

Nomor : B/ OG 1 /KEU/112023
 Lampiran : 1 (satu) Berkas

(5 November 2023)

Kepada Yth.

1. Direktur Utama DPK BPJS Ketenagakerjaan
 2. Direktur Utama PT Samudera Nayaka Grahaunggul
- Selaku Pemegang Saham PT Nayaka Era Husada

Di

Tempat

Perihal : Revisi Usulan RKAP Tahun 2024

Menunjuk surat Direktur Utama BPJS Ketenagakerjaan selaku Pemegang Saham PT Nayaka Era Husada nomor :DPK-BPJSTK/1198/DI/112023, tanggal 10 November 2023, Perihal : Hasil Pembahasan Presentasi Awal RKAP Tahun 2024 dengan ini disampaikan sebagai berikut :

1. Usulan Revisi RKAP Tahun 2024

| Keterangan | RKAP 2023 | <i>Unaudited 2023</i> | RKAP 2024 | <i>dlm Juta Rupiah</i> |
|--------------------------|---------------|---------------------------|---------------|------------------------|
| | | | | Pertumbuhan (%) |
| Pendapatan Usaha | 284.990 | 243.847 | 279.522 | 14,63 |
| Beban Jaminan | 224.455 | 192.330 | 212.336 | 10,40 |
| Beban Usaha | 45.281 | 41.387 | 52.662 | 27,24 |
| Laba Usaha | 14.539 | 10.130 | 14.524 | 43,38 |
| Laba Bersih | 11.094 | 8.217 | 11.966 | 45,61 |
| Laba Komprehensif | 10.094 | 8.217 | 11.966 | 45,61 |
| <i>Claim Ratio</i> | 78,76% | 78,05% | 75,96% | (2,68) |
| <i>Cost Ratio</i> | 15,89% | 16,97% | 18,84% | 11,02 |
| Belanja Modal | 12.306 | 11.417 | 15.015 | 31,52 |

2. Data-data Pendukung terlampir.

Demikian disampaikan atas persetujuannya diucapkan terima kasih.



Tri Candra Kartika
 Direktur

Tembusan :

Yth Dewan Komisaris PT Nayaka Era Husada

RENCANA ANGGARAN PERUSAHAAN TAHUN 2024

KONSOLIDASI

PT. NAYAKA ERA HUSADA

| KETERANGAN | TAHUN 2022 | TAHUN 2023 | | | | | | TAHUN 2024 | | | % % | |
|--|------------------------|------------------------|--------------|------------------------|--------------|------------------------|--------------|------------------------|--------------|--------------|--------------|--|
| | | ANGGARAN | RATIO | REAL S/D SEPT | | PROY s/d DES | RATIO | PENGAJUAN RKAP | RATIO | % PENC | + / - | |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11=7:3 | 12=9:7 | |
| PENDAPATAN | | | | | | | | | | | | |
| Pendapatan JPK Nayaka Bilateral | 2.185.718.028 | 4.214.865.000 | | 1.184.909.380 | | 1.448.816.380 | | 2.478.559.714 | | 34,37 | 71,07 | |
| Pendapatan JPK Nayaka Eksekutif | 158.899.017.115 | 168.392.781.451 | | 119.271.803.256 | | 158.693.409.116 | | 167.299.680.600 | | 94,24 | 5,42 | |
| Pendapatan Klinik | 71.419.329.457 | 95.399.884.163 | | 59.155.446.191 | | 79.754.551.854 | | 99.765.810.986 | | 83,60 | 25,09 | |
| Pendapatan TPA | 589.552.684 | 3.638.765.037 | | 414.239.900 | | 589.106.958 | | 1.396.120.800 | | 16,19 | 136,99 | |
| Pendapatan ASO | 1.339.203.152 | 4.008.496.989 | | 1.106.894.643 | | 1.475.859.524 | | 1.526.870.608 | | 36,82 | 3,46 | |
| Pendapatan Co Insurance TPA | 847.434.500 | 944.320.800 | | 599.557.750 | | 829.119.733 | | 1.410.720.000 | | 87,80 | 70,15 | |
| Pendapatan MCU | 6.540.743.384 | 8.390.480.654 | | 1.047.228.346 | | 1.056.272.346 | | 5.644.630.354 | | 12,59 | 434,39 | |
| JUMLAH PENDAPATAN | 241.820.998.320 | 284.989.594.095 | | 182.780.079.466 | | 243.847.135.910 | | 279.522.393.062 | | 85,56 | 14,63 | |
| BEBAN JAMINAN PELAYANAN KESEHATAN | | | | | | | | | | | | |
| Beban JPK Paket Bilateral | 1.371.410.135 | 3.182.223.075 | 75,50 | 596.373.523 | 50,33 | 724.508.033 | 50,01 | 1.352.669.314 | 54,57 | 22,77 | 86,70 | |
| Beban JPK Nayaka Eksekutif | 139.867.785.507 | 137.398.152.976 | 81,59 | 103.705.584.467 | 86,95 | 134.112.263.089 | 84,51 | 138.477.640.044 | 82,77 | 97,61 | 3,26 | |
| Beban Klinik | 37.135.880.074 | 74.411.909.649 | 78,00 | 41.740.650.858 | 70,56 | 56.250.582.687 | 70,53 | 67.212.226.862 | 67,37 | 75,59 | 19,49 | |
| Beban TPA | 17.760.704.247 | 2.749.851.502 | 60,00 | 401.956.150 | 39,65 | 482.353.777 | 34,01 | 777.798.400 | 27,71 | 17,54 | 61,25 | |
| Beban MCU | 4.303.699.288 | 6.712.384.523 | 80,00 | 756.309.257 | 72,22 | 760.614.553 | 72,01 | 4.515.704.283 | 80,00 | 11,33 | 493,69 | |
| JUMLAH BEBAN JAMINAN PELAYANAN KESEHATAN | 200.439.479.250 | 224.454.521.725 | 78,76 | 147.200.874.255 | 80,53 | 192.330.322.139 | 78,87 | 212.336.038.903 | 75,96 | 85,69 | 10,40 | |
| BEBAN CADANGAN TEKNIS | | | | | | | | | | | | |
| Beban Cadangan Teknis JPK Nayaka | 128.910.317 | 714.038.210 | | | | - | | | | | | |
| Beban Cadangan Teknis Co Insurance TPA | - | 790.923 | | | | - | | | | | | |
| JUMLAH BEBAN CADANGAN TEKNIS | 128.910.317 | 714.829.133 | | | | - | | | | | | |
| LABA (RUGI) KOTOR | 41.252.608.752 | 59.820.243.235 | 20,99 | 35.579.205.212 | | 51.516.813.771 | | 67.186.354.159 | 24,04 | 86,12 | 30,42 | |
| BEBAN USAHA | | | | | | | | | | | | |
| BEBAN MANAJEMEN | | | | | | | | | | | | |
| Gaji/Honor Direksi | 1.212.454.000 | 1.233.948.000 | | 558.858.960 | | 808.391.960 | | 1.155.000.000 | | 65,51 | 42,88 | |
| Representasi Direksi | 146.173.194 | 152.400.000 | | 65.300.000 | | 96.400.000 | | 152.400.000 | | 63,25 | 58,09 | |
| Perjalanan Dinas Direksi | 128.688.987 | 135.200.000 | | 45.416.781 | | 78.931.781 | | 221.200.000 | | 58,38 | 180,24 | |
| Tunjangan Makan direksi | 29.947.500 | 33.000.000 | | 23.437.500 | | 25.372.500 | | 45.738.000 | | 76,89 | 80,27 | |
| Tunjangan Jabatan Direksi | 205.500.000 | 228.000.000 | | 101.000.000 | | 148.000.000 | | 228.000.000 | | 64,91 | 54,05 | |
| Tunjangan Utilitas Direksi | 296.745.000 | 329.859.000 | | 136.855.000 | | 200.540.000 | | 308.940.000 | | 60,80 | 54,05 | |
| Tunjangan Pakaian dinas Direksi | 8.400.000 | 8.400.000 | | | | 4.200.000 | | 8.400.000 | | 50,00 | 100,00 | |
| Tunjangan Keagamaan Direksi | 328.490.000 | 335.370.560 | | 233.420.000 | | 233.420.000 | | 296.325.500 | | 69,60 | 26,95 | |
| Tunjangan Cuti | 381.795.843 | 425.819.400 | | 352.553.500 | | 352.553.500 | | 350.237.625 | | 82,79 | -0,66 | |
| Honor Komisaris | 670.579.091 | 620.040.000 | | 465.030.000 | | 620.040.000 | | 620.040.000 | | 100,00 | 0,00 | |
| Perjalanan Dinas Komisaris | 11.128.286 | 47.200.000 | | 40.655.314 | | 47.155.314 | | 86.500.000 | | 99,91 | 83,44 | |
| Tunjangan Lain Komisaris | 118.796.667 | 232.515.000 | | 103.340.000 | | 103.340.000 | | 258.350.000 | | 44,44 | 150,00 | |
| Iuran Program BPJS Ketenagakerjaan Direksi | 88.394.565 | 89.134.148 | | 34.859.948 | | 51.024.807 | | 89.134.148 | | 57,24 | 74,69 | |
| Kesehatan Direksi | 58.964.000 | 59.172.036 | | 28.792.000 | | 39.916.000 | | 59.172.036 | | 67,46 | 48,24 | |
| PPh Pasal 21 Direksi & Komisaris | 484.736.014 | 570.028.234 | | 304.888.684 | | 380.291.532 | | 496.800.973 | | 66,71 | 30,64 | |
| Beban Jasa Produksi | 145.620.000 | 192.861.000 | | 64.287.000 | | 171.432.000 | | 225.806.625 | | 88,89 | 31,72 | |
| Jasa Purna Karya | 394.237.618 | 400.000.000 | | 211.745.478 | | 211.745.478 | | 400.000.000 | | 52,94 | 88,91 | |
| Bonus Direksi | - | 128.574.000 | | | | 80.358.750 | | 222.244.125 | | 62,50 | 176,56 | |
| JUMLAH BEBAN MANAJEMEN | 4.710.650.765 | 5.221.521.378 | 1,83 | 2.770.440.165 | | 3.653.113.622 | 1,50 | 5.224.289.032 | 1,87 | 69,96 | 43,01 | |

