

Common Complaints in Champaign/Urbana Management Companies

Analyzing Leasing Company Google Reviews Across Three University Towns

Dataset Overview

16,850

Google Reviews

Comprehensive sentiment
analysis

142

Leasing Companies

Across three university towns

14

Years of Data

2009–2023 historical trends

3

Campus Locations

UIUC, Penn State, BYU

We tracked eight critical keywords: maintenance, water leaks, pest issues, elevator problems, rent concerns, deposits, soundproofing, and security incidents to identify patterns in tenant satisfaction.

Five Research Questions

01

Keyword Sentiment Patterns

Which keywords correlate with positive or negative sentiments? Do patterns differ across campuses?

02

Response Time Impact

How do owner response times correlate with review sentiment and tenant satisfaction?

03

Review Length Analysis

Is there a relationship between review length and rating distribution patterns?

04

UIUC Success Factors

What aspects matter most when starting a management company at UIUC?

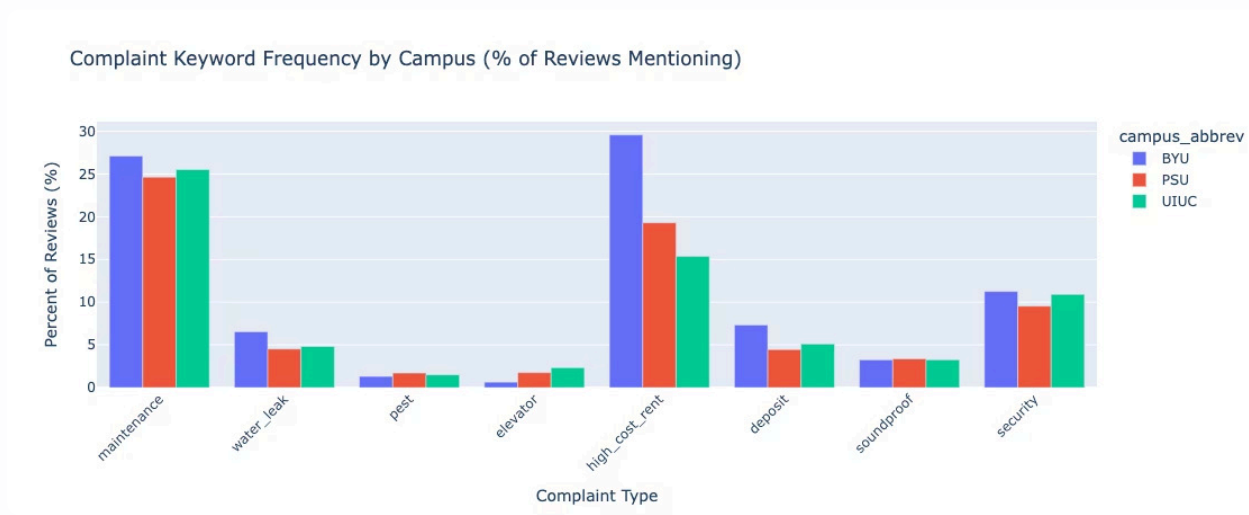
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Campus Comparison

How do UIUC management companies compare to Penn State and BYU?

Question 1: Keywords & Sentiment

Which keywords are associated with positive or negative sentiments?



Key Finding: Deposits appear in the majority of reviews across all campuses, while maintenance concerns affect approximately 25% of tenants.

High rent complaints are most prevalent at BYU (nearly double UIUC rates), suggesting varying affordability pressures across university markets.

When Issues Are Mentioned...

