

The background of the slide is a dark blue field. It is decorated with a pattern of squares in various shades of blue and cyan. These squares are of different sizes and are scattered across the top and sides of the slide, creating a modern, digital aesthetic.

# **Firm collaboration: exploratory analysis of FVG companies network**

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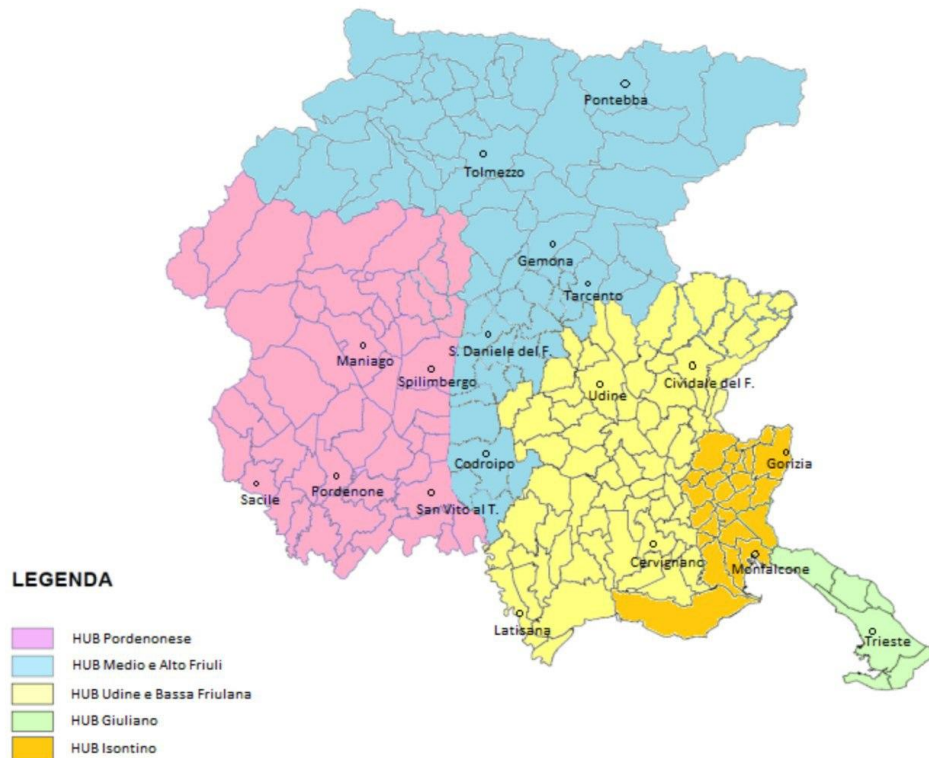


# DATASET

Firm collaborations between companies in FVG

# DATASET

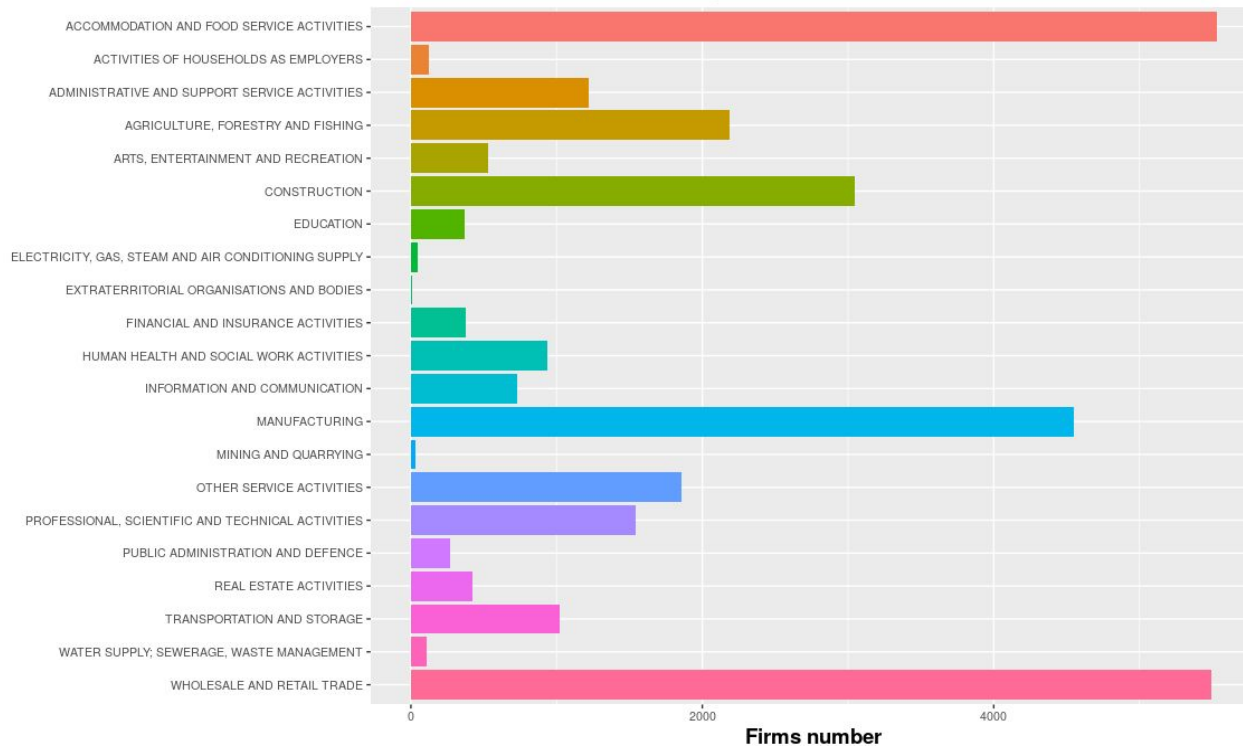
- **ATECO**, the national version of the EU NACE, a statistical classifications of economic activities.
- **SLL**, the national version of the EU Labour Market Areas (LMAs). **LMAs** are sub-regional geographical areas where the bulk of the labour force lives and works, and are usually different than administrative boundaries
- **Province**, which represent the institutional bodies of second level in the Italian Republic
- **HUB**, which are geographical areas that refers to different venues of "Agenzia regionale per il lavoro", the regional agency that offers labour services.



