# Business Modeling Project: Solution

# Solution

# Step 1

Following are sub-scenarios extracted from the problem scenario:

- **Sub-scenario 1**: MedEq and customer negotiate, and may agree to exchange medical equipment for certain price. *Commercial transaction* pattern models this scenario.
- **Sub-scenario 2**: MedEq employs a shipper to ship the order (medical equipment) to the customer. *Outsourcing* pattern models this sub-scenario.
- Sub-scenario 3: MedEq buys replenishment stock from a contract manufacturer at a certain price. Commercial transaction pattern models this sub-scenario.
- **Sub-scenario 4**: The contract manufacturer employs a shipper to ship the order (medical equipment) to MedEq. *Outsourcing* pattern models this sub-scenario.

## Step 2

Following are the roles and the agents adopting those roles for each of the sub-scenarios:

#### • Sub-scenario 1:

Role	Agent
Company Customer	${f MedEq}$ A customer of MedEq

#### • Sub-scenario 2:

Role	Agent
Company	MedEq
Customer	A customer of MedEq
Shipper 1	FedUp, UpFed

#### • Sub-scenario 3:

Role	Agent
Company	MedEq
Manufacturer	FlexMan, SoleMan

#### • Sub-scenario 4:

Role	Agent
Company Manufacturer Shipper 2	MedEq FlexMan, SoleMan A shipper that the manufacturer employs for shipping the order to MedEq

# Step 3

Following are the business tasks executed by each role:

## • Sub-scenario 1:

Role	Task
Company	goodsCust
Customer	payComp

#### • Sub-scenario 2:

Role	Task
Company Customer	goodsCust, payShip1
Shipper 1	goodsCust

# • Sub-scenario 3:

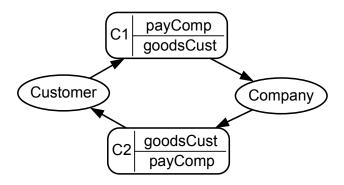
Role	Task
Company	payMfg
Manufacturer	goodsComp

## • Sub-scenario 4:

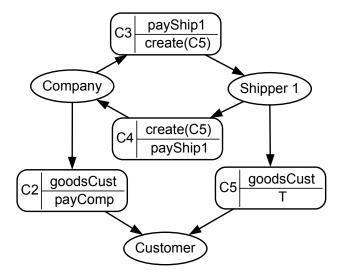
Role	Task
Company Manufacturer Shipper 2	goodsComp, payShip2 goodsComp

# Step 4

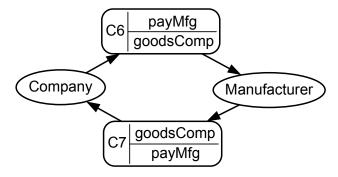
# • Sub-scenario 1:



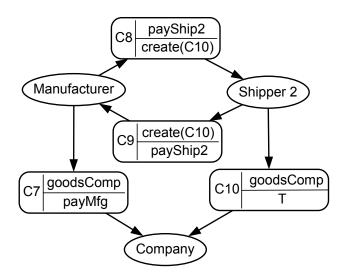
#### • Sub-scenario 2:



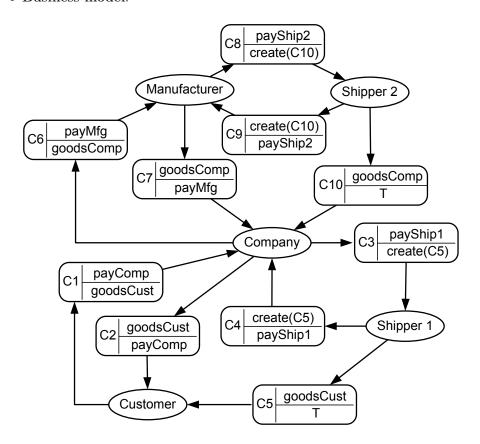
#### • Sub-scenario 3:



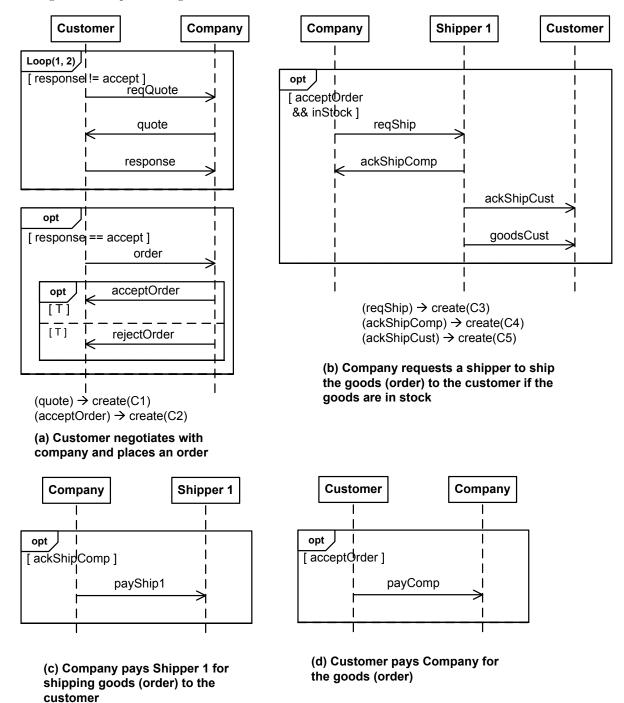
## • Sub-scenario 4:



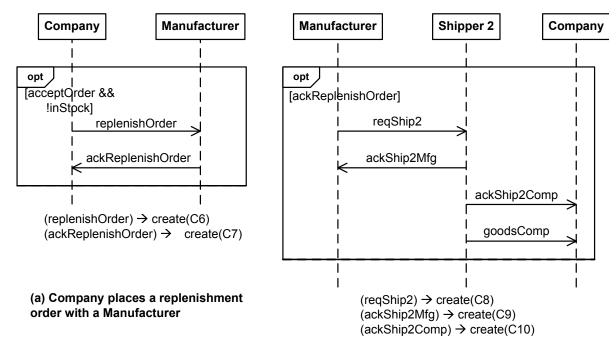
## • Business model:



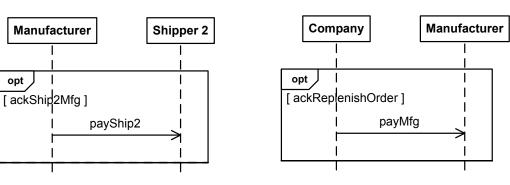
 $\begin{tabular}{ll} \bf Step \ 5 \\ \hline {\bf Following are the sequence diagrams for sub-scenarios 1 and 2:} \\ \end{tabular}$ 



Following are the sequence diagrams for sub-scenarios 3 and 4:



(b) Manufacturer requests Shipper 2 to ship replenishment order to Company



(c) Manufacturer pays Shipper 2 to ship replenishment order to Company

(d) Company pays Manufacturer for the replenishment order