

INFORMS 2018

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INSEAD

Gatekeeping under Congestion: An Empirical Study of Referral Errors in the Emergency Department

Joint work with:

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Decision making in the ED

- Emergency providers make disposition decisions ~350,000 times/day in US EDs
 - Option 1: admit patient to hospital
 - Option 2: discharge patient home

→ ED physicians act as **gatekeepers** to inpatient beds
- Significant variation in admission rates (gatekeeping referral rates) across EDs:
 - Pines et al. (2013 MCRR): US ED admission rate varied from 9.8% to 25.8% at the 10th and 90th percentiles

Challenges for ED gatekeeping

- Emergency medicine: High levels of clinical uncertainty and variation in diagnostic accuracy
- Decision density high → can lead to elevated cognitive loading
 - Graber et al. (AIM 2005): cognitive factors contributed in 74% of cases of diagnostic error in the ED
- ED physicians under increasing time and workload induced pressure
 - US (1997 to 2007): ED visits grew at almost twice the rate of population growth
 - UK (1997 to 2012): ED visits grew by 47% compared to population growth of 10%

Research question

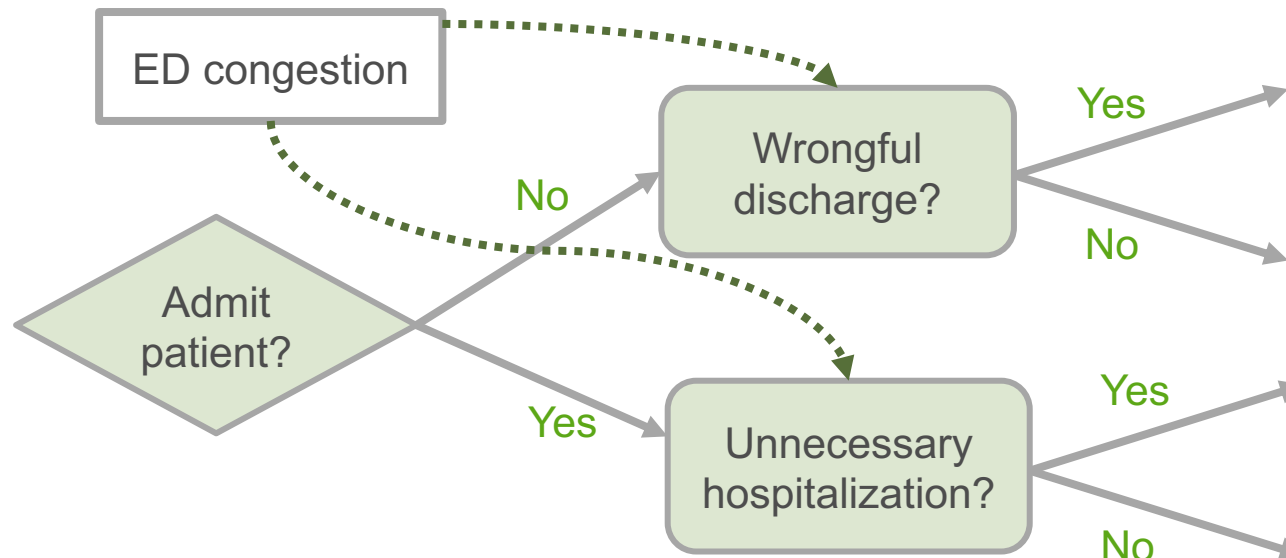
RQ1: How does congestion affect the accuracy of ED gatekeeping decisions?

- **Wrongful discharges** (false negative)
- **Unnecessary hospitalizations** (false positive)

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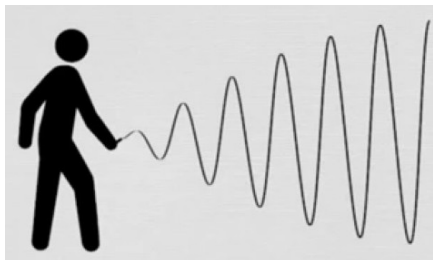
- Data from a large UK-based teaching hospital (2008-2013)
- Analysis sample includes all **adult** ED visits that resulted in admission or discharge
 - ~375,000 ED visits
 - ~250 patient visits per day
- Also have inpatient data corresponding to emergency admissions
 - ~ 110,000 admissions
 - 30% admission rate

Key variables

- **Congestion**
 - Percentage of capacity used
 - "Used" is equal to the ED census, time weighted over the hour after a patient arrives
 - "Capacity" is proxied by 95th %tile of the ED census, predicted using quantile regression
- **Wrongful discharges**
 - Patient discharged but revisits ED within 7 days and is then admitted to the hospital
 - *Revisits with a condition in the same diagnosis category as the previous visit*
 - Rare! 0.7% of ED visits and 1.0% of all patients discharged
- **Unnecessary hospitalizations**
 - Patient admitted to an inpatient unit and discharged within 24hrs without treatment
 - 4.3% of ED visits and 13.7% of all admissions
 - Change in rate indicative of change in likelihood of false admissions

The ED bullwhip

- **Moving from low congestion (-2s) to high congestion (+2s):**
 - Relative **increase** in both errors by 15%
 - Relative **increase** in unnecessary hospitalizations by 21%
 - Relative **decrease** in wrongful discharges by 17%
- **Bullwhip-type effect**
 - A surge in ED demand will lead to a relatively larger surge in unnecessary hospital admissions.