# DATASET ATECO

**Unbalance**  
towards food  
services, retail  
and  
manufacturing

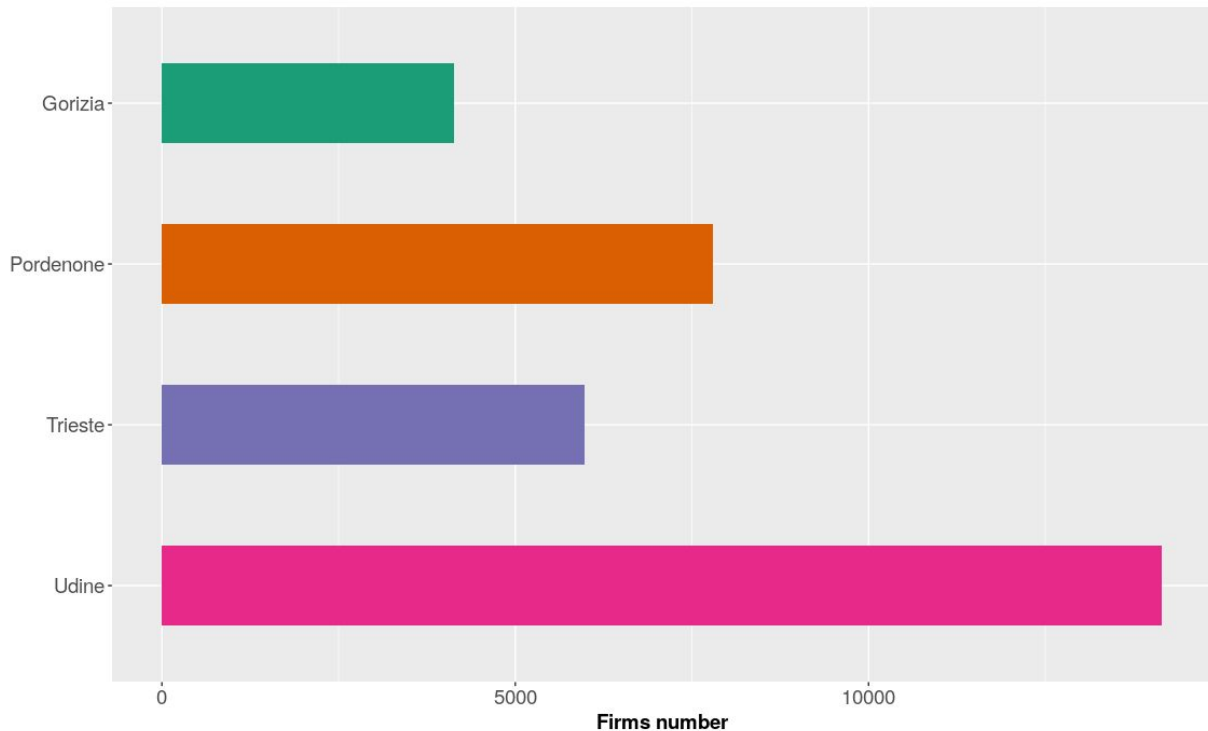
**Firms distribution among ATECO codes in Friuli-Venezia Giulia**



# DATASET PROVINCE

Most of the firms  
are located in  
**Udine** province,  
which is the most  
populated

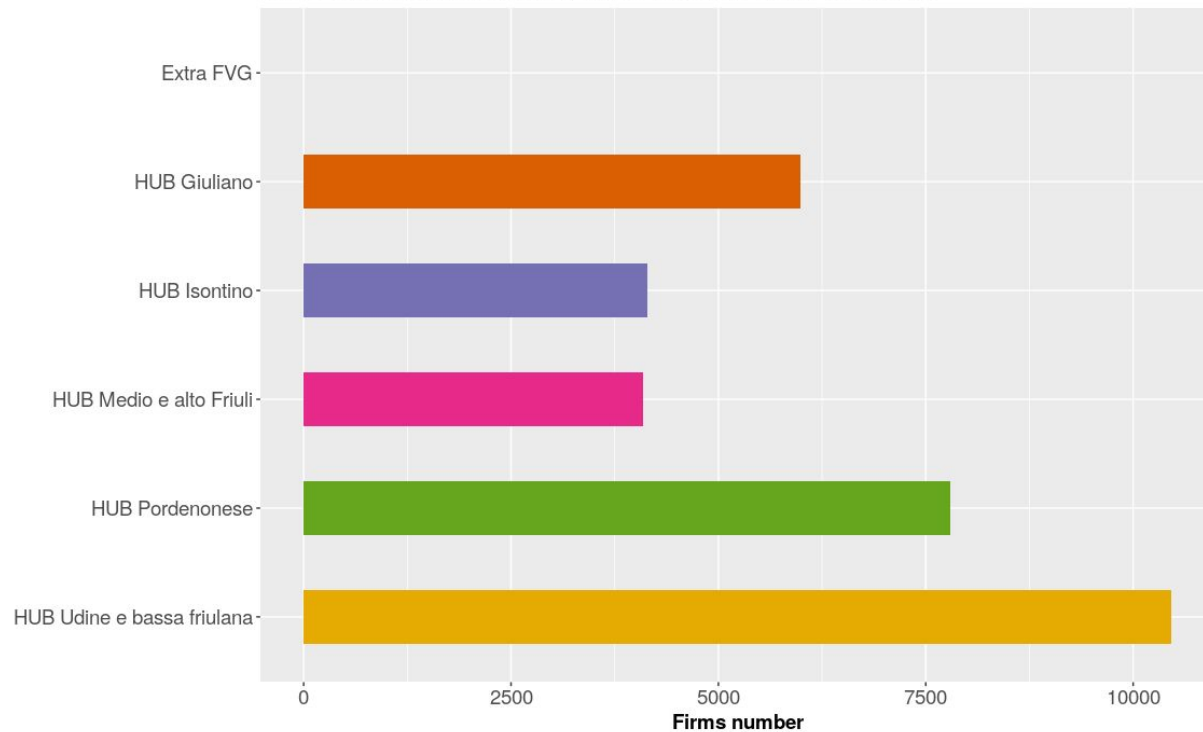
Firms distribution among province in Friuli-Venezia Giulia



