

Aeroo Shield Project

Advanced Aerosol Fire Extinguishing Systems

Discussion Document - September 2024

Confidential



AEROO SHIELD

Important Notice

This Presentation has been prepared by the founders and the consultant based on their understanding of the product and market, along with publicly available information. However, neither the founders, the consultant, nor their associates have independently verified or validated all the information. Therefore, no warranties—whether expressed or implied—are made regarding the accuracy, reliability, or completeness of the information presented, the models used, or the financial projections contained within. The founders, the consultant, and their associates accept no liability for any errors, omissions, or outcomes arising from the use of this information.

Additionally, none of the parties involved are under any obligation to update the Presentation or correct any potential inaccuracies that may arise over time. This document contains projections regarding the Company's future performance, based on assumptions and analyses conducted by management. It is possible that these assumptions may not align with future events, and actual results may significantly differ from the forecasts presented.

It is important to note that this Presentation is incomplete without the accompanying oral presentation. No part of this document should be interpreted as a guarantee or assurance of achieving the stated projections. The information provided is solely for informational purposes and does not constitute investment advice or a recommendation to engage in any specific transaction, including the purchase or sale of financial assets or other investments.

We strongly encourage investors to carry out their own research and due diligence before making any investment decisions. This includes assessing their personal financial situation, investment goals, and risk tolerance. We highly recommend seeking the advice of a qualified financial advisor and/or legal professional and thoroughly reviewing all available information about the potential investment.



AEROO SHIELD

Content

1. Vision. Mission

2. Aeroo Shield Project

Short Presentation

3. Products & Certifications

Brief description of products

Products specifications

Products Installed

Certifications

EU – Declarations of Conformity

4. Markets & Trends

TAM, SAM, SOM

5. Marketing & Sales

Romania – Position, Value Proposition, Distribution Channels

Spain, Italy and France - Position, Value Proposition,

Distribution Channels

Partners 2024

6. Organisation & Personnel

Envisioned organization chart of the company

Personnel number evolution

7. Management Team

Bianca Fisan, Catalin Portariuc, Catalin Banica, Carmen Tarca

8. Aeroo Shield Investment Project

Objectives of the proposed investment

Necessary financing and type of financing

9. Appendices

Forecasted Sales

Costs / Expenses

Projected Income Statement

Projected Balance Sheet

Projected Cash Flow Statement



AEROO SHIELD

Vision. Mission

VISION

The founders vision is to lead the firefighting solutions industry by harnessing innovation and technology to create a safer, more sustainable world. We aspire to be pioneers who redefine fire protection, aiming for a future where fires are rare, and communities, businesses, and natural resources are safeguarded by cutting-edge technology. We envision a world where no life or property is lost to fire, driven by our commitment to continuous innovation and unparalleled quality.

MISSION

Our mission is to develop exceptional fire safety products and solutions that redefine industry standards by prioritizing life, property, and environmental protection. Through continuous innovation and excellence, we strive to deliver customized, effective fire solutions while staying at the forefront of technology. We are committed to building strong partnerships, reducing fire risks, and fostering a safer, cleaner, and more prosperous future through sustainable innovation and collaboration.



Octavian Baba
Founder & CEO



Aeroo Shield Project

SHORT PRESENTATION

INTRODUCTION

- Mr. Octavian Baba and his team have developed a range of advanced aerosol fire extinguishing systems.
- These devices are compact, easy to install, and designed to detect and suppress fires almost instantly, providing rapid response and minimizing damage.
- The market potential for these products is vast spanning across numerous industries as they are suitable for any device that operates on electricity or has an electrical switchboard. Currently, the manufacturing of these products is outsourced abroad. Once the products are received locally, they undergo rigorous testing, packaging, and are then distributed to customers.

LOCATION

- The company has rented a 120 square meters of office space and 100 square meters allocated for storage and laboratory purposes in the Faur Industrial Park located in the eastern part of Bucharest.
- This location provides convenient access to the A2 highway, which connects to the A1 highway through Bucharest's ring road, and is well-served by public transportation, including a metro station 1.1 km away, as well as nearby tram and bus stations.

