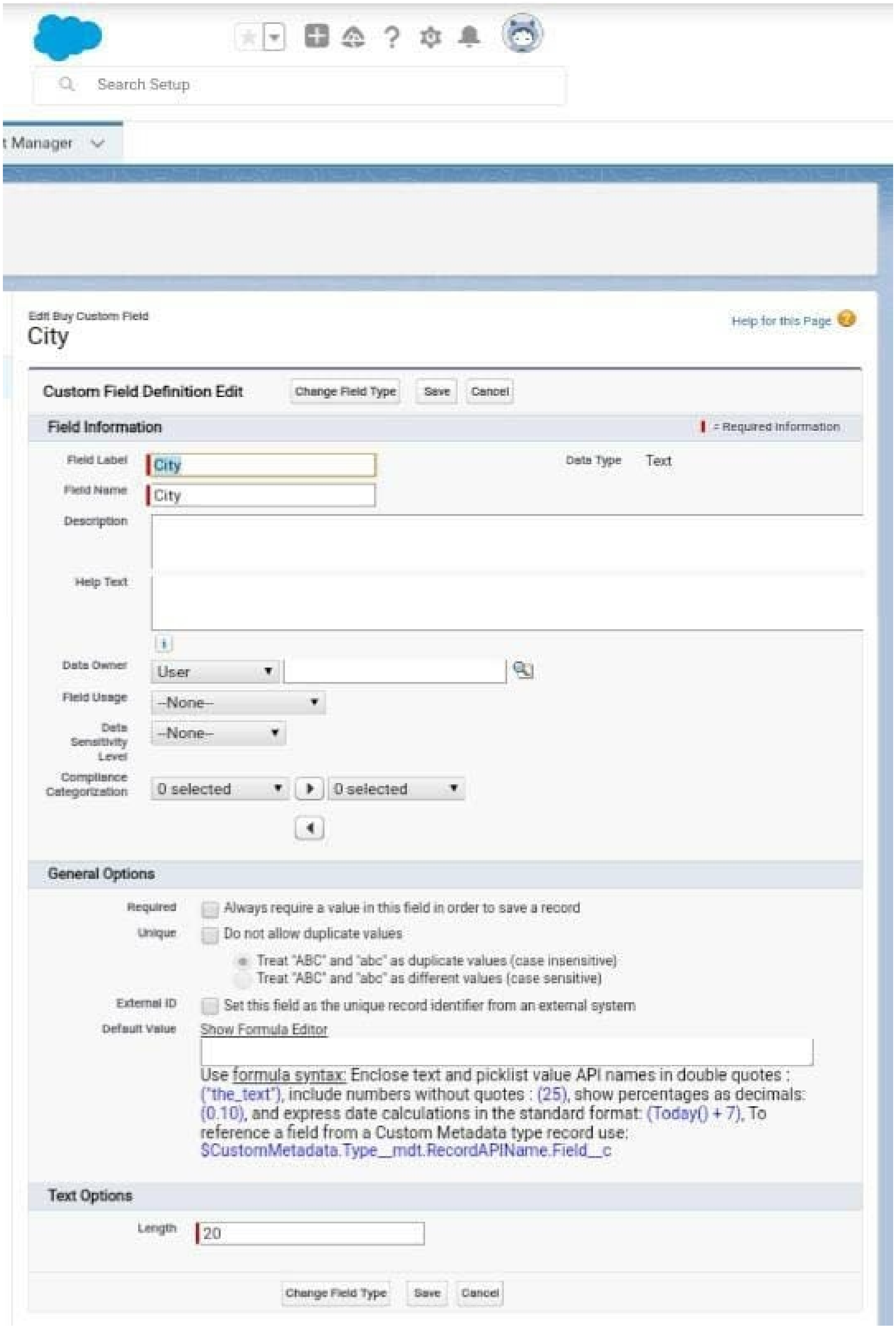


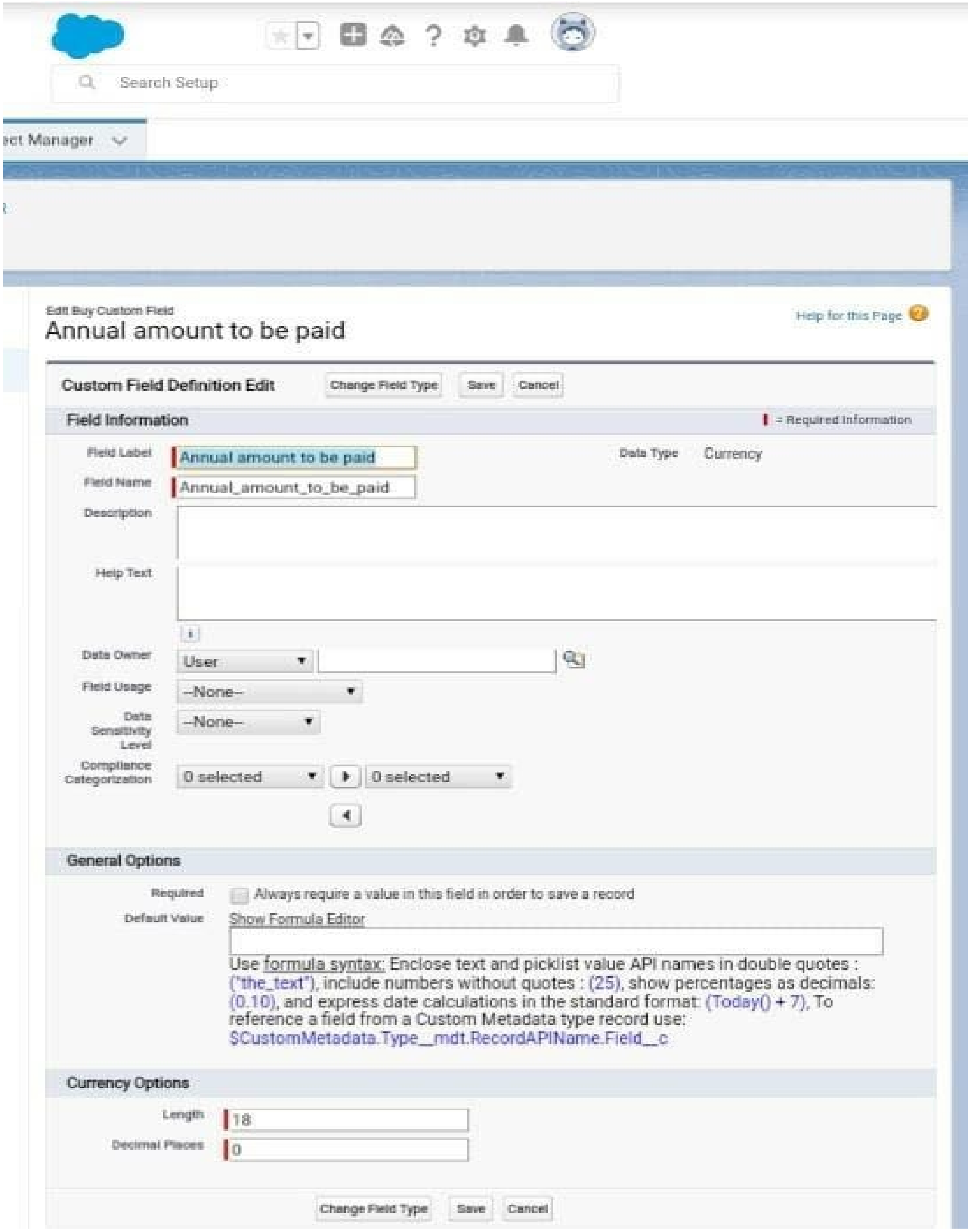
An app is a Collection of items that work together to serve a particular function. Lightning app is a component based framework for sales force app development. Sales force lightning aims to simplify the sales force app development processes for business users, who typically do not have programming experience.