Why? Misaligned incentives

“No-one has ever been sued for admitting a patient to the hospital”

- The gatekeepers incentives are **misaligned** with the goal of protecting the specialist resource from overuse
- Congestion creates time pressure, and in cases of doubt ED physicians choose a policy of “safety first”, and admit rather than discharge

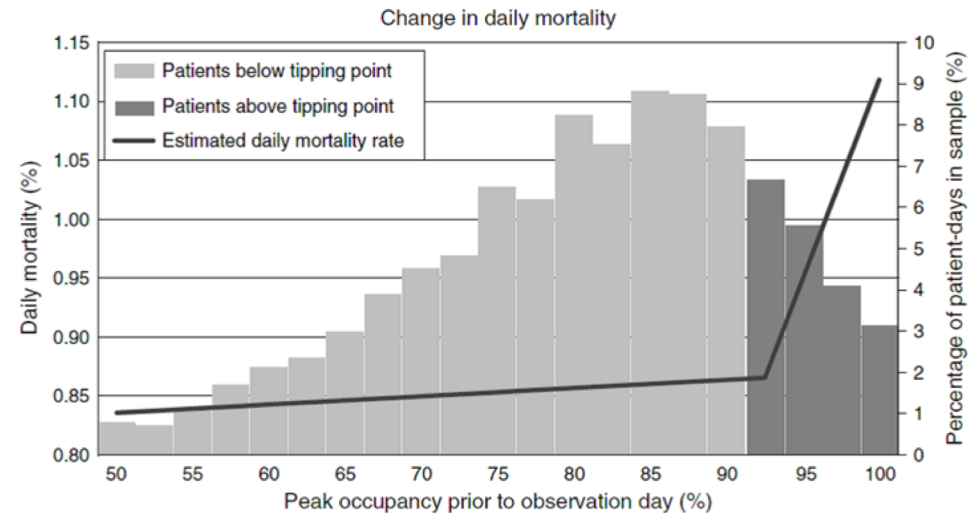
This has severe consequences!

- Hospitals are dangerous places
 - Lack of mobility → physical and mental deterioration
 - Adverse events → infections, falls, medication errors
- Hospital admission is expensive
- Capacity (e.g. beds) is limited
- Unnecessary admission exposes other patients to risk

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The Tipping Point Phenomenon

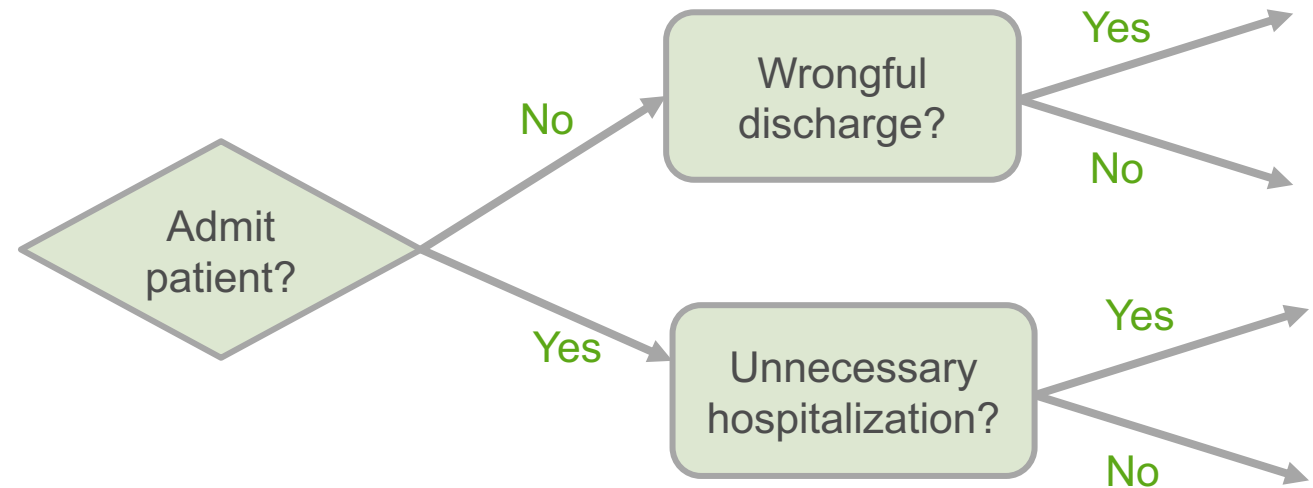


Kuntz et al. (Management Science 2015)

[~80,000 patients with STR,AMI,CHF,GIH,PNE,NOF]

Research question

RQ2: How can admission decisions be improved?

