Performance Assessment for D212: Data Mining II Task 3 Attempt 2

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D212: Data Mining II
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D212 PA MendezD T3 A2

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1 Part I: Research Question

1.1 A. Purpose of Data Mining Report

1.1.1 A1. Research Question

Can Market Basket Analysis uncover which items are frequently purchased together by telecom customers?

1.1.2 A2. Goal of the Data Analysis

The goal of this analysis is to apply Market Basket Analysis which items are frequently purchased together in order to determine potential bundles of products or services. This could then be used to encourage purchases from the customer base and drive business growth.

2 Part II: Market Basket Justification

2.1 B. Reasons for using Market Basket Analysis

2.1.1 B1. How Market Basket Analyzes the Data Set

Market Basket Analysis is an unsupervised learning technique that can be used to identify purchasing patterns of customers by analyzing combinations of products purchased together (GeeksforGeeks, 2022). Market Basket Analysis uses the assocation rule, if the antecedent then the consequent, where the antecedent is an item in the data set and the consequent is an item found in combination with the antecedent (GeeksforGeeks, 2022).

The expected outcome is the discovery of combinations of items frequently purchased together. We will be able to measure each item's **support**, the rate at which an itemset appears in the data set, the **confidence**, or conditional probability representing the probability of finding the consequent in transactions with the antecedent, and the **lift**, or the ratio of observed support to that expected if the antecedent and consequent were independent.

For the antecedent, A, and the consequent, B, the formulas for determining support, confidence, and lift are as follows:

$$\operatorname{support}(A \to B) = \frac{\operatorname{number \ of \ transactions \ containing \ both \ } A \ \operatorname{and} \ B}{\operatorname{total \ number \ of \ transactions}}$$

$$\operatorname{confidence}(A \to B) = \frac{\operatorname{support}(A \cup B)}{\operatorname{support}(A)} = \frac{\operatorname{number of transactions containing } A \text{ and } B}{\operatorname{number of transactions containing } A}$$

$$\operatorname{lift}(A \to B) = \frac{\operatorname{support}(A \cup B)}{\operatorname{support}(A) \times \operatorname{support}(B)}$$

(Chaudhary, 2023)

2.1.2 B2. One Example of Transactions

One example of a transaction in the data set would be the 99th entry, as shown here. The code to obtain the 99th entry is given below. Items in the transaction include 'Dust-Off Compressed Gas 2 pack', 'HP 61 ink', and 'HP ENVY 5055 printer'.

2.1.3 B3. Assumptions of Market Basket Analysis

- Transaction Independence: each entry in the dataset is assumed to represent an independent transaction, as they would otherwise impact the reliability of the association rules.
- Complete and Accurate Item Descriptions: the item descriptions are assumed to be accurate and complete, as inaccuracies or missing information may impact the analysis.
- Consistent Data Entry Practices: it is assumed that data entry practices are consistent, as inconsistencies or errors may lead to difficulties in accurately identifying associations.
- Representative Sample: it is assumed that the dataset is representative of overall customer transactions, as any biases may result in an analysis that inaccurately reflects the customer base.

(Deniran, 2023)

