#### **Final Project Submission**

Please fill out:

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- · Student pace: part time
- · Scheduled project review date/time:
- · Instructor name:
- · Blog post URL:

### ANALYSIS OF KEY INDICATORS OF HOUSE PRICES

#### Research objectives

#### **Main Objective**

To build a linear Regression Model that predicts House Prices

#### Specific objectives

To Identify key features that influence house House prices

To assess the feature with the highest impact on House prices

To evaluate and validate the performance of the model

#### **Business Problem**

Real estate is a highly dynamic market influenced by numerous factors. This makes it challenging for real estate investors to accurately predict house prices. Inaccurate pricing models can lead to reduced profitability, missed opportunities, and dissatisfied customers. The current pricing strategy of the real estate company is suboptimal, leading to potential loss of revenue and increased customer dissatisfaction. Hence, the need of a robust predictive pricing model to enable companies stay competitive and adapt to market fluctuations.

Key Challenges:

Difficulty in identifying the most influential features impacting house prices.

Inability to accurately predict house prices based on relevant features.

Limited understanding of the factors driving property value in the current market.

Lack of a data-driven pricing strategy, leading to potential underpricing or overpricing of properties.

#### **Project Overview**

This project is aimed at helping real estate investors make informed decision on what type of houses they should invest in. This is in terms of the most impactful features, both positively and negatively, on House prices. The key components of the analysis include Data preparation, Feature selection and Engineering, Model Development, Evaluation and Validation.

#### **Data Understanding**

The analysis used data from Kings County which are in the folder Research Data and in csv file format. We used the file 'kc\_house\_data.csv' for the analysis.

```
In [1]:  # import necessary libraries
   import pandas as pd
   import numpy as np
   import matplotlib.pyplot as plt
   %matplotlib inline
   import seaborn as sns
In [2]:  # Loading the dataset
```

In [2]: # Loading the dataset
data=pd.read\_csv('kc\_house\_data.csv')
data.head()

Out[2]:

	id	date	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	wa
	<b>0</b> 7129300520	10/13/2014	221900.0	3	1.00	1180	5650	1.0	
,	<b>1</b> 6414100192	12/9/2014	538000.0	3	2.25	2570	7242	2.0	
:	<b>2</b> 5631500400	2/25/2015	180000.0	2	1.00	770	10000	1.0	
;	<b>3</b> 2487200875	12/9/2014	604000.0	4	3.00	1960	5000	1.0	
	<b>4</b> 1954400510	2/18/2015	510000.0	3	2.00	1680	8080	1.0	

5 rows × 21 columns

```
RangeIndex: 21597 entries, 0 to 21596
Data columns (total 21 columns):
      Column
                       Non-Null Count Dtype
                       -----
     -----
 0
     id
                       21597 non-null int64
 1
     date
                       21597 non-null object
     price
 2
                       21597 non-null float64
                    21597 non-null int64
21597 non-null floate
 3
     bedrooms
     bathrooms
 4
                       21597 non-null float64
 5
     sqft_living
                       21597 non-null int64
6 sqft_lot 21597 non-null int64
7 floors 21597 non-null float64
8 waterfront 19221 non-null object
9 view 21534 non-null object
10 condition 21597 non-null object
11 grade 21597 non-null object
12 sqft_above 21597 non-null int64
                       21597 non-null float64
 13 sqft_basement 21597 non-null object
 14 yr_built
                       21597 non-null int64
 15 yr_renovated 17755 non-null float64
 16 zipcode
                       21597 non-null
                                          int64
 17
     lat
                       21597 non-null float64
 18
     long
                       21597 non-null float64
 19
     sqft_living15 21597 non-null
                                          int64
 20 sqft_lot15
                       21597 non-null int64
dtypes: float64(6), int64(9), object(6)
```

<class 'pandas.core.frame.DataFrame'>

#### Data preprocessing

memory usage: 3.5+ MB

#### **Data cleaning**

```
# checking null values
In [4]:
          null= data.isna().sum()
          null
          bi icc
          bedrooms
                          0
          bathrooms
                          0
                          0
          sqft_living
          sqft_lot
                          0
                          0
          floors
          waterfront
                       2376
          view
                         63
          condition
                          0
                          0
          grade
          sqft_above
                          0
          sqft_basement
                          0
          yr_built
                          0
          yr_renovated
                       3842
          zipcode
                          0
          lat
                          0
                          0
          long
          sqft_living15
                          0
          sqft_lot15
                          0
          dtype: int64
'sqft_above', 'sqft_basement', 'yr_built', 'yr_renovated', 'zipcod
          е',
               'lat', 'long', 'sqft_living15', 'sqft_lot15'],
               dtype='object')
```

```
    # percentage of missing data

In [6]:
            percentage missing=null*100/len(data)
            percentage_missing
   Out[6]: id
                               0.000000
            date
                               0.000000
            price
                               0.000000
            bedrooms
                               0.000000
            bathrooms
                               0.000000
            sqft living
                               0.000000
            sqft_lot
                               0.000000
            floors
                               0.000000
            waterfront
                              11.001528
            view
                               0.291707
                               0.000000
            condition
            grade
                               0.000000
            sqft_above
                               0.000000
            sqft_basement
                               0.000000
            yr built
                               0.000000
            yr_renovated
                              17.789508
            zipcode
                               0.000000
            lat
                               0.000000
            long
                               0.000000
            sqft_living15
                               0.000000
            sqft lot15
                               0.000000
            dtype: float64
```

From the results above one of the variables for our analysis 'view' has some missing data of 0.291707%. We will proceed and first clean that.

```
▶ data["yr_renovated"].unique()
In [10]:
   Out[10]: array([
                       0., 1991.,
                                    nan, 2002., 2010., 1992., 2013., 1994., 1978.,
                    2005., 2003., 1984., 1954., 2014., 2011., 1983., 1945., 1990.,
                    1988., 1977., 1981., 1995., 2000., 1999., 1998., 1970., 1989.,
                    2004., 1986., 2007., 1987., 2006., 1985., 2001., 1980., 1971.,
                    1979., 1997., 1950., 1969., 1948., 2009., 2015., 1974., 2008.,
                    1968., 2012., 1963., 1951., 1962., 1953., 1993., 1996., 1955.,
                    1982., 1956., 1940., 1976., 1946., 1975., 1964., 1973., 1957.,
                    1959., 1960., 1967., 1965., 1934., 1972., 1944., 1958.])
          # replace null values in column with place holder'0'
In [11]:
             data['yr_renovated'].fillna('0', inplace=True)
             data["yr_renovated"].isnull().sum()
   Out[11]: 0
          # checking if all missing data have been cleaned
In [12]:
             data.isnull().sum()
   Out[12]: id
                              0
             date
                              0
             price
                              0
             bedrooms
             bathrooms
             sqft living
                              0
             sqft lot
                              0
             floors
                              0
             waterfront
                              0
             view
                              0
             condition
             grade
                              0
             sqft above
                              0
             sqft_basement
                              0
                              0
             yr_built
             yr renovated
                              0
                              0
             zipcode
             lat
                              0
                              0
             long
             sqft_living15
                              0
             sqft_lot15
             dtype: int64
```