PRODUCTS

- The company has developed 4 products: **Aeroo Shield AS01** (cover 0.1m³), **Aeroo Shield AS03** (cover 0.3m³) , **Aeroo Shield AS06** (cover 0.6m³), and **Aeroo Shield AS09** (cover 0.9m³).
- All these products are thermally actuated smoke/aerosol generators designed to provide automatic fire protection in small spaces. These devices are intended for environments where space is limited and fire safety is a priority.
- The products feature compact dimensions and a lightweight design, allowing for easy installation and adaptability to various settings. It includes heavy-duty adhesive tape, enabling discreet mounting on any surface.



AEROO SHIELD

Products (1/3)

BRIEF DESCRIPTION

The company has developed innovative fire extinguishing products primarily based on a potassium compound.

Potassium radicals are highly reactive and effectively interrupt chemical combustion by neutralizing hydrogen, oxygen, and hydroxide radicals within a flame.

These products could be installed on electrical switchboards, power switchboards, server racks, accumulator connections, electrical installations for cars and trucks, electrical installations for boats (electrical panels) and other similar uses.

KEY FEATURES OF THE PRODUCTS INCLUDE:

- **Automatic Fire Suppression:** A dependable solution for safeguarding your space.
- **Compact and Easy Installation:** The design and included adhesive tape facilitate straightforward installation on various surfaces.
- **Suitable for Small Spaces:** **AS01** is designed to protect areas up to 0.1 cubic meters, **AS03** is designed to protect areas up to 0.3 cubic meters, **AS 06** is designed to protect areas up to 0.6 cubic meters and **AS 09** is designed to protect areas up to 0.9 cubic meters.



AEROO SHIELD

Products (2/3)

SPECIFICATIONS



SPECIFICATIONS	
AEROO SHIELD 01	Smoke/aerosol generator
No. article:	AS01
EAN:	5940031011260
Size:	10 x 1.7 x 1 cm
Weight:	18 gr
Product life:	5 years
Discharge time:	≤ 5s
Protect area:	0,1m ³
Activation temp.:	170°C±10°C / flame
Operational temp.:	-30°C ~ 70°C
Unit per box:	1
Certification:	CE 1809



SPECIFICATIONS	
AEROO SHIELD 03	Smoke/aerosol generator
No. article:	AS03
EAN:	5940031011277
Size:	Øb 87 x Øs 54 x 2 cm
Weight:	78 gr
Product life:	5 years
Discharge time:	≤ 5s
Protect area:	0,3m ³
Activation temp.:	170°C±10°C / flame
Operational temp.:	-30°C ~ 70°C
Unit per box:	1
Certification:	CE 1809



SPECIFICATIONS	
AEROO SHIELD 06	Smoke/aerosol generator
No. article:	AS06
EAN:	5940031011284
Size:	Øb 85 x 3 cm
Weight:	124 gr
Product life:	5 years
Discharge time:	≤ 5s
Protect area:	0,6m ³
Activation temp.:	170°C±10°C / flame
Operational temp.:	-30°C ~ 70°C
Unit per box:	1
Certification:	CE 1809