3 Part III: Data Preparation and Analysis

3.1 C. Data Preparation

3.1.1 C1. Data Transformation for Market Basket Analysis

The cells below contain the code necessary to transform the data set to make it suitable for market basket analysis.

```
[2]: import pandas as pd
    from pandas import DataFrame
    import numpy as np
    from mlxtend.preprocessing import TransactionEncoder
    from mlxtend.frequent_patterns import apriori
    from mlxtend.frequent_patterns import association_rules
    import matplotlib
    import seaborn as sns
    import matplotlib.pyplot as plt
    %matplotlib inline

import warnings
    warnings. filterwarnings('ignore')
```

```
[3]: | ## C1 The following cells include the annotated code used to prepare the data.
     # See code attached, in D212_PA_MendezD_Task3.ipynb
     # Load data into a data frame with Pandas' .read_csv() function
     df_mba = pd.read_csv('/Users/drewmendez/Documents/WGU/D212/data/
      ⇔teleco_market_basket.csv')
     print(df_mba.shape)
     df_mba.head(5)
    (15002, 20)
[3]:
                                         Item01
                                                                             Item02
     0
                                            NaN
                                                                                NaN
     1
                 Logitech M510 Wireless mouse
                                                                          HP 63 Ink
     2
                                            NaN
                                                                                NaN
     3
        Apple Lightning to Digital AV Adapter
                                                 TP-Link AC1750 Smart WiFi Router
     4
                                            NaN
                                                                                NaN
              Item03
                                            Item04
                                                                         Item05
                                                                                \
     0
                  NaN
                                               NaN
                                                                            NaN
     1
           HP 65 ink
                      nonda USB C to USB Adapter
                                                     10ft iPHone Charger Cable
     2
                  NaN
                                               NaN
                                                                            NaN
     3
        Apple Pencil
                                               NaN
                                                                            NaN
     4
                  NaN
                                               NaN
                                                                            NaN
              Item06
                                              Item07
                                                       \
     0
                  NaN
                                                  NaN
       HP 902XL ink
                       Creative Pebble 2.0 Speakers
     1
     2
                 NaN
                                                  NaN
     3
                 NaN
                                                  NaN
     4
                  NaN
                                                  NaN
                                       Item08
                                                                        Item09 \
     0
                                          NaN
                                                                           NaN
        Cleaning Gel Universal Dust Cleaner
     1
                                               Micro Center 32GB Memory card
     2
                                          NaN
                                                                           NaN
     3
                                          NaN
                                                                           NaN
     4
                                          NaN
                                                                           {\tt NaN}
                                           Item10
                                                                           Item11
     0
                                              NaN
                                                                              NaN
        YUNSONG 3pack 6ft Nylon Lightning Cable
                                                    TopMate C5 Laptop Cooler pad
     1
     2
                                              NaN
                                                                              NaN
     3
                                              NaN
                                                                              NaN
     4
                                              NaN
                                                                              NaN
```

```
Item12
                                                             Item13 \
     0
                                {\tt NaN}
                                                                {\tt NaN}
     1
        Apple USB-C Charger cable
                                     HyperX Cloud Stinger Headset
     2
                                NaN
     3
                                NaN
                                                                NaN
     4
                                NaN
                                                                NaN
                               Item14
                                                                 Item15
     0
                                  NaN
                                                                     NaN
     1
        TONOR USB Gaming Microphone
                                       Dust-Off Compressed Gas 2 pack
     2
                                  NaN
                                                                     NaN
     3
                                  NaN
                                                                     NaN
                                  NaN