RENCANA ANGGARAN PERUSAHAAN TAHUN 2024
KONSOLIDASI
PT. NAYAKA ERA HUSADA

| KETERANGAN | TAHUN 2022 | TAHUN 2023 | | | | | | TAHUN 2024 | | | % % | |
|--------------------------------------|-----------------------|-----------------------|-------------|-----------------------|---|-----------------------|--------------|-----------------------|--------------|--------------|--------------|--|
| | | ANGGARAN | RATIO | REAL S/D SEPT | | PROY s/d DES | RATIO | PENGAJUAN RKAP | RATIO | % PENC | + / - | |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11=7:3 | 12=9:7 | |
| BEBAN OPERASIONAL | | | | | | | | | | | | |
| Perluasan Kepesertaan | 504.103.869 | 906.369.588 | | 282.179.689 | | 586.234.044 | | 1.230.069.500 | | 64,68 | 109,83 | |
| Pembinaan Kepesertaan | 816.482.614 | 948.996.900 | | 481.083.581 | | 633.703.421 | | 938.922.860 | | 66,78 | 48,16 | |
| Perjalanan Dinas | - | - | | | | | | | | #DIV/0! | #DIV/0! | |
| Perjalanan Dinas Inspeksi | 358.973.594 | 300.600.000 | | 58.734.236 | | 83.052.962 | | 266.925.000 | | 27,63 | 221,39 | |
| Perjalanan Dinas Konsultasi | 11.700.745 | 109.700.000 | | 4.504.133 | | 4.504.133 | | 95.800.000 | | 4,11 | 2026,94 | |
| Perjalanan Dinas Koordinasi | 270.039.146 | 518.232.500 | | 177.252.283 | | 415.364.952 | | 595.615.165 | | 80,15 | 43,40 | |
| Kerjasama Kelembagaan | 45.012.160 | 88.800.000 | | 48.192.491 | | 93.689.991 | | 117.300.000 | | 105,51 | 25,20 | |
| Humas | 55.190.150 | 114.950.000 | | 46.301.655 | | 86.256.795 | | 151.075.000 | | 75,04 | 75,15 | |
| Beban Pemasaran | - | - | | | | | | | | | | |
| Representasi | 139.126.856 | 149.400.000 | | 77.101.683 | | 131.225.108 | | 172.800.000 | | 87,83 | 31,68 | |
| Rakerplim/Rakormis/RUPS | 301.273.123 | 356.600.000 | | 226.666.541 | | 355.801.122 | | 387.750.000 | | 99,78 | 8,98 | |
| JUMLAH BEBAN OPERASIONAL | 2.501.902.257 | 3.493.648.988 | 1,23 | 1.402.016.292 | | 2.389.832.528 | 0,98 | 3.956.257.525 | 1,42 | 68,41 | 65,55 | |
| BEBAN PERSONIL | | | | | | | | | | | | |
| Gaji Pokok | 9.409.405.689 | 9.822.766.804 | | 7.170.268.989 | | 9.792.643.917 | | 11.287.249.473 | | 99,69 | 15,26 | |
| Tunjangan Jabatan | 1.753.889.845 | 1.816.785.000 | | 1.401.040.000 | | 1.858.640.000 | | 2.003.383.500 | | 102,30 | 7,79 | |
| Tunjangan Profesi | 366.407.273 | 389.478.000 | | 278.950.000 | | 372.400.000 | | 385.800.000 | | 95,62 | 3,60 | |
| Tunjangan Transport | 1.783.753.970 | 1.881.352.589 | | 1.245.536.010 | | 1.714.650.146 | | 2.075.341.200 | | 91,14 | 21,04 | |
| Tunjangan Makan | 1.682.891.087 | 1.753.237.124 | | 1.260.553.423 | | 1.741.300.299 | | 2.156.422.200 | | 99,32 | 23,84 | |
| Tunjangan Perumahan | 445.040.000 | 452.952.000 | | 347.400.000 | | 463.200.000 | | 711.840.000 | | 102,26 | 53,68 | |
| Tunjangan Keagamaan | 2.448.467.593 | 2.642.767.734 | | 2.610.841.828 | | 2.610.841.828 | | 3.040.769.586 | | 98,79 | 16,47 | |
| Tunjangan Cuti | 492.582.766 | 543.927.303 | | 538.966.938 | | 575.268.902 | | 644.543.661 | | 105,76 | 12,04 | |
| Beban Mutasi | 109.927.694 | 115.000.000 | | 13.875.377 | | 13.875.377 | | 115.000.000 | | 12,07 | 728,81 | |
| Iuran Program BPJS Ketenagakerjaan | 842.754.140 | 881.533.216 | | 584.059.587 | | 837.333.548 | | 1.033.784.529 | | 94,99 | 23,46 | |
| Program Kesehatan JPK Nayaka | 948.182.120 | 1.049.927.773 | | 692.211.448 | | 932.156.637 | | 1.132.506.816 | | 88,78 | 21,49 | |
| Pakaian Dinas | 359.264.500 | 420.007.604 | | 300.000 | | 419.913.000 | | 408.784.769 | | 99,98 | -2,65 | |
| Pembinaan Jasmani & Rohani | 314.572.212 | 438.300.000 | | 187.734.523 | | 438.299.843 | | 522.950.000 | | 100,00 | 19,31 | |
| Biaya Suka & Duka | 83.968.459 | 94.300.000 | | 46.954.148 | | 71.280.848 | | 112.500.000 | | 75,59 | 57,83 | |
| Lembur/Piket | 150.676.181 | 163.550.000 | | 80.520.587 | | 97.687.906 | | 253.195.144 | | 59,73 | 159,19 | |
| PPH 21 | 987.767.594 | 989.211.613 | | 623.655.120 | | 938.200.770 | | 1.282.789.797 | | 94,84 | 36,73 | |
| Beban Imbalan Pasca Kerja- Jasa Kini | (1.289.533.816) | 1.000.000.000 | | 750.000.000 | | 1.000.000.000 | | 1.250.000.000 | | 100,00 | 25,00 | |
| Pensiun Pegawai | 424.904.880 | 456.567.124 | | 311.900.587 | | 426.269.229 | | 455.276.765 | | 93,36 | 6,80 | |
| Iuran Program BPJS Kesehatan | 408.344.988 | 461.092.077 | | 309.765.082 | | 430.509.550 | | 645.446.506 | | 93,37 | 49,93 | |
| Beban Jasa Produksi | 1.258.317.488 | 1.468.064.136 | | 489.354.712 | | 1.468.064.137 | | 2.254.991.734 | | 100,00 | 53,60 | |
| Bonus | - | 983.709.424 | | | | 983.709.424 | | 2.294.516.526 | | 100,00 | 133,25 | |
| JUMLAH BEBAN PERSONIL | 22.981.584.664 | 27.824.529.522 | 9,76 | 18.943.888.359 | | 27.186.245.360 | 11,15 | 34.067.092.206 | 12,19 | 97,71 | 25,31 | |