# DATASET HUB

Extra FVG has  
only two firms

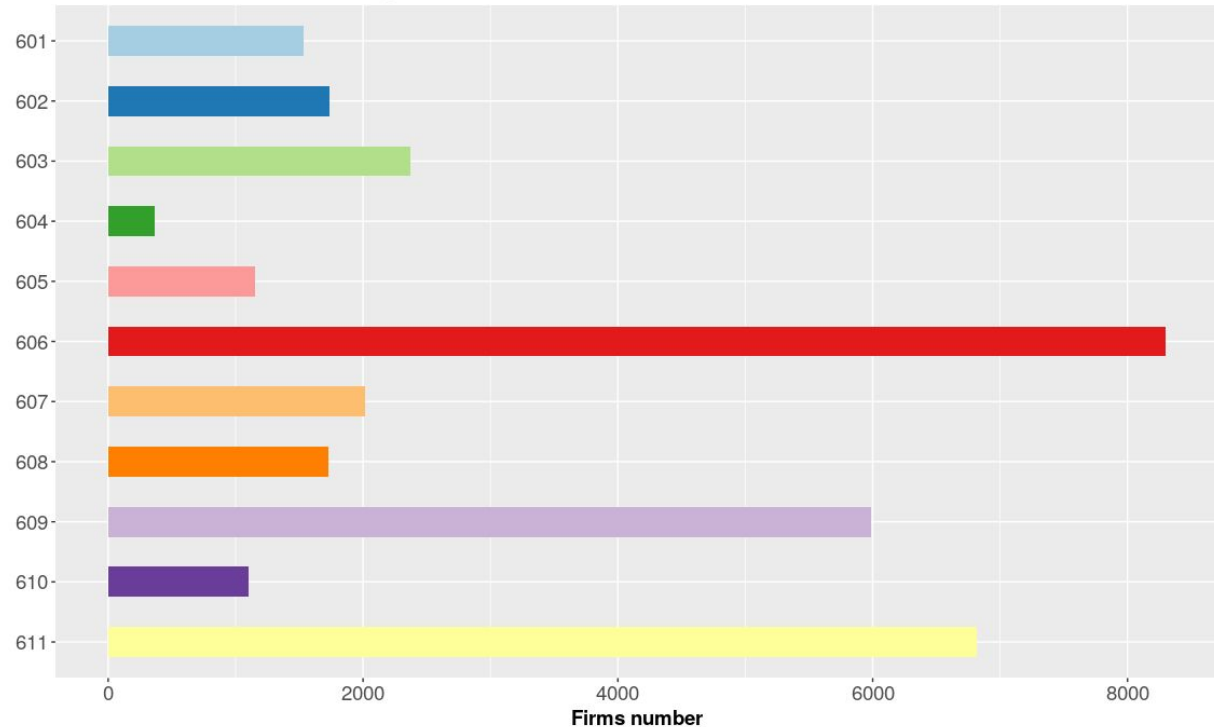
Firms distribution among hubs in Friuli-Venezia Giulia



