

### ALAMI Group Milestones and Achievements

2019

2020

- **REGISTERED** under the supervision of OJK as a Peer to Peer Coordinator

- Obtained a KAMI index certificate (Information Security) and ISO 27001

- Launched Peer-to-Peer Lending Platform



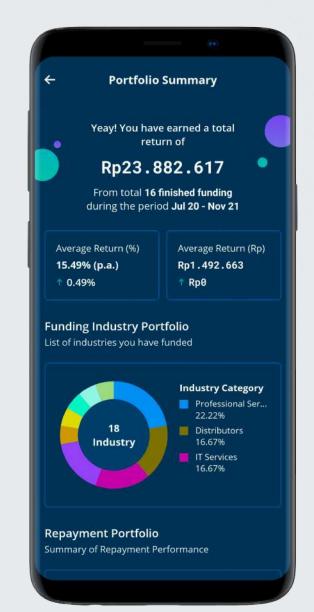
2022

## ALAMI Product Innovations, Technology, and Business Solution

We aim to create scalable, impactful, love-able products that give users a reason to stay and be retained. It is reflected in ALAMI's NPS 61.32%, higher than banking (37%) and other financial services (46%) industries.

#### ALAMI P2P App



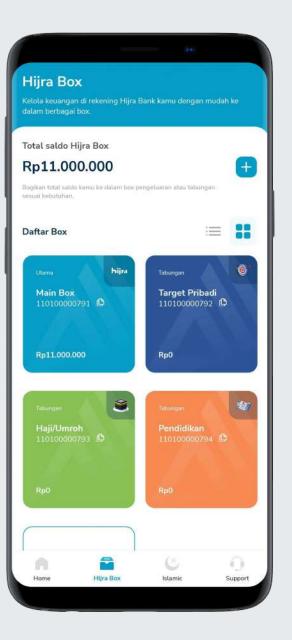


#### Why P2P Lending?

Adequate and accessible access
of financing = driving up economic
growth = ekonomi gotong royong
Facilitates underserved MSMEs
of financing through innovative
financial services to help them
grow







#### Why Digital Banking?

- 48% Indonesian >15 years of is still unbanked
- Mobile Centric, Inclusive, Faster
   to Innovate, Low Fees, Transparent,
   Easy to Use

## The Fast-Growing Islamic Fintech Platform in Indonesia.

ALAMI is an Islamic fintech to provide various financial services, focuses on providing access of finances to impactful sectors at large, at scale.

