

# ECON 415 – Game Theory

## Homework 1: Strategic (Normal) Form Games

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Homework assignment is out of 100+10 (bonus) points. Randomly selected four questions and the bonus will be graded. You have to hand it in until October 4, Thursday, at the beginning of the lecture.

1. Consider the following auction scenario. Two individuals, player 1 and player 2, are competing to obtain a valuable object. Each player bids in a sealed envelope without knowing the bid of the other player. The bids must be in multiples of \$100 and the maximum amount to bid is \$500. The object is worth \$400 to player 1 and \$300 to player 2. The highest bidder wins the object. In case of a tie, player 1 gets the object. The winner of the object pays whatever she bids. If she doesn't win the object her payoff is zero.

- (a) Write down the strategic form and payoff matrix of this game.

$$N = \{1, 2\}, A_1 = A_2 = \{0, 100, 200, 300, 400, 500\}.$$

$$u_1(a_1, a_2) = \begin{cases} 400 - a_1, & \text{if } a_1 \geq a_2 \\ 0, & \text{otherwise} \end{cases}$$

$$u_2(a_1, a_2) = \begin{cases} 300 - a_2, & \text{if } a_2 > a_1 \\ 0, & \text{otherwise} \end{cases}$$

The payoff are specified by the matrix in Table 1.

- (b) Is there a strictly dominant strategy equilibrium of this game? Explain.

There is no strictly dominant strategy equilibrium since neither player has strictly dominant actions.

- (c) Is there a weakly dominant equilibrium of this game? Explain.

There is no weakly dominant strategy equilibrium since neither player has weakly dominant actions.

- (d) What are the action profiles that survive **Iterated Elimination of Strictly Dominated (IESD) actions**? Explain.

We can eliminate the strictly dominated actions in the following order: Player 1 eliminates 500, then player 2 eliminates 500, after which there is no more strictly dominated actions.

Table 1: Payoff Matrix

	0	100	200	300	400	500
0	400, 0	0, 200	0, 100	0, 0	0, -100	0, -200
100	300, 0	300, 0	0, 100	0, 0	0, -100	0, -200
200	200, 0	200, 0	200, 0	0, 0	0, -100	0, -200
300	100, 0	100, 0	100, 0	100, 0	0, -100	0, -200
400	0, 0	0, 0	0, 0	0, 0	0, 0	0, -200
500	-100, 0	-100, 0	-100, 0	-100, 0	-100, 0	-100, 0

Thus, all the action profiles in which player 1 and player 2 bid 0, 100, 200, 300 and 400 survive IESD actions. So, the set of action profiles that survive IESD actions is

$$\{0, 100, 200, 300, 400\} \times \{0, 100, 200, 300, 400\}$$

- (e) What are the action profiles that survive Iterated Elimination of Weakly Dominated (IEWD) actions? Explain.

We can eliminate the weakly dominated actions in the following order: Player 1: 500, Player 2: 500, Player 1: 400, Player 2: 400, Player 2: 300, Player 1: 300, Player 2: 200, Player 1: 200, Player 2: 100, Player 1: 100.

The unique outcome that survives IEWD actions is  $\{200, 200\}$ .

- (f) Is the game dominance solvable?

NO.

- (g) Find the Nash Equilibria.

$$NE(G) = \{(200, 200), (300, 300), (400, 400)\}.$$

- (h) Do Nash equilibria survive IESD/IEWD actions?

All NE survive IESD actions. Only  $(200, 200)$  survives IEWD actions.

2. Discrete First-Price Auction: An item is up for an auction. There are two players. Player 1 values the item at 3 while player 2 values the item at 5. Each player can bid either 0, 1 or 2. If player  $i$  bids more than player  $j$  then player  $i$  wins the item and pays his bid while the loser does not pay. If both players bid the same amount, then a coin is tossed to determine the winner, and the winner gets the item and pays his bid while the loser pays nothing.

- (a) Write down this game as a normal-form game and in matrix form.

- Players:  $N = \{1, 2\}$ ,
- Strategy set for each player  $i \in N$ :  $S_i = \{0, 1, 2\}$ ,
- Payoff of each player:

$$u_i(b_i, b_j) = \begin{cases} v_i - b_i & \text{if } b_i > b_j \\ \frac{1}{2}(v_i - b_i) & \text{if } b_i = b_j \\ 0 & \text{if } b_i < b_j \end{cases}$$

Table 2: Payoff Matrix

	0	1	2
0	1.5, 2.5	0, <u>4</u>	0, 3
1	<u>2</u> , 0	<u>1</u> , 2	0, <u>3</u>
2	1, 0	<u>1</u> , 0	<u>0.5</u> , <u>1.5</u>

(b) Does any player have strictly dominated strategy?

