

Phase	Start Date	Week
Pre Webinar		1
		2
		3
		4
Webinar		WMS Webinar

Post Webinar		1
		2
		3
		4

Colomun A represents the different phases thro  
Colomun B and G represents the start and end o  
Colomun C represents the weeks throughout th  
Coloumn D Represents the different kind of stag  
Column E is the list of deliverables that are set  
Column F represent which group is assigned to  
Coloumn H represents the current status of the

Stages
Content and promotion creation
Promotion start/ Registration open
Test Events
Final Updates
During the webinar
Engage the audience

<b>Engage the audience</b>
<b>Content Delivery</b>
<b>Follow Up</b>
<b>Engage Non Attendees</b>
<b>Analyze and Reflect</b>
<b>Repurpose Webinar Content</b>

Throughout the webinar  
date of the deliverables  
the webinar  
ages  
in place for webinars (Mig  
to that specific deliverable  
deliverable. i.e In progres

## Deliverables

Webinar Script

Seed Questions

Speaker Bios

Presentation Slides

Presentation Video

Webinar Console Design

Determine interactive elements

Prepare any handouts our resources to be shared

Webinar Registration Page

Email Copies

Social Media Promotional Graphics & Copy

Create promotional graphics

Develop Marketing Automation Campaign

Determine how we will 'fill the seats'

Post-Webinar Survey

On24 Platform Testing

Conduct a test run with a select MarCom / Product Marketing / Speakers

Ensure a stable internet connection

Check audio and video equipment for clarity and functionality

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Have Dematic Background

Pre-Record

Finalize and upload any handouts or resources

Use On24's resource list feature to make them available for attendees

Log in Early

Start the session 20-30 minutes early to address any technical issues

Title/Loading slide or countdown for those who join early (On24)

Greet attendees as they join and set the tone for the session

Make use of On24's interactive tools

Encourage attendees to participate and ask questions

Stick to the script but be flexible based on audience interactions

Maintain pacing and be mindful of the allocated time

Automated Captioning (On24)

Determine follow-up strategy and process for complete attendee list with Business Development

Send out thank-you email to all attendees

Provide link to recording of webinar within 24-hours of event for those who missed live event

Provide a copy of the slides or other materials shared (if applicable)

Gather feedback using a post-webinar survey within 48-hours

Make sure there is a call to action. Whether it is, check out the Dematic website, sign up for future webinars, etc.

Send 'we missed you' emails copied with link to recording

Use On24 analytics to gauge attendance, participation, and drop-off rates

Identify what worked well and areas for improvement in post-mortem with Dematic speakers / MarCom

Review leads generated and their quality

Blog post: summarize key takeaways and link to recording

Insights article: Expand on topics covered in the webinar

Short videos: share clips from the webinar on social media

Put the webinar in a blog post or newsletter and promote it on social media platforms

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s, completed,etc.

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**Additioal Notes**



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