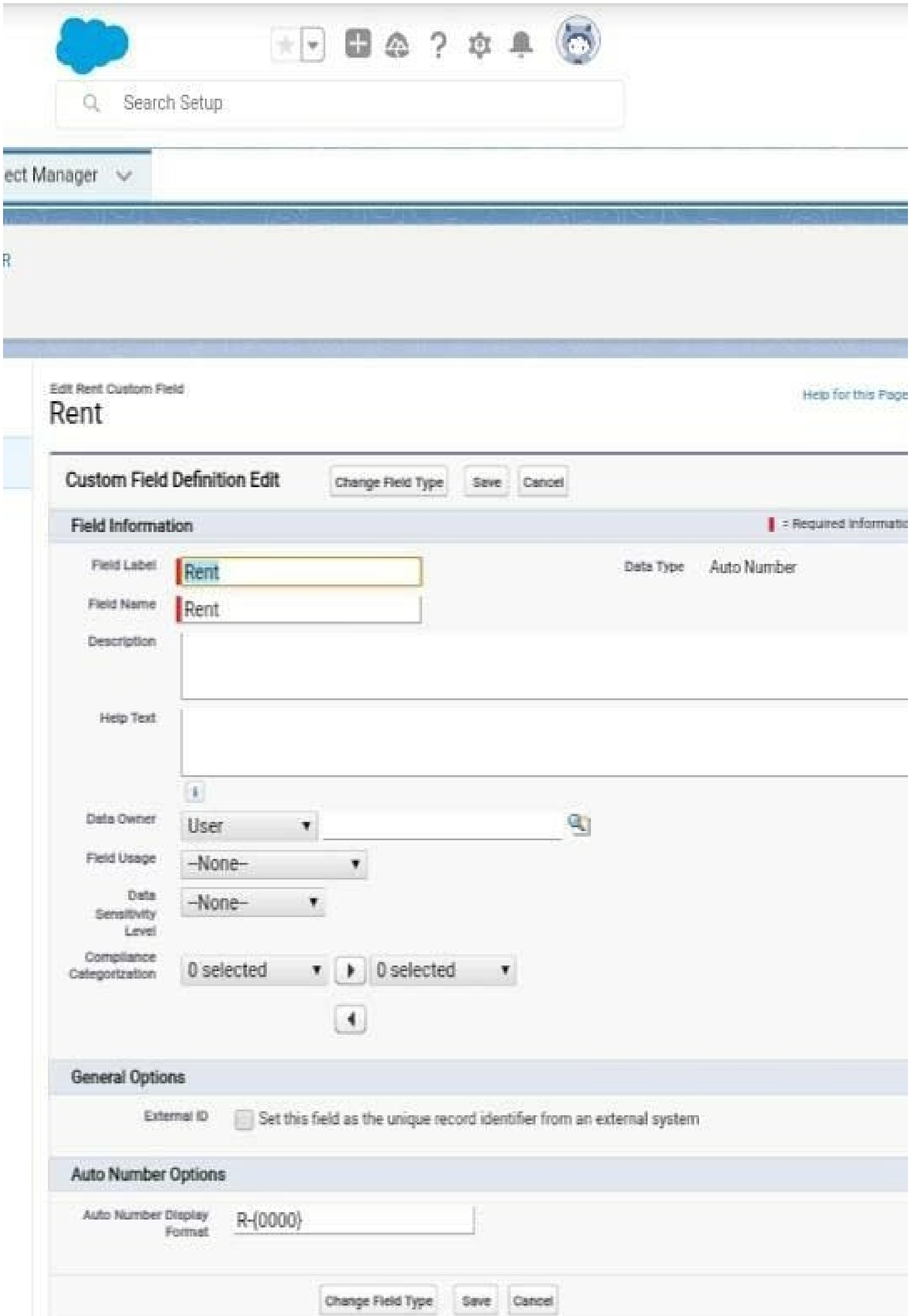
Milestone 5 : Fields

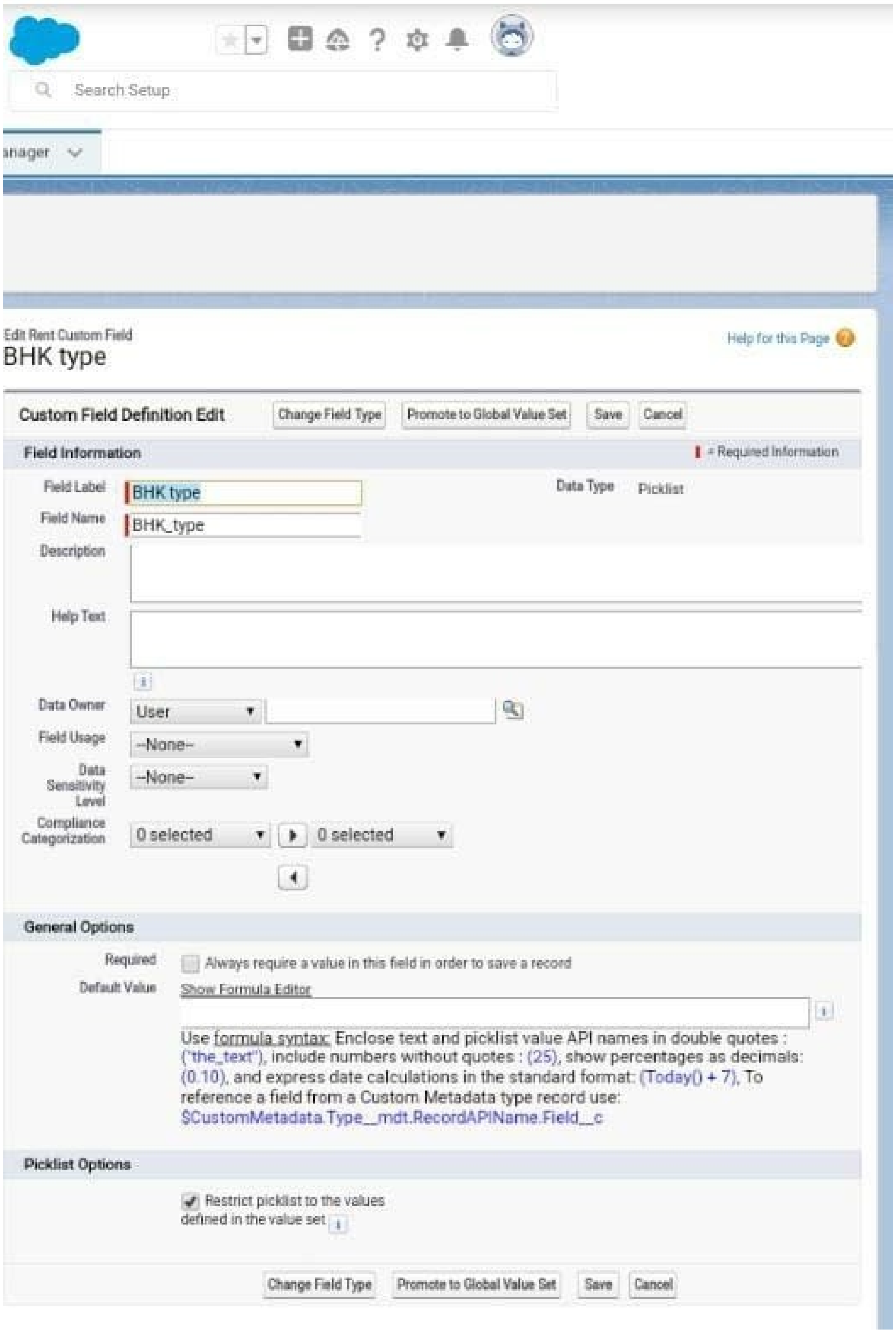



Edit lead Custom Field
State
Help for this Page
Custom Field Definition Edit
Change Field Type
Promote to Global Value Set
Save
Cancel
Field Information
= Required Information
Field Label
State
Data Type
Picklist
Field Name
State
Description
Help Text
Data Owner
User
Field Usage
--None--
Data Sensitivity Level
--None--
Compliance Categorization
0 selected
0 selected
General Options
Required
Always require a value in this field in order to save a record
Default Value
Show Formula Editor
Use formula syntax: Enclose text and picklist value API names in double quotes : ("the_text"), include numbers without quotes : (25), show percentages as decimals: (0.10), and express date calculations in the standard format: (Today() + 7), To reference a field from a Custom Metadata type record use: $CustomMetadata.Type__mdt.RecordAPIName.Field__c
Picklist Options
Restrict picklist to the values defined in the value set
Change Field Type
Promote to Global Value Set
Save
Cancel

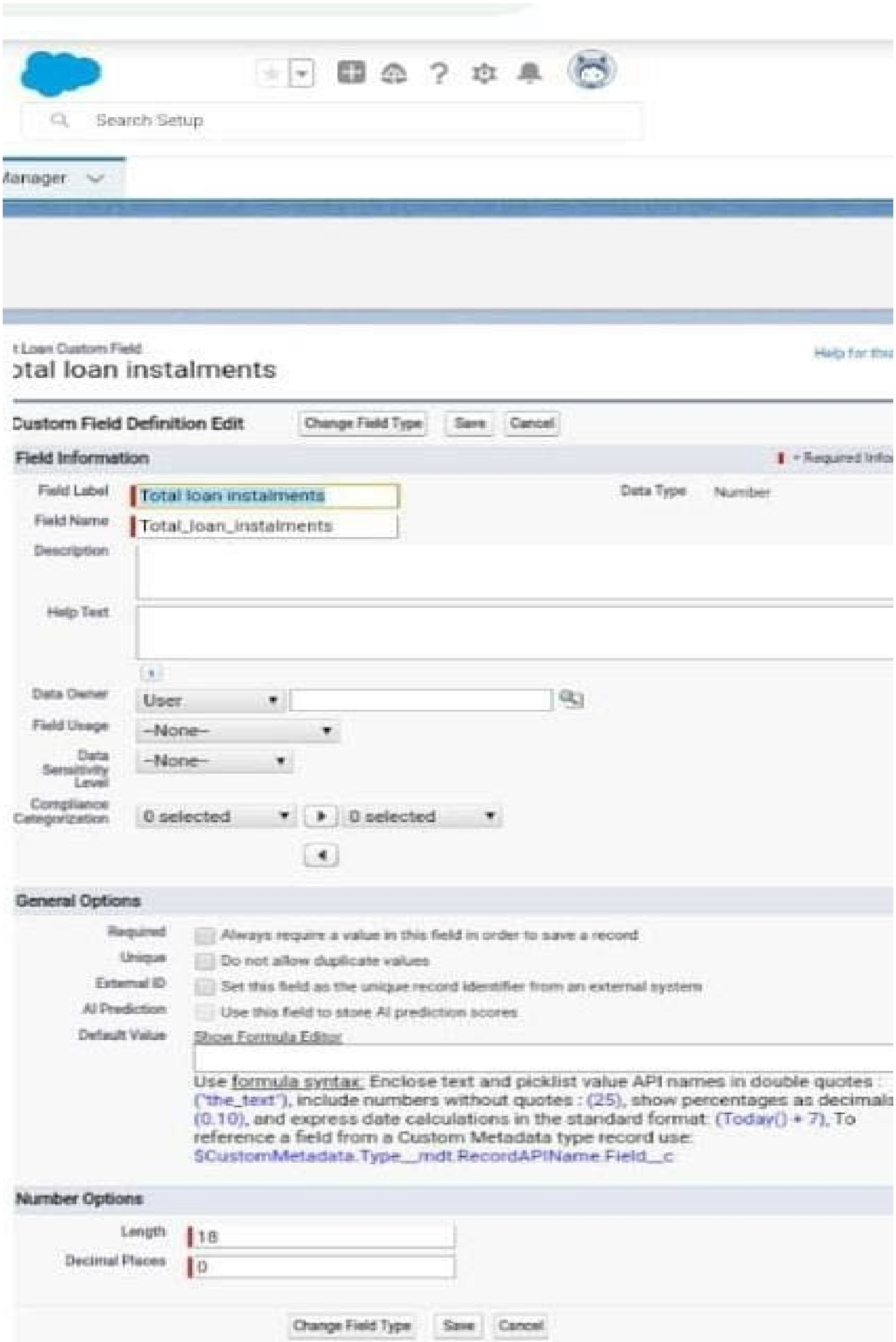

Search Setup
Manager
Edit Buy Custom Field
City
Help for this Page
Custom Field Definition Edit
Change Field Type
Save
Cancel
Field Information
= Required Information
Field Label
City
Field Name
City
Data Type
Text
Description
Help Text
Data Owner
User
Field Usage
--None--
Data Sensitivity Level
--None--
Compliance Categorization
0 selected
0 selected
General Options
Required
Always require a value in this field in order to save a record
Unique
Do not allow duplicate values
Treat "ABC" and "abc" as duplicate values (case insensitive)
Treat "ABC" and "abc" as different values (case sensitive)
External ID
Set this field as the unique record identifier from an external system
Default Value
Show Formula Editor
Use formula syntax: Enclose text and picklist value API names in double quotes : ("the_text"), include numbers without quotes : (25), show percentages as decimals: (0.10), and express date calculations in the standard format: (Today() + 7). To reference a field from a Custom Metadata type record use: $CustomMetadata.Type__mdt.RecordAPIName.Field__c
Text Options
Length
20
Change Field Type
Save
Cancel


Search Setup
ect Manager
Edit Buy Custom Field
Annual amount to be paid
Help for this Page
Custom Field Definition Edit
Change Field Type
Save
Cancel
Field Information
= Required Information
Field Label
Annual amount to be paid
Data Type
Currency
Field Name
Annual_amount_to_be_paid
Description
Help Text
Data Owner
User
Field Usage
--None--
Data Sensitivity Level
--None--
Compliance Categorization
0 selected
0 selected
General Options
Required
Always require a value in this field in order to save a record
Default Value
Show Formula Editor
Use formula syntax: Enclose text and picklist value API names in double quotes : ("the_text"), include numbers without quotes : (25), show percentages as decimals: (0.10), and express date calculations in the standard format: (Today() + 7). To reference a field from a Custom Metadata type record use: $CustomMetadata.Type__mdt.RecordAPIName.Field__c
Currency Options
Length
18
Decimal Places
0
Change Field Type
Save
Cancel


Search Setup
ect Manager
Edit Rent Custom Field
Rent
Help for this Page
Custom Field Definition Edit
Change Field Type
Save
Cancel
Field Information
= Required Informatio
Field Label
Rent
Data Type
Auto Number
Field Name
Rent
Description
Help Text
Data Owner
User
Field Usage
--None--
Data Sensitivity Level
--None--
Compliance Categorization
0 selected
0 selected
General Options
External ID
Set this field as the unique record identifier from an external system
Auto Number Options
Auto Number Display Format
R-{0000}
Change Field Type
Save
Cancel



Search Setup
anager
Edit Rent Custom Field
BHK type
Help for this Page
Custom Field Definition Edit
Change Field Type
Promote to Global Value Set
Save
Cancel
Field Information
= Required Information
Field Label
BHK type
Data Type
Picklist
Field Name
BHK_type
Description
Help Text
Data Owner
User
Field Usage
--None--
Data Sensitivity Level
--None--
Compliance Categorization
0 selected
0 selected
General Options
Required
Always require a value in this field in order to save a record
Default Value
Show Formula Editor
Use formula syntax: Enclose text and picklist value API names in double quotes : ("the_text"), include numbers without quotes : (25), show percentages as decimals: (0.10), and express date calculations in the standard format: (Today() + 7), To reference a field from a Custom Metadata type record use: $CustomMetadata.Type__mdt.RecordAPIName.Field__c
Picklist Options
Restrict picklist to the values defined in the value set
Change Field Type
Promote to Global Value Set
Save
Cancel


Search Setup
Manager
Loan Custom Field
otal loan instalments
Help for this
Custom Field Definition Edit
Change Field Type
Save
Cancel
Field Information
= Required Info
Field Label
Total loan instalments
Data Type
Number
Field Name
Total_loan_instalments
Description
Help Text
Data Owner
User
Field Usage
--None--
Data Sensitivity Level
--None--
Compliance Categorization
0 selected
0 selected
General Options
Required
Always require a value in this field in order to save a record
Unique
Do not allow duplicate values
External ID
Set this field as the unique record identifier from an external system
AI Prediction
Use this field to store AI prediction scores
Default Value
Show Formula Editor
Use formula syntax: Enclose text and picklist value API names in double quotes : ("the_text"), include numbers without quotes : (25), show percentages as decimals (0.10), and express date calculations in the standard format: (Today() + 7). To reference a field from a Custom Metadata type record use: $CustomMetadata.Type__mdt.RecordAPIName.Field__c
Number Options
Length
18
Decimal Places
0
Change Field Type
Save
Cancel

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Search Setup

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Buy

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Edit Buy Custom Field

Property type

Help for this Page

Custom Field Definition Edit [Change Field Type] [Promote to Global Value Set] [Save] [Cancel]