Sentiment varies dramatically by issue type

Structural Issues

80%+ Negative

- Deposits
- Water leaks
- Elevator problems

Inherently difficult to recover from negative sentiment

Security Concerns

79-84% Negative

- Trespassing incidents
- Package theft
- Access control

Persistent safety issues drive lasting dissatisfaction

Maintenance

45-55% Positive

- Responsive repairs
- Quick turnaround
- Communication

Only issue recoverable through management responsiveness

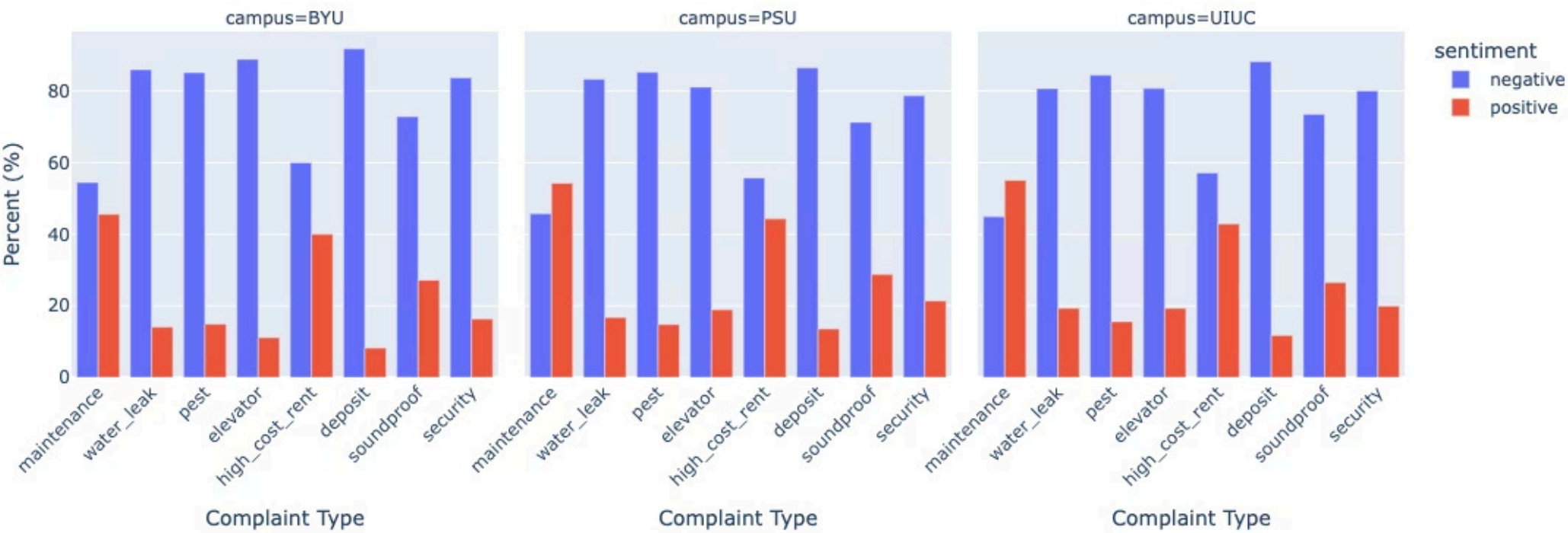
Soundproofing

26-29% Positive

- Thin walls
- Noise complaints
- Neighbor issues

Structural limitation with minimal recovery potential

Sentiment Split by Keyword and Campus (% of Reviews Mentioning Keyword)



Q1 Key Insights: What Keywords Reveal



Complaints Are Universal

All three campuses cite the same core issues—deposits, maintenance, water leaks, and security concerns appear consistently regardless of location or market characteristics.



Structural Issues Stay Negative

Deposits, leaks, and elevators remain overwhelmingly negative regardless of management response. These issues are inherently difficult to overcome through service recovery.



Maintenance Is the Exception

Only issue with strong recovery potential (45-55% positive sentiment). Fast, responsive maintenance can transform negative experiences into positive reviews.



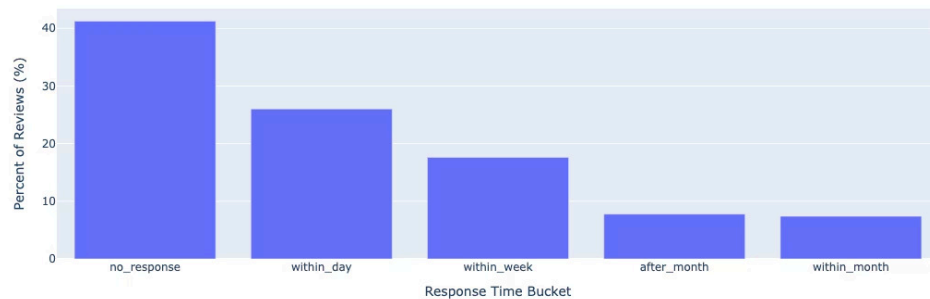
UIUC's Competitive Advantage

Better maintenance sentiment recovery than other campuses. Responsiveness can overcome structural problems and build lasting tenant loyalty.