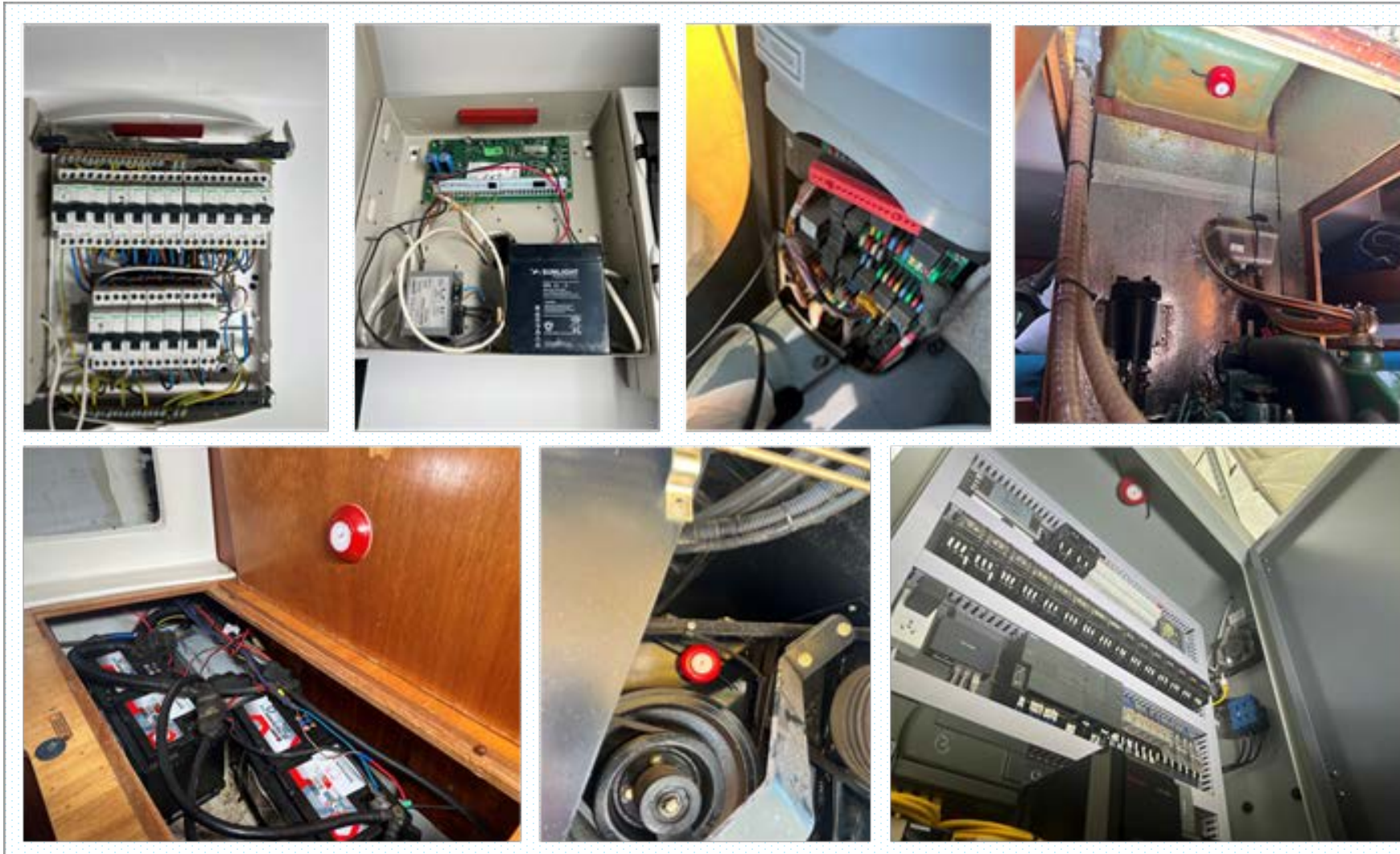


SPECIFICATIONS	
AEROO SHIELD 09	Smoke/aerosol generator
Nr. articol:	AS09
EAN:	5940031011291
Size:	Øb 85 x 3 cm
Weight:	133 gr
Product life:	5 years
Discharge time:	≤ 5s
Protect area:	0,9m ³
Activation temp.:	170°C±10°C / flame
Operational temp.:	-30°C ~ 70°C
Unit per box:	1
Certification:	CE 1809



AEROO SHIELD

Products Installed (3/3)



AEROO SHIELD

Project overview – Discussion Document

Certifications (1/2)



AEROO SHIELD

Certifications (2/2)



EU – Declaration of Conformity

No.: 2301-AS01-2023

EU-DECLARATION OF CONFORMITY

1. Registration number: 1809-P1-0028

2. LOT: 2301 from 08/2023

3. Manufacturer: SC HASAW CONSULTING SRL
Address: Blvd. Basarabia 256, Bucharest, Romania

4. This declaration of conformity is issued under the sole responsibility of the manufacturer


5. Name of the pyrotechnic article: **AEROO SHIELD 1 – AS01**
Type: Smoke/Aerosol Generator
Subtype: Pyrotechnic, Fire-Fighting Device
Article pyrotechnic category P1

6. The object of the declaration described above is conformity with relevant Union harmonization legislation:
- DIRECTIVE 2013/29/EU OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL, of 12 June 2013, on the harmonization of the laws of the Member States relating to the making available on the market of pyrotechnic articles
- EU Type Examination INSEMEX.1809.PYR.0028/23 issued by the Notified Body INSEMEX 1809 on 20.09.2023

7. The family of standards applicable to the product that is the subject of this declaration **SR EN 16263:1-5 :2015**

8. Notified Body INSEMEX 1809 carried out the conformity assessment (Module C2) and issued the Certificate of Conformity INSEMEX.1809.PYR.0077/23C2.

