

**Welcome to Rise OS & GCC Investors.**

# XiomTech Ecosystem

Presented by

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Date

1 February 2026

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# The Problem We Solve



SME operations in the GCC are fundamentally broken, trapping small businesses in costly compliance pitfalls like heavy fines from non-compliant invoices under ZATCA Phase 2 and UAE VAT, compounded by manual bookkeeping errors. Fragmented systems—relying on legacy POS, Excel, and notebooks—create zero visibility into real profits, while workforce disconnects between Arabic/English-speaking owners and Hindi/Bengali-speaking staff fuel massive communication gaps, crippling efficiency and growth.

# SME Operations in the GCC are Broken

01.

## The Compliance Trap

Small businesses face heavy fines due to non-compliant invoices (ZATCA Phase 2 & UAE VAT) and manual bookkeeping errors.

02.

## Fragmented Systems

A typical shop uses 4 disconnected tools (Legacy POS + Excel + Notebooks), leading to zero visibility on real profits.

03.

## Workforce Disconnect

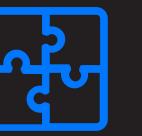
Store owners often speak Arabic/English, while operational staff speak Hindi/Bengali—creating a massive communication gap.

# Our Solution, Reimagined



## ZATCA & VAT Ready

No more fines. Automated tax compliance built specifically for Saudi & UAE laws.



## Language Bridge

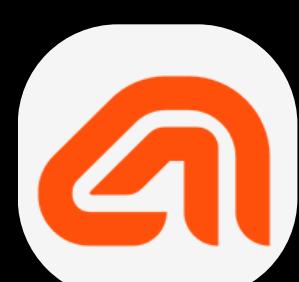
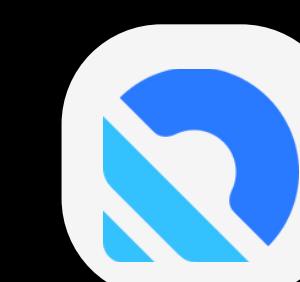
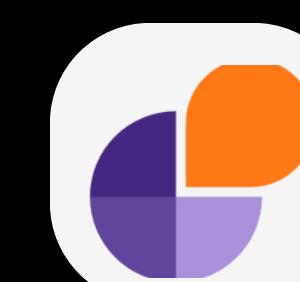
Instant interface switching between Arabic (Owner) and Hindi, Bengali, Urdu, Japanese, and more than 12+ languages for Staff).



## Global Access Real-Time Sync

No more manual data entry. (POS), Finance (Accountant), and Staff (HRM) data sync in real-time. Single dashboard control

# Introducing XiomTech Ecosystem

**XiomPOS****XiomEdu****XiomAccount****XiomTickets****XiomHRM****Accountly****XiomCare**

XiomTech is the unified Digital Operating System tailored for GCC SMEs. We replace fragmented software with a seamless ecosystem that connects Sales, HR, Finance, and Operations. Designed specifically for the Middle East, our platform ensures 100% ZATCA & VAT compliance while bridging the language gap for your workforce.

# Market Opportunity

“The GCC is undergoing a massive digital transformation driven by government mandates like Saudi Vision 2030 and UAE's Digital Economy Strategy. Cash is declining, and compliant software is now a legal necessity, not a luxury.”



## 1.52 Million SMEs

Total SMEs in Saudi Arabia as of Jan 2026.

(Source: Monsha'at Q4 2025 Report)



## \$3.6 Billion

Public Cloud & SaaS market valuation in KSA & UAE.

(Source: IDC & Gartner 2026 Forecast)



## Wave 14 Target

ZATCA now fining non-compliant SMEs with >SAR 3M revenue

(Source: ZATCA Fatoora Rollout 2026)



## 375,000+ Fines

UAE issued fines for Corporate Tax non-compliance in 2025.