Question 2: Response Times & Sentiment

How are owners' response times correlated to sentiments?

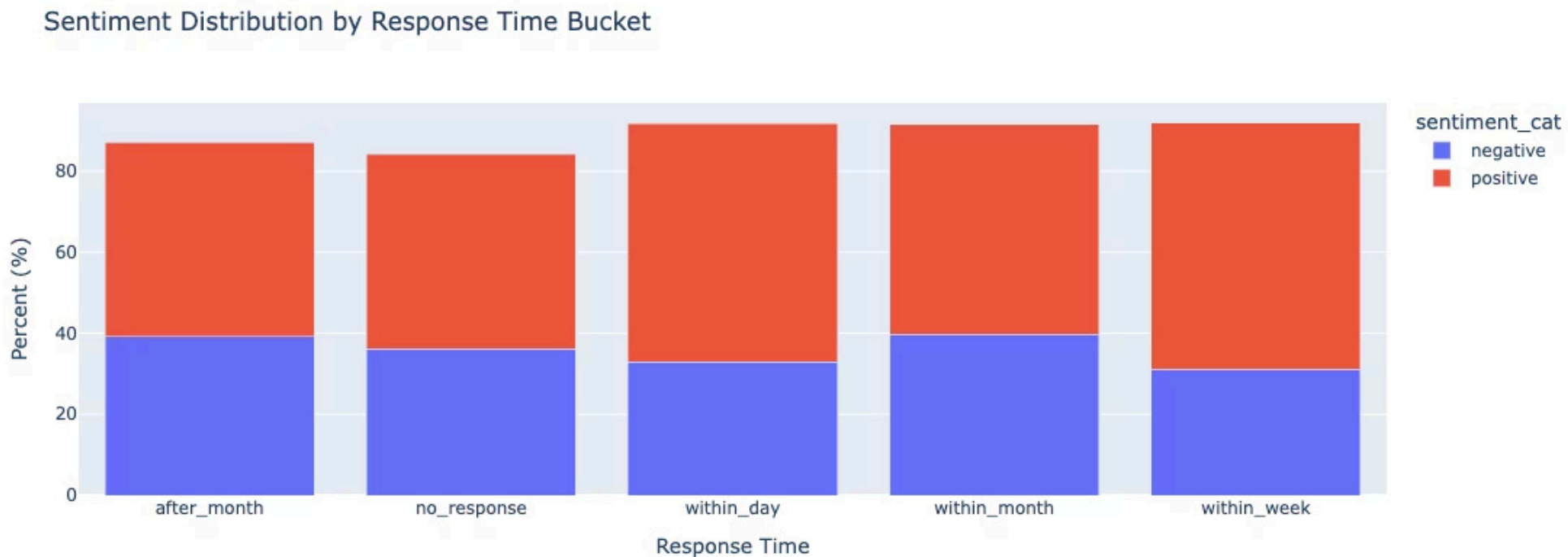
Distribution of Owner Response Times



Critical Finding: Only 35.8% of reviews receive a response within one day, despite this being the most impactful timeframe for sentiment recovery.

Nearly one in five tenants (18%) experience slow or no response at all—a significant missed opportunity for reputation management and service recovery.

Does Fast Response Improve Satisfaction?



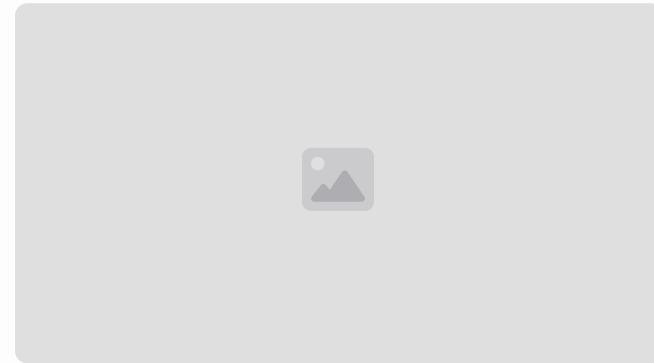
13-Point Sentiment Swing: Fast responses (within one week) achieve 59-61% positive sentiment, while delayed or absent responses drop to 48% positive—statistically equivalent to ignoring the review entirely.