Date: 01.10.2023



BIANCA MIHAELA FISAN
(CEO Hasaw Consulting SRL)



S.C. HASAW CONSULTING S.R.L.
sales@aeroshield.com / +40750457645
www.aeroshield.com

No.: 2302-AS03-2023

EU-DECLARATION OF CONFORMITY

1. Registration number: 1809-P1-0029

2. LOT: 2302 from 08/2023

3. Manufacturer: SC HASAW CONSULTING SRL
Address: Blvd. Basarabia 256, Bucharest, Romania

4. This declaration of conformity is issued under the sole responsibility of the manufacturer

5. Name of the pyrotechnic article: **AEROO SHIELD 3 – AS03**
Type: Smoke/Aerosol Generator
Subtype: Pyrotechnic, Fire-Fighting Device
Article pyrotechnic category P1

6. The object of the declaration described above is conformity with relevant Union harmonization legislation:
- DIRECTIVE 2013/29/EU OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL, of 12 June 2013, on the harmonization of the laws of the Member States relating to the making available on the market of pyrotechnic articles
- EU Type Examination INSEMEX.1809.PYR.0029/23 issued by the Notified Body INSEMEX 1809 on 20.09.2023

7. The family of standards applicable to the product that is the subject of this declaration **SR EN 16263:1-5 :2015**

8. Notified Body INSEMEX 1809 carried out the conformity assessment (Module C2) and issued the Certificate of Conformity INSEMEX.1809.PYR.0078/23C2.

Date: 01.10.2023



BIANCA MIHAELA FISAN
(CEO Hasaw Consulting SRL)



S.C. HASAW CONSULTING S.R.L.
sales@aeroshield.com / +40750457645
www.aeroshield.com

No.: 2303-AS06-2023

EU-DECLARATION OF CONFORMITY

1. Registration number: 1809-P1-0026

2. LOT: 2303 from 08/2023

3. Manufacturer: SC HASAW CONSULTING SRL
Address: Blvd. Basarabia 256, Bucharest, Romania

4. This declaration of conformity is issued under the sole responsibility of the manufacturer

5. Name of the pyrotechnic article: **AEROO SHIELD 6 – AS06**
Type: Smoke/Aerosol Generator
Subtype: Pyrotechnic, Fire-Fighting Device
Article pyrotechnic category P1

6. The object of the declaration described above is conformity with relevant Union harmonization legislation:
- DIRECTIVE 2013/29/EU OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL, of 12 June 2013, on the harmonization of the laws of the Member States relating to the making available on the market of pyrotechnic articles
- EU Type Examination INSEMEX.1809.PYR.0026/23 issued by the Notified Body INSEMEX 1809 on 04.09.2023

7. The family of standards applicable to the product that is the subject of this declaration **SR EN 16263:1-5 :2015**

8. Notified Body INSEMEX 1809 carried out the conformity assessment (Module C2) and issued the Certificate of Conformity INSEMEX.1809.PYR.0079/23C2.

Date: 01.10.2023



BIANCA MIHAELA FISAN
(CEO Hasaw Consulting SRL)



S.C. HASAW CONSULTING S.R.L.
sales@aeroshield.com / +40750457645
www.aeroshield.com

No.: 2304-AS09-2023

EU-DECLARATION OF CONFORMITY

1. Registration number: 1809-P1-0027

2. LOT: 2304 from 08/2023

3. Manufacturer: SC HASAW CONSULTING SRL
Address: Blvd. Basarabia 256, Bucharest, Romania

4. This declaration of conformity is issued under the sole responsibility of the manufacturer

5. Name of the pyrotechnic article: **AEROO SHIELD 9 – AS09**
Type: Smoke/Aerosol Generator
Subtype: Pyrotechnic, Fire-Fighting Device
Article pyrotechnic category P1

6. The object of the declaration described above is conformity with relevant Union harmonization legislation:
- DIRECTIVE 2013/29/EU OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL, of 12 June 2013, on the harmonization of the laws of the Member States relating to the making available on the market of pyrotechnic articles
- EU Type Examination INSEMEX.1809.PYR.0027/23 issued by the Notified Body INSEMEX 1809 on 04.09.2023

7. The family of standards applicable to the product that is the subject of this declaration **SR EN 16263:1-5 :2015**

8. Notified Body INSEMEX 1809 carried out the conformity assessment (Module C2) and issued the Certificate of Conformity INSEMEX.1809.PYR.0080/23C2.

