

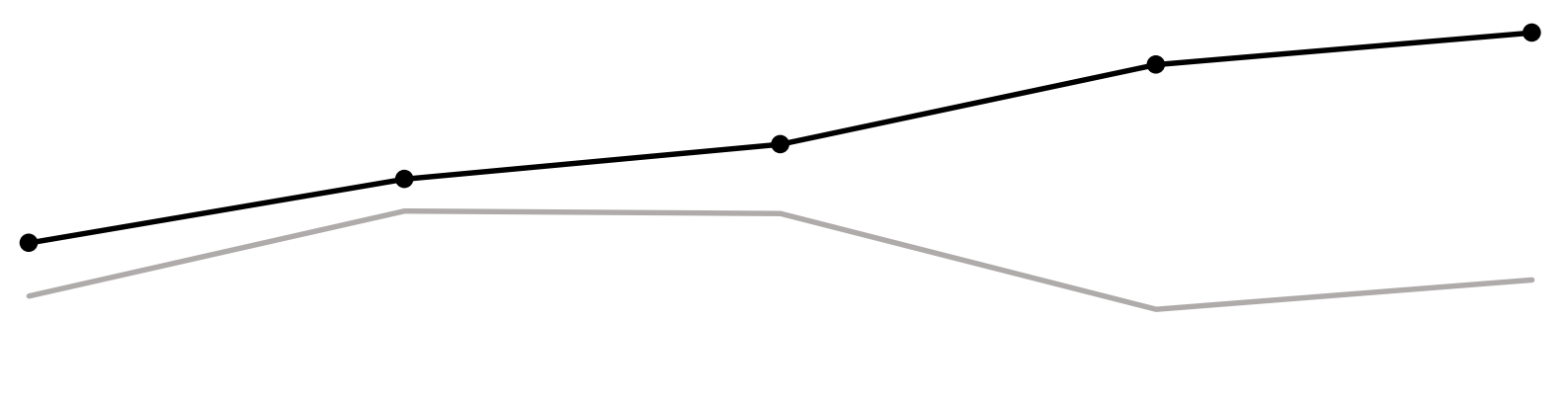


Enk

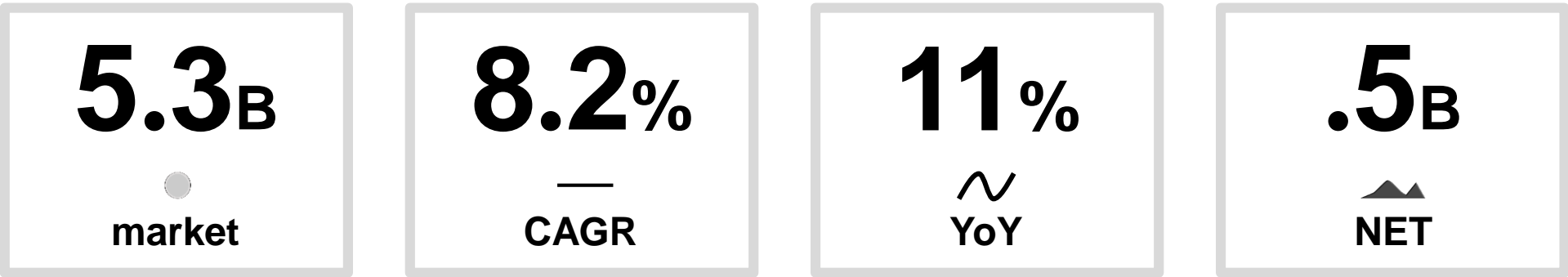
Industry Outlook 2013-17

YoY

Year	Ind.	Cin.
2013	1.1	3.2
2014	4.3	5.4
2015	4.2	6.8
2016	0.6	9.8
2017	1.7	11



USA 2013-17



3,878

4,091

4,370

4,796

5,323

6,365

SEGMENTS

Uniform Rental & Facility Services 79%

First Aid 9.5%

Other 11.5%

Food Service

Gaming

Healthcare

Hospitality

Automotive

Education

Government

20%

10%

0%

YoY

Q1

Q2

Q3

Q4

S

Value Research

Industry Leaders w/ successful track record

W

Lack of technology innovation to match growth rate and expansion

O

Geo expansion

Acq. GK Services

Broaden customer base

T

Consolidated Market – key competitors are expanding services and pricing

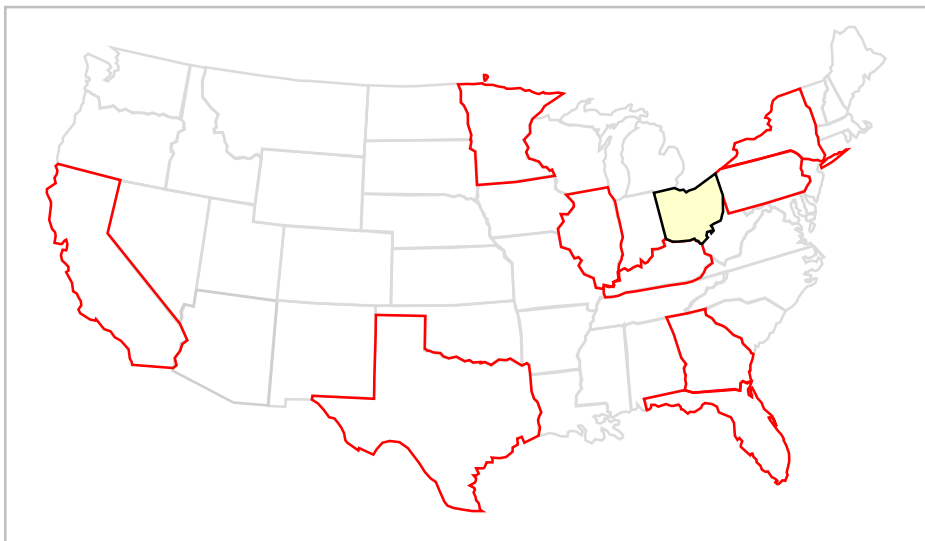
CINTAS

S.

C. 10

TIME(12 / 17)

ASAP



2014

3k

93

2

2013

3.9k

81

3

W

CINTAS

CINTAS 2014-17 10K

CINTAS 2018Q2

CINTAS BEST PRACTICE GUIDEBOOK

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LESS JUST GOT BETTER.

End