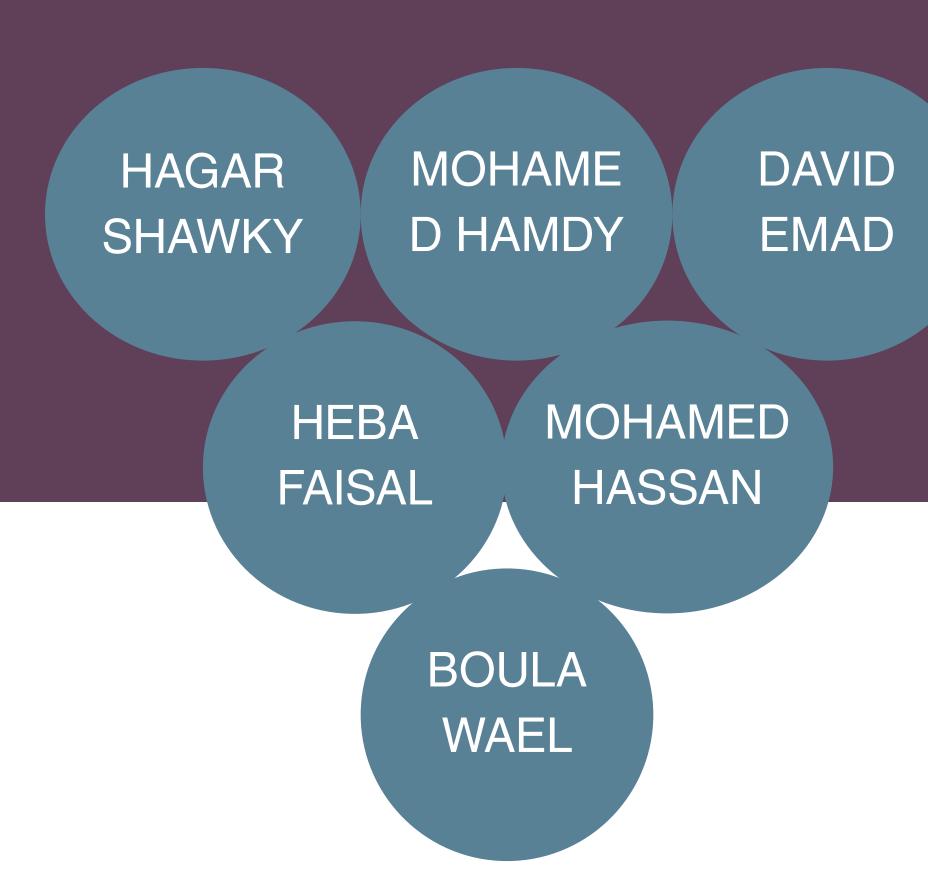


Our Team



Content

- Introduction
- Business Model
- Analysis
- Implementation



Introduction

 Pharma Link faced supply chain challenges inefficient inventory management, order delays, and supplier coordination issues—that disrupted operations and product availability.

 This project aims to solve these problems by implementing Odoo ERP, streamlining procurement, automating inventory, and enhancing supplier connections. With Odoo, Pharma Link will improve efficiency, ensuring better service for pharmacies and customers alike.



Objectives & Goals

Objectives

- Streamline Supply Chain: Optimize procurement, inventory, and supplier coordination with <u>Odoo ERP</u>.
- Automate Operations: Reduce manual tasks and minimize delays in order processing.
- Increase Visibility: Provide real-time data for better decisionmaking.

Goals

- Improve Efficiency: Ensure faster access to essential products.
- Enhance Supplier Relations: Strengthen and simplify supplier partnerships.
- Boost Customer Experience: Deliver timely, reliable service for both pharmacies and consumers.



Company Overview

Pharma Link revolutionizes the pharmaceutical supply chain by connecting pharmacies directly with suppliers through a seamless B2B and B2C marketplace.

Our platform empowers businesses to:

- Efficiently manage inventory
- Optimize procurement processes
- Enhance customer delivery

With a comprehensive view of the supply chain, Pharma Link ensures that essential medications are always available, transforming the way healthcare is delivered.



Why Choose Odoo ERP?

- Comprehensive Functionality
- Customization
- User-Friendly Interface
- Scalability
- Open Source
- Strong Community Support
- Cost-Effective

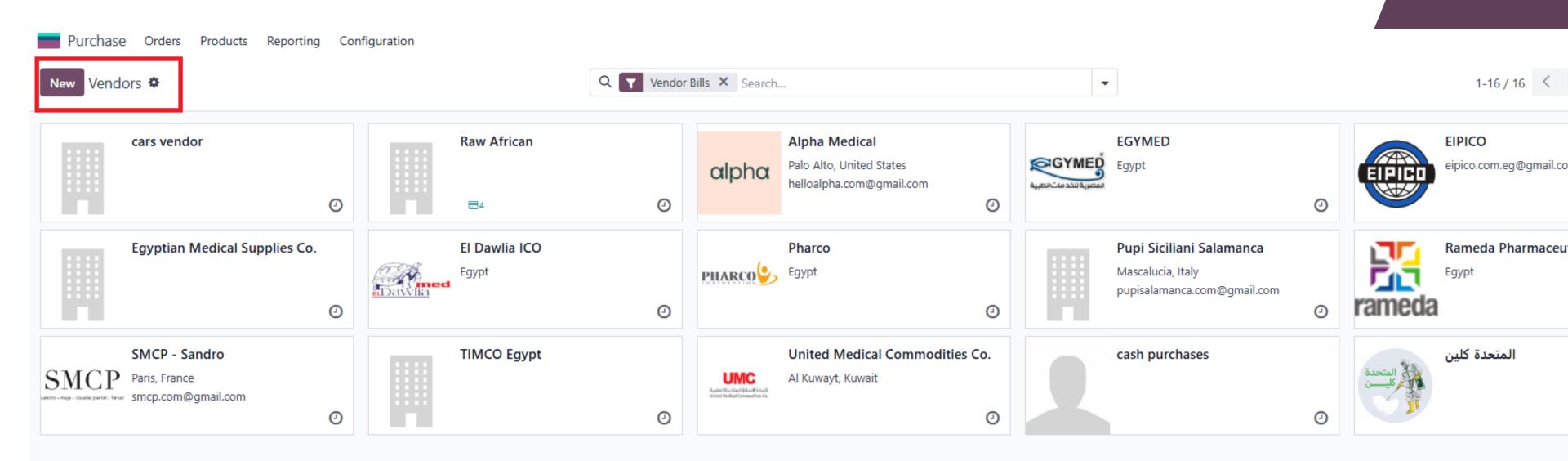


Purchase Module

- vendors
- purchase order
- call for tenders
- purchase reports

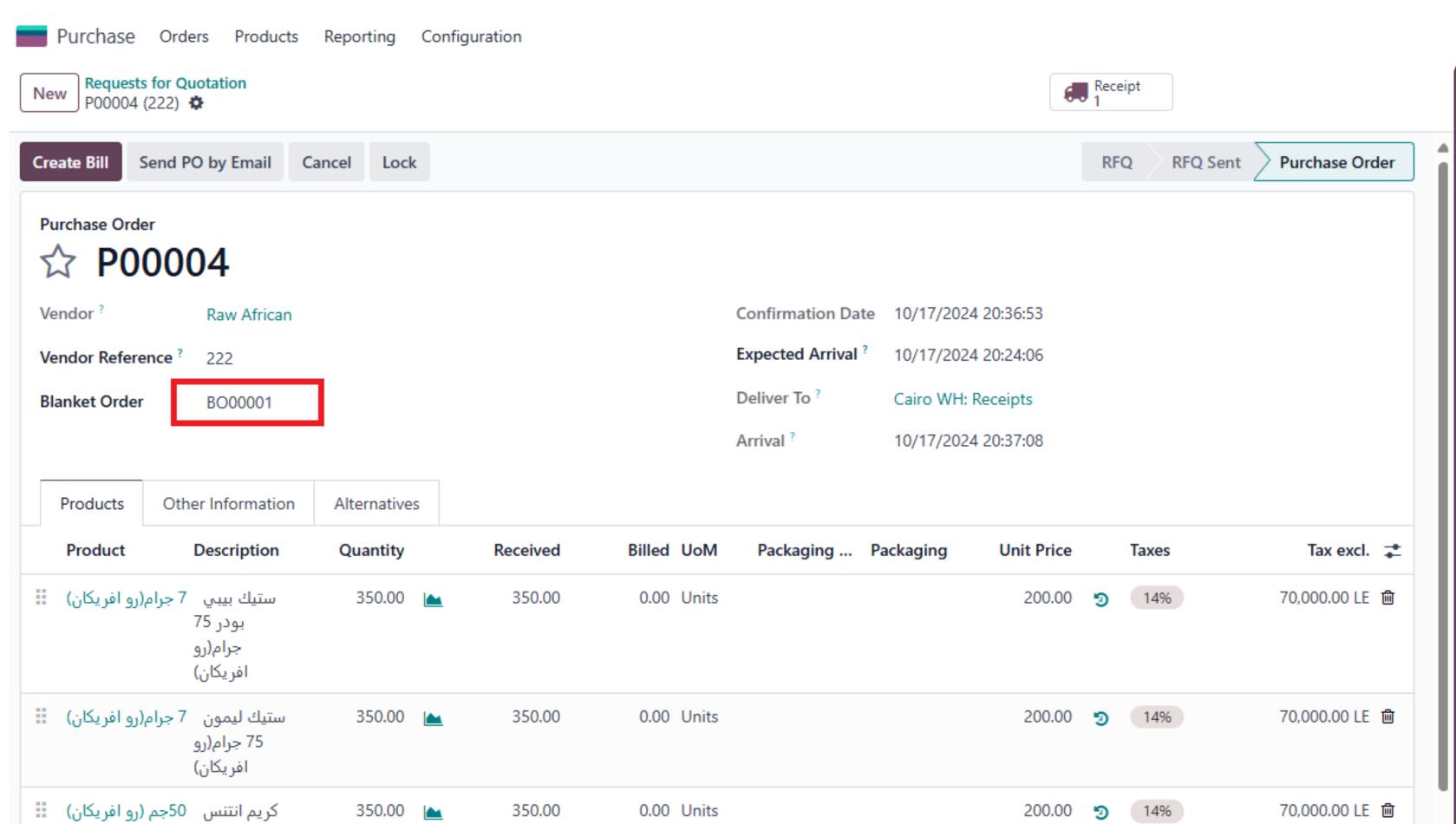


vendors





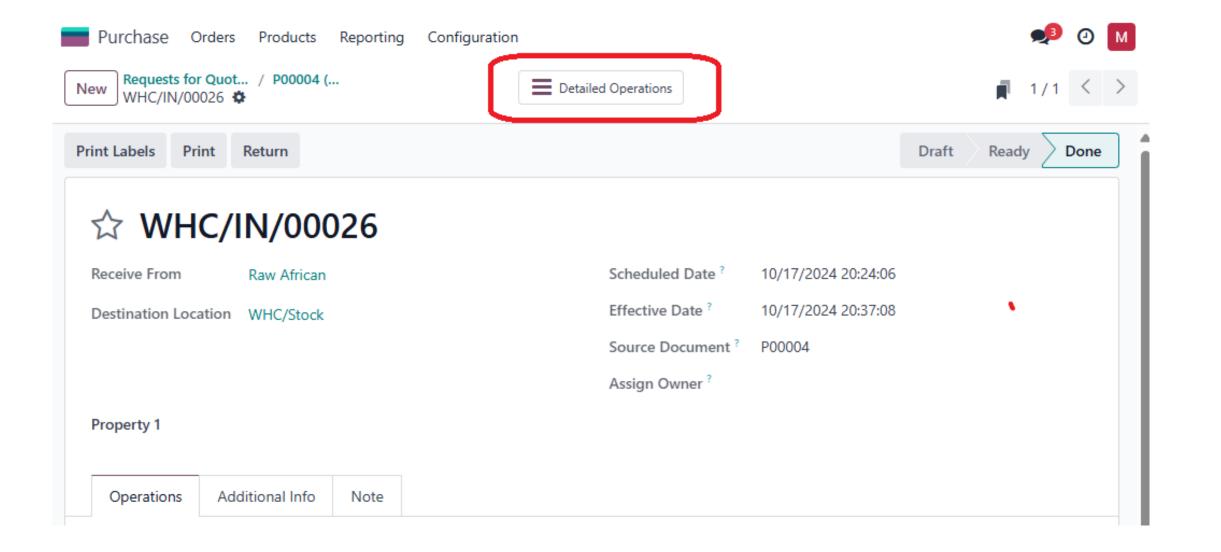
Purchase Order (Blanket Order)

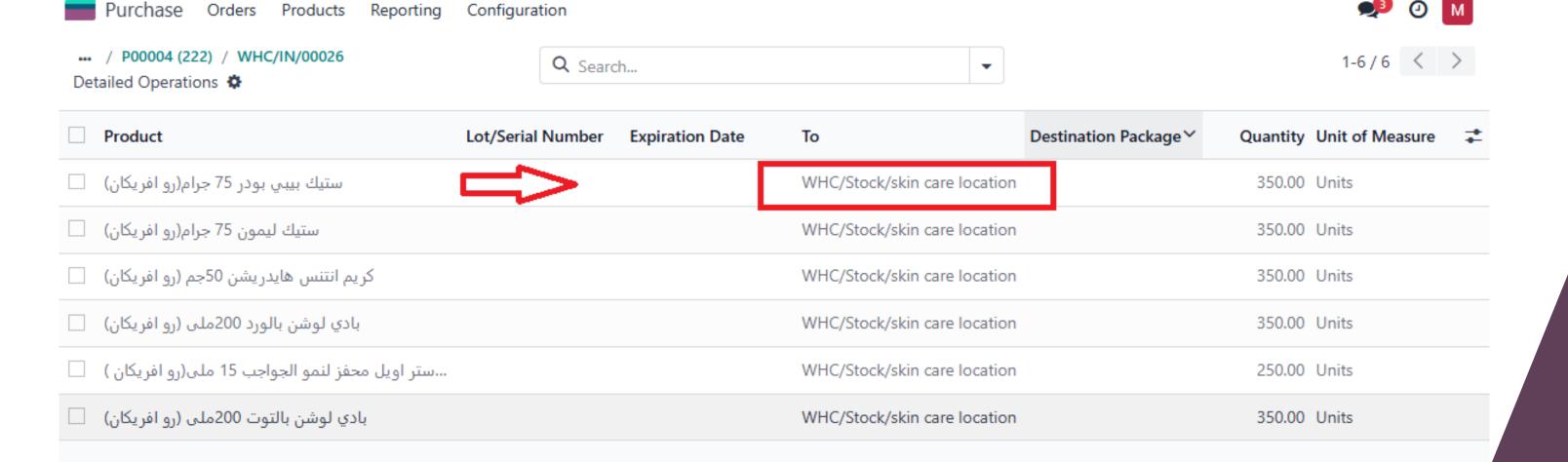


call for tenders











Purchase Report

Last 90 Days

→ X Country

Vendor

Product Category

Product

Buyer

Purchased

560k

Orders

Average Order

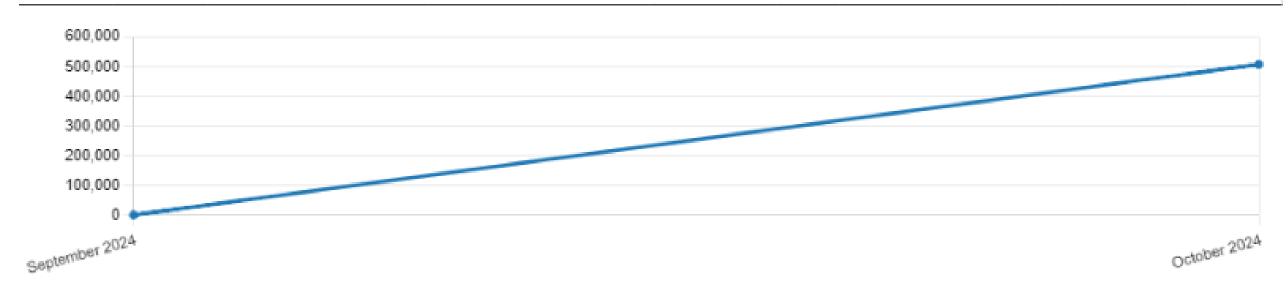
50,900

Lead Time to Receive

0 days

0 last period

Amount Purchased



Top RFQs

RFQ	Opened	Buyer	Vendor	Total Untaxed
P00012	10/19/2024		Raw African	51,000.00LE
P00008	10/17/2024	Heba Fesal 3	Raw African	596.94LE
P00006	10/17/2024	Heba Fesal 3	Raw African	198.98LE