For player 2, bidding 0 is strictly dominated by bidding 2.

(c) Which strategies survive IESDS?

As 0 is strictly dominated by player 2, a rational player 2 will never play it. After bidding 0 is eliminated, in the reduced game, bidding 0 is strictly dominated by bidding 2 for player 1. So, in the second round of elimination, 0 can be deleted for player 1. In the smaller  $(2 \times 2)$  game, bidding 1 is strictly dominated by bidding 2 for player 2. So, in the third round, we can eliminate 1 for player 2. Then, in the final round, one can eliminate bidding 1 for player 1. Hence, the only strategy profile that survives IESDS is  $(2, 2)$ .

(d) Find the set of pure Nash equilibria.

The unique NE is  $(2, 2)$ . Remember the theorem we discussed in the lecture: If IESDS gives a unique strategy profile, this must be the only NE of this game.

### 3. Domination with mixed strategies

Consider the following two-person game.

	$L$	$R$
$T$	4, 2	0, 0
$M$	0, 0	4, 2
$B$	1, 1	1, 1

(a) Let  $p$  be the probability player 1 plays  $T$  and  $q$  be the probability that player 2 plays  $L$ . What is the range of values  $p$  can take so that the mixture of  $T$  and  $M$  strictly dominates  $B$ , i.e. find the set of mixed strategies that strictly dominates  $B$ ?

As  $p$  is the probability player 1 plays  $T$ ,  $1 - p$  is the probability player 1 plays  $M$  in the mixture of  $T$  and  $M$ . When player 2 plays  $L$ , this mixture gives a payoff of  $4p$ . When player 2 plays  $R$ , the mixture gives a payoff of  $4(1 - p)$ . These payoffs should be strictly higher than what  $B$  pays off, which is 1. So,  $4p > 1$  and  $4(1 - p) > 1$  gives a range of  $\frac{1}{4} < p < \frac{3}{4}$ .

(b) Given that  $B$  is strictly dominated by a mixture of  $T$  and  $M$ , find and draw the best responses of each player and the set of all (pure and mixed) NE.

As  $B$  is strictly dominated, it will not be played in any Nash equilibrium. The game becomes a Battle of the Sexes game.

	$L$	$R$
$T$	4, 2	0, 0
$M$	0, 0	4, 2

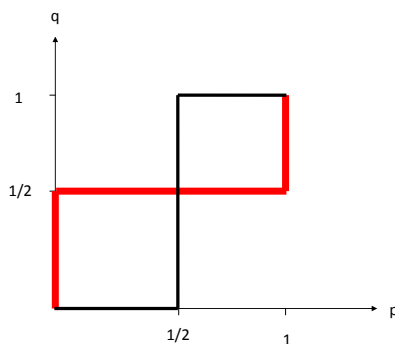
Let  $p$  be the probability that player 1 plays  $T$  and  $q$  be the probability that player 2 plays  $L$ . The best responses of each player can be written as follows:

$$p \equiv BR_1(q) = \begin{cases} 1, & \text{if } q \geq \frac{1}{2} \\ [0, 1] & \text{if } q = \frac{1}{2} \\ 0 & \text{if } q \leq \frac{1}{2} \end{cases}$$

Similarly,

$$q \equiv BR_2(p) = \begin{cases} 1, & \text{if } p \geq \frac{1}{2} \\ [0, 1] & \text{if } p = \frac{1}{2} \\ 0 & \text{if } p \leq \frac{1}{2} \end{cases}$$

So, the set of NE is  $\{(p, q) : (0, 0), (1, 1), (\frac{1}{2}, \frac{1}{2})\}$  as it is the intersection of best responses, which can be drawn as below:



4. Tragedy of commons (public good problem): Suppose that there are two firms each choosing how much to produce *simultaneously*. Each production consumes some of the clean air. There is a total amount of clean air that is equal to  $K$  and the consumption of clean air comes out of this common resource. Each player  $i$  (firm) chooses its own consumption of clean air for production, which is denoted by  $k_i \geq 0$ . The amount of clean air left is  $K - \sum_{j=1}^2 k_j$ . The firm enjoys not only the consumption of the clean air for its production but also the clean air left after the

production. Thus, its payoff function is given as:

$$u_i(k_i, k_{-i}) = \ln(k_i) + \ln(K - \sum_{j=1}^2 k_j)$$

Answer the questions below for this environment.

(a) Describe this situation as a strategic game.

