

# Michael Gostomski

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## EXPERIENCE

### Vine Vault 08/2020 - 09/2022

#### *Regional Logistics Manager*

- Remotely lead distributed teams of delivery drivers and warehouse staff in the Gulf Region.
- Designed and built Google Sheets-based reporting tools to measure KPIs.
- Direct all inbound and outbound shipments of wine for TX, LA, OK and KS.
- Manage operations at four facilities.
- Coordinate with third-party vendors and clients for nation-wide relocations of wine collections.
- Communicate directly with both our B2B and B2C customers for final mile fulfillment of orders.
- Provide excellent customer service to all the above parties.
- Report to senior leadership, c-suite and stakeholders.
- Created and implemented inventory systems and maintenance logs.

### Fairweather Cider Co. 06/2014 - 06/2020

#### *Co-Founder, Director of Operations, Head Cidermaker*

- Exited company at acquisition by National Brand in June 2020.
- Led up to 12 team members across multiple departments.
- Negotiated distributor, vendor contracts, and lease agreements.
- Managed day-to-day operations of an 80 seat tasting room including hiring, training, scheduling, HR, inventory, marketing, and pricing.
- Responsible for acquiring and renewing permits at the city, county, state and federal levels.
- Led the expansion and renovation project for Fairweather Cider Co.'s tasting room.
- Used data analysis, planning and efficiency improvements to increase cider production by over 100% from 2018-2019.
- Engineered scalable systems for producing hard cider from concept to planning and execution.
- Developed all recipes for Fairweather Cider Co.'s products, QA/QC protocols and SOPs.

SKILLS	EDUCATION & AWARDS
Leadership & Entrepreneurship Customer Service & Hospitality Contracts & Negotiations Verbal & Written Communication Project Planning Attention to Detail Technical Writing Excel/Google Sheets Whiz	HOKA Bandera Endurance Trail Race Finisher 2022  Ironman Finisher 2021  Best Not Brewery 2019 Reader's & Editor's Choice Austin Beer Guide  Bachelor of Arts, Political Science University of Texas at Austin 08/2006 - 05/2010