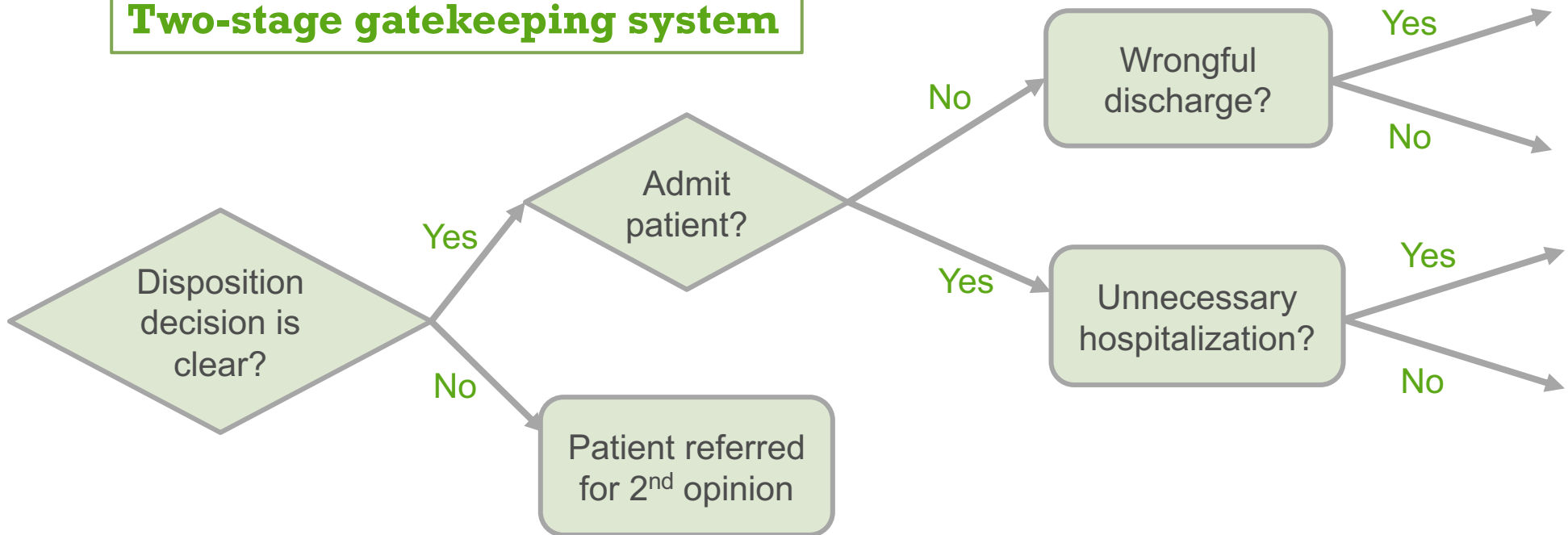


Single-stage gatekeeping system

Research question

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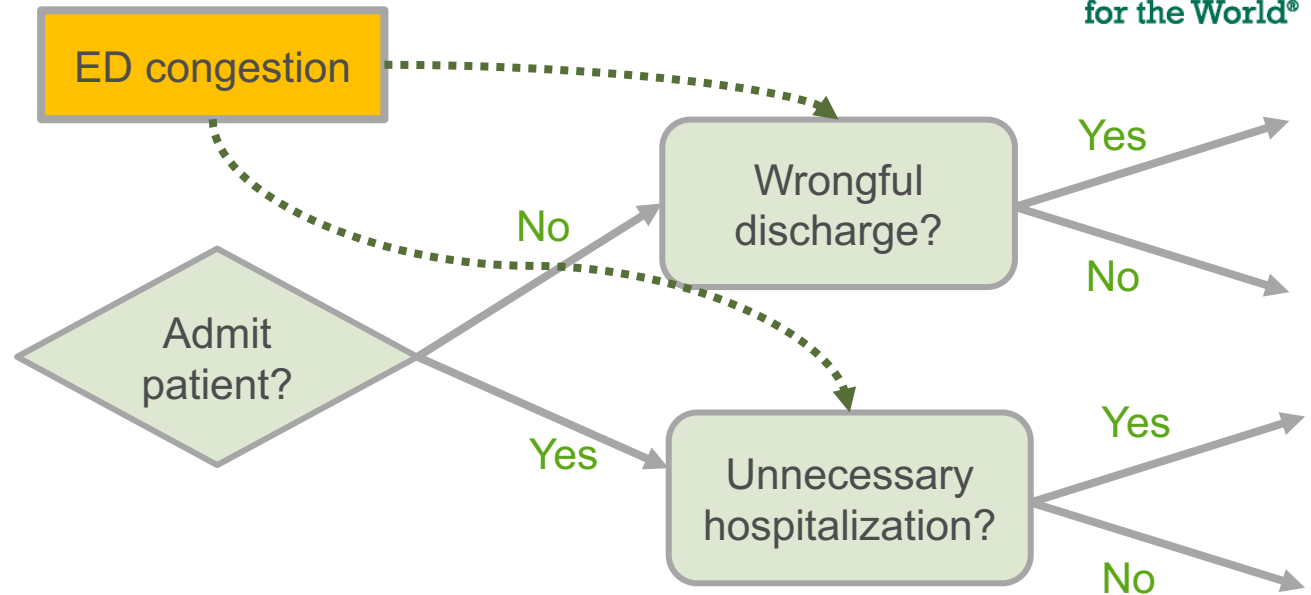
Two-stage gatekeeping system