Top Countries

Country	Orders	Amount
Egypt	1	76,528
United States	1	109

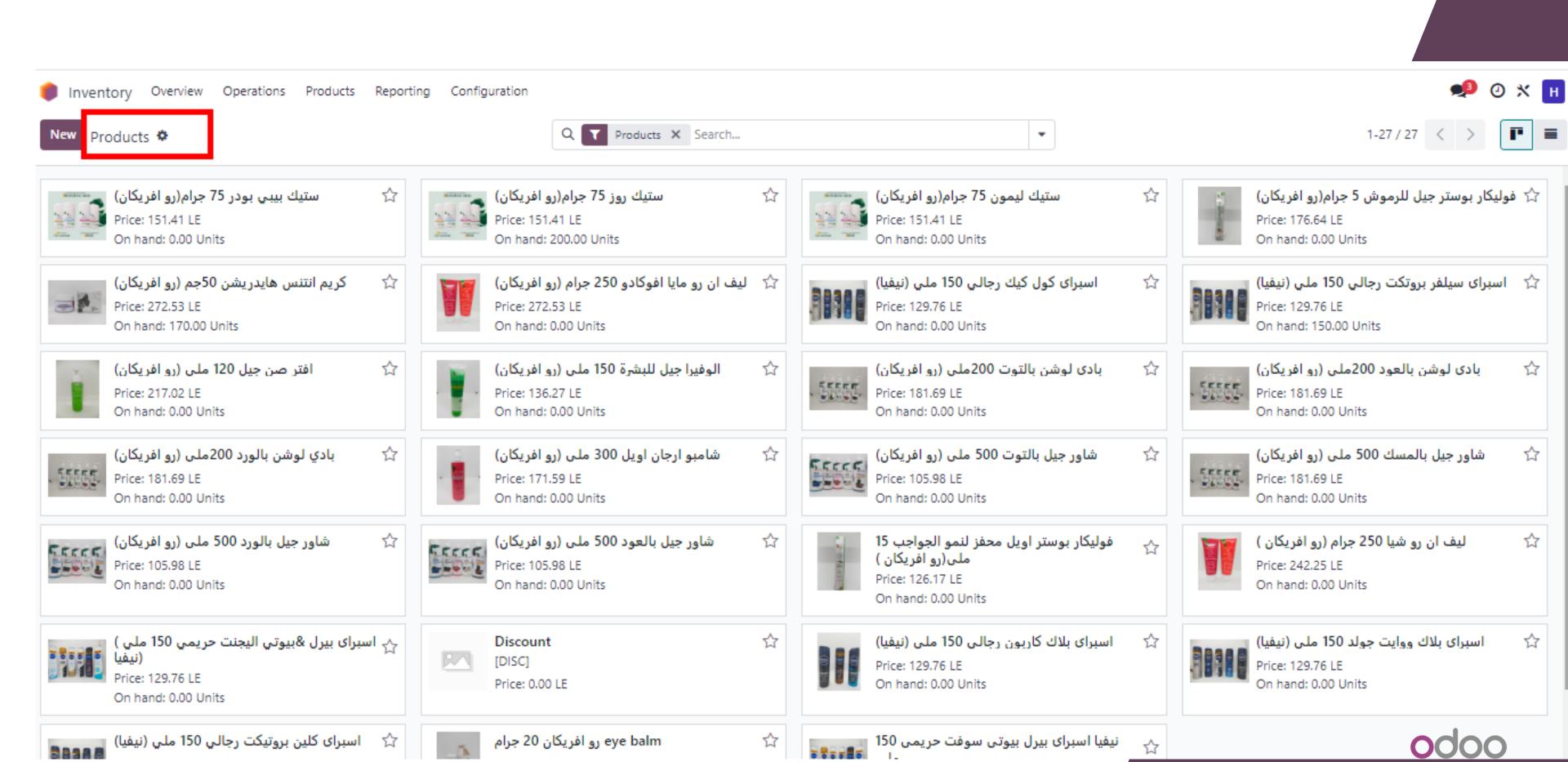


Inventory Module

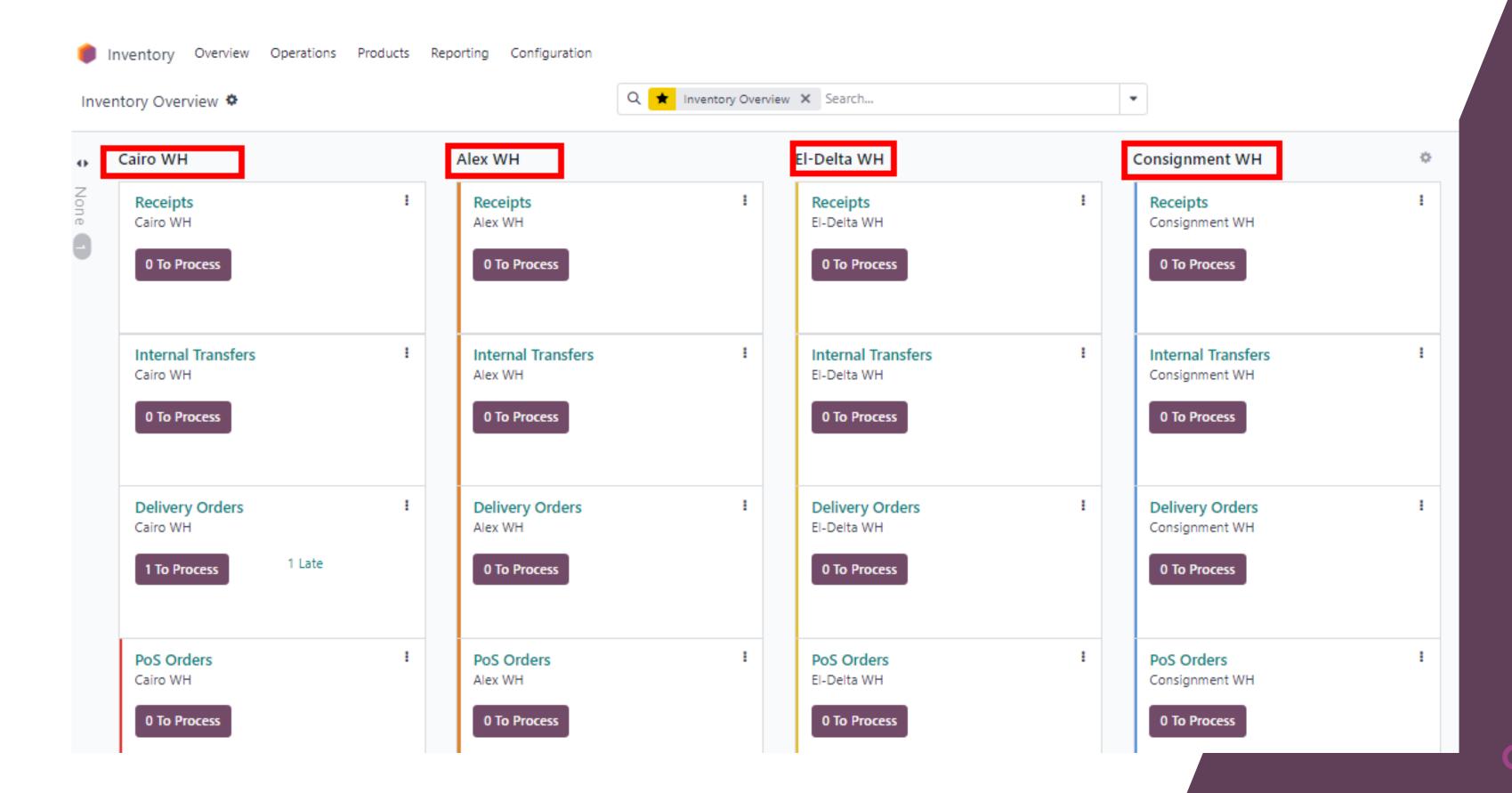
- products
- inventory warehouses
- removal strategy
- inventory location
- virtual location
- product category
- putaway rules
- recording rules
- scrup
- inventory check
- inventory report
- inventory flow



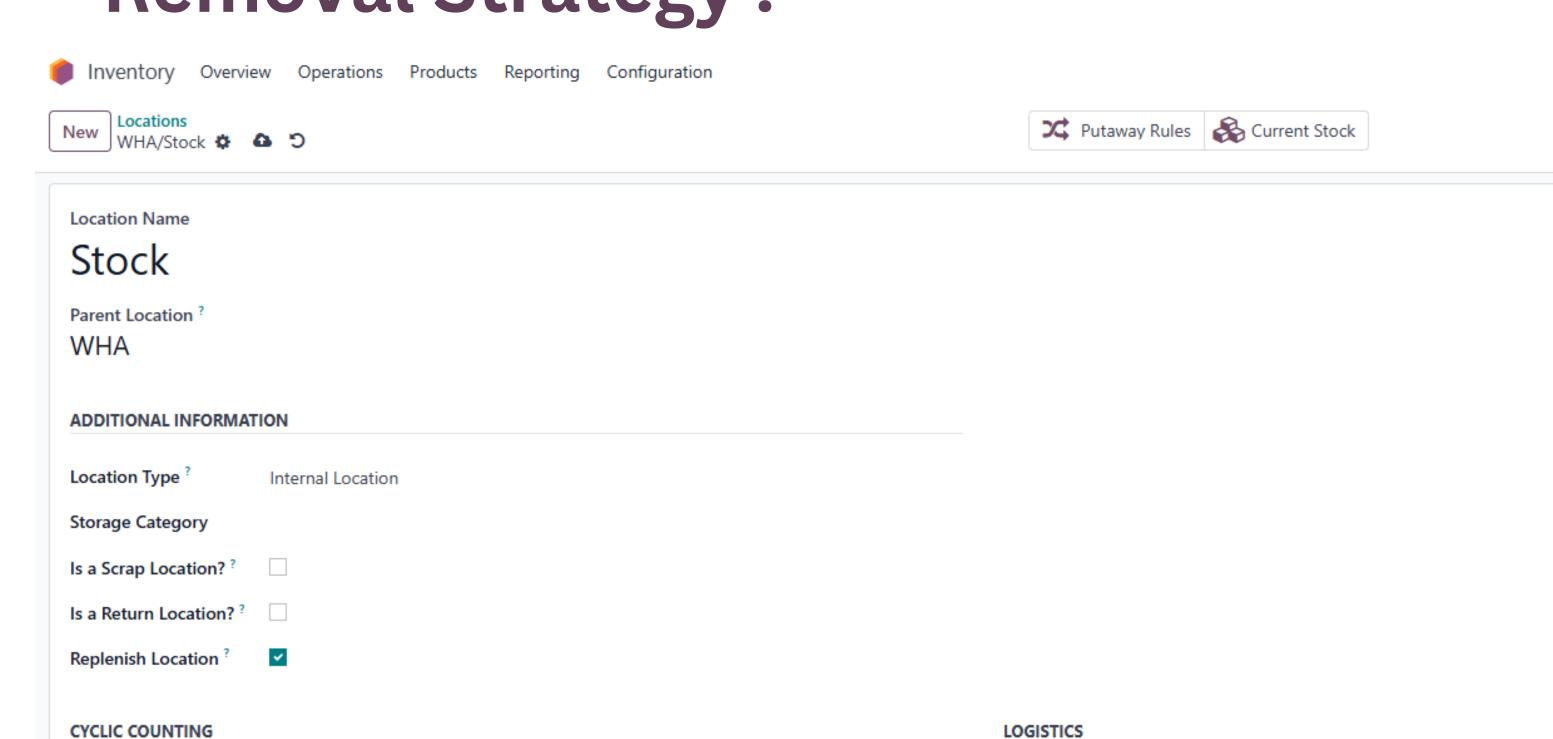
Products



Inventory Warehouses



Removal Strategy:



Inventory Frequency (Days)? Last Effective Inventory?

Next Expected

Evternal note

Inventory?

Removal Strategy ? First In First Out (FIFO)

First In First Out (FIFO)

Last In First Out (LIFO)

Closest Location

Least Packages

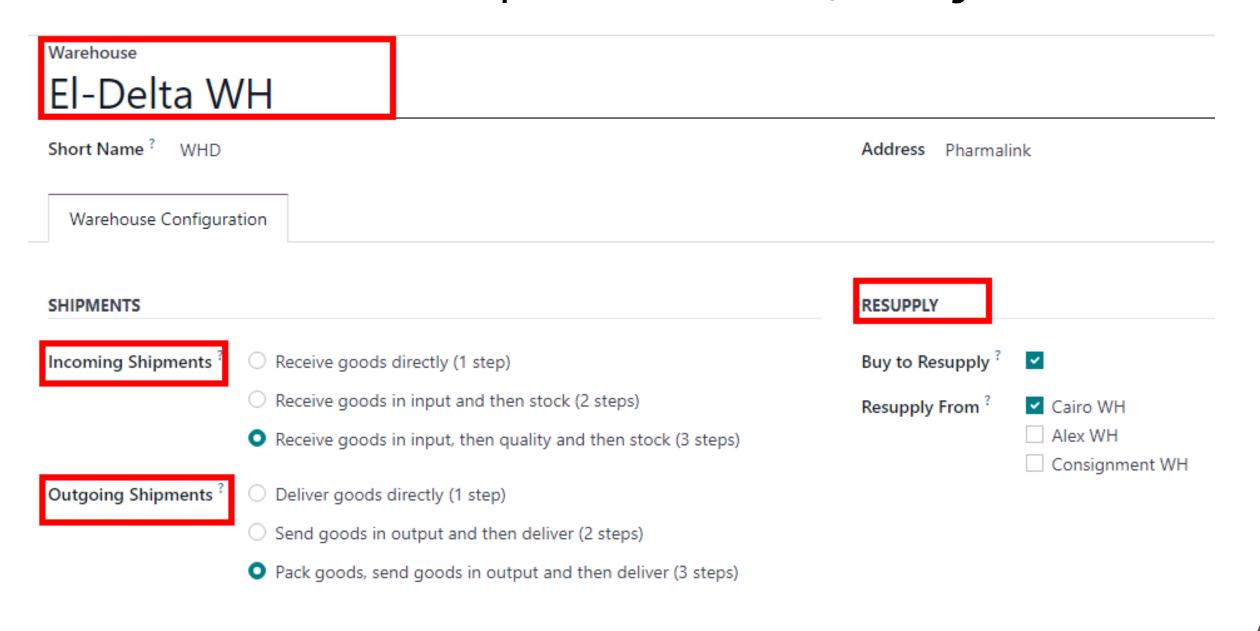
First Expiry First Out (FEFO)

