

BIZ-OPS DASHBOARD

Demonstrating the combined power of R, Apache Drill, and flexdashboards

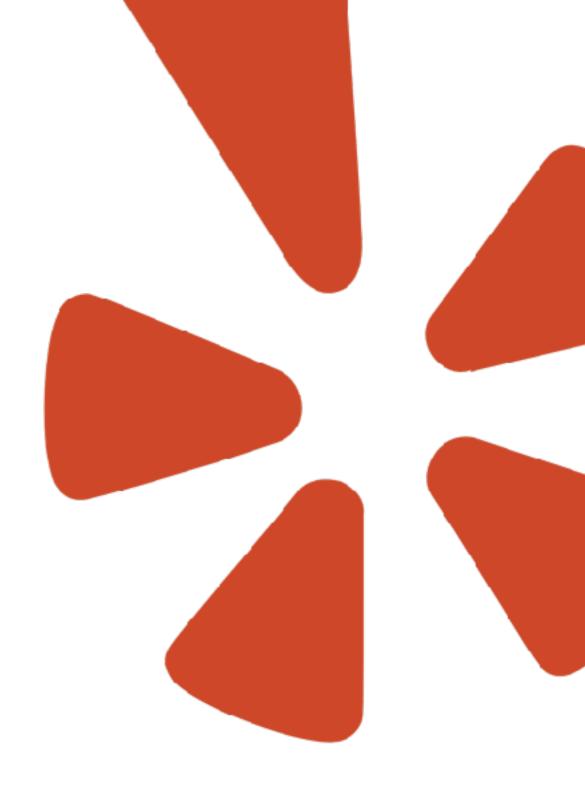
AGENDA

- 1. Intro's, Project Background, Business Model Overview
- 2. Discussion About Yelp's Current Approach to Data
 - pain points, exiting tools, technologies, workflows
- 3. Overview of Tools Used for Project
- 4. Dashboard User Scenarios
 - ➤ Internal Customer
 - ➤ External Customer
- 5. Yelp Analytics Dashboard Demo
- 6. Github & RStudio A Look Behind the UI
- 7. Potential Future Applications
- 8. Gauge Interest & Explore Opportunities