Field Information | = Required Information

Field Label: Property type

Data Type: Picklist

Field Name: Property_type

Description

Help Text

Data Owner: User

Field Usage: --None--

Data Sensitivity Level: --None--

Compliance Categorization: 0 selected | 0 selected

General Options

Required: Always require a value in this field in order to save a record

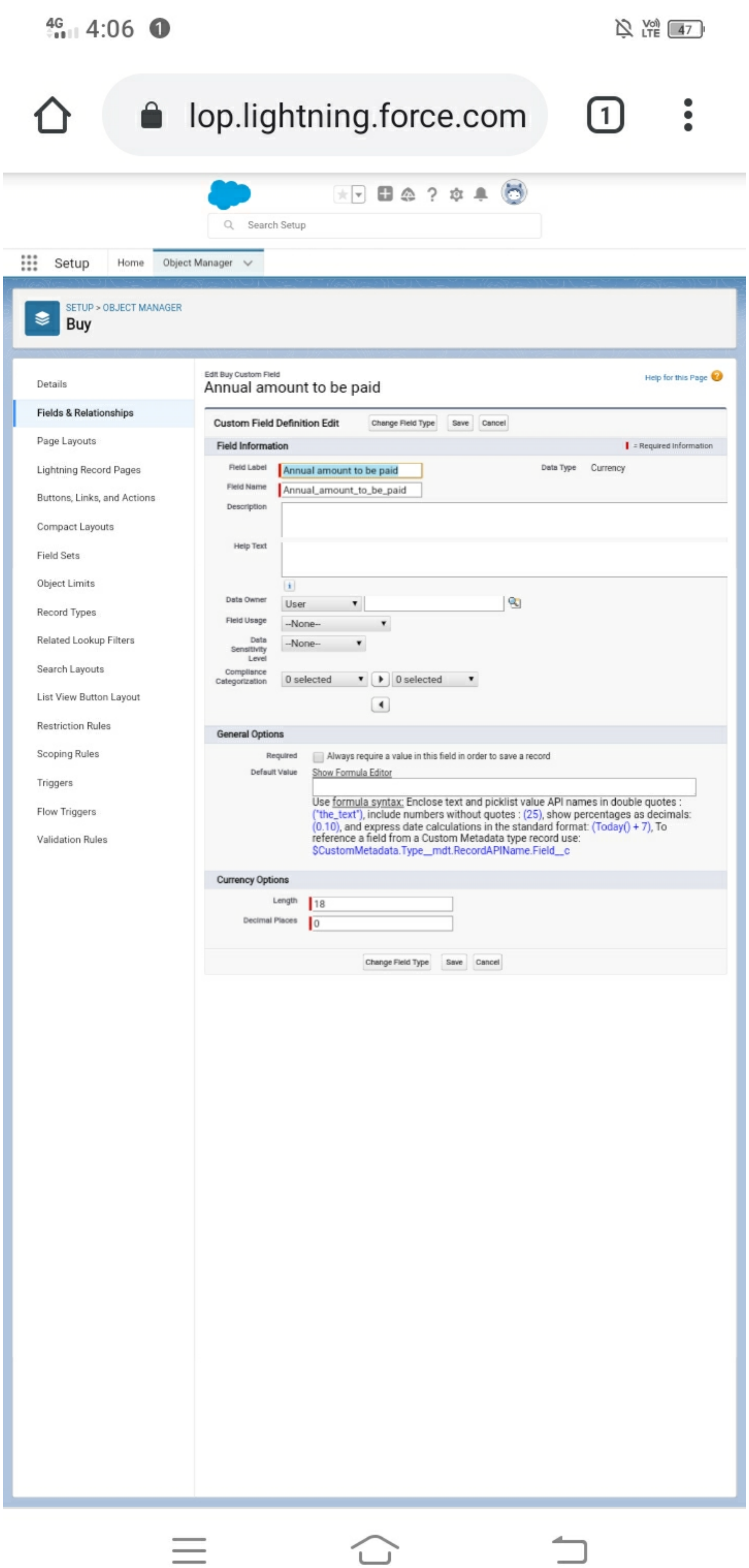
Default Value: Show Formula Editor

Use formula syntax: Enclose text and picklist value API names in double quotes : ("the_text"), include numbers without quotes : (25), show percentages as decimals: (0.10), and express date calculations in the standard format: (Today() + 7), To reference a field from a Custom Metadata type record use: $CustomMetadata.Type__mdt.RecordAPIName.Field__c

Picklist Options

Restrict picklist to the values defined in the value set

[Change Field Type] [Promote to Global Value Set] [Save] [Cancel]


4G 4:06
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Search Setup
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Save
Cancel
Field Information
= Required Information
Field Label
Annual amount to be paid
Data Type
Currency
Field Name
Annual_amount_to_be_paid
Description
Help Text
Data Owner
User
Field Usage
--None--
Data Sensitivity Level
--None--
Compliance Categorization
0 selected
0 selected
General Options
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Always require a value in this field in order to save a record
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Show Formula Editor
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Currency Options
Length
18
Decimal Places
0
Change Field Type
Save
Cancel

4G 4:11 46

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Search Setup

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SETUP > OBJECT MANAGER

Loan

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- Scoping Rules
- Triggers
- Flow Triggers
- Validation Rules

Edit Loan Custom Field

Loan Repayment

Help for this Page

Custom Field Definition Edit [Change Field Type] [Save] [Cancel]

Field Information

= Required Information

Field Label: Loan Repayment

Field Name: Loan_Repayment

Data Type: Number

Description:

Help Text:

Data Owner: User

Field Usage: --None--

Data Sensitivity Level: --None--

Compliance Categorization: 0 selected | 0 selected

General Options

Required: Always require a value in this field in order to save a record

Unique: Do not allow duplicate values

External ID: Set this field as the unique record identifier from an external system

AI Prediction: Use this field to store AI prediction scores

Default Value: Show Formula Editor

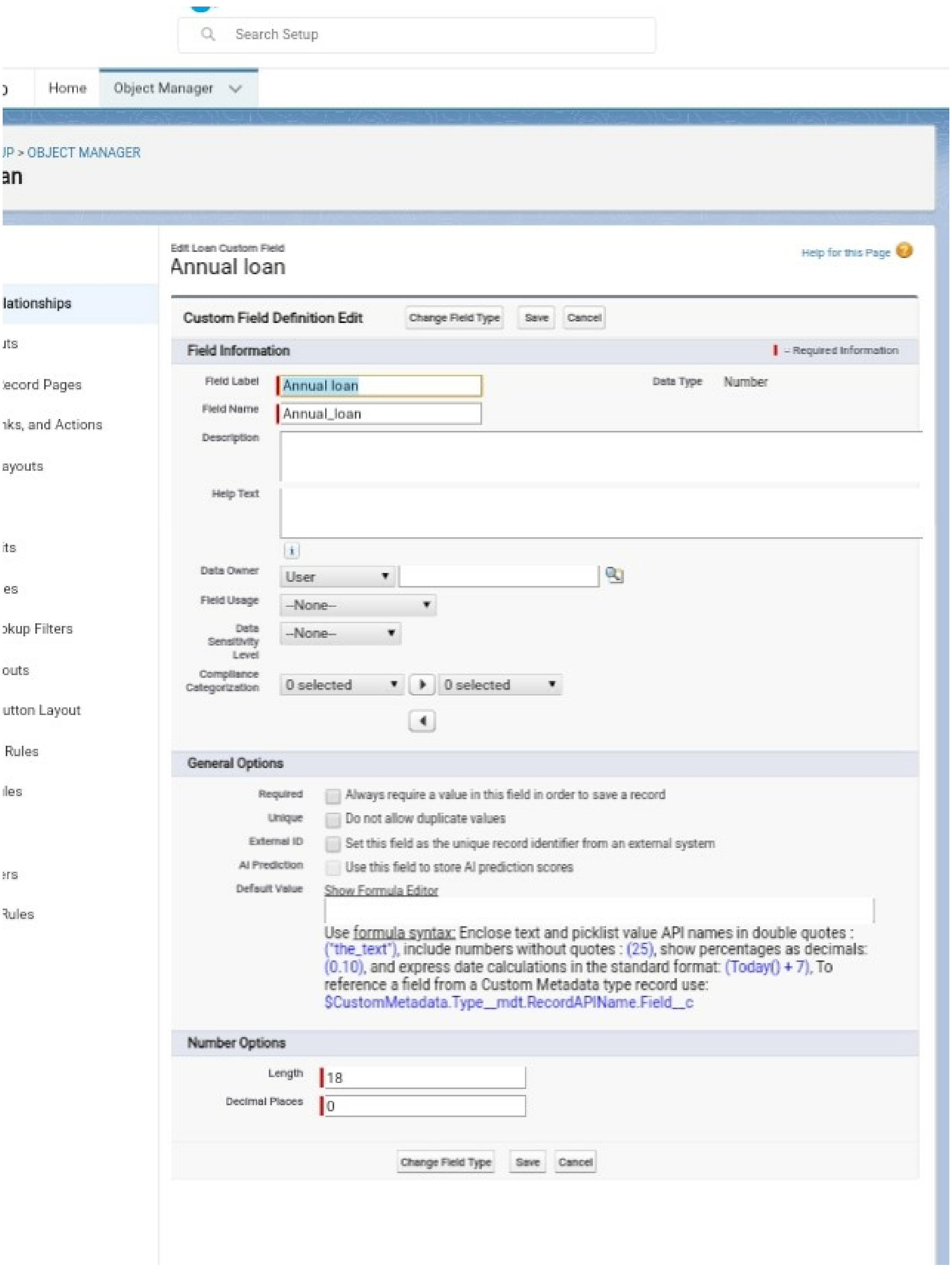
Use formula syntax: Enclose text and picklist value API names in double quotes : ("the_text"), include numbers without quotes : (25), show percentages as decimals: (0.10), and express date calculations in the standard format: (Today() + 7), To reference a field from a Custom Metadata type record use: $CustomMetadata.Type__mdt.RecordAPIName.Field__c

Number Options

Length: 18

Decimal Places: 0

[Change Field Type] [Save] [Cancel]


Search Setup
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Object Manager
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Edit Loan Custom Field
Annual loan
Help for this Page
Custom Field Definition Edit
Change Field Type
Save
Cancel
Field Information
= Required Information
Field Label
Annual loan
Data Type
Number
Field Name
Annual_loan
Description
Help Text
Data Owner
User
Field Usage
--None--
Data Sensitivity Level
--None--
Compliance Categorization
0 selected
0 selected
General Options
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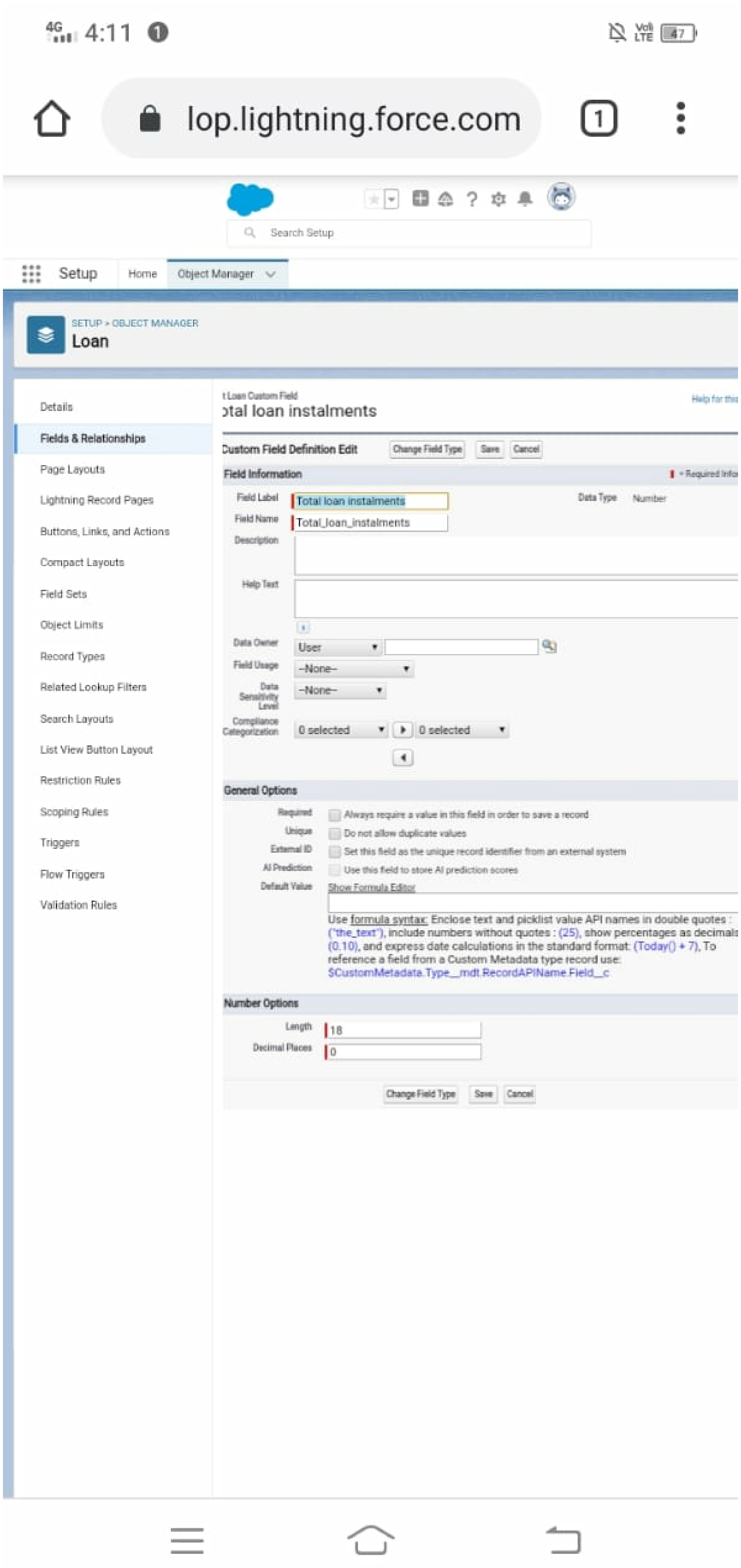
Number Options
Length
18
Decimal Places
0
Change Field Type
Save
Cancel



