



# Mehmet Fatih Yıldız

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## Professional Experience

### Nomad Interactive — **Founder, CTO** (Jan 2017 - Present • 10 people • NYC/Remote)

A digital agency, creating digital products with a focus on mobile, web, and e-commerce.

- Grew the loyalty program's digital **user base 13x** and increased mobile **DAU 8x** within the first year.
- Increased e-comm **conversion rate +250%** through **creating** first-party **single sign-on service** and its API.
- Collaborated with cross-functional teams, sr. management and executives of 1000+ employee org.

### Makook Studio — **Product Manager** (Jan 2015 - Jan 2017 • 15-20 people • NYC)

A digital product studio works exclusively with \$2bn+ conglomerate, focus on retail, cust. support and loyalty.

- **Lead team of 9 engineers, 4 designers.** Hired 10. Managed sprints day-to-day, and weekly planning.
- Managed product strategy and technical product **roadmap over 60 release cycles**.
- A/B tested, iterated, and optimized user onboarding conversion +10%, timing from 6mins to 3mins.

### Moonit Labs — **Co-Founder, CTO** (Nov 2010 - Jan 2015 • 5-10 people • NYC)

A tech startup with a mobile social network product with a focus on astrology take on relationships.

- Designed, launched a **global-scale** social network mobile app **end-to-end** and grew from **0 to 3m users**.
- Launched 13 products end-to-end and, managed product vision, strategy, and **roadmap 50+ releases**.
- Supervised marketing strategy resulting in 40% reduction of mobile install costs, **20% revenue increase**.
- Optimized mobile app launch/load speed and API performance by +300%, resulting in **15% DAU increase**.

### Nexum Boğaziçi - **Web Developer** (Feb 2010 – Nov 2010 • 200+ people • Istanbul)

A technology/IT company serving brands like Sony, Bosch Siemens with a strong engineering culture.

- Collaborated in 50+ ppl xfn team, creating global-scale CMS platform, powering 80+ complex websites.
- Co-architected and implemented UX and UI interactions resulting decreasing the F-E load times by 60%.

### Wanda Digital - **Analyst Web Developer** (Mar 2009 – Feb 2010 • 30-40 people • Istanbul)

A digital advertising agency providing creative services to group companies like P&G or PepsiCo.

- Lead technical product development and implementation of 19 advertising-based gamified experiences.
- Implemented/worked with detailed analytics data & tracking for behavioral analysis, fraud prevention.

## Education

### Bachelor of Science in Statistics, Ankara University, Turkey (2002 – 2008)

## In Numbers

41 clients managed

142 coded commercially

85 products launched

178 repos on github/lab

35 products designed

82 teammates collaborated 1-1

## Core Competencies

UX/UI Design

Product Development

Technical PM

Roadmap Management

Data Analytics

Transparent Leadership