

# On the Path to Causal Inference

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T R I P T E A S E

# Agenda

- Why care about causal inference?
- The Ladder of Causation
- The causal diagram
- Types of biases that affect causal models

# About me

- Background in quant economics
- ...then moved into data science
- TRIPTEASE (travel tech)
- Project: appely

# Why care about causal inference?

# Causal questions are ubiquitous

- Social sciences
- Epidemiology
- Executives want ‘actionable insights’

**How does passive smoking affect the mortality of non-smokers?**

**What are the causes of customer churn at a software company?**

**What is the effect of minimum wage laws on employment?**





# Ladder of causation

# Ladder of causation

- Counterfactual ('what if' I'd done X1 instead of X2?)
- Intervention (what happens to Y when I do X1?)
- Association (how do X1 and Y relate?)

# In the news today!

The screenshot shows a web browser window for JAMA Network Open. The header includes the logo, a search bar, and a menu icon. The main content area displays an article from Pediatrics. The title is "Association of Preterm Birth and Low Birth Weight With Romantic Partnership, Sexual Intercourse, and Parenthood in Adulthood: A Systematic Review and Meta-analysis". The authors listed are Marina Mendonça, PhD<sup>1</sup>; Ayten Bilgin, PhD<sup>1,2</sup>; and Dieter Wolke, PhD<sup>1,3</sup>. Below the title is a link to "Author Affiliations" and "Article Information". At the bottom, the citation is given as "JAMA Netw Open. 2019;2(7):e196961. doi:10.1001/jamanetworkopen.2019.6961".

- Paper talks about 'association'
- Press release uses language of causation  
(subconsciously?)

# Causal diagram

# A night in the Tower?



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4-star hotel

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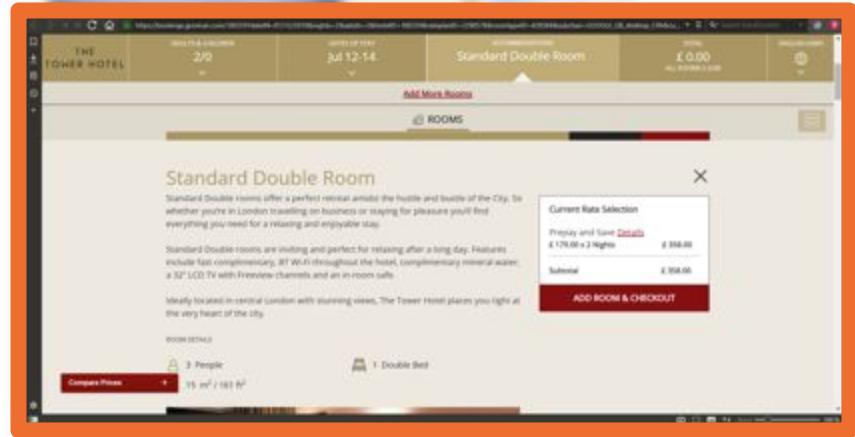
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**H** [Hotels.com](#) £179 >

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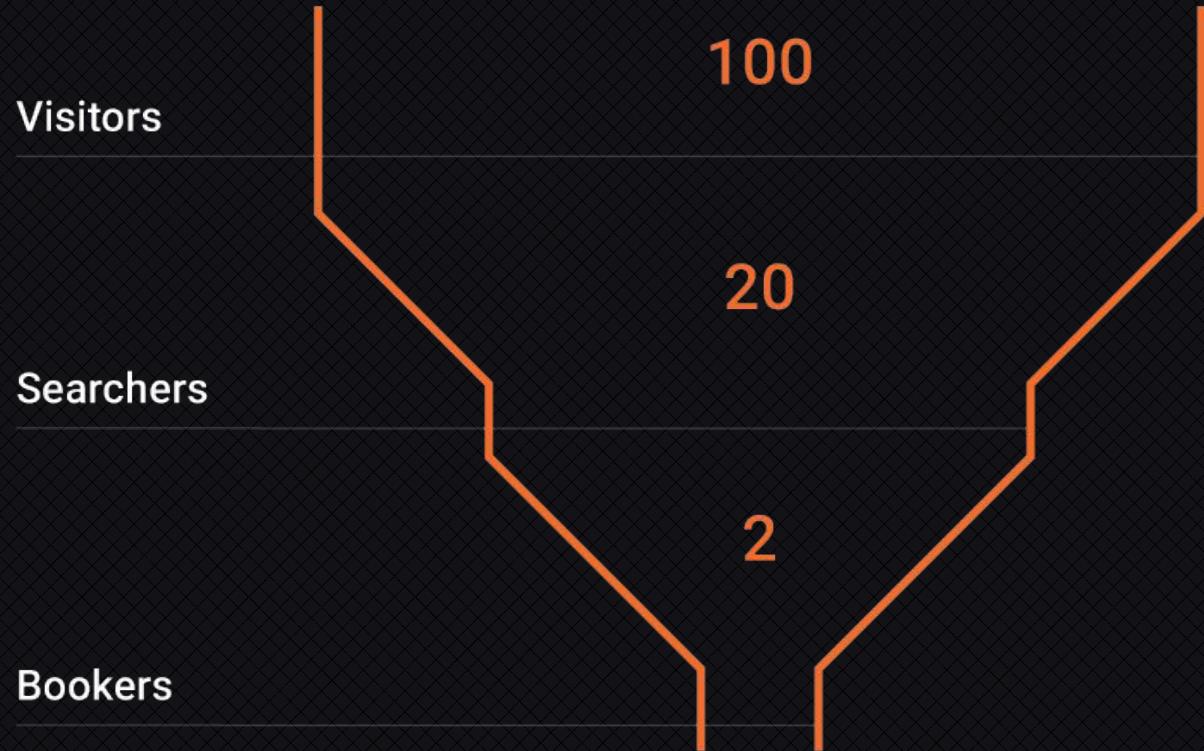
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# Hotel website funnel (example)