4:11
lop.lightning.force.com
Search Setup
Setup
Home
Object Manager
SETUP > OBJECT MANAGER
Loan
Details
Fields & Relationships
Page Layouts
Lightning Record Pages
Buttons, Links, and Actions
Compact Layouts
Field Sets
Object Limits
Record Types
Related Lookup Filters
Search Layouts
List View Button Layout
Restriction Rules
Scoping Rules
Triggers
Flow Triggers
Validation Rules
otal loan instalments
Help for this
Custom Field Definition Edit
Change Field Type
Save
Cancel
Field Information
= Required Info
Field Label
Total loan instalments
Data Type
Number
Field Name
Total_loan_instalments
Description
Help Text
Data Owner
User
Field Usage
--None--
Data Sensitivity Level
--None--
Compliance Categorization
0 selected
0 selected
General Options
Required
Always require a value in this field in order to save a record
Unique
Do not allow duplicate values
External ID
Set this field as the unique record identifier from an external system
AI Prediction
Use this field to store AI prediction scores
Default Value
Show Formula Editor
Use formula syntax: Enclose text and picklist value API names in double quotes : ("the_text"), include numbers without quotes : (25), show percentages as decimals (0.10), and express date calculations in the standard format: (Today() + 7). To reference a field from a Custom Metadata type record use: $CustomMetadata.Type__mdt.RecordAPIName.Field__c
Number Options
Length
18
Decimal Places
0
Change Field Type
Save
Cancel

4G 4:03

lop.lightning.force.com

Search Setup

Setup | Home | Object Manager

SETUP > OBJECT MANAGER

Buy

- Details
- Fields & Relationships
- Page Layouts
- Lightning Record Pages
- Buttons, Links, and Actions
- Compact Layouts
- Field Sets
- Object Limits
- Record Types
- Related Lookup Filters
- Search Layouts
- List View Button Layout
- Restriction Rules
- Scoping Rules
- Triggers
- Flow Triggers
- Validation Rules

Edit Buy Custom Field

Buy

Help for this Page

Custom Field Definition Edit [Change Field Type] [Save] [Cancel]

Field Information = Required Information

Field Label: Buy

Data Type: Text

Field Name: Buy

Description

Help Text

Data Owner: User

Field Usage: --None--

Data Sensitivity Level: --None--

Compliance Categorization: 0 selected | 0 selected

General Options

Required: Always require a value in this field in order to save a record

Unique: Do not allow duplicate values

Treat "ABC" and "abc" as duplicate values (case insensitive)

Treat "ABC" and "abc" as different values (case sensitive)

External ID: Set this field as the unique record identifier from an external system

Default Value: Show Formula Editor

Use formula syntax: Enclose text and picklist value API names in double quotes : ("the_text"), include numbers without quotes : (25), show percentages as decimals: (0.10), and express date calculations in the standard format: (Today() + 7), To reference a field from a Custom Metadata type record use: $CustomMetadata.Type__mdt.RecordAPIName.Field__c

Text Options

Length: 30

[Change Field Type] [Save] [Cancel]

4G 4:01

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lit lead Custom Field

mail

Help fo

Custom Field Definition Edit Change Field Type Save Cancel

Field Information = Required

Field Label: Email

Field Name: Email

Data Type: Email

Description

Help Text

Data Owner: User

Field Usage: --None--

Data Sensitivity Level: --None--

Compliance Categorization: 0 selected / 0 selected

General Options

Required: Always require a value in this field in order to save a record

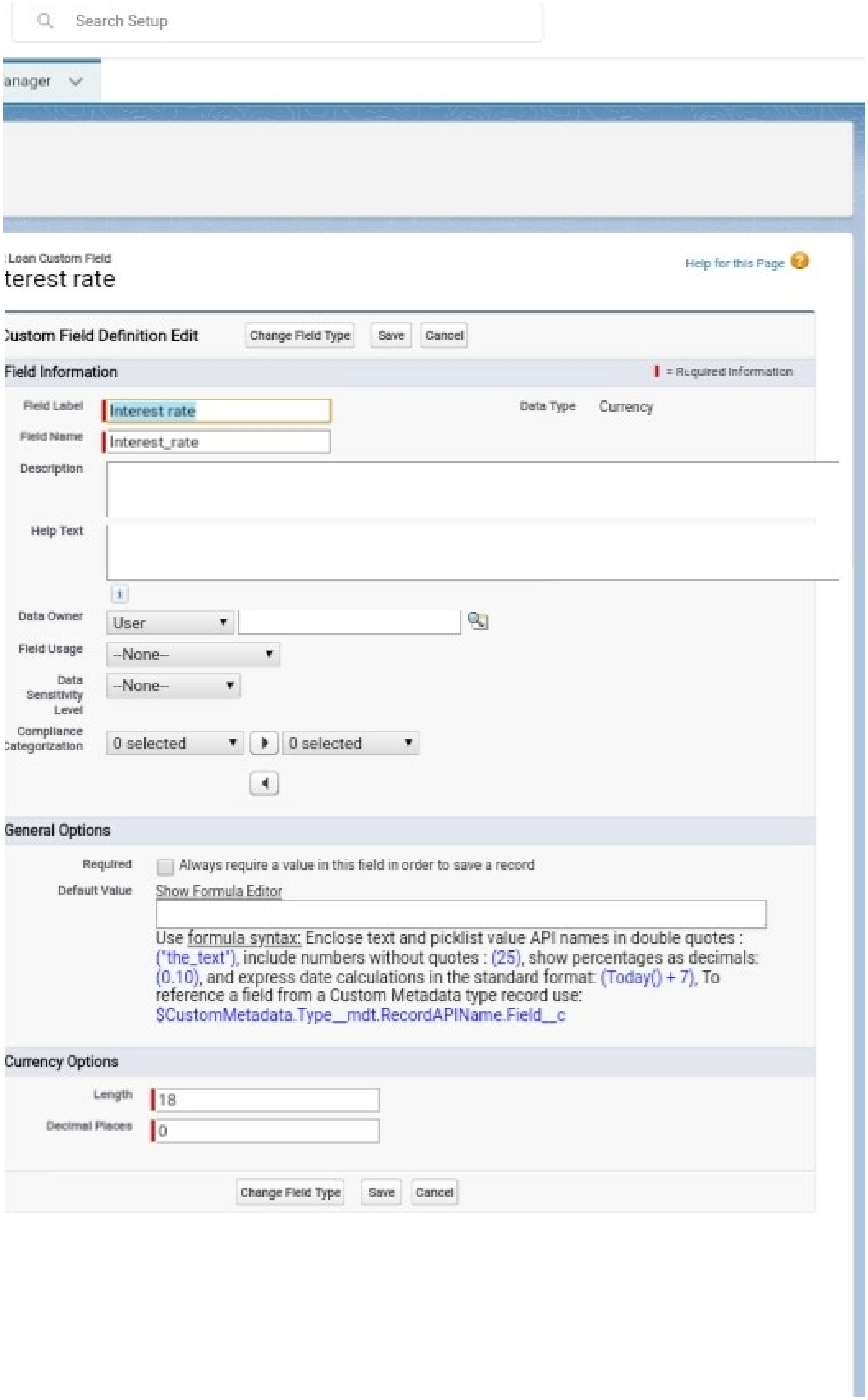
Unique: Do not allow duplicate values

External ID: Set this field as the unique record identifier from an external system

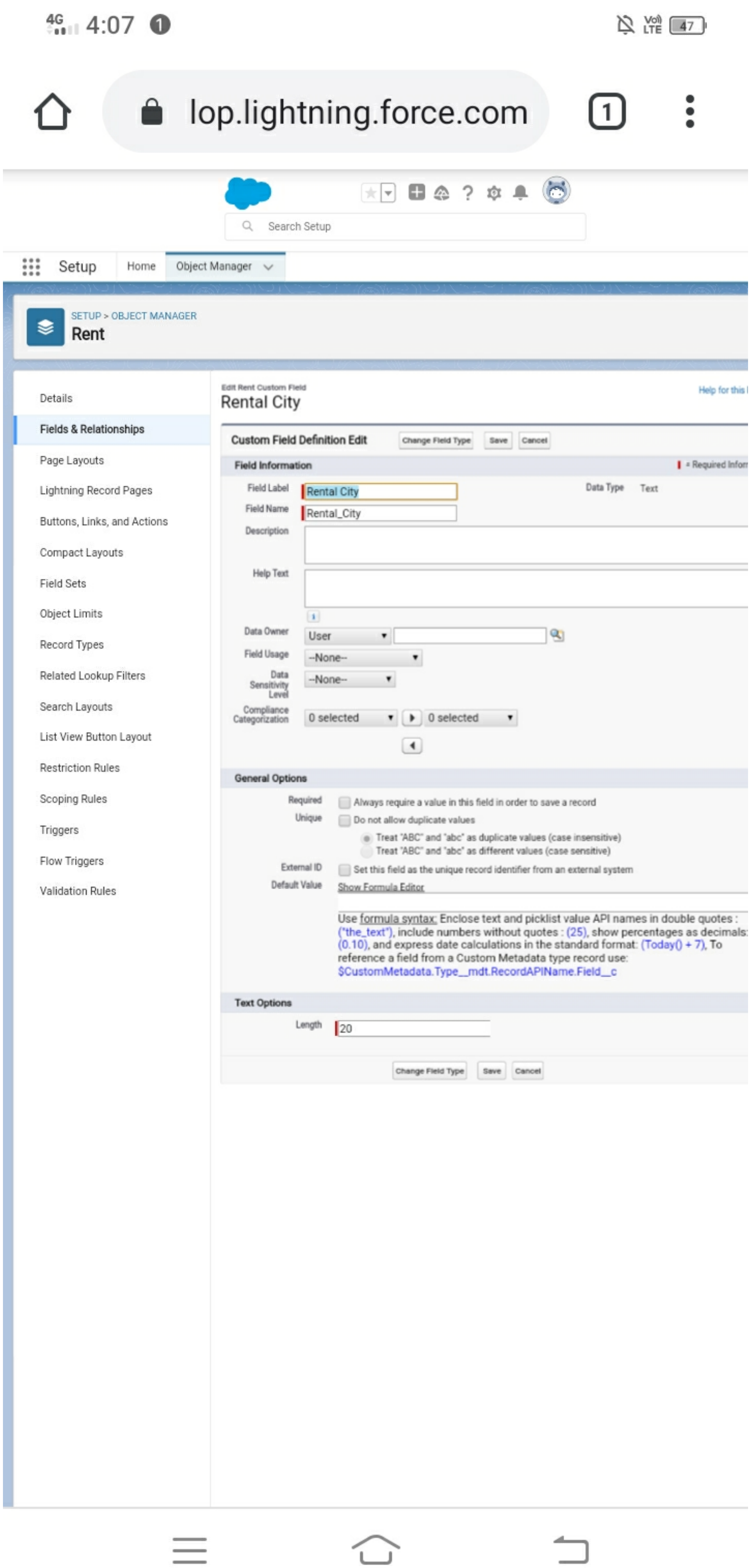
Default Value: Show Formula Editor

Use formula syntax: Enclose text and picklist value API names in double quote ("the_text"), include numbers without quotes : (25), show percentages as decin (0.10), and express date calculations in the standard format: (Today() + 7), To reference a field from a Custom Metadata type record use: $CustomMetadata.Type__mdt.RecordAPIName.Field__c

Change Field Type Save Cancel



Search Setup
anager
Loan Custom Field
terest rate
Help for this Page
Custom Field Definition Edit
Change Field Type
Save
Cancel
Field Information
= Required Information
Field Label
Interest rate
Data Type
Currency
Field Name
Interest_rate
Description
Help Text
Data Owner
User
Field Usage
--None--
Data Sensitivity Level
--None--
Compliance Categorization
0 selected
0 selected
General Options
Required
Always require a value in this field in order to save a record
Default Value
Show Formula Editor
Use formula syntax: Enclose text and picklist value API names in double quotes : ("the_text"), include numbers without quotes : (25), show percentages as decimals: (0.10), and express date calculations in the standard format: (Today() + 7), To reference a field from a Custom Metadata type record use: $CustomMetadata.Type__mdt.RecordAPIName.Field__c
Currency Options
Length
18
Decimal Places
0
Change Field Type
Save
Cancel