We see that all the missing values have been cleaned

#### Dealing with categorical variables

#### One-hot encoding

We are going to encode the categorical variables, 'grade', 'view', 'waterfront', 'condition' to numeric

```
In [13]: ▶ #encoding 'grade' column
             data['grade'].unique()
   Out[13]: array(['7 Average', '6 Low Average', '8 Good', '11 Excellent', '9 Bette
             r',
                    '5 Fair', '10 Very Good', '12 Luxury', '4 Low', '3 Poor',
                    '13 Mansion'], dtype=object)
In [14]:
          # getting dummy variables
             dummy_grade = pd.get_dummies(data['grade'], prefix='grade')
             # Concatenate the dummy variables with the original DataFrame
             data = pd.concat([data, dummy grade], axis=1)
             # Dropping the original 'grade' column
             data = data.drop('grade', axis=1)
             data = data.replace({True: 1, False: 0})
Out[15]:
                       id
                               date
                                      price bedrooms bathrooms sqft_living sqft_lot floors wa
             0 7129300520 10/13/2014 221900.0
                                                          1.00
                                                                   1180
                                                                          5650
                                                                                 1.0
             1 6414100192
                          12/9/2014 538000.0
                                                  3
                                                         2.25
                                                                   2570
                                                                          7242
                                                                                 2.0
                           2/25/2015 180000.0
                                                                   770
             2 5631500400
                                                  2
                                                         1.00
                                                                         10000
                                                                                 1.0
              3 2487200875
                           12/9/2014 604000.0
                                                  4
                                                         3.00
                                                                   1960
                                                                          5000
                                                                                 1.0
             4 1954400510
                           2/18/2015 510000.0
                                                  3
                                                         2.00
                                                                   1680
                                                                          8080
                                                                                 1.0
             5 rows × 31 columns
data['view'].unique()
   Out[16]: array(['NONE', 'GOOD', 'EXCELLENT', 'AVERAGE', 'FAIR'], dtype=object)
```

```
⋈ # getting dummies
In [17]:
             dummy_view = pd.get_dummies(data['view'], prefix='view')
             #Concatenate the dummy variables with the original DataFrame
             data = pd.concat([data, dummy_view], axis=1)
             # Dropping the original 'view' column
             data = data.drop('view', axis=1)
             data = data.replace({True: 1, False: 0})
Out[18]:
                       id
                               date
                                      price bedrooms bathrooms sqft_living sqft_lot floors wa
             0 7129300520 10/13/2014 221900.0
                                                  3
                                                          1.00
                                                                   1180
                                                                         5650
                                                                                 1.0
                                                                                     ι
             1 6414100192
                           12/9/2014 538000.0
                                                  3
                                                         2.25
                                                                  2570
                                                                         7242
                                                                                 2.0
             2 5631500400
                           2/25/2015 180000.0
                                                                         10000
                                                  2
                                                         1.00
                                                                   770
                                                                                 1.0
             3 2487200875
                           12/9/2014 604000.0
                                                         3.00
                                                                   1960
                                                                         5000
                                                                                 1.0
             4 1954400510
                           2/18/2015 510000.0
                                                  3
                                                         2.00
                                                                   1680
                                                                         0808
                                                                                 1.0
             5 rows × 35 columns
data['waterfront'].unique()
   Out[19]: array(['Unknown', 'NO', 'YES'], dtype=object)
In [20]: ▶ # getting dummies
             dummy_waterfront = pd.get_dummies(data['waterfront'], prefix='waterfront')
             #Concatenate the dummy variables with the original DataFrame
             data = pd.concat([data, dummy waterfront], axis=1)
             # Dropping the original 'condition' column
             data = data.drop('waterfront', axis=1)
```

data = data.replace({True: 1, False: 0})

```
    data.head()

In [21]:
    Out[21]:
                          id
                                  date
                                           price bedrooms bathrooms sqft living sqft lot floors co
               0 7129300520 10/13/2014 221900.0
                                                                1.00
                                                        3
                                                                          1180
                                                                                  5650
                                                                                          1.0
                                                                                                F
               1 6414100192
                              12/9/2014 538000.0
                                                        3
                                                                2.25
                                                                          2570
                                                                                  7242
                                                                                          2.0
               2 5631500400
                              2/25/2015 180000.0
                                                        2
                                                                1.00
                                                                           770
                                                                                 10000
                                                                                          1.0
                                                                                                Æ
               3 2487200875
                              12/9/2014 604000.0
                                                        4
                                                                3.00
                                                                          1960
                                                                                  5000
                                                                                          1.0
                 1954400510
                              2/18/2015 510000.0
                                                                2.00
                                                                          1680
                                                                                  8080
                                                                                          1.0
              5 rows × 37 columns
In [22]: ▶
              #encoding 'condition' column
              data['condition'].unique()
    Out[22]: array(['Average', 'Very Good', 'Good', 'Poor', 'Fair'], dtype=object)
In [23]:
              #getting dummies
              dummy condition =pd.get dummies(data['condition'],prefix='condition')
              #Concatenate the dummy variables with the original DataFrame
              data = pd.concat([data, dummy_condition], axis=1)
              # Dropping the original 'condition' column
              data = data.drop('condition', axis=1)
              data = data.replace({True: 1, False: 0})

    data.head()

In [24]:
    Out[24]:
                          id
                                  date
                                           price bedrooms bathrooms sqft_living sqft_lot floors sq
               0 7129300520 10/13/2014 221900.0
                                                        3
                                                                1.00
                                                                          1180
                                                                                  5650
                                                                                          1.0
               1 6414100192
                              12/9/2014 538000.0
                                                        3
                                                                2.25
                                                                          2570
                                                                                  7242
                                                                                          2.0
               2 5631500400
                                                        2
                                                                                 10000
                              2/25/2015 180000.0
                                                                1.00
                                                                           770
                                                                                          1.0
```