# What could affect conversion rate?

- Seasonality (hour of day, day of week, week of year)
- Traffic source (organic, paid, etc.)
- Device
- Price factors
- ...and much more!

# Consider two theories

- **Personalised messages** on hotel websites have a positive effect on conversion rate.
- **Searchers from Google** have a higher likelihood of booking a hotel room.

# Messages



Last-minute break?

Thinking of joining us for the weekend? Perhaps we can tempt you with a 15% discount on our Premier Rooms...

[Book now](#)



Booking ahead  
for the holidays?

Book direct for complimentary wine  
and festive treats in your room

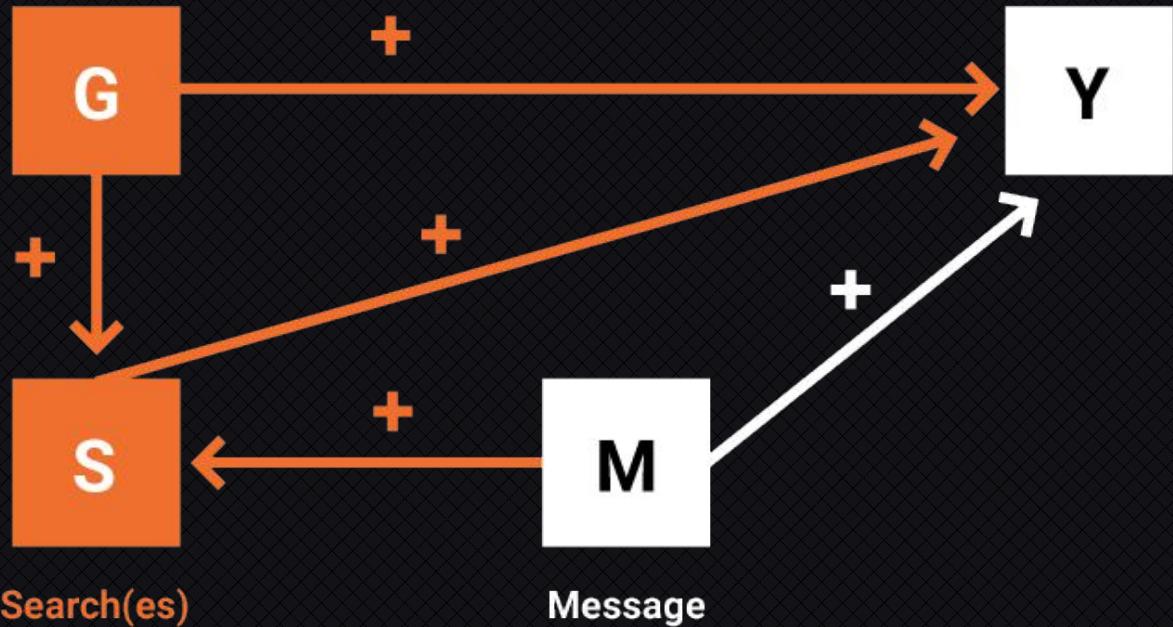
[Book now](#)

# Experimentation

- Can the treatment be randomly assigned?
- **Personalised messages:** YES (but the scale of data can be an issue).
- **Searchers from Google:** NO.