4:07
lop.lightning.force.com
Search Setup
Setup
Home
Object Manager
SETUP > OBJECT MANAGER
Rent
Details
Fields & Relationships
Page Layouts
Lightning Record Pages
Buttons, Links, and Actions
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Search Layouts
List View Button Layout
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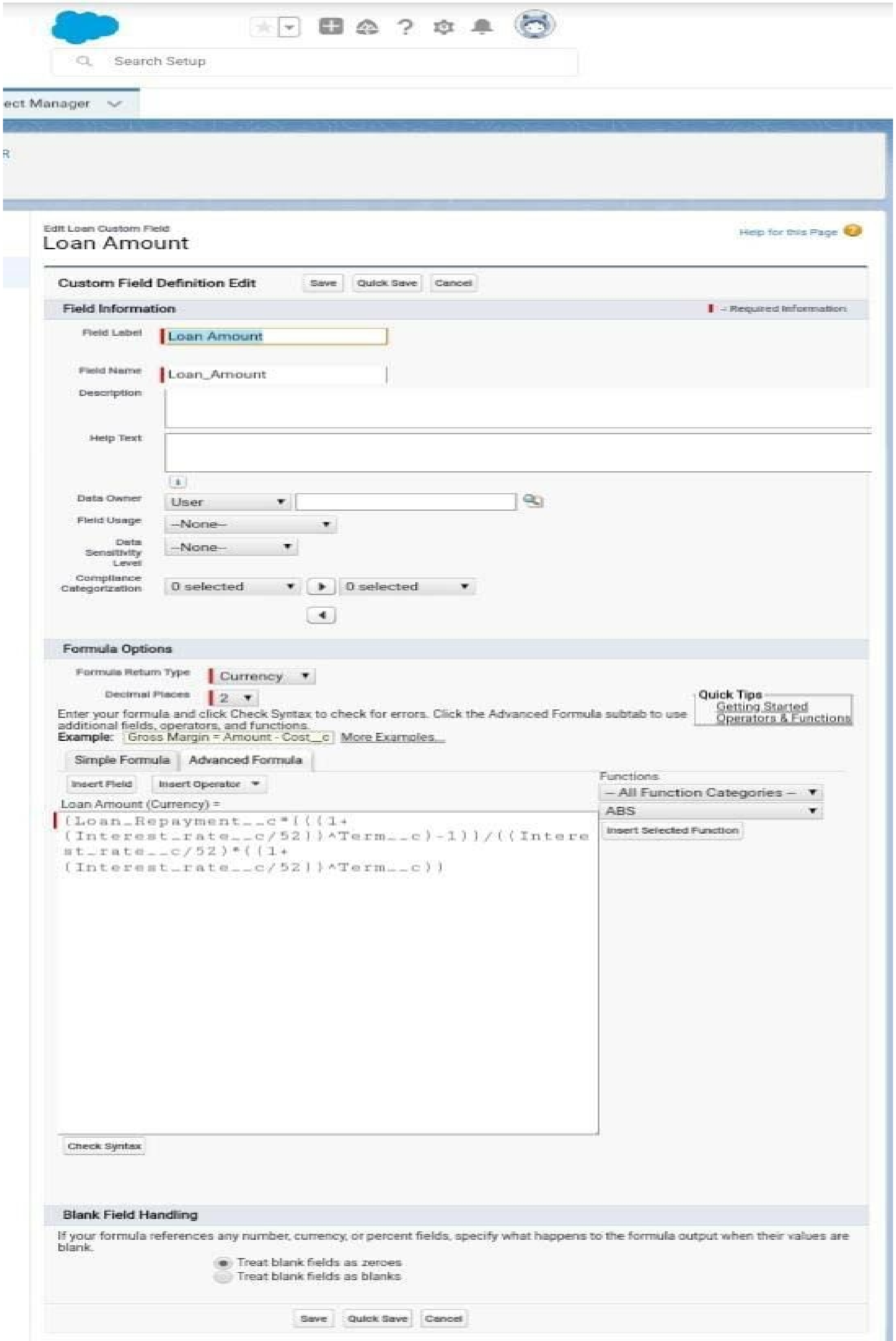
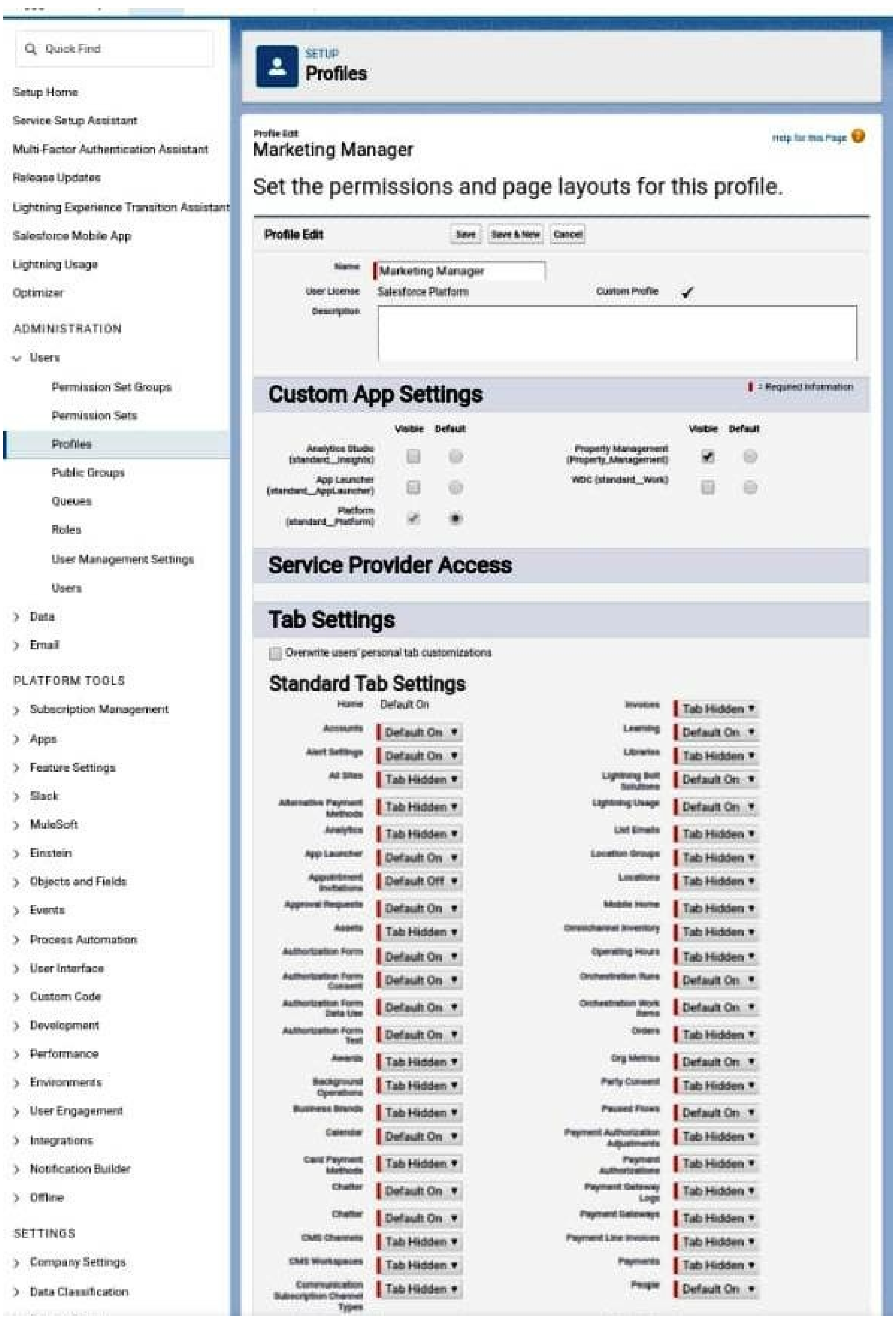
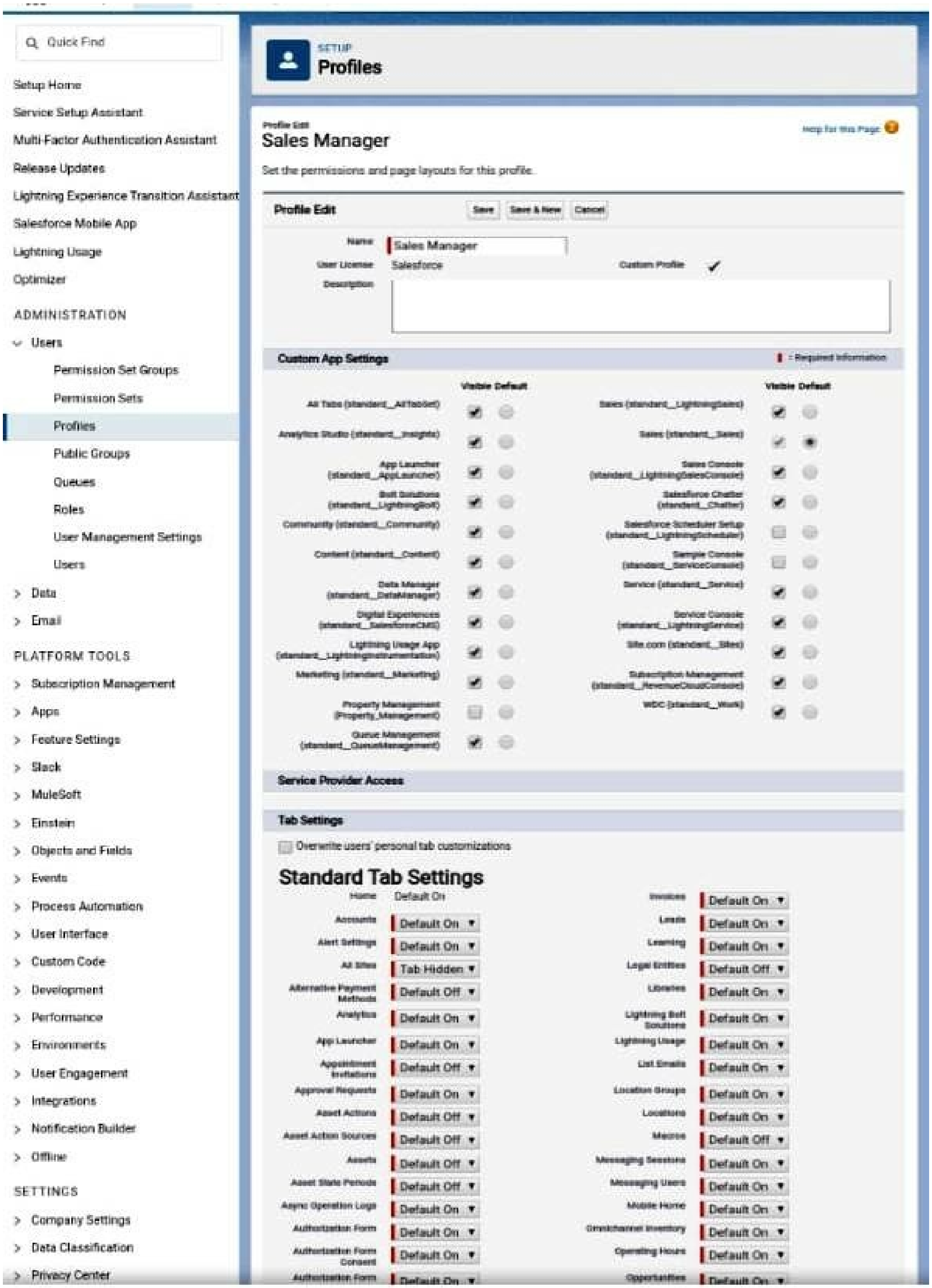
Triggers
Flow Triggers
Validation Rules
Edit Rent Custom Field
Rental City
Help for this
Custom Field Definition Edit
Change Field Type
Save
Cancel
Field Information
= Required Infor
Field Label
Rental City
Data Type
Text
Field Name
Rental_City
Description
Help Text
Data Owner
User
Field Usage
--None--
Data Sensitivity Level
--None--
Compliance Categorization
0 selected
0 selected
General Options
Required
Always require a value in this field in order to save a record
Unique
Do not allow duplicate values
Treat "ABC" and "abc" as duplicate values (case insensitive)
Treat "ABC" and "abc" as different values (case sensitive)
External ID
Set this field as the unique record identifier from an external system
Default Value
Show Formula Editor
Use formula syntax: Enclose text and picklist value API names in double quotes : ("the_text"), include numbers without quotes : (25), show percentages as decimals: (0.10), and express date calculations in the standard format: (Today() + 7). To reference a field from a Custom Metadata type record use: $CustomMetadata.Type__mdt.RecordAPIName.Field__c
Text Options
Length
20
Change Field Type
Save
Cancel



It is represent the data stored in the column or a relational database.
Fields store data values that are required for a particular object in a record. Hence, the final decision depends on the user, and he can add or remove Custom Fields.