2487200875

1954400510

5 rows × 41 columns

12/9/2014 604000.0

2/18/2015 510000.0

3.00

2.00

3

1960

1680

5000

8080

1.0

1.0

In [25]: data['sqft\_basement'].unique()

```
Out[25]: array(['0.0', '400.0', '910.0', '1530.0', '?', '730.0', '1700.0', '300.
            0',
                      '970.0', '760.0', '720.0', '700.0', '820.0', '780.0', '790.0',
                      '330.0', '1620.0', '360.0', '588.0', '1510.0', '410.0', '990.0',
                      '600.0', '560.0', '550.0', '1000.0', '1600.0', '500.0', '1040.0', '880.0', '1010.0', '240.0', '265.0', '290.0', '800.0', '540.0',
                      '840.0', '380.0', '770.0', '480.0', '570.0', '1490.0', '620.0'
                      '1250.0', '1270.0', '120.0', '650.0', '180.0', '1130.0', '450.0',
                      '1640.0', '1460.0', '1020.0', '1030.0', '750.0', '640.0', '1070.
            0',
                      '490.0', '1310.0', '630.0', '2000.0', '390.0', '430.0', '210.0', '1430.0', '1950.0', '440.0', '220.0', '1160.0', '860.0', '580.0',
                      '2060.0', '1820.0', '1180.0', '200.0', '1150.0', '1200.0', '680.
            0',
                      '530.0', '1450.0', '1170.0', '1080.0', '960.0', '280.0', '870.0',
                      '1100.0', '460.0', '1400.0', '660.0', '1220.0', '900.0', '420.0', '1580.0', '1380.0', '475.0', '690.0', '270.0', '350.0', '935.0', '710.0', '1370.0', '980.0', '850.0', '1470.0', '160.0', '950.0',
                      '50.0', '740.0', '1780.0', '1900.0', '340.0', '470.0', '370.0',
                      '140.0', '1760.0', '130.0', '520.0', '890.0', '1110.0', '150.0',
                      '1720.0', '810.0', '190.0', '1290.0', '670.0', '1800.0', '1120.0',
                      '1810.0', '60.0', '1050.0', '940.0', '310.0', '930.0', '1390.0',
                      '610.0', '1830.0', '1300.0', '510.0', '1330.0', '1590.0', '920.0',
                      '1320.0', '1420.0', '1240.0', '1960.0', '1560.0', '2020.0', '1190.0', '2110.0', '1280.0', '250.0', '1230.0', '170.0', '830.0',
                      '1260.0', '1410.0', '1340.0', '590.0', '1500.0', '1140.0', '260.
            0',
                      '100.0', '320.0', '1480.0', '1060.0', '1284.0', '1670.0', '1350.
            0',
                      '2570.0', '1090.0', '110.0', '2500.0', '90.0', '1940.0', '1550.0', '2350.0', '2490.0', '1481.0', '1360.0', '1135.0', '1520.0', '1850.0', '1660.0', '2130.0', '2600.0', '1690.0', '243.0',
                      '1210.0', '1024.0', '1798.0', '1610.0', '1440.0', '1570.0',
                      '1650.0', '704.0', '1910.0', '1630.0', '2360.0', '1852.0', '2090.0', '2400.0', '1790.0', '2150.0', '230.0', '70.0', '1680.0',
                      '2100.0', '3000.0', '1870.0', '1710.0', '2030.0', '875.0', '1540.0', '2850.0', '2170.0', '506.0', '906.0', '145.0', '2040.0',
                      '784.0', '1750.0', '374.0', '518.0', '2720.0', '2730.0', '1840.0',
                      '3480.0', '2160.0', '1920.0', '2330.0', '1860.0', '2050.0',
                      '4820.0', '1913.0', '80.0', '2010.0', '3260.0', '2200.0', '415.0', '1730.0', '652.0', '2196.0', '1930.0', '515.0', '40.0', '2080.0',
                      '2580.0', '1548.0', '1740.0', '235.0', '861.0', '1890.0', '2220.
            0',
                      '792.0', '2070.0', '4130.0', '2250.0', '2240.0', '1990.0', '768.
            0',
                      '2550.0', '435.0', '1008.0', '2300.0', '2610.0', '666.0', '3500.
            0',
                      '172.0', '1816.0', '2190.0', '1245.0', '1525.0', '1880.0', '862.
            0',
                      '946.0', '1281.0', '414.0', '276.0', '1248.0', '602.0', '516.0',
                      '176.0', '225.0', '1275.0', '266.0', '283.0', '65.0', '2310.0', '10.0', '1770.0', '2120.0', '295.0', '207.0', '915.0', '556.0',
                      '417.0', '143.0', '508.0', '2810.0', '20.0', '274.0', '248.0'],
                    dtype=object)
```

```
In dropping_question_mark = data[data['sqft_basement'] == '?']
In [26]:
             data = data.drop(dropping question mark.index )

    # changing data type of 'sqft_basement' to float

In [27]:
             data['sqft_basement'] = data['sqft_basement'].astype('float64')
          ▶ data.dtypes
In [28]:
   Out[28]: id
                                       int64
             date
                                      object
             price
                                     float64
                                       int64
             bedrooms
             bathrooms
                                     float64
             sqft_living
                                       int64
             sqft_lot
                                       int64
             floors
                                     float64
             sqft_above
                                       int64
                                     float64
             sqft_basement
                                       int64
             yr built
             yr_renovated
                                      object
             zipcode
                                       int64
             lat
                                     float64
             long
                                     float64
             sqft_living15
                                       int64
             sqft lot15
                                       int64
             grade_10 Very Good
                                       int64
             grade_11 Excellent
                                       int64
             grade_12 Luxury
                                       int64
             grade_13 Mansion
                                       int64
             grade_3 Poor
                                       int64
             grade 4 Low
                                       int64
             grade_5 Fair
                                       int64
             grade_6 Low Average
                                       int64
             grade_7 Average
                                       int64
             grade 8 Good
                                       int64
             grade_9 Better
                                       int64
             view_AVERAGE
                                       int64
             view EXCELLENT
                                       int64
             view_FAIR
                                       int64
             view_GOOD
                                       int64
             view NONE
                                       int64
             waterfront NO
                                       int64
             waterfront_Unknown
                                       int64
             waterfront YES
                                       int64
             condition_Average
                                       int64
             condition_Fair
                                       int64
             condition Good
                                       int64
             condition Poor
                                       int64
             condition_Very Good
                                       int64
             dtype: object
```

#### **Exploratory Data Analysis**

dtype: object

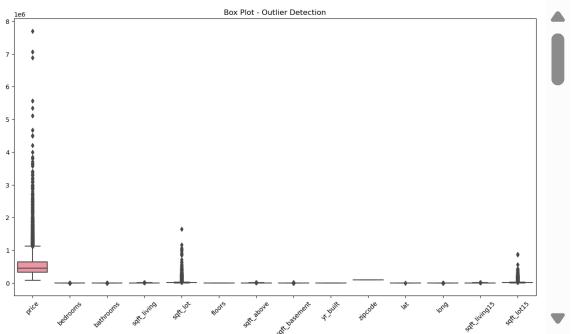
```
In [29]:
             #checking rows and columns
             data.shape
   Out[29]: (21082, 41)
In [30]:
          #checking data types
             data.dtypes
   Out[30]: id
                                       int64
             date
                                      object
             price
                                     float64
             bedrooms
                                       int64
             bathrooms
                                     float64
             sqft living
                                       int64
             sqft lot
                                       int64
             floors
                                     float64
             sqft above
                                       int64
             sqft_basement
                                     float64
             yr_built
                                       int64
             yr_renovated
                                      object
             zipcode
                                       int64
                                     float64
             lat
                                     float64
             long
             sqft_living15
                                       int64
             sqft_lot15
                                       int64
             grade 10 Very Good
                                       int64
             grade 11 Excellent
                                       int64
             grade_12 Luxury
                                       int64
             grade 13 Mansion
                                       int64
             grade_3 Poor
                                       int64
             grade 4 Low
                                       int64
             grade 5 Fair
                                       int64
             grade 6 Low Average
                                       int64
             grade_7 Average
                                       int64
             grade_8 Good
                                       int64
             grade_9 Better
                                       int64
             view AVERAGE
                                       int64
             view_EXCELLENT
                                       int64
             view FAIR
                                       int64
             view GOOD
                                       int64
             view_NONE
                                       int64
             waterfront NO
                                       int64
             waterfront Unknown
                                       int64
             waterfront_YES
                                       int64
             condition Average
                                       int64
             condition_Fair
                                       int64
             condition_Good
                                       int64
             condition_Poor
                                       int64
             condition_Very Good
                                       int64
```

```
data.columns
   Out[31]: Index(['id', 'date', 'price', 'bedrooms', 'bathrooms', 'sqft_living',
                     'sqft_lot', 'floors', 'sqft_above', 'sqft_basement', 'yr_built',
                     'yr_renovated', 'zipcode', 'lat', 'long', 'sqft_living15', 'sqft_l
             ot15',
                     'grade_10 Very Good', 'grade_11 Excellent', 'grade_12 Luxury',
                     'grade_13 Mansion', 'grade_3 Poor', 'grade_4 Low', 'grade_5 Fair',
                     'grade_6 Low Average', 'grade_7 Average', 'grade_8 Good',
                     'grade_9 Better', 'view_AVERAGE', 'view_EXCELLENT', 'view_FAIR',
                     'view_GOOD', 'view_NONE', 'waterfront_NO', 'waterfront_Unknown',
                     'waterfront_YES', 'condition_Average', 'condition_Fair',
'condition_Good', 'condition_Poor', 'condition_Very Good'],
                    dtype='object')
```

```
data=data.drop(['id','date','yr_renovated'],axis=1)
```