RENCANA ANGGARAN PERUSAHAAN TAHUN 2024
KONSOLIDASI
PT. NAYAKA ERA HUSADA

| KETERANGAN | TAHUN 2022 | TAHUN 2023 | | | | | | TAHUN 2024 | | | % % | |
|---|-----------------------|-----------------------|--------------|-----------------------|---|-----------------------|--------------|-----------------------|--------------|--------------|---------------|--|
| | | ANGGARAN | RATIO | REAL S/D SEPT | | PROY s/d DES | RATIO | PENGAJUAN RKAP | RATIO | % PENC | + / - | |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11=7:3 | 12=9:7 | |
| BEBAN ADMINISTRASI DAN UMUM | | | | | | | | | | | | |
| BEBAN ADMINISTRASI DAN UMUM | | | | | | | | | | | | |
| Cetak | 351.924.560 | 397.640.000 | | 145.410.070 | | 284.850.945 | | 385.376.500 | | 71,64 | 35,29 | |
| ATK & Consumable | 157.609.673 | 178.249.500 | | 104.682.504 | | 135.631.188 | | 175.841.100 | | 76,09 | 29,65 | |
| Fotocopy | 15.027.477 | 31.360.000 | | 5.761.584 | | 10.247.822 | | 21.331.500 | | 32,68 | 108,16 | |
| Rumah Tangga | 296.044.963 | 317.300.000 | | 197.720.667 | | 270.596.454 | | 307.640.000 | | 85,28 | 13,69 | |
| Rapat/Pertemuan | 72.727.501 | 219.035.000 | | 51.338.911 | | 132.078.542 | | 227.540.000 | | 60,30 | 72,28 | |
| BBM & Transportasi | 383.303.674 | 459.800.000 | | 241.958.658 | | 323.779.479 | | 518.523.000 | | 70,42 | 60,15 | |
| Kirim | 110.496.143 | 145.248.076 | | 65.063.139 | | 82.872.354 | | 134.370.000 | | 57,06 | 62,14 | |
| Majalah & Surat Kabar | 1.630.000 | 2.940.000 | | 110.000 | | 110.000 | | - | | 3,74 | -100,00 | |
| Telepon | 113.550.203 | 165.000.000 | | 84.991.589 | | 116.643.011 | | 172.440.000 | | 70,69 | 47,84 | |
| Internet | 119.762.060 | 142.400.000 | | 81.706.709 | | 105.385.294 | | 129.400.000 | | 74,01 | 22,79 | |
| Listrik | 179.074.165 | 211.300.000 | | 125.804.661 | | 165.411.628 | | 200.400.000 | | 78,28 | 21,15 | |
| Air | 12.651.025 | 18.450.000 | | 11.082.748 | | 14.983.276 | | 21.450.000 | | 81,21 | 43,16 | |
| Sewa Gedung | 862.323.685 | 1.157.422.012 | | 873.676.517 | | 1.052.217.554 | | 1.185.830.334 | | 90,91 | 12,70 | |
| Perpustakaan | 250.000 | 3.350.000 | | 507.000 | | 507.000 | | 5.550.000 | | 15,13 | 994,67 | |
| Administrasi Bank | 151.079.298 | 177.070.000 | | 84.590.966 | | 118.821.471 | | 109.632.000 | | 67,10 | -7,73 | |
| PPh Jasa Giro | - | - | | - | | - | | 53.490.000 | | | | |
| Pajak Bumi dan Bangunan | 10.403.183 | 17.450.000 | | 14.223.228 | | 17.782.714 | | 18.550.000 | | 101,91 | 4,31 | |
| Pajak Kendaraan | 83.187.830 | 93.986.000 | | 67.183.280 | | 81.699.780 | | 97.340.000 | | 86,93 | 19,14 | |
| Denda Pajak | 58.373.767 | | | 59.460.580 | | 1.560.305 | | - | | | -100,00 | |
| Asuransi Kendaraan | 68.608.068 | 93.111.260 | | 64.058.121 | | 76.025.065 | | 110.000.000 | | 81,65 | 44,69 | |
| Asuransi Gedung | | | | | | - | | 28.850.000 | | | | |
| Konsultan | 206.611.024 | 401.400.000 | | 345.270.682 | | 918.753.208 | | 556.100.000 | | 228,89 | -39,47 | |
| Pemeliharaan Aktiva Tetap | 355.182.505 | 391.700.000 | | 230.224.100 | | 296.775.744 | | 410.665.672 | | 75,77 | 38,38 | |
| Belanja Modal Non kapitalisasi | 31.292.170 | 39.500.000 | | 33.449.558 | | 36.236.558 | | 43.050.000 | | 91,74 | 18,80 | |
| JUMLAH BEBAN ADMINISTRASI DAN UMUM | 3.641.112.974 | 4.663.711.848 | 1,64 | 2.888.275.272 | | 4.242.969.392 | 1,74 | 4.913.370.106 | 1,76 | 90,98 | 15,80 | |
| BEBAN DIKLAT | 10.180.344 | 237.300.000 | | 86.079.885 | | 134.065.885 | | 346.525.000 | | 56,50 | 158,47 | |
| PENYUSUTAN | 3.010.760.352 | 3.635.792.992 | | 2.674.879.347 | | 3.566.505.708 | | 3.752.483.934 | | 98,09 | 5,21 | |
| AMORTISASI | 205.260.000 | 204.510.000 | | 162.744.353 | | 213.871.853 | | 402.125.475 | | 104,58 | 88,02 | |
| TOTAL BEBAN USAHA | 37.061.451.356 | 45.281.014.727 | 15,89 | 28.928.323.673 | | 41.386.604.347 | 16,97 | 52.662.143.278 | 18,84 | 91,40 | 27,24 | |
| LABA (RUGI) USAHA | 4.191.157.396 | 14.539.228.508 | 5,10 | 6.650.881.539 | | 10.130.209.424 | | 14.524.210.881 | 5,20 | 69,68 | 43,38 | |
| PENDAPATAN DAN (BEBAN) LAIN-LAIN | | | | | | | | | | | | |
| Pendapatan Bunga Deposito | 712.464.267 | 641.217.841 | | 289.925.928 | | 387.699.947 | | 420.000.000 | | 60,46 | 8,33 | |
| Pendapatan Jasa Giro | 221.874.386 | 282.968.103 | | 109.319.303 | | 148.828.979 | | 166.500.000 | | 52,60 | 11,87 | |
| Keuntungan Penjualan Aktiva | 80.973.301 | | | 10.320.000 | | 10.320.000 | | | | | | |
| Pendapatan Lain-Lain | 1.593.752.604 | | | 9.543.865 | | 26.748.235 | | 35.000.000 | | | | |
| Beban Lain-Lain | (1.381.766.523) | - | | (912.322) | | (912.322) | | | | | | |
| JUMLAH PENDAPATAN DAN (BEBAN) LAIN-LAIN | 1.282.398.036 | 924.185.943 | | 418.196.773 | | 572.684.839 | | 621.500.000 | | 61,97 | 8,52 | |
| LABA/RUGI SEBELUM PAJAK | 5.473.555.432 | 15.463.414.453 | 5,43 | 7.069.078.312 | | 10.702.894.262 | | 15.145.710.881 | 5,42 | 69,21 | 41,51 | |
| Pajak Penghasilan | - | 4.369.875.059 | | 1.989.822.382 | | 2.485.491.376 | | 3.178.981.974 | | | 27,90 | |
| LABA (RUGI) BERSIH | 5.473.555.432 | 11.093.539.394 | 3,89 | 5.079.255.930 | | 8.217.402.886 | | 11.966.728.907 | 4,28 | 74,07 | 45,63 | |
| LABA (RUGI) KOMPREHENSIF TAHUN BERJALAN | 3.720.109.012 | 10.093.539.394 | 3,54 | 5.079.255.930 | | 8.217.402.886 | | 11.966.728.907 | 4,28 | | 45,63 | |

