## Classical Business Cycle Analysis

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#### Introduction

- Classicals and Keynesians agree on many points
- Disagree mainly (but not only) on the speed of adjustment of prices and wages in response to shocks
- This has implications for whether monetary and fiscal policy are effective and should be used at all
- We are now able to study the different types of business cycle theories in a single unified framework
- We begin with the classical perspective

#### Introduction

#### This series of lectures:

- 1. Real Business Cycle Theory
- 2. Fiscal Policy in the Classical Model
- 3. Unemployment in the Classical Model
- 4. Money in the Classical Model
- 5. Misperceptions Theory

1. Real Business Cycle Theory

## Real Business Cycle Theory

- Economists are interested in answering two key questions about business cycles:
  - 1. What are the underlying causes of these business cycles?
  - 2. What, if anything, should government policymakers do about them?
- RBC theory was developed in the 1970s by Finn Kydland and Edward Prescott
- They argue that real shocks are the primary cause of business cycles
- Examples: (i) shocks to the production function, (ii) shocks to the size of the labor force, (iii) shocks to the quantity of government purchases, (iv) shocks to the saving decisions of consumers
- Real shocks affect the IS or the FE curves
- As opposed to nominal shocks, which are shocks to money supply or demand, which affect the *LM* curve

#### Real Business Cycle Theory

- RBC theory gives a lot of importance to shocks to the production side of the economy, such as productivity shocks
- Examples of productivity shocks include
  - Technological innovations
  - New management techniques
  - Changes in the quality of capital or labor
  - Changes in the availability of raw materials or energy
  - Weather
  - Government regulations
- RBC theory argues that most expansions are caused by positive productivity shocks and most recessions are caused by adverse productivity shocks

#### **RBC** recessions

What happens in response to a negative productivity shock?

- I.e., an increase in the price of oil or an increase in government redtape
- Labor demand shifts to the left
- New labor market equilibrium:  $\bar{N} \downarrow, w \downarrow$
- This leads to a fall of full-employment output

$$\bar{Y} = AF(K, \bar{N})$$

Note that both  $A\downarrow$  and  $\bar{N}\downarrow$ 

- ▶ The IS LM FE model also tells us that
  - 1. Real interest rates rise,  $r \uparrow$
  - 2. The price level rises,  $P \uparrow$
  - 3. Consumption and investment fall

## RBC theory and Business Cycle facts

Are the predictions of the RBC theory consistent with the data?

- Although simple, it is consistent with many BC facts
- ▶ If the economy is constantly hit by productivity shocks, the theory predicts recurrent flcutuations in aggregate output, which we observe
- The theory correctly predicts that employment and real wages are procyclical
- The theory also correctly predicts procyclical average labor productivity

$$ALP = \frac{Y}{N} = \frac{AF(K, N)}{N}$$

- RBC proponents argue that without productivity shocks, ALP would not be procyclical
- ▶ Due to diminishing marginal returns of labor, a boom caused by something other than a productivity shock would lower ALP

## RBC theory and Business Cycle facts

- ▶ RBC theory predicts countercyclical movements of the price level, which seem to be inconsistent with the data
- ► In the data, inflation tends to be procyclical, rising during expansions and slowing down during recessions
- The cyclicality of the price level has been the subject of some debate among economists

#### What about other shocks?

- ▶ RBC theorists emphasize the role of productivity shocks in driving the business cycle
- Critics of RBC theory argue that except for the oil price shocks of 1973, 1979, 1990 there are no obvious productivity shocks causing recessions
- RBC proponents argue that you don't need a big shock a cumulation of many small shocks can cause a business cycle

## **Cumulating Small Shocks**

Imagine that aggregate output follows a process of the kind autoregressive process

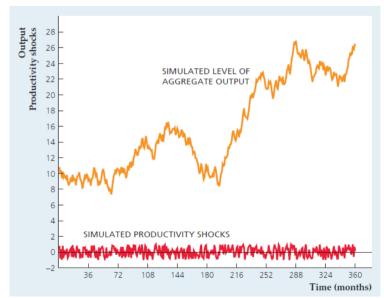
$$Y_t = \mu + \rho Y_{t-1} + \sigma \varepsilon_t$$

where  $\varepsilon_t \sim \mathcal{N}(0,1)$  follows a normal distribution

Depending on the value of  $\rho$ , the past level of output can have a large effect on current output

Thus if the economy experiences many small negative shocks  $\varepsilon_t < 0$ , output can remain low for a long time