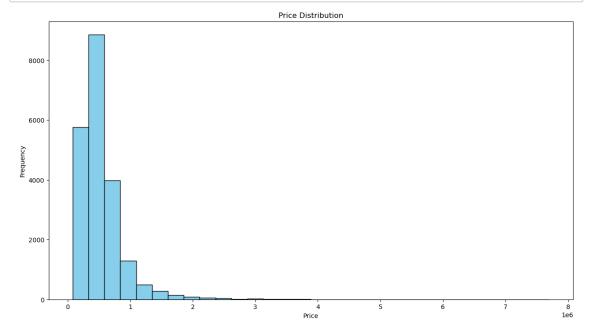
#### **Checking outliers**

```
In [33]:
           # Create box plots to visualize outliers
              plt.figure(figsize=(15, 8))
              sns.boxplot(data=data[['price', 'bedrooms', 'bathrooms', 'sqft_living',
               'sqft_lot', 'floors', 'sqft_above', 'sqft_basement', 'yr_built',
               'zipcode', 'lat', 'long', 'sqft_living15', 'sqft_lot15']])
              plt.title('Box Plot - Outlier Detection')
              plt.xticks(rotation=45)
              plt.show()
              # Calculating z-scores for numerical features
              numeric_features =[ 'price', 'bedrooms', 'bathrooms', 'sqft_living',
               'sqft_lot', 'floors', 'sqft_above', 'sqft_basement', 'yr_built',
'zipcode', 'lat', 'long', 'sqft_living15', 'sqft_lot15']
              z_scores = data[numeric_features].apply(lambda x: (x - x.mean()) / x.std()
              # Identify outliers based on z-score threshold ( z-score > 3 or z-score <
              outliers = data[(z_scores > 3).any(axis=1)]
              # Print the outliers
              print('Outliers:')
              print(outliers)
```



We have outliers in 'price', 'sqft lot', 'sqft lot15'.

```
In [34]:  # visualizing price ditribution
    plt.figure(figsize=(15, 8))
    plt.hist(data['price'], bins= 30, color='skyblue', edgecolor='black')
    plt.title('Price Distribution')
    plt.xlabel('Price')
    plt.ylabel('Frequency')
    plt.show()
```



The outliers in price are important since they are variations in price levels. For 'sqft\_lot', 'sqft\_lot15' we may need to perform some transformations on them.

#### In [35]: ► data.describe()

#### Out[35]:

	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors
count	2.108200e+04	21082.000000	21082.000000	21082.000000	2.108200e+04	21082.00000
mean	5.402469e+05	3.372403	2.115916	2080.359975	1.507759e+04	1.49362
std	3.667323e+05	0.924996	0.768142	917.856396	4.117338e+04	0.53937
min	7.800000e+04	1.000000	0.500000	370.000000	5.200000e+02	1.00000
25%	3.220000e+05	3.000000	1.750000	1430.000000	5.040000e+03	1.00000
50%	4.500000e+05	3.000000	2.250000	1910.000000	7.620000e+03	1.50000
75%	6.450000e+05	4.000000	2.500000	2550.000000	1.069775e+04	2.00000
max	7.700000e+06	33.000000	8.000000	13540.000000	1.651359e+06	3.50000

8 rows × 38 columns

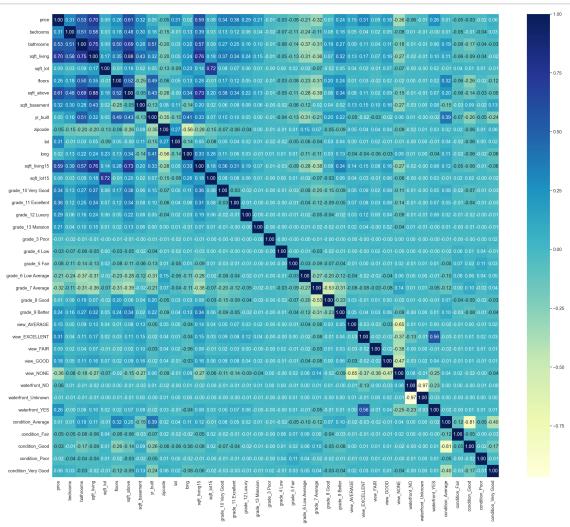
## Checking correlations and dealing with multicollinearity

	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	sqf
price	1.000000	0.308454	0.525029	0.702004	0.088400	0.256603	(
bedrooms	0.308454	1.000000	0.513694	0.577696	0.032531	0.178518	(
bathrooms	0.525029	0.513694	1.000000	0.754793	0.088451	0.503796	(
sqft_living	0.702004	0.577696	0.754793	1.000000	0.173266	0.354260	(
sqft_lot	0.088400	0.032531	0.088451	0.173266	1.000000	-0.007745	(
floors	0.256603	0.178518	0.503796	0.354260	-0.007745	1.000000	(
sqft_above	0.605481	0.478967	0.685959	0.876787	0.183653	0.523594	1
sqft_basement	0.323018	0.301987	0.281813	0.433369	0.015612	-0.245628	-(
yr_built	0.054849	0.156820	0.508866	0.319584	0.052469	0.489898	(
zipcode	-0.053429	-0.152539	-0.204016	-0.198987	-0.129626	-0.058443	-(
lat	0.307667	-0.009939	0.025243	0.053213	-0.085076	0.049237	-(
long	0.022512	0.131398	0.224660	0.241473	0.230489	0.125360	(
sqft_living15	0.586495	0.391936	0.569396	0.756199	0.143815	0.279379	(
sqft_lot15	0.083530	0.030779	0.089414	0.184920	0.719499	-0.011632	(
grade_10 Very Good	0.341166	0.134985	0.272396	0.368610	0.075398	0.174422	(
grade_11 Excellent	0.356823	0.115891	0.245449	0.344909	0.071959	0.118923	(
grade_12 Luxury	0.287253	0.061427	0.159044	0.238206	0.063029	0.054646	(
grade_13 Mansion	0.214754	0.039577	0.096376	0.146217	0.007920	0.021550	(
grade_3 Poor	-0.005226	-0.017665	-0.012248	-0.011709	-0.000351	-0.006303	-(
grade_4 Low	-0.032053	-0.068905	-0.056341	-0.054607	0.000467	-0.030314	-(
grade_5 Fair	-0.084017	-0.113082	-0.139688	-0.126994	0.021867	-0.079997	-(
grade_6 Low Average	-0.209440	-0.238213	-0.366272	-0.312025	-0.018742	-0.229695	-(
grade_7 Average	-0.317149	-0.107280	-0.314312	-0.359828	-0.066982	-0.309271	-(
grade_8 Good	0.005588	0.075834	0.191163	0.072314	-0.024877	0.201113	(
grade_9 Better	0.236420	0.160343	0.265148	0.318511	0.050922	0.244720	(
view_AVERAGE	0.147555	0.045367	0.085841	0.133146	0.039064	0.006396	(
view_EXCELLENT	0.307035	0.036234	0.108054	0.169713	0.019024	0.025156	(
view_FAIR	0.093931	0.022087	0.038901	0.067767	-0.008165	-0.022713	(
view_GOOD	0.183829	0.049832	0.112348	0.158828	0.069025	0.020403	(
view_NONE	-0.359326	-0.080646	-0.176624	-0.270032	-0.066519	-0.015586	-(
waterfront_NO	-0.055680	0.005788	-0.010212	-0.019120	-0.004858	0.000332	-(
waterfront_Unknown	-0.010632	-0.005528	-0.005646	-0.007231	-0.000528	-0.005499	-(
waterfront_YES	0.260777	-0.001578	0.062055	0.103331	0.021216	0.019853	(
condition_Average	0.009548	0.007366	0.193346	0.105459	-0.011576	0.318246	(