RENCANA ANGGARAN PERUSAHAAN TAHUN 2024

KONSOLIDASI PENDAPATAN

PT. NAYAKA ERA HUSADA

| Uraian | Tahun 2022 | Anggaran 2023 | Proyeksi 2023 | RKAP 2024 | Keterangan |
|------------------|-----------------|------------------|------------------|-----------------|--|
| BEBAN MANAJEMEN | | | | | |
| JPK Bilateral | 2.185.718.028 | 4.214.865.000 | 1.448.816.380 | 2.478.559.714 | <p>1. Berakhirnya Kerjasama dengan PT Bijak Per April 2023 dan PT SIP per September 2023</p> <p>2. Penambahan pendapatan karena adanya penyesuaian premi peserta eksisting Rp 493.332.191</p> <p>3. Proyeksi pendapatan dari perusahaan baru 218 Ttg dengan nilai Rp 470.221.143</p> |
| JPK Eksekutif | 158.899.017.115 | 168.392.781.451 | 158.693.409.116 | 167.299.680.600 | <p>1. Tahun 2024 berlaku premi sesuai Perjanjian Kerjasama Nomor : PER/244/082023, selama 2 tahun sejak 1 Agustus 2023 s.d 31 Juli 2025.</p> <p>2. Penambahan jumlah Tertanggung berasal dari penambahan anggota keluarga dan penambahan Peserta baru dengan produk yang sama pada perusahaan lain</p> |
| Klinik | 71.419.329.457 | 95.399.884.163 | 79.754.551.854 | 99.765.810.986 | <p>1. Penambahan Kepesertaan Program JKN melalui tumpahan peserta Klinik yang tidak terakreditasi sesuai Permenkes 34 Tahun 2022</p> <p>2. Kerjasama dan kolaborasi dengan Perusahaan penyedia aplikasi layanan Kesehatan dan Asuransi Kesehatan berbasis</p> <p>3. Kerjasama langsung dengan Stakeholder di wilayah sekitar klinik.</p> |
| TPA/Co Insurance | 1.436.987.184 | 4.583.085.837 | 1.418.226.691 | 2.806.840.800 | <p>1. Penyesuaian fee pengelolaan dari perusahaan eksisting</p> <p>2. Penambahan kepesertaan baru</p> |
| ASO | 1.339.203.152 | 4.008.496.989 | 1.475.859.524 | 1.526.870.608 | Penyesuaian fee pengelolaan dari perusahaan eksisting |
| MCU | 6.540.743.384 | 8.390.480.654 | 1.056.272.346 | 5.644.630.354 | Kerjasama dengan perusahaan sekitar dan penyelenggaraan MCU Dasar melalui Klinik Nayaka Husada. |

PENETAPAN PESERTA DAN PENDAPATAN
PT . NAYAKA ERA HUSADA TAHUN 2024

| BRANCH OFFICE | KLINIK | PROYEKSI S.D DES 2023 | TARGET TAMBAH 2024 | PESERTA AKHIR 2024 | TOTAL PENDAPATAN KLINIK | BEBAN KLINIK | CR |
|---------------|---|--------------------------|-----------------------|-----------------------|------------------------------------|-----------------------|--------------|
| | | | | | | | |
| PEKANBARU | Klinik Nayaka Husada Sunggal - Medan | 1.595 | 5.768 | 7.363 | 456.007.901 | 604.227.213 | 132,50 |
| | Klinik Nayaka Husada Harapan Raya | 5.944 | 2.783 | 8.727 | 1.128.564.797 | 954.959.298 | 84,62 |
| | Klinik Nayaka Husada Balik Alam | 17.940 | 522 | 18.462 | 3.165.341.597 | 1.552.497.501 | 49,05 |
| | Klinik Nayaka Husada Tambusai Batang Duri | 8.664 | 1.911 | 10.575 | 1.579.429.750 | 970.237.379 | 61,43 |
| | TOTAL | 34.143 | 10.984 | 45.127 | 6.329.344.044 | 4.081.921.391 | 64,49 |
| PALEMBANG | Klinik Nayaka Husada Angkatan 45 | 4.762 | 659 | 5.421 | 888.829.610 | 769.008.214 | 86,52 |
| | Klinik Nayaka Husada Basura | 4.915 | 625 | 5.540 | 910.403.562 | 792.471.649 | 87,05 |
| | Klinik Nayaka Husada Sukabangun | 7.035 | 524 | 7.559 | 1.239.053.048 | 749.703.239 | 60,51 |
| | Klinik Way Kandis - Lampung | 86 | 1.144 | 1.230 | 210.774.261 | 398.190.160 | 188,92 |
| | Klinik Nayaka Husada Batuaji - Batam | 3.965 | 909 | 4.874 | 806.163.951 | 651.355.964 | 80,80 |
| | Klinik Nayaka Husada Tiban - Batam | 8.758 | 13 | 8.771 | 1.433.580.206 | 767.113.562 | 53,51 |
| | TOTAL | 29.521 | 3.874 | 33.395 | 5.488.804.638 | 4.127.842.789 | 75,20 |
| DKI JAKARTA | Klinik Nayaka Husada Pondok Gede | 10.064 | 857 | 10.921 | 2.023.266.022 | 1.782.002.348 | 88,08 |
| | Klinik Gatot Subroto | - | - | - | 3.274.055.076 | 3.029.390.734 | 92,53 |
| | Klinik Nayaka Husada Cakung | 14.580 | 4 | 14.584 | 2.703.727.767 | 1.420.773.141 | 52,55 |
| | Klinik Nayaka Husada Teluknaga | 6.912 | 1.242 | 8.154 | 1.521.735.982 | 1.138.165.490 | 74,79 |
| | Klinik Nayaka Husada Jonggol | 9.984 | 895 | 10.879 | 1.926.947.692 | 1.306.857.859 | 67,82 |
| | Klinik Nayaka Husada Cengkareng | 7.281 | 994 | 8.275 | 1.611.114.386 | 1.323.673.483 | 82,16 |
| | Klinik Nayaka Husada Jatinegara | 6.500 | 1.319 | 7.819 | 1.484.441.519 | 1.353.525.032 | 91,18 |
| | Klinik Nayaka Husada Kedung Halang | - | 1.938 | 1.938 | 449.049.588 | 893.188.796 | 198,91 |
| | Klinik BP Plaza | - | - | - | 1.964.433.046 | 1.623.441.563 | 82,64 |
| | IHC Yamaha Indonesia | | | | 654.811.015 | 509.357.209 | 77,79 |
| | IHC Yamaha Musik | | | | 654.811.015 | 271.076.953 | 41,40 |
| | TOTAL | 55.321 | 7.249 | 62.570 | 18.268.393.109 | 14.651.452.607 | 80,20 |
| BEKASI | Klinik Nayaka Husada Margajaya | 11.185 | 366 | 11.551 | 2.186.951.187 | 1.612.953.522 | 73,75 |
| | Klinik Nayaka Husada Cikarang | 5.748 | 688 | 6.436 | 1.162.016.645 | 1.069.366.268 | 92,03 |
| | Klinik Nayaka Husada Sukaresmi | 9.704 | 548 | 10.252 | 1.923.005.478 | 1.357.349.949 | 70,58 |
| | Klinik Nayaka Husada Teluk Pucung | 8.915 | 605 | 9.520 | 1.740.807.746 | 1.232.619.851 | 70,81 |
| | Klinik Nayaka Husada Cibarusah Kota | 12.176 | 254 | 12.430 | 2.346.012.699 | 1.302.093.631 | 55,50 |
| | Klinik Nayaka Husada Cinangoh | 4.153 | 738 | 4.891 | 806.875.669 | 673.231.969 | 83,44 |
| | IHC PT. Cipta Mortar Utama Cibitung | | | | 438.504.214 | 343.360.397 | 78,30 |
| | IHC PT. Sinar Sosro Cibitung | | | | 120.370.621 | 91.439.019 | 75,96 |
| | IHC PT. Cipta Mortar Utama jawilan | | | | 42.685.165 | 30.816.575 | 72,20 |
| | TOTAL | 51.881 | 3.199 | 55.080 | 10.767.229.424 | 7.713.231.180 | 71,64 |

