M/s Gulf Warehousing Company	QREF 25/9/25-2
	Subject: **COMMERCIAL**: Supply and Installation of CMS (Continues monitoring System) to record temperature & Humidity of ST41 DSA chambers 2000185755
DATE: 25/09/2025	Email: mes@mes.qa

Dear Sir,

With reference to the above subject, we would like to quote our best offer for below items:

DESCRIPTION	QTY	Unit Price	Total Price
Supply, Installation, programming, testing & commissioning of **Temp/Humidity** Data logging Monitoring Units, where readings can be accessible from Mobile APP or PC, Alarming function by Push Notification to mobile app or by E-Mail. Generating Reports **including MKT**. *Wifi /LAN Signal Connection to be provided by GWC inside the store next to device installation location. **Power Socket to be provided by GWC next to device. 	**112 units** DSA1,2,3,4,5,6,7,8,9,10,12,13 → 4 floors each x 2 units = 96 units DSA 17 → 4 floors each x 4 units = 16 units	3,500	392,000
	TOTAL PRICE=		392,000
	Special Discount =		-67,200
	NET PERICE AFTER SPECIAL DISCOUNT =		324,800

- **Ethernet & WiFi Flexibility:** Supports both RJ45 Ethernet and 2.4GHz WiFi for seamless connectivity.
- **Precision Tracking:** Swiss-made sensors monitor temperature, humidity.
- **Custom Alerts:** Real-time notifications via app, email, for sensor readings alerts and network disruptions. Customized alerts can be sent to multiple users. You can be notified when device goes offline, sensor readings out of the preset range, low battery, etc. Available alerts modes include Email, APP notification
- **No Subscription Needed:** Enjoy 200MB of free cloud storage with data export/import capabilities. enough to store data up to 2 years on default settings.
- **Versatile Power Supply:** Powered via Type-C, DC 5V-12V, or PoE for flexible deployment.

Temperature	**-20°C to 60°C (-4°F to 140°F)**
Humidity	**10% to 90% (No condensation), avoid humidity over 90%**
Accuracy	**Temperature ±0.3 °C, humidity ±3%**
Memory	**300,000 sensor records**
Network	**RJ45 Ethernet or 2.4GHz WiFi (Channels 1-13); 5GHz not supported**

Centralized Monitoring Platform

Our proposed solution leverages the UbiBot Console Platform (https://console.ubibot.io) to provide your team with a powerful, centralized system to manage all your installed UbiBot monitoring units under one roof—covering EARLIER INSTALLED UNITS AT both MIC and Bu Sulba Warehouses, and any future sites.

Key Advantages

1) Unified Data Access

- All temperature and humidity readings from MIC and Bu Sulba warehouses OR any future sites are visible on a single web-based platform.

- No need to switch between systems—enjoy a centralized dashboard for all warehouses.

- Future-ready: Easily add new sensors from any location into the same platform as your operations grow.

2) Flexible Data Management

The platform offers powerful data handling tools tailored to compliance and operational needs:

- Customizable Reporting: Adjust data recording intervals for temperature and humidity as per regulatory or internal requirements.

- Historical Data Retrieval: Download up to six months of past data per device in CSV or PDF format, enabling reporting, audits, and analysis.

- Batch Export: Export multiple device data simultaneously into a single PDF report—ideal for business users.

- Flexible and advanced Alarm settings

3) Ubibot Sensor Integration

We will integrate all your existing UbiBot sensors into the new platform:

- Seamless Migration: Includes reprogramming, testing, and commissioning, ensuring full data accuracy.

- Cost-Effective: Integration is provided at no additional cost, ensuring a smooth transition to a unified monitoring system.

Additional Platform Features

Beyond the core benefits, the UbiBot Console provides advanced functions to simplify and enhance operations:

- Group Management: Organize devices into groups (e.g., MIC warehouse, Bu Sulba warehouse, DSA ST41…etc) for easy oversight.

- Data Sharing: Share device data with selected staff or auditors while maintaining control of device settings.

- Map Mode: Visualize device locations on Google Maps for quick navigation.

- Alert Rules: Set automatic alerts (e.g., SMS, app notifications) for temperature/humidity thresholds or device disconnection.

- Data Forwarding & API: Option to forward data to your internal systems or integrate with external applications via API.

- Resource Monitoring: Track storage and traffic usage; upgrade plans available if larger data retention is needed.

- IFTTT Integration: Automate workflows, e.g., trigger notifications or external systems when thresholds are exceeded.

Summary

By consolidating all UbiBot devices into one centralized platform, you gain:

- A single source of truth for environmental monitoring.

- Full visibility and control across multiple warehouses.

- Future scalability to add more sites and sensors seamlessly.

- Streamlined compliance and reporting with easy data export and sharing.

Terms & Conditions:

<u>**Payment Terms:**</u>	50% Advanced with PO
	50% AGAINST COMPLETION & HANDING OVER
<u>**Delivery Terms:**</u>	**4 WEEKs FROM RECEVING PAYMENT & PTW**.
<u>**Excluding:**</u>	**Electrical Power & Wi-Fi/Lan by client**
	at site. ANYTHING NOT MENTIONED
	CLEARLY IN OUR OFFER.

Assuring you our best attention and professional cooperation always.

METRI ENGINEERING SERVICES
FAYEZ METRI (55572793 / 70500311)

Recommended Use Case

Agriculture

Horticulture

Cold-chain storage

Medical supply

Warehouse

Server room

Visual data display
PDF CSV report export