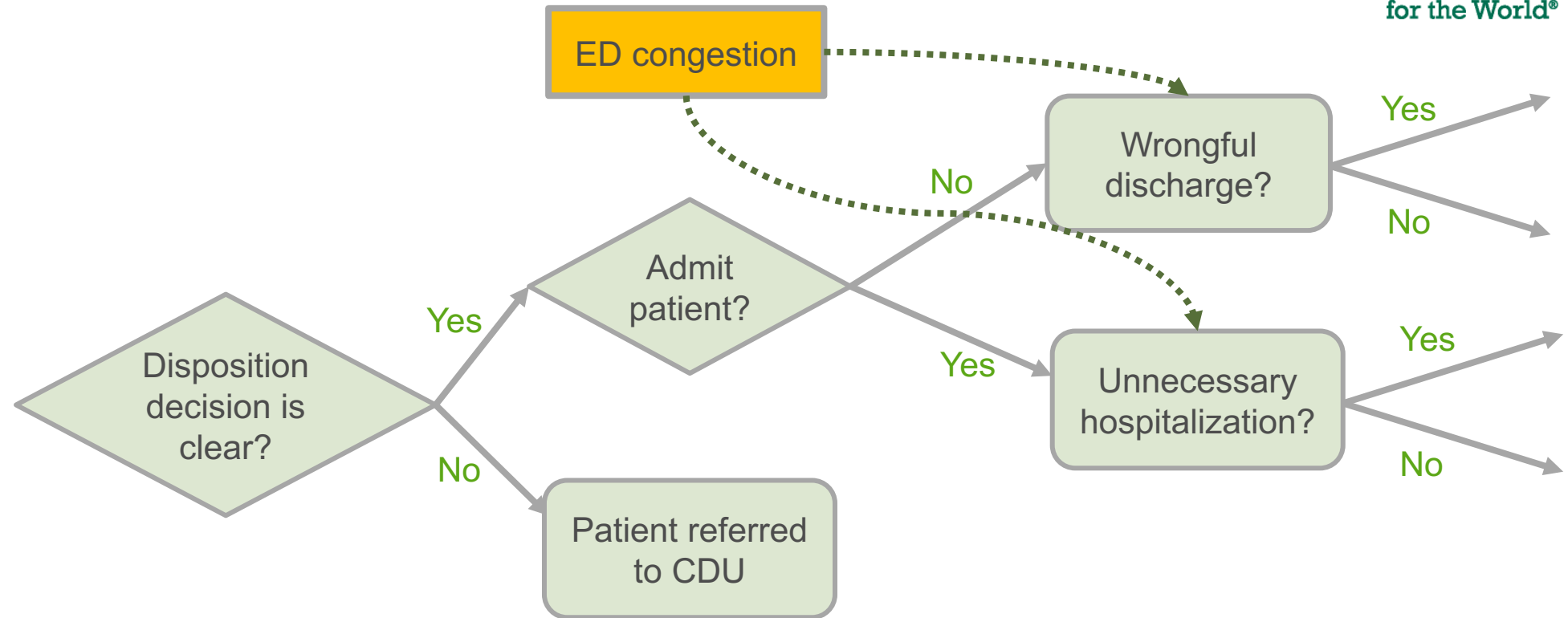
The Clinical Decisions Unit

- Dedicated bedded area, separated from the ED but organizationally integrated within the ED and staffed by emergency physicians and nurses
- Designed to provide further diagnostic evaluation, additional testing, and continuation of therapy for patients who require extra care
- Patients admitted to the CDU are expected to have symptom complexes that can be resolved within 6-24 hours
- At the end of their CDU stay, patients are either admitted or discharged
 - 10% of patients in our sample admitted to the CDU
 - 35% of patients admitted to CDU are subsequently admitted