PENETAPAN PESERTA DAN PENDAPATAN
PT . NAYAKA ERA HUSADA TAHUN 2024

| BRANCH OFFICE | KLINIK | | | | TOTAL PENDAPATAN KLINIK | BEBAN KLINIK | CR |
|---------------|---|--------------------------|-----------------------|-----------------------|-------------------------|-----------------------|--------------|
| | | PROYEKSI S.D DES 2023 | TARGET TAMBAH 2024 | PESERTA AKHIR 2024 | | | |
| CIMAHI | Klinik Nayaka Husada Karangmekar | 3.587 | 1.090 | 4.677 | 638.924.155 | 626.347.298 | 98,03 |
| | Klinik Nayaka Husada Batujajar | 6.976 | 635 | 7.611 | 1.192.542.360 | 793.414.056 | 66,53 |
| | Klinik Nayaka Husada Baros | 3.967 | 1.088 | 5.055 | 696.375.101 | 579.661.373 | 83,24 |
| | Klinik Nayaka Husada Ketapang | 9.316 | 540 | 9.856 | 1.610.367.421 | 907.088.096 | 56,33 |
| | Klinik Nayaka Husada Palasari | 4.654 | 1.039 | 5.693 | 809.536.055 | 629.526.368 | 77,76 |
| | Klinik Nayaka Husada Citapen | 7.014 | 583 | 7.597 | 1.194.283.298 | 953.223.773 | 79,82 |
| | Klinik Nayaka Husada Kertamulya | 6.609 | 739 | 7.348 | 1.138.573.290 | 773.306.787 | 67,92 |
| | Klinik Nayaka Husada Gadobangkong | 3.301 | 1.469 | 4.770 | 591.918.836 | 509.504.630 | 86,08 |
| | IHC Chitose | | | | 112.200.000 | 37.666.817 | 33,57 |
| | TOTAL | 45.424 | 7.182 | 52.606 | 7.984.720.517 | 5.809.739.197 | 72,76 |
| CIREBON | Klinik Nayaka Husada Plumbon | 11.154 | 1.560 | 12.714 | 1.793.560.850 | 830.198.302 | 46,29 |
| | Klinik Nayaka Husada Sidanegara | 7.515 | 2.296 | 9.811 | 1.218.484.148 | 770.114.492 | 63,20 |
| | Klinik Nayaka Husada Kasokandel | 21.156 | 588 | 21.744 | 3.433.498.683 | 1.623.580.680 | 47,29 |
| | Klinik Nayaka Husada Balamoia | 2.812 | 4.396 | 7.208 | 458.930.593 | 403.520.534 | 87,93 |
| | TOTAL | 42.637 | 8.840 | 51.477 | 6.904.474.274 | 3.627.414.009 | 52,54 |
| SEMARANG | Klinik Nayaka Husada 01 Karang Ayu | 4.783 | 1.412 | 6.195 | 1.160.181.346 | 874.962.410 | 75,42 |
| | Klinik Nayaka Husada 02 Butuh | 2.656 | 2.895 | 5.551 | 645.922.961 | 486.468.787 | 75,31 |
| | Klinik Nayaka Husada 03 Trimulyo | 4.377 | 1.732 | 6.109 | 1.031.447.660 | 695.284.154 | 67,41 |
| | Klinik Nayaka Husada 04 Karang Tengah | 2.710 | 2.712 | 5.422 | 658.548.331 | 355.793.974 | 54,03 |
| | Klinik Nayaka Husada 05 Mangunjawan | 4.618 | 1.698 | 6.316 | 1.100.887.197 | 578.471.977 | 52,55 |
| | Klinik Nayaka Husada 06 Langensari | 2.339 | 3.051 | 5.390 | 537.029.142 | 493.420.786 | 91,88 |
| | IHC LTS I | | | | 301.203.645 | 199.455.847 | 66,22 |
| | IHC Mortar | | | | 168.807.737 | 63.949.315 | 37,88 |
| | IHC LTS II | | | | 82.749.553 | 70.127.513 | 84,75 |
| | IHC CGF | | | | 54.229.485 | 34.000.000 | 62,70 |
| | TOTAL | 21.483 | 13.500 | 34.983 | 5.741.007.058 | 3.851.934.764 | 67,10 |
| SURABAYA | Klinik Nayaka Husada 01 Kremlangan | 4.371 | 1.844 | 6.215 | 1.081.733.464 | 796.969.086 | 73,68 |
| | Klinik Nayaka Husada 02 Kebräu | 4.212 | 2.038 | 6.250 | 1.026.462.411 | 835.660.864 | 81,41 |
| | Klinik Nayaka Husada 03 Asemrowokali | 8.949 | 1.345 | 10.294 | 2.155.092.525 | 1.160.930.432 | 53,87 |
| | Klinik Nayaka Husada 05 Pandegiling | 10.701 | 986 | 11.687 | 2.552.278.447 | 1.844.921.542 | 72,29 |
| | Klinik Nayaka Husada 07 Tandes | 6.728 | 1.399 | 8.127 | 1.602.621.265 | 1.043.779.062 | 65,13 |
| | Klinik Nayaka Husada 15 Krikilan Gresik | 9.302 | 1.000 | 10.302 | 2.242.904.112 | 1.310.560.561 | 58,43 |
| | Klinik Nayaka Husada 24 Sidomoro | 6.475 | 1.592 | 8.067 | 1.580.608.551 | 1.058.614.950 | 66,98 |
| | Klinik Nayaka Husada 42 Rungkut | 12.360 | 675 | 13.035 | 2.955.685.352 | 1.453.670.521 | 49,18 |
| | Klinik Nayaka Husada 61 Sepanjang | 13.596 | 640 | 14.236 | 3.266.256.030 | 1.737.040.235 | 53,18 |
| | IHC RUNGKUT 1 | | | | 1.274.895.465 | 976.266.849 | 76,58 |
| | IHC RUNGKUT 2 | | | | 2.756.040.197 | 1.616.085.013 | 58,64 |
| | IHC KARAWANG | | | | 888.246.841 | 1.258.817.490 | 141,72 |
| | TOTAL | 76.694 | 11.520 | 88.214 | 23.382.824.660 | 15.093.316.605 | 64,55 |

**PENETAPAN PESERTA DAN PENDAPATAN
PT . NAYAKA ERA HUSADA TAHUN 2024**

| BRANCH OFFICE | KLINIK | | | | TOTAL PENDAPATAN KLINIK | BEBAN KLINIK | CR |
|---------------|--------------------------------------|--------------------------|-----------------------|-----------------------|-------------------------|-----------------------|--------------|
| | | PROYEKSI S.D DES 2023 | TARGET TAMBAH 2024 | PESERTA AKHIR 2024 | | | |
| MALANG | Klinik Nayaka Husada 01 Blimbingsari | 16.065 | 260 | 16.325 | 3.184.032.195 | 1.735.009.825 | 54,49 |
| | Klinik Nayaka Husada 02 Pakis | 11.115 | 384 | 11.499 | 2.212.802.249 | 1.033.563.925 | 46,71 |
| | Klinik Nayaka Husada 03 Sukoharjo | 12.441 | 365 | 12.806 | 2.533.208.004 | 1.119.233.043 | 44,18 |
| | Klinik Nayaka Husada 04 Krasakan | 7.156 | 552 | 7.708 | 1.501.901.979 | 822.245.875 | 54,75 |
| | Klinik Nayaka Husada 01 Cilinaya NTB | 10.420 | 439 | 10.859 | 2.102.662.770 | 845.490.453 | 40,21 |
| | Inhouse Klinik Malang | | | | 1.299.999.160 | 988.050.638 | 76,00 |
| | Inhouse Klinik Sukorejo | | | | 558.897.376 | 655.733.401 | 117,33 |
| | Inhouse Klinik Probolinggo | | | | 1.505.509.528 | 1.056.047.162 | 70,15 |
| | TOTAL | 57.197 | 2.000 | 59.197 | 14.899.013.262 | 8.255.374.321 | 55,41 |
| TOTAL | | 414.301 | 68.348 | 482.649 | 99.765.810.985 | 67.212.226.862 | 67,37 |