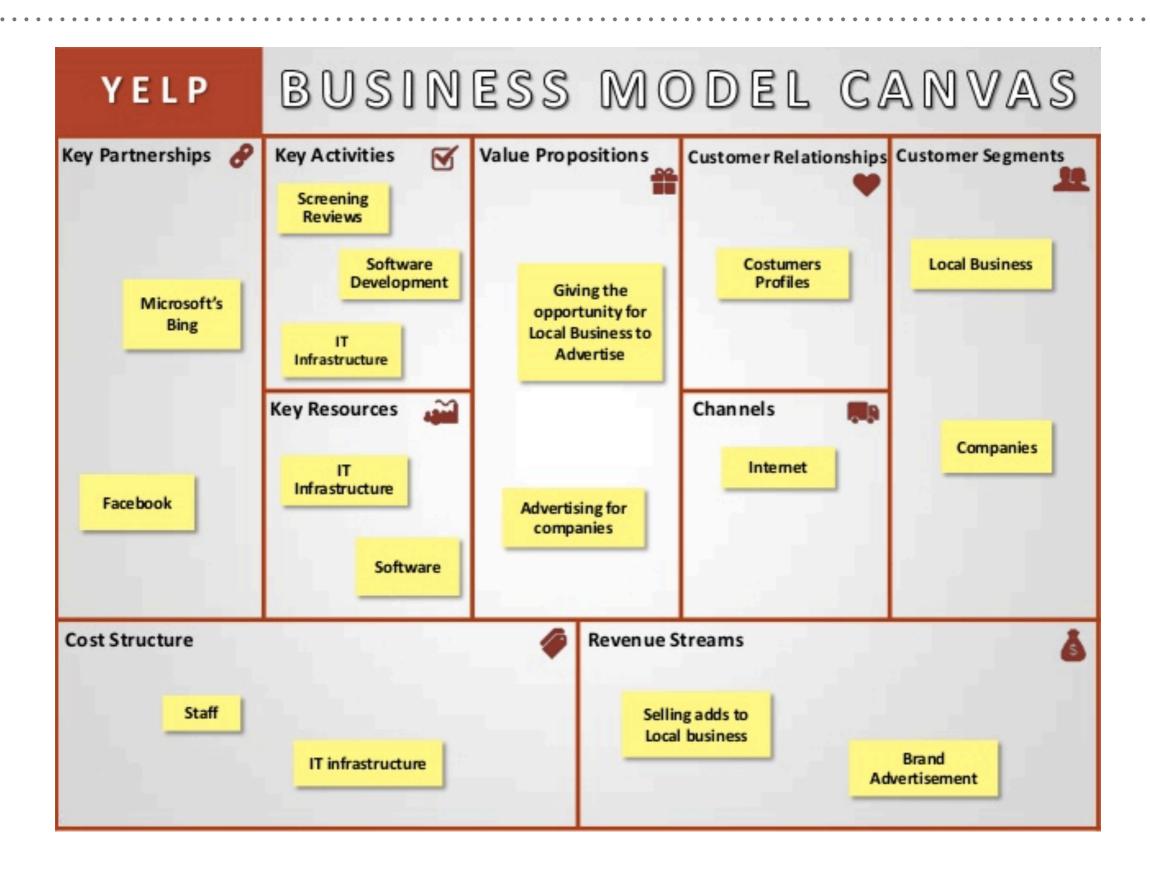
PROJECT BACKGROUND

Who we are & why we did this project

A quick discussion about Yelp's overall business model and strategy.



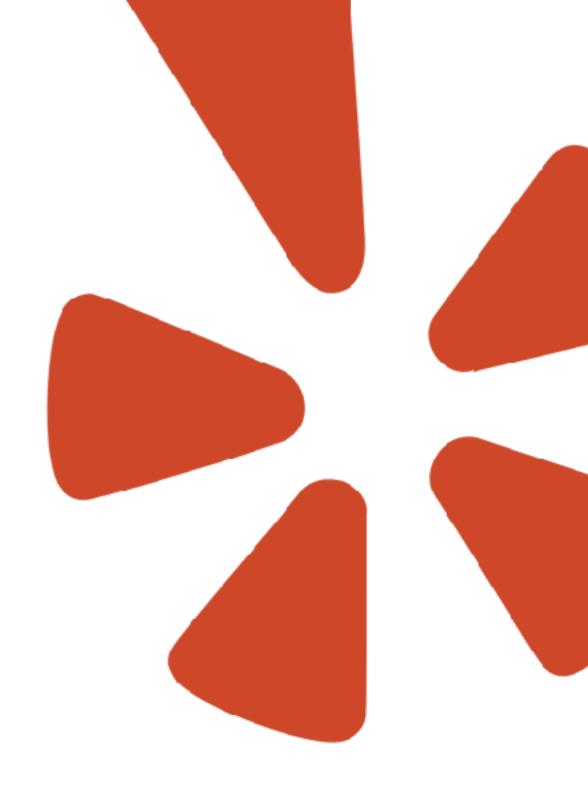
YELP'S BUSINESS MODEL - HIGH LEVEL WALKTHROUGH



CURRENT APPROACH

How is Yelp's data currently being used to support decision-making?

What pain points could a new approach potentially solve?