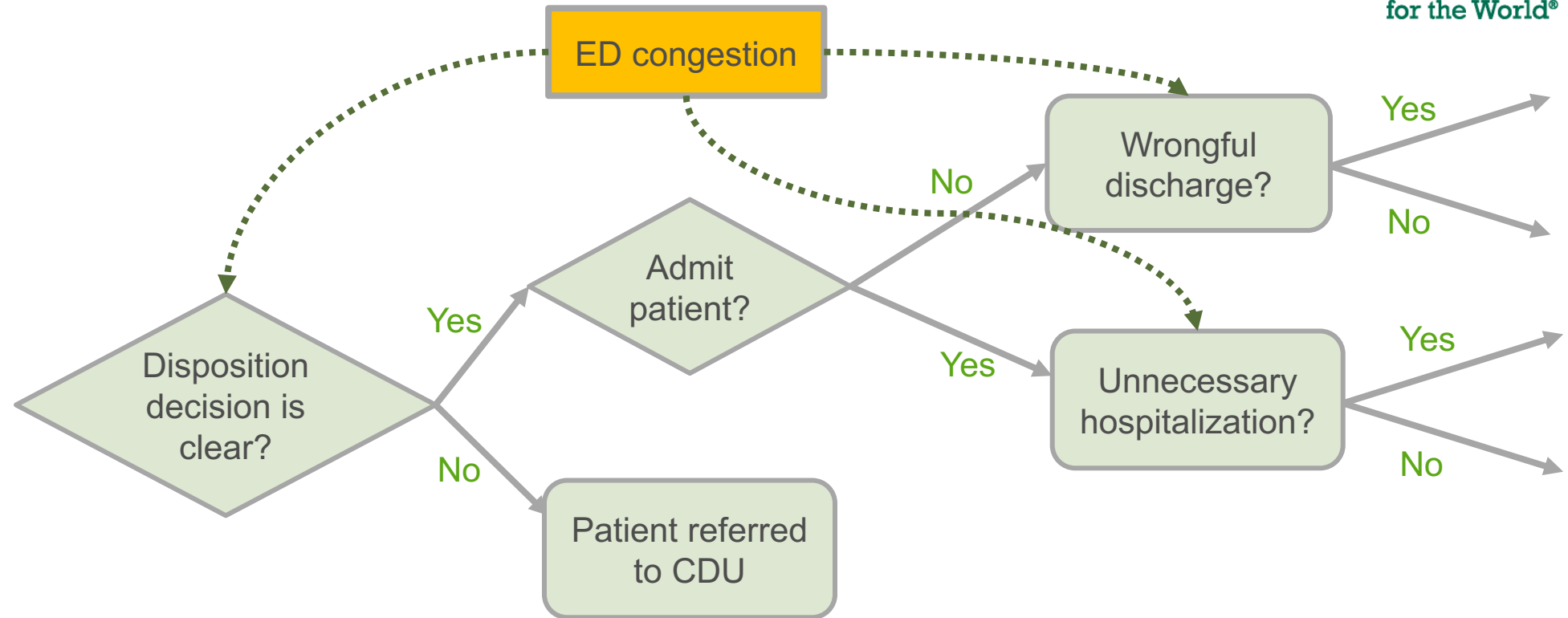
Modeling challenge



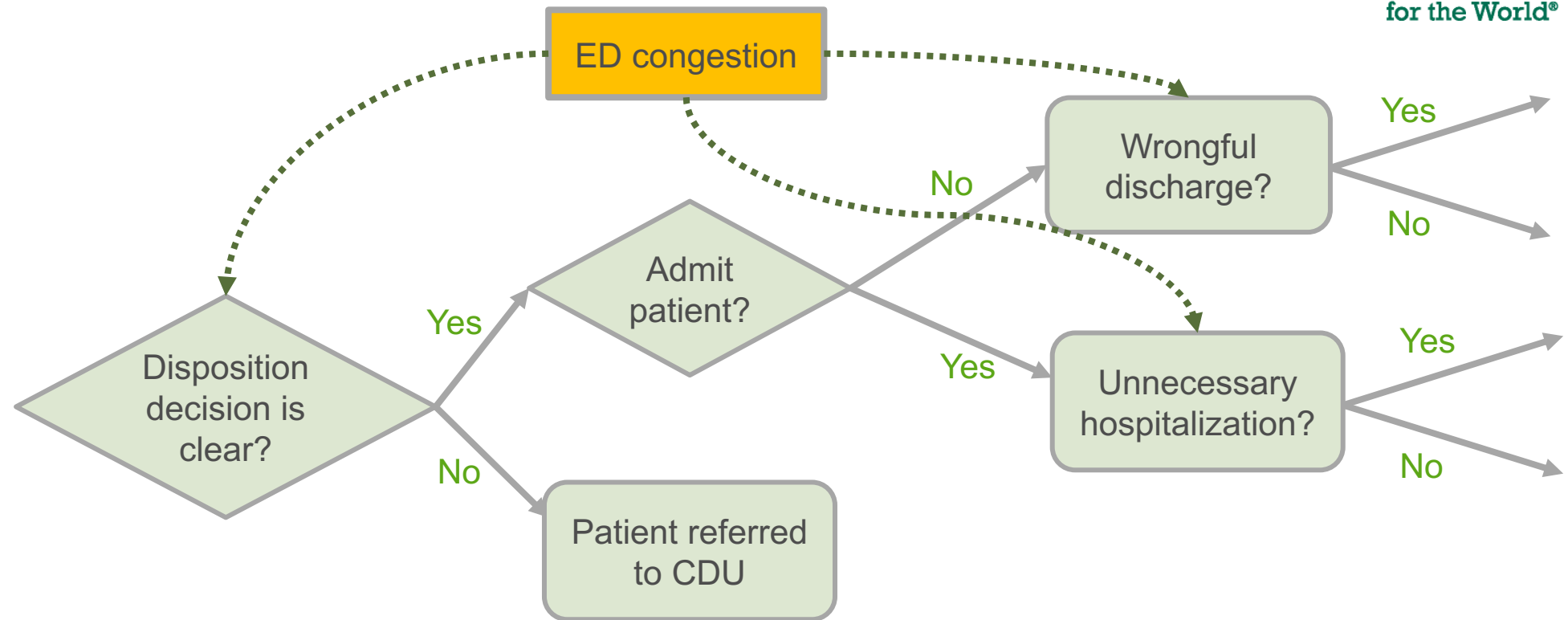