Licensed by









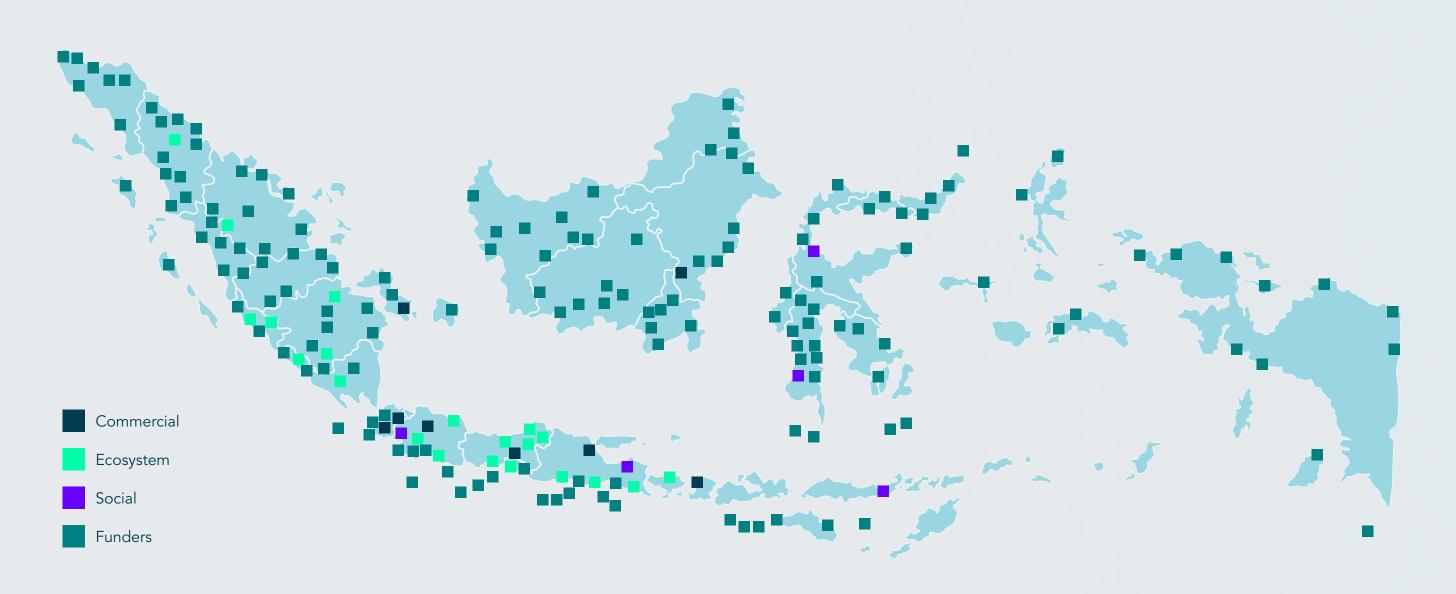


Awards









#### ALAMI in 482 cities, 34 Provinces

60.00+
Registered Funders
in ALAMI Platform

7.803+
SMEs Projects Funded

IDR 1.6 trillion

total disbursement with

0% NPF

## The Economic and Social Impact We Continue to Create.

We aim to broaden the access to Islamic finance, allow people to obtain funding through easy-to-use tech that adheres to Islamic principles & creates positive impacts.

Our Valuable Partners











Over

400%

of Annual Growth on Active Funders

28.715

New Job Opportunities Generated from IDR 196 billion Financing to Outsourcing Companies

500%

Annual Growth on Transaction Volume of Disbursement

>1000 Fish Farmers

Received Additional Working Capital

IDR 115.2 billion

Financing Worth of

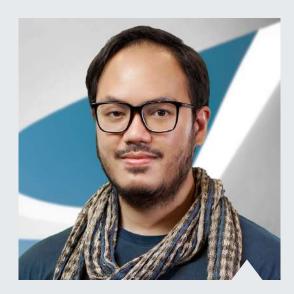
>IDR 1.29 trillion

Fish Product Sales & Informal Jobs

# In The Journey to Create a Leading Islamic Fintech to Boost the Welfare of Our Society.

Talented people behind
ALAMI Group come from
multiple backgrounds and
experiences whose spirits to
dignify the Islamic Finance.

#### The Co-Founder



**Dima Djani**Chief Executive Officer



**Bembi Juniar**Chief Business Officer



Harza Sandityo
Chief Operation Officer

#### The Advisor(s)



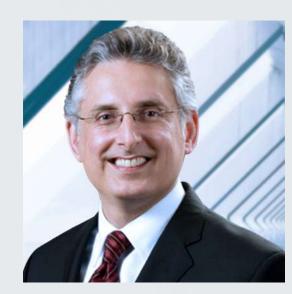
Mulya E. Siregar



**Dian Triansjah** 



Pandu Sjahrir



**Aamir Rahim** 

#### **Our Investors**











Sharia First



Strive for Excellence



Receptive to Feedback



Best Ideas Win



**Bold Mission** 



Think & Act
Like Owners



Customers Obsessed

## ALAMI 7 Core Values

At ALAMI, our values are the deeply ingrained principles that guide all of a company's actions and serve as our cultural cornerstones.

#### **Barakah Culture**

Maximise the impact of our output

#### #Bye5

4 days a week is enough. We focus on the most impactful and meaningful target.

#### #GrowEverywhere

We trust everyone can deliver the best from everywhere.

#### #BirrulWalidainAllowance

Allowance package for squad's parents as a good deed and a devotion to them.

## **Ecosystem** of ALAMI Group as the Leading Fintech Platform in Indonesia

#### Islamic Financial Inclusion

#### P2P Lending Platform

brings together Beneficiaries and Funders through an advanced technology with fair and transparent system.

#### Sharia-Compliant Digital Bank

to answer the daily needs of Muslims for banking and financial services.