     4
                                                                     NaN
                                  Item16
                                                           Item17
     0
                                     NaN
                                                              NaN
     1
        3A USB Type C Cable 3 pack 6FT
                                           HOVAMP iPhone charger
     2
                                     NaN
     3
                                     NaN
                                                              NaN
     4
                                     NaN
                                                              NaN
                            Item18
                                                                     Item19
                                                                             \
     0
                               NaN
                                                                        NaN
     1
        SanDisk Ultra 128GB card
                                    FEEL2NICE 5 pack 10ft Lighning cable
     2
                               NaN
     3
                               NaN
                                                                        NaN
     4
                               NaN
                                                                        NaN
                                        Item20
     0
                                           NaN
     1
        FEIYOLD Blue light Blocking Glasses
     2
                                           NaN
     3
                                           NaN
     4
                                           NaN
[4]: # Remove Nulls
     df_mba = df_mba[df_mba['Item01'].notna()]
     df_mba.reset_index(drop=True, inplace=True)
     print(df_mba.shape)
     df_mba.head(5)
    (7501, 20)
[4]:
                                              Item01 \
     0
                      Logitech M510 Wireless mouse
     1
            Apple Lightning to Digital AV Adapter
```

```
UNEN Mfi Certified 5-pack Lightning Cable
3
                          Cat8 Ethernet Cable
4
              Dust-Off Compressed Gas 2 pack
                              Item02
                                                            Item03 \
                           HP 63 Ink
                                                         HP 65 ink
0
   TP-Link AC1750 Smart WiFi Router
                                                      Apple Pencil
1
2
                                 NaN
                                                               NaN
3
                           HP 65 ink
                                                               NaN
4
      Screen Mom Screen Cleaner kit Moread HDMI to VGA Adapter
                        Item04
                                                     Item05
                                                                    Item06
   nonda USB C to USB Adapter
                                10ft iPHone Charger Cable
                                                             HP 902XL ink
1
                           NaN
                                                        NaN
                                                                       NaN
2
                           NaN
                                                        NaN
                                                                       NaN
3
                           NaN
                                                        NaN
                                                                       NaN
        HP 62XL Tri-Color ink Apple USB-C Charger cable
4
                                                                       NaN
                          Item07
                                                                 Item08
   Creative Pebble 2.0 Speakers
                                  Cleaning Gel Universal Dust Cleaner
0
1
                             NaN
2
                             NaN
                                                                    NaN
3
                             NaN
                                                                    NaN
4
                             NaN
                                                                    NaN
                           Item09
                                                                       Item10
   Micro Center 32GB Memory card
                                    YUNSONG 3pack 6ft Nylon Lightning Cable
1
                              NaN
                                                                          NaN
2
                              NaN
                                                                          NaN
3
                              NaN
                                                                          NaN
4
                              NaN
                                                                          NaN
                          Item11
                                                       Item12 \
                                  Apple USB-C Charger cable
0
   TopMate C5 Laptop Cooler pad
1
                             NaN
2
                             NaN
                                                          NaN
3
                             NaN
                                                          NaN
4
                             NaN
                                                          NaN
                          Item13
                                                         Item14
   HyperX Cloud Stinger Headset
                                   TONOR USB Gaming Microphone
1
                             NaN
                                                            NaN
2
                             NaN
                                                            NaN
3
                             NaN
                                                            NaN
4
                             NaN
                                                            NaN
                             Item15
                                                              Item16 \
```

