

		GH	DH
1.1 Enhance Service Excellence			
	1.1.A <a href="#">Standardize Wholesale Client Tiering and Map Existing Clients Based on Agreed New Tiering (for the purpose of setting coverage and service propositions)</a>	Gaby	Putu
	1.1.B <a href="#">Map wholesale client bank-wide service touch points and develop standardized service levels/SLAs</a>	Gaby	Putu
	1.1.C <a href="#">Enhance Service Levels</a>	Gaby	Putu
	1.1.D <a href="#">Establish Credit Analyst Team</a>	Setyowati, Kepas	Farid Ma'ruf
	1.1.E <a href="#">Implement Full CST Service Model</a>	Gaby	Putu
	1.1.F <a href="#">Design and roll out integrated customer portal</a>	Mahesh	Mahesh
1.2 Develop Sector Solutions			
	1.2.A <a href="#">Wholesale Portfolio Segmentation</a>		
	1.2.B <a href="#">Complete Pilots for Healthcare &amp; Ports and Full Roll-out</a>	Anton, Indarto	Dyah Etty, Ikhwan Muhammad
	1.2.C <a href="#">Formalize and Launch Proposition of The 4 Remaining Sectors Formalize and Launch Proposition of The 4 Remaining Sectors</a>	Rustam	Tongki
1.3 Build Out Sector Expertise			
	1.3.A <a href="#">Build Out Sector Branding</a>	Rohan	Marita
	1.3.B <a href="#">Upgrade RM Competency</a>	Anita, Tommy	Vitovia
	1.3.C <a href="#">Enhance Information Support</a>	Gaby	Putu
1.4 Enhance Product Suite			
	1.4.A <a href="#">Upgrade SCF</a>	Andri	Trilaksito Singgih
	1.4.B <a href="#">Upgrade MCM</a>	Andri	Prita
	1.4.C <a href="#">Upgrade Trade Finance</a>	Andri	Cera
	1.4.D <a href="#">Build-out Structured Finance</a>	Didiek	Oktav

	1.4.E	Donny, Andreas	
	<a href="#">Upgrade Capital Markets Offering</a>		
	1.4.F	Ferry Robbani	Erwanza
	<a href="#">Upgrade Cross Border Offering</a>		
	1.4.G	Ferry	Henni
	<a href="#">Upgrade FICS Offering</a>		
	1.4.H	Andri	Prita
	<a href="#">Quick Fix for MCM (&amp; SCF)</a>		
	1.4.I		
	<a href="#">Priority Client Value Chain Solutions</a>		
1.5 Upgrade CRM and MIS Tools			
	1.5.A	Gaby	Putu
	<a href="#">Improve Data Management, Capture and Access</a>		
	1.5.B	Mahesh, Guntur	
	<a href="#">Upgrade CRM</a>		
	1.5.C	Mahesh	
	<a href="#">Upgrade MIS</a>		
1.6 Develop Relationship Pricing			
	1.6.A	Gaby	Putu
	<a href="#">Establish Pricing Strategy, Map Clients, and Formalize Pricing Policies</a>		
	1.6.B	Gaby	Putu
	<a href="#">Establish Pricing Intelligence Function</a>		
	1.6.C	Gaby	Putu
	<a href="#">Pricing Tool Review and Upgrade</a>		