RENCANA ANGGARAN PERUSAHAAN TAHUN 2024

KONSOLIDASI MANAJEMEN

PT. NAYAKA ERA HUSADA

| Uraian | Tahun 2022 | Anggaran 2023 | Proyeksi 2023 | RKAP 2024 | Keterangan |
|----------------------------|---------------|------------------|------------------|--------------|--|
| BEBAN MANAJEMEN | | | | | |
| Perjalanan Dinas Direksi | 128.688.987 | 135.200.000 | 78.931.781 | 221.200.000 | 1. Koordinasi dengan Kanwil, Kantor Cabang BPJS Ketenagakerjaan dan Stakeholder terkait 2. Sosialisasi ke Kanwil dan Kantor Cabang BPJS TK untuk Program JPK Eksekutif 3. Pembinaan Branch Office , Office chanel dan Klinik |
| Honor Komisaris | 670.579.091 | 620.040.000 | 620.040.000 | 620.040.000 | 1. Realisasi 2022 terdiri dari : 1 Komut dan 2 Komisaris 2. Anggaran 2024 terdiri dari : 1 Komut, 1 Komisaris dan 1 Sekretaris Komisaris |
| Perjalanan dinas Komisaris | 11.128.286 | 47.200.000 | 47.155.314 | 86.500.000 | 1. Anggaran 2023 Sampling Pengawasan dan Pembinaan ke Branch Office 2. Anggaran 2024 Kegiatan Pengawasan dan Pembinaan ke seluruh Branch Office |
| Tunjangan lain komisaris | 118.796.667 | 232.515.000 | 103.340.000 | 258.350.000 | 1. Tahun 2023 Hanya THR 2. Tahun 2024 - THR Rp. 103.340.000,- (2 kali honor) - Jasa Produksi Rp. 77.505.000,- (1,5 kali honor) - Bonus Rp. 77.505.000,- (1,5 kali honor) |

RENCANA ANGGARAN PERUSAHAAN TAHUN 2024

KONSOLIDASI OPERASIONAL

PT. NAYAKA ERA HUSADA

| Uraian | Tahun 2022 | Anggaran 2023 | Proyeksi 2023 | RKAP 2024 | Uraian |
|-----------------------------|---------------|------------------|------------------|---------------|--|
| BEBAN OPERASIONAL | | | | | |
| Perluasan Kepesertaan | 504.103.869 | 906.369.588 | 586.234.044 | 1.230.069.500 | <p>Tahun 2023</p> <p>Jaminan Pelaksanaan :</p> <ul style="list-style-type: none"> - JPK Eksekutif Rp 230.000.000 (dimulai Agst 2023) - ASO HMS Rp 17.000.000 per tahun <p>Tahun 2024</p> <ol style="list-style-type: none"> 1. Jaminan Pelaksanaan : - JPK Eksekutif Rp 552.000.000 per tahun - ASO HMS Rp 17.000.000 per tahun 3. Honor dokter PJK3 Rp 3.000.000/bln 4. Pembukaan Office Chanel Padang /Aceh/Manado prioritas hasil Kick off meeting HCP dan Nayaka 5. Tunjangan Komunikasi bagian Operasional sesuai SK Direksi |
| Pembinaan Kepesertaan | 816.482.614 | 948.996.900 | 633.703.421 | 938.922.860 | <ol style="list-style-type: none"> 1. Sosialisasi Pelayanan ke Peserta JPK Nayaka oleh masing-masing <i>Branch Office</i> 2. Pembinaan terhadap provider, Klinik oleh Head Office dan masing masing <i>Branch Office</i> 3. Sosialisasi Tripartid antara HCP, NEH dan masing2 Kantor Wilayah BPJS TK 4. Menyelesaikan Case Management di setiap wilayah kanwil BPJS TK 5. Melaksanakan kegiatan promotif dan preventif bagi peserta BPJS Ketenagakerjaan 6. Optimalisasi Layanan BPJS Kesehatan khususnya penyakit <i>Critical Illness</i> 7. Tunjangan Komunikasi bagian Pelayanan 8. Akreditasi Klinik IHC 9. Kunjungan dan pembinaan terhadap ; Klinik Akreditasi, Klinik Merugi , Tindak Laniut Audit Eksternal |
| Perjalanan Dinas Koordinasi | 270.039.146 | 518.232.500 | 415.364.952 | 595.615.165 | <ol style="list-style-type: none"> 1. Koordinasi dan pembinaan Branch Office dengan BPJS TK, Provider, dan perusahaan rekanan 2. Koordinasi antara Branch Office dengan BPJS Kesehatan terkait Kerjasama Klinik 3. Pembinaan HO kepada Branch Office, Office chanel, klinik, provider |
| Humas | 55.190.150 | 114.950.000 | 86.256.795 | 151.075.000 | <ol style="list-style-type: none"> 1. Sumbangan dan sponsorhip 2. Kegiatan Baksos 3. Kegiatan HUT Nayaka di HO dan seluruh Branch Office |

RENCANA ANGGARAN PERUSAHAAN TAHUN 2024

KONSOLIDASI KEBIJAKAN SDM

PT. NAYAKA ERA HUSADA

| Uraian | Tahun 2022 | Anggaran 2023 | Proyeksi 2023 | RKAP 2024 | Keterangan |
|---------------------|---------------|------------------|------------------|----------------|---|
| BEBAN PERSONIL | | | | | |
| Gaji | 9.409.405.689 | 9.822.766.804 | 9.792.643.917 | 11.287.249.473 | Tahun 2024 (sesuai penilaian kinerja dan ketentuan UU Cipta Kerja) 2. Penambahan Karyawan PKWT 8 orang 3. Kenaikan Gaji 2,5% |
| Tunjangan transport | 1.783.753.970 | 1.881.352.589 | 1.714.650.146 | 2.075.341.200 | 1. Realisasi 2023 - Berdasarkan kehadiran 2. Anggaran Tahun 2024 - Kenaikan 5% dari 63.000 menjadi 66.150 - Dihitung kehadiran maksimal 22 hari per bulan - Penambahan Karyawan Baru |
| Tunjangan makan | 1.682.891.087 | 1.753.237.124 | 1.741.300.299 | 2.156.422.200 | 1. Realisasi 2023 - Berdasarkan kehadiran 2. Anggaran Tahun 2024 - Kenaikan 5% dari 65.500 menjadi 68.775 - Dihitung kehadiran maksimal 22 hari per bulan - Penambahan Karyawan Baru |
| Tunjangan perumahan | 445.040.000 | 452.952.000 | 463.200.000 | 711.840.000 | 1. Kenaikan sebesar 5 % per bulan 2. Penambahan Tunjangan bagi yang mutasi diluar domisili tempat tinggal |
| Tunjangan Keagamaan | 2.448.467.593 | 2.642.767.734 | 2.610.841.828 | 3.040.769.586 | 1. THR 2 kali (Gaji Pokok + Tunjangan) 2. Penyesuaian kenaikan gaji dan tunjangan tetap 3. Penambahan karyawan |
| Tunjangan Cuti | 492.582.766 | 543.927.303 | 575.268.902 | 644.543.661 | 1. Penyesuaian kenaikan gaji dan tunjangan tetap 2. Penambahan karyawan |

RENCANA ANGGARAN PERUSAHAAN TAHUN 2024

KONSOLIDASI KEBIJAKAN SDM

PT. NAYAKA ERA HUSADA

| Uraian | Tahun 2022 | Anggaran 2023 | Proyeksi 2023 | RKAP 2024 | Keterangan |
|----------------------------|---------------|------------------|------------------|---------------|--|
| BEBAN PERSONIL | | | | | |
| Pembinaan jasmani & rohani | 314.572.212 | 438.300.000 | 438.299.843 | 522.950.000 | Rp. 3.000.000 per orang |
| Lembur/Piket | 150.676.181 | 163.550.000 | 97.687.906 | 253.195.144 | 1. Penyelesaian Klaim Outstanding, Penyusunan Anggaran 2. Kegiatan Internal dan Eksternal |
| Beban Imbalan Pasca Kerja | 1.289.533.816 | 1.000.000.000 | 1.000.000.000 | 1.250.000.000 | Menyesuaikan dengan kenaikan Gaji dan pengangkatan karyawan tetap |

