# UNIVERSIDAD TECNOLÓGICA NACIONAL

Facultad Regional de Avellaneda Carrera: Técnico Superior en Programación

Inglés II

Aragón M, Gabriela

Legajo: 106746

División: 2°A

# Gabriela Aragón

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#### PROFESSIONAL SUMMARY

Retail professional with extensive knowledge of the fashion industry, including current trends. Enjoys helping customers find stylish and affordable clothing and accessories.

#### **WORK HISTORY**

**Arredo.** Ezeiza, Buenos Aires Retail Salesperson | 03/2017 - Current

- Customer assistance: greeting and responding to all customers in a friendly manner, listening to theirs needs and inquiring to show the best options.
- · Achievement of goals.
- Order and replacement of products of the sales room.
- Priced merchandise, stocked shelves and took inventory of supplies.
- Completed all daily tasks and special assignments with an efficient and quality-driven approach.
- Knowledge of materials and uses of products.

# Chevrolet Forest Car. Comuna 15, CABA Retail Salesperson | 11/2016 - 02/2017

- Sale of cars through savings plans.
- Oficial Chevrolet car dealer.
- Systems CRM and Bianchi.
- Written and verbal communication
- Answered customer telephone calls promptly and in an appropriate manner.

## Fabrica Argentina de Ropa de Cuero Antilope. Comuna 1, CABA

Retail Salesperson | 02/2011 - 11/2016

- Customer service in wholesale and retail sales.
- Stock control and repositioning of merchandise.
- Follow-up of customer orders throughout the entire production process.
- Telephone and mail attention.
- Showroom and stand assembly (exhibitions such as the livestock exhibition of La Rural).
- Built relationships with customers to increase likelihood of repeat business.
- Completed all point of sale opening and closing procedures, including counting the contents of the cash register.
- Handling of foreign currencies (Euro, Dolar, Real, Argentinian Peso)

#### **SKILLS**

- Organization
- Customer service-oriented
- Active listening skills
- · Goal-oriented
- Sales experience
- Stocking
- Credit card transactions
- Accurate money handling
- POS systems knowledge
- Computer literate
- Fluent in portuguese
- Fluent in english

#### **EDUCATION**

## Universidad Tecnológica Nacional - Facultad Regional de Avellaneda

Villa Dominico, Provincia de Buenos Aires

# Higher National Diploma:

Technician in Programming

• Systems managment: C, C#.

## Instituto Superior Grilli

Esteban Echeverria, Provincia de Buenos Aires 2010

## Higher National Diploma:

Technician in Fashion Design
• Systems managment: Corel
Draw, PhotoShop and HTML
code.

# UNLZ: Facultad de Ciencias Economicas

Lomas de Zamora, Provincia de Buenos Aires 2006

**Seminary:** Protocol and business ceremonial. Organization Events.