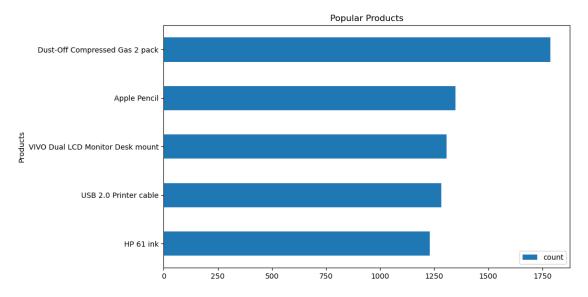
```
Dust-Off Compressed Gas 2 pack 3A USB Type C Cable 3 pack 6FT
     1
                                     NaN
                                                                      NaN
     2
                                     NaN
                                                                      NaN
     3
                                     NaN
                                                                      NaN
     4
                                    NaN
                                                                      NaN
                        Item17
                                                   Item18
     0
       HOVAMP iPhone charger
                                SanDisk Ultra 128GB card
                           NaN
     1
                                                      NaN
     2
                           NaN
                                                      NaN
     3
                           NaN
                                                      NaN
     4
                           NaN
                                                      NaN
                                        Item19
                                                                               Item20
        FEEL2NICE 5 pack 10ft Lighning cable
     0
                                                FEIYOLD Blue light Blocking Glasses
     1
                                           NaN
     2
                                           NaN
                                                                                  NaN
     3
                                           NaN
                                                                                  NaN
     4
                                           NaN
                                                                                  NaN
[5]: # List of Lists
     rows = df_mba.astype(str).values.tolist()
     # Encoder
     DE = TransactionEncoder()
     array = DE.fit(rows).transform(rows)
     transaction = pd.DataFrame(array, columns = DE.columns_)
     print(transaction.shape)
     transaction.head(10)
    (7501, 120)
[5]:
        10ft iPHone Charger Cable
                                    10ft iPHone Charger Cable 2 Pack \
                              True
                                                                 False
     1
                             False
                                                                 False
     2
                             False
                                                                 False
     3
                             False
                                                                 False
     4
                             False
                                                                 False
     5
                             False
                                                                 False
     6
                             False
                                                                 False
     7
                             False
                                                                  True
     8
                             False
                                                                 False
     9
                             False
                                                                 False
```

```
3 pack Nylon Braided Lightning Cable
                                           3A USB Type C Cable 3 pack 6FT
0
                                     False
                                                                        True
1
                                     False
                                                                       False
2
                                    False
                                                                       False
3
                                    False
                                                                       False
                                    False
4
                                                                       False
5
                                    False
                                                                       False
6
                                    False
                                                                       False
7
                                    False
                                                                       False
8
                                    False
                                                                       False
9
                                    False
                                                                       False
   5pack Nylon Braided USB C cables ARRIS SURFboard SB8200 Cable Modem
0
                                False
                                                                       False
                                False
                                                                       False
1
2
                                False
                                                                       False
3
                                False
                                                                       False
4
                                False
                                                                       False
5
                                False
                                                                       False
6
                                False
                                                                       False
7
                                False
                                                                       False
8
                                False
                                                                       False
9
                                False
                                                                       False
   Anker 2-in-1 USB Card Reader Anker 4-port USB hub
0
                            False
                                                    False
                            False
                                                    False
1
2
                            False
                                                    False
3
                            False
                                                    False
4
                                                    False
                            False
5
                            False
                                                    False
6
                             True
                                                    False
7
                            False
                                                    False
8
                            False
                                                    False
                            False
                                                    False
   Anker USB C to HDMI Adapter
                                  Apple Lightning to Digital AV Adapter ...
0
                           False
                                                                     False
                           False
1
                                                                      True
2
                           False
                                                                     False
3
                           False
                                                                     False
                           False
                                                                     False ...
4
5
                           False
                                                                     False ...
                                                                     False ...
6
                           False
7
                           False
                                                                     False ...
8
                           False
                                                                     False ...
9
                           False
                                                                     False ...
```

```
iFixit Pro Tech Toolkit iPhone 11 case
                                                   iPhone 12 Charger cable
     0
                           False
                                            False
                                                                       False
                                                                       False
     1
                           False
                                            False
     2
                           False
                                            False
                                                                       False
     3
                           False
                                            False
                                                                       False
     4
                           False
                                            False
                                                                       False
     5
                           False
                                            False
                                                                       False
     6
                           False
                                            False
                                                                       False
     7
                           False
                                            False
                                                                       False
                           False
     8
                                            False
                                                                       False
     9
                           False
                                            False
                                                                       False
        iPhone 12 Pro case iPhone 12 case
                                             iPhone Charger Cable Anker 6ft \
     0
                      False
                                       False
                                                                         False
     1
                      False
                                       False
                                                                         False
     2
                      False
                                       False
                                                                         False
     3
                      False
                                       False
                                                                         False
     4
                      False
                                       False
                                                                         False
     5
                      False
                                       False
                                                                         False
     6
                      False
                                       False
                                                                         False
     7
                      False
                                       False
                                                                         False
     8
                                                                         False
                      False
                                       False
     9
                                                                         False
                      False
                                       False
        iPhone SE case
                               nonda USB C to USB Adapter seenda Wireless mouse
                           nan
                 False False
     0
                                                        True
                                                                               False
     1
                 False
                          True
                                                       False
                                                                               False
                                                       False
     2
                 False
                          True
                                                                               False
     3
                 False
                          True
                                                       False
                                                                               False
     4
                          True
                 False
                                                       False
                                                                               False
     5
                 False
                          True
                                                       False
                                                                               False
     6
                          True
                                                                               False
                 False
                                                       False
     7
                 False
                          True
                                                       False
                                                                               False
     8
                 False
                          True
                                                       False
                                                                               False
     9
                 False
                          True
                                                       False
                                                                               False
     [10 rows x 120 columns]
[6]: # Remove NAN column from the dataset
     cleaned_df = transaction.drop(['nan'], axis = 1)
     cleaned_df.shape
[6]: (7501, 119)
[7]: # Cleaned Data Set
```

```
cleaned_df.to_csv('D212_PA_MendezD_Task3_variables.csv', sep = ',', encoding =_\ \( \text{-8'}, \text{ index} = False \)
```