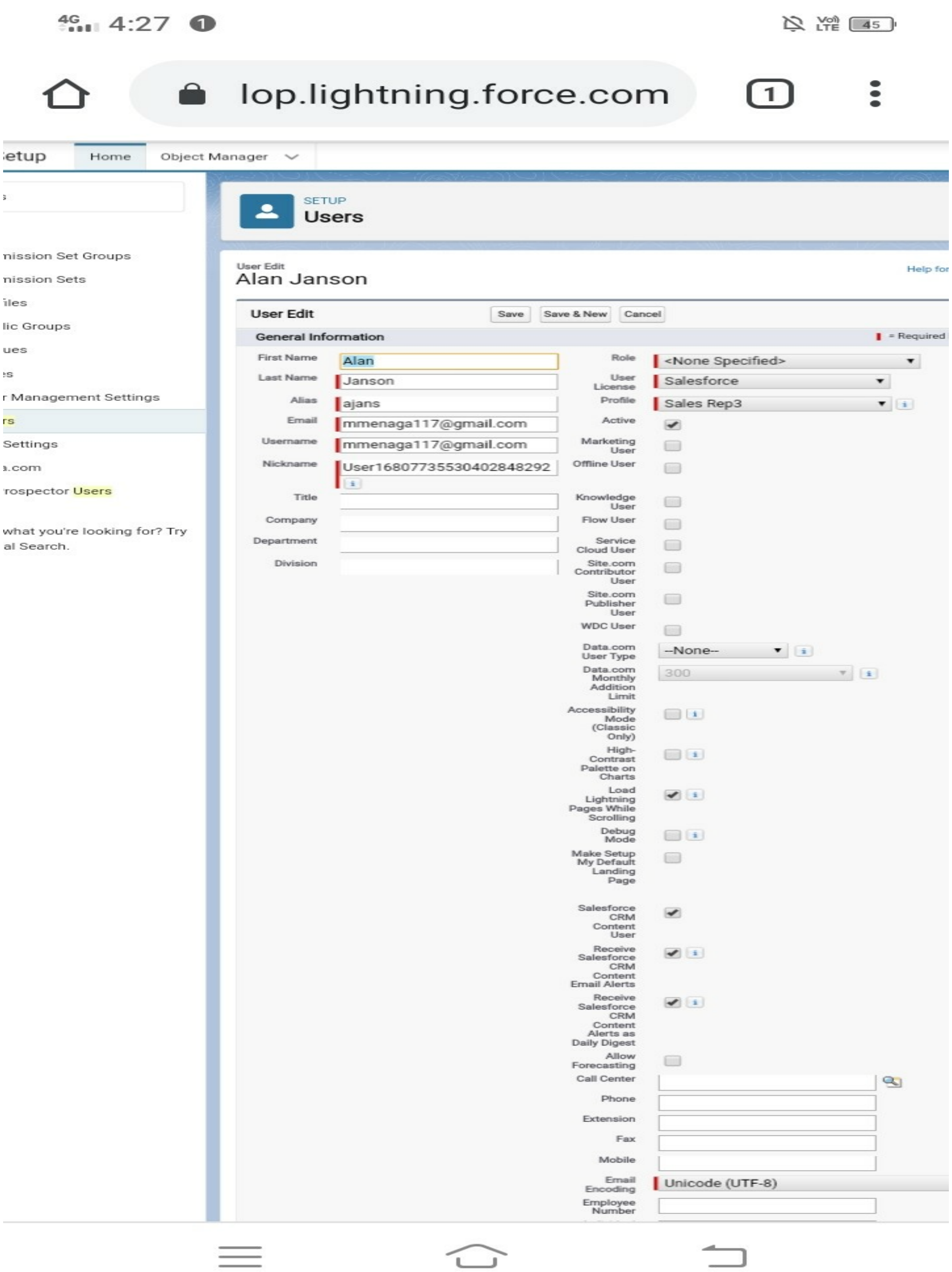
Milestone 6: Profile

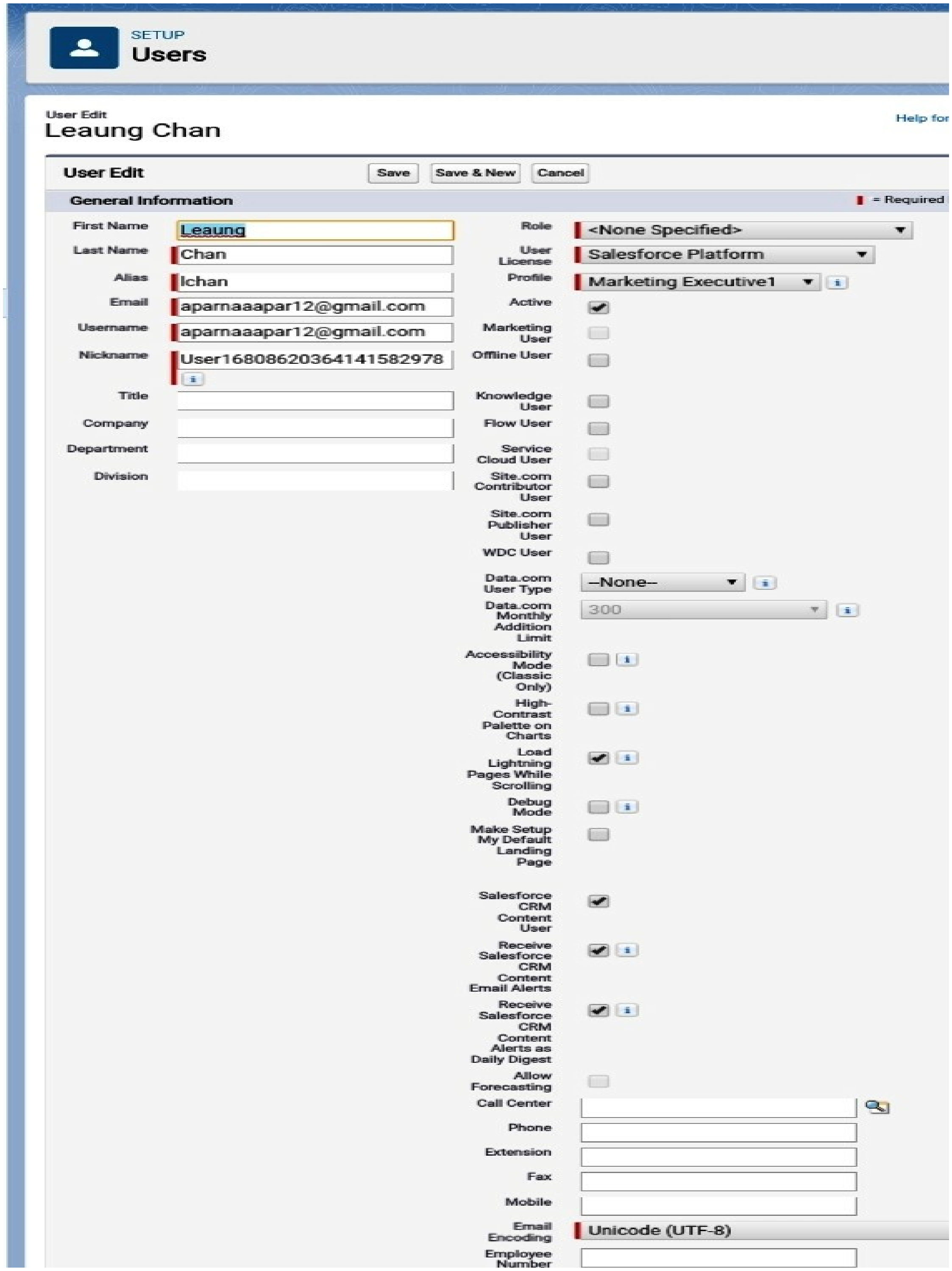




A Profile is a Collection of Settings and permission that define what a user can do in sales force. Profiles decide which objects and data they have access to. They may be thought of simply as profiles that control what the user can do with the items. With the four actions of Create, Read, Edit, and Delete you may choose the Sales force profile controls.

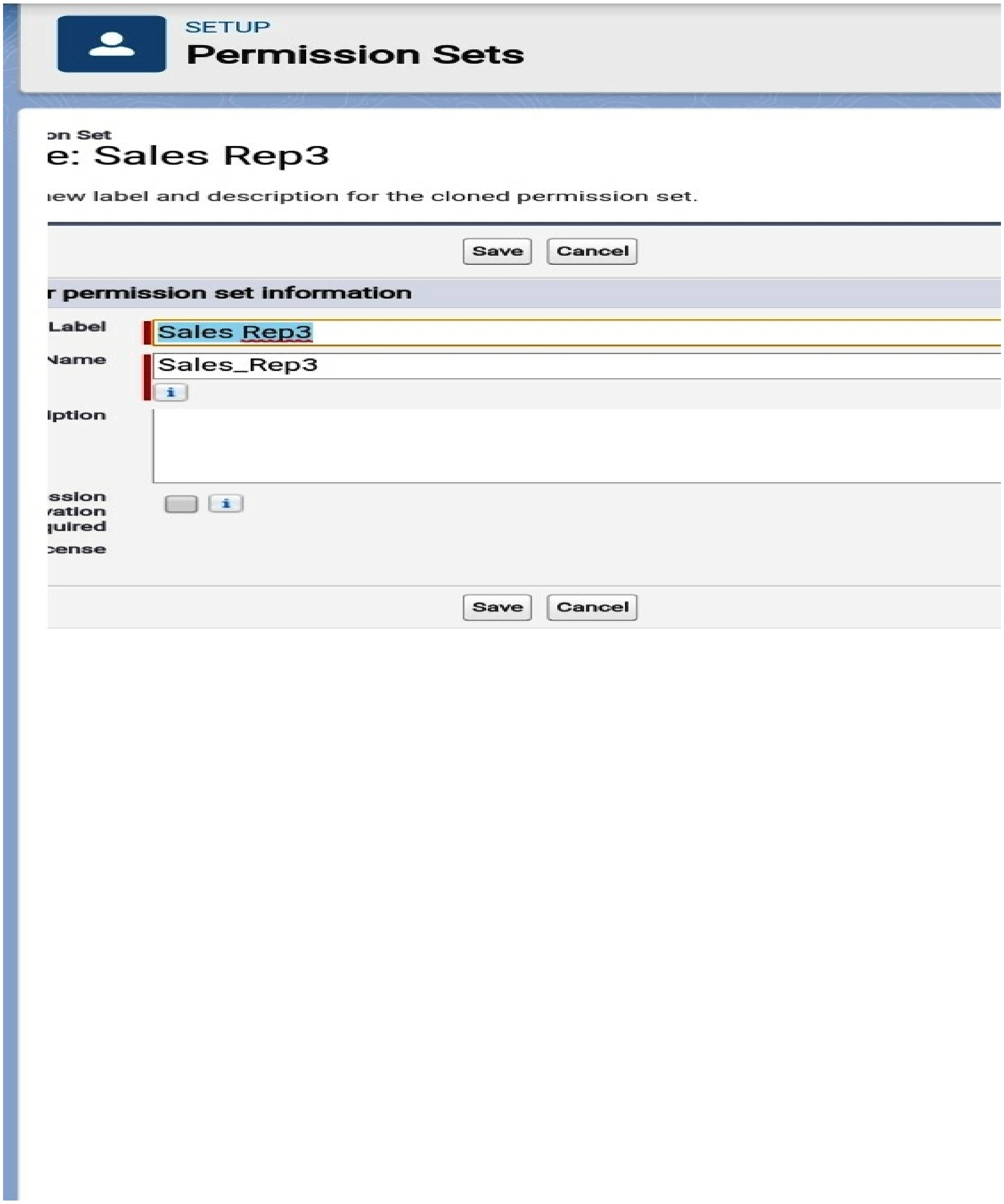
Milestone 7 : New User

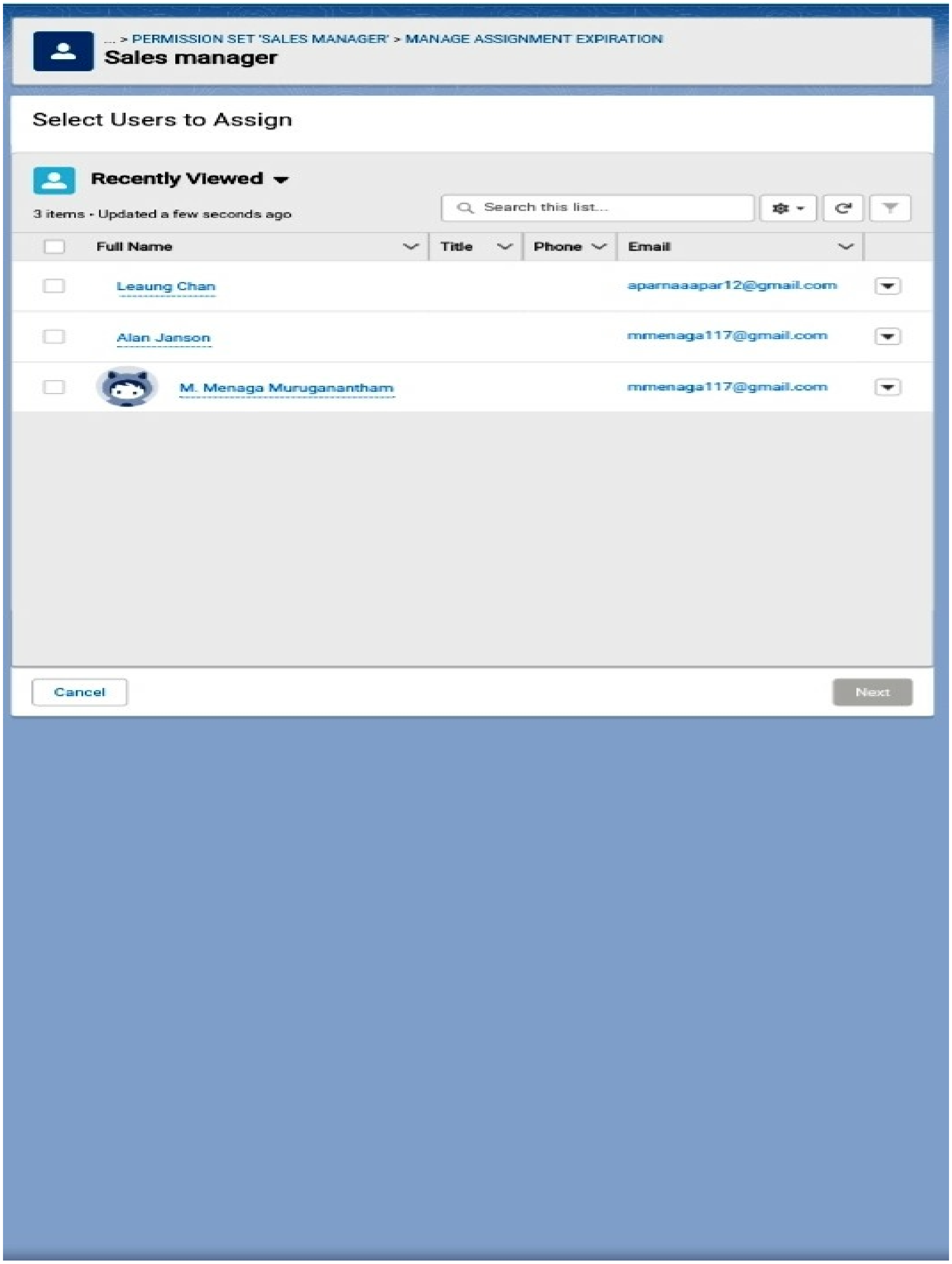




A user is anyone who logs in to sales force. Users are employees at your company, such as sales reps, managers, and IT specialists, who need access to the company's records. Every user in sales force has a user account. In sales force, each user is uniquely identified with a username, password and profile.