(Source: Federal Tax Authority Annual Report)



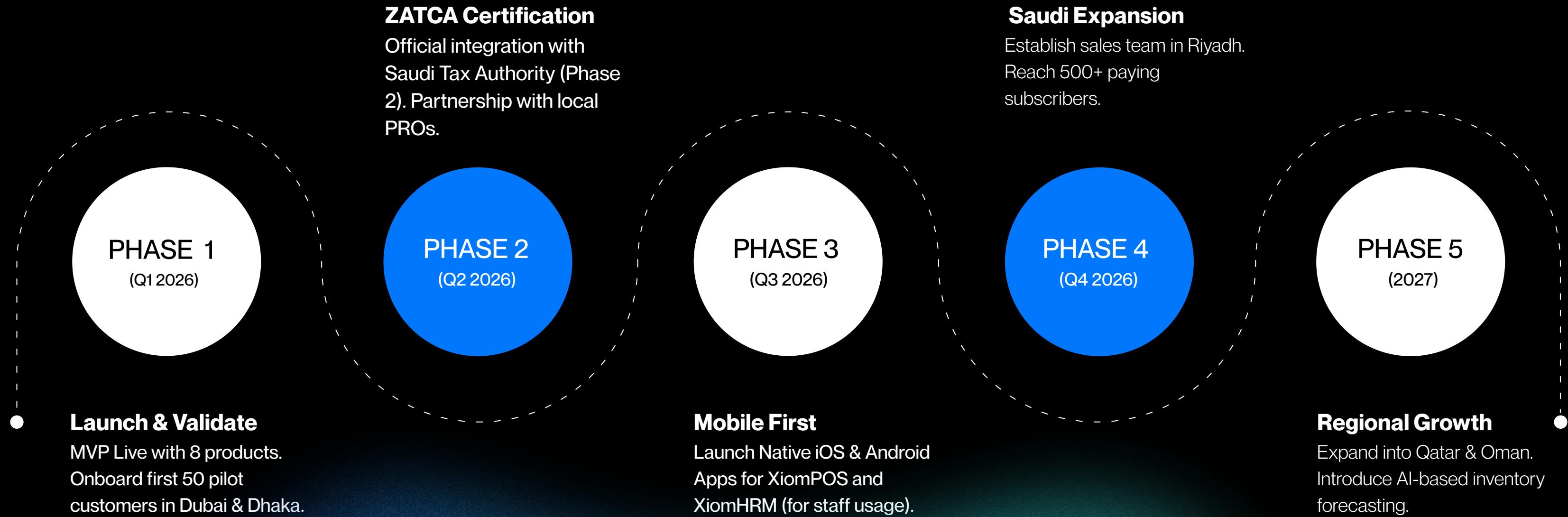
# WHY XIOMTECH WINS

Bridging the gap between expensive ERPs and limited legacy tools.