Date: 01.10.2023



BIANCA MIHAELA FISAN
(CEO Hasaw Consulting SRL)



S.C. HASAW CONSULTING S.R.L.
sales@aeroshield.com / +40750457645
www.aeroshield.com

Project overview – Discussion Document

Markets & Trends

TAM, SAM, SOM

GLOBAL FIRE SAFETY MARKET TAM

- The global fire protection systems market was valued at approximately \$81.35 billion in 2023 and is projected to reach around \$147.44 billion by 2032 with a CAGR of 6.9%.
- Specifically, the global fire suppression systems market, which includes aerosol-based systems, was valued at about \$21.11 billion in 2023 and is expected to grow at a CAGR of 5.0%.

SERVICEABLE AVAILABLE MARKET SAM

- The European fire protection systems market is significant, with Germany alone projected to achieve a market value of \$7.8 billion by 2030
- The SAM for the European market, including countries like Spain, Italy, and France, is substantial, reflecting strong government investments in fire safety, which amounted to €32.9 billion in recent years.

SERVICEABLE OBTAINABLE MARKET SOM

- The SOM in Europe could be around \$150-250 million over the next 5 years, considering the company's focus on establishing exclusive distribution partnerships and leveraging its competitive advantages, such as product certifications and technology differentiation.
- In Romania, the SOM might be in the range of \$10-20 million over the next 3-5 years. This estimate takes into account the company's ability to build a strong distribution network, establish brand recognition, and penetrate key sectors like commercial real estate, industrial facilities, and data centers.



Marketing & Sales

ROMANIA

Position and Value Proposition

- The company's products will be positioned as high-quality, technologically advanced fire suppression systems that meet both EU and local regulations. The emphasis will be on reliability, ease of installation, and superior performance in small, confined spaces.
- The company offers customized solutions that cater to the specific needs of different sectors, backed by strong local support.

Sales Channels Target Market Segmentation

- **Direct Sales:** Target large commercial and industrial clients, possible government contracts, and key commercial sectors such real estate, boats, data centers and other key customers.
- **Resellers:** Focus on small to medium-sized enterprises (SMEs), local businesses, and residential segments.

SPAIN, ITALY, FRANCE *

Position and Value Proposition

- Similar to Romania, but with a stronger emphasis on compliance with EU standards and localized adaptations based on specific market needs.
- The distributor will emphasize the reliability of the products, the ease of integration into existing safety systems, and the strong support network provided by the local distributor.

Sales Channels Target Market Segmentation

- **Exclusive Distributor:** Select a distributor with a strong market presence and existing relationships within the target industries. Establish clear sales targets and performance metrics for the distributor, with regular reviews to ensure alignment with company goals.

* Exclusive distribution agreements have already been signed in **Spain, Italy, and France**. An agreement with a **Swiss** distributor is currently under discussion..