Items in the transaction: ['Dust-Off Compressed Gas 2 pack', 'HP 61 ink', 'HP ENVY 5055 printer']



3.1.2 C2. Association Rules with the Apriori Algorithm

Below is the code used to generate association rules with the Apriori algorithm.

```
[11]: ## C2 Creating Apriori Object

rules = apriori(cleaned_df, min_support = 0.02, use_colnames = True)
rules.head(5)
```

```
[11]: support itemsets
0 0.050527 (10ft iPHone Charger Cable 2 Pack)
1 0.042528 (3A USB Type C Cable 3 pack 6FT)
2 0.029463 (Anker 2-in-1 USB Card Reader)
3 0.068391 (Anker USB C to HDMI Adapter)
4 0.087188 (Apple Lightning to Digital AV Adapter)
```

3.1.3 C3. Support, Lift, and Confidence of the Association Rules Table

Values for the support, lift, and confidence of the association rules table. The complete rules table is provided in .csv format with the submission.

```
[40]:
                                       antecedents
                  (Dust-Off Compressed Gas 2 pack)
      0
               (10ft iPHone Charger Cable 2 Pack)
      1
      2
                  (Dust-Off Compressed Gas 2 pack)
      3
                     (Anker USB C to HDMI Adapter)
      4
               (VIVO Dual LCD Monitor Desk mount)
                     (Anker USB C to HDMI Adapter)
      5
      6
          (Apple Lightning to Digital AV Adapter)
      7
                                     (Apple Pencil)
          (Apple Lightning to Digital AV Adapter)
      8
                  (Dust-Off Compressed Gas 2 pack)
      9
      10
                           (USB 2.0 Printer cable)
          (Apple Lightning to Digital AV Adapter)
      11
      12
          (Apple Lightning to Digital AV Adapter)
               (VIVO Dual LCD Monitor Desk mount)
      13
      14
                       (Apple USB-C Charger cable)
```