# DATASET SLL

606 stands for  
Udine; 611 for  
Pordenone and  
609 for Trieste

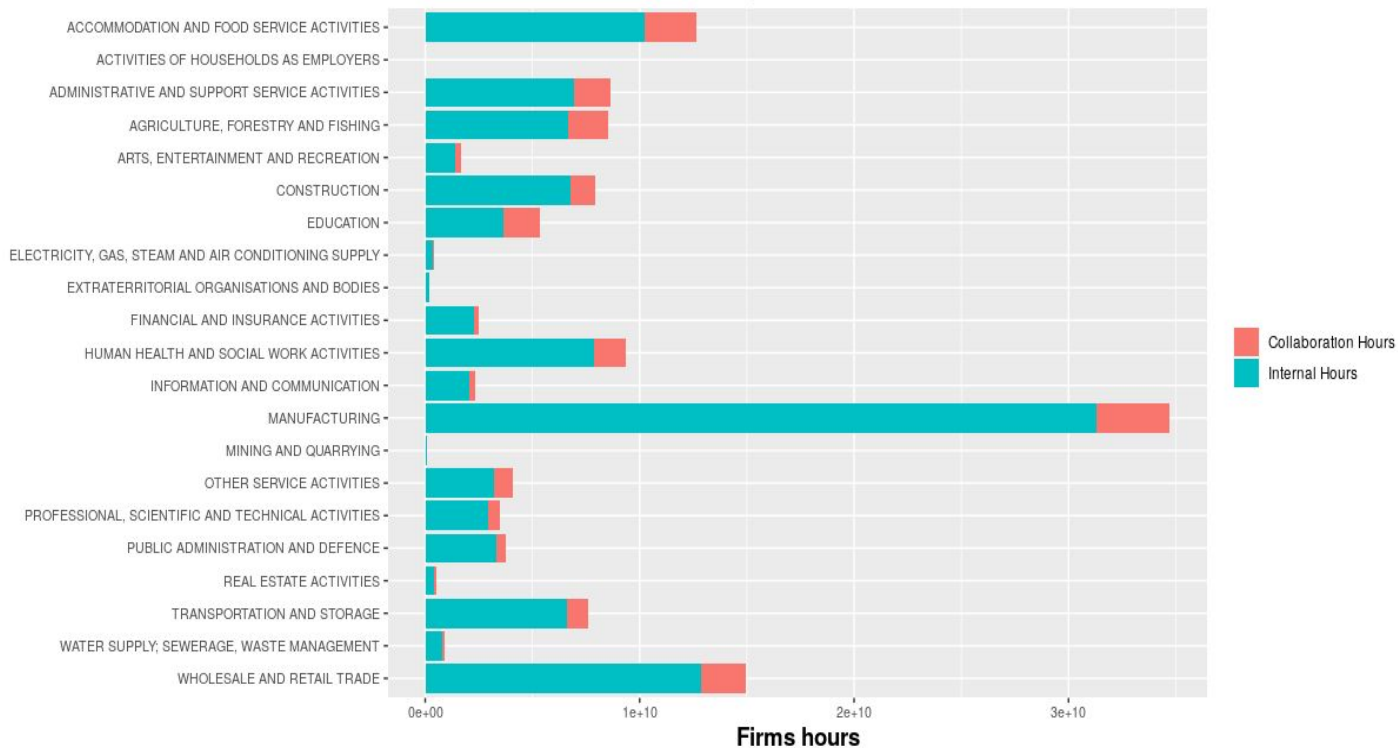
Firms distribution among SLL codes in Friuli-Venezia Giulia





# DATASET HOURS

Firms distribution among hours in Friuli-Venezia Giulia



There is an unbalance toward manufacturing, that is the 3th for number of firms.

# CLEANING PROCESS



## ATECO

Inexistent or more  
than one code



## HOURS

Lower than a  
threshold of 1760



## ISOLATES

Firms without  
collaborations

# CLEANING PROCESS

Step by step  
cleanup process

OPERATION	ORDER	SIZE
INITIALIZATION	32020	228352
— LOOPS	32020	196332
— ISOLATES	22616	196332
— WRONG ATECO	21131	123020
— HOURS < 1760	21017	122720
— ISOLATES	19981	122720

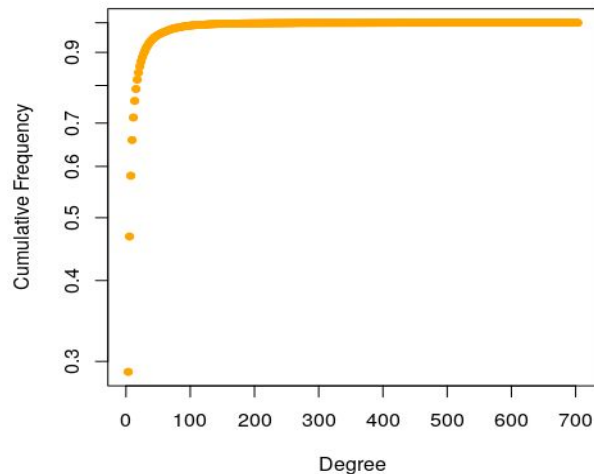


# NETWORK

Exploratory analysis

# EXPLORATORY ANALYSIS

- Full **one-mode** directed network with mutual weighted arcs
- Mutual **dyads** =  $N/2$ , others are null
- Density = 0.00031
- **Sparse** network as  $k \approx 6n$ , where  $k$  is the number of arcs and  $n$  the number of nodes
- Degree distribution is right skewed
- Centrality measures suggest clustering



