
	<p>Gallaudet University Department of Business</p> <p>Connecting the Business of INSURANCE OPERATIONS</p> <p>RMI 310 3 Credit Hours</p>	
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Instructor: Gary Meyer

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Office Hours: Please send email to set up a VP appointment

Format of the course: Synchronous Instruction

Course Description:

The goal is to enable students to understand how Insurance Companies operate and how their functions work together to create and deliver insurance products efficiently.

Required Materials:

- Connecting the Business of Insurance Operations, 1st edition (CPCU 520), Edited by Ann E. Myhr
Inventory code: SABC520
Product Key: SABC520F-KEY

Student Learning Outcomes (SLOs):

Please see the end of the syllabus for a complete chart of SLOs, critical learning opportunities, assessment methods, and alignment with program and university outcomes as well as those required by the Accreditation Council for Business Schools and Programs (ACBSP).

Online Material:

Blackboard will be used to supplement in class work, assignments and tests. Announcements and materials can be found there so be sure to check it often.

Attendance Policy:

As a matter of University policy you are expected to attend scheduled classes in which you are enrolled. Good attendance is a factor in the establishment of final grades and will be considered if a final grade is border line.

Grades:

The final course grade will be based on your performance on the assignment(s), Presentation(s), exam(s), final exam, and the attendance and participation using the following weights:

Evaluation	Percentage
Attendance & participation	15 %
Assignments (2 Projects)	15 %
Weekly Quiz (10 quiz)	40%
Exams	30 %

Lecture/Assignment/Participation/Quiz:

- The quizzes will be posted on Blackboard.
- The lecture/video/powerpoint will be posted on Blackboard.
- There will be questions at end of each lecture/video that we will review and discuss during class.
- The quiz must be submitted before each lecture.
- You will receive no credit if the quiz is not submitted before class.
- There will be **NO MAKE-UP QUIZZES**

Exams:

- There will be two cumulative exams during the semester.
- Exams will be multiple choice and short answer.
- There will be **NO MAKE-UP EXAMS**.

Grading Policy:

The following grading scale will be used in determining your final grade:

Grade	Equivalence
A	93-100
A-	90-92
B+	87-89
B	83-86
B-	80-82
C+	77-79
C	73-76
C-	70-72
D+	67-69
D	60-66
F	Below 60

Gallaudet University Academic Integrity Policy:

It is the student's responsibility to familiarize themselves and comply with the Gallaudet University Undergraduate Academic Integrity Policy, which can be found in the Gallaudet University Undergraduate Catalog or on the Gallaudet University website at: http://catalog.gallaudet.edu/Catalog/Registration_and_Policies/Undergrad_Policies/Academic_Integrity.html

OSWD Academic Accommodation Policy:

Students who require accommodations need to register with the Office for Students with Disabilities (OSWD) located in SAC 1022 in order to have their status certified and recorded. OSWD will contact the instructors to arrange for accommodation, but only after certification has been determined. No accommodation can be provided prior to authorization by OSWD.

For more information about OSWD policy, go to

http://www.gallaudet.edu/Office_for_Students_with_Disabilities/General_Information/Academic_Accommodations_Policy.html

Class Cancellation or University Closing:

If the university closes for any reason or the instructor unexpectedly miss class, that day's work will be conducted via Blackboard. Check the announcement section of Blackboard for specific instructions, which will be posted by class time if at all possible.

Statement Regarding Possibility of Syllabus and/or Schedule Change:

At times, topics shown in this syllabus may be taught in a different sequence, new topics added, and others adjusted. This will ensure the relevancy of the course and enhance your learning. Please be prepared to be flexible and adjust as this class evolves. All notifications of changes will be done through Blackboard announcements.

Credit Hour Compliance:

Please note that Gallaudet's policy is that in each three credit hour traditional in-class course, students spend 150 minutes in class per week for 15 weeks, resulting in 37.5 contact hours for the semester. Students are expected to engage in reading and other assignments outside of class for at least 5 hours per week, which adds up to 75 hours. These two sums should result in total student engagement time of 112.5 hours for the course. Note that these time allotments are **minimums**, not maximums.

Risk Management and Insurance (RMI) Program SLOs AY18-19

Graduates of BS in RMI Program will demonstrate competence and learning outcomes in the following seven domains:

1. Accurately apply fundamental business concepts, models and principles to address hypothetical or real-world business issues. (**Common Business Knowledge & Inquiry**)
2. Communicate effectively in both American Sign Language and written English in various formats and styles to a variety of audiences in multiple business contexts. (**Communication**)
3. Apply technological tools, and statistical and quantitative reasoning skills in analyzing and evaluating numerical information to support evidence-based business decisions. (**Quantitative Reasoning & Technological Skills**)
4. Critically assess business problems and develop well-supported solutions. (**Critical Thinking & Problem Solving**)
5. Critically evaluate all business opportunities and challenges using a global business perspective. (**Global Dimension**)
6. Consistently act in a professional, ethical, and socially responsible manner, and collaborate effectively in teamwork when required. (**Ethics & Social Responsibility**)

7. RMI Discipline Specialty Knowledge and Inquiry

- a. Analyze and assess coverage adequacy in common insurance policies.
- b. Apply RMI knowledge and technical tools in evaluating, treating, and monitoring risk factors facing various business entities.
- c. Articulate effective insurance policy recommendations based on critical analysis in written reports and presentations.

**Gallaudet University
Student Learning Outcomes (SLOs) and Assessment of Learning**

The Gallaudet University Student Learning Outcomes can be found through the following link:

http://www.gallaudet.edu/Documents/Academic/EMGS/Gallaudet_Student_Learning_Outcomes.pdf

Projected Schedule of Class: RMI-310

Date	Topic	Video/Reading	Quiz Due
Week 1	Introduction		
Week 2	Understanding How Insurers Operations	Assignment 1-Video	• Quiz # 1
Week 3	Regulating Insurance Operations	Assignment 2-Video	• Quiz # 2
Week 4	Marketing and Distribution Insurance	Assignment 3-Video	• Quiz # 3
Week 5	Underwriting Risk	Assignment 4-Video	• Quiz # 4
Week 6	Analyzing Claims	Assignment 6-Video	• Quiz # 5 (Assignment #6)
Week 7	Review for Exam # 1		
Week 8	Project		
Week 9	Understanding Risk Control and Premium Auditing	Assignment 5-Video	• Quiz # 6 (Assignment #5)
Week 10	Developing Insurance Rates	Assignment 7-Video	• Quiz # 7
Week 11	Exploring Reinsurance	Assignment 8-Video	• Quiz #8
Week 12	Evaluating Information Technology Needs	Assignment 9-Video	• Quiz # 9
Week 13	No class		
Week 14	Examining Strategic Management	Assignment 10-Video	• Quiz # 10
Week 15	Project	Review for Final	
Week 16	Final Exam		