- i. The set of players  $N = \{1, 2\}$ ,
- ii. The set of actions for each  $i \in N$ ,  $k_i \in A_i = [0, \infty)$ ,
- iii. The payoff function for each  $i \in N$ ,  $u_i(k_i, k_{-i}) = \ln(k_i) + \ln(K - \sum_{j=1}^2 k_j)$ .

(b) Compute and draw the best response correspondence for each firm. Then find the NE.

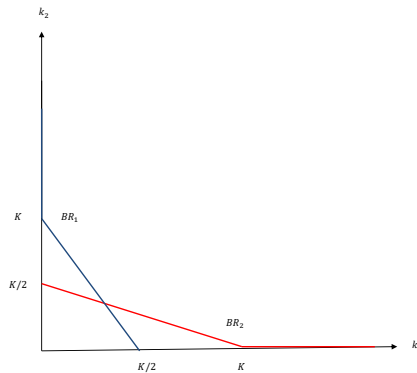
The best response correspondence –function (why?)– of firm  $i \in N$  can be found by the FONC of its optimization problem:

$$\max_{k_i \in A_i} \ln(k_i) + \ln(K - \sum_{j=1}^2 k_j).$$

FONC gives  $k_i^* = \frac{K - k_j}{2}$ . As  $k_i^* \geq 0$ , the best response can be written as

$$BR_i(k_j) = \begin{cases} \frac{K - k_j}{2}, & \text{if } K \geq k_j \\ 0, & \text{otherwise.} \end{cases}$$

Since this is a symmetric game, it must be so that  $k_1^* = k_2^* = k^*$  in equilibrium. Hence, the NE outcome is  $(k_1^*, k_2^*) = (\frac{K}{3}, \frac{K}{3})$ .



(c) Is the Nash equilibrium outcome Pareto efficient? If not, give an example of an efficient strategy profile.

NO. We can find another strategy profile which makes both players strictly better off (Pareto improvement). For instance,  $(k_1, k_2) = (\frac{K}{4}, \frac{K}{4})$ . To find the set of efficient profiles, we can maximize the weighted sum of society's payoffs. Since this is a symmetric game, we maximize,

$$\max_{k_1, k_2} \sum_{i \in N} (\ln(k_i) + \ln(K - \sum_{j=1}^2 k_j)).$$

FONCs with respect to  $k_1$  and  $k_2$  result in,

$$\begin{aligned} \frac{1}{k_1} &= \frac{2}{K - k_1 - k_2} \\ \frac{1}{k_2} &= \frac{2}{K - k_1 - k_2} \end{aligned}$$

As  $k_1 = k_2 = k$ , one gets  $k = \frac{K}{4}$ .

- (d) Which actions survive one round of iterated elimination of strictly dominated actions? What is the rationality requirement for one round of iteration? Justify your answer.

Note that the best response of firm  $i$  implies that it increases as  $k_j$  decreases. The maximum optimal amount that would be chosen by firm  $i$  even when firm  $j$  chooses the minimum amount  $k_j = 0$  is  $\frac{K}{2}$ . Thus, it can be easily verified that any amount  $k_i > \frac{K}{2}$  is strictly dominated by  $\frac{K}{2}$ . The players being rational is the only requirement for the elimination of the strictly dominated actions as a strictly dominated action can never be a best response against any strategy that the opponent could have chosen.

- (e) Which strategy profiles survive IESDS? Is this game dominance solvable? What is the rationality requirement (rationality, k-level knowledge, common knowledge)? Justify your answer.

After the strictly dominated actions of both players are eliminated in the first round of iteration, we are left with a smaller game where the set of actions are  $k_i, k_j \in [0, \frac{K}{2}]$ . Then the best response of player  $i$  implies that  $k_i = \frac{K - k_j}{2} \geq \frac{K}{4}$  as  $k_j \leq \frac{K}{2}$ . Thus, any profile that is lower than  $\frac{K}{4}$  is eliminated in the second round and the truncated game we get has  $[\frac{K}{4}, \frac{K}{2}]$  as the action set. If we continue this process,  $[k_{min}, k_{max}]$  satisfies:

$$\begin{aligned} k_{min} &= \frac{K - k_{max}}{2} \\ k_{max} &= \frac{K - k_{min}}{2} \end{aligned}$$

which implies  $k_{min} = k_{max} = \frac{K}{3}$  at infinitum. Infinitely many iterations require common knowledge of rationality.

5. **Cournot competition with  $n$  firms:** Consider the  $n$ -player Cournot oligopoly model (each firm  $i$  chooses the quantity it produces  $q_i$  simultaneously) with linear demand and cost functions:

$$p(Q) = \begin{cases} a - Q, & Q \leq a \\ 0 & Q > a, \end{cases}$$

where  $Q$  is the total output produced and for each  $i$ ,  $c_i(q_i) = cq_i$ , where  $a > c > 0$ .