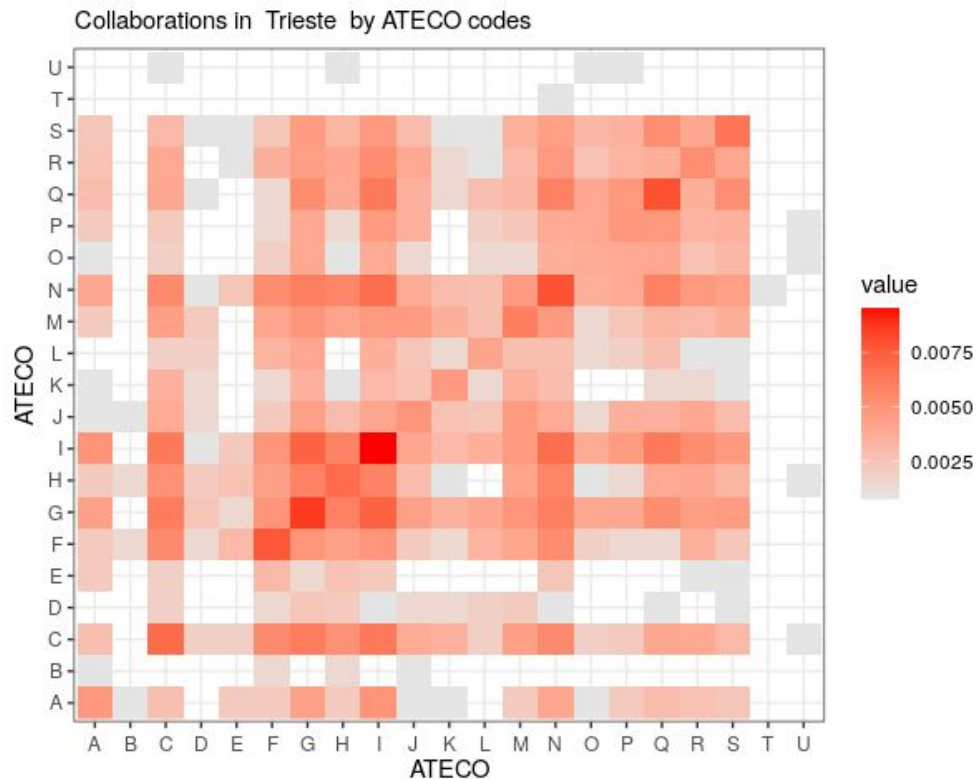
	MEAN	MEDIAN	MIN	MAX
DEGREE	12.28	6	2	704
CLOSENESS	1.191e-05	9.661e-06	3.294e-08	5.005e-05
BETWEENNESS	5.205e-05	0	0	0.230

# SOCIOMATRIX

- **Collaboration** matrix between firms from different province, aggregated by ATECO code.
- Collaboration are **dichotomized**, so  $ij$  is the sum of the number of collaborations between companies of ATECO codes  $i$  and  $j$ .
- Diagonal elements are the number of collaborations between companies of the same category.
- Matrix are **normalized** between 0 and 1 in order to improve readability through the heatmaps.

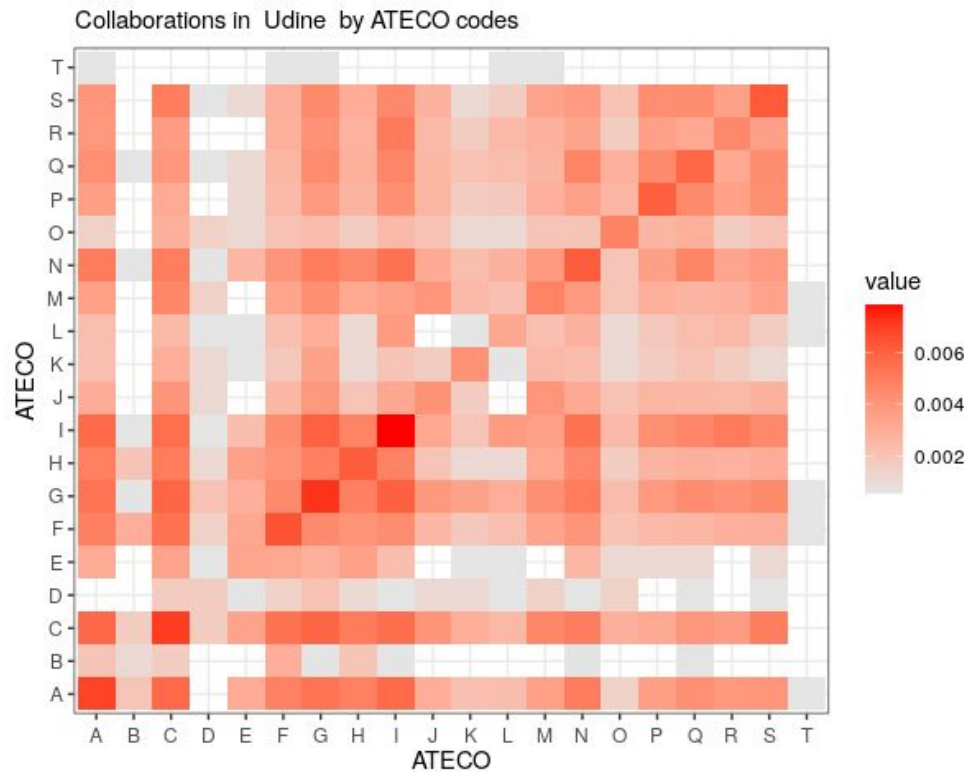
# SOCIOMATRIX TRIESTE

Further analysis  
involved the cell CF,  
which is the  
collaboration  
between  
manufacturing and  
construction  
companies



SOCIOMATRIX **UDINE**

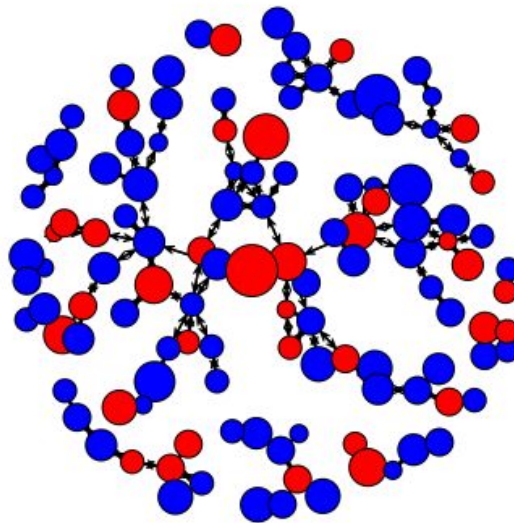
Further analysis involved the cell CG, which is the collaboration between manufacturing and retails companies