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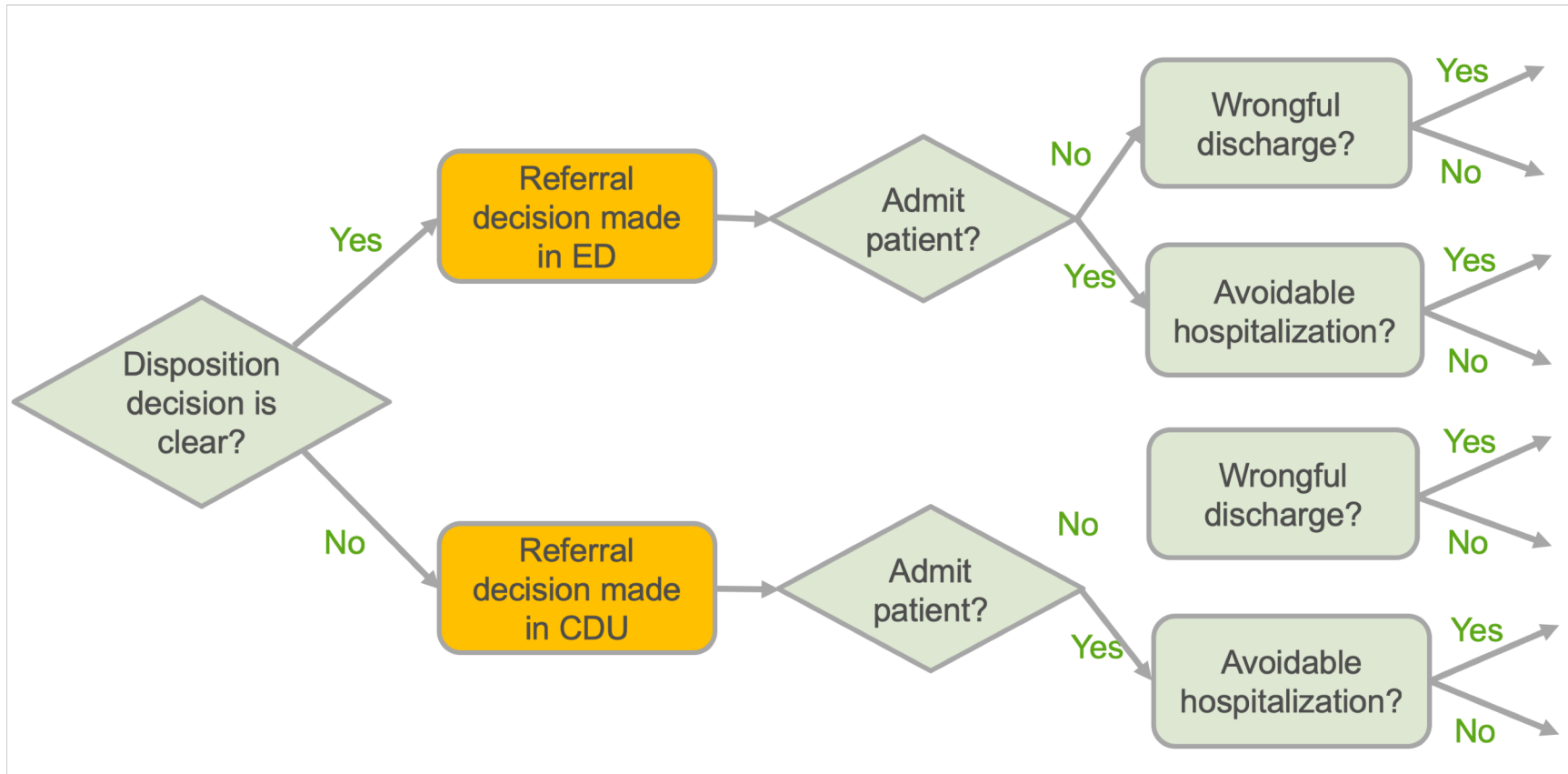
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