consequents antecedent support \

```
0
         (10ft iPHone Charger Cable 2 Pack)
                                                          0.238368
1
           (Dust-Off Compressed Gas 2 pack)
                                                          0.050527
2
               (Anker USB C to HDMI Adapter)
                                                          0.238368
3
           (Dust-Off Compressed Gas 2 pack)
                                                          0.068391
4
               (Anker USB C to HDMI Adapter)
                                                          0.174110
         (VIVO Dual LCD Monitor Desk mount)
5
                                                          0.068391
6
                               (Apple Pencil)
                                                          0.087188
7
    (Apple Lightning to Digital AV Adapter)
                                                          0.179709
8
           (Dust-Off Compressed Gas 2 pack)
                                                          0.087188
9
    (Apple Lightning to Digital AV Adapter)
                                                           0.238368
    (Apple Lightning to Digital AV Adapter)
10
                                                          0.170911
11
                     (USB 2.0 Printer cable)
                                                          0.087188
12
         (VIVO Dual LCD Monitor Desk mount)
                                                          0.087188
13
    (Apple Lightning to Digital AV Adapter)
                                                          0.174110
14
                               (Apple Pencil)
                                                          0.132116
    consequent support
                                    confidence
                                                           representativity \
                          support
                                                     lift
0
               0.050527
                         0.023064
                                      0.096756
                                                 1.914955
                                                                          1.0
1
               0.238368
                         0.023064
                                      0.456464
                                                 1.914955
                                                                          1.0
2
               0.068391
                         0.024397
                                                                          1.0
                                      0.102349
                                                 1.496530
3
               0.238368
                         0.024397
                                      0.356725
                                                 1.496530
                                                                          1.0
4
               0.068391
                         0.020931
                                      0.120214
                                                 1.757755
                                                                          1.0
5
                         0.020931
                                                                          1.0
               0.174110
                                      0.306043
                                                 1.757755
6
              0.179709
                         0.028796
                                      0.330275
                                                 1.837830
                                                                          1.0
7
                                                                          1.0
               0.087188
                         0.028796
                                      0.160237
                                                 1.837830
8
               0.238368
                         0.024397
                                      0.279817
                                                 1.173883
                                                                          1.0
                                      0.102349
9
               0.087188
                         0.024397
                                                 1.173883
                                                                          1.0
10
                                                                          1.0
               0.087188
                         0.021997
                                      0.128705
                                                 1.476173
                         0.021997
11
               0.170911
                                      0.252294
                                                 1.476173
                                                                          1.0
12
               0.174110
                         0.021464
                                      0.246177
                                                                          1.0
                                                 1.413918
13
               0.087188
                         0.021464
                                      0.123277
                                                 1.413918
                                                                          1.0
14
               0.179709
                         0.025463
                                      0.192735
                                                 1.072479
                                                                          1.0
    leverage
               conviction
                           zhangs_metric
                                             jaccard
                                                      certainty
                                                                  kulczynski
0
    0.011020
                 1.051182
                                           0.086760
                                                        0.048690
                                                                    0.276610
                                 0.627330
1
    0.011020
                 1.401255
                                 0.503221
                                            0.086760
                                                        0.286354
                                                                    0.276610
2
    0.008095
                 1.037830
                                 0.435627
                                            0.086402
                                                       0.036451
                                                                    0.229537
3
    0.008095
                 1.183991
                                 0.356144
                                           0.086402
                                                        0.155399
                                                                    0.229537
4
    0.009023
                 1.058905
                                           0.094465
                                                                    0.213129
                                 0.521973
                                                        0.055628
5
    0.009023
                 1.190117
                                 0.462740
                                            0.094465
                                                        0.159746
                                                                    0.213129
6
    0.013128
                 1.224818
                                 0.499424
                                           0.120941
                                                       0.183552
                                                                    0.245256
7
    0.013128
                 1.086988
                                 0.555754
                                           0.120941
                                                        0.080026
                                                                    0.245256
8
    0.003614
                                           0.081009
                 1.057552
                                 0.162275
                                                        0.054420
                                                                    0.191083
9
    0.003614
                 1.016889
                                 0.194486
                                           0.081009
                                                       0.016609
                                                                    0.191083
10
    0.007096
                 1.047650
                                 0.389069
                                           0.093168
                                                        0.045482
                                                                    0.190499
    0.007096
11
                 1.108844
                                 0.353384
                                            0.093168
                                                        0.098160
                                                                    0.190499
12
    0.006283
                 1.095602
                                 0.320707
                                           0.089494
                                                        0.087260
                                                                    0.184727
```

```
      13
      0.006283
      1.041163
      0.354460
      0.089494
      0.039536
      0.184727

      14
      0.001721
      1.016135
      0.077869
      0.088920
      0.015879
      0.167213
```

