National University of Science and Technology Politehnica Bucharest Advanced Analytics for Business **Predictive Modeling** 

Name:
Master:

## Practice 1. Logistic Regression

In this practice, you continue to use the **PVA** data set. You build a logistic regression model to classify those customers who donated.

- 1. Launch Visual Analytics or start a new report. Then select and open the PVA data source.
- 2. Add a **Logistic regression** to the canvas.
- 3. If you did not do so already, in the Measure column, edit **Target Gift Flag**. Select **Category** to create a binary target variable for donations.
- 4. Add Target Gift Flag as the response.
- 5. Add the following columns to the roles for the logistic regression:
  - o Add Gender, Home Owner, and Status Category 96NK as classification effects.
  - Add all 23 variables as continuous effects *except* Target Gift Amount, Target Gift
    Amount with Zero, and Median Home Value Region. (You add 20 columns.)
- 6. In the Options pane, select the **Fast Backward** variable selection method. Keep the significance level at .01.
- 7. Create the logistic model.
  - a. What is the values of the **R-square** statistics? In a short sentence asses the quality of the model based on the R-square.
  - a. Examine the **Fit Summary** panel. How many of the 23 input variables are not included in this model?
  - b. In this model, are any of the insignificant variables that are not included classification effects?
  - c. Explain the **Assement charts** and indetify the best cutoff treshold. Explain how the adjustment of the cutoff treshold affects the model.
- 2. Compute the **Sensivity** and the **Specifity** of the designed model (! Hint look an the Confusion Matrix. !)

## Important:

- Answare the question is this practice either in 1-2 paragraphs or by addding a screeshot that proves that you have accomplished the asigment correct;
- Convert the obtained file to a PDF file and upload it to Moodle.

Asignment due date: 27.03.2025 on Moodle.