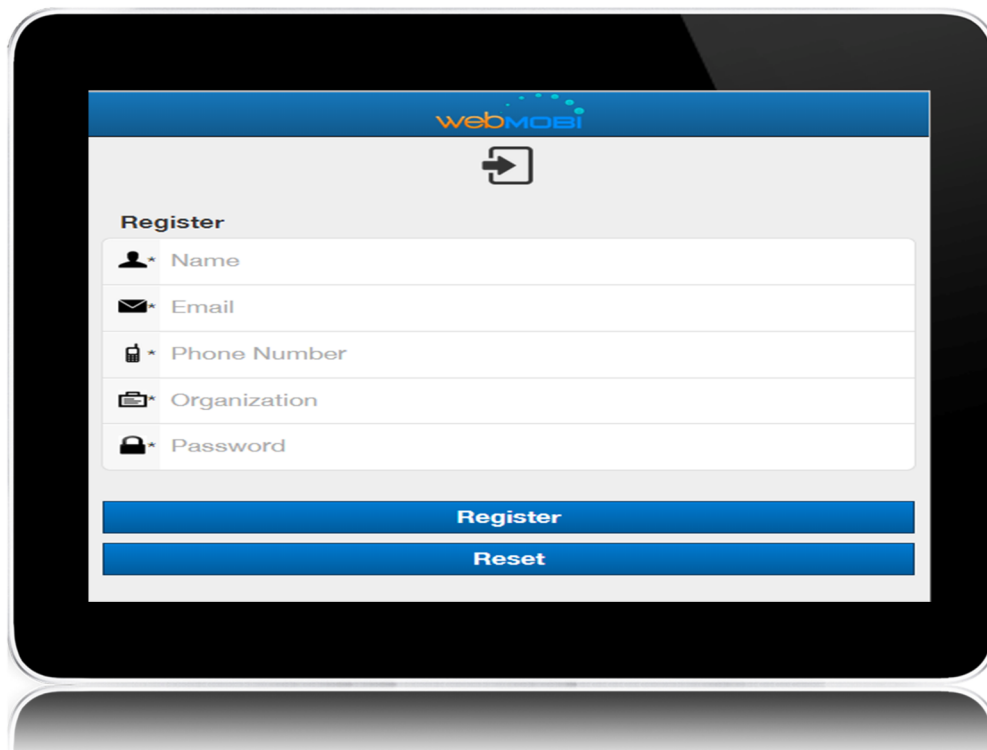# SALES MANAGEMENT SOLUTIONS

MOBILE SALES ENABLEMENT PLATFORM

About Us

WebMobi is a US and Bangalore based Company offering Sales Management solutions for the Enterprise. Collaborating and Connecting is done with ease with WebMobi's Sales Management Solutions. This product connects across all data platforms of the enterprise. WebMobi enables to improvise the experience of marketing for the Sales representatives of the company . The app is available for all leading OS – iOS, Android, Windows Mobile, Blackberry and Symbian.

What we offer?

 One of a kind solution for the Sales Management Solutions in the industry. The app is available across all platforms and devices. Using our white-label mobile application we can design, deploy and host your own branded mobile app for Sales Management.

 Goal is to help Sales Representative manage their Sales activities in a simpler manner by providing access to documents and presentations and all related collateral from anywhere.

 The ease of use of apps leads to a better experience. We offer the most cost effective and comprehensive solutions in the market. Our platform offers integration of unique features like branding, availability of documents offline, Analytics and reporting, Editing documents remotely and more.

 WebMobi team comprises of professionals who are experts in web development and have extensive experience in providing technology solutions for the sales industry.

Exclusively focused on

Mobile, tablet and Desktop application

Customer Engagement and responsiveness

Ready to use application

How it works?

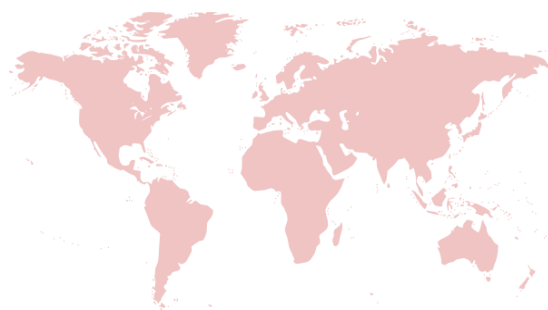 Create the content for the application on the dashboard

 Upload it on app market

 App ready for download from the app market

Global Presence

NORTH AMERICA

- USA

ASIA PACIFIC

- India
- Singapore
- Malaysia

webMOBI

Designed for Sales Activities

This Sales Management Solutions primarily designed for Sales activities has the following 4 use cases:

♦ Sales Enablement

♦ Content Delivery and Tracking

♦ Lead Generation

♦ Training

Benefits

You have Control — Create and edit your documents online, anytime, anywhere, instantly

Improve Networking —Increases networking between your Sales representatives and Customers

Increase Participation — Involve your Clients by giving them the tablet or phone to explore the app.