RENCANA ANGGARAN PERUSAHAAN TAHUN 2024

KONSOLIDASI ADM & UMUM

PT. NAYAKA ERA HUSADA

| Uraian | Tahun 2022 | RKAP 2023 | Prognosa 2023 | RKAP 2024 | URAIAN |
|-----------------------------|---------------|--------------|------------------|--------------|---|
| BEBAN ADMINISTRASI DAN UMUM | | | | | |
| Cetak | 351.924.560 | 397.640.000 | 284.850.945 | 385.376.500 | 1. Cetak kartu ASO 2. Cetak KOP Surat, amplop, Buku Saku, Form Klinik, Form Pelayanan, Kalender |
| BBM & Transportasi | 383.303.674 | 459.800.000 | 323.779.479 | 518.523.000 | Kenaikan BBM di th 2024, Kegiatan operasional kantor, Pembinaan Provider , Perluasan jaringan, pembinaan klinik |
| Telepon | 113.550.203 | 165.000.000 | 116.643.011 | 172.440.000 | 1. Tunjangan Komunikasi untuk : a. SM, Manager Bidang Keuangan & Umum b. PI dan SA c. BM dan Manager Keuangan 2. Biaya Telephone BO untuk : Telephone Kabel dan Help Line |
| Pemeliharaan Aktiva Tetap | 355.182.505 | 391.700.000 | 296.775.744 | 410.665.672 | Pemeliharaan Bangunan, Kendaraan dan Peralatan Kantor |
| Beban Diklat | 10.180.344 | 237.300.000 | 134.065.885 | 346.525.000 | 1. Diklat Seluruh Bidang , Dokter Keluarga 2. Webinar, Workshop di BO dan HO |
| Amortisasi | 205.260.000 | 204.510.000 | 213.871.853 | 402.125.475 | 1. Pembebanan Biaya Akreditasi untuk 57 klinik yang terakreditasi (5 th) 2. Perijinan Klinik |

RENCANA KEBUTUHAN PEGAWAI TAHUN 2024

| No | UNIT KERJA | 2023 | | | | | 2024 | | | | | KETERANGAN | |
|----|--------------|------------|--------------------|----------------------|----------------|------------|------------|----------|---------------|------------------|----------------|------------|---|
| | | TETAP | PKWT PER SEPT 2023 | PENAMBAHAN PKWT 2023 | PKWT OB DRIVER | JUMLAH | TETAP | PENSUIN | PKWT EXISTING | TAMBAH PKWT 2024 | PKWT OB DRIVER | JUMLAH | |
| 1 | HEAD OFFICE | 21 | 3 | 2 | 4 | 30 | 22 | 2 | 4 | 0 | 4 | 28 | - Pensiun 2 org - pengangkatan Pegawai Tetap 1 org |
| 2 | PEKANBARU | 9 | 1 | 1 | 0 | 11 | 10 | 0 | 1 | 3 | 0 | 14 | - Pengangkatan Pegawai Tetap 1 org - Penambahan PKWT 3 org untuk 1 OC Aceh, 1 OC Medan, dan 1 Staf Pemasaran |
| 3 | PALEMBANG | 8 | 3 | 0 | 1 | 12 | 8 | 0 | 3 | 3 | 1 | 15 | - Penambahan PKWT 3 org untuk 1 OC Padang dan 2 Staf Pelayanan |
| 4 | DKI JAKARTA | 16 | 2 | 0 | 3 | 21 | 18 | 0 | 0 | 0 | 3 | 21 | - Pengangkatan pegtep 2 orang |
| 5 | BEKASI | 8 | 4 | 1 | 2 | 15 | 12 | 1 | 1 | 0 | 2 | 14 | - Pensiun 1 org - pengangkatan Pegawai Tetap 4 orang |
| 6 | CIMAHI | 8 | 2 | 0 | 2 | 12 | 9 | 0 | 1 | 1 | 2 | 13 | - Pengangkatan 1 Pegawai Tetap - Penambahan PKWT 1 org staf pemasaran |
| 7 | CIREBON | 8 | 0 | 1 | 1 | 10 | 8 | 0 | 1 | 1 | 1 | 11 | - Penambahan PKWT 1 org staf pelayanan |
| 8 | SEMARANG | 7 | 1 | 1 | 1 | 10 | 7 | 0 | 2 | 0 | 1 | 10 | |
| 9 | SURABAYA | 10 | 5 | 0 | 2 | 17 | 12 | 0 | 3 | 0 | 2 | 17 | - Pengangkatan 2 Pegawai Tetap |
| 10 | MALANG | 9 | 1 | 1 | 2 | 13 | 10 | 0 | 1 | 0 | 2 | 13 | - Pengangkatan 1 Pegawai Tetap |
| | Total | 104 | 22 | 7 | 18 | 151 | 116 | 3 | 17 | 8 | 18 | 156 | |

Keterangan:

1. Pengangkatan Pegawai Tetap sebanyak 12 orang pada Desember 2023
2. Pada tahun 2024 ada penambahan PKWT baru sebanyak 8 orang
3. Pada tahun 2024 ada 3 Pegawai Tetap yang memasuki masa pensiun

**SUMBER DANA BELANJA MODAL
RKAP TAHUN 2024**

| NO | URAIAN | USULAN RKAP 2024 | KETERANGAN |
|-----------------------------|---|-----------------------|--|
| | Belanja Modal | | |
| 1 | Bangunan | 6.500.000.000 | Pembelian Gedung Klinik Sesuai skala prioritas |
| 2 | Renovasi Gedung Milik Sendiri | 2.940.000.000 | Renovasi gedung milik sendiri |
| 3 | Renovasi Gedung Sewa | 1.256.000.000 | Renovasi gedung klinik dan kantor |
| 4 | Kendaraan | 1.630.000.000 | 1. Peremajaan 3 kendaraan yang sudah tidak layak pakai di Branch Office yang mengakibatkan tingginya beban pemeliharaan 2. Peremajaan 1 kendaraan Direksi dengan mengalihkan kendaraan lama ke BO Palembang yang membutuhkan kendaraan sesuai karakteristik wilayah operasional |
| 5 | Peralatan Kantor | 326.100.000 | Peremajaan peralatan kantor |
| 6 | Peralatan Klinik | 1.838.380.000 | Melengkapi sesuai rekomendasi Akreditasi |
| 7 | Akreditasi Klinik | 525.000.000 | Akreditasi Klinik Plaza Jamsostek ,Graha Jamsostek, Waykandis |
| Jumlah Belanja Modal | | 15.015.480.000 | |
| | Sumber Dana | | |
| 1 | Laba Tahun 2023 | 3.000.000.000 | |
| 2 | Deposito Tahun 2023 | 2.000.000.000 | |
| 3 | Kekurangan Dana diambil dari hasil usaha di Th 2024 | 10.015.480.000 | |

Utilisasi Faskes JPK Eksekutif 2023 dan 2024

| PELAYANAN KESEHATAN | 2023 (%) | 2024 (%) |
|---|----------|----------|
| 1. RAWAT JALAN TK. I | | |
| a. Dokter Umum | 12,46 | 11,21 |
| b. Dokter Gigi | 4,67 | 4,20 |
| c. Obat-obatan/Resep | 8,66 | 7,80 |
| d. Penunjang Diagnostik Sederhana | 0,76 | 0,68 |
| e. Tindakan Medis Umum | 0,21 | 0,19 |
| f. Tindakan Medis Gigi | 0,23 | 0,20 |
| g. Persalinan | 0,04 | 0,03 |
| h. Keluarga Berencana | 0,03 | 0,03 |
| i. Immunisasi | 0,21 | 0,19 |
| | * | |
| 2. RAWAT JALAN LANJUTAN | | |
| a. Dokter Spesialis | 22,13 | 19,91 |
| b. Obat-obatan | 20,49 | 18,44 |
| c. Penunjang Diagnostik Lanjutan | | |
| - Rontgen | 0,93 | 0,84 |
| - Laboratorium | 3,01 | 2,71 |
| - Elektromedis | 4,03 | 3,62 |
| - Patologi Anatomi | 0,02 | 0,02 |
| d. Tindakan Khusus | 3,83 | 3,45 |
| e. Fisioterapi | 2,37 | 2,13 |
| f. Emergency | 1,71 | 1,54 |
| | | |
| 3. RAWAT INAP | | |
| a. Rawat Inap | 1,00 | 0,90 |
| b. Obat-obatan/Resep | 0,83 | 0,75 |
| c. Operasi | 0,22 | 0,20 |
| d. Perawatan Khusus (diruang ICU, ICCU, PICU, HGU) | 0,04 | 0,03 |
| e. Persalinan Patologis | 0,12 | 0,11 |
| f. Penunjang Diagnostik Lanjutan | | |
| - Rontgen | 0,32 | 0,29 |
| - Laboratorium | 0,74 | 0,66 |
| - Elektromedis | 0,29 | 0,26 |
| - Patologi Anatomi | 0,05 | 0,04 |
| g. Tindakan Khusus | 0,13 | 0,12 |
| h. Lain-lain : | | |
| - Labu Darah | 0,01 | 0,01 |
| - Transfusi Darah | 0,01 | 0,01 |
| i. Physioterapi | 0,10 | 0,09 |
| | | |
| 4. PELAYANAN TAMBAHAN dgn PLAFON BIAYA | | |
| a. Kaca Mata | 1,94 | 1,75 |
| b. Gigi Palsu | 0,19 | 0,17 |
| c. Protesa Anggota Gerak Atas/Bawah | 0,00 | 0,00 |
| d. Alat Bantu Dengar | 0,00 | 0,00 |
| e. Orthose Anggota Gerak Atas/Bawah | 0,02 | 0,02 |
| f. Mata Palsu | 0,00 | 0,00 |
| g. Alat Medis tdk Habis Pakai (pen, plate, screw dll) | 0,01 | 0,01 |
| h. Bedah Khusus tmsk Transplantasi Organ | 0,02 | 0,02 |
| i. Hemodialisa (cuci darah) | 0,15 | 0,14 |
| j. Obat Penyakit Kanker tmsk Khemoterapi | 0,17 | 0,15 |
| k. MRI tmsk Pemeriksaan Canggih lain | 0,06 | 0,05 |
| l. ESWL | 0,00 | 0,00 |
| m. HIV | 0,00 | 0,00 |
| n. Imunisasi selain dasar | 2,86 | 2,58 |
| o. Penyakit Bawaan | 1,35 | 1,21 |
| p. Ambulance | 0,00 | 0,00 |
| q. Lasix | 0,00 | 0,00 |
| r. Peny Kehilangan Kekebalan Tubuh | 0,18 | 0,16 |
| s. DSA | 0,00 | 0,00 |
| t. Laparascopy | 0,01 | 0,01 |
| u. Akupunktur | 0,03 | 0,02 |