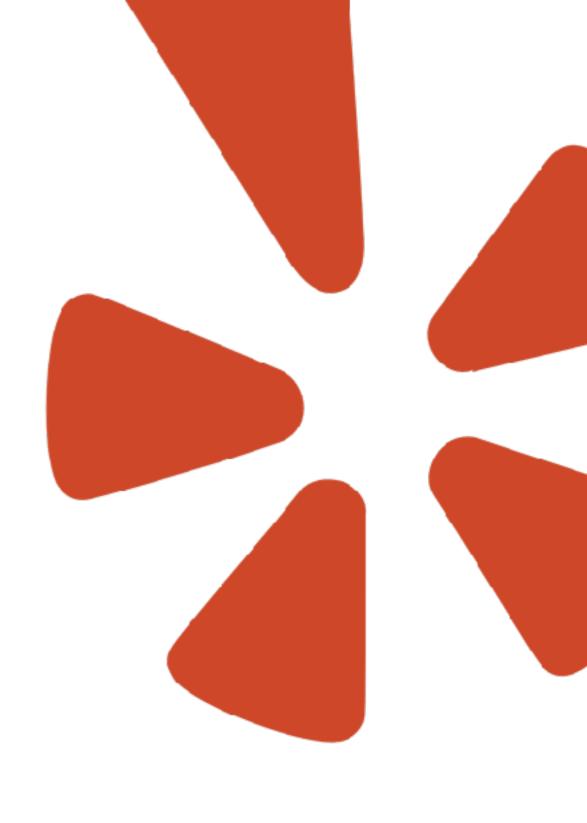


TELL US A BIT ABOUT YOUR DATA

- ➤ What we know:
 - Yelp's code code (3 million lines or so) is written mostly in Python
- ➤ Engineering team uses:
 - Python, MySQL, WHAT ELSE?
- ➤ Biz Ops team uses:
 - Excel, Tableau, Salesforce & Google Analytics, WHAT ELSE?

NEW TOOLS

R/RStudio Apache Drill/Sergeant Shiny/Flexdashboards

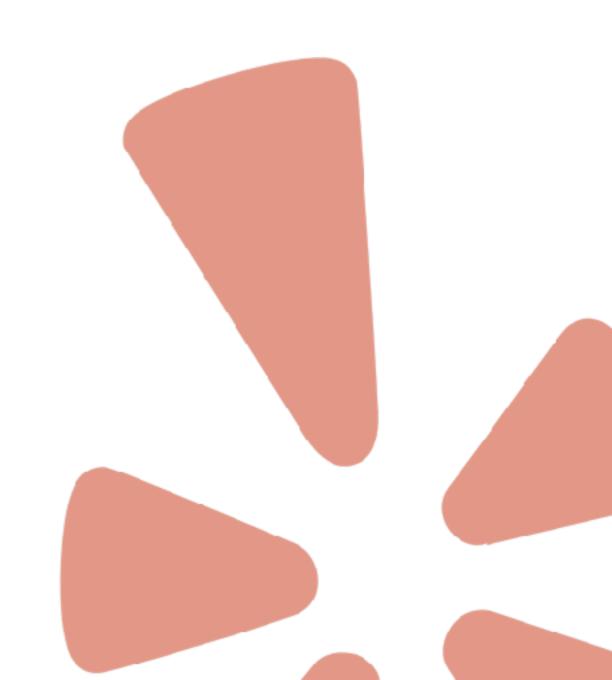




ADVANTAGES OF THIS TECH LAYER

- ➤ Apache Drill & Sergeant agile, flexible and open-source SQL query engine for Big Data exploration. Allows for data analysis without any ETL or up-front schema definitions
- ➤ Shiny & Flexdashboards combined with R Markdown and R
 Studio provides a framework for
 creating powerful, interactive web
 documents.
- ➤ R is an open-source programming language and software environment for statistical computing & graphics in wide use among data scientists & miners

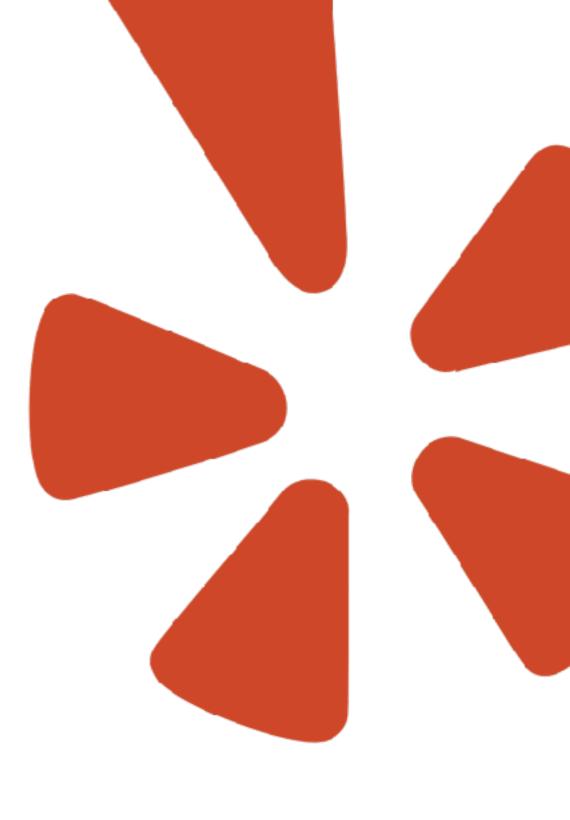
BIZ-OPS CASE #1: EXTERNAL DECISION-SUPPORT (CUSTOMER FOCUS)



