**MENGYU LIU**

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**education**

**2021 - 2023 London Business School, LONDON & Tsinghua University, BEIJING**

Reading for Masters in Financial Analysis, ikwok Double Degree Scholarship

Double Degree Partnership with Tsinghua SEM,1st Level Freshman Scholarship

**2017 - 2021 Tsinghua University, BEIJING**

Bachelor of Arts (Japanese Language), GPA3.86/4.0, Ranked 3/18, School Scholarship (Top 5%)

Bachelor of Business Administration (Financial Management), Second Degree

**Hitotsubashi University, TOKYO**

Exchange Programme (5 months), Business and Commerce

**business experience**

**2020 - 2021 CITICS Investment, BEIJING**

**Investment Assistant in Semi-conductor team (5 months)**

* Led on 15+ interviews with C-Suite executives of top suppliers and customers of silicon material industry, designed interview outline, wrote interview reports, project progress and opinion memo, etc.
* Supported team in a series-A funding project for a major semi-conductor material operator assessing a 500 million RMB deal: performed a commercial due diligence and completed feasibility report
* Participated in final report, mainly responsible for analysis of industry, investment and profit forecast
* Researched national semi-conductor silicon material market’s dynamics and competition; provided inputs for market size and future development trend

**2020 - 2020 GR Securities, WUHAN**

**Leading securities company with revenue over 29 billion RMB in 2020**

**IBD Assistant (3 months)**

* Liaised with client team to manage time critical collection for a due diligence of a 770 million RMB IPO of a major regional food retail group, focusing on online retailing business
* Directed a team of 5 to complete verification work of IPO project, promoted group efficiency greatly by coordinating member’s assignments and received positive feedback from manager

**2019 - 2020 Boston Consulting Group, BEIJING**

**Part-time Assistant (7 months)**

* Analyzed public health sanitation system of China, benchmarked with U.S. and assisted to develop public health development strategy; reports accepted 180K pageviews and team presented to Governor
* Devised and pitched a growth strategy roadmap for a major Real Estate group by researching and conducting market estimation and feasibility analysis of different trade mix

**2019 - 2020 The Innovation and Entrepreneurship Training Program, BEIJING**

**Research team member (7 months)**

* Built a Knowledge-paying Community of technology industry for entrepreneurs and new middle class with 300+ MAU. Forms of products include research reports, voice lectures and courses, live streaming, etc.
* Analyzed financial-reporting standards and provided inputs for new model-testing methodologies on semiconductor companies based on WEI-ZHU Business Model Theory

**2019 - 2019 Horizon Investment (Cooperates with CITIC POLY Fund), SHANGHAI**

**Project Assistant (2 months)**

* Prepared roadshow materials and projects presentations of fund of a total scale over 100 billion RMB and 18+ projects in tier-1 and tier-2 cities in China, focusing on Real Estate market
* Performed profit forecast projection and valuations using DCF model of major reserving Real Estate items for buy-side, mentored by a VP and got positive feedback from manager

**2019 - 2019 Research group in the Business Innovation Design Programme, BEIJING**

**Research team leader (4 months)**

* Led a team of 6 (from PhD to undergraduates) to explore business model of leading white goods and office sharing companies; developed growth strategies for companies, presented to professors
* Best Leader Award; Best Financial Valuation Award; Mentored by 4 PhD and received positive feedback

**additional information**

* **Clubs:** vice president of Sino-Japanese Communication Association organized large-scale Japanese cultural festival, Kimono Exhibition (with 20K+ RMB budget for 2K+ participants) and other culture events
* **Leadership:** minister of communicating in Students Unions of department, elected by faculty to lead a team of 8 in charge of organizing academic events inviting 15+ scholars and 300+ students per year
* **Languages:** Chinese (Native); English (Fluent); Japanese (Fluent); Spanish (Basic)
* **Technical:** Microsoft Office; R; Bloomberg; STATA; Wind Database;
* **Hobbies:** tennis; dancing; journal design