	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	sqf
condition_Fair	-0.052401	-0.049792	-0.076150	-0.064201	0.039403	-0.055165	-(
condition_Good	-0.033639	-0.011579	-0.169355	-0.087109	0.012719	-0.258017	-(
condition_Poor	-0.020132	-0.037211	-0.044078	-0.035674	0.006813	-0.024924	-(
condition_Very Good	0.057935	0.027225	-0.034867	-0.018609	-0.014117	-0.120716	-(

38 rows × 38 columns

```
In [37]: #visualizing the correlations using heatmap
    plt.figure(figsize=(30,25))
    sns.set(font_scale=1.2)
    sns.heatmap(correlation_matrix, annot=True, fmt="0.2f", cmap="YlGnBu")
    plt.show()
```



```
In [38]: # checking the highly correlated variables
#getting variables with high correlation, having 0.75 as the threshold
threshold = 0.75

# Finding indices where correlation is greater than the threshold and excl
row, col = np.where((np.abs(correlation_matrix) > threshold) & (np.abs(cor

# Creating a DataFrame with the pairs of variables and their correlation
high_corr_pairs = pd.DataFrame({
    'First_Variable': correlation_matrix.index[row],
    'Second_variable': correlation_matrix.columns[col],
    'Correlation': correlation_matrix.values[row, col]
})

# Display the pairs with high correlation
high_corr_pairs
```

#### Out[38]:

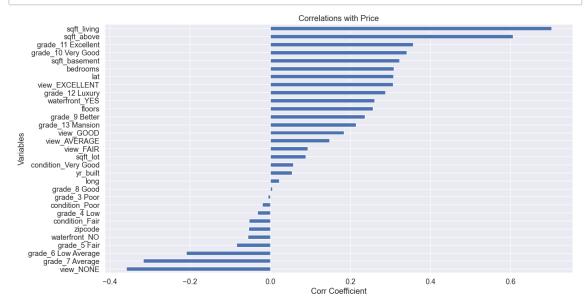
	First_Variable	Second_variable	Correlation
0	bathrooms	sqft_living	0.754793
1	sqft_living	bathrooms	0.754793
2	sqft_living	sqft_above	0.876787
3	sqft_living	sqft_living15	0.756199
4	sqft_above	sqft_living	0.876787
5	sqft_living15	sqft_living	0.756199
6	waterfront_NO	waterfront_Unknown	-0.967427
7	waterfront_Unknown	waterfront_NO	-0.967427
8	condition_Average	condition_Good	-0.812130
9	condition_Good	condition_Average	-0.812130

To deal with the multicollinearity, we will drop some values causing the multicollinearity.

```
# dropping "condition_Average"
In [42]:
            data.drop('condition Average', axis=1, inplace=True)
         # dropping "condition Good"
In [43]:
            data.drop('condition_Good', axis=1, inplace=True)

    # dropping "sqft_lot15" which had outlier
In [44]:
            data.drop('sqft_lot15', axis=1, inplace=True)
In [45]:
         # Checking correlations with price
            corr with price=data.corr()['price']
            corr_with_price
   Out[45]: price
                                   1.000000
            bedrooms
                                  0.308454
            sqft_living
                                  0.702004
            sqft lot
                                  0.088400
            floors
                                  0.256603
            sqft above
                                  0.605481
            sqft_basement
                                0.323018
            yr_built
                                  0.054849
            zipcode
                                  -0.053429
            lat
                                  0.307667
            long
                                  0.022512
            grade 10 Very Good
                                  0.341166
            grade_11 Excellent
grade_12 Luxury
                                  0.356823
                                  0.287253
            grade_13 Mansion
                                 0.214754
            grade_3 Poor
                                 -0.005226
            grade_4 Low
                                 -0.032053
            grade_5 Fair
                                 -0.084017
            grade_6 Low Average
                                 -0.209440
            grade_7 Average
                                 -0.317149
            grade_8 Good
                                  0.005588
            grade 9 Better
                                 0.236420
            view AVERAGE
                                  0.147555
            view_EXCELLENT
                                0.307035
            view_FAIR
                                 0.093931
            view_GOOD
                                  0.183829
            view NONE
                                 -0.359326
            waterfront_NO
                                 -0.055680
            waterfront YES
                                 0.260777
            condition_Fair
                                 -0.052401
            condition Poor
                                 -0.020132
            condition Very Good
                                  0.057935
            Name: price, dtype: float64
```

# In [46]: # plotting correlations with price plt.figure(figsize=(15, 8)) corr\_with\_price.drop('price').sort\_values().plot(kind='barh') plt.title('Correlations with Price') plt.xlabel('Corr Coefficient') plt.ylabel('Variables') plt.show();



#### checking if the data distributions are normal



#### **Building Linear Regression Model**

#### **Model Iterations**

#### **Building a baseline model(model1)**

We will use simple linear regression as the baseline model

```
In [48]: # importing necessary libraries
    from sklearn.model_selection import train_test_split
    from sklearn.linear_model import LinearRegression
    import statsmodels.api as sm
    from sklearn.metrics import mean_absolute_error, mean_squared_error, r2_sc
```

```
▶ data.corr()['price']
In [49]:
   Out[49]: price
                                    1.000000
             bedrooms
                                    0.308454
             sqft_living
                                    0.702004
             sqft lot
                                    0.088400
             floors
                                    0.256603
             sqft_above
                                    0.605481
             sqft basement
                                    0.323018
             yr_built
                                    0.054849
             zipcode
                                   -0.053429
             lat
                                    0.307667
             long
                                    0.022512
             grade_10 Very Good
                                    0.341166
             grade_11 Excellent
                                    0.356823
             grade_12 Luxury
                                    0.287253
             grade_13 Mansion
                                    0.214754
             grade_3 Poor
                                   -0.005226
             grade 4 Low
                                   -0.032053
             grade_5 Fair
                                   -0.084017
             grade_6 Low Average
                                   -0.209440
             grade_7 Average
                                   -0.317149
             grade_8 Good
                                    0.005588
             grade_9 Better
                                    0.236420
             view AVERAGE
                                    0.147555
             view EXCELLENT
                                    0.307035
             view_FAIR
                                    0.093931
             view GOOD
                                    0.183829
             view_NONE
                                   -0.359326
             waterfront_NO
                                   -0.055680
             waterfront YES
                                    0.260777
             condition Fair
                                   -0.052401
             condition_Poor
                                   -0.020132
             condition Very Good
                                    0.057935
             Name: price, dtype: float64
```

For our baseline model we will use the feature 'sqft\_living' since it is the most highly correlated with price.

```
In [50]: # Selecting the dependent and independent variable
    X_baseline = data[['sqft_living']]
    y = data['price']
    # adding a constant for the intercept
    baseline_model = sm.OLS(y, sm.add_constant(X_baseline))
#fit the model
    baseline_results = baseline_model.fit()
#make predictions
y_pred_baseline =baseline_results.predict(sm.add_constant(X_baseline))
# calculate rmse
    baseline_rmse = np.sqrt(mean_squared_error(y, y_pred_baseline))
# displaying results
print(baseline_results.summary())
print(" RMSE for the baseline model:", baseline_rmse)
```