BIZ-OPS CASE #2: INTERNAL DECISION-SUPPORT (FIRM FOCUS)



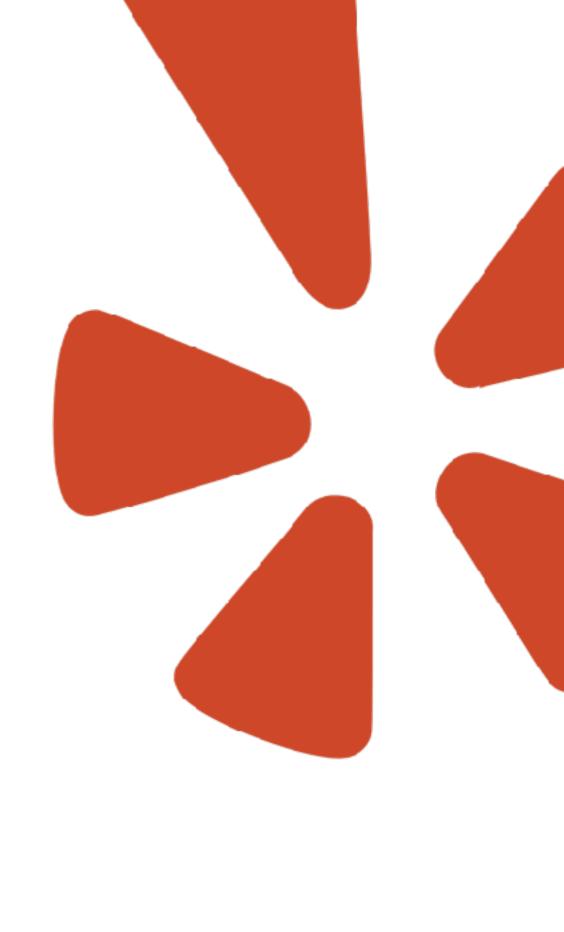
DASHBOARD DEMO





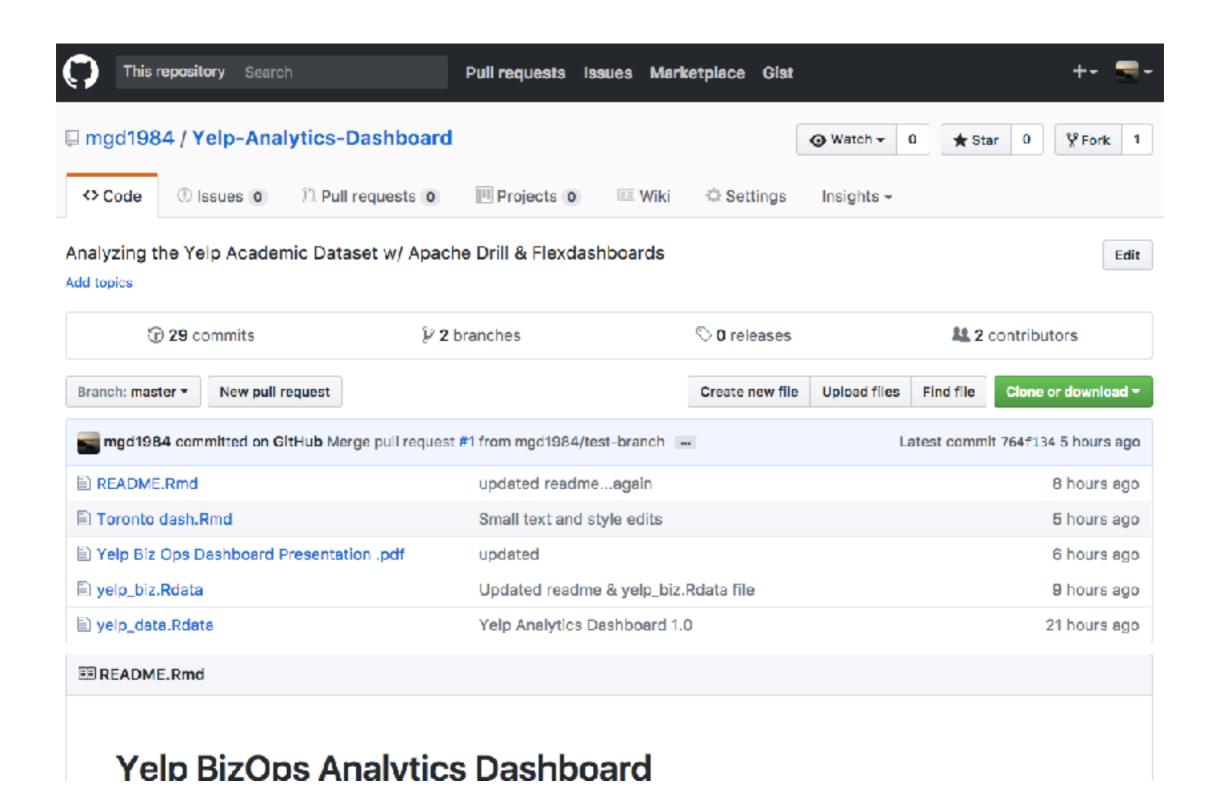
BEHIND THE SCENES

A look at our code & Github repository for this project





GITHUB REPO FOR PROJECT



POTENTIAL APPLICATIONS

A look at our code & Github repository for this project





POTENTIAL BIZ-OPS USE CASES

- * Marketing: new & more efficient ways to acquire customers, and how R could be used to enhance market-mix modelling techniques
- * Sales: how R could improve Yelp's compensation system & pilot new products/price points
- * Community Management: identify new ways to encourage contributions from Yelp users & conduct sentiment analysis of Yelp user reviews