## **Cumulating Small Shocks**



## Measuring Productivity Shocks

- Since productivity shocks are the main driver of business cycles in their theory,
  RBC proponents have tried to measure them
- One direct way of doing so is via the Solow residual
- Given data on output, capital, and labor, one can measure productivity from the data as

$$A = \frac{Y}{K^{\alpha}N^{1-\alpha}}$$

- The Solow residual is strongly procyclical in US data, consistent with RBC theory
- Some people argue that the Solow residual is not a pure measure of technology
- ▶ If it were a pure measure of technology, it should not be related with factors such as government purchases or monetary policy
- But statistical studies show a correlation between these

## Measuring Productivity Shocks

- Measured productivity may change even if the underlying technology does not
- One reason for this is that inputs may be used more or less intensively at times
- More intense use of the same inputs leads to more output even if technology has not changed
- Let  $u_K$ ,  $u_N$  be the **utilization rates** of capital and labor
- In practice, only "used" capital and labor enter the production function, these are called capital and labor services

$$Y = AF(u_KK, u_NN) = A(u_KK)^{\alpha}(u_NN)^{1-\alpha}$$

#### Measuring Productivity Shocks

We can then rewrite the expression for the Solow residual as

Solow residual = 
$$\frac{Y}{K^{\alpha}N^{\alpha}} = \frac{A(u_{K}K)^{\alpha}(u_{N}N)^{1-\alpha}}{K^{\alpha}N^{\alpha}} = Au_{K}^{\alpha}u_{N}^{1-\alpha}$$

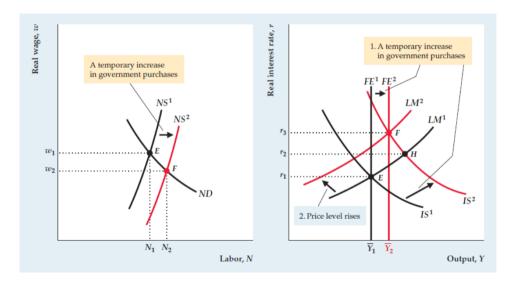
- ► This shows us that when utilization of either input rises, so does measured productivity
- As long as utilization rates are procyclical, measured productivity will be procyclical regardless of the behavior of technology
- Can we measure utilization? Yes:
  - 1. Burnside, Eichenbaum, and Rebelo (1995) measure  $u_K$  with data on electricity usage
  - 2. Fay and Medoff (1985) measure  $u_N$  by asking factories about worker downtime and reassignment to other types of jobs
  - 3. Since firing and hiring is costly, firms may engage in **labor hoarding**, which involves retaining workers during recessions but making them work less instead of firing them and rehiring them later

2. Fiscal Policy Shocks in the Classical Model

## Fiscal Policy Shocks in the Classical Model

- Classical theories argue that fiscal policy shocks can also be a source of economic fluctuations
- These are usually changes in government purchases of goods and services, or changes in the tax code that are not directly related to the business cycle
- Examples include military buildups or public infrastructure programs
- ► The data shows us that government purchases are procyclical: output tends to be high when government spending is also high

## Temporary Increase in Government Purchases



## Temporary Increase in Government Purchases

- ▶ The increase in *G* must be financed with either debt or current taxes
- ► This is a negative wealth effect for workers that makes them want to work more at the same wage
- ► Labor supply expands  $NS^1 \Rightarrow NS^2$
- ▶ This change in the labor market equilibrium leads to an expansion of  $FE^1 \Rightarrow FE^2$
- At the same time, the increase in G has expanded the IS curve  $IS^1 \Rightarrow IS^2$
- General equilibrium is restored via an adjustment of the price level that brings the LM curve to the point where  $IS^2$  and  $FE^2$  intersect

## Temporary Increase in Government Purchases

- Does the price level rise or fall?
- ▶ It depends: fiscal policy has affected both the demand and the supply side of the economy
- ► The answer depends on which effect is strongest
  - 1. If the expansion of the *IS* curve is larger than that of the *FE* line, the *LM* curve must contract and thus the price level has to rise
  - 2. If the expansion of the *IS* curve is smaller than that of the *FE* line, the *LM* curve must expand and thus the price level has to fall
- ▶ In (1) the demand effect dominates, while in (2) the supply effect dominates
- G ↑ leads to unambiguous:
  - increase in output, employment, real interest rate
  - decrease in wages, average labor productivity, consumption, and investment (why?)