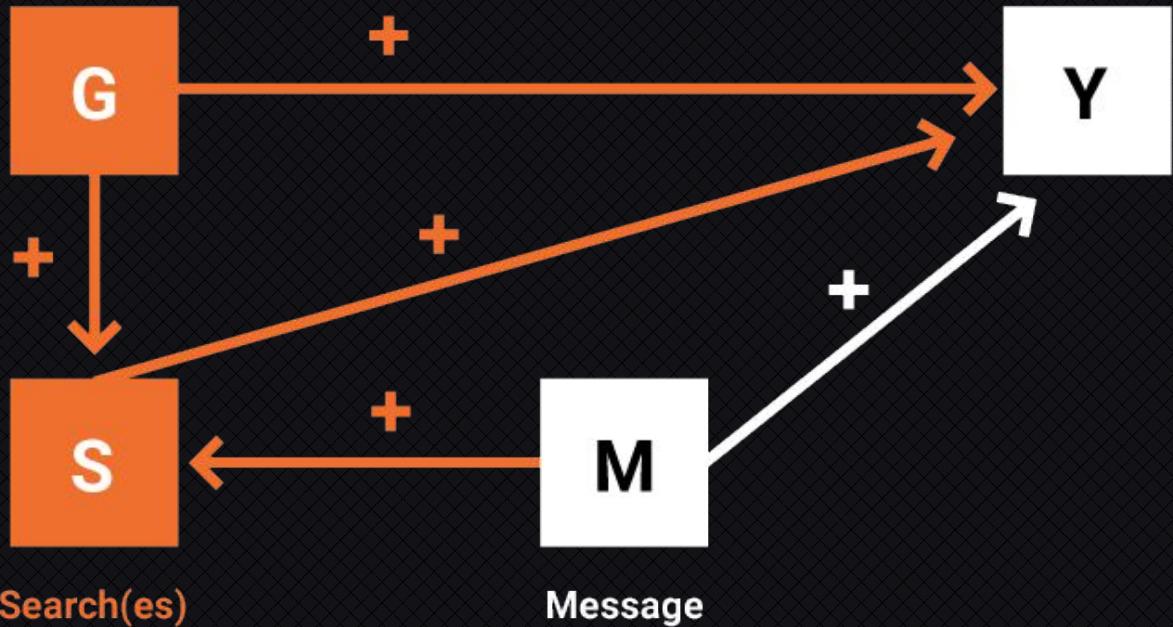
# Diagram: effect of *messages*

Google Source



# Diagram: effect of *messages*

Google Source



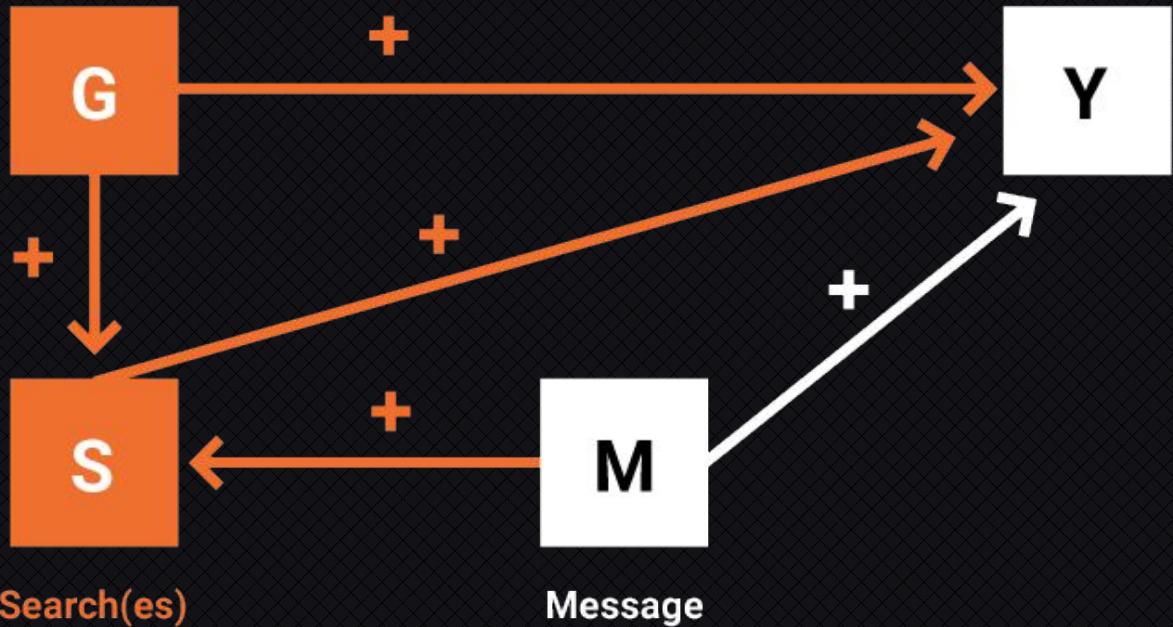
$$M \rightarrow S \rightarrow Y$$

No collider

Block with  $\{S\}$