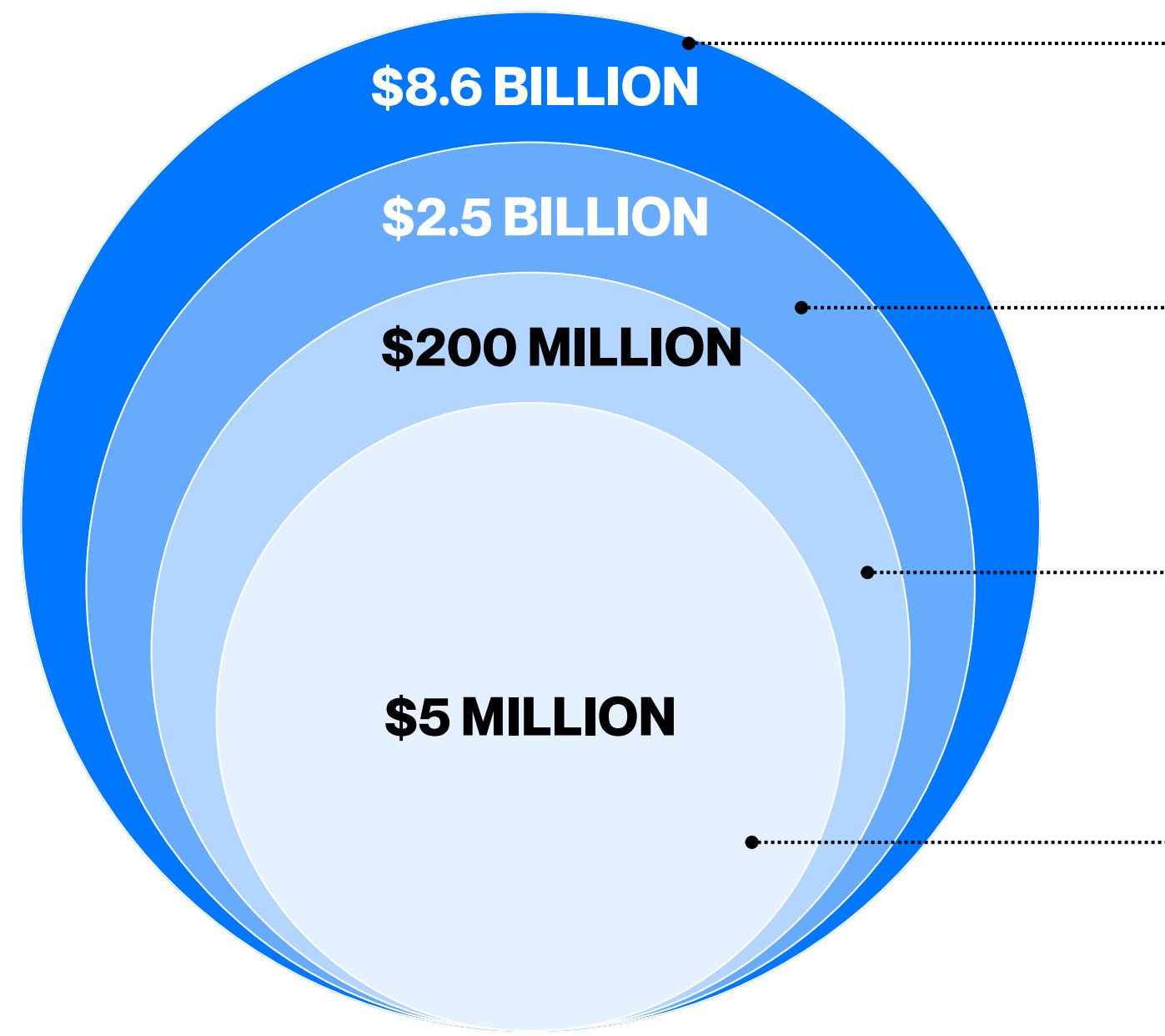
Feature	Legacy POS (Local Tools)	Global ERPs (Odoo/SAP)	XiomTech (Our Solution)
<b>Setup Time</b>	Manual Install (2-3 Days)	Complex (3-6 Months)	Instant (15 Minutes)
<b>ZATCA Ready</b>	No / Limited	Requires Paid Add-ons	Native Built-in Support
<b>Language</b>	Arabic/English Only	English Only	Arabic and 8+ more Language
<b>HR Integration</b>	Not Available	Expensive Module	Included in Ecosystem
<b>Monthly Cost</b>	Low (\$20)	High (\$500+)	Affordable (\$30)

# Execution Roadmap (2026 - 2027)

From MVP to Market Leader in GCC.



# Total Addressable Market



## **Total Addressable Market (TAM)**

Total SaaS & Cloud market in the GCC region by 2030.  
(Source: Gartner)

## **Serviceable Available Market (SAM)**

The specific market for Retail POS & Accounting Software in Saudi Arabia & UAE.

