



Borden Ladner Gervais
Business Venture
Clinic

Informative Presentation on the work of
and support offered by the Business
Venture Clinic.

<http://www.businessventureclinic.ca/>
Contact Us Here





Overview of the Clinic

A student-run, pro bono legal clinic

Supported by Borden Ladner Gervais LLP, the clinic provides free legal information to Calgary's entrepreneurs .

Through the clinic, law students are paired with local entrepreneurs in need of legal information. Students are supported by our advising professor and a group of lawyers, who provide consultation when facing a complex legal matter.

Clients can ask students to draft a wide array of legal documents, for information on legal questions (compiled in the form of memos) and how to incorporate their business.



Goal

The goal of the BLG Business Venture Clinic is to allow students to connect with clients and apply their burgeoning legal knowledge in real-life situations.

In turn, clients who need access to legal information can obtain it for free. This lowers the legal costs for start-ups, while also ensuring that they have a full-scope understanding of the legal issues in their problem.

COVID-19 UPDATE: We have recently began hosting drop-in hours again at the Hunter Hub for Entrepreneurial Thinking! Be sure to follow us on social media for our most recent updates.

What Can Students Do?

Law is a highly regulated profession, and as a result, law students' scope is limited. We cannot give advice, but we can give information.

NOTE: we do not do litigation

Prepare memos providing information on various legal questions that typically arise in entrepreneurial companies, such as legal issues connected with early round financings, corporate governance considerations, the pros and cons of various business structures, employment and intellectual property issues

Generate drafts of basic corporate-commercial agreements and legal documents, such as Articles of Incorporation, Corporate By-laws, Employment Agreements, Non-Disclosure Agreements, Subscription Agreements, Shareholder Agreements, and basic License Agreements.

Key Members



Bryce C. Tingle, QC

The clinic is led by Professor Bryce C. Tingle, of the Faculty of Law. Professor Tingle is a member of the founding teams for several companies in the tech, energy and financial industries. He has also served as general counsel for several tech and natural resource companies. From 1994 to 2006, Mr. Tingle was a co-founder and partner of TingleMerrett LLP, focused on securities and corporate finance for growth companies. He has held adjunct teaching positions with the law faculties of the University of Alberta, Brigham Young University and the University of Calgary.

How to Access the Clinic

STEP 1

Send in a form using the [Contact Us](#) page.

STEP 2

Our Clinic Coordinator will connect you to a student.

STEP 3

The Chosen Student will then contact you via email to set up a time to meet.

STEP 4

Prior to the meeting, you will be sent a waiver to sign. It must be signed before the meeting

STEP 5

Ensure that you email the waiver and any additional documents to the Student before the meeting

STEP 6

During the meeting, the student will ask you about your legal needs.

STEP 7

The student will give you a timeline on how long the work will take (usually a month or so)

STEP 8

The student will complete the work, and send it to their Advising Lawyer for review.

STEP 9

Once the AL has reviewed the docs and have verified them, the student will send them to the client

STEP 10

The doc will be watermarked as "DRAFT" and it is up to the client whether they want to use it.

Why the Long Wait?

We need to give our ALs time to review our deliverables. The ALs are lawyers whose timetables vary widely based on their practice. Because of this, we cannot accurately predict when they will review a document - it could be a day or a week.

Why the Watermark?

Because we are NOT ALLOWED TO GIVE ADVICE, we watermark things as a draft because it is STRONGLY ADVISED our documents be reviewed by a paid lawyer. The goal is to provide start-ups with a working draft they can build off of.

WHAT DOCUMENTS DO WE DRAFT?

1	Constating Docs	Articles of Incorporation, By-laws, amendments to by-laws, post-incorp requirements, memos on the incorporation process
2	Employment Agreements	Employment agreements, independent contractor agreements, consulting agreements, employment offers
3	Financing Agreements	SAFEs, Term Sheets, Convertible Notes, Share Subscription Agreements, Escrow Agreements, Loan/Debt/Lending Agreements
4	NDAs & Confidentiality	NDAs, Confidentiality Agreements, Non-Compete Agreements (usually in conjunction with employment agreements/contracts)
5	Others	Memos, Due Diligence (rare, usually in conjunction with UCEED), review of documents/agreements for clients who cannot afford legal information

CLINIC SERVES

PRESENTATION SPECIALS

PRICES SHOWN IN
MINUTES.

NOTE:
**PERSONALIZED
PRESENTATIONS
AVAILABLE
ON REQUEST**

CONTACT
BTINGLE@UCALGARY.CA
OR
SARANJIT.DHINDSA@UC
ALGARY.CA

APPETIZERS

PARED DOWN

We show up, give the presentation I just gave, but no Q&A - we simply return to the hallowed halls of the law library

CLINIC OVERVIEW

This presentation, but with some added expansion/examples and time for questions

CORPORATE FLIGHT

Short, focused on business structures, incorporation, financing, founder-proofing

INTELLECTUAL PROPERTY FLIGHT

High level overview of IP rights associated with different types of IP

FLIGHT MASH-UP

IP and Corporate law overview - bullet points, mainly used for people to ask us "hypothetical questions about business ideas they totally have not started"

MAINS

10	CORPORATE SHOW-OFF	60
	A full-on version of the corporate flight, where we give a full scope explanation of EVERYTHING	
15	IP SHOW-OFF	45
	Full-scope version of the flight, full explanation of all forms of IP, their rights, how to file/register, branding/marketing and some IP litigation cases	
20	CORPORATE IP COMBO	50
	Half and half of the above, with a mid-tier focus on corporate and IP	
20	CORPORATE IP COMBO WITH Q&A	60
	The above combo with a side of Q&A; 10 mins usually, but longer options are available if we're speaking for the duration of class-time	
30		
	A solid presentation for courses where students are engaging in entrepreneurship	