#### OLS Regression Results

========		.======	======	======		========	
=====							
Dep. Variabl	e:		price	R-sq	uared:		
0.493							
Model:			0LS	Adj.	R-squared:		
0.493							
Method:		Least	Squares	F-sta	atistic:		2.04
8e+04							
Date:		Tue, 02	Jan 2024	Prob	(F-statisti	c):	
0.00							
Time:		2	20:06:45	Log-l	_ikelihood:	-	2.928
7e+05							
No. Observat	ions:		21082	AIC:			5.85
7e+05							
Df Residuals	:		21080	BIC:			5.85
8e+05							
Df Model:			1				
Covariance T	ype:	no	nrobust				
========	=======	=======		======		========	=====
=====							
	COE	ef std	err	t	P> t	[0.025	
0.975]							
	-4.327e+6	4456	. 393	-9.709	0.000	-5.2e+04	-3.
45e+04							_
sqft_living	280.487	77 1.	960	143.116	0.000	276.646	2
84.329							
========	=======	.======	======	======		========	=====
=====							
Omnibus:		12	1303.984	Durb	in-Watson:		
1.986	,		0 000	-	D (3D)		E0076
Prob(Omnibus	):		0.000	Jarqı	ue-Bera (JB)	•	50976
7.330			2 706	Durala	(an) .		
Skew:			2.786	Prob	(JB):		
0.00			26 427	C d	NI -		г.
Kurtosis:			26.437	Cond	. NO.		5.6
3e+03							
	=======			======	========	=======	
=====							

#### Notes:

- [1] Standard Errors assume that the covariance matrix of the errors is co rrectly specified.
- [2] The condition number is large, 5.63e+03. This might indicate that the re are

strong multicollinearity or other numerical problems.

RMSE for the baseline model: 261170.8023960749

From the first model we note that the R squared is 0.493 to mean that 49.3% of variations in price are explained by square foot living.

The F statistic is 0.00 indicating that the overall model is significant.

The Model RMSE is 261170.8023960749.

We had earlier noted that most variables did not follow a normal distribution 'price' being one of them. We will therefore log transform price to see if the model improves.

#### Model 2

Here we are inspecting how the model performs with only the 'price' transformed.

```
In [51]: # Selecting the dependent and independent variable
    X_baseline = data[['sqft_living']]
    y = np.log(data['price']+1)
# adding a constant for the intercept
    baseline_model = sm.OLS(y, sm.add_constant(X_baseline))
#fit the model
    baseline_results = baseline_model.fit()
#make predictions
y_pred_baseline =baseline_results.predict(sm.add_constant(X_baseline))
# calculate rmse
    baseline_rmse = np.sqrt(mean_squared_error(y, y_pred_baseline))
# displaying results
print(baseline_results.summary())
print(" RMSE for the baseline model:", baseline_rmse)
```

#### OLS Regression Results

====							
Dep. Variable:		рі	rice	R-squar	ed:		
0.483			01.0	۸ ط <b>ن</b> ۵	s au amad .		
Model: 0.483			OLS	Adj. K-	squared:		
Method:		Least Squa	ares	F-stati	stic:		1.97
0e+04		zease squi	CJ	. 50002	.5010.		_,,,
Date:	Tue	e, 02 Jan 2	2024	Prob (F	-statistic):		
0.00							
Time:		20:00	5:45	Log-Lik	elihood:		-9
429.6							
No. Observation	ns:	2:	1082	AIC:			1.88
6e+04 Df Residuals:		2.	1080	BIC:			1.88
8e+04		۷.	1000	BIC.			1.00
Df Model:			1				
Covariance Type	e:	nonrol	_				
==========	=======					=======	=====
=====					- 1.1	F	
0.975]	coef	std err		t	P> t	[0.025	
const	12.2190	0.006	189	92.178	0.000	12.206	
12.232							
sqft_living 0.000	0.0004	2.84e-06	14	10.355	0.000	0.000	
=========	=======	.======				=======	
===== Omnibus		2	200	Durbin-	l.lot.com.		
Omnibus: 1.981		3	. 289	Dur.DTII-	watson.		
Prob(Omnibus):		а	.193	larque-	Bera (JB):		
3.309		·	• 100	Jui que	DC: a (3D).		
Skew:		0	.029	Prob(JB	s):		
0.191				•	•		
Kurtosis:		2	.982	Cond. N	lo.		5.6

#### Notes:

- $\[1\]$  Standard Errors assume that the covariance matrix of the errors is correctly specified.
- [2] The condition number is large, 5.63e+03. This might indicate that the re are

strong multicollinearity or other numerical problems.

RMSE for the baseline model: 0.3784548319492928

The square foot of living now explains 48.3% (R squared) of variations in price. We also still have an error The condition number is large, 5.63e+03. This might indicate that there are strong multicollinearity or other numerical problems. We will then explore how the model performs after transforming both the feature and target variable.

#### Model 3

Here we have both 'sqft\_living ' and 'price transformed'

#### OLS Regression Results

=======================================	=======	:=====::	====	======	:========	======	
Dep. Variable:		pr:	ice	R-squar	red:		
0.455 Model:	(	DLS	Δdi R-	-squared:			
0.455		`	JLJ	Auj. K	-squareu.		
Method:	L	east Squa	res	F-stati	istic:		1.75
9e+04	T	02 7 2/	224	Dook (F	+-+:-+:-\.		
Date: 0.00	rue,	, 02 Jan 20	<i>0</i> 24	Prob (F	-statistic):		
Time:		20:06	:45	Log-Lik	celihood:		-9
989.4							
No. Observation 8e+04	s:	210	982	AIC:			1.99
Df Residuals:		210	980	BIC:			2.00
0e+04							
Df Model:			1				
Covariance Type		nonrobı 					
=====							
	coef	std err		t	P> t	[0.025	
0.975]							
	6.7255	0.048	14	40.854	0.000	6.632	
6.819	0 0274	0.000	1-	22 627	0.000	0 025	
sqft_living 0.850	0.8374	0.006	13	32.627	0.000	0.825	
=========	=======	.======:		======			
=====		424	. 70	5 I.			
Omnibus: 1.980		121.	1/9	Durbin-	-watson:		
Prob(Omnibus):		0.0	900	Jarque-	·Bera (JB):		11
2.125					• •		
Skew:		0.3	144	Prob(JE	3):		4.4
9e-25 Kurtosis:		2	789	Cond. N	lo.		
137.		2.		20.14.			
==========	=======	:======:	====	======		======	=====
====							

#### Notes:

[1] Standard Errors assume that the covariance matrix of the errors is co rrectly specified.

RMSE for the baseline model: 0.3886403105841183

For the transformed variables, the target variable(price) is now explained by 45.5%(R squared) in price. We also note that the error we were getting that (there is a possiblity of strong multicollinearity or other numeric problems) has been resolved. In the next model we will try transform multiple features that do not follow a normal distribution and add them to our model. Then inspect how our model performs.