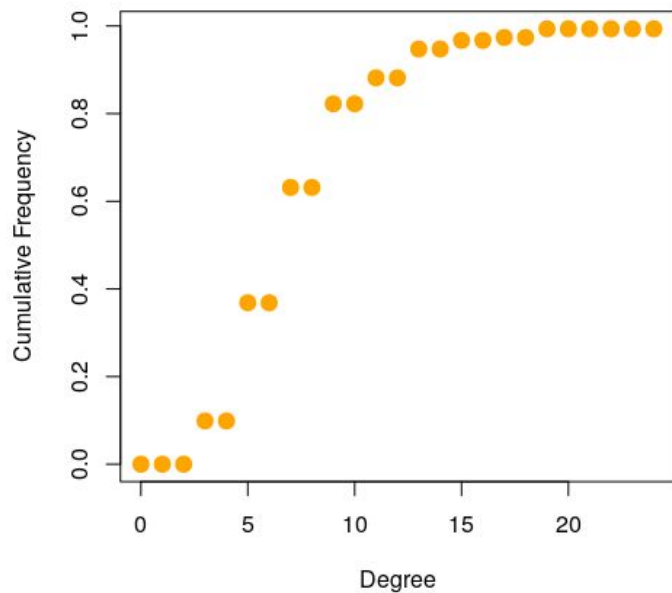
# SUBNETWORK TRIESTE

- Sparse network
- Size = 506
- Order = 152
- Manufacturing nodes = 47
- Construction nodes = 105
- Edge density = 0.022



MANUFACTURING ●  
CONSTRUCTION ●

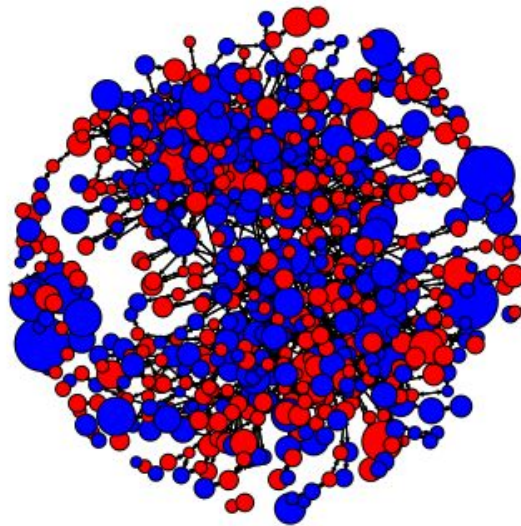
# SUBNETWORK TRIESTE



	MEAN	MEDIAN	MIN	MAX
DEGREE	6.658	6	2	24
CLOSENESS	$3.581e^{-06}$	$3.581e^{-06}$	$8.066e^{-07}$	$5.286e^{-06}$
BETWEENNESS	0.049	0.013	0	0.572

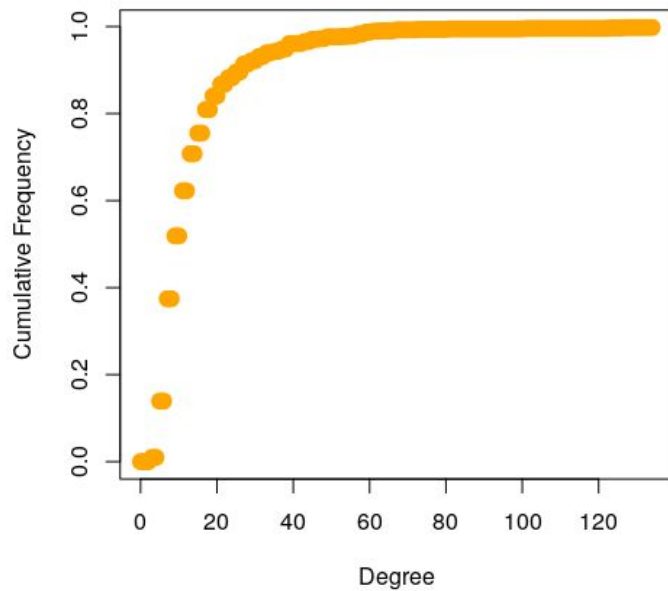
# SUBNETWORK UDINE

- Sparse network
- Size = 5996
- Order = 927
- Manufacturing nodes = 456
- Retail nodes = 471
- Edge density = 0.007



MANUFACTURING ●  
RETAIL ●

# SUBGRAPH UDINE



	MEAN	MEDIAN	MIN	MAX
DEGREE	12.94	8	2	134
CLOSENESS	1.011e <sup>-05</sup>	1.124e <sup>-05</sup>	1.124e <sup>-05</sup>	1.508e <sup>-05</sup>
BETWEENNESS	0.011	3.666e <sup>-04</sup>	0	0.366



# 03

## COMMUNITIES

Walktrap and Louvain algorithms



# COMMUNITIES DETECTION

## WALKTRAP

This method runs short **random walks** of few steps and uses the results of these random walks to merge separate communities in a bottom-up manner.