Coard More



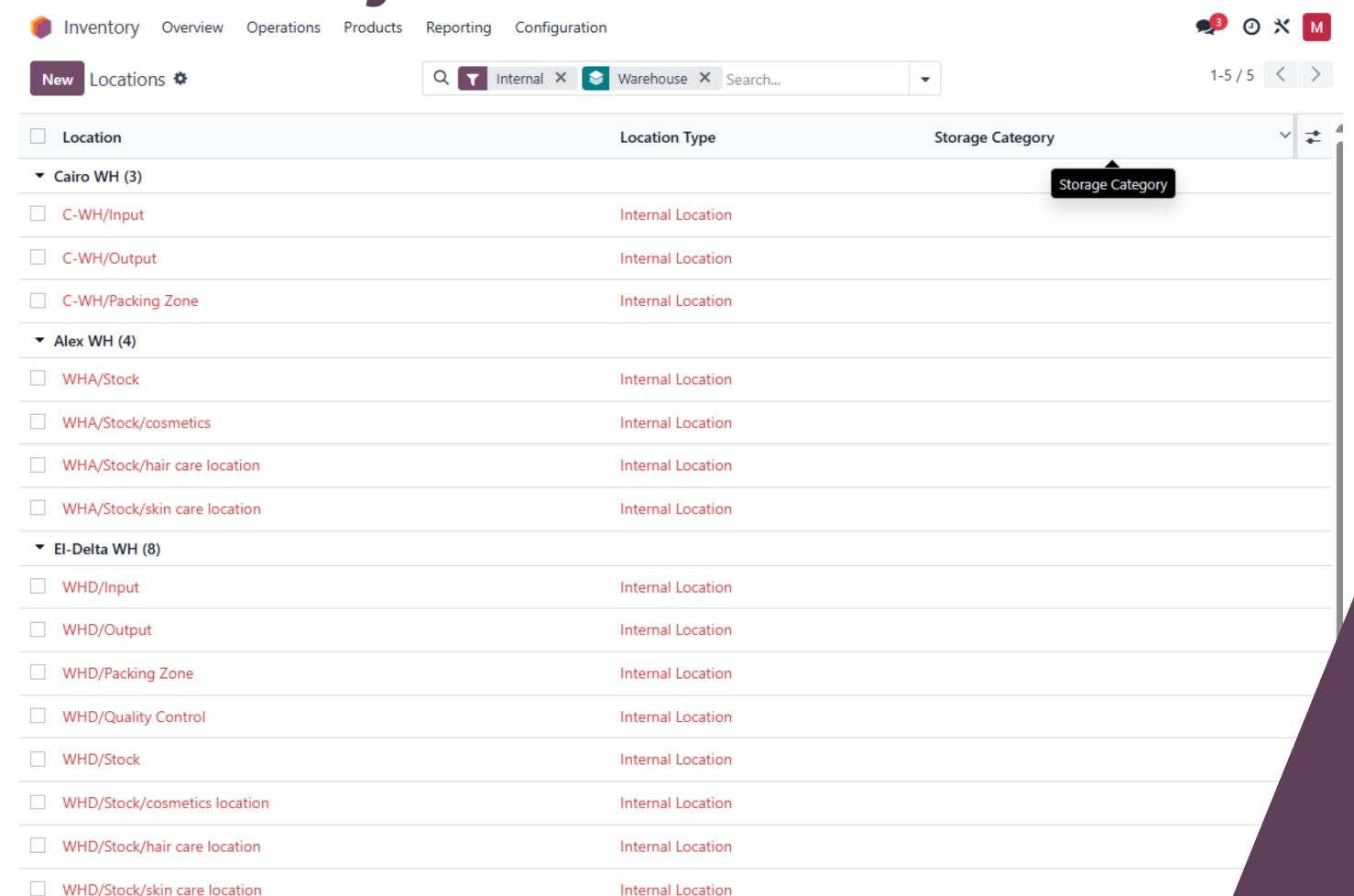
DELTA Warehouses

- Resupply from Cairo WH
- Incoming Shipments and Outgoing Shipments In 3
 Steps To Check Quality



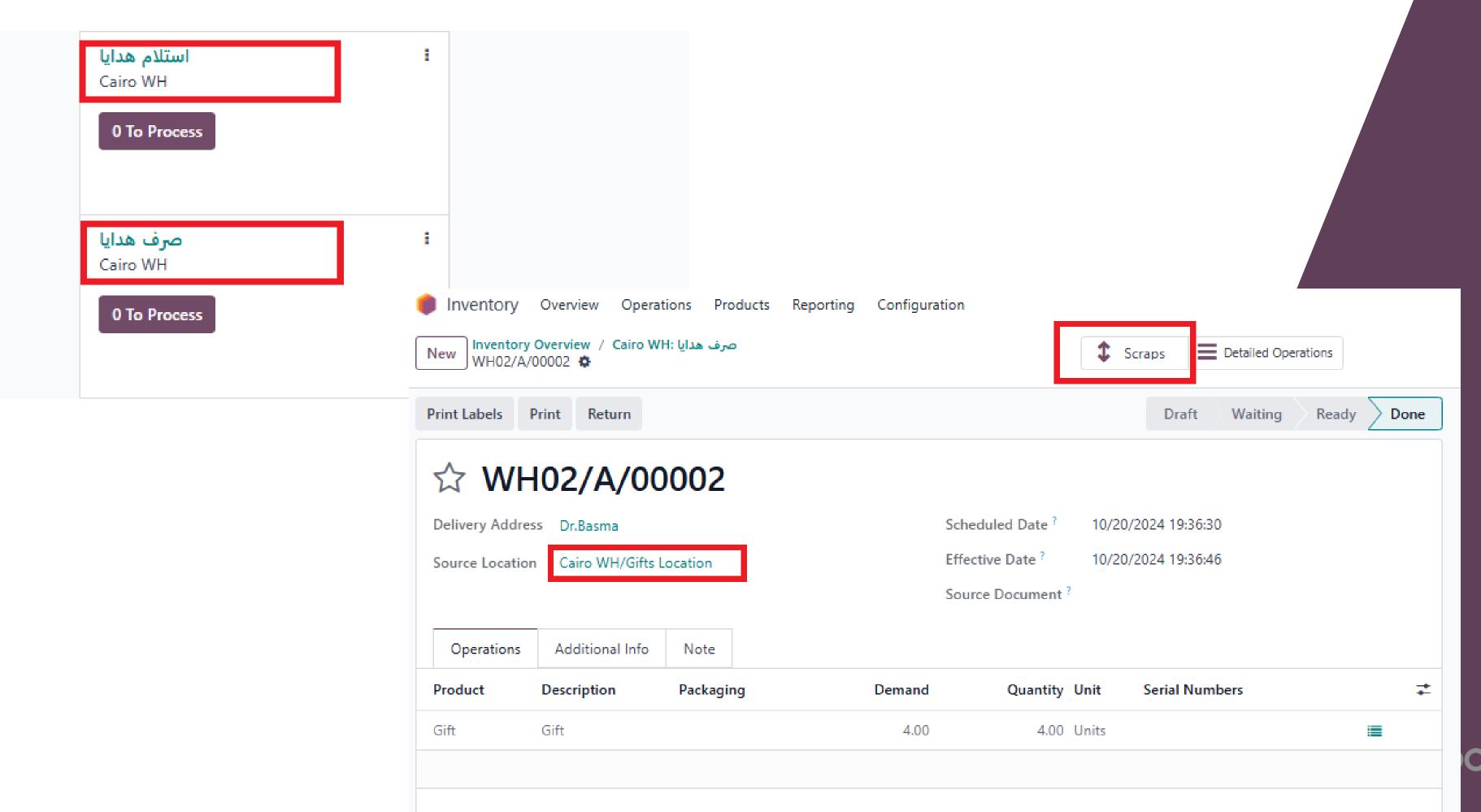


Inventory Locations





Virtual Location

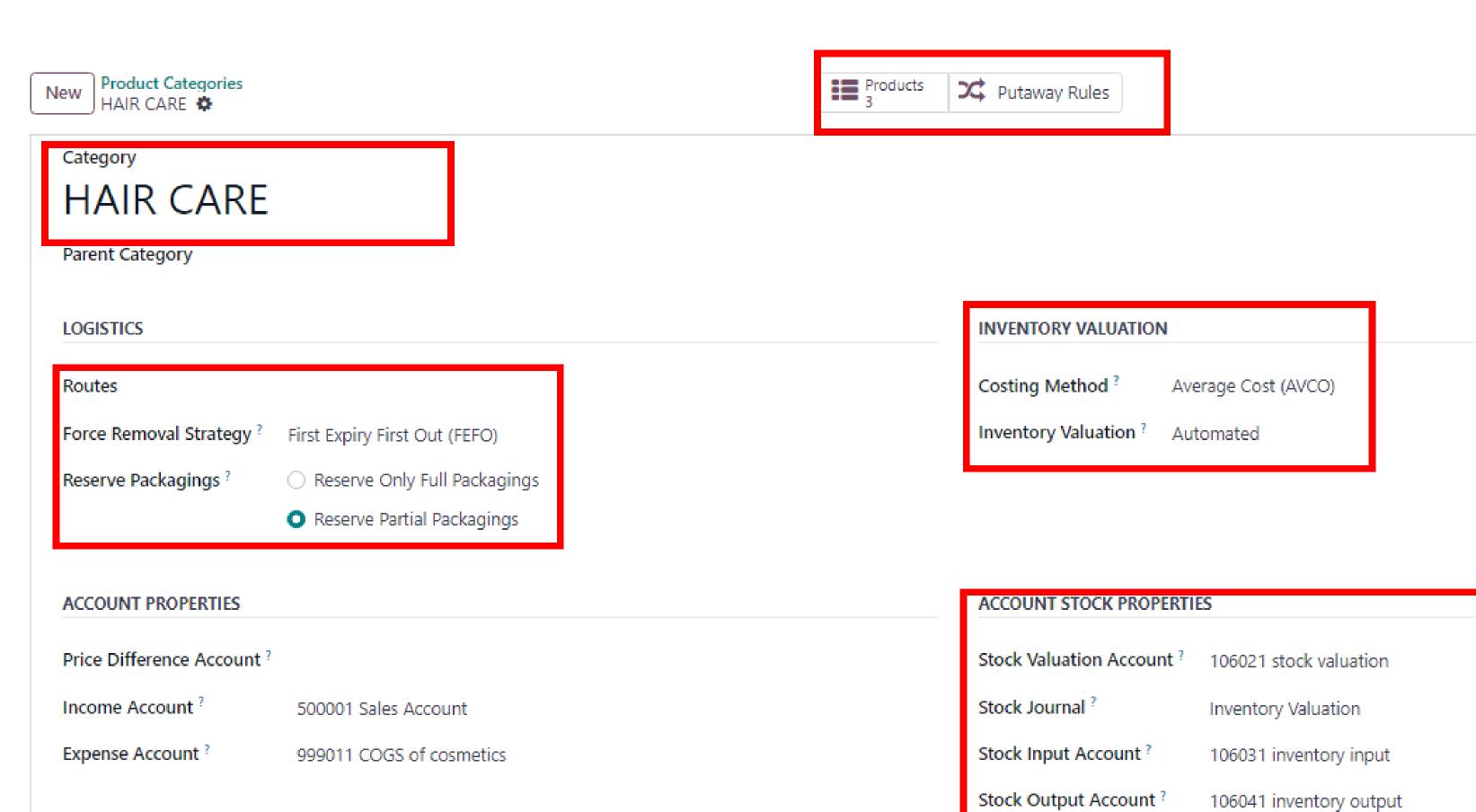


Product Category

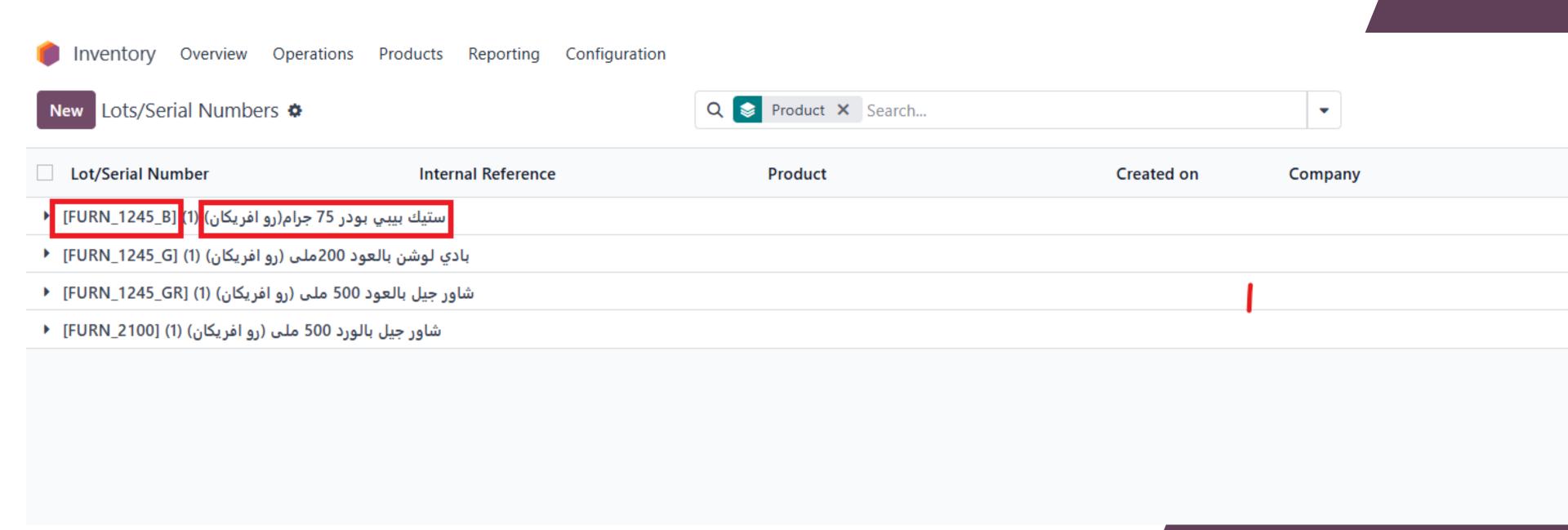
N	ew Product Categories 🌣		Q Search
	Product Category		
	COSMETICS / Expenses		
	COSMETICS / Saleable		
	COSMETICS / Saleable / Booking	Fees	
	COSMETICS / Saleable / PoS		
	سبراي و برفان / COSMETICS		
	منتجات للشمس / COSMETICS		
	ت للشمس / افتر صن / COSMETICS	منتجان	
	نتجات للشمس / زيت / COSMETICS	io	
	جات للشمس / لوشن / COSMETICS	منت	
	HAIR CARE		
	منتحات للشعر / HAIR CARE		



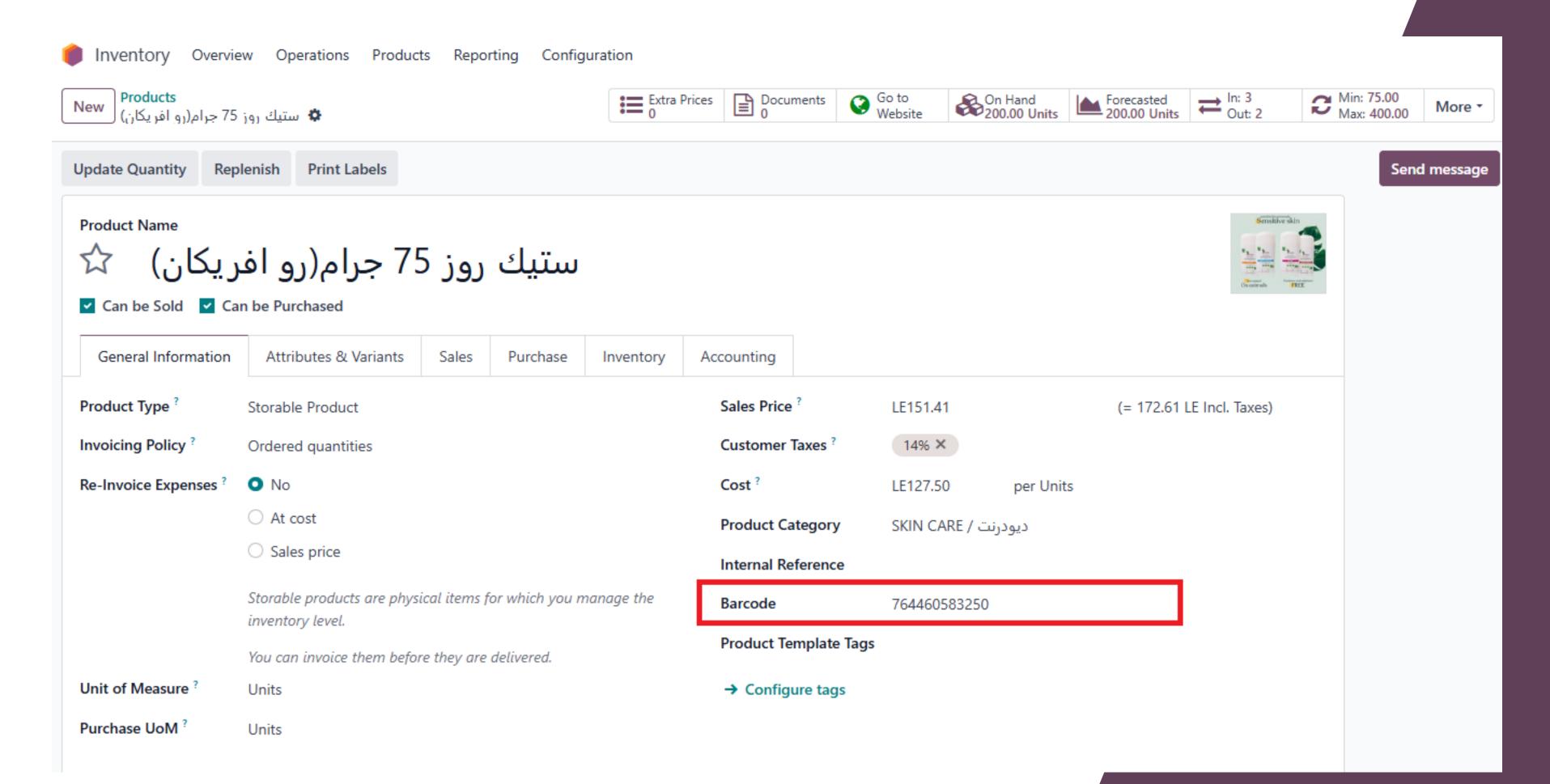
Example of product category



Lots/Serial Numbers



Products with Barcode:

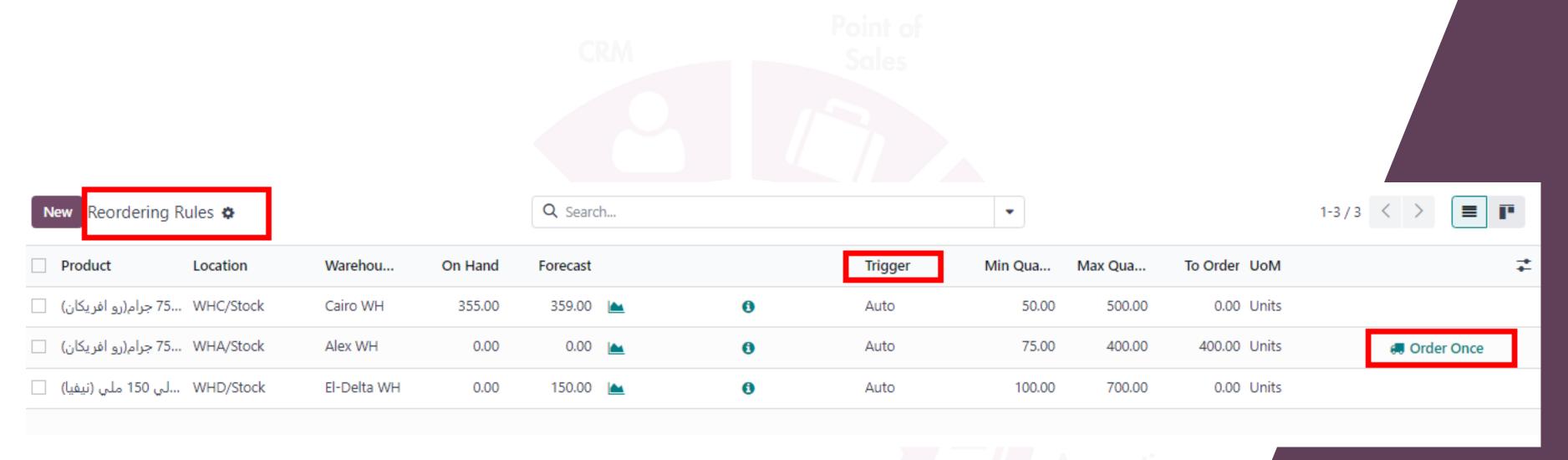


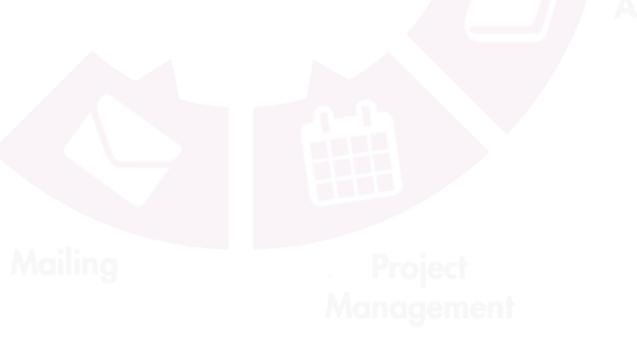
Putaways Rule

Ne	w Pu	utaways Rules 🌣		Q Search		•
	١	When product arrives in Pr	roduct	Product Category	Package type	Store to sublocation
		WHA/Stock		COSMETICS		WHA/Stock/cosmetics
		WHA/Stock		SKIN CARE		WHA/Stock/skin care location
		WHA/Stock		HAIR CARE		WHA/Stock/hair care location
		WHC/Stock		COSMETICS		WHC/Stock/cosmetics location
		WHC/Stock		HAIR CARE		WHC/Stock/hair care location
		WHC/Stock		SKIN CARE		WHC/Stock/skin care location
		WHC/Stock/cosmetics location	⇒	سبراي و برفان / COSMETICS		WHC/Stock/cosmetics location/cosmetics shelf-1
		WHC/Stock/cosmetics location	<u>-</u>	منتجات للشمس / COSMETICS		WHC/Stock/cosmetics location/cosmetics shelf-2
		WHC/Stock/cosmetics location		منتجات للشمس / لوشن / COSMETICS		WHC/Stock/cosmetics location/cosmetics shelf-3
		WHD/Stock		COSMETICS		WHD/Stock/cosmetics location
		WHD/Stock		HAIR CARE		WHD/Stock/hair care location
		WHD/Stock		SKIN CARE		WHD/Stock/skin care location



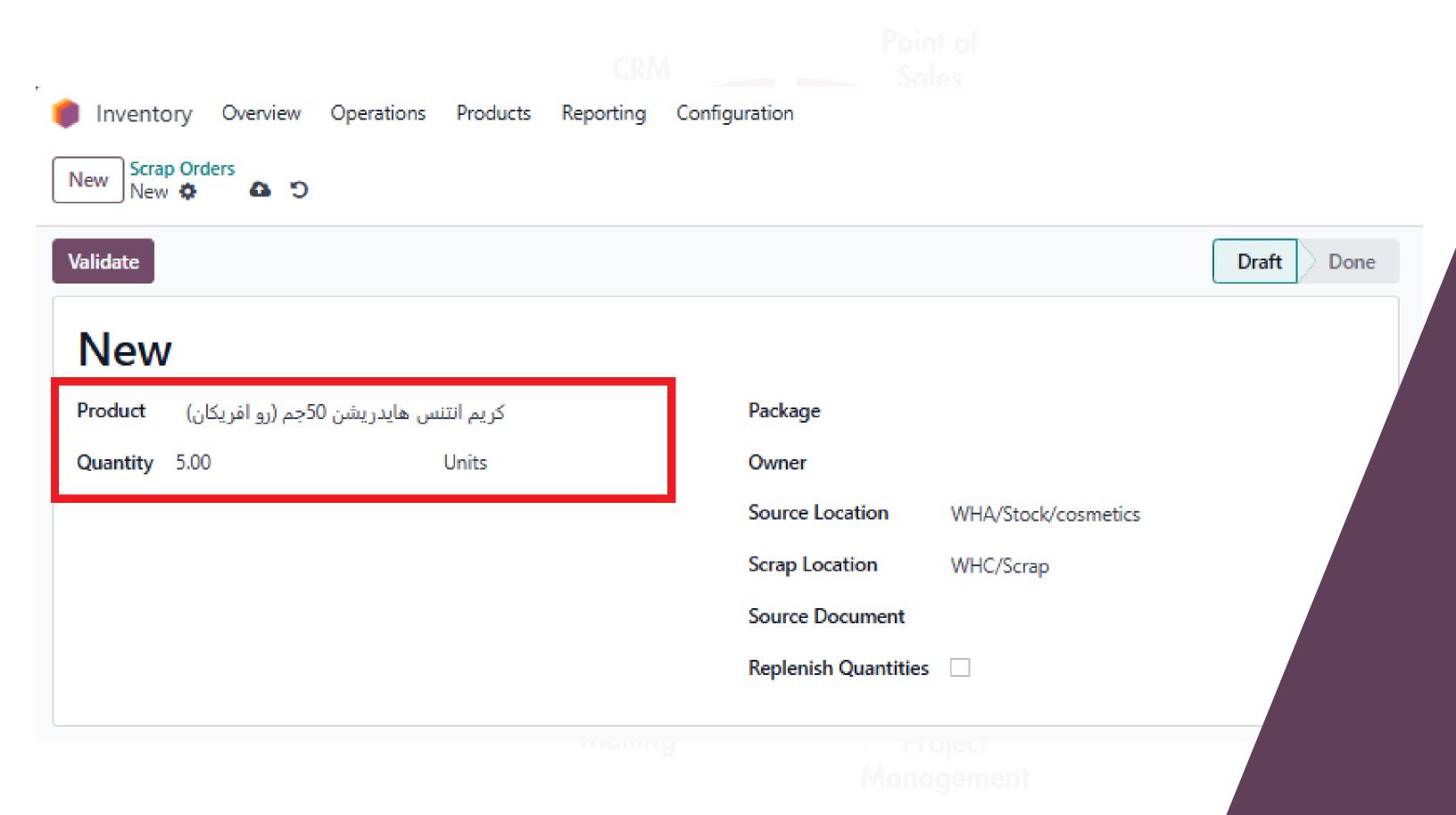
Reordering Rules



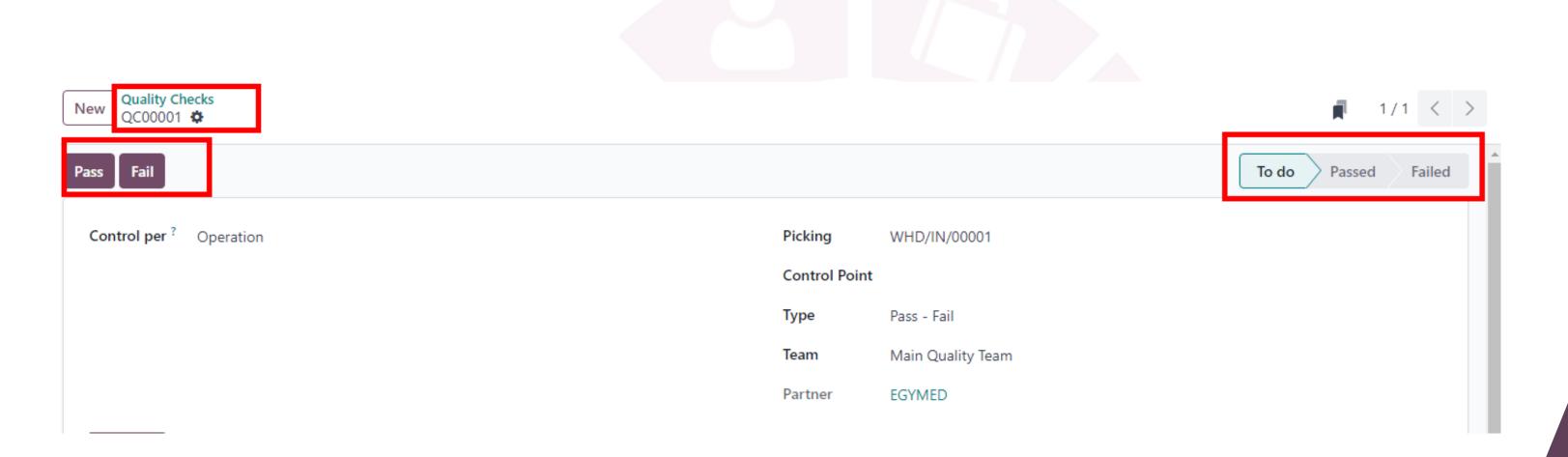




Scrap



Quality check







Inventory Report

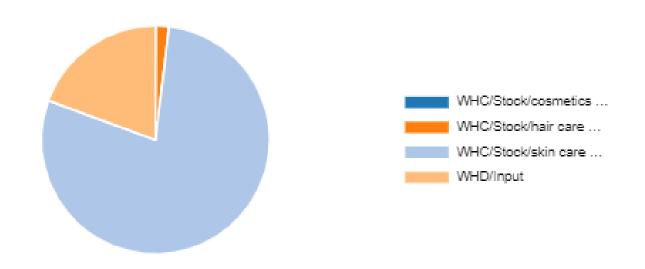
Point of

Location Product Lot/Serial

Inventory Value

506kLE

Stock Quantity by Location



Top Locations

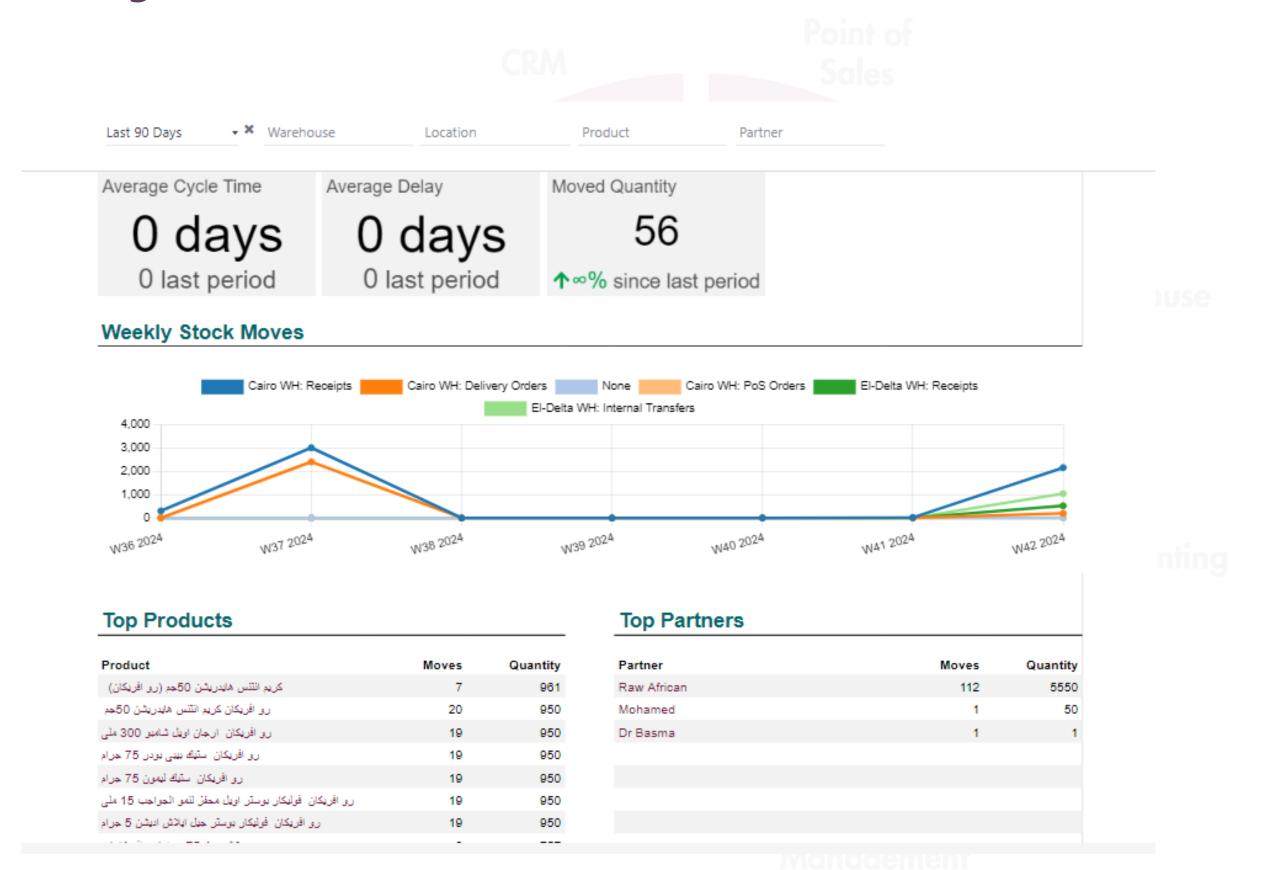
Location	Reserved	On Hand
WHC/Stock/skin care location	100	2,106
WHD/Input	520	520
WHC/Stock/hair care location	50	50
WHC/Stock/cosmetics location	0	1
WHC/Stock	0	-1