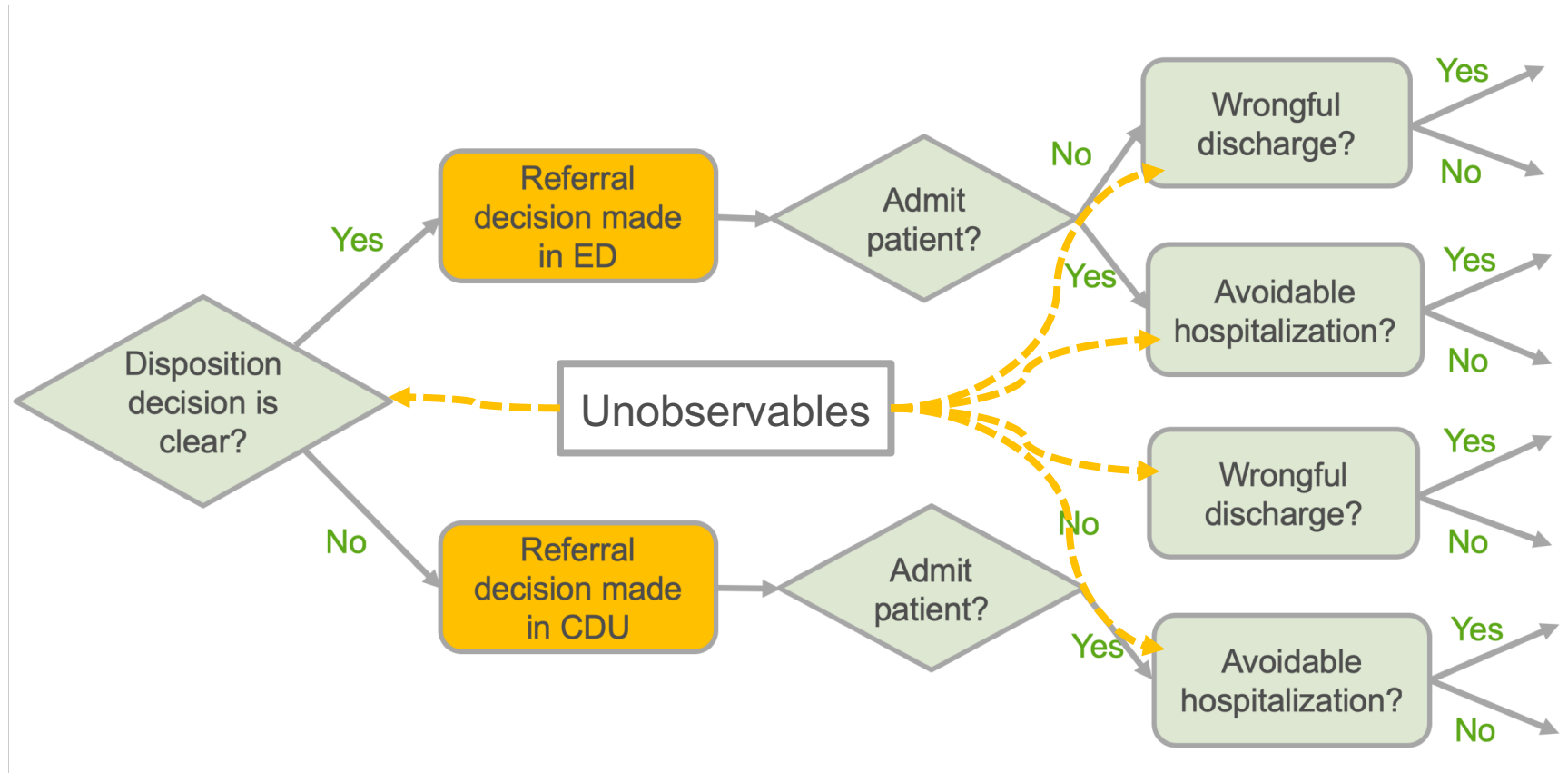
Heckman probit model
estimates the effect of congestion
as if there were no CDU