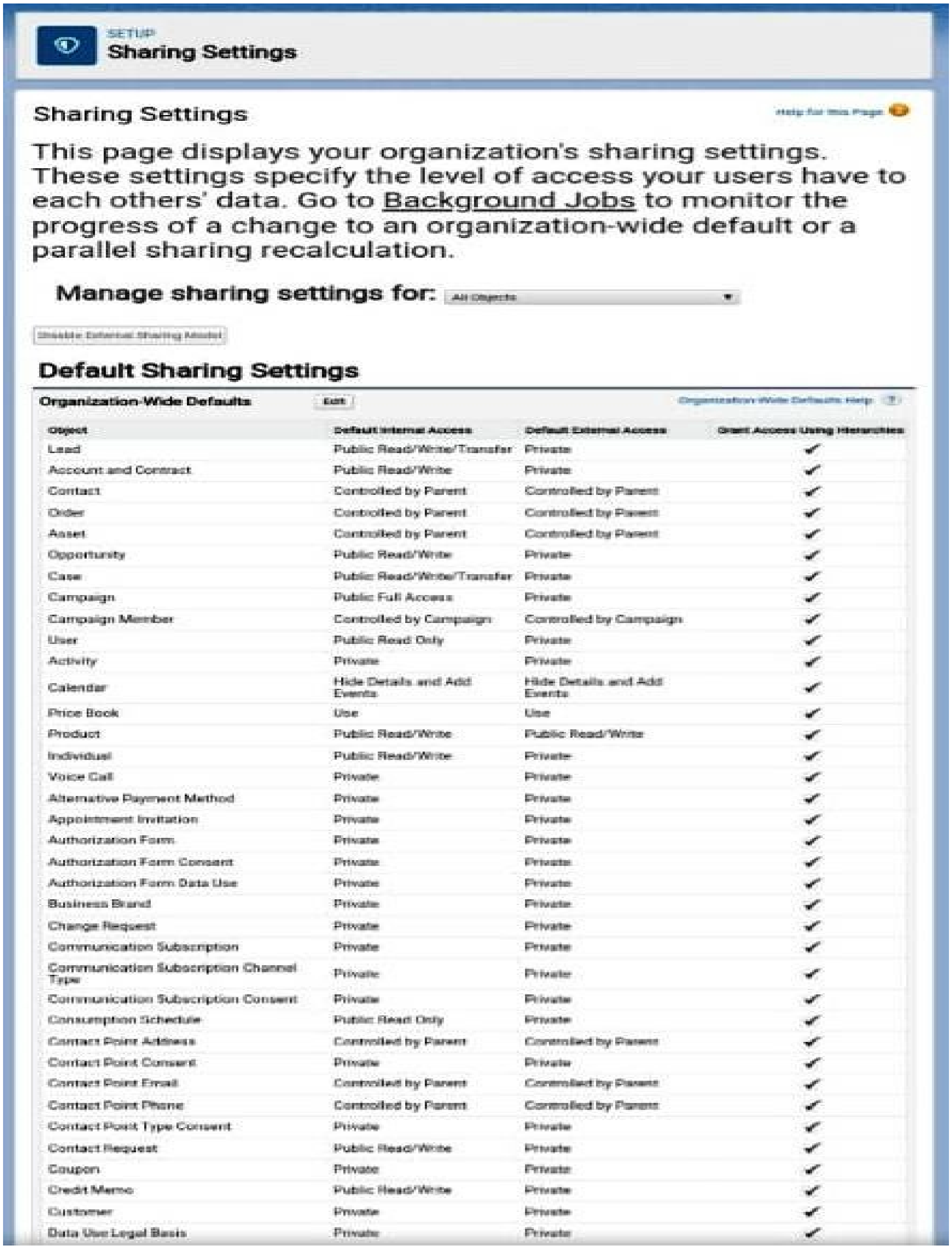
Milestone 8 : Permission Set



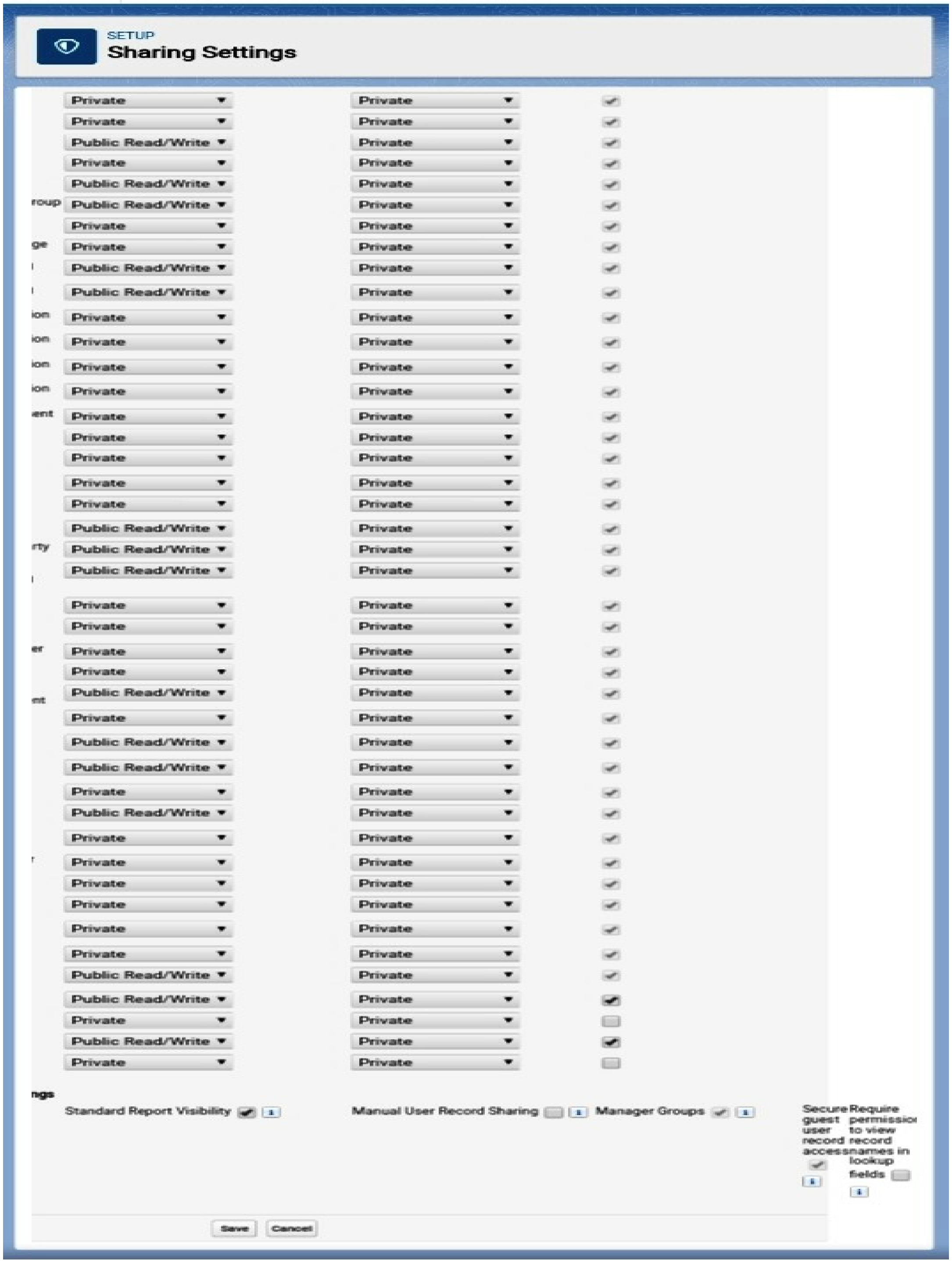


A permission set is a collection of settings and permissions that give users access to various tools and function. The settings and permissions in permission sets are also found in profiles, but permission sets extend users functional access without changing their profiles.