Which Campus Responds Fastest?

Penn State dramatically outperforms competitors with 59% same-day response rates, demonstrating a culture of immediate tenant engagement.

UIUC shows the slowest initial response but maintains consistency with the lowest "no response" rate (8.2%), suggesting systematic follow-up processes even if delayed.

BYU falls in the middle—faster than UIUC but less consistent than Penn State in maintaining responsiveness standards.



Question 3: Review Length & Rating Distribution

Is there a relationship between review length and ratings?

1-Star Reviews

693 characters average

Median: 490 chars

Sample: 4,717 reviews

2-Star Reviews

779 characters average

Median: 566 chars

Sample: 863 reviews

3-Star Reviews

514 characters average

Median: 290 chars

Sample: 824 reviews

4-Star Reviews

314 characters average

Median: 220 chars

Sample: 2,160 reviews

5-Star Reviews

245 characters average

Median: 170 chars

Sample: 8,286 reviews

Key Finding: 1-star reviews are 2.8–3.2× longer than 5-star reviews, creating detailed complaint narratives versus brief positive notes.



Unhappy Tenants Write Much Longer Reviews

The Negativity Effect

Dissatisfied tenants provide extensive, detailed narratives averaging 693 characters—nearly triple the length of positive reviews at 245 characters.

This pattern remains consistent across all three campuses, suggesting a universal psychological tendency: negative experiences generate articulate, comprehensive feedback while positive experiences yield brief affirmations.

- **Detailed complaint narratives:** Specific incidents, timelines, and emotional impact
- **Brief positive notes:** "Great place!" or "Good management" suffice for satisfaction
- **Credibility through detail:** Longer reviews feel more authentic and trustworthy to readers

Do Longer Reviews Get More Visibility?

Engagement analysis reveals a troubling amplification effect

0.40

Correlation

Moderate positive
relationship

3X

Engagement Boost

700-char vs 200-char
reviews

The Amplification Problem: A 200-character review receives approximately 5 likes on average, while a 700-character review garners 15-20 likes—tripling its reach and influence.

Since negative reviews are inherently longer (693 chars vs 245 chars), detailed complaints naturally achieve 3× greater visibility than brief praise, creating an asymmetric reputation risk.

16%

Variance Explained

Length predicts
engagement

Negativity Amplifies Faster

One detailed complaint achieves the visibility of ten positive reviews, creating a compounding reputation challenge for property management companies.



Amplification Effect

Detailed grievances feel credible and specific, resonating more strongly with potential tenants researching properties online.



Strategic Insight

Prevention is dramatically cheaper than reactive response. Investing in issue prevention yields better ROI than damage control.