#### **Before log transformation**

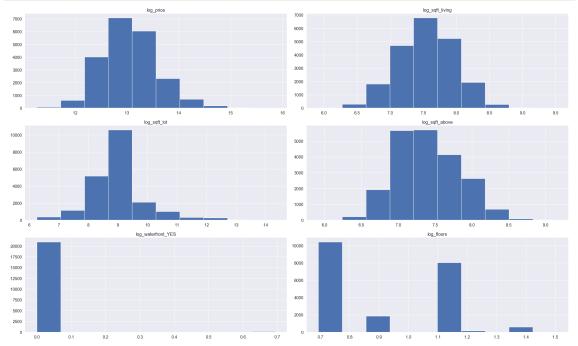
# In [53]: \*\* # histogram plot for distributions data.hist(figsize=(25,15)) plt.tight\_layout() plt.show() \*\*The plane of the plane of th

0 0.00 0.25 0.50 0.75 1.00

0.25 0.50 0.75 1.00

#### After log transformation

```
In [54]: # log transformation to normalize the variables and rename them
    data["log_price"]=np.log(data["price"]+1)
    data["log_sqft_living"]=np.log(data["sqft_living"]+1)
    data["log_sqft_above"]=np.log(data["sqft_above"]+1)
    data["log_waterfront_YES"]=np.log(data["waterfront_YES"]+1)
    data["log_floors"]=np.log(data["floors"]+1)
# checking the transformed
    plot_data=data[["log_price",'log_sqft_living','log_sqft_lot', 'log_sqft_aplot_data.hist(figsize=(25,15))
    plt.tight_layout()
    plt.show()
```



#### Model 4

```
In [55]:
          ▶ # Selecting independent and dependent variables and using some transforme
             X = data[['log_sqft_living', 'waterfront_YES', 'view_EXCELLENT', 'conditio
              'grade_9 Better', 'grade_10 Very Good', 'grade_11 Excellent', 'grade_12 Lu
              'grade_13 Mansion', 'log_sqft_above', 'log_sqft_lot']]
             y = data['log price']
             # Adding a constant term for the intercept in the multiple regression mode
             model=sm.OLS(y, sm.add_constant(X))
             # Fitting the multiple regression model
             results = model.fit()
             #making predictions
             y pred=results.predict(sm.add constant(X))
             #calculating rsme
             rmse=np.sqrt(mean_squared_error(y, y_pred))
             # Display the summary of the regression and rmse
             print(results.summary())
             print(" RMSE for the baseline model:", rmse)
```

#### OLS Regression Results

=======================================	-=======	======	:========	=======	
====					
Dep. Variable:	log_	price	R-squared:		
0.561		01.6	4.4.4 D	_	
Model: 0.561		OLS	Adj. R-squared	:	
Method:	least Sc	IIIaras	F-statistic:		
2243.	Least 50	luai es	i-statistic.		
Date:	Tue, 02 Jar	2024	Prob (F-statis	tic):	
0.00	,		(	, .	
Time:	20:	07:21	Log-Likelihood	:	-7
708.2					
No. Observations:		21082	AIC:		1.54
4e+04					
Df Residuals:		21069	BIC:		1.55
5e+04		12			
<pre>Df Model: Covariance Type:</pre>	nonr	12			
======================================					
=======================================					
	coef	std e	err t	P> t	[0.0
25 0.975]					-
const	9.1349	0.0	157.130	0.000	9.0
21 9.249	0.7070	0.0		0.000	0.6
log_sqft_living	0.7078	0.0	012 60.921	0.000	0.6
85 0.731 waterfront_YES	0.4086	0.0	36 11.420	0.000	0.3
38 0.479	0.4080	0.0	750 11.420	0.000	0.5
view EXCELLENT	0.2958	0.0	12.066	0.000	0.2
48 0.344	0.1200			0.000	
condition_Very Good	0.1580	0.0	009 17.512	0.000	0.1
40 0.176					
grade_7 Average	-0.0812	0.0	05 -14.891	0.000	-0.0
92 -0.071					
grade_9 Better	0.2741	0.0	009 31.429	0.000	0.2
57 0.291					
grade_10 Very Good	0.4745	0.0	38.355	0.000	0.4
50 0.499 grade 11 Excellent	0 6762	0.0	10 24 757	0 000	0.6
38 0.714	0.6763	0.0	34.757	0.000	0.6
grade_12 Luxury	0.8849	0.0	39 22.912	0.000	0.8
09 0.961	0.0013	0.0	22.312	0.000	0.0
grade_13 Mansion	1.2596	0.0	98 12.909	0.000	1.0
68 1.451					
log_sqft_above	-0.1240	0.0	12 -10.401	0.000	-0.1
47 -0.101					
log_sqft_lot	-0.0640	0.0	003 -22.503	0.000	-0.0
70 -0.058					
=======================================		======	=======================================	=======	======
==== Omnibus:	1	0 220	Durbin-Watson:		
1.976	L	.0.330	יוובט ווו-wat2011.		
Prob(Omnibus):		0.006	Jarque-Bera (J	B):	1
0.016		0.000	Jai que Dei a (Ji	٠,٠	

0.016

Skew: 0.037 Prob(JB): 0.00668

Kurtosis: 2.923 Cond. No.

568.

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#### Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

RMSE for the baseline model: 0.34878164210142815

After transforming and adding more features, R squared and adjusted R squared have now increased to 56.1%. Meaning that 56.1% of variations in price are now explained by The F statistic probability is 0.00 to mean that the model overall is significant. RMSE is also now at 0.34878164210142815 which is less than what we had in the log transformed baseline model which we found rmse as 0.3886403105841183. This means that our model accuracy has improved.

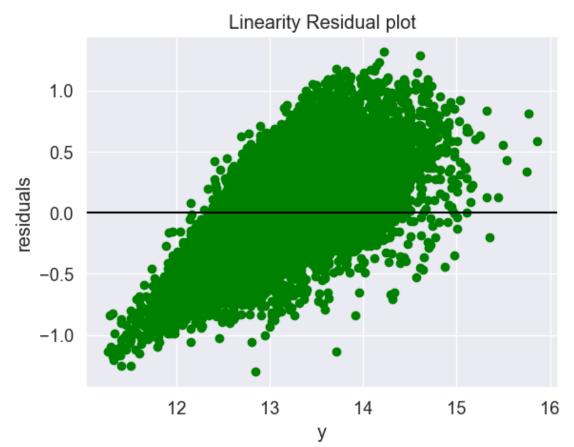
#### **Checking Regression Assumptions**

We are going to check if the Regression model has passed the assumptions before doing interpretation of the results.

We will inspect Linearity, Independence, Normality and Equal Variance

#### Linearity

```
In [56]: # plotting model results
fig, ax=plt.subplots()
ax.scatter(y, results.resid, color='green')
ax.axhline(y=0, color='black')
ax.set_xlabel('y')
ax.set_ylabel('residuals')
ax.set_title('Linearity Residual plot');
```



The points form a curvature to mean that the linearity assumption is met

#### Rainbow stat-test for linearity

```
In [57]: # performing a rainbow test to test linearity statistically
from statsmodels.stats.diagnostic import linear_rainbow
linear_rainbow(results)
```

Out[57]: (0.9485833390658521, 0.9966225779067938)

The p value is close to 1. This high p-value indicates that there is not enough evidence to reject the null hypothesis of linearity. Therefore, based on this test, the assumption of linearity is considered to be met.

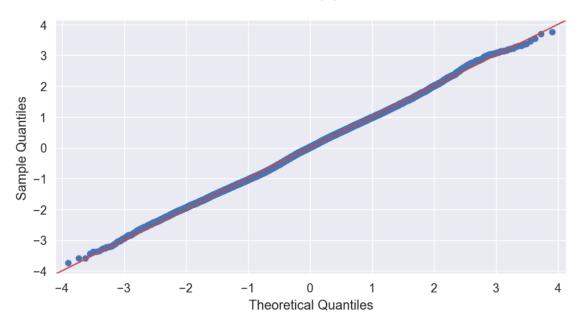
#### Independence

The Durbin-Watson statistic is around 1.976 which suggests little to no autocorrelation in the residuals.