Milestone 9 : Setup for OWD

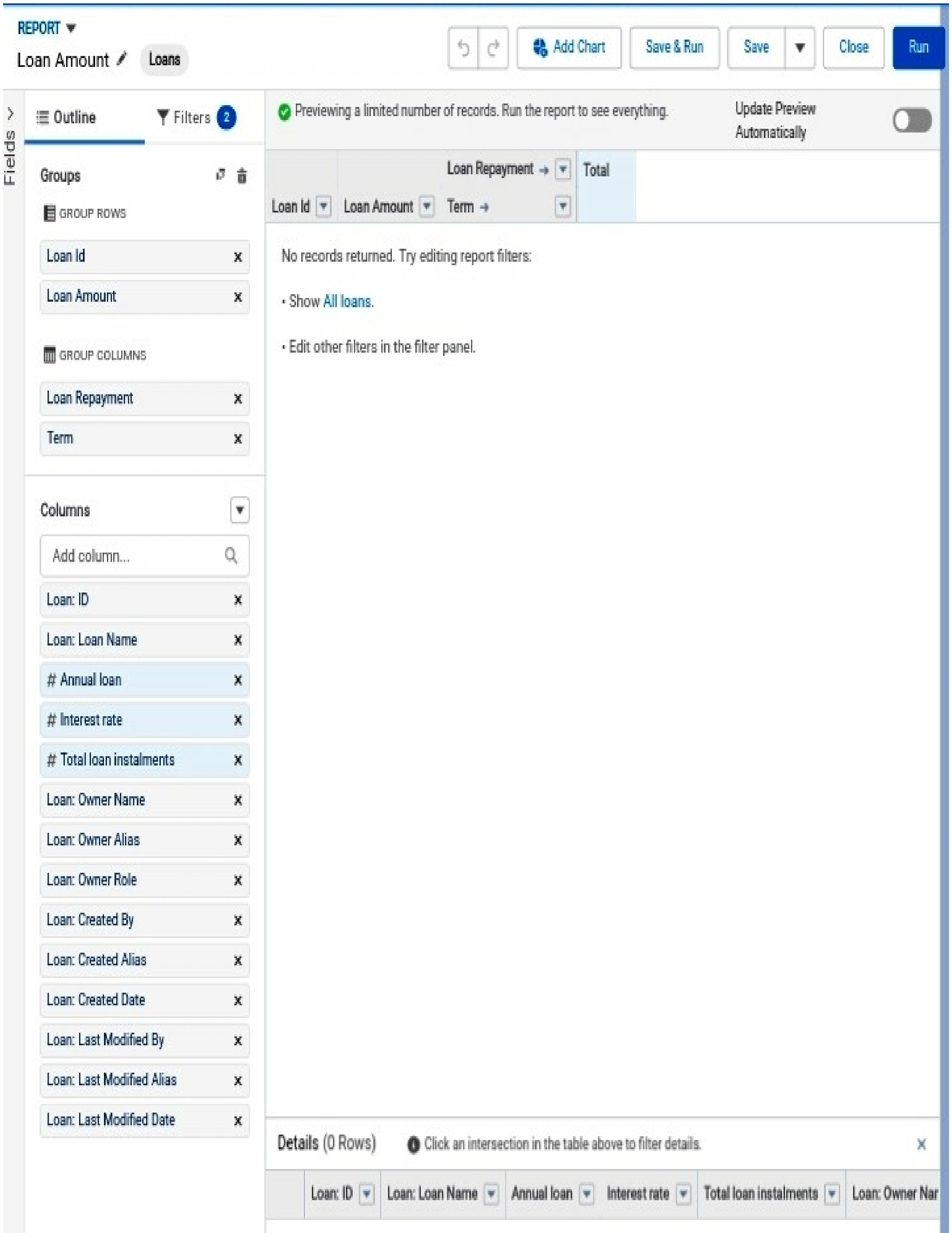


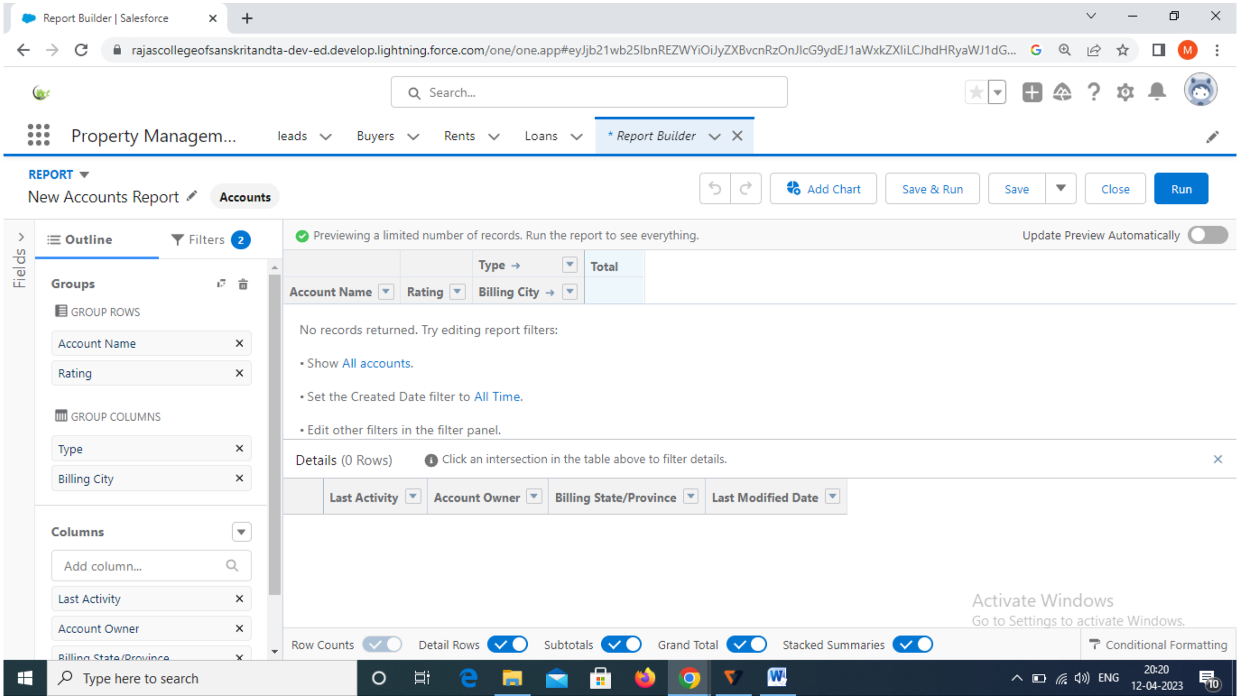
Object	Default Internal Access	Default External Access	Grant Access Using Hierarchies
Lead	Public Read/Write/Transfer	Private	✔
Account and Contract	Public Read/Write	Private	✔
Contact	Controlled by Parent	Controlled by Parent	✔
Order	Controlled by Parent	Controlled by Parent	✔
Asset	Controlled by Parent	Controlled by Parent	✔
Opportunity	Public Read/Write	Private	✔
Case	Public Read/Write/Transfer	Private	✔
Campaign	Public Full Access	Private	✔
Campaign Member	Controlled by Campaign	Controlled by Campaign	✔
User	Public Read Only	Private	✔
Activity	Private	Private	✔
Calendar	Hide Details and Add Events	Hide Details and Add Events	✔
Price Book	Use	Use	✔
Product	Public Read/Write	Public Read/Write	✔
Individual	Public Read/Write	Private	✔
Voice Call	Private	Private	✔
Alternative Payment Method	Private	Private	✔
Appointment Invitation	Private	Private	✔
Authorization Form	Private	Private	✔
Authorization Form Consent	Private	Private	✔
Authorization Form Data Use	Private	Private	✔
Business Brand	Private	Private	✔
Change Request	Private	Private	✔
Communication Subscription	Private	Private	✔
Communication Subscription Channel Type	Private	Private	✔
Communication Subscription Consent	Private	Private	✔
Consumption Schedule	Public Read Only	Private	✔
Contact Point Address	Controlled by Parent	Controlled by Parent	✔
Contact Point Consent	Private	Private	✔
Contact Point Email	Controlled by Parent	Controlled by Parent	✔
Contact Point Phone	Controlled by Parent	Controlled by Parent	✔
Contact Point Type Consent	Private	Private	✔
Contact Request	Public Read/Write	Private	✔
Coupon	Private	Private	✔
Credit Memo	Public Read/Write	Private	✔
Customer	Private	Private	✔
Data Use Legal Basis	Private	Private	✔



Organization – wide Defaults, or OWD, are the pattern security rules that you can follow for your sales force instance. Organization-Wide sharing settings determine the baseline level of access for all records of an object. Organization-Wide defaults can never grant users more access than they have through their object permissions.

Milestone 10 : Report

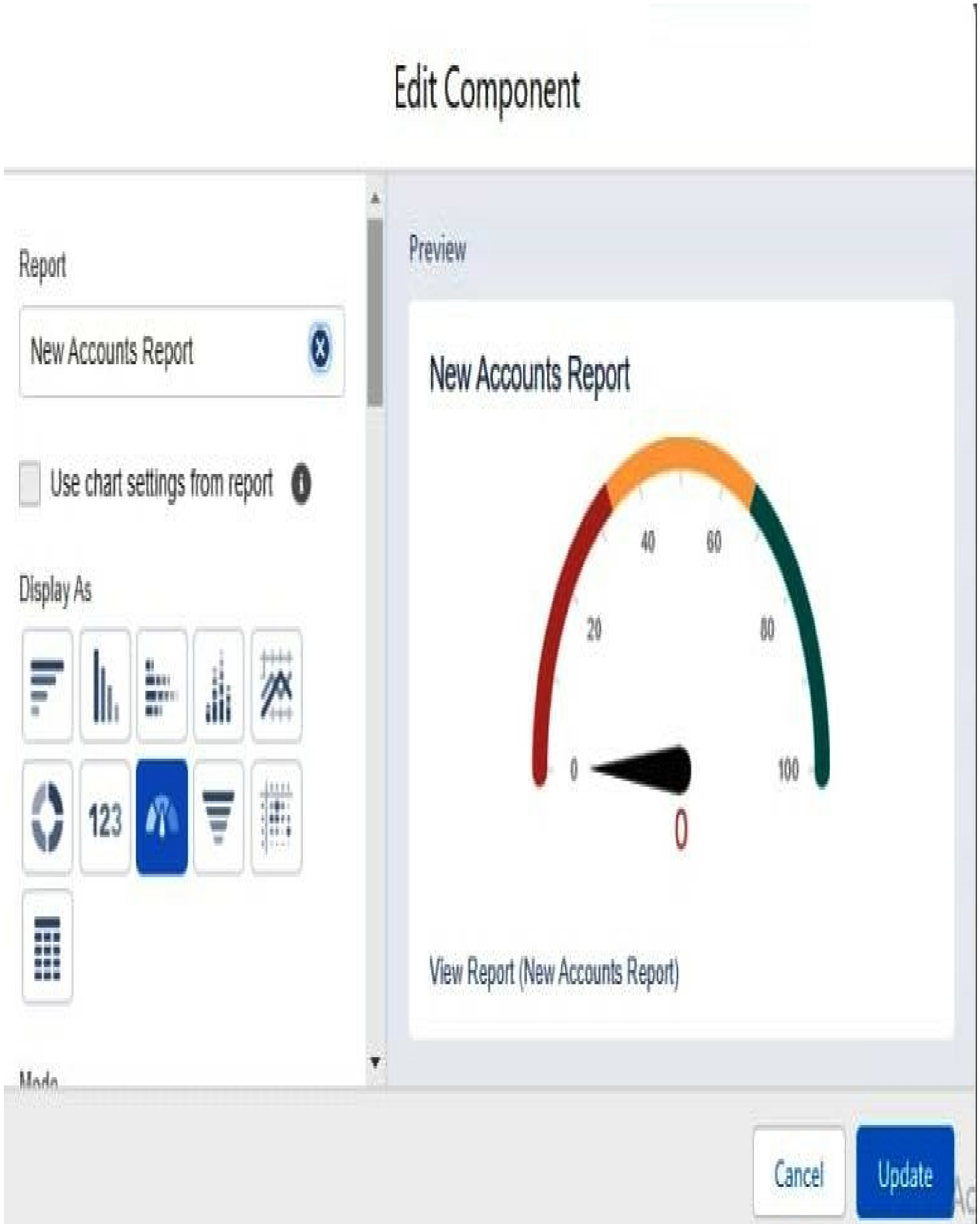


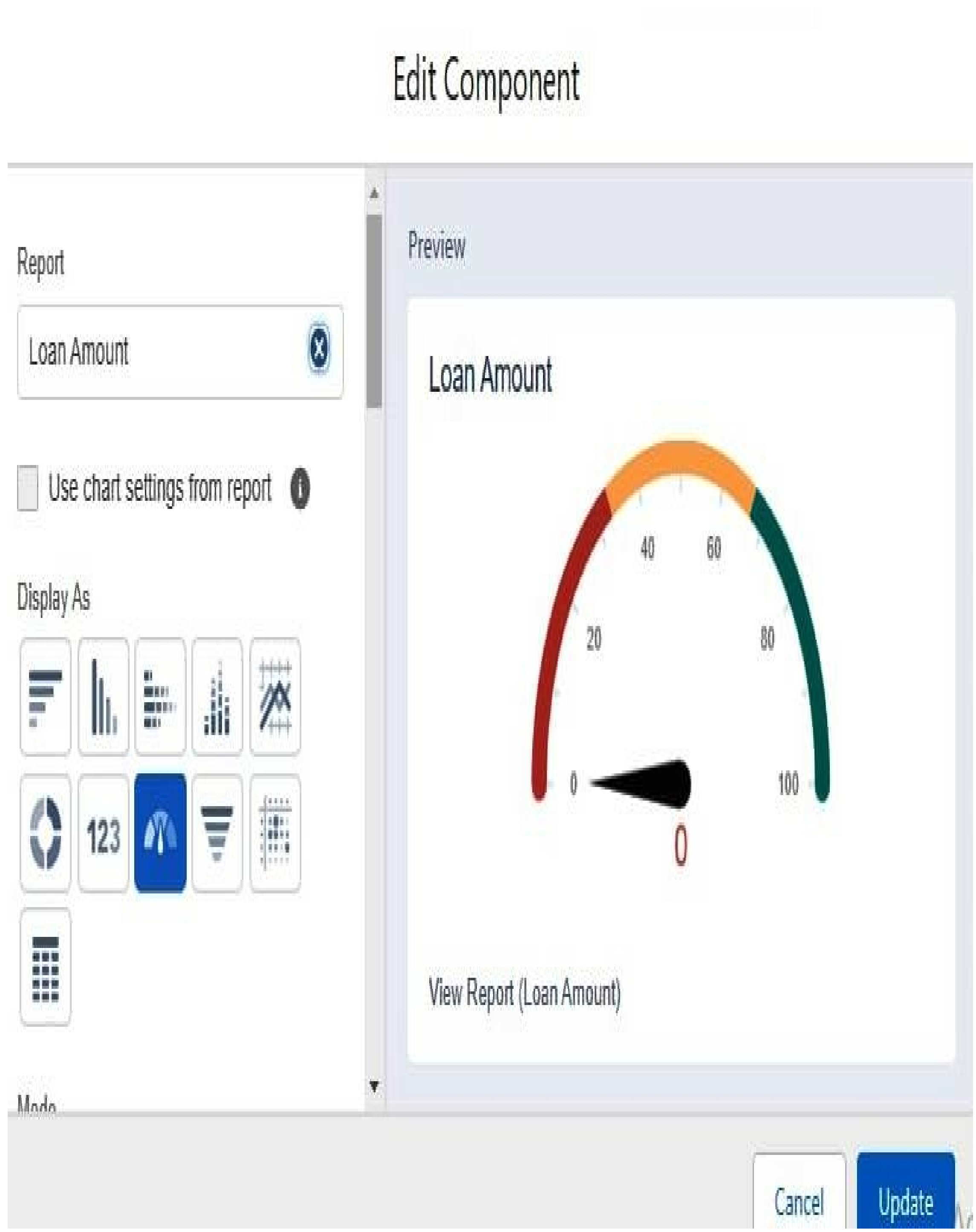


A report is list of records that meet the criteria you define.

It's displayed in sales force in rows and columns, and can be filtered, grouped, or displayed in a graphical chart. Every report is stored in a folder.

Milestone 11 : Dashboards





Dashboards help you visually understand changing business conditions so you can make decisions based on the real-time data you've gathered with reports. Dashboards let you curate data from reports using charts, tables and metrics. If your colleagues need more information, then they are able to view your dashboard's data supplying reports. Dashboards filters make it easy for users.

4.TRAIL HEAD PROFILE PUBLIC URL

Team lead - https://trailblazer.me/id/mmurugananantham2

Team Member 1 - https://trailblazer.me/id/aasaithambi3

Team Member 2 - https://trailblazer.me/id/ppalanisamy28

5. ADVANTAGES & DISADVANTAGE

ADVANTAGES

- ❖ Easily maintenance monitoring.
- ❖ Better reporting and data tracking.
- ❖ Creator sense of affiliation Release of collective energies.

DISADVANTAGE

- ❖ You will be dependent one vendor.
- ❖ Breaking of autonomy and initiative.
- ❖ The contributor who lacks autonomy is over helmed.

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6. APPLICATIONS

Document storage, Tenant, on boarding, online repayments, Rental listings.

7. CONCLUSION

On overall the project has achieved its objectives. Sales force has been growing tremendously its employees, customers, offices throughout the world by providing innovative and best ideas and solutions to solve present generation business problems. Sales force technologies is one of the leading and very hot technology in IT industry. This application provides appropriate information to users.

8. FUTURE SCOPE

Sales force development role needs someone who is good at sales force admin and also can do coding and object oriented programming.