# Diagram: effect of *messages*

Google Source



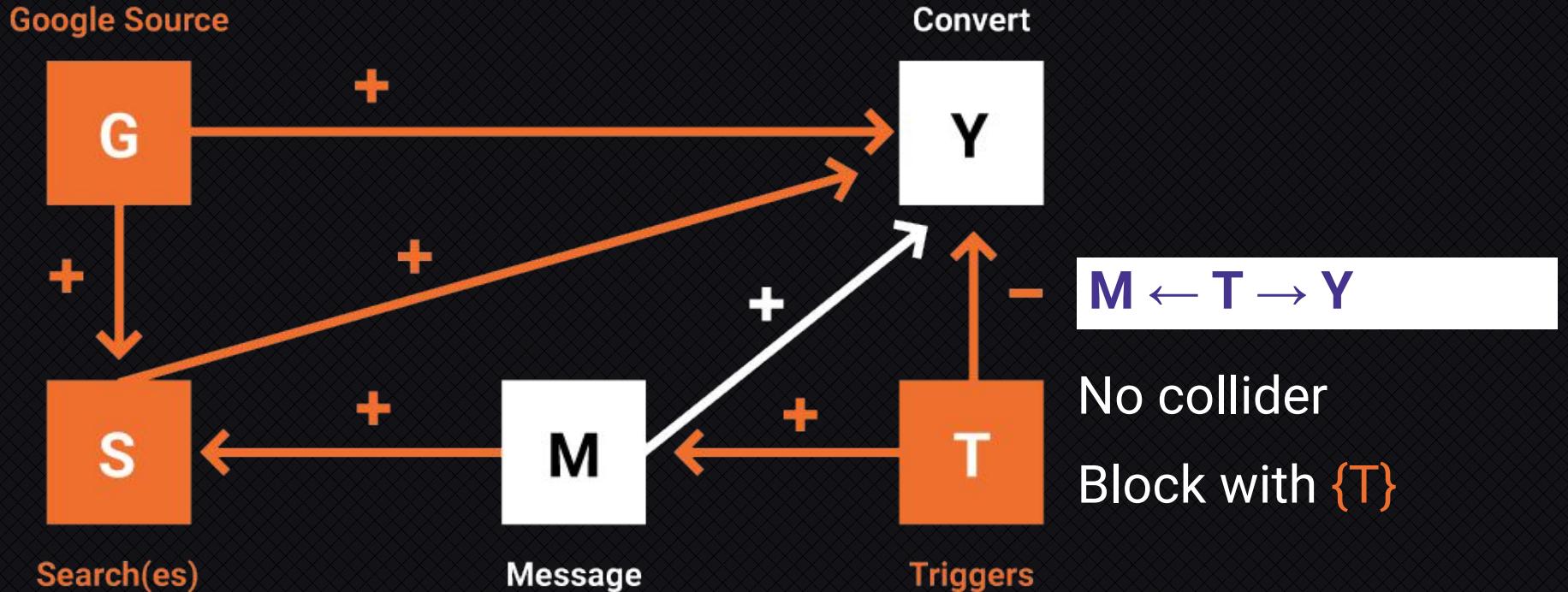
$$M \rightarrow S \leftarrow G \rightarrow Y$$

S is collider here!

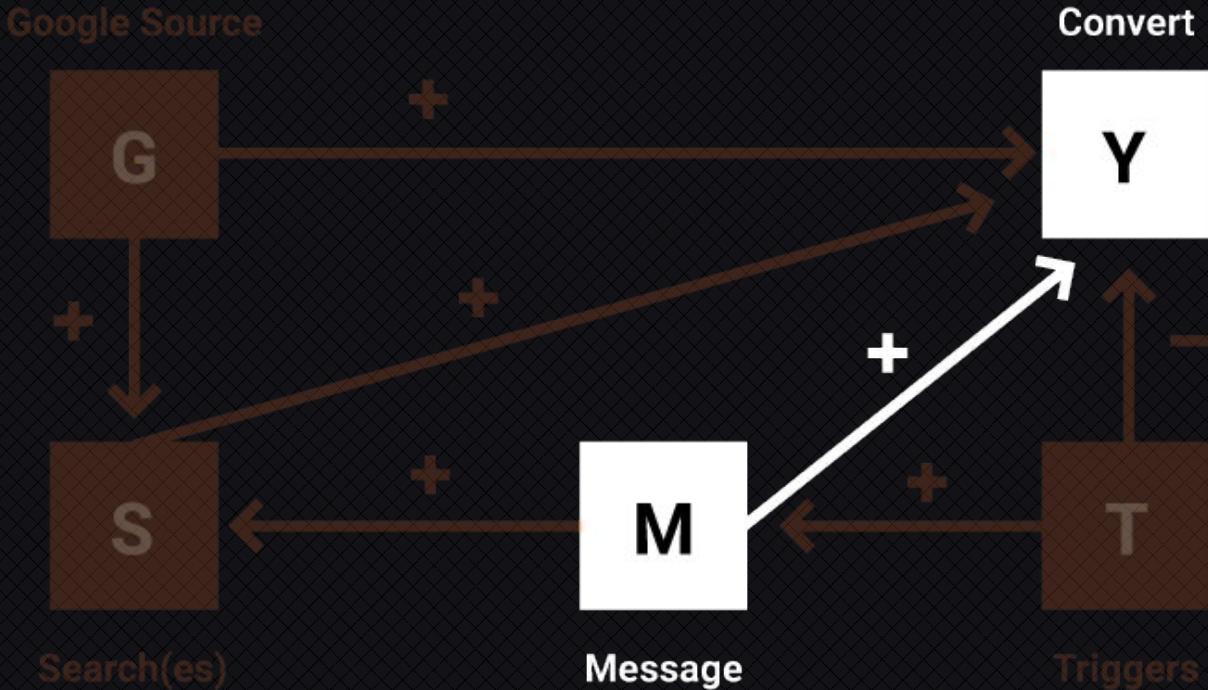
$$M \rightarrow |S| \leftarrow G \rightarrow Y$$

