



TM
TRAVEL
BUSINESS
PORTAL

Welcome to Travel Business Portal

Company
Presentation

17th December,
2023



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PORTAL

Introduction

We Are Travel Business Portal Started Our Journey In December Of 2016. This Is One Of Our Brand Name used By Our Mother Concern Aotrek Tourism Ltd. We are Running Our Operations in 7 countries Along with Dhaka Bangladesh . Currently we are serving more than 12000+ agencies & 60+ Online Travel Agencies.



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Our Services

- ❖ **Air Tickets in B2B version with 12000+ agencies**
- ❖ **Making Travel Technology also known as OTA.**
- ❖ **Tour Packages & Activity**
- ❖ **Indian Domestic Rail Tickets.**
- ❖ **Visa Processing (Upcoming)**
- ❖ **Hotels (Upcoming)**



Today's View

Now we are providing our services In
7 countries .



Bangladesh



Malaysia



India



Nepal



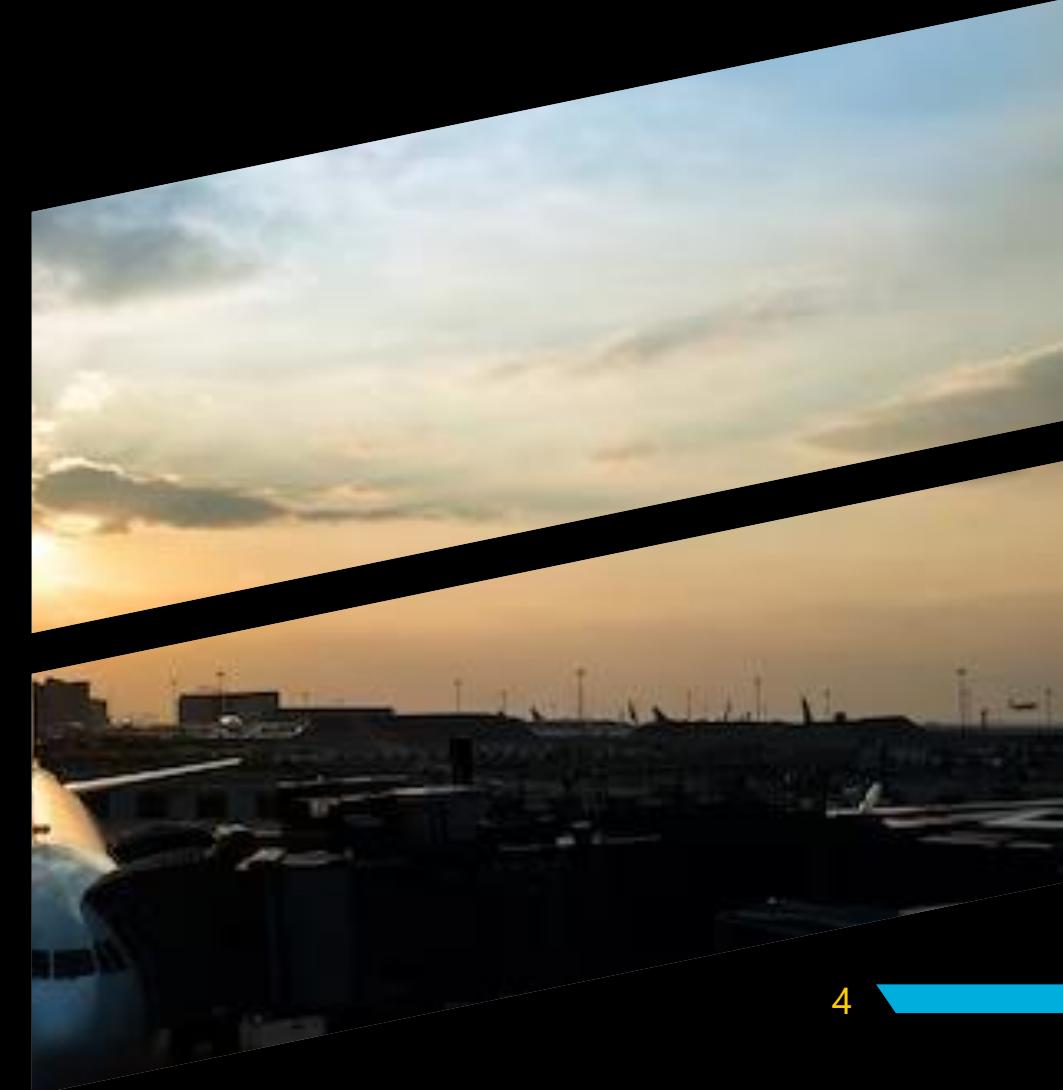
Cambodia



UAE



Thailand



Let's Go Back To The Flashback

We was not the same from the beginning .

