**Mark Foster**

**London**

**Mobile: 07799883717 Email: mark.foster@live.co.uk**

**Product Manager with 15 years of experience in electronic and algorithmic trading at top tier investment banks and fintech companies. Previous roles have covered both product and sales for DMA, algorithmic and low latency trading across equities and listed derivatives, including management of existing execution platforms as well as the planning and roll-out of new technology.**

**Key skills**

**Product Management Innovation**

**Algorithmic Trading Technical knowledge (coding, algo platforms & dev)**

**MiFID II RTS 6 Project Management**

**Testing Frameworks Equities and Listed Derivatives**

**Career history**

**Company Dates**

Bloomberg 04/2017 – 03/2019

**Product Manager**

Product Manager for Bloomberg Tradebook, responsible for ensuring the algorithmic trading suite was compliant with the regulations of the different NCA’s and was able to operate under new regulatory requirements for the both brokers and client firms as well as seize the opportunities that these new paradigms created.

**Key achievements**

1. In 2017 Tradebook needed to assess the impact MiFID II requirements would have on its electronic trading business and make the required changes to ensure the systems were compliant with the regulatory requirements. I was hired as a consultant to take responsibility for the electronic and algorithmic trading components of the platform to ensure they were ready for the MiFID II go-live date.

* Assessed the gaps between the reg requirements and the current system
* Established clear set of objectives for the team and established a formal backlog
* Kicked off the process of updating the platform
* Liaised with key stakeholders to ensure their requirements and concerns were managed
* Managed project through to integration with Goldman Sachs

As a result, by October 2017 the majority of the work required had been completed and was ahead of schedule. At this point, Goldman Sachs was announced as being the other half of a strategic alliance and the focus switch to overseeing the EMEA transition of Tradebook’s large client base to the new Alliance.

**Company Dates**

Blackstone Inns Ltd 04/2013 – 03/2017

**Owner**

Identified an opportunity to convert a building used a disused bank into a gastro-pub. The building (formerly Winston Churchill’s HQ in Wanstead) required significant work to restructure it and negotiate the permissions required to convert a listed building into a public house.

**Key achievements**

1. In 2013 the 6,000 sq ft property lay empty, it would require a large amount of investment and work to create a hospitality business within it.

* Evaluated necessary permissions required, building work and trades needed, created business plans and designs
* Negotiated with local authority, heritage officers, local councillors and residents
* Managed the development, coordinating multiple trades and their interdependencies
* Built a multi-skilled team of 25 employees to open and run the venue

In July 2014, the venue opened and quickly established itself as the go-to gastro-pub in the area turning over £1mm in its first year.

**Company Dates**

Citigroup 08/2010 – 03/2013

Listed Derivatives Sales (Director)

1.

**Company Dates**

Morgan Stanley 10/1999 – 08/2010

Head of Specialised Algorithms (Vice President) 06/2006 – 08/2010

1.

**Technical Skills**

Solid working knowledge of C#, FIX, VBA/VB, MS Excel (RTD and COM integration), SQL, Bloomberg API, BQuant platform, Morgan Stanley’s Passport API and proprietary scripting language

Familiar with q/kdb, Python, CEP’s, QuickFIX, Unix, Scripting (VBS, bash)

**Education and professional qualifications**

FCA Approved Person (CF30) in 2003

Was qualified to trade on the majority of European exchanges (Equities and Listed Derivs)

1999 MSc in Information Technology (University of Teesside)

1998 BSc in Applied Science and Forensic Measurement (University of Teesside)