Top Products

Product	Reserved	On Hand
کریم انتئس هایدریشن 50جم (رو افریکان)	220	571
ستلك بيبيي بودر 75 جرام(رو افريكان)	0	353
ستيك ليمون 75 جرام(رو افريكان)	0	353
بادی لوشن بالنوت 200ملی (رو افریکان)	0	350
بادی ٹوشن باٹورد 200ملی (رو افریکان)	0	350
فوليكار بوستر اويل محفق لذمو الجواجب 15 ملى(رو افريكان)	0	250
مثیک روز 75 جرام(رو افریکان)	250	248



Inventory Flow



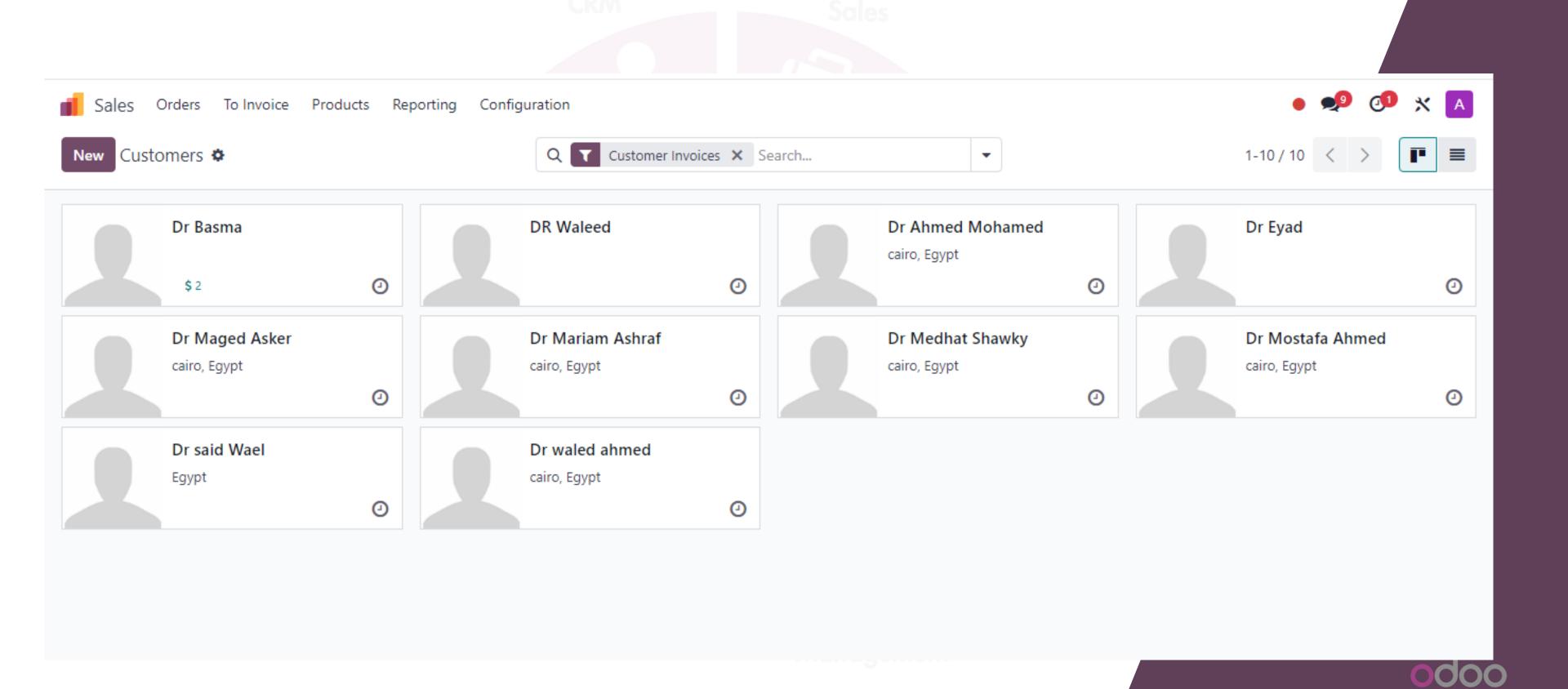
Sales Module

- CUSTOMER
- Pricelist
- Shipping Method
- Sales Order
- Sales Report
- point Of Sales

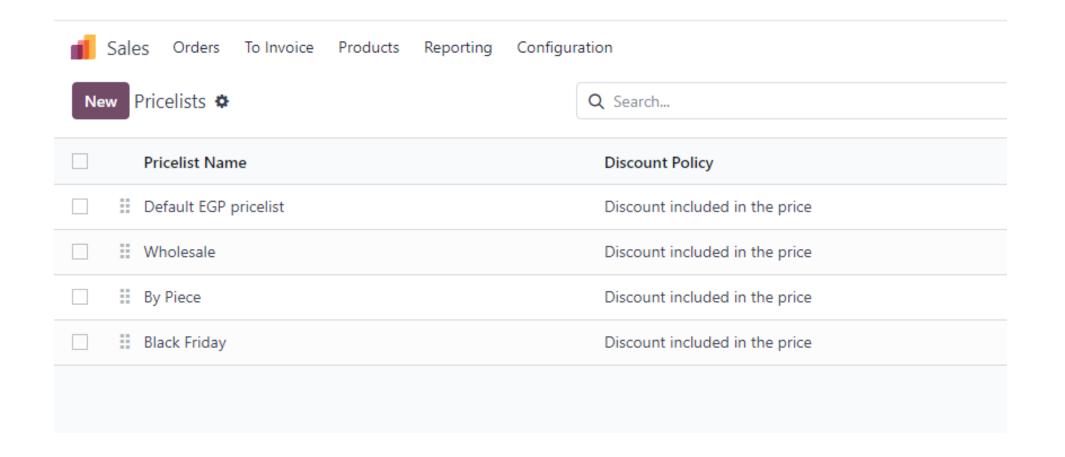




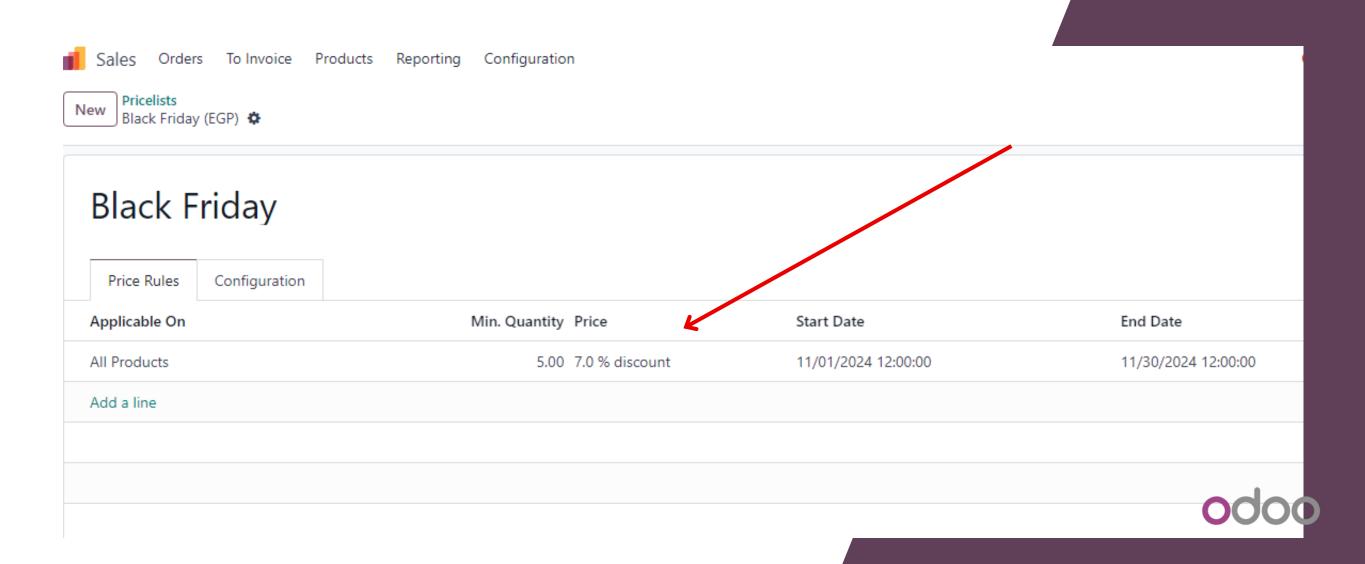
Customers



Pricelists:

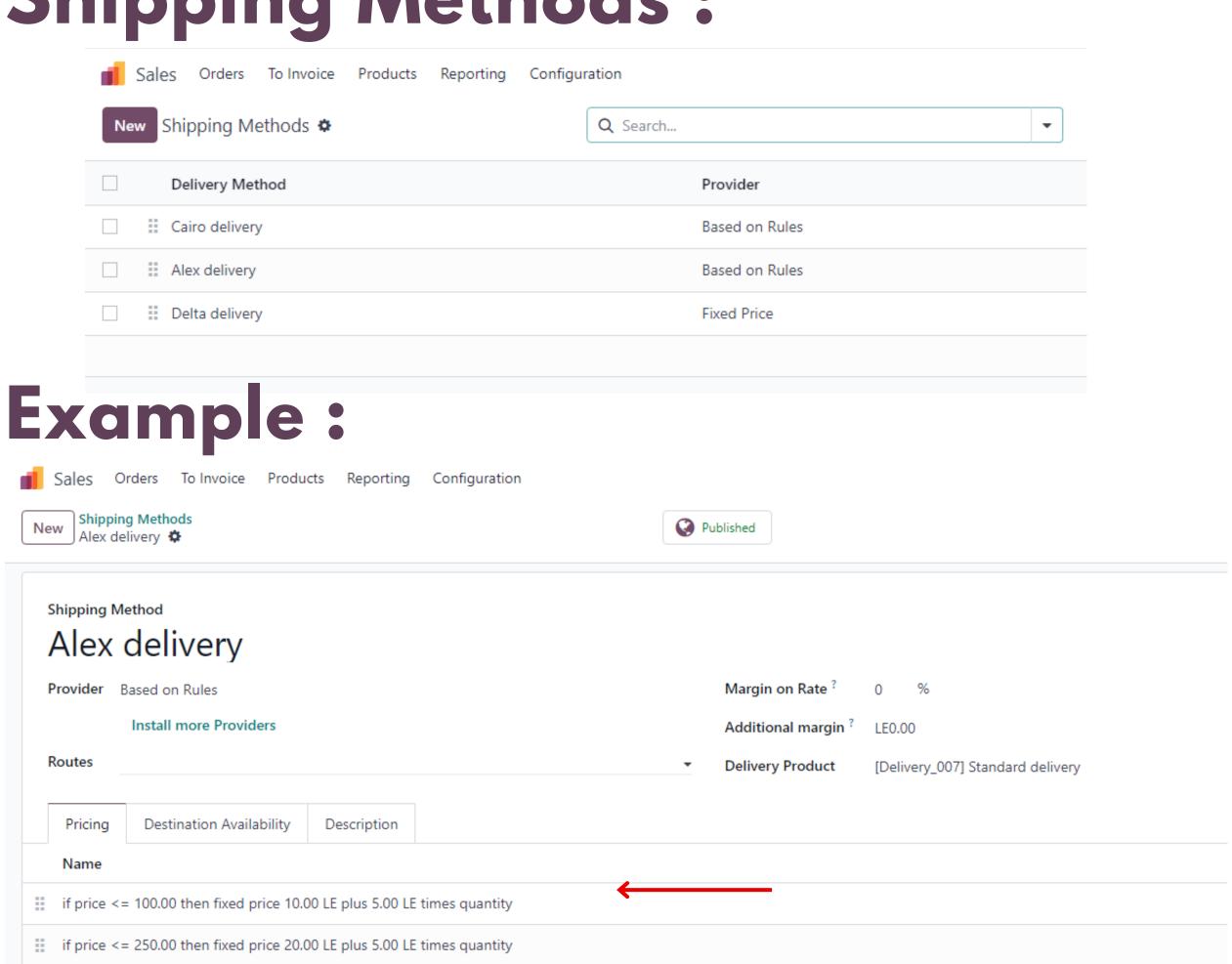


Example:



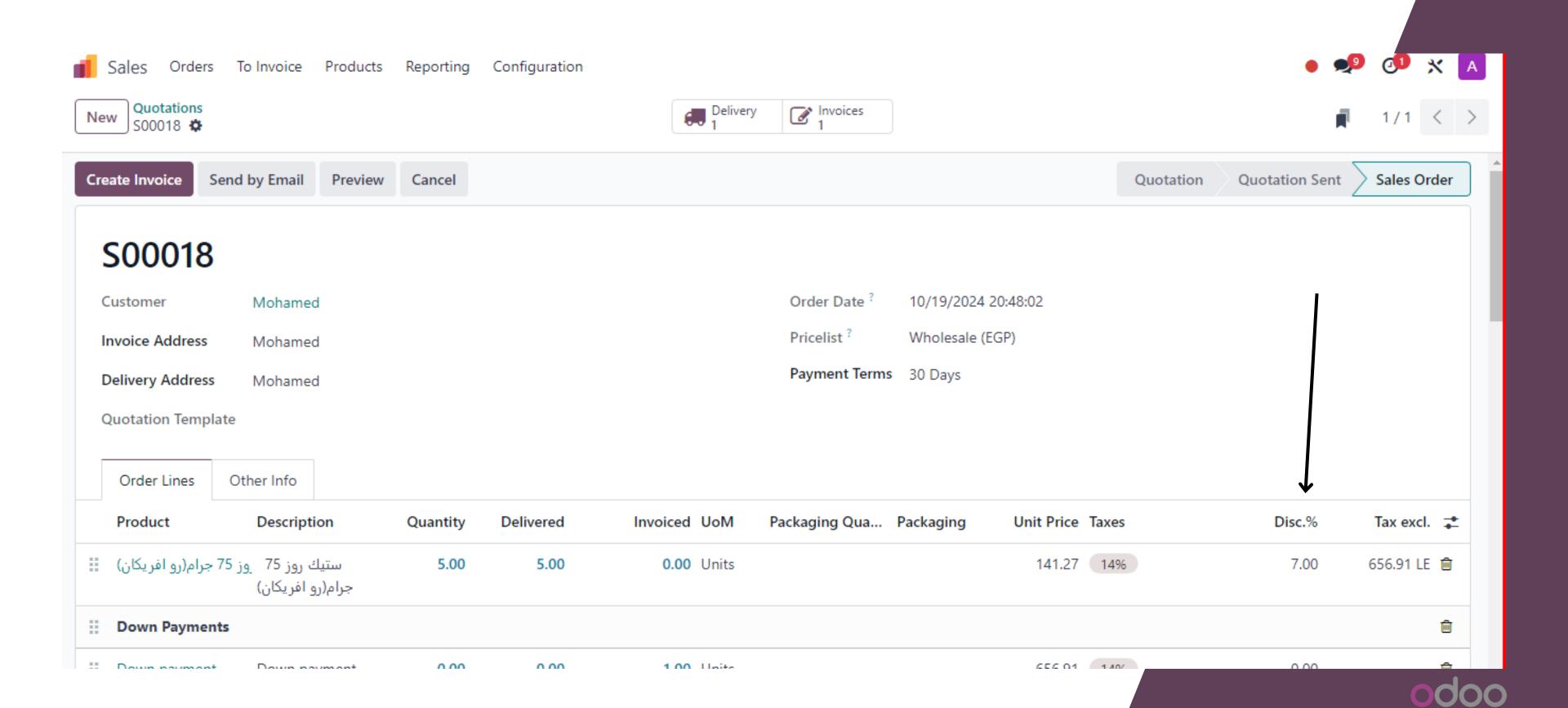
Shipping Methods:

if price <= 500.00 then fixed price 30.00 LE plus 5.00 LE times quantity

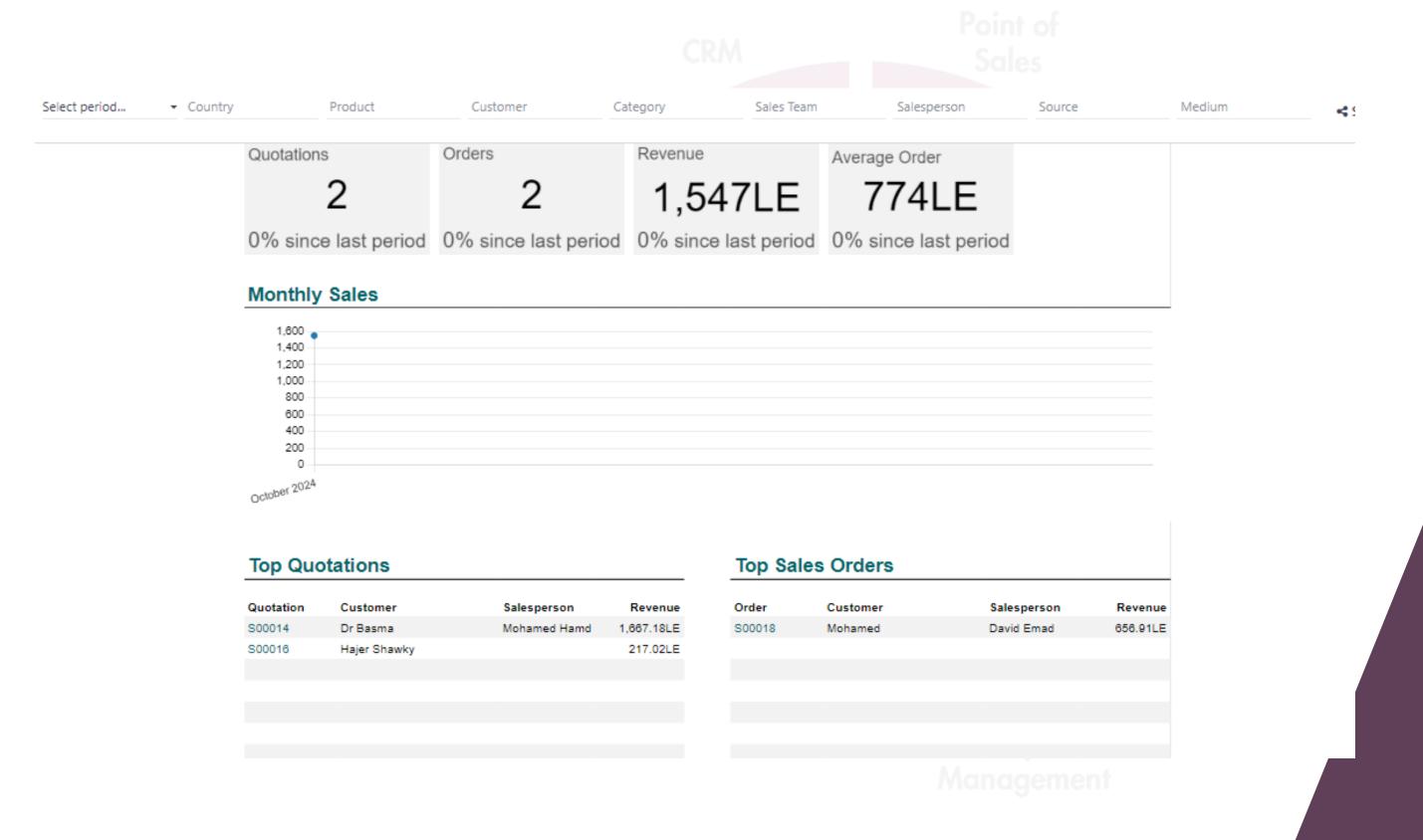




Sales Order:



Sales Report:







Point of Sale:

Point of Sal	e Dashboar	d Orders	Products	Reporting	Configuration			
Point of Sale 🌣	÷				Q Search			•
Cairo shop Opening Control Open Session						i	Alex shop New Session	
Delta shop						i		
New Session								
odoo								
در 75 جرام(رو افریکان)	ستيك بيبي بو			338.31 LE	*			
2.00 Units x 169.15 LE / Units ستيك روز 75 جرام(رو افريكان) 2.00 Units x 169.15 LE / Units				338.31 LE	Sensitive skin	Sensitive skin	Sensitive skin	
ون 75 جرام(رو افریکان) 2.00 Units x 169.15	ستيك ليمر			338.31 LE	Vianimals FREE	Obviends FEEE	Va.	
		_			ستیك بیبي بودر 75 جرام(رو افریکان) 169.15 LE	ستیك روز 75 جرام(رو افریكان) 169.15 LE	ستيك ليمون 75 جرام(رو افريكان) 169.15 LE	
		1	Taxes	4.93 LE :: 124.65 LE	103.13 LE	109.19 LL	i	
'D Refund	≣ Ву Г	Piece (EGP)	Custo	mer Note				
Discount	IIII En	iter Code	★ Reset	Programs				
★ Reward %			Quotation/Order		اسبرای کول کیك) رجالی 150 ملی	اسبرای سیلفر روتکت رجالی 150	افتر صن جیل 120 ملی (رو افریکان)	
Customer	1	2	3	Qty	144.96 LE	144.96 LE	242.46 LE	
	4	5	6	% Disc	CECE			
> Payment	7	8	9	Price	بادي لوشن بالورد 200ملي (رو	شامبو ارجان اویل 300 ملی (رو	شاور جيل بالتوت 500 ملي (رو	
	+/-	0	8*3	৷	202.99 LE	191.70 LE	118.40 LE	

10/19/24, 9:24 PM Odoo POS



Pharmalink
Tel:01270026967
davidemad617@gmail.com
YOUR THRUSTED PHARMACY PARTNER

Served by David Emad

101

ستيك بيبي بودر 75 جرام(رو افريكان) 2.00 Units x 169.15 LE / Units

(رو افریکان) 338.31 LE ستیك روز 75 جرام 2.00 Units x 169.15 LE / Units

ستيك ليمون **75** جرام(رو افريكان) **2.00** Units x 169.15 LE / Units

> TOTAL 1,014.93 LE Rounding 0.07 LE To Pay 1,015.00 LE

Cash Cairo 1,015.00

CHANGE 0.00 LE Tax Amount Base Total 14% 124.65 890.28 1,014.93

You can go to https://edu-odoopharmalink.odoo.com/pos/ticket and use the code below to request an invoice-online Unique Code: wkcms

