# Washington DC - Virginia Metro Area: House Price Forecast

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# Summary

- Business Problem
- Data
- Results
- Conclusions

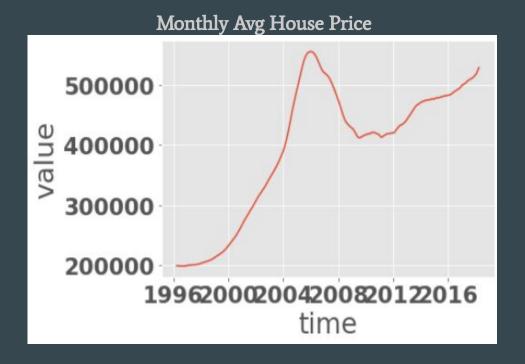
# Business Problem

### Mortgage Lenders need to:

- Predict future value of homes
- Understand uncertainty of those predictions

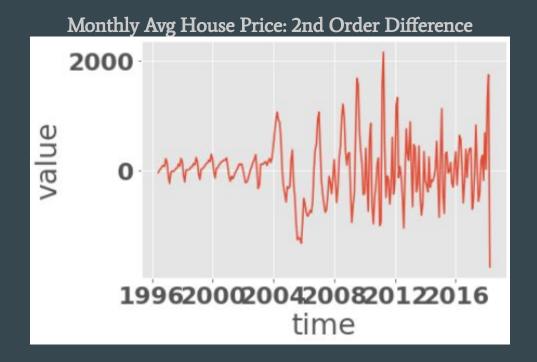
# Data

- VA-DC Metro Area
- 1996-2018



### Data

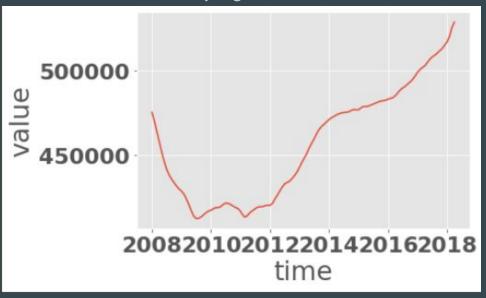
- VA-DC Metro Area
- 1996-2018



# Data

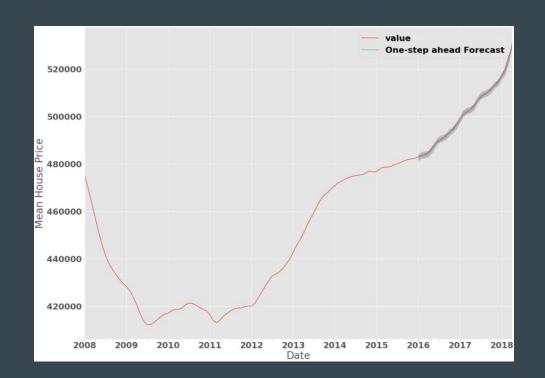
- VA-DC Metro Area
- 2008-2018

#### Monthly Avg House Price



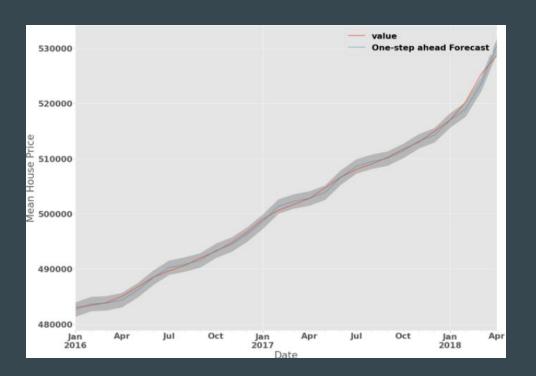
#### One Month Forecast (Overall)

- ARIMA Model
- Average Error: \$698
- Actual Within Expected: 23/24



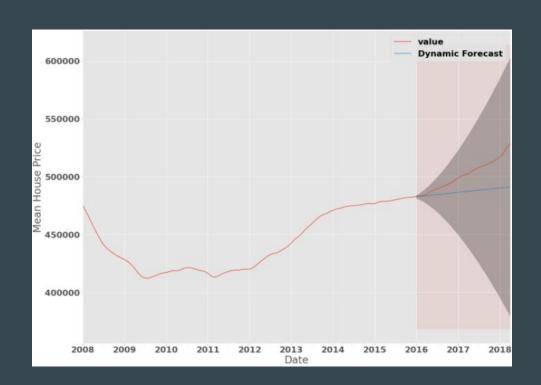
#### One Month Forecast (2016-2018)

- ARIMA Model
- Average Error: \$698
- Actual Within Expected: 23/24



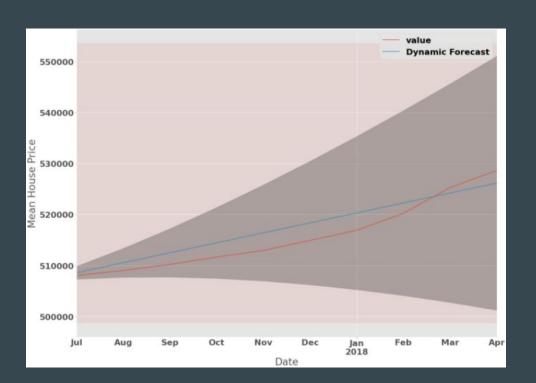
#### 24 Month Forecast

- ARIMA Model
- Average Error: Huge
- Actual Within Expected: 100%



#### 6 Month Forecast

- ARIMA Model
- Confidence Interval: \$50,000
- Actual Within Expected: 100%



# Conclusions

- Good for short-term forecasts
- Novel approach required for better model

# Thank You for Watching!

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