Block with {G}

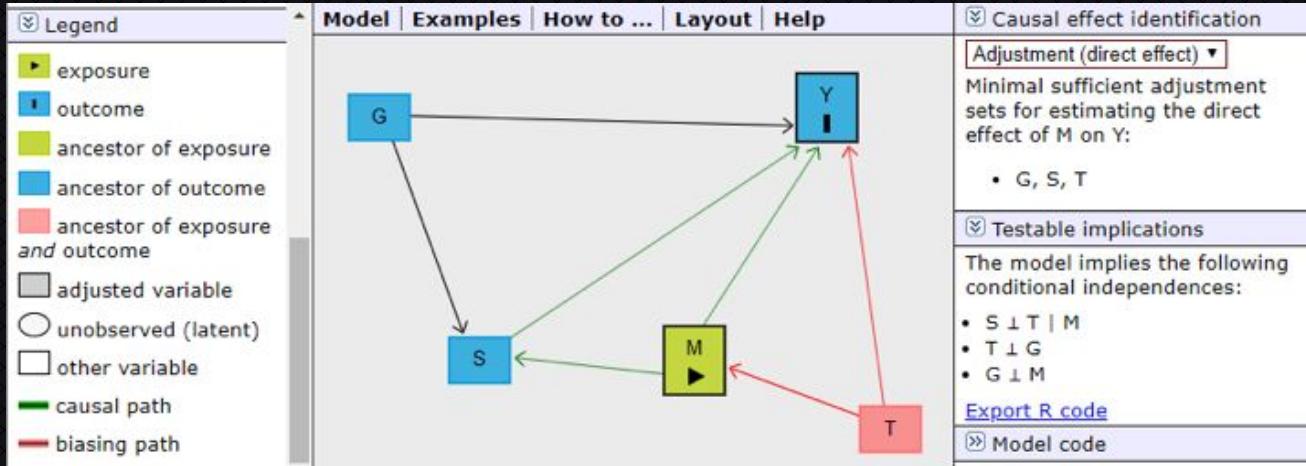
# Diagram: enter message triggers



# Diagram: A/B test

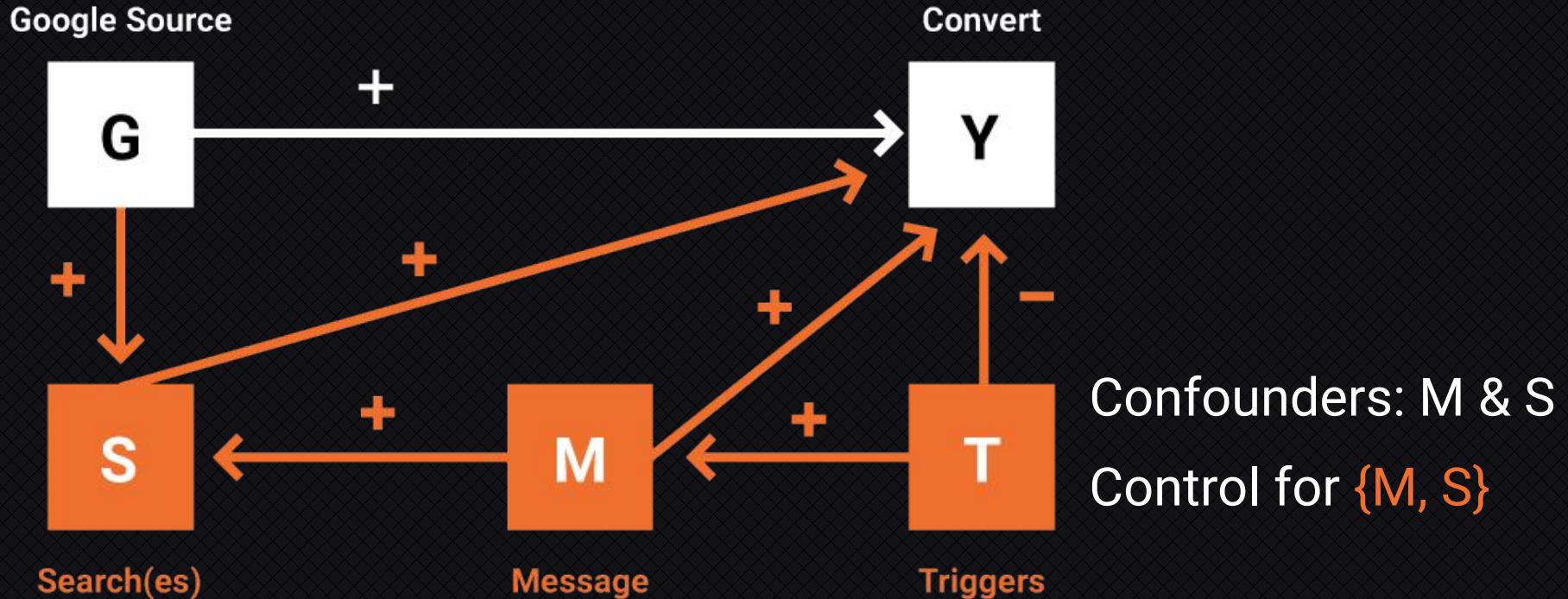


# Tooling

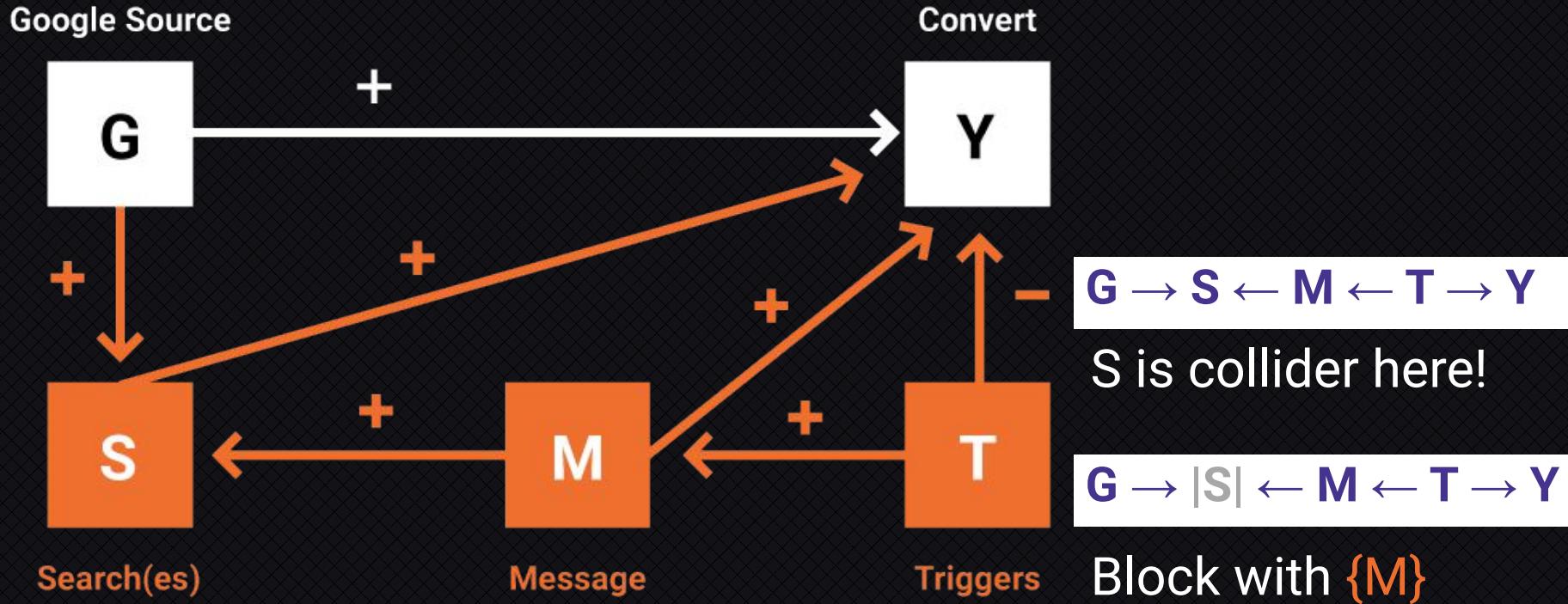


- Dagitty (above)
- Python packages, e.g.: **causality** ; **causalgraphicalmodels** ; **dowhy**

# Diagram: effect of *Google source*



# Diagram: effect of *Google source*



# Why causal diagrams are great

- Assumptions for a model are explicit
- A toolkit for identifying appropriate control variables
- Diagrams can be refined iteratively