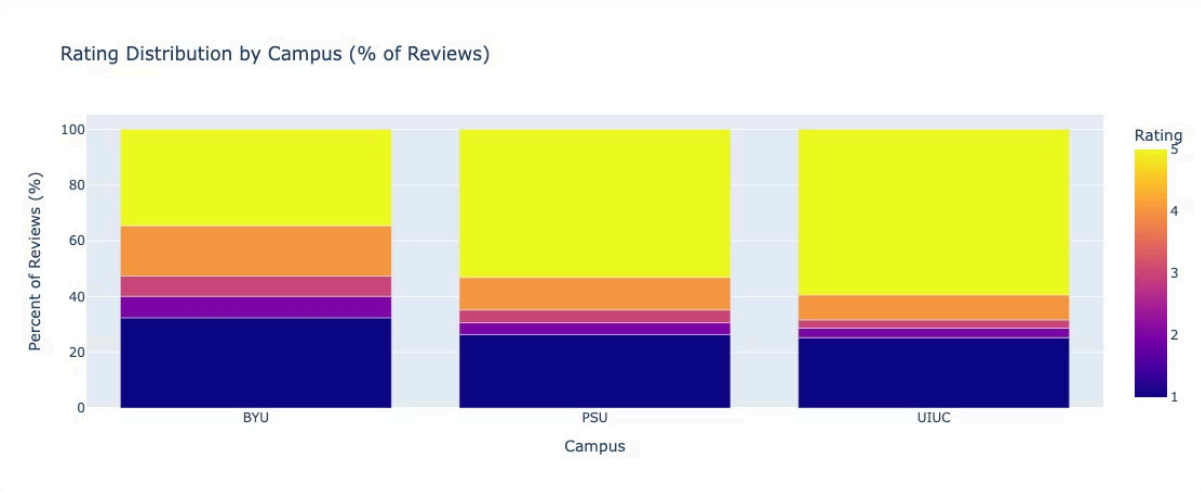
Emotional Impact

Narrative-driven complaints create lasting impressions, while brief positive reviews fade quickly from memory.



Question 4 & 5: UIUC vs Penn State vs BYU

Overall Satisfaction: Which Campus Wins?



01

UIUC: Leader

Consistent 3.74 rating demonstrates operational excellence

02

Penn State: Competitive

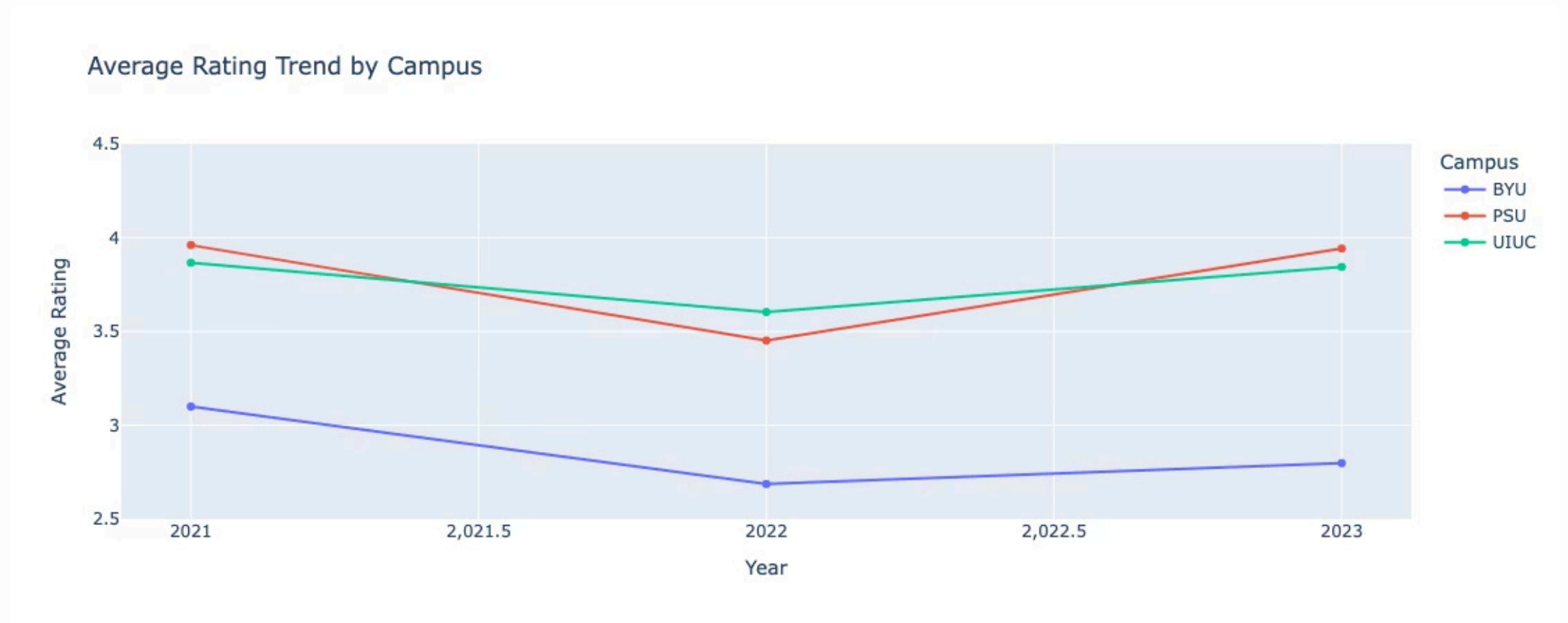
Strong 3.61 with fastest response times

03

BYU: Struggling

0.59-star gap is meaningful and significant

Are Conditions Improving or Declining?



