



Current Trends
in
Web Engineering

Current Trends in Web Engineering

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INVEST in good stories

- Ron Jeffries about stories (in XP): **Three C**
 - ▶ **Cards** (their physical medium)
 - ▶ **Conversation** (the discussion surrounding them)
 - ▶ **Confirmation** (tests that verify them)
- Stories are good enough for both sides
 - ▶ For customers/stakeholders and programmers
 - ▶ To work together effectively
- Characteristics: INVEST



INVEST in good stories (2)

■ INVEST in detail

- ▶ **I – Independent** (no dependencies betw. stories)
- ▶ **N – Negotiable** (no contract, captures the essence)
- ▶ **V – Valuable** (value to the *customer only*)
- ▶ **E – Estimable** (written good enough to be ranked)
- ▶ **S – Small** (good stories tend to be small – but think of it in this way: Alistair Cockburn described the cards as tokens promising a future conversation)
- ▶ **T – Testable** (good story is a promise: “I can write a test for it” – if customer does not know what done means who will know at all?)



Invest in Stories and Smart Tasks

- For Sprint Planning

- ▶ Mapping from Story to Tasks

- A task should be smart

- ▶ S – **Specific** (do you understand what's involved)

- ▶ M – **Measurable** (can we decide on done)

- ▶ A – **Achievable** (can a member solve the task)

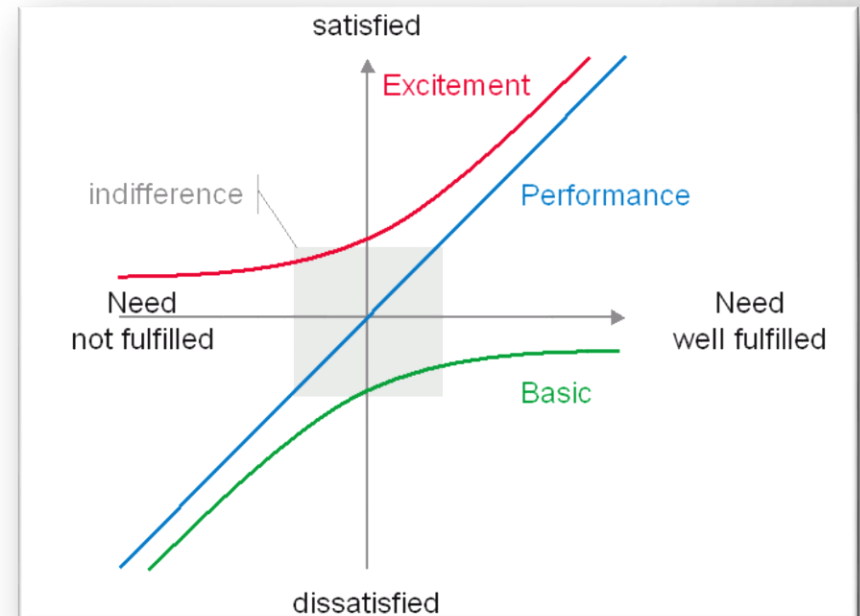
- ▶ R – **Relevant** (can you explain and justify the task)

- ▶ T – **Time-boxed** (is it small enough)



Product Backlog Order

- Different techniques for ordering the backlog, e.g. by prioritization based on ROI
- Different approaches might be applied
 - ▶ ROI – Risk-Value matrix
 - 1,2,3,4
 - ▶ Kano Model
 - Define mixture of basic, performance, and excitement characteristics
- MoSCoW Method
 - ▶ Must, Should, Could and Won't have



Beyond traditional user story frameworks

■ Scrum:

- ▶ **As a <user/role>**
- ▶ **I want <functionality/goal/desire>**
- ▶ **so that <business value/benefit received>.**

■ Behaviour Driven Development

- ▶ **In Order To... <receive benefit>**
- ▶ **As A... <user/role>**
- ▶ **I Want... <goal/desire>**

■ Hypothesis Driven Development (HDD)*

- ▶ **We believe <*this capability*>**
- ▶ **Will result in <*this outcome*>**
- ▶ **We will know we have succeeded when <*we see a measurable signal*>**

* <http://barryoreilly.com/2013/10/21/how-to-implement-hypothesis-driven-development/>



HDD Example

Hypothesis Story Card Example:

- **We Believe That**
increasing the size of hotel images on the booking page
- **Will Result In**
improved customer engagement and conversion
- **We Will Know We Have Succeeded When**
we see a 5% increase in customers who review hotel images who then proceed to book in 48 hours.

- Combining Agile and HDD*:
 - ▶ Effective monitoring and evaluation tools are required to measure the impact of testing efforts
 - ▶ Agile software development focuses on “working software” as the primary measure of progress.
 - ▶ Combining Hypothesis-Driven Development with Continuous Delivery, we define “working software” and “validated learning” as the primary measures of progress.



* <http://barryoreilly.com/2013/10/21/how-to-implement-hypothesis-driven-development/>

SECTION://6

■ Example Backlog (1st approach)



As Student

- (simplified Example...)
- I want to attend the lecture, ...
- Need:
 - ▶ Acquire new knowledge / Understanding
 - To be better than competitors
 - ▶ Freedom
 - To have a freedom of choice for the job I like
 - ▶ Protection
 - To get a well-paid job



HDD – any ideas? How to proceed?