2015:

17th December of 2015 Aotrek Tourism Limited Was Founded By Our Honorable MD Sir Monjurul Islam .

Before this company Sir has another company named Tech Force Ltd. As He is a tech person so he focused on that part & at that time that company worked for so many products like student management system & so On.



Let's Go Back To The Flashback

2016

In **2016**: Started Our operation as a tour operator. & Then Sir have only one employee & He ..That's it.

At that time our office was in Gulshan, Niketon .
And we worked as b2c business & our products was Ticket selling Tourist Visa
Hotel Booking
Holiday Package



Let's Go Back To The Flashback

2017...

In **2017**: Started Selling Air Tickets through GDS & LCC via OTA.



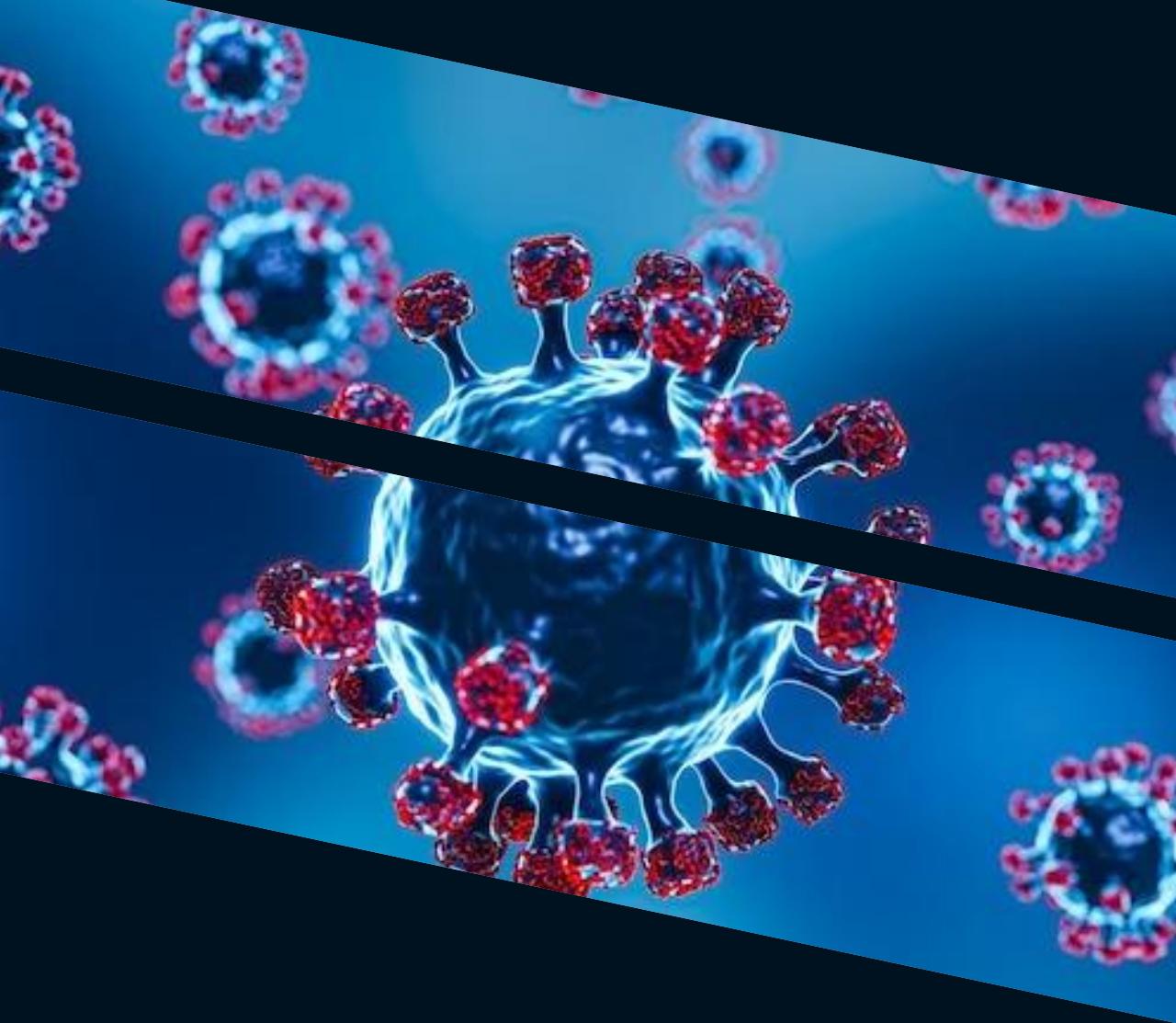
Let's Go Back To The Flashback

We was not the same from the beginning .

In **2017**: Started Selling Air Tickets through GDS & LCC via OTA.

- ❖ In **2018**: Started Selling Air Tickets both online & offline.
- ❖ In **2019**: That time was competing Market with Hall Trip & also entered the Malaysian Market.
- ❖ In **2020**: Changed our Office Location & The Covid-19 Hit.
- ❖ In **2021**: That time we used to sell Air Tickets & Tour Packages both but paused the Package Department & Started a new product which is OTA.





Fall Down

Covid-19 Had Arrived In World

- When Covid-19 Came to our world at that moment we all know that we all became locked . We can't go out from home then how could we fly ?
- SO the most affected industry was travel & tourism Industry.
- The tourism and travel industry, one of sectors hit hard by the ongoing Covid-19 pandemic, estimates its loss at Tk 114 billion possible loss until now. Industry operators are not hopeful about starting the recovery process in 2021 either.
- The sector insiders said a number of tour operators, hotels, resorts, airlines and catering services where some 4.0 million people are involved are now struggling to survive.
- So at that moment our company was completely shut down for 3months. & other time it was no business actually.

Our Struggle

Some Of Our Team Member Still Be with Us

Names of some of our members during the pandemic. they were with us they trusted on us & we also tried to keep that trust we supported our team members at that time just as they gave mental support from their side. So we came up with a new plan to help ourselves get back on our feet. At that time we used our technological knowledge again, we prepared the software and started selling ourselves to others. And we got a very good response. After that we slowly started to recover again, at this time we converted from business to customer to business to business and started everything with new enthusiasm.



COMPARISON

In **2022**: The agency number increased to 6000+ & also opened new office in Nepal