3.1.4 C4. Top Three Rules Generated by the Apriori algorithm

Explain the top three relevant rules generated by the Apriori algorithm. Include a screenshot of the top three relevant rules.

```
[15]: # Top Three by Support
      top three supp = rules table.sort values('support', ascending = False).head(3)
      top_three_supp
[15]:
                                  antecedents
                                                                       consequents
          (VIVO Dual LCD Monitor Desk mount)
                                                  (Dust-Off Compressed Gas 2 pack)
      63
            (Dust-Off Compressed Gas 2 pack)
                                               (VIVO Dual LCD Monitor Desk mount)
      41
            (Dust-Off Compressed Gas 2 pack)
                                                                        (HP 61 ink)
          antecedent support
                               consequent support
                                                     support
                                                              confidence
                                                                               lift
      62
                    0.174110
                                         0.238368
                                                   0.059725
                                                                0.343032
                                                                          1.439085
      63
                    0.238368
                                         0.174110
                                                   0.059725
                                                                0.250559
                                                                          1.439085
      41
                    0.238368
                                         0.163845
                                                   0.052660
                                                                0.220917
                                                                          1.348332
          representativity leverage
                                      conviction
                                                    zhangs_metric
                                                                    jaccard
      62
                        1.0 0.018223
                                         1.159314
                                                         0.369437
                                                                   0.169312
      63
                        1.0 0.018223
                                         1.102008
                                                         0.400606
                                                                   0.169312
      41
                        1.0 0.013604
                                         1.073256
                                                         0.339197
                                                                   0.150648
          certainty kulczynski
      62
           0.137421
                        0.296796
                        0.296796
      63
           0.092566
      41
           0.068256
                       0.271158
[16]: # Top Three by Confidence
      top_three_conf = rules_table.sort_values('confidence', ascending = False).
       \rightarrowhead(3)
      top_three_conf
[16]:
                                     antecedents
                                                                         consequents
             (10ft iPHone Charger Cable 2 Pack)
      1
                                                   (Dust-Off Compressed Gas 2 pack)
          (FEIYOLD Blue light Blocking Glasses)
                                                   (Dust-Off Compressed Gas 2 pack)
      36
      52
                       (SanDisk Ultra 64GB card)
                                                   (Dust-Off Compressed Gas 2 pack)
          antecedent support
                              consequent support
                                                     support
                                                              confidence
                                                                               lift
      1
                    0.050527
                                         0.238368
                                                    0.023064
                                                                0.456464 1.914955
                    0.065858
                                         0.238368
                                                   0.027596
                                                                0.419028 1.757904
      36
      52
                    0.098254
                                         0.238368
                                                   0.040928
                                                                0.416554 1.747522
```

```
jaccard
          representativity
                             leverage
                                       conviction
                                                    zhangs_metric
      1
                             0.011020
                                          1.401255
                                                         0.503221
                                                                    0.086760
      36
                        1.0 0.011898
                                          1.310962
                                                         0.461536
                                                                    0.099759
      52
                        1.0 0.017507
                                          1.305401
                                                         0.474369
                                                                    0.138413
          certainty kulczynski
      1
           0.286354
                        0.276610
           0.237201
      36
                        0.267400
           0.233952
                        0.294127
      52
[17]: # Top Three by Lift
      top_three_lift = rules_table.sort_values('lift', ascending = False).head(3)
      top_three_lift
[17]:
                                      antecedents
                                                                           consequents
      85
             (VIVO Dual LCD Monitor Desk mount)
                                                             (SanDisk Ultra 64GB card)
      84
                       (SanDisk Ultra 64GB card)
                                                   (VIVO Dual LCD Monitor Desk mount)
      65
          (FEIYOLD Blue light Blocking Glasses)
                                                   (VIVO Dual LCD Monitor Desk mount)
          antecedent support
                               consequent support
                                                     support
                                                               confidence
                                                                               lift
      85
                     0.174110
                                          0.098254
                                                    0.039195
                                                                           2.291162
                                                                 0.225115
      84
                     0.098254
                                          0.174110
                                                    0.039195
                                                                 0.398915
                                                                           2.291162
      65
                     0.065858
                                          0.174110
                                                    0.022930
                                                                 0.348178
                                                                           1.999758
          representativity
                             leverage conviction
                                                    zhangs_metric
                                                                     jaccard
      85
                        1.0
                             0.022088
                                          1.163716
                                                         0.682343
                                                                    0.168096
                             0.022088
                                          1.373997
                                                         0.624943
                                                                    0.168096
      84
                        1.0
      65
                        1.0 0.011464
                                          1.267048
                                                         0.535186
                                                                    0.105651
                     kulczynski
          certainty
      85
           0.140684
                        0.312015
           0.272197
                        0.312015
      84
           0.210764
      65
                        0.239939
```

