

<b>M/s APC</b>  <b>Kind Attn: Mr. Imad Hassan</b>  <b>Mobile: +966583905554</b> <b>E-Mail:</b>	<b>QREF 13/12/2025-11</b>  <b>SUBJECT: Design, Supply &amp; Installation of Ducted Split FCU at Lusail Office UNIQUS Qatar</b>
<b>DATE: 13-12-2025</b>	<b>Email: mes@mes.qa</b>

Dear Sir,

We are pleased to present this proposal for the design, supply, and installation of ducted split FCU Chilled Water type at your office located in Lusail. At MES, we are committed to providing high-quality HVAC solutions to meet your comfort and cooling needs.

**Scope of Work:**

1. **Design:** Our experienced team of HVAC engineers will conduct a comprehensive site assessment to determine the optimal placement and sizing of the ducted FCU unit, duct diffusers, and other components to ensure efficient cooling and air distribution. Each closed room will be with individual thermostat with VAV.
2. **Supply:** We will supply 2 no FCU from Carrier, or Petra, to ensure the longevity and performance of your system.
3. **Installation:** Our skilled technicians will carry out the installation of ducted FCU system, including all necessary chiller water pipe connections, Duct works PIR type, control thermostats, and drain pipes. The installation will be performed with precision and in compliance with industry standards.
4. **Testing and Commissioning:** Following installation, we will thoroughly test and commission the entire HVAC system to ensure it operates optimally and meets the desired temperature and comfort levels.

**Excluding** : Electrical Power supply to the units

**Pricing:**

Based on our assessment and the specific requirements of your office, the total cost of this project is 75,000 Q.R. This cost includes all equipment, materials, labor, and excluding any required permits or inspections.

**Payment Terms:**

- 50% due upon project kickoff.
- 30% due upon equipment delivery.
- 20% due upon successful installation and commissioning.

*We trust the above quotation merits your attention and we look forward to serving your requirement soon. Should you need any clarification, please do not hesitate to contact us.*

*Thanks & regards,*

**METRI ENGINEERING SERVICES.**  
**FAYEZ METRI (55572793 / 70500311)**

