

## Benefits

- Collaborate efficiently with all supply chain partners through a single global solution
- Improve visibility into supply with continuous monitoring, benchmarking, and enhancement of supplier performance
- Easily manage all direct materials procurement and typical retail and manufacturing collaborative processes—including consigned inventory, rolling delivery schedules, and contract manufacturing—all in one place
- Respond intelligently to changes in supply and demand with real-time visibility into supply chain metrics
- Rapidly connect to thousands of suppliers with minimal IT costs
- Instantly identify errors through configurable business rules with automated validation and reconciliation

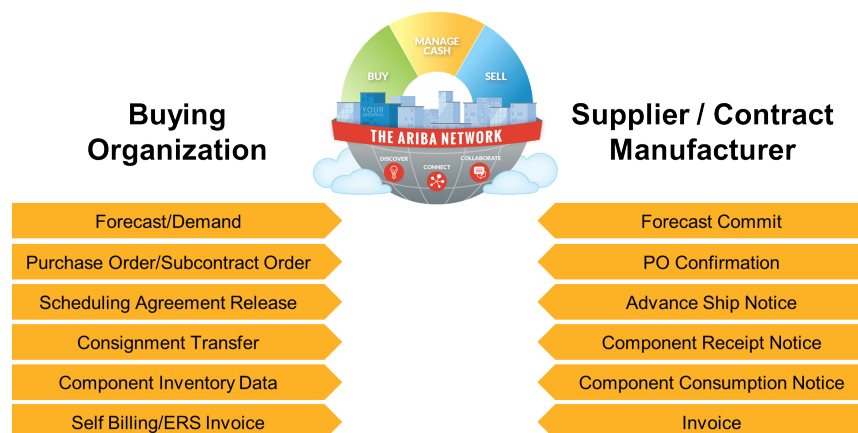
## The collaborative supply chain:

### Key to achieving total visibility into supply

In today's outsourced, global economy, effective supply chain management has become an important competitive differentiator. To achieve it, you need complete visibility into supply—so you can reduce inventory levels, increase fill rates, and minimize supply chain risks. And as supply chains become more complex and dynamic, this visibility depends on having supply chain tools that enable you to:

- Collaborate with trading partners across multiple processes, systems, and geographies in real time
- Accurately track and assess supplier and contract manufacturer performance
- Quickly identify and respond to unplanned supply chain events

Ariba Collaborative Supply Chain provides the missing link in your quest to drive an efficient supply chain. It connects all systems and stakeholders through the Ariba® Network—the world's largest business-to-business trading community—giving you a single, cloud-based solution to collaborate effectively with multiple tiers of suppliers and trading partners in direct materials procurement.



## Supporting Collaborative Direct Materials Procurement for Manufacturing and Retail Industries

With Ariba Collaborative Supply Chain, you gain powerful capabilities that optimize key collaborative direct materials procurement processes in manufacturing and retail, including:

- Collaboration on direct materials purchase order processes
- Scheduling agreement release with time-phased delivery schedules
- Order collaboration for contract manufacturing, including buyer shipment of components, visibility into component inventory, and supplier receipt and consumption of components
- Consigned inventory collaboration
- Forecast visibility and collaboration

Actionable intelligence, extensive supply chain visibility, and automated interaction enable you to accurately predict availability of supply and transform supply chain results.

## About SAP Ariba

SAP Ariba created the world's business commerce network. SAP Ariba® solutions combines industry-leading cloud-based applications with the world's largest Internet-based trading community to help companies discover and collaborate with a global network of partners. Using the Ariba Network, businesses of all sizes can connect to their trading partners anywhere, at any time from any application or device to buy, sell and manage their cash more efficiently and effectively than ever before. Companies around the world use the Ariba Network to simplify interenterprise commerce and enhance the results that they deliver. Join them at: [www.ariba.com](http://www.ariba.com).

### Onboard efficiently

Flexible on-demand tools and technology let you smoothly segment and onboard thousands of global suppliers into your network, and connect supplier systems and processes to yours. Onboarding experts are ready 24x7 to help you plan, prioritize, and execute, or you can handle things on your own with user-friendly tools. Self-service functionality automates enablement for any supplier, anywhere in the world, with open, standards-based electronic communication that facilitates widespread adoption. Plus, the solution offers all the advantages of the Ariba Network, with millions of suppliers worldwide already participating and support provided in 20 languages.

### Collaborate broadly

By providing a single, network-based solution for supply chain collaboration, Ariba Collaborative Supply Chain enables you to manage all direct materials procurement activities in one place. Electronic communication tools automate interactions with suppliers and other partners, shortening cycle times and expediting decisions. The ability to "connect once, collaborate with many" makes interactions and transactions simpler, giving you greater agility to deal with supply chain volatility and meet market demands. Collaborate on purchase orders, subcontracting orders, consigned inventory signals, scheduling agreement releases, confirmations, component inventory data, advance ship notices, goods receipt notices, and VAT-compliant and self-billed invoices with:

- Integration to any back-end system, including packaged integration to SAP and Oracle ERP solutions, and built-in integration to SAP ERP application and supply chain solutions
- Industry-specific collaboration and business processes for retail, consumer products, and discrete manufacturing
- Collaboration scenarios for common retail and manufacturing processes, including consigned inventory, rolling delivery schedules, and contract manufacturing
- Multiple connectivity options for suppliers, including automated two-way and portal-based collaboration

### Access actionable intelligence

The intelligent network approach of Ariba Collaborative Supply Chain enables you to identify potential supply chain problems early, so you can resolve them before they become serious. Configurable business rules allow instant identification of errors through automatic validation and reconciliation. Automated dashboards and reporting make it easier to track the percentages of on-time orders, orders committed to, orders responded to, and other key metrics. Diverse tools give suppliers targeted intelligence to enhance productivity, such as:

- Ship notice due lists that allow fast prioritization and consolidation of shipments
- Automated barcode label printing that creates barcode labels directly from ship notices to speed up shipping processes and increase accuracy
- Actionable items to confirm lists that enable quick and efficient confirmations on multiple PO line items and provide real-time information on steps suppliers must take

Clear visibility into network data gives all participants a shared view of the truth, so you and your trading partners can make informed decisions and efficiently manage day-to-day changes in supply and demand. Comprehensive supply chain data and analytics give suppliers information to proactively benchmark, monitor, and improve their own performance on a continuous basis.

### Learn more

To find out more, call your Ariba representative today or visit us online at <http://www.ariba.com/solutions/buy/supply-chain-collaboration>.



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