

January 22, 2015

Mikenzie Ginsberg 181 Hudson Street, Apartment 1A New York, NY 10013

Dear Mikenzie:

Insight Venture Partners is pleased to extend you an offer as a Summer Analyst with the Firm. The following outlines the terms of this offer.

**Employment Period:** 

June 1<sup>st</sup>, 2015 – August 7<sup>th</sup>, 2015

**Semi-Monthly Compensation:** 

\$65,000 per year pro rated

**Signing Bonus:** 

\$1,000

Code of Conduct, etc.:

Employment conditioned upon (i) passing a background check, (ii) acknowledgement of and continued compliance with the Insight Code of Ethics, and (iii) execution of a confidentiality agreement

The entire Insight team is looking forward to you joining us. This offer will remain open until close of business on Friday, February 5<sup>th</sup>, 2015.

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Deveh J. Parekh Managing Director

Accepted:

Mikenzie Ginsberg