- (a) Show that the unique and symmetric Nash equilibrium is

$$q_i = \frac{a - c}{n + 1}, \quad \text{for every } i = 1, \dots, n.$$

First, we have to find the best response of each firm  $i \in N$ . Note that the payoff of firm  $i$  when it chooses  $q_i$  and the opponent firms choose  $q_{-i}$  can be written as:

$$u_i(q_i, q_{-i}) = (a - q_1 - q_2 - \dots - q_i - \dots - q_n)q_i - cq_i$$

Then, the best response  $q_i$  of firm  $i$  should maximize  $u_i(q_i, q_{-i})$  any given  $q_{-i}$ . So,  $q_i$  must satisfy the FOC:

$$\begin{aligned} 2q_i^* &= a - q_1 - q_2 - \dots - q_{i-1} - q_{i+1} \dots - q_n - c \\ q_i^* &= \frac{a - q_1 - q_2 - \dots - q_{i-1} - q_{i+1} \dots - q_n - c}{2} \\ q_i^* &= \frac{a - \sum_{j \neq i} q_j - c}{2} \end{aligned}$$

Since all players are symmetric, it must be  $q_i = q_j = q^*$  in equilibrium for all  $i, j \in N$ . Then,

$$q^* = \frac{a - (n - 1)q^* - c}{2}$$

which implies that  $q^* = \frac{a - c}{n + 1}$ .

- (b) Show that  $p \rightarrow c$  (the competitive-equilibrium price) as  $n \rightarrow \infty$ .

The equilibrium price when each firm chooses  $q^* = \frac{a - c}{n + 1}$  can be computed as:

$$p(Q^*) = a - n \cdot \frac{a - c}{n + 1} = \frac{a}{n + 1} + \frac{nc}{n + 1}$$

which implies that  $p \rightarrow c$  as  $n \rightarrow \infty$ . This says that as the number of firms increases the equilibrium price approaches to its competitive equilibrium level (that is equal to the marginal cost) and the effect of the strategic interaction vanishes.

6. **Bertrand competition with homogenous products:** Suppose that there are two firms with unit costs  $c > 0$ . They choose prices for the same product they produce simultaneously. The one with the lower price captures the entire market. In case of a tie, they share the market equally. The total market demand is equal to 1.

(a) Write down the strategic form of this game.

- Players:  $N = \{1, 2\}$ ,
- Strategies:  $p_i \in S_i = [0, \infty)$ ,
- Payoffs:

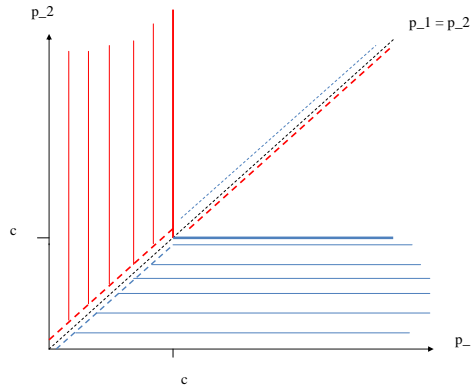
$$u_i(p_i, p_j) = \begin{cases} p_i - c & \text{if } p_i < p_j \\ \frac{1}{2}(p_i - c) & \text{if } p_i = p_j \\ 0 & \text{if } p_i > p_j \end{cases}$$

(b) Compute and draw the best response correspondences. Find Nash equilibria.

The best response of firm  $i$  depends on  $p_j$  and  $c$ .

$$BR_i(p_j) = \begin{cases} (p_j, \infty) & \text{if } p_j < c \\ [p_j, \infty) & \text{if } p_j = c \\ p_j - \epsilon & \text{if } p_j > c \end{cases}$$

The red graph is  $BR_2$  and the blue one is  $BR_1$ . The only intersection point is  $(p_1, p_2) = (c, c)$  which is the unique Nash equilibrium.



7. State whether the following statements are true or false. Prove if it is true and give a counterexample if it is false.

(a) A strictly dominated action profile cannot be Nash equilibrium.

TRUE.