$$y_i^{\text{outcome}} = 1(\alpha + u_i\beta + x_i\gamma + \varepsilon_i > 0)$$
$$y_i^{\text{select}} = 1(\alpha' + u_i\beta' + x_i\gamma' + z_i\delta' + \varepsilon_i' > 0)$$
$$(\varepsilon_i, \varepsilon_i') \sim N \begin{pmatrix} 1 & \rho \\ \rho & 1 \end{pmatrix}.$$

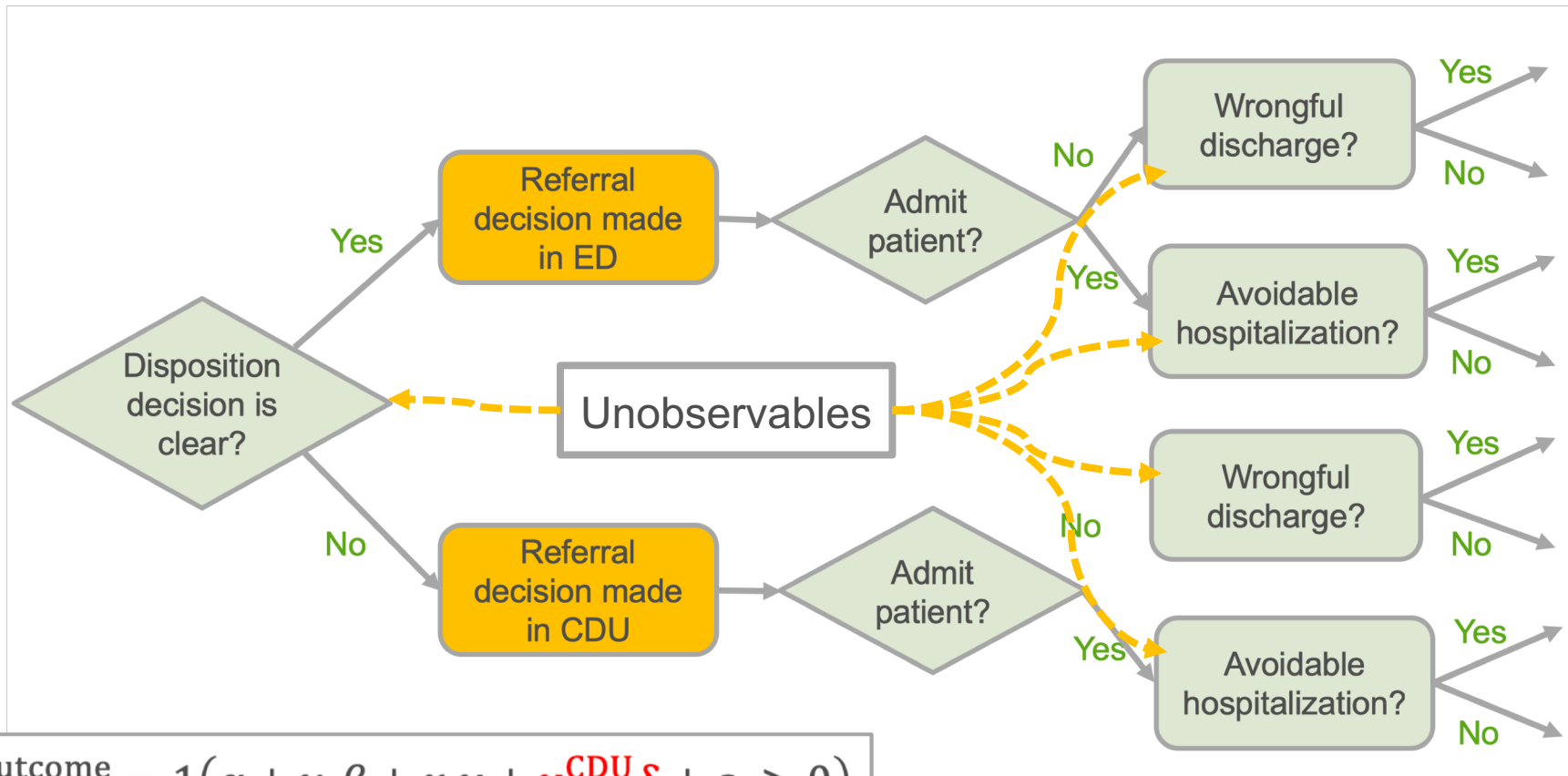
Two-stage gatekeeping system



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Two-stage gatekeeping system



$$y_i^{\text{outcome}} = 1(\alpha + u_i\beta + x_i\gamma + y_i^{\text{CDU}}\delta + \varepsilon_i > 0)$$

$$y_i^{\text{CDU}} = 1(\alpha' + u_i\beta' + x_i\gamma' + z_i\delta' + \varepsilon'_i > 0)$$

$$(\varepsilon_i, \varepsilon'_i) \sim N \begin{pmatrix} 1 & \rho \\ \rho & 1 \end{pmatrix}.$$

Bivariate probit model
estimates the effect of the CDU
on errors

Benefits of 2-stage gatekeeping

| | No patient routed through CDU | All patients routed through CDU |
|----------------------------|-------------------------------|---------------------------------|
| Avoidable hospitalizations | 4.9% | 2.3% |
| Wrongful discharges | 0.8% | 0.5% |

Avg. treatment effect (ATE)

- Avoidable hosp. = -2.7%
- Wrongful discharges = -0.33%

→ When patients routed through the two-stage system *both* errors go down

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Avg. treatment effect on the treated (**ATT**)

- Avoidable hosp. = -5.7%
- Wrongful discharges = -0.8%

→ ED physicians especially good at identifying patients who would benefit most from CDU second opinion

Accounting for the opportunity cost of CDU capacity

- **Counterfactual**

- Closing CDU would increase unnecessary hospitalizations from 4.3% to 4.9%
- But, could reallocate resources from the closed CDU to the ED
 - Would result in an approx. 20% decrease in congestion in the ED
 - And we also divert more experienced physicians to the ED
- Unnecessary hospitalizations would reduce from 4.9% to 4.6%

- **Why is CDU better than commensurate increase in ED capacity?**

- Extra capacity in ED is only useful during busy periods; CDU improves decisions all the time
- Extended service time in the CDU is provided only to those patients who benefit from it the most

- **Congestion effect**

- As congestion increases, risk profile of patients changes (endogeneity)
- Measuring congestion over different time windows (*2h, 4h, -1h*)
- Alternative definitions of unnecessary hospitalization (*12h, 48h, no diagnosis, a stay significantly shorter than other patients with same ED diagnosis*).
- Wrongful discharges measured over 3 days (instead of 7 days)
- Different Heckprobit model, where first stage is to make either an admit, refer to the CDU, or discharge decision.

- **Two-stage gatekeeping**

- 1:1 nearest neighbor matching
- Alternative definitions of unnecessary hospitalization and wrongful discharge, as above.

Thank you!

Questions?

The background of the slide is a green-tinted collage. At the top, a large crowd of people is seen from behind, looking towards a building. Below this, on the left, is a classroom scene with students sitting at desks, some looking at laptops. On the right, there is a modern building with large glass windows, and the word 'INSEAD' is visible on its facade in multiple locations. In the bottom left corner, there are silhouettes of three people in dynamic, athletic poses.

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