

M/s. Al Shams Trading & Contracting WLL Mob. +974 77123086 Tel: +974 44310080 Fax: +974 44120528 Email: chris@al-shamsgroup.com Attention: Mr. Chris Job - Business Dev. Manager	QREF 27/05/2025-15 SUBJECT: Quotation for Supply & Installation of Wall Mounted Split ACs LOCATION: PROPOSED VARIOUS LOGISTIC WAREHOUSES (G), SHOWROOM - OFFICE (G+1) & ACCOMMODATION BLOCK (G+1) CLIENT NAME: MR. ALI ABDULLA A R AL-SUWAIDI
DATE: 27-05-2025	Email: mes@mes.qa

Dear Sir,

With reference to the above-mentioned project, please find our proposal for AC Works for **PROPOSED VARIOUS LOGISTIC WAREHOUSES (G), SHOWROOM - OFFICE (G+1) & ACCOMMODATION BLOCK (G+1)** as per terms and considerations attached herein.

EQUIPMENT SCHEDULE – WALL MOUNTED SPLIT ACs (SUPPLY & INSTALLATION)

MODEL / TAG	DESCRIPTION	QTY	CAPACITY (BTU/hr)	UNIT PRICE (QAR)	TOTAL (QAR)
SPU-GD-01	GUARD ROOM	1	12000	3700	3700
SPU-TYP-01	LAUNDRY	2	24000	5500	11000
SPU-TYP-02	BEDROOM	16	12000	3700	59200
SPU-TYP-03	KITCHEN	1	24000	5500	5500
SPU-TYP-04	CORRIDOR 1	2	24000	5500	11000
SPU-TYP-05	CORRIDOR 2	2	12000	3700	7400
SPU-SH-01	SHOWROOM	3	24000	5500	16500
SPU-OFF-01/02	OFFICES	6	12000	3700	22200
SPU-PAN-01	PANTRY	1	18000	4500	4500
	<u>TOTAL</u>	<u>34</u>			<u>141,000</u>

NOTES:

- **BRAND:** Mitsubishi Electric / Carrier / Midea / DAIKIN
- **TYPE:** Wall Mounted Split AC
- **INCLUDES:** Indoor & outdoor unit, remote control, standard refrigerant piping up to 5meters only, drain piping termination, installation, and commissioning.

TERMS

- **SUPPLY & INSTALLATION**
- **EQUIPMENT DELIVERY & INSTALLATION:** 1-2 weeks from confirmation and site readiness
- **PAYMENT TERMS:** 70% Advance upon order, 30% after completion
- **WARRANTY:**
 - 1 Year on Complete Unit + 4 additional years on compressor only against manufacturing defects. (Manufacturer Warranty Policy Applies)

ASSUMPTIONS

- Electrical points & drain points are provided within 1.5 meters from installation location
- Scope excludes any civil works, electrical works, special scaffolding, or power upgrades

GENERAL EXCLUSIONS

1. Civil works (e.g., cutting, patching)
2. Electrical cabling and isolator supply
3. Any insulation, ducting, or ceiling works
4. Power source supply for testing
5. Exhaust fans, unless mentioned
6. Debris removal or site clearance
7. Any items not specifically included above
8. Any VAT charges imposed by authorities on later stage.
9. Any Utility/Authorities fees
10. Any inspection, approval, fees and utilities
11. Any Crane for loading/offloading at site
12. Temporary Power Supply at site

VALIDITY

- This quotation is valid for 7 working days from the issue date and is subject to confirmation thereafter.



We trust this quotation meets your requirements. For clarifications or confirmation, feel free to contact us.

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