#### **The Normality Assumption**

```
In [58]: import scipy.stats as stats
    residuals = results.resid
    fig = sm.graphics.qqplot(residuals, dist=stats.norm, line='45', fit=True)
    fig.suptitle('Residuals QQ Plot')
    fig.set_size_inches(10, 5)
    plt.show()
```

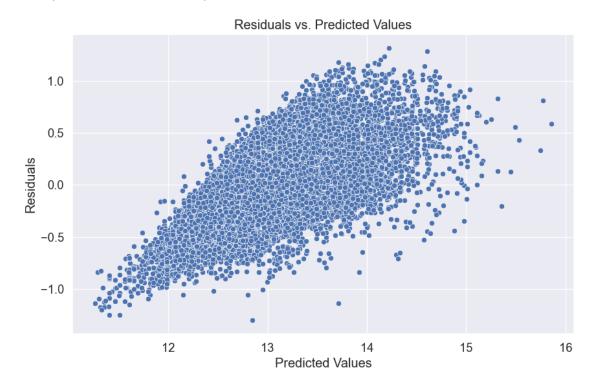




#### The Homoscedasticity Assumption(Equal Variance)

```
In [59]: # scatter plot to check homoscedasticity
    plt.figure(figsize=(10, 6))
    sns.scatterplot(x=data['log_price'], y=results.resid)
    plt.title('Residuals vs. Predicted Values')
    plt.xlabel('Predicted Values')
    plt.ylabel('Residuals')
```

Out[59]: Text(0, 0.5, 'Residuals')



From the scatter plot we observe that there is little to no heteroscedasticity in the residuals.

#### Interpretation of results

#### Baseline Model:

R-squared: 0.493 Adjusted R-squared: 0.493 RMSE:261170.80

#### Model 2 (log-transformed price):

R-squared: 0.483 Adjusted R-squared: 0.483 RMSE:0.3785

#### Model 3 (log-transformed price and sqft\_living):

R-squared: 0.455 Adjusted R-squared: 0.455 RMSE: 0.3886

#### Model 4 (multiple features and log-transformed price):

R-squared: 0.561 Adjusted Rsquared: 0.561 RMSE: 0.3488

#### Analysis Interpretation:

The R-squared values provide a measure of how well the models explains the variations in the target variable (price). As we progress from the baseline to the 4th model, the R-squared increases, indicating better explanatory power.

The RMSE values for the log-transformed models (Model 2 and Model 3), the RMSE is significantly lower than the baseline, indicating better predictive performance.

Model 4, which includes multiple features, the R-squared further improves, and the RMSE decreases compared to the log-transformed models. This suggests that the inclusion of additional features has enhanced the model's ability to predict prices.

#### Interpretation:

Model 4 with multiple features and log-transformed price performs better than the baseline model, both in terms of explanatory power and predictive accuracy. The probability F statistic being 0.00 means that the model overall is significant. Th P values for our coefficients all being 0.00 means that the coefficients as well are significant for our test.

#### Interpreting coefficients

#### grade 13 Mansion (Coefficient: 1.2596):

A one-unit increase in the presence of the "Mansion" grade is associated with an estimated increase of approximately 1.2596 units in the log of house prices. This variable has the highest positive coefficient.

#### grade 12 Luxury (Coefficient: 0.8849):

one-unit increase in the presence of the "Luxury" grade is associated with an estimated increase of approximately 0.8849 units in the log of house prices. The "Luxury" grade has the second-highest positive coefficient.

#### grade 11 Excellent (Coefficient: 0.6763):

A one-unit increase in the presence of the "Excellent" grade is associated with an estimated increase of approximately 0.6763 units in the log of house prices. Houses with an "Excellent" grade have the third-highest positive coefficient.

#### log sqft living (Coefficient: 0.7078):

A one-unit increase in the logarithm of square footage living area is associated with an estimated increase of approximately 0.7078 units in the log of house prices. The logarithm of square footage living area has a positive impact.

#### grade\_10 Very Good (Coefficient: 0.4745):

A one-unit increase in the presence of the "Very Good" grade is associated with an estimated increase of approximately 0.4745 units in the log of house prices. Houses with a "Very Good" grade contribute positively.

#### view\_EXCELLENT (Coefficient: 0.2958):

A one-unit increase in the presence of an "Excellent" view is associated with an estimated increase of approximately 0.2958 units in the log of house prices Houses with an "Excellent" view contribute positively.

#### waterfront YES (Coefficient: 0.4086):

A one-unit increase in the presence of a waterfront is associated with an estimated increase of approximately 0.4086 units in the log of house prices. Houses with a waterfront contribute positively.

#### grade\_9 Better (Coefficient: 0.2741):

A one-unit increase in the presence of the "Better" grade is associated with an estimated increase of approximately 0.2741 units in the log of house prices Houses with a "Better" grade contribute positively.

#### condition Very Good (Coefficient: 0.1580):

A one-unit increase in the presence of a "Very Good" condition is associated with an estimated increase of approximately 0.1580 units in the log of house prices. Houses in very good condition contribute positively.

#### log\_sqft\_above (Coefficient: -0.1240):

A one-unit increase in the logarithm of square footage above is associated with an estimated decrease of approximately 0.1240 units in the log of house prices. The logarithm of square footage of the lot above has a negative impact.

#### grade\_7 Average (Coefficient: -0.0812):

A one-unit increase in the presence of the "Average" grade is associated with an estimated decrease of approximately 0.0812 units in the log of house prices. Houses with an "Average" grade (grade 7) contribute negatively.

#### log\_sqft\_lot (Coefficient: -0.0640):

A one-unit increase in the logarithm of square footage of the lot is associated with an estimated decrease of approximately 0.0640 units in the log of house prices. The logarithm of square footage of the lot has a negative impact.

#### Summary

The features associated with higher-grade classifications (grade\_13 Mansion, grade\_11 Excellent, grade\_12 Luxury) and larger living area (log\_sqft\_living) have the most positive impact on house prices, while features like lower-grade classifications (grade\_7 Average) and smaller square footage above ground (log\_sqft\_above) have a negative impact.

#### **Answering objectives**

#### What are the key features that influence house prices

The features associated with higher-grade classifications (grade\_13 Mansion, grade\_11 Excellent, grade\_12 Luxury) and larger living area (log\_sqft\_living) have the most positive impact on house prices, while features like lower-grade classifications (grade\_7 Average) and smaller square footage above ground (log\_sqft\_above) have a negative impact.

#### What Feature has the highest impact on house prices

Houses with a grade\_13 Mansion (Coefficient: 1.2596) had the highest influence of house prices.

#### Evaluating and validating the performance of the model.

The study developed multiple predictive models with increasing complexity, including additional log-transformed features and log-transformed price. The models were evaluated using metrics such as R-squared and RMSE to assess their explanatory power and predictive accuracy. The improvement in R-squared values and the reduction in RMSE indicate successful model development and validation.

#### Recommendations from our study

- -Grade has been identified to have the most impact on House prices. This includes various factors such as the quality of construction, materials used, architectural design, and overall condition. Real estate investors seeking premium returns should consider the grade of the house.
- -Real estate investors should also consider waterfront locations and excellent views as they also impact prices.

- -Real estate investors should recognize the positive impact of larger living areas, as indicated by the log\_sqft\_living variable in order to fetch higher returns.
- -Investors should be mindful of features with a negative impact on house prices, such as lowergrade classifications ("Average") and smaller square footage above ground (log\_sqft\_above).

#### Limititations of the study

- -The study does not consider external factors such as economic policies, interest rates, or global economic conditions, which can influence the real estate market.
- -While the analysis identifies associations between features and house prices, it does not establish causation. The observed relationships may be influenced by confounding factors not included in the model.
- -The analysis assumes a linear relationship between the independent variables and the house prices. Non-linear relationships or interactions between variables might not be fully captured.
- -Linear regression assumes continuous independent variables. While categorical variables can be included using dummy coding, this approach might not capture the full complexity of categorical relationships.

#### Steps to consider based on Limitations

- -Consider integrating macro economic data and other external factors that affect house prices.
- -Consider employing non-linear regression models or machine learning algorithms that can capture non-linear relationships between variables.