

SolveCube is

- a. A first of its kind AI marketplace platform which aggregates, curates, and engages independent domain experts and boutique specialist firms with expertise in all functions of business, finance, technology and HR
- b. It blends domain expertise with intelligent technology. The technology provides capability matched, rank-ordered experts and service providers for speed and scale. The domain expert curates, governs and supports the client.
- c. It brings together a fragmented and unevenly distributed human capital industry into one platform.

SolveCube is credible because it is twice funded by Enterprise Singapore; built and managed by seasoned CXOs with global experience and who have worked in some of the best organizations in the world.

SolveCube's domain expertise workforce solutions are:

- Domain experts on demand - Engage experts at middle or senior Domain level across domains, segments or industries on assignments or on retainer ships.
- Ninja teams for projects- create teams across domains and geographies to execute assignments.
- Find CXOs to fulfill short to medium term needs- CHROs, CFOs, CISOs, CTOs etc as advisors, mentors, coaches or SMEs to support enterprises at different growth stages.
- Acquire talent into permanent or direct contract payroll through engaging Talent Acquisition (TA) experts allocated from a large pool of curated TA experts.
- Find curated enterprises with wide domain specialisms- eg staffing firms for resource augmentation, firms for expertise on rewards, workforce strategy, learning and development, risk and assurance, process engineering, design thinking, accounting and finance, banking, change and adoption etc.,
- Expert on Call - Set-up an hour call online to get quick advice

DIAGNOSTIC TOOLS AND ENABLERS

Buy and use the award winning, web-enabled HCM diagnostic tools that give instant reports.

Assess maturity of people's processes across 30 practices. Create people strategy and top 5 people priorities aligned to business & implement or upskill HR and line managers on people Domain capability or use them as robust HR audit tools etc.,. The two proprietary tools are ICE Cube for large and growth companies and P3 for start-ups and SMEs.

Instantly buy online HR Ready-to-use, globally relevant HR policies and templates, Handbooks and manuals. Popular with start-ups and fast growing firms to Set-up or Step-up HR function with speed.

The process for turnkey assignments is:

Clients register free on the platform

Once registered, a Talent manager is allocated to the client to support the end to end process as follows:

a) Sign a Master Services Agreement (MSA) with the client

Talent Manager will execute the below steps for the client :

- b) Gather and post requirements on the platform Curate the top matches and share the shortlist to the client. The intelligent matchmaking engine gets to work when the Talent manager submits the requirements, instantly providing several rank ordered curated recommendations of the best fit capability. If there is no instant match, the TM will aggregate and curate from other digital channels into the platform.
- c) Help finalise the selection for the client
- d) Facilitate negotiation of the engagement contract terms.
- e) Provide an SOW (Statement of Work) to be signed by the client
- f) Sign back to back agreement with the domain expert/enterprise, to meet the requirements of the client
- g) Experts/Enterprises start the assignment and raise invoices through the platform as per agreed milestones.
- h) Platform invoices the client as per agreed terms of each SOW, collects and pays the domain expert or an enterprise, net of platform fees

Once the MSA is signed, the process of repeat engagement of experts for different assignments is quite simple and quick. Client gives requirements to the Talent Manager, who helps in executing from step b to i above.

Process For Domain Expert on call is:

The Client or the dedicated Talent Manager posts requirements following which the best possible matches are identified and presented to the Client. The Domain expert is simultaneously informed of the posted requirement. The Client pays the fee and fixes the time for the call online.

Process for buying HR ready to use tools, policies and templates is:

The Client chooses the products to buy, pays and downloads it for use.

Turnkey assignment contracts through the platform:

- A small upfront fee paid in advance for each assignment, to allocate a Talent Manager who will provide end-to-end support for the client.
- A fee that is a fixed percentage of the assignment value built into the MSA. Invoices are prepared monthly or as per agreed assignment milestones.
- Conversion fees as agreed in the MSA, if the client chooses to convert the experts from the platform into their permanent rolls

Permanent hiring or direct contract to client payroll:

- A small upfront fee in advance for each assignment, to allocate a Talent Acquisition (TA) Manager from the vast pool of experts on the platform, to support the end to end process.