- * **Product**: using R to identify new products opportunities & priorities
- * Engineering: taping in to existing tools developed by Yelp's engineering team such elastalert, mrjob, paasta, or undebt.

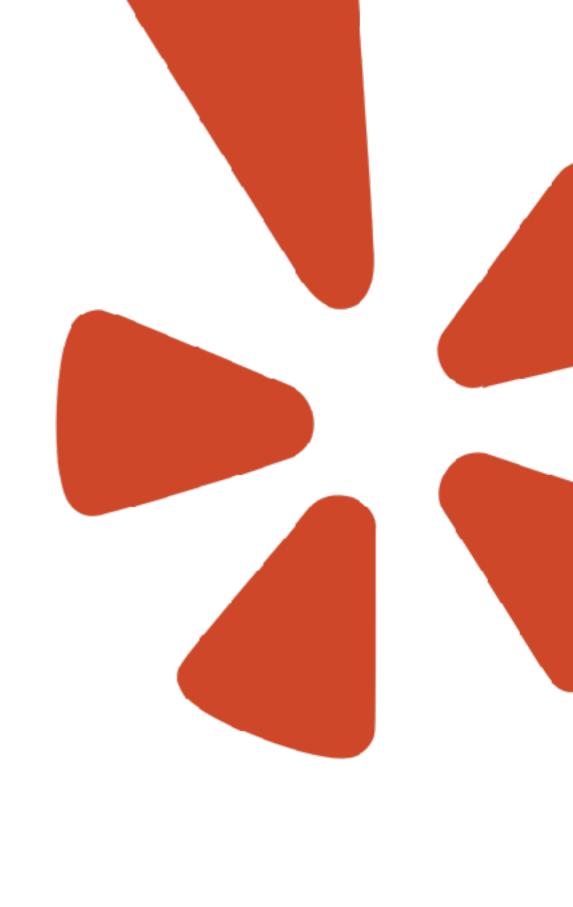


POTENTIAL BIZ-OPS INTEGRATIONS

* Packages to connect to Google Analytics (RGoogleAnalytics), Salesforce (RForcecom), SQL (<u>Drill</u> + <u>Sergeant</u>), and other tools used at Yelp (Excel, Tableau) are readily available through open-source networks such as CRAN

GAUGING INTEREST & EXPLORING OPPORTUNITIES

A look beyond the data & dashboard to the implications and opportunities this approach may open up.





QUESTIONS & COMMENTS