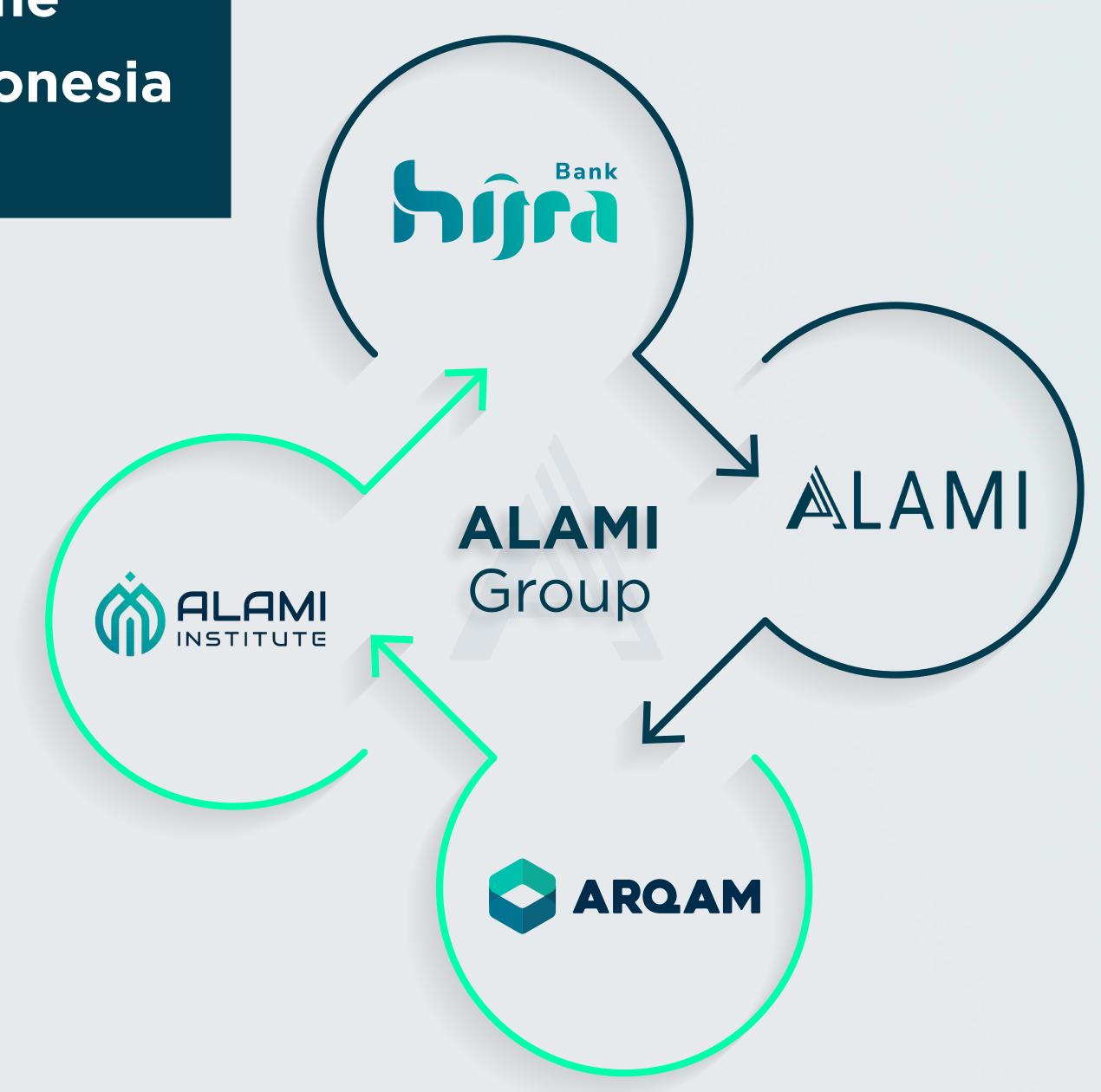
#### Islamic Financial Literacy

#### **Accelerator Program**

for high-potential Muslim entrepreneurs/startup and MSMEs that combines of training, knowledge-sharing, access to working capital and markets.

#### A think-tank institution

to promote the growth of Islamic finance with robust understanding and its adoption through innovation research, dialogue, literacy programs, and tech development.





The Growth of Halal Financial Industry

US\$2.891tn > US\$3.271tn (2019)

\*3.1% CAGR

Muslim Population in Indonesia

+231 million

out of 275 million Muslim in ASEAN live in Indonesia

(The Royal Islamic Strategic Studies Centre, the Muslim 500, 2021)

MSMEs Financing Gap

\$165 billion

demand for credit by MSMEs & only \$57 billion is currently available (IFC; WB, 2019)

## Revolutionizing Sharia Finance Industry through Technology.

Indonesia and other ASEAN countries show a promising future for Halal Fintech and Ecosystem with significantly growing financing needs from MSMEs too.

30%

formal financing for MSMEs expected to be provided by financial sectors by 2024

IDR 39.130 trillion

projected value of digital bank transactions in Indonesia for 2021

#### **ARQAM Accelerator**

We support early-stage Muslim entrepreneurs/start-up through coaching, systematic business skills training, and opportunity to get mentorship supports without equity for selected start-up.

Impacts from the 1st Batch



+1,300
Muslim Entrepreneurs



40 Mentors



+20
Communities

Challenges for MSMEs to Scale Up

53%

**Needs of Marketing Skills** 

Solutions We Offer

Mentorship

Program

56%

**Cash Flow Management** 

**Business Skills** 

**Training** 

71%

**Lack of Business Capital** 

Financing

**Supports** 

Inspires. Supports. Empowers.

#### **ALAMI Institute**

ALAMI Institute works to improve the literacy index, the growth level of adoption of Islamic finance through dialogue, program and financial tech development.

#### What we are working on at?







Literacy



Research

#### LOW SCORE IN SHARIA LITERACY & GLOBAL INNOVATION INDEX

16,3
Bank Indonesia Sharia
Literacy Index 2021



16 out of 100 Indonesian
Understand Sharia
Economy

(BI Survey, 2021)

8,93%
OJK Indonesia Islamic
Financial Literacy Index

(Sharia Economic Outlook, OJK, 2020)



Lower than conventional index of

38,03%

(SNLIK, OJK, 2020)

Indonesia

Ranks 85

out 131 Countries in 2020



Scores 26,49
Median 30,94

(Global Innovation Index 2020)

