



M/s. Al Madar Engineering WLL Attention: Eng. Ravish Bhatkar Contracts & Procurement Engineer T:+974 4467 4466/4467 8264 F:+974 4455 1963 Email: ravish.bhatkar@almadar-holding.com	QREF 26/11/2025-15 SUBJECT: Quotation for Design, Supply, Installation, Testing & Commissioning of HVAC works Project: (G+1+P) 12 VILLAS WITH DRIVER ROOM, GARBAGE ROOM & SWIMMING POOL AT HUZOOM LUSAIL (SITE 181-PHASE 2) LOCATION: HUZOOM LUSAIL
DATE: 26-11-2025	Email: mes@mes.qa

Dear Sir,

With reference to the above-mentioned project, please find our proposal for the Design, Supply, Installation, Testing & Commissioning of HVAC works for **(G+1+P) 12 VILLAS** as per terms and considerations attached herein.

#	MODE L NO.	COOLING CAP	Area	Q T Y	TYPE	UNIT PRICE MITSUBISHI ELECTRIC BRAND	UNIT PRICE ONSYS BRAND
GROUND FLOOR							
1	MS30	2.5T	Majlis	1	Wall Mounted	6,425	3,450
2	MS30	2.5T	Living Room	1	Wall Mounted	6,425	3,450
3	MS24	2T	Dinning	1	Wall Mounted	4,940	2,580
4	MS24	2T	Kitchen	1	Wall Mounted	4,940	2,580
5	MS-GS18	1.5T	Laundry + Store	1	Wall Mounted	4,200	2,280
6	MS-GS18	1.5T	Maids Room	1	Wall Mounted	4,200	2,280
7	MS-GS18	1.5T	Driver Bedroom	1	Wall Mounted	4,200	2,280
8	MS-GS18	1.5T	Garbage Room	1	Wall Mounted	4,200	2,280
FIRST FLOOR							
1	MS30	2.5T	Master bedroom	1	Wall Mounted	6,425	3,450
2	MS-18	1.5T	Dressing+bath	1	Wall Mounted	4,200	2,280
3	MS24	2T	Bedroom+bath	1	Wall Mounted	4,940	2,580
4	MS24	2T	Bedroom	1	Wall Mounted	4,940	2,580
5	MS-13	1T	Dressing+bath	1	Wall Mounted	3,375	1,950
6	MS-18	1.5T	Bedroom	1	Wall Mounted	4,200	2,280
7	MS-13	1T	Dressing+bath	1	Wall Mounted	3,375	1,950



PENTHOUSE FLOOR

1	MS2	2T	Bedroom+bath	1	Wall Mounted	4,940	2,580
2	MS2	2T	Bedroom+bath	1	Wall Mounted	4,940	2,580
3	MS2	2T	Staircase Corridor	1	Wall Mounted	4,940	2,580
TOTAL PRICE FOR 1 x VILLA with Mitsubishi =						85,805	
TOTAL PRICE FOR 12 x VILLA with Mitsubishi =						1,029,660	
TOTAL PRICE FOR 1 x VILLA with ONSYS =						45,990	
TOTAL PRICE FOR 12 x VILLA with ONSYS =						551,880	

NOTES:

- **BRAND:** Mitsubishi Electric Or ONSYS
- **TYPE:** Wall Mounted Split AC
- **INCLUDES:** Indoor & outdoor unit, remote control, refrigerant piping, drain piping termination, installation, and commissioning.

TERMS

- **DESIGN (INCLUDING HEATLOAD CALCULATIONS, SHOP DRWAINGS & AS-BUILT DRAWINGS), SUPPLY, INSTALLATION, TESTING & COMMISSIONING.**
- **EQUIPMENT DELIVERY & INSTALLATION:** 2 months from confirmation and site readiness
- **PAYMENT TERMS:** 70% Advance upon order, 30% after completion
- **WARRANTY:**
 - 1 Year on Complete Unit + 4 additional years on compressor only against manufacturing defects. (Manufacturer Warranty Policy Applies)

ASSUMPTIONS

- Electrical points & drain points are provided within 1.5 meters from installation location
- Scope excludes any civil works, electrical works, special scaffolding, or power upgrades

GENERAL EXCLUSIONS

1. Civil works (e.g., cutting, patching)
2. Electrical cabling and isolator supply
3. Any insulation, ducting, or ceiling works
4. Power source supply for testing
5. Exhaust fans, unless mentioned



6. Debris removal or site clearance
7. Any items not specifically included above
8. Any VAT charges imposed by authorities on later stage.
9. Any Utility/Authorities fees
10. Any inspection, approval, fees and utilities
11. Any Crane for loading/offloading at site
12. Temporary Power Supply at site

VALIDITY

- This quotation is valid for 15 working days from the issue date and is subject to confirmation thereafter.

We trust this quotation meets your requirements. For clarifications or confirmation, feel free to contact us.

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