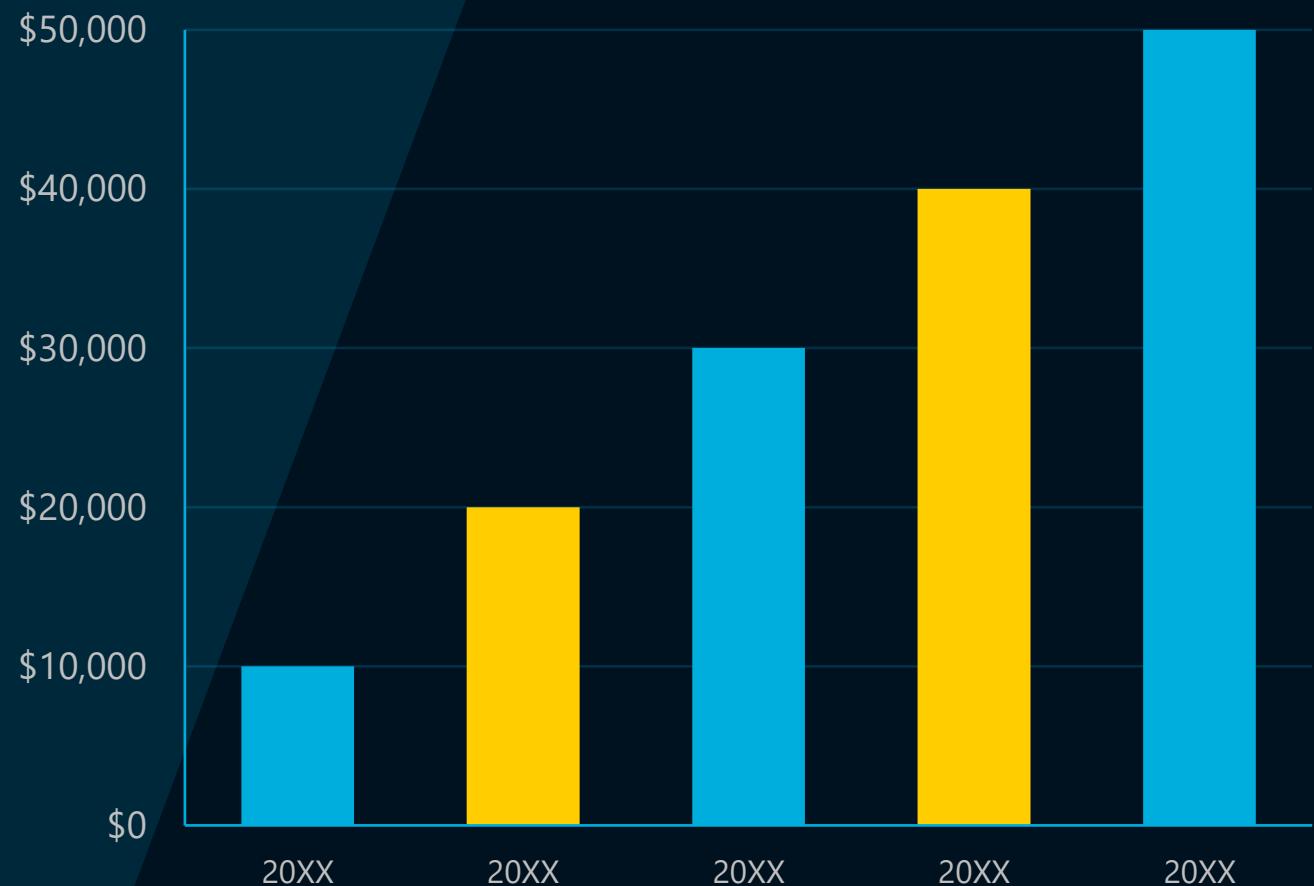
2021 View

- Lorem ipsum dolor sit amet, consectetuer adipiscing elit. Maecenas porttitor congue massa. Fusce posuere, magna sed pulvinar ultricies, purus lectus malesuada libero.
- Nunc viverra imperdiet enim. Fusce est. Vivamus a tellus.
- Pellentesque habitant morbi tristique senectus et netus et malesuada fames ac turpis egestas.

2022 View

- Lorem ipsum dolor sit amet, consectetuer adipiscing elit. Maecenas porttitor congue massa. Fusce posuere, magna sed pulvinar ultricies, purus lectus malesuada libero.
- Nunc viverra imperdiet enim. Fusce est. Vivamus a tellus.
- Pellentesque habitant morbi tristique senectus et netus et malesuada fames ac turpis egestas.

Revenue Flow



Sell Update

	20XX	20XX	20XX
Category	0	400,000	1,600,000
Category	500,000	4,000,000	16,000,000
Category	75	80	90
Category	5,625,000	48,000,000	216,000,000
Category	0	0	0
Category	5,625,000	48,000,000	216,000,000
Category	1,687,500	9,600,000	21,600,000
Category	562,500	2,400,000	10,800,000
Category	281,250	2,400,000	4,320,000
Category	7,593,750	52,800,000	187,920,000

Mission & Vision

Vision

Seamless Connectivity

Unparalleled Service

Continuous Improvement

A Global Network of Partnerships

Establish Travel Business Portal As a Brand All Over the world

Mission

Efficiency , Quality & Flexibility -sums up our entire mission . We're committed to offering competitive value for money products and high- level services in order to achieve total client satisfaction . We want to meet and exceed all business clients goals and adjectives , strive for excellence in quality , integrity , and value in all that.

To develop consistent and long-term relationships with our clients and suppliers.



VIDEO SLIDE



Travel Business Portal

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THANK YOU!

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