Partners 2024



Elektro System

QUAD

STILL PAINT



**TOTAL
DETECT**

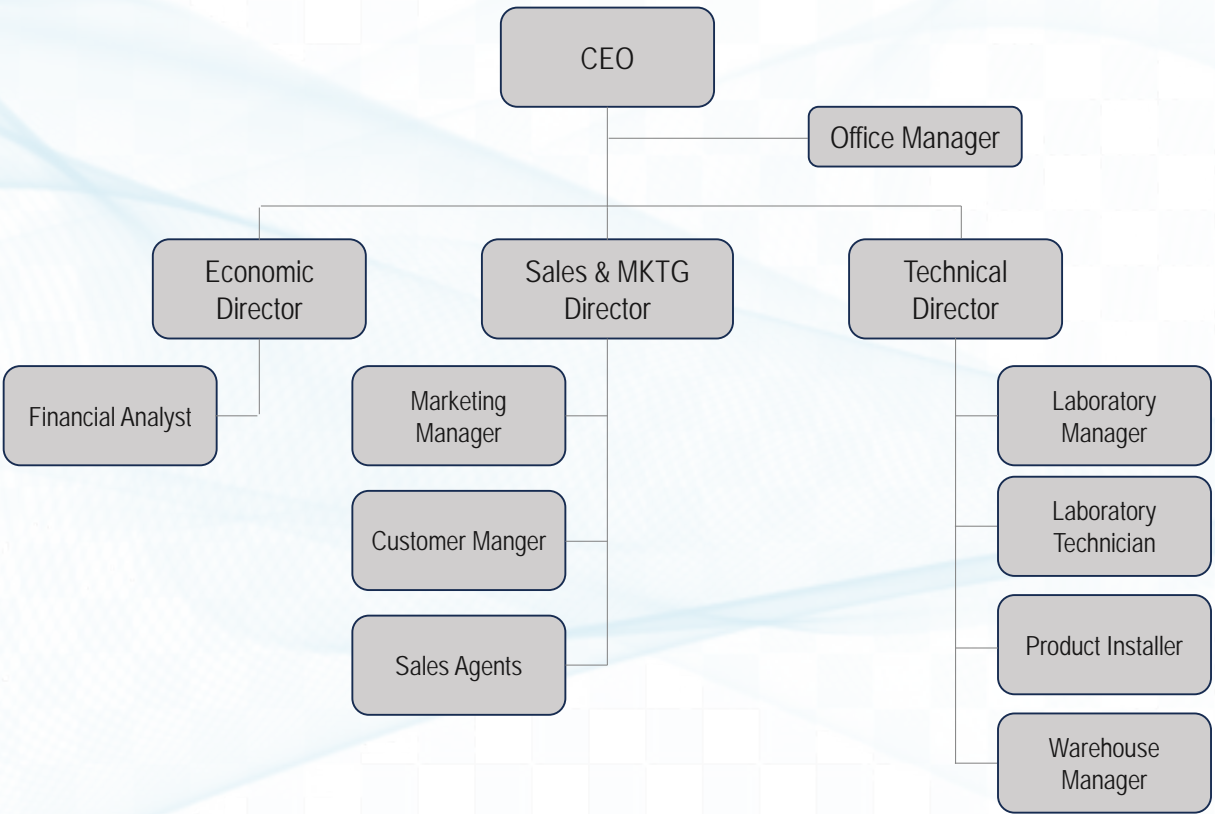
AFM

ANTI FIRE MEASURES



Organisation & Personnel

ENVISIONED ORGANIZATION CHART OF THE COMPANY



Personnel Evolution

Total no.

#

Year 1	Year 2	Year 3	Year 4	Year 5
10	14	16	18	21



Managerial Team



Bianca FISAN

Founder & Economic Director



Cătălin PORTARIUC

Sales & MKTG Director



Cătălin BĂNICĂ

Technical Director



Carmen TÂRCĂ

Office Manager



AEROO SHIELD

Aeroo Shield Project

INVESTMENT OPPORTUNITY

The entrepreneur is seeking venture capital to support the next phase of business development. The key initiatives for this growth phase include:

1. Development of a Distribution Network in Romania

The plan involves establishing a robust distribution network through both direct sales and resellers. This will require investment in office and warehouse infrastructure in Romania, including the acquisition of vehicles, office equipment, and other related assets. Additionally, it is crucial to build a functional and reliable personnel structure, as the company currently has only one employee. Expanding the team will be essential to support operations, manage the distribution network, and drive the business forward.

2. Expansion into European Markets

The strategy for international expansion focuses on **Spain, Italy, France and other related markets**, where exclusive distributors will be appointed to handle product sales. This will enable the company to efficiently penetrate these markets and establish a strong presence in key European regions.

3. Working Capital and Cash Reserve

A portion of the funds will be allocated to working capital to support day-to-day operations and ensure the company has sufficient cash reserves to manage unforeseen challenges.



AEROO SHIELD

Aeroo Shield Project

PROJECT TIMING. INVESTMENT PLAN

The total investment considered is **€ 370,000** funding by capital increase.