# Types of bias

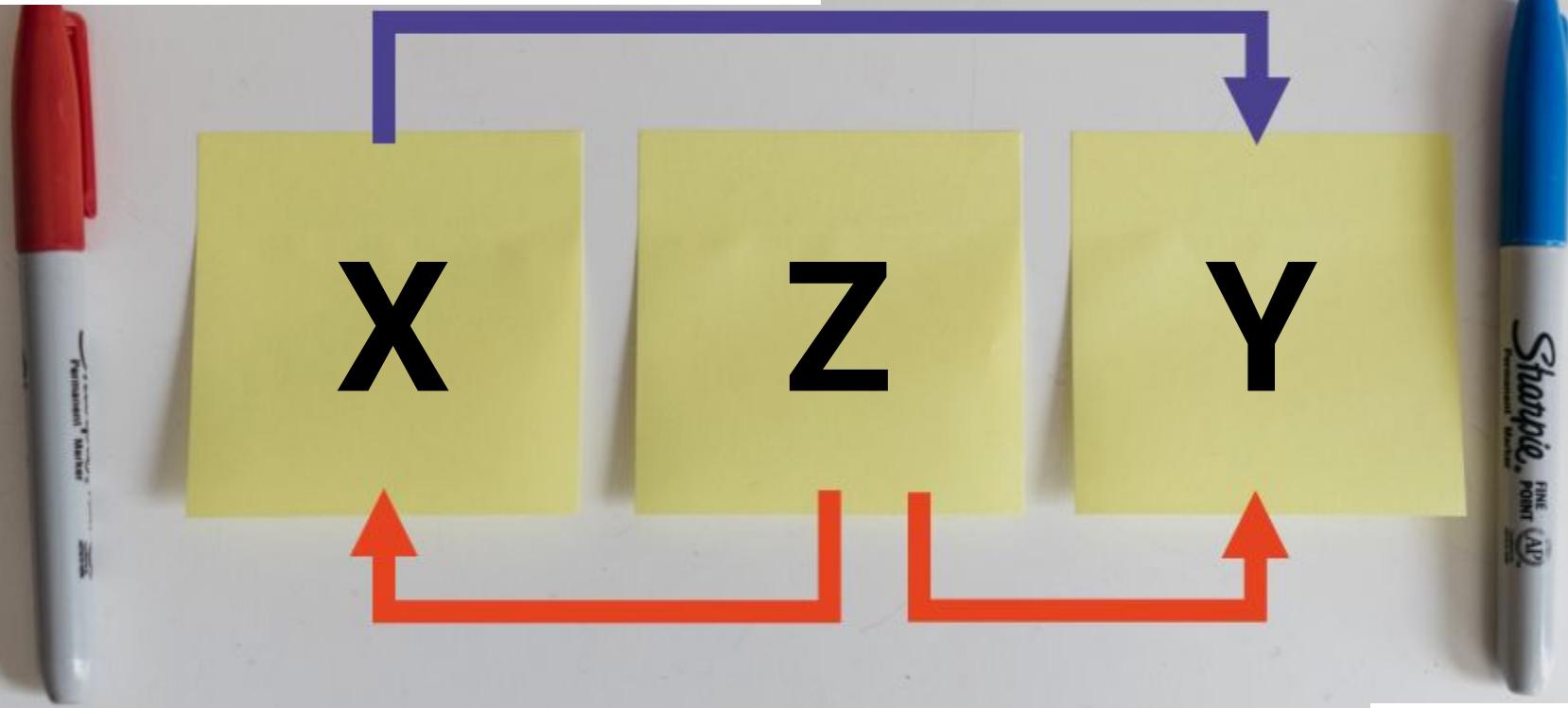
# Regress Y on X & Z

X

Z

Y

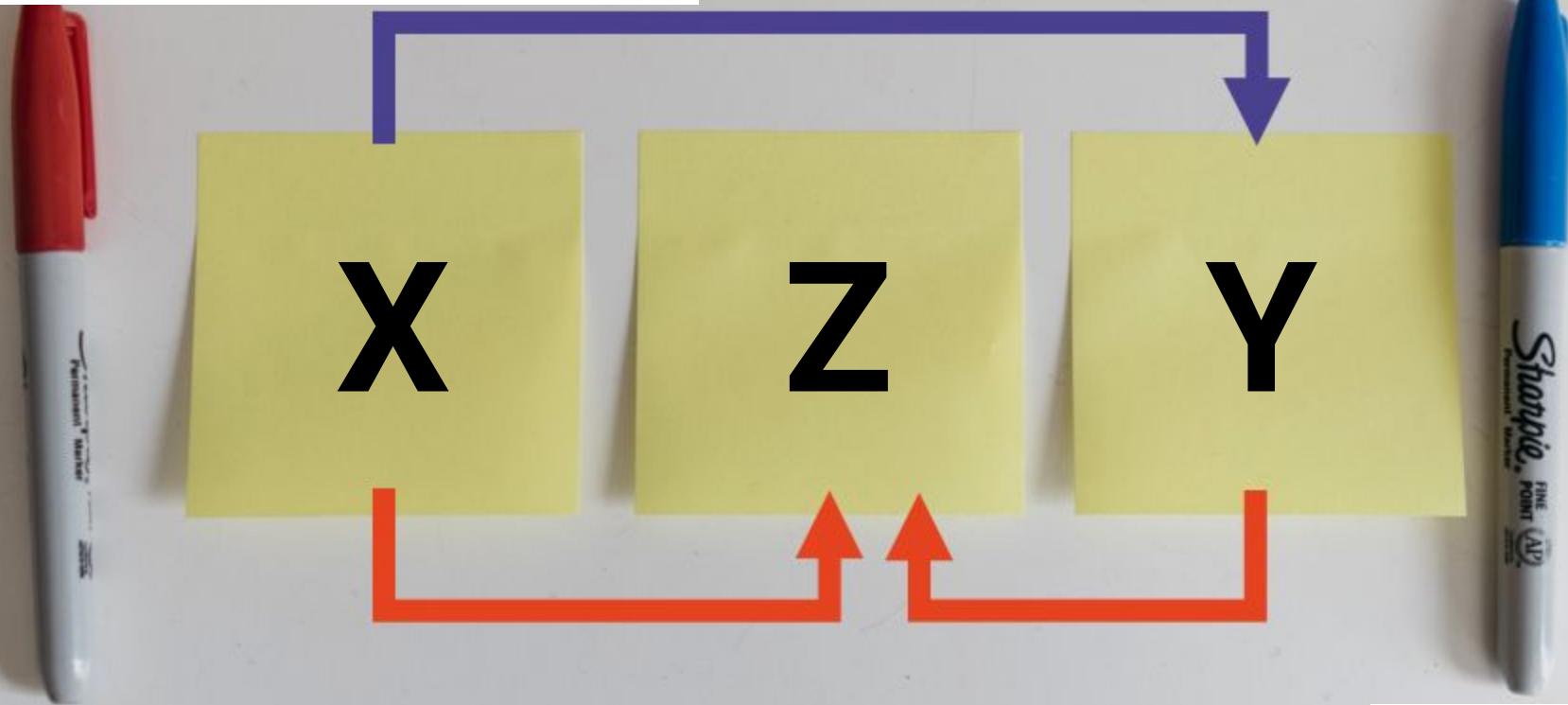
# Z: confounding variable



# Confounders

- Control for confounders – they help your model's estimates by:
  - Increasing their precision;
  - Reducing their bias.