Proof: Suppose that  $a^* = (a_1^*, \dots, a_n^*)$  is a strictly dominated action profile. Then, for some player  $i \in N$ ,  $a_i^*$  is strictly dominated by some  $b_i \neq a_i \in A_i$  i.e.

$$u_i(b_i, a_{-i}) > u_i(a_i^*, a_{-i}) \quad \text{for all } a_{-i} \in A_{-i}.$$



Since, this is true for all  $a_{-i} \in A_{-i}$ , it must be true in particular for  $a_{-i}^*$ . Hence,

$$u_i(b_i, a_{-i}^*) > u_i(a_i^*, a_{-i}^*) \quad \text{for all } a_{-i} \in A_{-i}$$

which implies that  $u_i(a_i^*, a_{-i}^*) \not\geq u_i(a_i, a_{-i}^*)$  for all  $a_i \in A_i$  (for instance, there is  $b_i \in A_i$  that this does not hold). Thus,  $a_i^* \notin BR_i(a_{-i}^*)$  implying it is not part of a Nash equilibrium profile. This completes the proof.

- (b) A Nash equilibrium profile cannot involve a play of weakly dominated action.

FALSE.

	$L$	$R$
$T$	2, 2	0, 0
$B$	0, 0	0, 0

- (c) Every finite normal form game has a pure strategy Nash equilibrium.

FALSE. Example: Matching Pennies

- (d) Every finite normal form game has a completely mixed (not pure) strategy Nash equilibrium.

FALSE. Prisoners' dilemma (Any game where there is SDE, there is unique Nash equilibrium that is in pure strategies.)

8. **BONUS: (War of Attrition)** Consider a situation where there are two parties disputing over an object. Assume that the value party  $i$  attaches to the object is  $v_i > 0$ . Let time be a continuous variable that starts from 0 and runs indefinitely. Each unit of time that passes before the dispute is settled (i.e. one of the parties concedes) costs each party one unit of payoff. Thus, if player  $i$  concedes first, at time  $t_i$ , her payoff is  $-t_i$  (she spends  $t_i$  units of time and doesn't obtain the object.) If the other player concedes first, at time  $t_j$ , player  $i$ 's payoff is  $v_i - t_j$  (she obtains the object after  $t_j$  units of time). If both players concede at the same time, player  $i$ 's payoff is  $\frac{1}{2}v_i - t_i$  where  $t_i$  is the common concession time.

- (a) Write down the strategic form of this game.

- Players:  $N = \{1, 2\}$ ,
- Strategies:  $t_i \in S_i = [0, \infty)$ ,
- Payoffs:

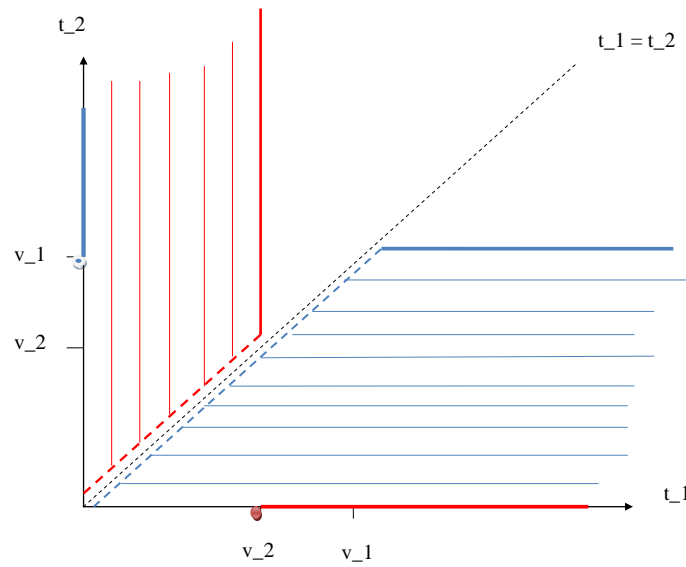
$$u_i(t_i, t_j) = \begin{cases} -t_i & \text{if } t_i < t_j \\ \frac{1}{2}v_i - t_i & \text{if } t_i = t_j \\ v_i - t_j & \text{if } t_i > t_j \end{cases}$$

- (b) Derive and draw the best response correspondences and find the set of Nash equilibria. (You can assume  $v_1 > v_2$ )

The best response of each player  $i$  depends on what her opponent chooses ( $t_j$ ) as well as her value  $v_i$ .

$$BR_i(t_j) = \begin{cases} (t_j, \infty) & \text{if } t_j < v_i \\ \{0\} \cup (t_j, \infty) & \text{if } t_j = v_i \\ \{0\} & \text{if } t_j > v_i \end{cases}$$

The blue graph is  $BR_1$  and the red one is  $BR_2$ .



Hence, the set of Nash equilibria of this game  $NE = \{(t_1, t_2) : (t_1 = 0 \text{ and } t_2 \geq v_1) \cup (t_2 = 0 \text{ and } t_1 \geq v_2)\}$ .