## **Serviceable Obtainable Market (SOM)**

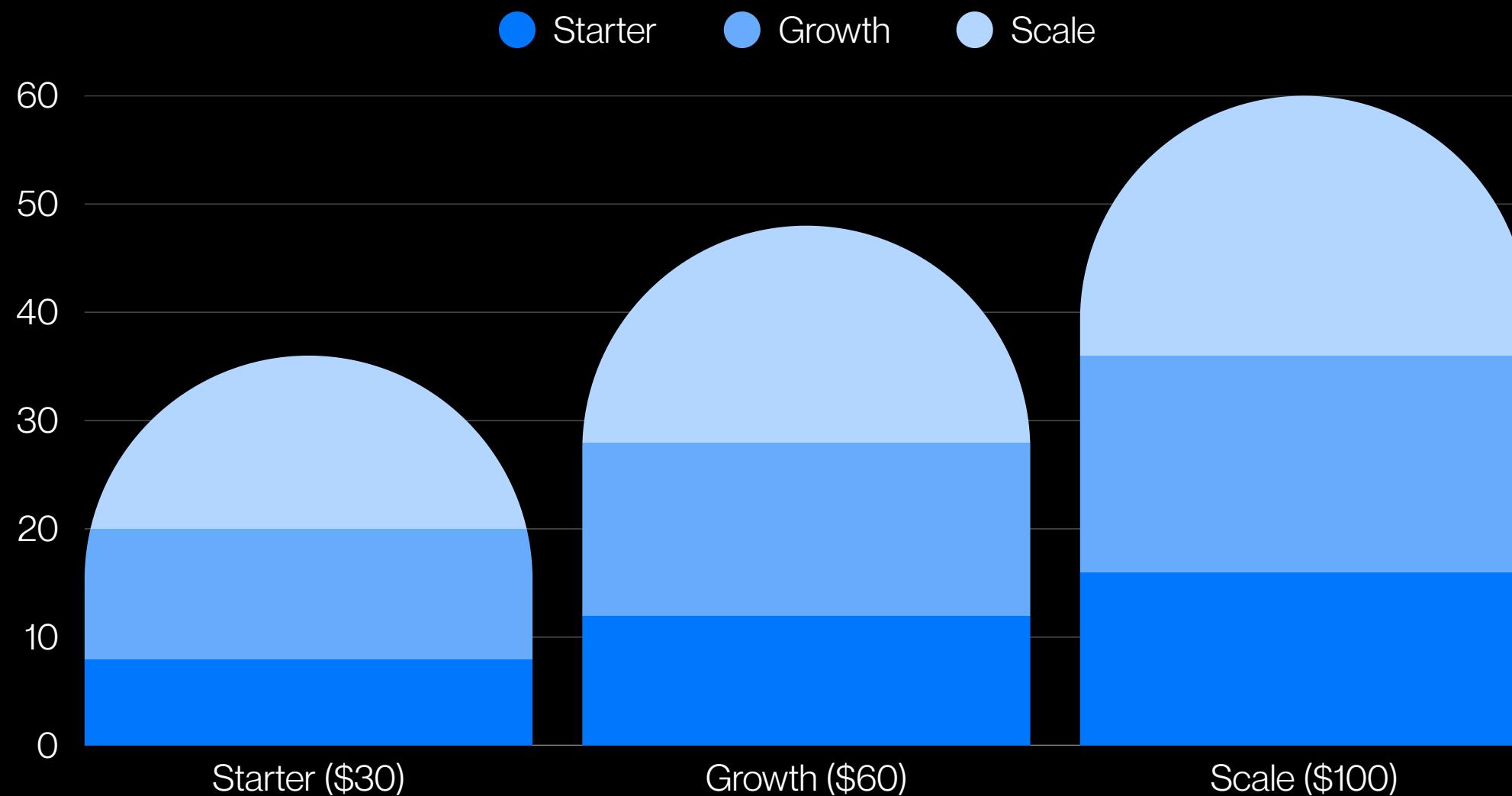
Our goal to capture 8-10% market share within the next 5 years.

## **Beachhead Target (Year 1)**

Immediate revenue target from onboarding the first 5,000 SMEs.

# Business Model

Our business model is designed for long-term growth and sustainability, combining multiple revenue streams with scalable solutions that deliver value to both customers and stakeholders.



## Recurring Revenue (MRR)

Monthly subscriptions from 3 tiers: Starter (\$30), Growth (\$60), and Scale (\$100).



## Onboarding Fees

One-time setup fee (\$200-\$500) for hardware installation, menu upload, and staff training.



## Transaction Fees (Future)

Small % commission from payment gateway processing and partner referrals.

# Meet the Founding Team



Mominur (Rimon) Hossain

Co-Founder & CEO

*Business Veteran with 10+ years of leadership experience. Expert in GCC market strategy, operations, and government regulations*



Mahamudul Hasan Miyad

Founder & CTO

*Tech Architect with 5+ years of global experience (Dubai & Thailand). Previously built scalable SaaS solutions at Royex Technologies*



CONTACT US



# Let's Build the Future Together

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