Y1	#	2,025
Model start / Project Development Start	Date	31-Dec-24
Project Duration	Years	5
Project Forecasted End	Date	31-Dec-29
Development & Construction	Month	
Project Operations	Years	
Development Period Duration	Years	0.17 Years
Total Operations Duration	Years	4.84 Years
Total Project Duration	Years	5.0 Years

	Start	End
2 Month(s)	1-Jan-25	28-Feb-25
4.84 Years	1-Mar-25	31-Dec-29
0.7 Qtr(s)		2 Month(s)
19.4 Qtr(s)		58 Month(s)
20.0 Qtr(s)		60 Month(s)

#	List of Investments	Cost	Pcs.	Value	Contingencies	Depreciation Category	Useful Life (years)
1	Car - Sales Manager	€ 21,500	1	€ 21,500	€ 23,650	Long-Term	8
2	Car - Sales Agent Manager	€ 13,500	1	€ 13,500	€ 14,850	Short-Term	3
3	Car - Installer	€ 13,500	1	€ 13,500	€ 14,850	Medium-Term	5
4	Car - Office	€ 13,500	1	€ 13,500	€ 14,850	Medium-Term	5
5	Laptops	€ 1,000	5	€ 5,000	€ 5,500	Short-Term	3
6	Phones	€ 500	8	€ 4,000	€ 4,400	Short-Term	3
7	CRM	€ 10,000	1	€ 10,000	€ 11,000	Medium-Term	5
8	Laboratory equipment	€ 14,000	1	€ 14,000	€ 15,400	Long-Term	8
9	Office equipment & furniture	€ 10,000	1	€ 10,000	€ 11,000	Short-Term	3
10	CAPEX			€ 105,000	€ 115,500		
11	Working Capital (Cash Reserve)				€ 254,500		
12	Total Investment (use of funds)				€ 370,000		



AEROO SHIELD

Appendices

- ❑ Sales Forecast
- ❑ Costs & Expenses
- ❑ Projected Income Statement
- ❑ Projected Balance Sheet
- ❑ Projected Cash Flow Statement



AEROO SHIELD

Sales Forecast

Country	units	Year 1	Year 2	Year 3	Year 4	Year 5	Total
Total Romania - Sales Volume	pcs	2,884	5,747	9,744	13,154	17,101	48,630
Total Spain - Sales Volume	pcs	1,680	3,010	4,480	6,048	7,862	23,080
Total Italy - Sales Volume	pcs	1,680	3,360	5,180	6,993	9,091	26,304
Total France - Sales Volume	pcs	1,330	2,590	4,060	5,481	7,125	20,586
Total Sales Volume	pcs	7,574	14,707	23,464	31,676	41,179	118,601

Country	units	Year 1	Year 2	Year 3	Year 4	Year 5	Total
Total Romania - Revenue from sales of products	€	297,439	590,460	967,510	1,306,138	1,697,979	4,859,525
Total Spain - Revenue from sales of products	€	155,330	298,410	463,050	625,118	812,653	2,354,560
Total Italy - Revenue from sales of products	€	155,330	310,660	487,550	658,193	855,650	2,467,383
Total France - Revenue from sales of products	€	109,760	213,640	335,160	452,466	588,206	1,699,232
Total	€	717,859	1,413,170	2,253,270	3,041,914	3,954,488	11,380,700

Product	units	Year 1	Year 2	Year 3	Year 4	Year 5	Total
Product #1 - Aeroo Shield AS01	pcs	4,200	8,050	12,950	17,483	22,727	65,410
Product #2 - Aeroo Shield AS03	pcs	1,176	2,282	3,549	4,791	6,228	18,027
Product #3 - Aeroo Shield AS06	pcs	693	1,365	2,170	2,930	3,808	10,966
Product #4 - Aeroo Shield AS09	pcs	1,505	3,010	4,795	6,473	8,415	24,198
Total Sales Volume	pcs	7,574	14,707	23,464	31,676	41,179	118,601