## Fiscal Policy in the Classical Model

- Fiscal policy has real effects in the classical model but should it be used?
- Classical economists oppose attempts to dampen the cycle, since prices and wages adjust quickly to restore general equilibrium
- Consider a recession that causes output, employment, and real wages to fall
- In the Classical model, an increase in G increases output and employment
- ...but by making workers even poorer (via taxes) and depressing real wages even further!
- Both consumption and leisure fall, meaning that workers are left worse off
- ► Classical economists argue that government spending should be determined by cost-benefit analysis, and not necessarily just for the sake of dampening the cycle

3. Unemployment in the Classical Model

## Unemployment in the Classical Model

- In the Classical model, the labor market is always in equilibrium
- ► Thus all workers supply exactly the amount of labor they would like to supply at the prevailing equilibrium wage
- Unemployment is literally zero!
- ▶ This is one of the major weaknesses of the classical model
- Unemployment is one of the main reasons why policymakers and the public worry about downturns

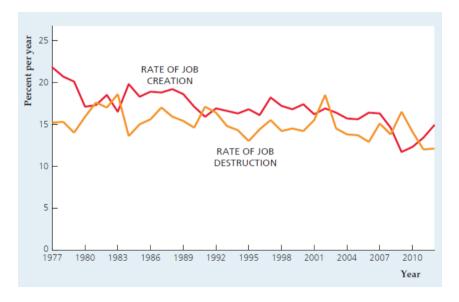
#### Unemployment in the Classical Model

- Classical economists have developed more sophisticated models of the labor market
- ▶ In these matching models of the labor market, not all workers, firms, and jobs are the same
  - Workers have different skills, abilities, and interests
  - Firms have different skill requirements, productivities, etc.
- It takes time to match compatible workers and jobs, so there is always some unemployment
- During recessions, adverse productivity shocks cause mismatches between workers and jobs
- ► I.e., a recession may particularly hit the coal industry in WV or the car industry in MI

## Matching Models of the Labor Market

- These workers are then induced to search elsewhere for jobs, which raises frictional unemployment
- These workers may not have the skills to obtain jobs in the sectors that are looking for workers
- They may become chronically unemployed, which raises structural unemployment
- Since many workers will be looking for jobs that take time to create, unemployment rises during recessions

#### Job Creation and Job Destruction



#### Job Creation, Destruction, and Reallocation

- Increased mismatch between workers and jobs cannot explain all of the unemployment we see in recessions
- Much of the increase in unemployment comes in the form of temporary layoffs, with workers waiting to be called back instead of searching for new jobs
- Additionally, according to the mismatch story, firms whose workers are now mismatched should be looking for better matches during recessions
- But both vacancies and job creation fall during recessions
- Classical models of unemployment still provide no role for fiscal policy in dampening business cycles
- ▶ Instead, the government should focus on reducing matching frictions: costs of hiring and firing, minimum wages, etc.

4. Money in the Classical Model

## Money in the Classical Model

In the long-run, changes in the money supply have no effect in real variables

Money is neutral in the long-run

Because classical economists assume rapid adjustment of wages and prices, there is no role for money and monetary policy

## Monetary Nonneutrality

- In practice, money is a leading procyclical variable
  - Increases in the money supply are often followed by increases in output
  - Reductions in the money supply are often followed by recessions
- Classical economists argue that there is reverse causation
  - Just because changes in money growth precede changes in output growth does not mean the former cause the latter
  - ▶ If people expect output to be higher tomorrow, they may demand more money today
  - If money supply is unchanged, this shifts LM to the left and AD to the left, causing  $P\downarrow$
  - ► The Fed, seeking stable prices, may supply that money
  - Thus money rises before output, even though expected output growth was the cause
  - (and money is still neutral!)

## Monetary Nonneutrality: Further Evidence

Milton Friedman and Anna Schwartz, A Monetary History of the United States

- Carefully document the behavior of money supply in the US during the 1867-1960 period
- They show that changes in the money supply often had an independent origin
- Did not just reflect changes or future changes in economic activity
- Focus on things like gold discoveries or the establishment of the Federal Reserve and show that these shocks were followed by changes of real output in the same direction
- More recently: "monetary policy shocks" (Romer & Romer, Nakamura & Steinsson)
- Detected unexpected changes in monetary policy and show that it has real effects

- Strong empirical evidence that money is not neutral is a challenge to the classical model
- The main problem is that changes in the money supply are shocks to aggregate demand
- If aggregate supply is vertical in the (Y, P) space, any movement in AD has no effects on Y, only on P
- For money to be nonneutral, the supply curve must not be vertical
- ➤ The **misperceptions theory** is an extension of the classical model that allows for money to be nonneutral

- ► The key assumption of the Misperceptions Theory is that producers misperceive the aggregate price level
- This implies a short-run AS curve that is not vertical, but is not flat either
  - Thus prices do not adjust immediately, but still adjust rapidly

In the misperceptions theory, the aggregate quantity of output that is supplied rises above the full-employment level  $\bar{Y}$  when the aggregate price level is higher than expected,  $P>P^e$ 

Consider the example of a bakery that makes bread

- ► The price of bread is the baker's nominal wage; the price of bread relative to the general price level is the baker's real wage
- When the relative price of bread rises, the baker's real wage rises and so they may work more and produce more bread
- ▶ If the price of bread rises by 5% and the baker expects 5% inflation, then there is no change in the real wage and so the baker does not work more
- ▶ But if the baker expects 5% and sees a 8% increase in the price of bread, then they may work more in response to the perceived increase in the real wage