UIUC: Demonstrates stable leadership with minor fluctuations ($3.87 \rightarrow 3.60 \rightarrow 3.84$), maintaining consistently high satisfaction despite market pressures.

Penn State: Shows volatile performance but strong recovery capability ($3.96 \rightarrow 3.45 \rightarrow 3.94$), suggesting reactive rather than preventive management.

BYU: Exhibits concerning decline trajectory ($3.10 \rightarrow 2.69 \rightarrow 2.80$) with minimal recovery, indicating systemic operational challenges requiring fundamental restructuring.

How Well Does Each Campus Handle Issues?

Sentiment recovery comparison reveals execution differences

Issue Type	BYU Negative	PSU Negative	UIUC Negative
Deposits	92%	87%	88%
Elevators	89%	81%	81%
Water Leaks	86%	83%	81%
Maintenance	54%	46%	45%
Security	84%	79%	80%
Soundproofing	73%	71%	74%

Key Insight: Same problems everywhere, but UIUC recovers better on maintenance (55% positive vs. 46% BYU)—a 9-point swing demonstrating superior operational responsiveness.

What Makes UIUC Better?

Same Problems, Different Execution

Better Maintenance Recovery

55% positive sentiment at UIUC versus 46% at BYU represents a 9-point competitive advantage in the only controllable issue category.

Superior Water Leak Handling

19.3% UIUC positive versus 14.1% BYU—a 37% improvement in managing critical infrastructure failures through faster emergency response protocols.

Consistent Operational Standards

Stable year-over-year trends demonstrate systematic processes rather than reactive firefighting, building long-term reputation resilience.

Better Perceived Value

Fewer high-rent complaints (15.4% vs. 29.6% BYU) suggest stronger value proposition and more competitive pricing relative to quality delivered.

Lower "No Response" Rate

8.2% versus 15.8% at Penn State indicates more reliable communication systems and tenant engagement commitment.

If Starting at UIUC, What Matters Most?

Ranked by data evidence and impact potential



Fast Maintenance Response

55% recovery potential plus most controllable factor—your primary competitive differentiator



24-Hour Review Acknowledgment

Builds trust and signals responsiveness; 13-point sentiment swing validates investment



Water Leak Emergency Protocol

4-hour response prevents escalation; 37% better outcomes demonstrated at UIUC



Deposit Transparency

Universal pain point appearing in majority of reviews; hard to fix but critical for trust



Preventive Maintenance Program

Only issue category with strong recovery rate; proactive approach reduces complaint volume



Review Monitoring & Engagement

Negative reviews reach 3× more people; daily monitoring prevents reputation erosion



Staff Training on Prioritization

Operational consistency drives reputation; systematic processes outperform reactive management

Key Takeaways: For UIUC Residents



Research Management Reputation

Complaints are universal across campuses—focus on management responsiveness and maintenance track record rather than just amenities or location.



Ask About Response Times

Response speed matters: inquire about 3-day maintenance targets and emergency protocols during property tours. Fast response yields 13-point sentiment improvement.



Check Recent Review Trends

Don't rely solely on average ratings—examine reviews from the past 6-12 months to identify improving or declining service quality patterns.

Conclusions: What the Data Reveals

For Management Companies

- **Fast response = 13-point sentiment lift** (proven ROI through data analysis)
- **Maintenance is your differentiator** (only controllable issue with recovery potential)
- **Prevent issues, don't react** (negativity amplifies 3× faster than praise)
- **Consistency beats amenities** (operational excellence drives lasting satisfaction)
- **Monitor reviews daily** (respond within 24 hours to maximize sentiment recovery)

□ **Bottom Line:** UIUC leads because of execution quality, not fewer problems. Responsiveness is your competitive advantage in a market where all players face identical challenges.