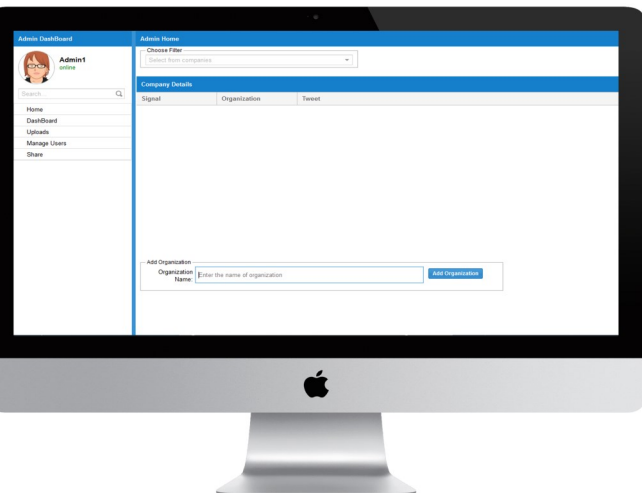Strengthen your Company Image and take your brand closer to your customers on mobile channel

Customize—Sales representatives can check for updates on the documents and presentations real time.

Track– Track the app usage and keep a tab of the collateral accessed.

Customization

To accelerate the updating process of applications, WebMobi offers different data input methods , including manual entry , self- edit, and API integration . With so many options available data entry in the dashboard significantly reduces development time, allowing Marketers to focus on other important

This is an application designed for Sales representatives and a CMS developed for Marketers. With no technical expertise required , the WebMobi Dashboard makes it easy to create, edit and update the content in real time. No matter how difficult the task may seem, the Dashboard is easy to use and acts as a guide through the process of updating the content. With user guides, videos options , you can customize your application in seconds and complete the entire data updating in minutes . WebMobi is the most advanced but an easy solution in the industry that allows full control of the application.

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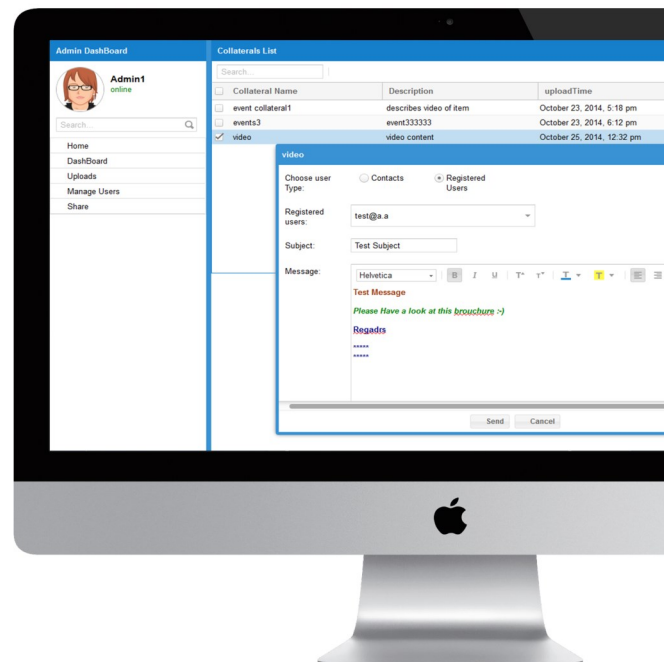
Features

- Themed Backgrounds

- Custom Logos

- Content Management

- Enterprise standard security

- User authentication and validation

- Diverse Document/file types

- Anywhere sharing

- CRM integration

- Organize Sales Collateral

- Move your customers to action with Effective Presentations

- Update on top of the new materials as they are created

- Edit and annotate docs real-time

- Analytics and Reporting

- User and Admin dashboard

Analytics

WebMobi Analytics provides reports of Sales activities, in order to help measure and improve future success As the Dashboard of the WebMobi application operates through the web, its mobile solution will take full advantage of the monitoring and analysis of a web page. Data on the app usage allows the Marketers to understand what collateral is valuable. The analysis report can be viewed pre-sales and post-sales, which will contain valuable information on user rates, devices that downloaded or accessed the app and the time period usage of the users. With this valuable information, Marketing and Sales team knows exactly what to offer to the sales representatives. This not only improves the future mobile solutions, but provides results leading to more informed and reasoned assessment of the ROI.
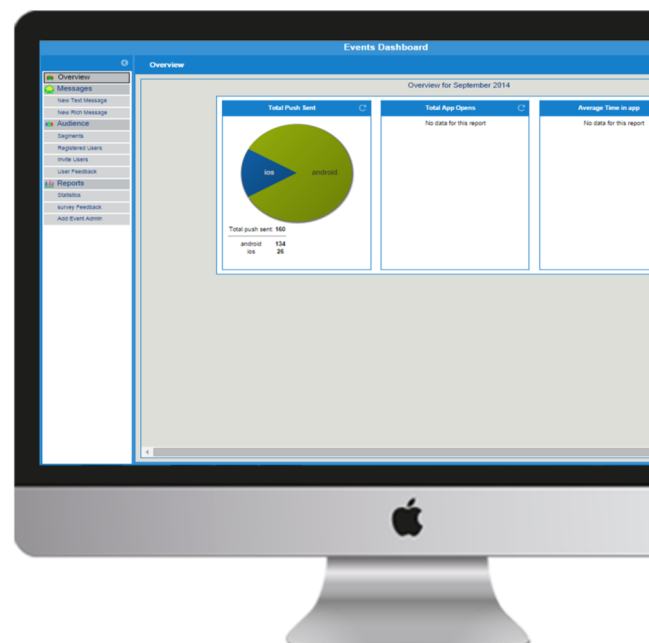
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