- TA manager leverages the power of the platform with access to 400 M experts and the rank order matchmaking capability to provide a quick curated shortlist.
- A fee that is a fixed percentage of the assignment value as agreed in the MSA. Invoice raised 15 days after the selected candidate joins the company.

Direct contract through staffing firms not on Client's payroll:

- A small upfront fee in advance for each assignment, to allocate a Talent Acquisition Manager to support the end to end process.
- Talent manager leverage the power of many curated staffing firms on the platform in key countries to source a fit for purpose shortlist and support on selection as per need.
- A fee that is a fixed percentage of the assignment value as agreed in the MSA. Invoice raised every month and payable within 15 days from the date of invoice submitted to the client, after the selected candidate joins

How many domain experts are on the platform and how do you aggregate experts?

- Every week ~250-500 experts across different domains onboard the platform
- Integrated APIs of talent inventories into the platform provide instant access to ~400M experts globally, shortlisted through the AI capabilities and rank ordered matches present the right fit almost instantly for further curation.
- Aggregating through other digital platforms, advertisements for client assignments etc enable the platform to aggregate hundreds of experts every week.

What domains do the experts come from?

- Our domain experts come from HR, finance, all areas of banking, risk and assurance, operations, compliance, change and adoption, data analytics, technology, transformation, staffing firms for sourcing technology resources at the junior to manager level, CXOs, audit, tax and all functions of business.
- The talent inventory of 400M experts cuts across 100+ domains that can be rank ordered, matched for skills to task and curated for purpose.

What geographies does SolveCube cover?

- We are currently focussed on APAC and GCC, and expanding to serve US and UK clients selectively.

Who is behind the SolveCube platform?

- SolveCube is a product of iCube Consortium Pte. Ltd., a Singapore HQ firm
- Formed by seasoned CXOs from across HR, technology, banking, Process engineering and business, who worked for some of the best organisations globally.

Who will benefit from the platform?

- Enterprises: - Global consulting firms, Start-ups, medium and large enterprises, PE/VC firms for their portfolios, government organisations, business associations for its member firms etc.,
- Domain Experts: Individual, independent domain practitioners who are looking for work opportunities

- HR tech solutions who are looking for buyers for their products
- Boutique firms who find that marketing takes away bandwidth from their core function
- Solopreneurs wanting to scale

How will I benefit from SolveCube as a Client?

- Save time
 - There is no waiting for the right Domain expert to come along to fulfill your business requirement;
 - No need to sift through listing directories, or, making numerous calls to find the best possible solution
- Save Money
 - Hire experts on demand, when needed, where needed or how needed. Optimises costs.
- Convenience
 - All Domain solutions whether related to expert services or staffing solutions or HR tech solutions at one place.
- Trust
 - All solutions are verified for background, experience and capability.
- Accessibility
 - SolveCube has democratized the process of bringing Clients and experts together ensuring that buyers are no longer dependent on their networks for appropriate Domain experts solutions, and Sellers receive work opportunities that they deserve to get!
- Hassle-free engagement
 - Relief from admin issues for a pain-free engagement experience.

How will I benefit from SolveCube as an expert?

- Onboard the platform free and upload your capability document (eg resume)
- You will have clients or platform RMs reaching out to you.
- Platform helps in governing the invoice and payment process
- You will not be dependent on referrals.
- You save on marketing costs.

How do I connect with the people behind the SolveCube platform if I need special assistance?

- While SolveCube can be accessed independently and is intuitive, if you find the need for to connect with us or need additional relationship Domain support for your organization you may reach our experts via the contact us page or on talktous@solvecube.com

How does the payment process work and what is the fees that service providers need to pay

- Signing up, registering and on-boarding is free for all users.
- Transaction fee after receiving an assignment. A percentage of fees for every assignment collected from the invoice payments made
- Invoice is raised through the platform and payments are collected by the platform from the client and released to the experts, net of platform fees.

What is the difference between Registration and Onboarding?

"Registration" happens when you first sign up and give us your email, we send you access to the platform .

Subsequently, when you open an account and build your whole profile, that is called "Onboarding".

- If you are an Expert, leads can be sent to you only if you are Onboarded.
- If you are a Client, you make post requirements or purchase products upon Registration.