4 Part IV: Data Summary and Implications

4.1 D. Summary of the Data Analysis

4.1.1 D1. Significance of Support, Lift, and Confidence

Support is an important metric used in identifying frequently purchased itemsets. In this data set, the most frequently co-occurring items were 10ft iPHone Charger Cable 2 Pack and Dust-Off Compressed Gas 2 pack, FEIYOLD Blue light Blocking Glasses and Dust-Off Compressed Gas 2 pack, and SanDisk Ultra 64GB card and Dust-Off Compressed Gas 2 pack. Since the support values range from 2.3% - 4.1%, they are relatively low, so they are not necessarily common but are still significant.

Confidence is a metric used for evaluating directional rules, such as if A is purchased then B is purchased. The pair of items with the highest confidence value of 0.456, 10ft iPHone Charger Cable 2 Pack and Dust-Off Compressed Gas 2 pack, indicates that 45.6% of transactions of the charging cable also included the compressed gas. The pair FEIYOLD Blue light Blocking Glasses and Dust-Off Compressed Gas 2 pack has the second highest confidence of 0.419, indicating that 41.9% of transactions of the bluelight glasses also contained the compressed gas. The third highest pair with a confidence of 0.416, SanDisk Ultra 64GB card and Dust-Off Compressed Gas 2 pack, indicates that 41.7% of transactions of SD cards included the compressed gas yet again.

The Lift metric measures the strength of association between items. The two pairs of items, VIVO Dual LCD Monitor Desk mount and SanDisk Ultra 64GB card are 2.29 times more likely to be purchased together than expected by chance. The items SanDisk Ultra 64GB card and VIVO Dual LCD Monitor Desk mount are also 2.29 times more likely to be purchased together than expected by chance. The items FEIYOLD Blue light Blocking Glasses and VIVO Dual LCD Monitor Desk mount are 1.99 times more likely to be purchased together than expected by chance.

4.1.2 D2. Practical Significance of the Findings

The practical significance of support lies in its use in identifying popular itemsets and bundling opportunities, as it describes how frequently an itemset is purchased together. The practical significance of confidence consists of cross-selling strategies between items, as well as targeted marketing campaigns such as offering discounts for consequents to customers that have purchased antecedents. The lift metric also has practical significance, as measuring the assocation between items can also be used in bundling opportunities and targeted marketed campaigns as well.

4.1.3 D3. Recommended a Course of Action

By employing Market Basket Analysis, it was possible to uncover pairs of items that were frequently purchased together by telecom customers. It was shown that the most common consequent, based on support and confidence, was the Dust-Off Compressed Gas 2 pack. This may indicate that the compressed gas is sold with many items, so it could potentially be offered at a discount with a coupon with the purchase of any item. Additionally, the compressed gas could be strategically placed in the checkout aisles or in the "Frequently Bought Together" recommendations on the website to encourage purchases.

5 Part V: Attachments

5.1 E.Panopto Video

https://wgu.hosted.panopto.com/Panopto/Pages/Viewer.aspx?id=0ef53562-94f0-4543-99a4-b29b002c1dff

5.2 F. Acknowledgement of Web Sources

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