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Attention: Mr. Chris Job - Business Dev. Manager	SUBJECT: Quotation for Supply & Installation of VRF ACs, Split ACs & Duct Works related
DATE: 11-07-2025	LOCATION: VEHICLE SERVICE WORKSHOP Email: mes@mes.qa

Dear Sir,

With reference to the above-mentioned project, please find our proposal for AC & Duct Works for **PROPOSED VEHICLE SERVICE WORKSHOP** as per terms and considerations attached herein.

S/NO.	MODEL NO.	COOLING CAP (KW/35)	Q T Y	TYPE	UNIT PRICE ONLY/QAR.	TOTAL PRICE
1	MS-GS13/MU-GS13	3.50	6	R32 WALL MOUNTED	3,200	19,200
2	MS-GS18/MU-GS18	5.20	31	R32 WALL MOUNTED	3,940	122,140
3	MS-GS24/MU-GS24	6.70	3	R32 WALL MOUNTED	4,500	13,500
4	MS-GS30/MU-GS30	8.20	6	R32 WALL MOUNTED	5,625	33,750
5	MS-GS36/MU-GS36	9.50	28	R32 WALL MOUNTED	6,915	193,620
6	PEY-P60JA/PUY-P60YKA	17.62	2	R410A - INV. CEILING CONCEALE	31,465	62,930
7	PKFY-P32VLM-E	3.60	2	VRF - DECORATIVE WALL MOUNTED	3,875	7,750
8	PKFY-P40VLM-E	4.50	2	VRF - DECORATIVE WALL MOUNTED	3,940	7,880
9	PKFY-P50VLM-E	5.60	13	VRF - DECORATIVE WALL MOUNTED	4,065	52,845
10	PKFY-P63VKM-E	7.10	25	VRF - DECORATIVE WALL MOUNTED	4,750	118,750
11	PEFY-P40VMA L-E	4.50	3	VRF - CEILING CONCEALED	10,000	30,000
12	PEFY-P63VMA L-E	7.10	38	VRF - CEILING CONCEALED	12,000	456,000



13	PEFY-P71VMA L- E	8.00	5	VRF - CEILING CONCEALED	13,000	65,000
14	PEFY-P80VMA L- E	9.00	4	VRF - CEILING CONCEALED	14,150	56,600
15	PEFY-P100VMA L- E	11.20	5	VRF - CEILING CONCEALED	17,500	87,500
16	PEFY-P125VMA L- E	14.00	1	VRF - CEILING CONCEALED	22,000	22,000
17	PAR-FL 32MA-E	N/A	42	WIRELESS REMOTE CONTROLLER + T-JOINTS	800	33,600
18	PAR-40MAAE-5	N/A	56	REMOTE CONTROLLER + T- JOINTS	980	54,880
19	PUCY-P600YSKD	68.00	2	VRF - OUTDOOR (COOLING ONLY)	62,000	124,000
20	PUCY-P750YSKD	81.50	1	VRF - OUTDOOR (COOLING ONLY)	74,500	74,500
21	PUCY-P1000YSKD	112.00	1	VRF - OUTDOOR (COOLING ONLY)	93,925	93,925
22	PUCY-P1150YSKD	128.00	1	VRF - OUTDOOR (COOLING ONLY)	114,165	114,165
23	CMY-Y100 VBK	N/A	2	TWINNING KITS	600	1,200
24	CMY-Y200 VBK	N/A	2	TWINNING KITS	750	1,500
25	CMY-Y300 VBK	N/A	1	TWINNING KITS	1,200	1,200
						TOTAL= 1,848,435

NOTES:

- **BRAND:** Mitsubishi Electric
- **TYPE:** Wall Mounted Split AC & VRF
- **INCLUDES:** Duct works for the concealed type ACs, Indoor & outdoor unit, remote control, refrigerant piping, drain piping termination, installation, and commissioning.

TERMS

- **SUPPLY & INSTALLATION**
- **EQUIPMENT DELIVERY & INSTALLATION:** 5 months from confirmation and site readiness
- **PAYMENT TERMS:** 70% Advance upon order, 30% after completion
- **WARRANTY:**
 - 1 Year on Complete Unit + 4 additional years on compressor only against manufacturing defects. (Manufacturer Warranty Policy Applies)



ASSUMPTIONS

- Electrical points & drain points are provided within 1.5 meters from installation location
- Scope excludes any civil works, electrical works, special scaffolding, or power upgrades

GENERAL EXCLUSIONS

1. Civil works (e.g., cutting, patching)
2. Electrical cabling and isolator supply
3. Any insulation, ducting, or ceiling works
4. Power source supply for testing
5. Exhaust fans, unless mentioned
6. Debris removal or site clearance
7. Any items not specifically included above
8. Any VAT charges imposed by authorities on later stage.
9. Any Utility/Authorities fees
10. Any inspection, approval, fees and utilities
11. Any Crane for loading/offloading at site
12. Temporary Power Supply at site

VALIDITY

- This quotation is valid for 7 working days from the issue date and is subject to confirmation thereafter.

We trust this quotation meets your requirements. For clarifications or confirmation, feel free to contact us.

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