

# INSIGHT

VENTURE PARTNERS

January 22, 2015

Mikenzie Ginsberg  
181 Hudson Street, Apartment 1A  
New York, NY 10013

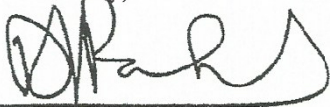
Dear Mikenzie:

Insight Venture Partners is pleased to extend you an offer as a Summer Analyst with the Firm. The following outlines the terms of this offer.

|                                   |  |
|-----------------------------------|--|
| <b>Employment Period:</b>         | June 1 <sup>st</sup> , 2015 – August 7 <sup>th</sup> , 2015  |
| <b>Semi-Monthly Compensation:</b> | \$65,000 per year pro rated  |
| <b>Signing Bonus:</b>             | \$1,000  |
| <b>Code of Conduct, etc.:</b>     | Employment conditioned upon (i) passing a background check, (ii) acknowledgement of and continued compliance with the Insight Code of Ethics, and (iii) execution of a confidentiality agreement |

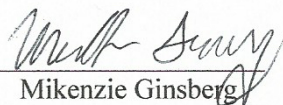
The entire Insight team is looking forward to you joining us. This offer will remain open until close of business on Friday, February 5<sup>th</sup>, 2015.

Sincerely,



Deven J. Parekh  
Managing Director

Accepted:

  
Mikenzie Ginsberg