# Z: colliding variable

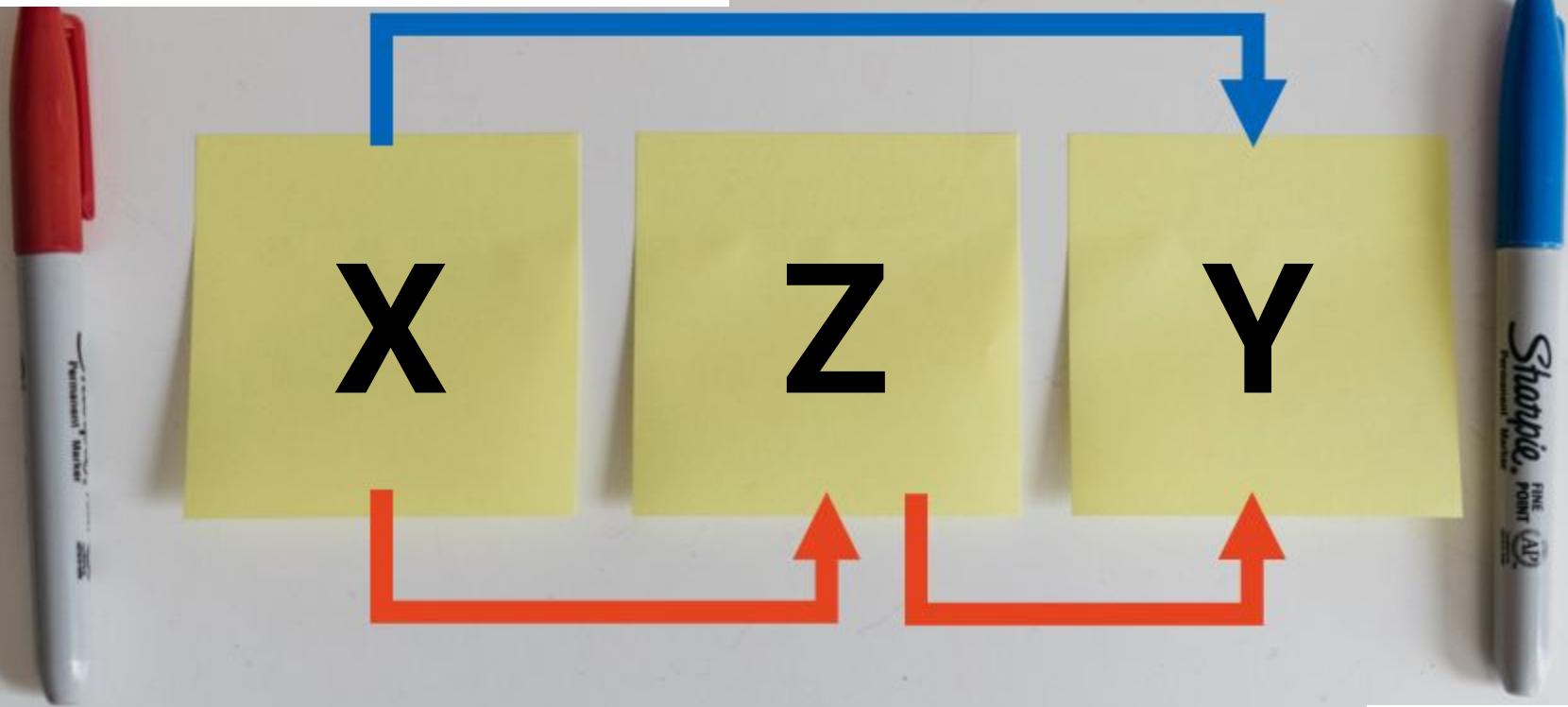


$X \rightarrow Z \leftarrow Y$

# Colliders

- Collider automatically blocks backdoor path
- Common effect of X & Y – beware
- Sometimes a variable can be a collider & a confounder on different paths!

# Z: mediating variable



$X \rightarrow Z \rightarrow Y$

# Mediators

- A mediator ( $M$ ) introduces an indirect effect of  $X$  on  $Y$ .
- If we care only about the total effect of  $X$  on  $Y$ , then there's no need to control for  $M$ .

# Summary

- Causal questions are ubiquitous
- Causal effects can be estimated without randomised experiments (fortunately)
- The causal diagram is useful for modelling
- Control for confounders & beware of colliders
- Tools can assist with the choice of controls

# Further resources

- Pearl: The Book of Why
- Angrist & Pischke: Mastering 'Metrics
- Python libraries: `statsmodels`;  
`linearmodels`; `appelpy`



`mfarraher`

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