computation time is  $O(n^2 \log(n))$

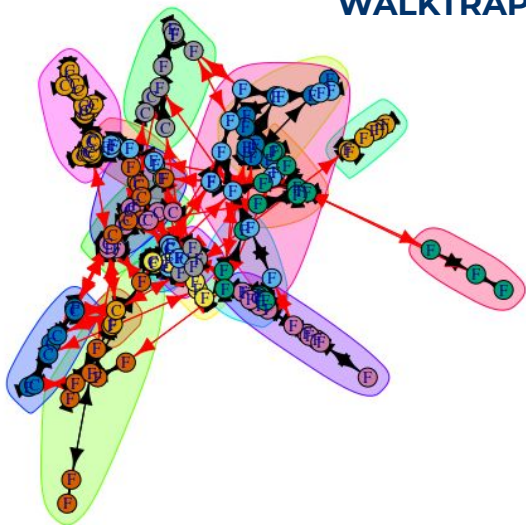
## LOUVAIN

Looks for "small" communities by optimizing **modularity** in a local way, it aggregates nodes of the same community and repeats iteratively until a maximum of modularity is attained.

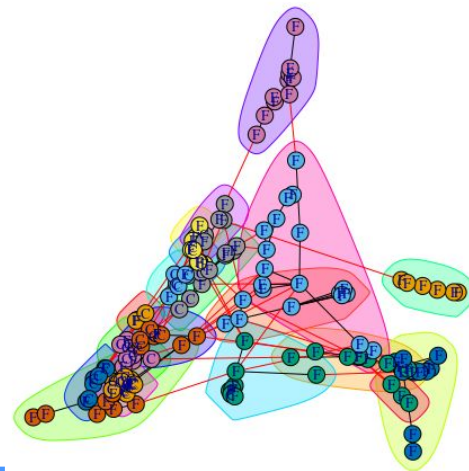
computation time is  $O(n^2 \log(n))$

# COMMUNITIES TRIESTE

WALKTRAP



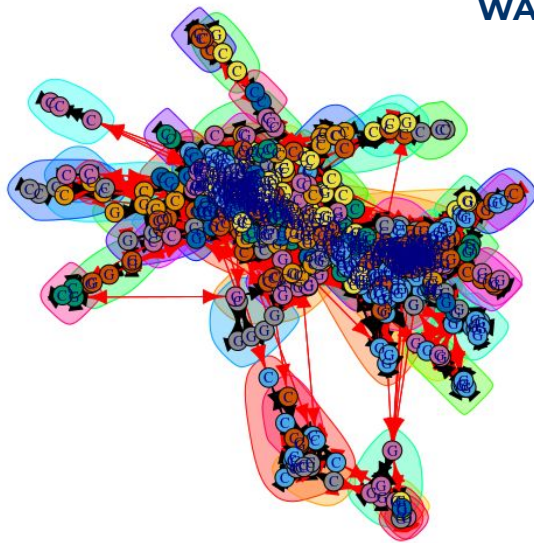
LOUVAIN



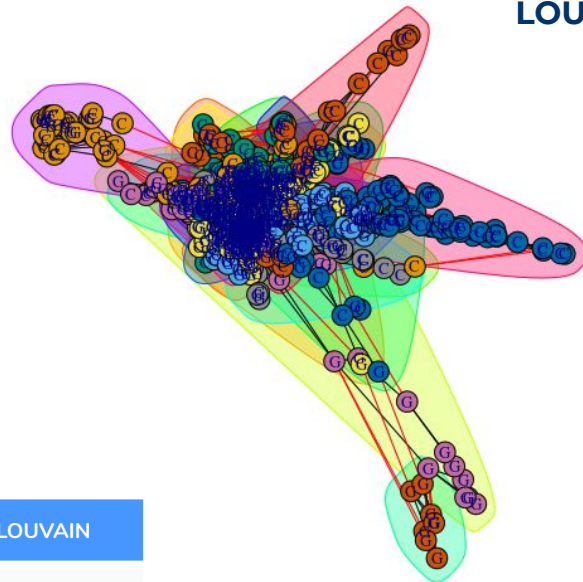
	WALKTRAP	LOUVAIN
MODULARITY	0.848	0.863
# COMMUNITIES	30	19

# COMMUNITIES UDINE

WALKTRAP



LOUVAIN



	WALKTRAP	LOUVAIN
MODULARITY	0.761	0.799
# COMMUNITIES	142	35



# 04

## ERG MODELS

Simulation on Trieste and Udine subnetworks

# ERG MODELS

1. baseline model in which only edges are used as covariate
2. homophily on ATECO codes as factor
3. extracted memberships from the Louvain clustering method as covariate, which should improve at least the intra-cluster edge placement without overfitting
4. Mutual parameter, which reproduce the graphs perfectly as mutuality is 1

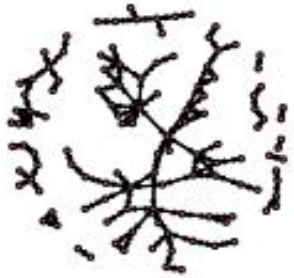
```
nu.01 <- ergm(nu~edges)

nu.02 <- ergm(nu~edges+nodematch("Ateco", diff=T))

nu.03 <- ergm(nu~edges+nodecov("mem"))

nu.04 <- ergm(nu~edges+nodecov("mem")+mutual)
```

# SIMULATIONS TRIESTE



SIMULATION				
#	1	2	3	4
AIC	2536	2539	2537	1835

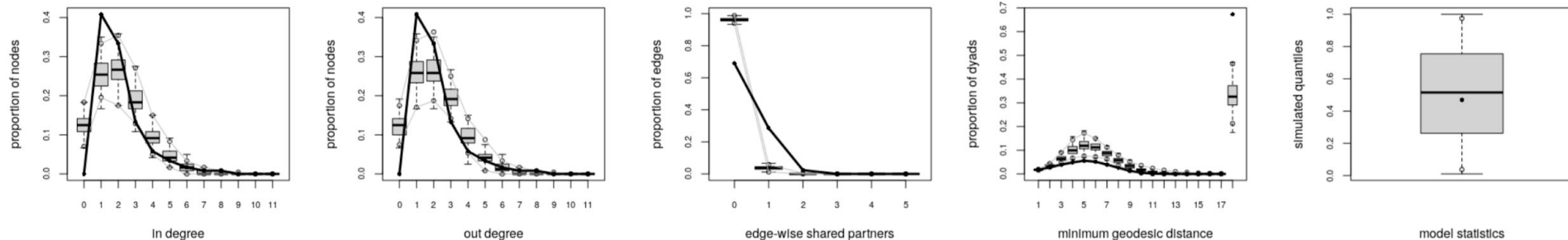
# SIMULATIONS UDINE



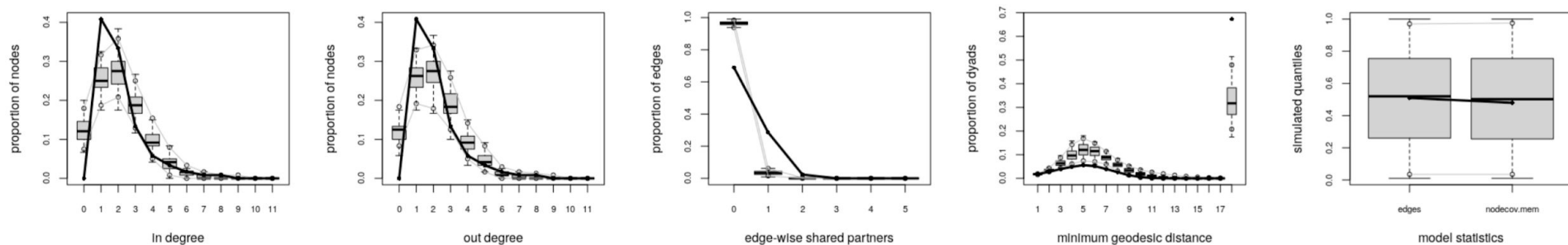
SIMULATION				
#	1	2	3	4
AIC	34281	34283	34285	27569

# GOF TRIESTE

## EDGES

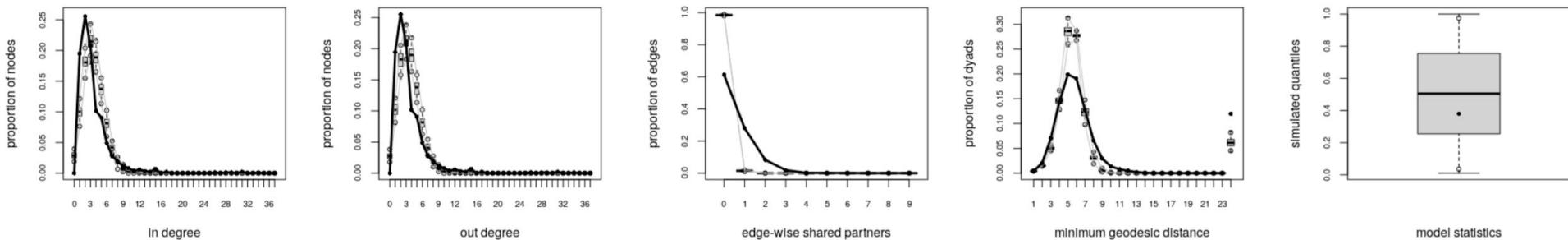


## EDGES, LOUVAIN MEMBERSHIP

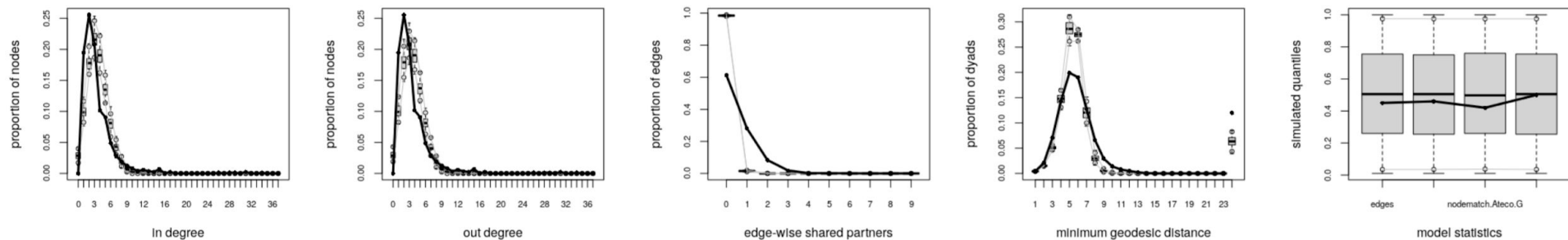


# GOF UDINE

## EDGES



## EDGES, ATECO HOMOPHILY, LOUVAIN MEMBERSHIP



# CONCLUSION

This work shows an approach to understand the relationships between firms of different sectors through their collaboration

The dataset is huge with a lot of information, but also incomplete and should be treated carefully.

Firms tends to collaborate in the same sector as shown in the sociomatrices

Community detection showed good results and a more thorough analysis can expose underlying patterns in companies partnerships

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THANK YOU