Prognosa Beban Jaminan JPK Eksekutif 2023 dan 2024

| PROGNOSA 2023 | | | | RKAP 2024 | | |
|---|--------|----------------|------------------------|------------------|----------------|------------------------|
| PELAYANAN KESEHATAN | KASUS | HARI RAWAT/ RX | RUPIAH | KASUS | HARI RAWAT/ RX | RUPIAH |
| 1. RAWAT JALAN TK. I | | | | | | |
| a. Dokter Umum | 30.604 | | 2.122.238.251 | 30.910 | | 2.224.491.033 |
| b. Dokter Gigi | 11.465 | | 4.926.075.874 | 11.579 | | 5.163.421.970 |
| c. Obat-obatan/Resep | 21.288 | 32.369 | 1.948.786.227 | 21.501 | 32.692 | 2.042.681.818 |
| d. Penunjang Diagnostik Sederhana | 1.864 | | 254.100.664 | 1.882 | | 266.343.634 |
| e. Tindakan Medis Umum | 522 | | 47.158.147 | 527 | | 49.430.300 |
| f. Tindakan Medis Gigi | 556 | | 687.796.040 | 561 | | 720.935.136 |
| g. Persalinan | 92 | | 711.470.997 | 93 | | 745.750.790 |
| h. Keluarga Berencana | 71 | | 29.708.132 | 72 | | 31.139.517 |
| i. Immunisasi | 506 | | 103.195.999 | 511 | | 108.168.145 |
| Sub Total | | | 10.830.530.331 | | | 11.352.362.344 |
| 2. RAWAT JALAN LANJUTAN | | | | | | |
| a. Dokter Spesialis | 54.372 | | 11.871.922.956 | 54.916 | | 12.443.930.906 |
| b. Obat-obatan | 50.342 | 129.607 | 28.172.554.052 | 50.846 | 130.903 | 29.529.952.087 |
| c. Penunjang Diagnostik Lanjutan | | | | 2.304 | | 1.032.869.651 |
| - Rontgen | 2.281 | | 985.391.916 | 7.479 | | 4.328.238.097 |
| - Laboratorium | 7.405 | | 4.129.282.749 | 9.994 | | 3.625.349.339 |
| - Elektromedis | 9.895 | | 3.458.703.553 | 42 | | 40.210.164 |
| - Patologi Anatomi | 42 | | 38.361.830 | 9.509 | | 3.414.470.639 |
| d. Tindakan Khusus | 9.415 | | 3.257.518.277 | 5.887 | | 1.765.613.551 |
| e. Fisioterapi | 5.828 | | 1.684.453.908 | 4.244 | | 3.296.271.802 |
| f. Emergency | 4.202 | | 3.144.752.664 | Sub Total | | 59.476.906.235 |
| 3. RAWAT INAP | | | | | | |
| a. Rawat Inap | 2.450 | 9.679 | 10.703.300.173 | 2.475 | 9.776 | 11.219.002.037 |
| b. Obat-obatan/Resep | 2.045 | 57.536 | 7.866.352.636 | 2.065 | 58.112 | 8.245.365.898 |
| c. Operasi | 548 | | 9.918.957.240 | 554 | | 10.396.868.225 |
| d. Perawatan Khusus (diruang ICU, ICCU, PICU, HGU) | 89 | | 1.957.126.590 | 90 | | 2.051.424.032 |
| e. Persalinan Patologis | 289 | | 5.657.987.491 | 292 | | 5.930.598.241 |
| f. Penunjang Diagnostik Lanjutan | | | | 794 | | 419.655.308 |
| - Rontgen | 786 | | 400.365.088 | 1.829 | | 2.942.883.379 |
| - Laboratorium | 1.811 | | 2.807.608.385 | 720 | | 907.694.489 |
| - Elektromedis | 713 | | 865.970.659 | 121 | | 187.385.189 |
| - Patologi Anatomi | 120 | | 178.771.687 | 328 | | 542.497.750 |
| g. Tindakan Khusus | 325 | | 517.560.853 | Sub Total | | 43.197.591.306 |
| h. Lain-lain : | | | | | | |
| - Labu Darah | 25 | | 38.560.375 | 25 | | 40.418.275 |
| - Transfusi Darah | 34 | | 72.740.496 | 34 | | 76.245.248 |
| i. Fisioterapi | 246 | | 226.633.668 | 248 | | 237.553.235 |
| Sub Total | | | 41.211.935.339 | | | |
| 4. PELAYANAN TAMBAHAN dgn PLAFON BIAYA | | | | | | |
| a. Kaca Mata | 4.774 | | 6.962.979.420 | 4.821 | | 7.298.466.738 |
| b. Gigi Palsu | 472 | | 1.623.799.046 | 476 | | 1.702.036.242 |
| c. Protesa Anggota Gerak Atas/Bawah | 1 | | 608.258 | 1 | | 637.565 |
| d. Alat Bantu Dengar | 10 | | 59.015.699 | 10 | | 61.859.168 |
| e. Orthose Anggota Gerak Atas/Bawah | 59 | | 41.101.384 | 59 | | 43.081.713 |
| f. Mata Palsu | 7 | | 10.463.923 | 7 | | 10.968.091 |
| g. Alat Medis tdk Habis Pakai (pen, plate, screw dll) | 19 | | 237.958.341 | 19 | | 249.423.549 |
| h. Bedah Khusus tmsk Transplantasi Organ | 44 | | 2.638.632.487 | 45 | | 2.765.765.956 |
| i. Hemodialisa (cuci darah) | 380 | | 224.159.672 | 384 | | 234.960.038 |
| j. Obat Penyakit Kanker tmsk Khemoterapi | 413 | | 1.965.915.232 | 417 | | 2.060.636.125 |
| k. MRI tmsk Pemeriksaan Canggih lain | 139 | | 534.067.988 | 141 | | 559.800.225 |
| l. ESWL | 12 | | 126.560.969 | 12 | | 132.658.876 |
| m. HIV | 7 | | 5.378.702 | 7 | | 5.637.856 |
| n. Imunisasi selain dasar | 7.033 | | 5.281.338.138 | 7.104 | | 5.535.801.329 |
| o. Penyakit Bawaan | 3.316 | | 1.788.063.633 | 3.349 | | 1.874.215.355 |
| p. Ambulance | 5 | | 6.500.409 | 5 | | 6.813.609 |
| q. Lasix | 2 | | 33.043.967 | 2 | | 34.636.077 |
| r. Peny Kehilangan Kekebalan Tubuh | 437 | | 418.643.439 | 441 | | 438.814.340 |
| s. DSA | 11 | | 142.893.156 | 11 | | 149.777.973 |
| t. Laparascopy | 19 | | 1.206.778.328 | 19 | | 1.264.922.809 |
| u. Akupunktur | 62 | | 18.953.323 | 63 | | 19.866.524 |
| Sub Total | | | 23.326.855.513 | | | 24.450.780.159 |
| J U M L A H | | | 132.112.263.089 | | | 138.477.640.044 |