This is the key assumption of the Misperceptions Theory: producers have better information about the price of the goods they sell than they have about the general price level

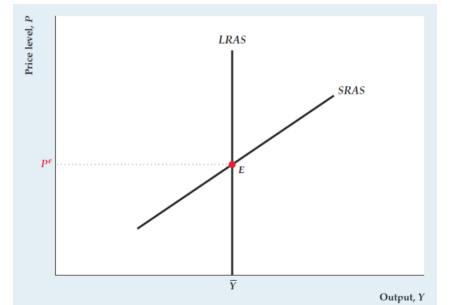
- ▶ If everyone expects inflation to be 5% but prices actually increase by 8%, all producers tend to produce more
- ► Thus an increase in the price level that is higher than expected induces people to work more and produce more output
- Similarly, an increase that is smaller than expected reduces output
- ▶ Short-run aggregate supply under the Misperceptions Theory is described by:

$$Y = \bar{Y} + b(P - P^e)$$

#### where

- Y is actual (realized) output
- $ightharpoonup ar{Y}$  is full-employment output
- ▶ *P* is the actual (realized) price level
- P<sup>e</sup> is the expected price level

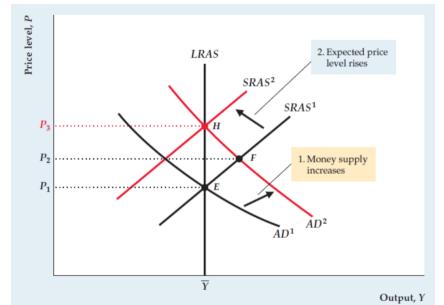
# Short-Run Aggregate Supply under the Misperceptions Theory



## Monetary Policy under the Misperceptions Theory

- ► Since *SRAS* is upward-sloping, changes in *AD* can now have real effects on output
- Importantly, these changes have to be **unanticipated**, i.e. they must not affect the price level in a way that is expected
- ► If shocks to AD are expected, then producers will update their expectations P<sup>e</sup>, which shifts the SRAS
- An important result is that changes in the money supply can have real effects only if they are unanticipated

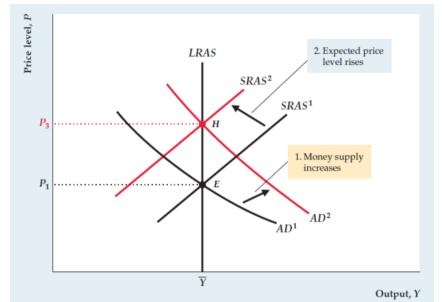
# Unanticipated Change to Money Supply



## Unanticipated Change to Money Supply

- An unanticipated increase in the money supply  $M^s \uparrow$  shifts the LM curve to the right
- ► This expands *AD*, shifting it to the right
- Equilibrium moves from E to F: producers are "fooled", as they expected  $P^e=P_1$  but see  $P_2>P^e$  in their own industries. For this reason, they produce more
- Over time, producers learn that the price level is actually higher than they anticipate, and so they update their expectations
- ▶ Thus we have that  $P^e \uparrow$ , which shifts *SRAS* to the left
- $\blacktriangleright$  Eventually, the economy converges to point H, where  $P^e=P_3$
- Money is neutral in the long-run
- ▶ There is still the question of **how fast** producers update their expectations

# Anticipated Change to Money Supply



## Anticipated Change to Money Supply

- ▶ If the change is anticipated, producers already know that the price level will increase
- This means that they adjust their expectations accordingly,  $P^e = P_3$
- ► This means that *SRAS* shifts to the left at the same time as *AD* shifts to the right
- Thus output is unchanged and the price level rises
- Money is neutral in the short- and in the long-run

#### Rational Expectations

- In the classical model, two factors are essential to determine whether money is neutral or not (in the short-run):
  - 1. Whether changes in the money supply are anticipated or not
  - 2. How fast to expectations adjust in the case of unanticipated shocks
- If the Fed wants to raise output during a recession by raising money supply, it would have to do it in an anticipated manner and "fool" people
- But if the Fed were to do this in a systematic manner, then these changes in money supply will not be unanticipated anymore!

## Rational Expectations

- The idea that the Fed cannot systematically surprise the public is part of a broader hypothesis called rational expectations
- ▶ RE assumes that economic agents such as consumers, producers, etc. forecast economic variables in a sophisticated manner, using all information that is publicly available to them
- RE and the Misperceptions Theory suggest that the Fed cannot systematically use monetary policy to stabilize the economy
- Under RE, only "random acts" of monetary policy have any effects