Mohamed Febin M

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Jubail, Saudi Arabia



Career Objective

A highly adaptable professional with a strong foundation in Computer Applications, which has enabled a rapid and effective transition into the industrial sales sector. I have a proven ability to self-learn and apply knowledge of materials, including SS and CS fittings and instrumentation, along with managing MTCs as per international standards. Seeking Aconex-based administration roles where I can combine my technical education with my practical experience to streamline workflows and contribute to project success.

Experience

Sales Engineer

Afaq Commercial Project Supplies | Jubail, Saudi Arabia

March 2024 - Present

- Engaged in direct sales activities and commercial project management.
- Managed key client relationships, providing technical expertise and support to ensure project success.
- Contributed to business development and sales growth within the designated territory.

Educational Background

Master of Computer Applications (MCA)

Nehru College of Management, Coimbatore

2022-2024

(Project submission pending)

Bachelor of Computer Applications (BCA)

Sreenarayana Guru College, Coimbatore 2019-2022

Skills

- **Project Management:** Aconex
- Sales & Business Development: Client Relationship Management, Sales Strategy, Technical Support
- Administration: Document Control, Information Management, General Administration
- Software: Oracle Aconex, Microsoft Office Suite

Certifications

Aconex Associate

Gained through Oracle Learning

Demonstrates proficiency in using the Aconex platform for document management, project collaboration, and workflow administration.

Declaration

I hereby declare that the above-mentioned details are true and correct to the best of my knowledge and belief.

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