Need Help? contact us at 01012345677 THNK YOU FOR CHOOSING PHARMA LINK

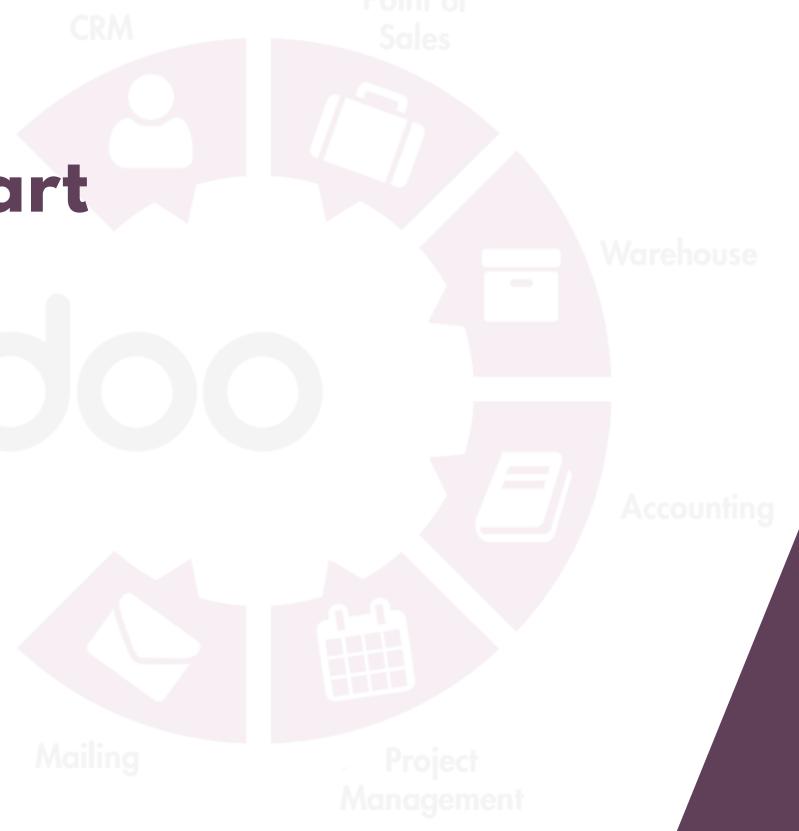
Powered by Odoo

Order 00001-001-0001 10/19/2024 21:24:53

https://edu-odoo-pharmalink.odoo.com/pos/ui?config_id=2#cids=1

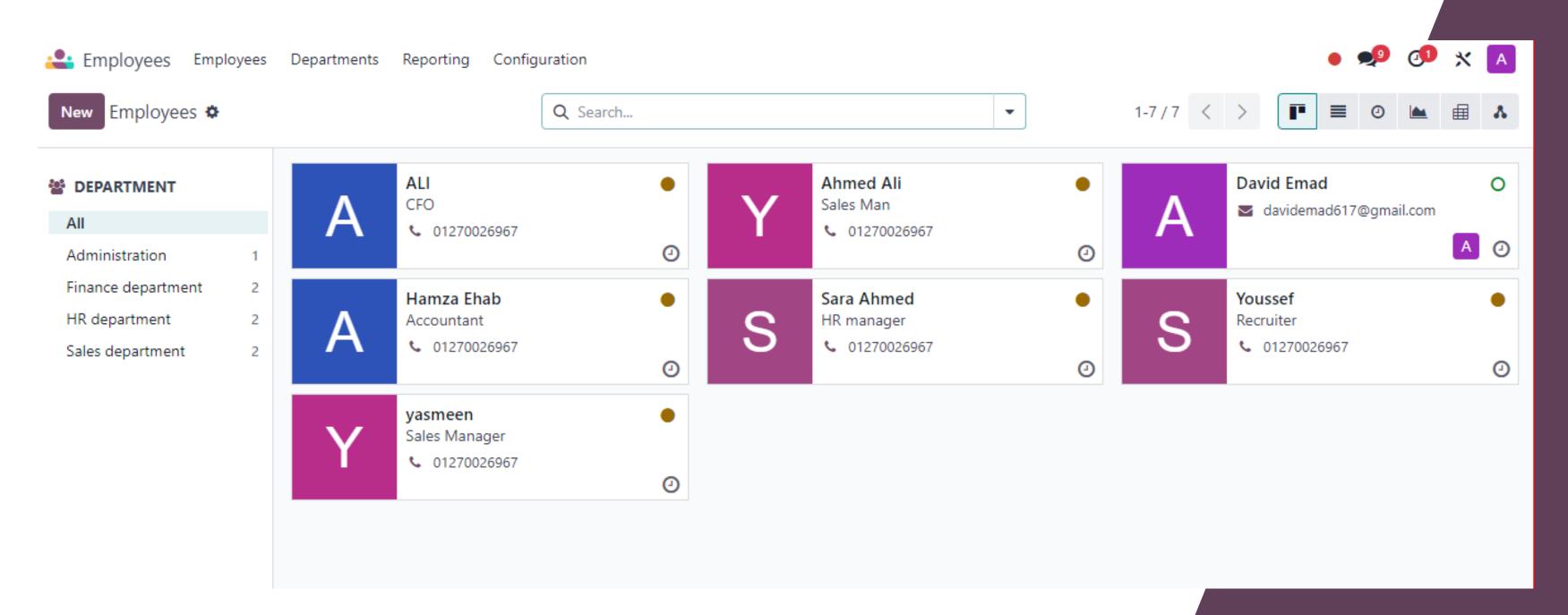


- Employees
- · organization chart
- contracts

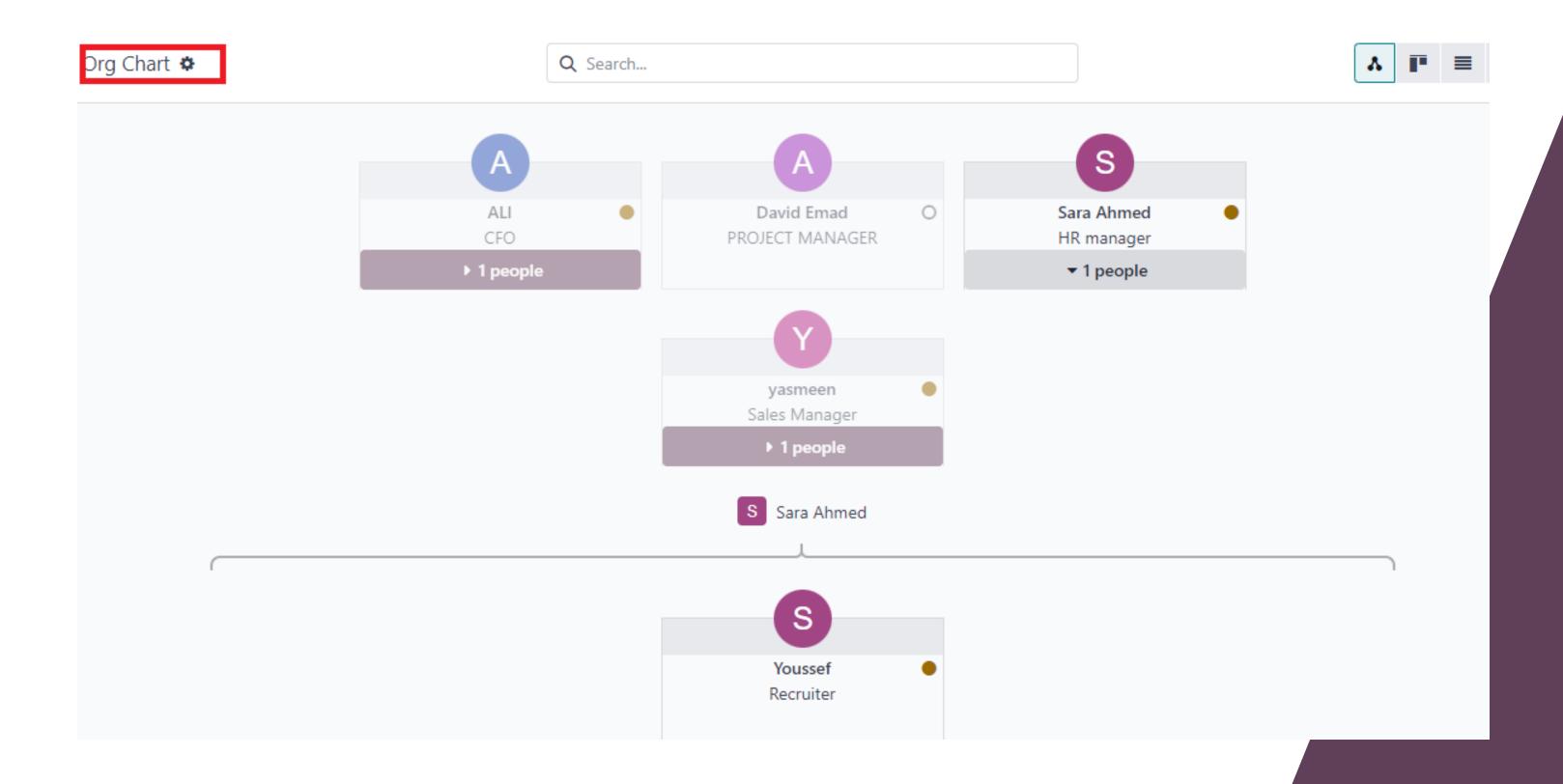




Employees

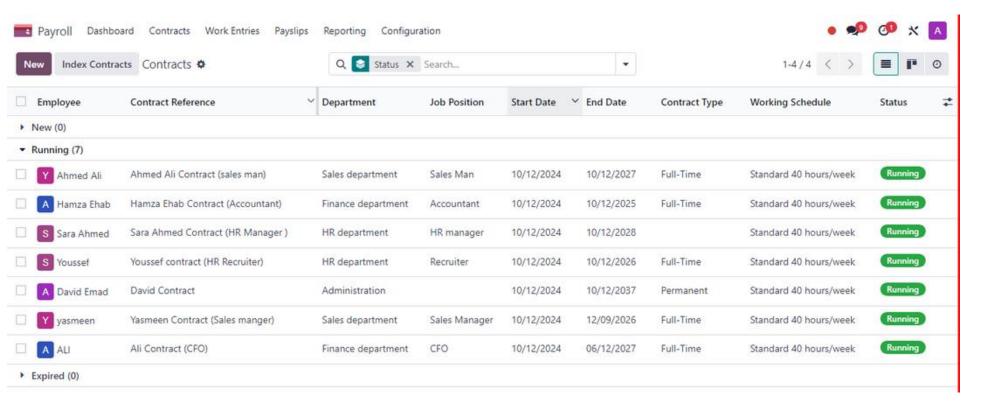


Organiztion Chart

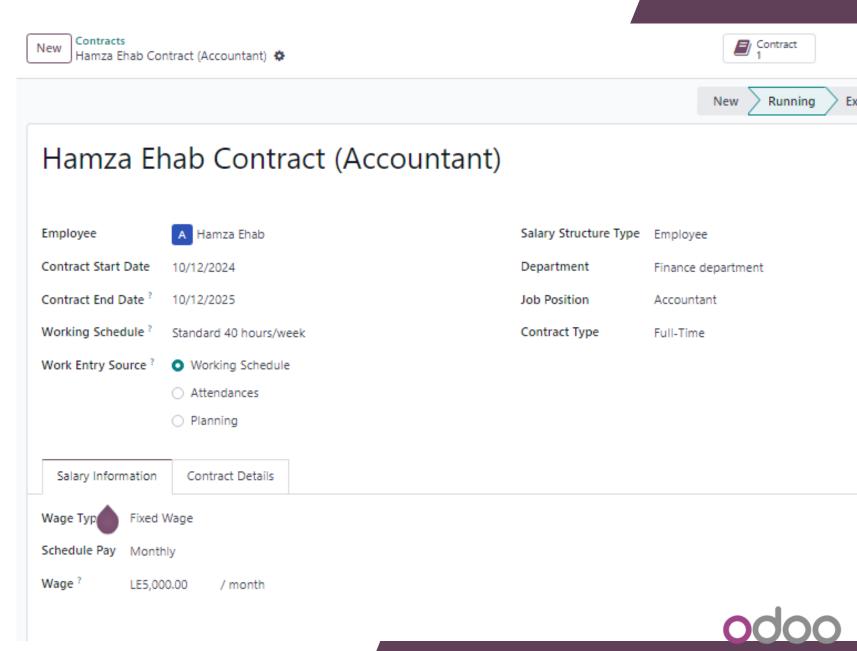




Contracts



Contracts Example

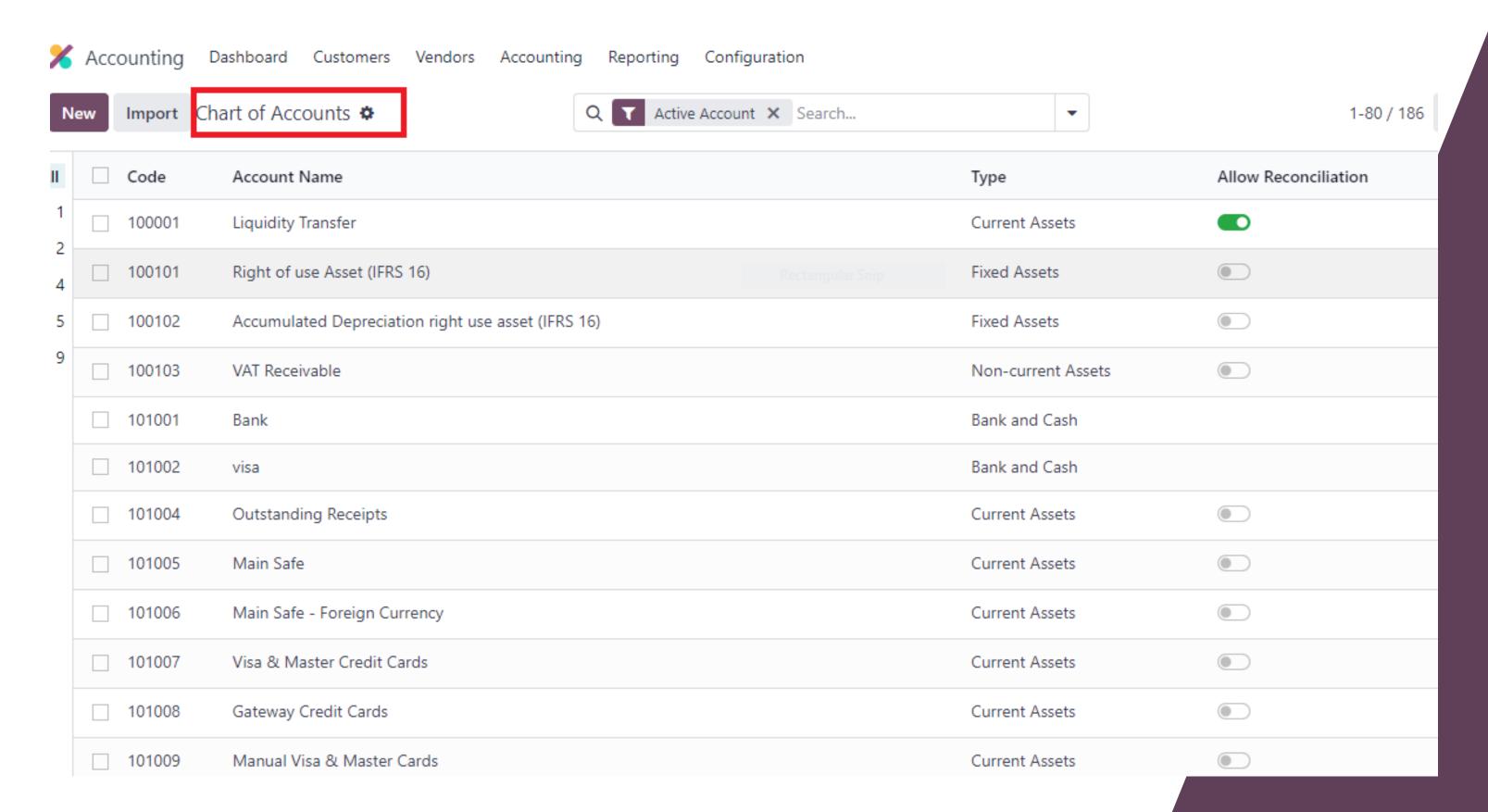


Accounting Module

- chart of account
- taxes
- payment methods
- Analytic Accouting
- assets managment
- Accounting Dashboard
- Automated Journal Entries
- Financial Statement



chart of account:

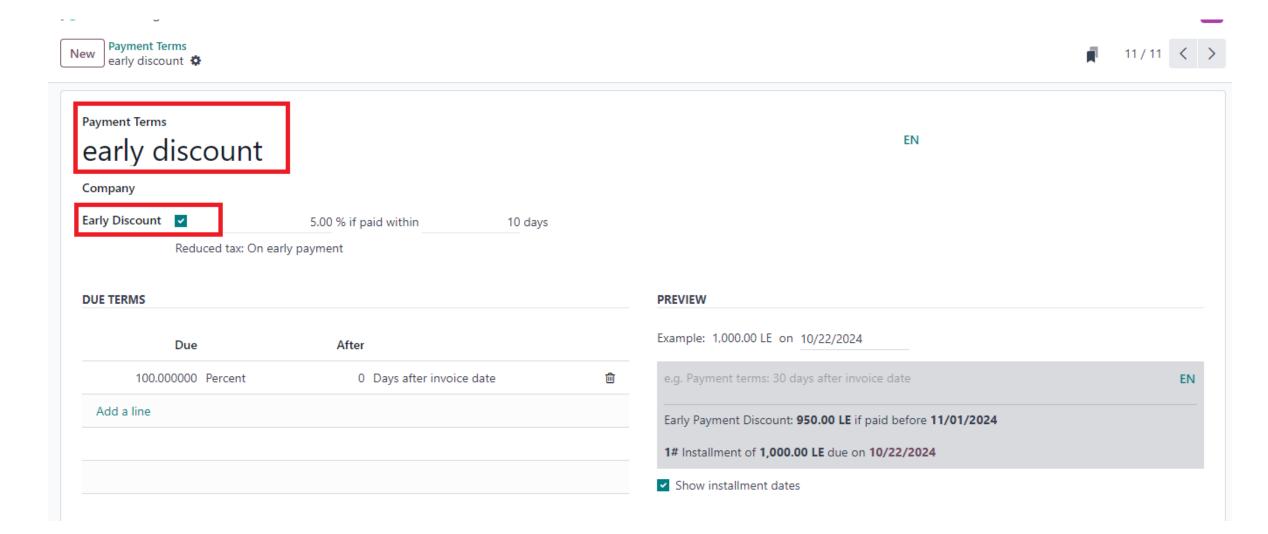




Taxes:

New	Taxes 🌣	QT	Sale or Purchase X Sear	rch	•	1-30/30 < >
	Tax Name	Description	Тах Туре	Tax Scope	Label on Invoices	Active
	14%		Sales		VAT 14%	
	14%		Purchases		VAT 14%	
	 0%		Sales		Zero Rated 0%	
	₩ 0%		Purchases		Zero Rated 0%	
			Sales		Exempt	
			Purchases		Exempt	
	20%		Sales		Stamp	
	20%		Purchases		Stamp	
	≅ 8% S	Schedule 8%	Purchases		SCHD 8%	
	≅ 8% S	Schedule 8%	Sales		SCHD 8%	
	1% WH	Withholding -1%	Sales		WH -1%	
	≣ 10% S	Schedule 10%	Purchases		SCHD 10%	
					14114 0 507	

Payment Methods:



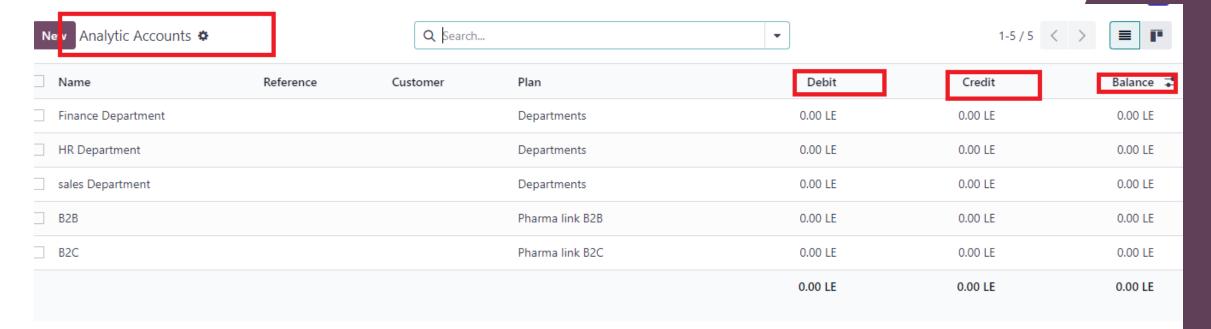
Ne	Payment Terms 🌣	
	Payment Terms	
	Immediate Payment	
	15 Days	
	30 Days	
	End of Following Month	
	10 Days after End of Next Month	
	30% now, 20%in 20 day, 50%in 40 day	
	early discount	

Analytic Accounting:

Analytic Plan B2B, B2C Departments

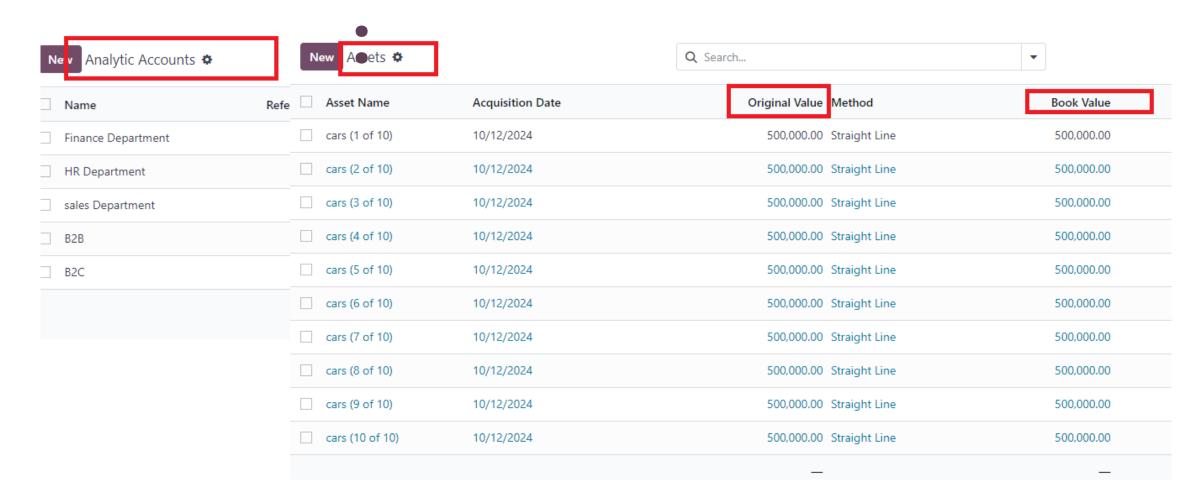


Analytic Account

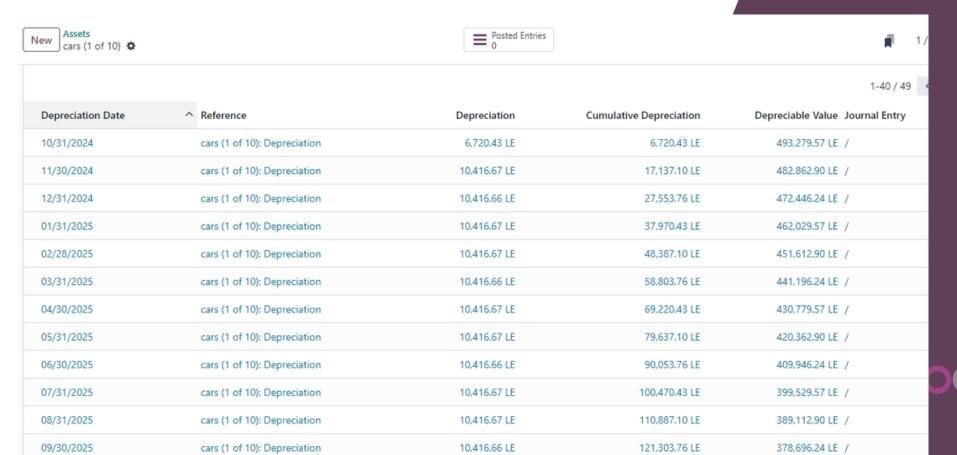




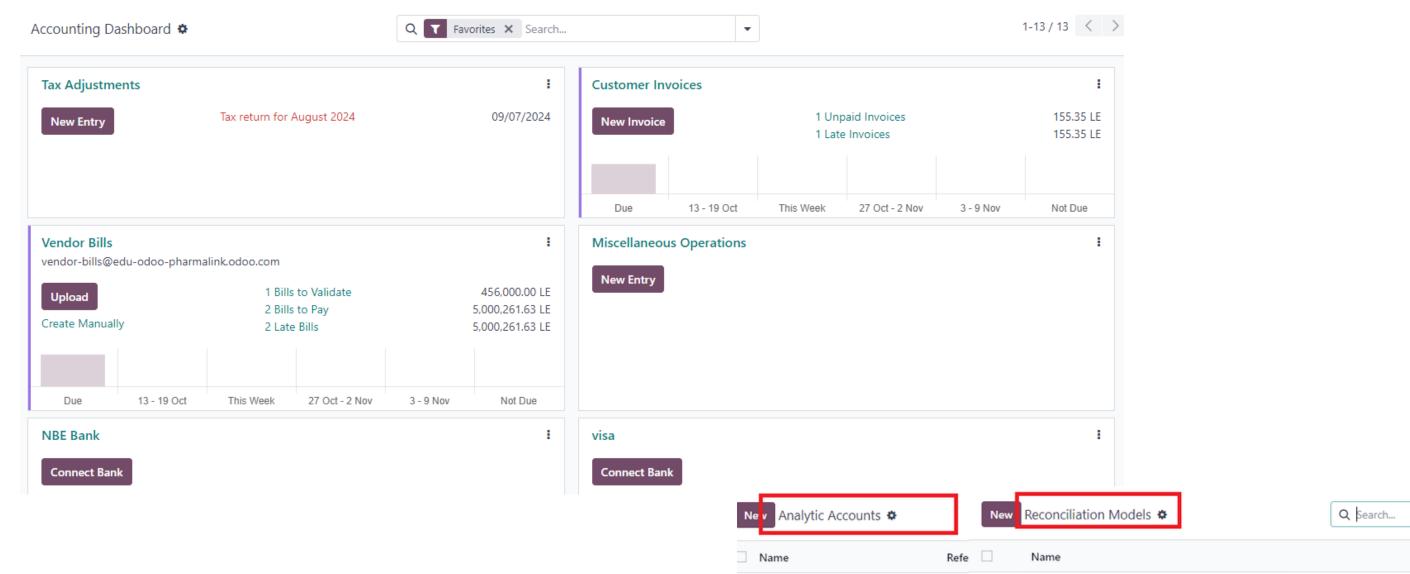
Assets Mangement



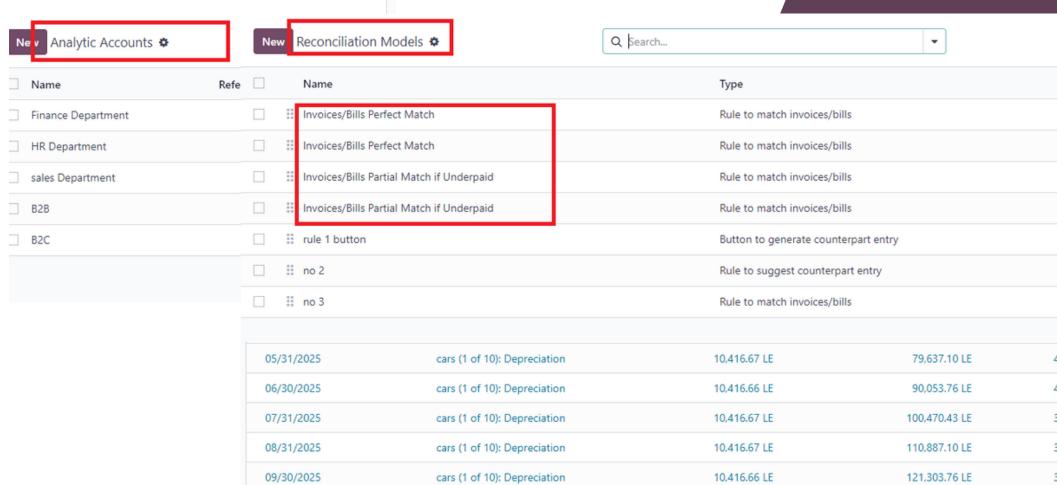
Depreciatio n



Accounting Dashboard:



RECONCILIATION MODELS



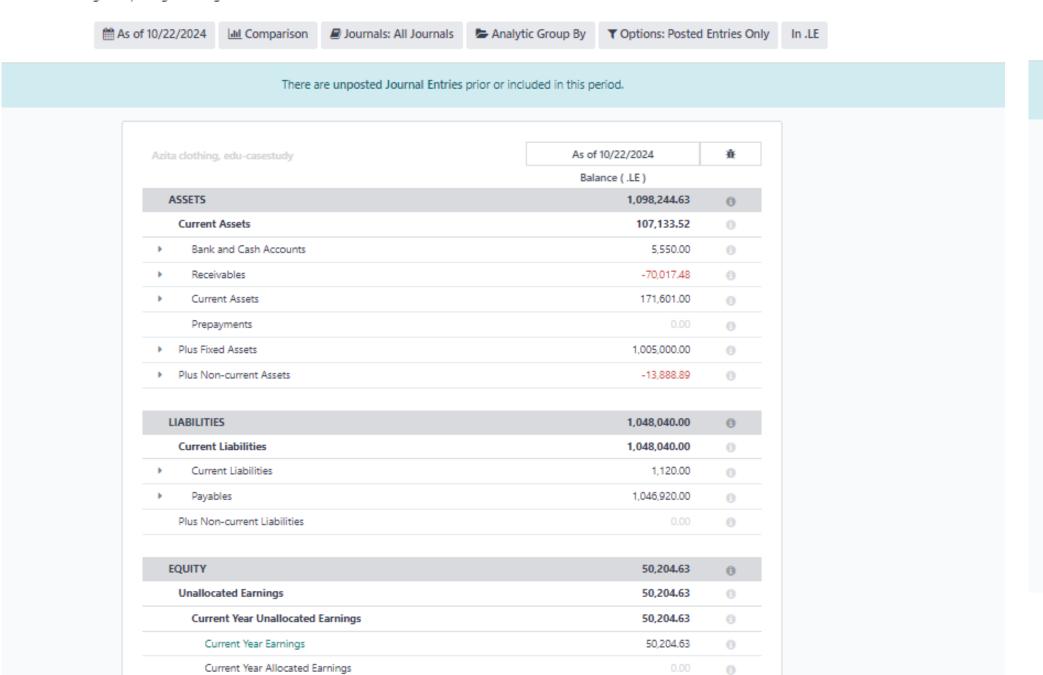
Automated Journal Entries:

Ne	Analytic Accounts 🌣		Ne	Journal Er	ntries 🌣		Q Posted X Search	•	
	Name	Refe		Date	Number	Partner	Reference		Journal
	Finance Department			10/19/2024	STJ/2024/10/0021		ستیك لیمون 75 جرام(رو افریكان) - WHC/POS/00001		Inventory Valua
	HR Department			10/19/2024	STJ/2024/10/0020		ستیك روز 75 جرام(رو افریكان) - WHC/POS/00001		Inventory Valua
	sales Department			10/19/2024	STJ/2024/10/0019		ستیك بیبي بودر 75 جرام(رو افریكان) - WHC/POS/00001		Inventory Valua
	B2B			10/19/2024	STJ/2024/10/0018	Mohamed	ستیك روز 75 جرام(رو افریكان) - WHC/OUT/00045		Inventory Valua
	B2C			10/19/2024	STJ/2024/10/0017	EGYMED	اسبرای سیلفر بروتکت رجالي 150 ملي (نیفیا) - WHD/IN/00001		Inventory Valua
				10/19/2024	STJ/2024/10/0016	EGYMED	کریم انتنس هایدریشن 50جم (رو افریکان) - WHD/IN/00001		Inventory Valua
				10/19/2024	STJ/2024/10/0015	EGYMED	ستیك روز 75 جرام(رو افریكان) - WHD/IN/00001		Inventory Valua
				10/19/2024	POSS/2024/10/0001		POS/00001		Point of Sale
				10/19/2024	PCSH1/2024/00002	Mohamed	INV/2024/00002		Cash
				10/19/2024	INV/2024/00002	Mohamed			Customer Invoi
				10/19/2024	CSH1/2024/00002				Cash
				10/19/2024	CSH1/2024/00001				Cash
			U	J3/3U/2U23	cars (1	or roj: Depreciation	10,410.00 LE	121,505.70 LE	э

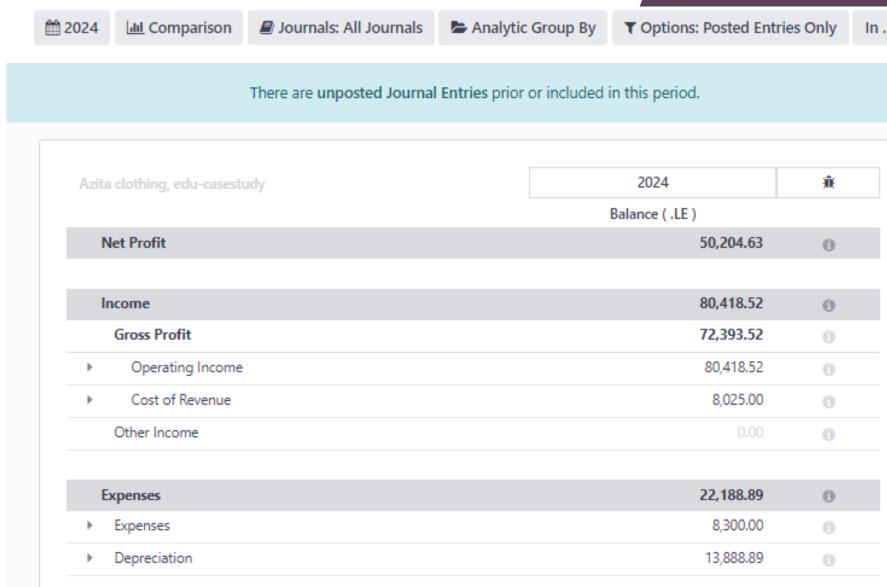


Financial Statement:

Balance Sheet

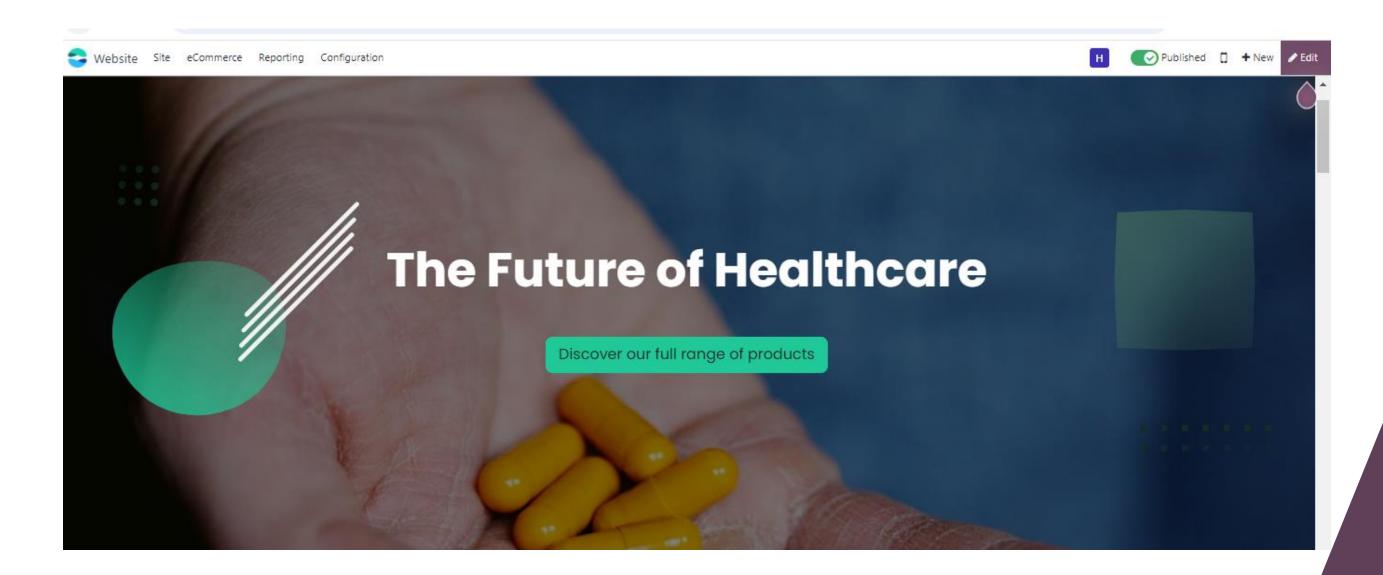


Income Statement



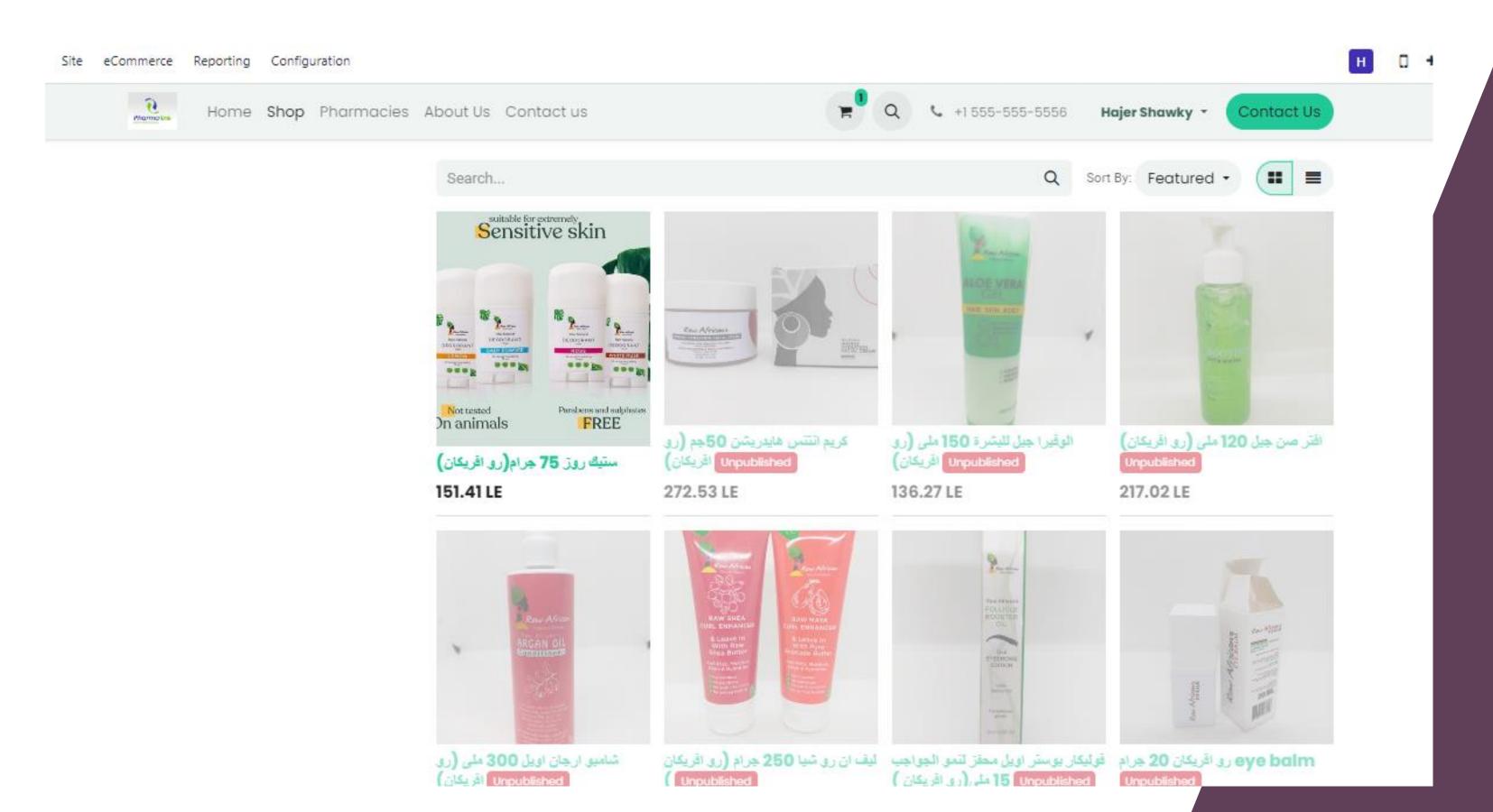


Website





E-Commerce





Thank You