- We believe *<this capability>*
- Will result in *<this outcome>*
- We will know we have succeeded when *<we see a measurable signal>*



CHAPTER://4

■ Alignment Diagrams



Maps, Mapping and more

■ Some Literature

- ▶ Mapping Experiences – Aligning for value, by James Kalbach, O'Reilly
- ▶ Design Sprint, by Richard Banfield C.Todd Lombardo Trace Wax, O'Reilly
- ▶ User Story Mapping – Discover the whole story, build the right product, by Jeff Patton and Peter Economy, O'Reilly

■ User Story Mapping, Customer Journey Maps, Experience Maps, Service Blueprints, mental model diagrams, Job Maps, and many, many more??? Confusing isn't it?

- ▶ Many terms, many usages, one goal: **Alignment!**



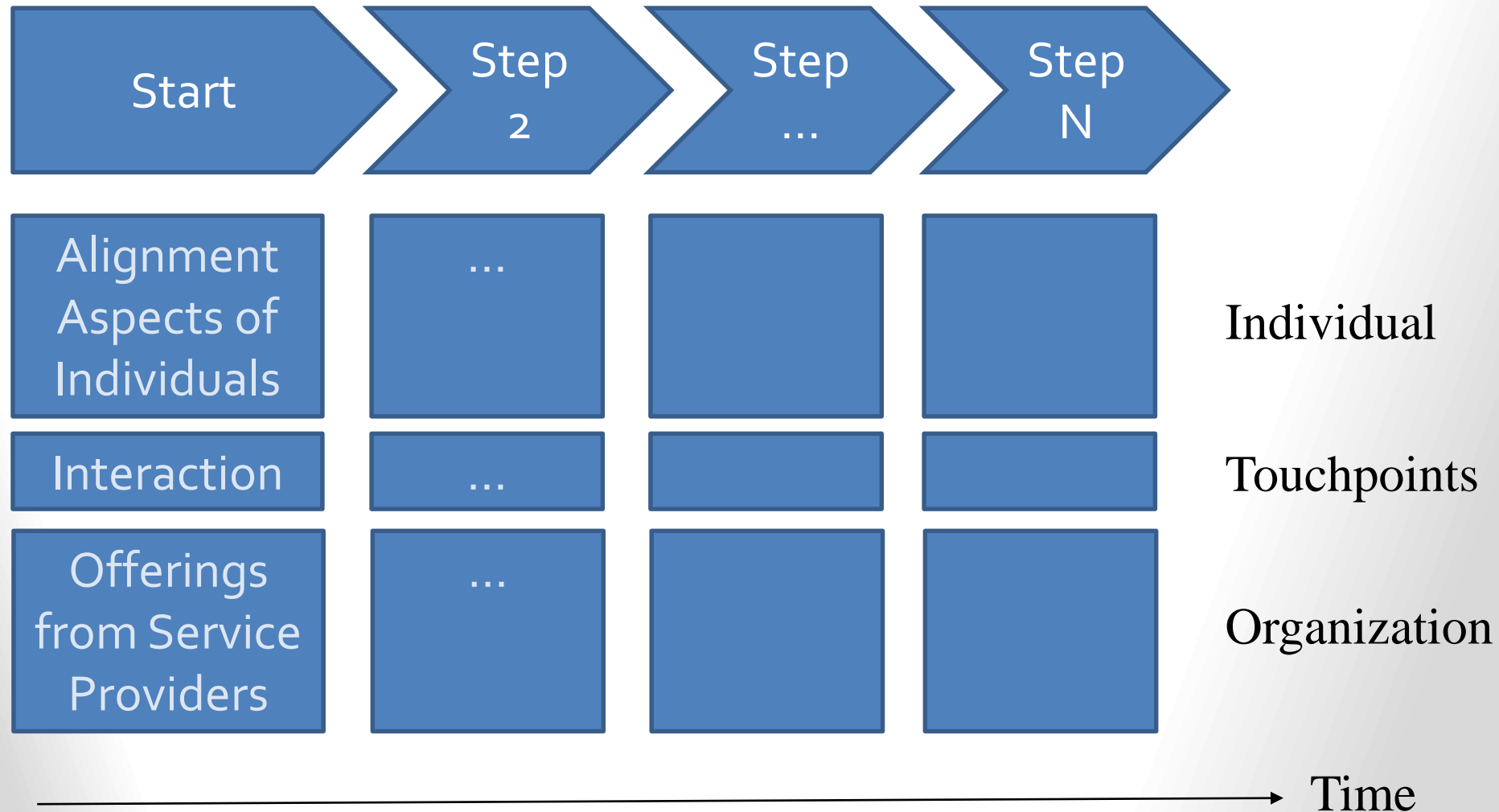
Alignment of what?

- It is all about understanding – and putting all stakeholder on the same page (Developer, Service Provider, User, Customer, etc.)
- It is about **value** and experience (and **impact**)
 - ▶ How is value created?
 - ▶ How is value perceived?
 - ▶ How is value provided?
- **Alignment Maps** – an important approach/tool
 - ▶ Visualize the **steps** and **experiences** when trying to reach a **goal**
 - ▶ Visualize intersections (**Touchpoints**) where **users** get in contact with the offerings of **service provider**
 - ▶ **Mapping** is the process of creating an alignment map
 - **Mapping Focus:** Current vs. Future state, Experience, Features needed, jobs to be done, etc.



...and are very well known from Design Thinking

A simple Alignment Diagram



Alignment Map as Table

	Stage 1	Stage 2	Stage 3	Stage N
Stage Goals etc.				
Actions				
Thoughts				
Feelings	😊	😞		
Pain Points				
Touchpoints				
Services and Offerings				
Processes				
Goals and Opportunities				
SWOT eg.				



Story Mapping / 1

1. Select the user/customer whose experience you want to understand better
2. Lay out your hypothetical view of what the user/customer's journey looks like from beginning to end

Example:

