



Marc Fernandez

BUSINESS MANAGER

CAREER GOALS

To obtain a position with a growing company where my skills and experience will have a positive impact on not only the company's business objectives but the people I have the pleasure of working with.

POSITIONS HELD

BUSINESS MANAGER

FLDWRK | 2016 to 2019

- Areas of accountability range from sales, managing, marketing, scheduling, customer service, networking, and culture building.

OPTICAL TEAM LEAD

LUXOTTICA | 2011 to 2016

- Areas of accountability range from sales, marketing, scheduling, customer service, quality control, networking, and recruiting talent.

GENERAL MANAGER

STONEFIRE GRILL | 2006 to 2011

- Areas of accountability range from staffing, training, scheduling, and supervision to sales forecasting, labor/food/operating cost controls, procurement/inventory management, customer service, and health/sanitation/safety compliance

SUMMARY OF SKILLS

- Able to direct all facets of business operations including business development/sales, P&L/financial, administrative, human resources, customer service, purchasing, inventory control, quality assurance, risk management, and regulatory compliance.

- Effective Manager consistently exceeding expectations of the owners, employees, vendors, and customers.

- Possess a high success rate in hiring, training and directing top-performing management and support teams committed to superior customer service.

- Strategically manage staff and budgets to control labor and operating costs and boost bottom-line profits.

QUALIFICATIONS

- Excellent communication skills
 - Can collaborate well with others
 - Ability to perform well under pressure
 - Track record of delivering quality results
 - Extensive leadership experience
 - Willingness to learn
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KEEP IN TOUCH:

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CHARACTER REFERENCES

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