Product	units	Year 1	Year 2	Year 3	Year 4	Year 5	Total
Product #1 - Aeroo Shield AS01	€	206,500	400,750	654,500	883,575	1,148,648	3,293,973
Product #2 - Aeroo Shield AS03	€	112,319	218,759	334,554	451,648	587,142	1,704,422
Product #3 - Aeroo Shield AS06	€	101,749	199,080	312,844	422,340	549,042	1,585,055
Product #4 - Aeroo Shield AS09	€	297,290	594,581	951,371	1,284,351	1,669,656	4,797,250
Total Sales Volume	€	717,859	1,413,170	2,253,270	3,041,914	3,954,488	11,380,700



AEROO SHIELD

Costs / Expenses

OPEX (excl. salaries)		Total	Year 1	Year 2	Year 3	Year 4	Year 5
Total Marketing & Sales	€	871,050	114,850	148,400	175,200	202,600	230,000
Total Travel, Transportation & Accommodation	€	367,000	43,200	58,300	73,400	88,500	103,600
Total Investment related Expenses	€	38,200	38,200	-	-	-	-
Total Rent Office & Warehouse	€	63,480	11,640	12,168	12,696	13,224	13,752
Total Utilities	€	71,760	11,280	12,816	14,352	15,888	17,424
Total Insurance	€	31,020	6,204	6,204	6,204	6,204	6,204
Total Other Expenses	€	97,000	13,600	16,800	19,400	22,000	25,200
Total OPEX (excl. salaries)	€	1,539,510	238,974	254,688	301,252	348,416	396,180

Personnel Salary & Bonuses Costs		Total	Year 1	Year 2	Year 3	Year 4	Year 5
Total Cost with Salaries	€	2,856,843	333,508	440,482	555,847	673,309	853,697
Total Cost with Bonuses	€	320,000	30,000	50,000	60,000	80,000	100,000
Total Cost with Salaries & Bonuses	€	3,176,843	363,508	490,482	615,847	753,309	953,697



AEROO SHIELD

Projected Income Statement

Income Statement Projections Y1 - Y5

		Total	Year 1	Year 2	Year 3	Year 4	Year 5
Total Revenue	€	11,380,700	717,859	1,413,170	2,253,270	3,041,914	3,954,488
COGS	€	2,063,207	131,287	256,372	408,172	551,033	716,342
Gross Profit	€	9,317,493	586,572	1,156,797	1,845,097	2,490,881	3,238,146
Total Cost with Salaries	€	3,176,843	363,508	490,482	615,847	753,309	953,697
Total OPEX (excl. salaries)	€	1,539,510	238,974	254,688	301,252	348,416	396,180
Total Costs	€	4,716,353	602,482	745,170	917,099	1,101,725	1,349,877
EBITDA	€	4,601,140	(15,910)	411,627	927,998	1,389,156	1,888,269
Total Depreciation	€	190,019	20,782	26,938	34,938	53,341	54,021
EBIT	€	4,411,121	(36,692)	384,689	893,060	1,335,816	1,834,247
Interest	€	-	-	-	-	-	-
EBT	€	4,411,121	(36,692)	384,689	893,060	1,335,816	1,834,247
Profit Tax	€	705,779	20	56,972	141,578	213,731	293,480
Net Profit	€	3,705,341	(36,712)	327,717	751,483	1,122,085	1,540,768

Projected Balance Sheet

Balance Sheet Projections Y1-Y5

		Year 1	Year 2	Year 3	Year 4	Year 5
		2025	2026	2027	2028	2029
Assets						
Minimum Cash & Cash Equivalents	€	9,500	10,536	16,774	22,645	29,439
Accounts Receivable	€	119,643	235,528	375,545	506,986	659,081
Inventory	€	16,186	31,608	50,323	67,936	88,316
DCRA Bal End	€	93,241	79,826	86,625	75,835	32,526
Total Current Assets	€	238,570	357,497	529,267	673,401	809,362
Total Fixed Assets	€	94,718	107,780	132,843	139,502	145,481
Total Assets	€	333,288	465,278	662,109	812,903	954,843
Liabilities & Equity						
Current Liabilities	€	-	-	-	-	-
Long Term Liabilities	€	-	-	-	-	-
Total Liabilities	€	-	-	-	-	-
Equity						
Share Capital	€	370,000	370,000	370,000	370,000	370,000
Retained Earnings	€	(36,712)	95,278	292,109	442,903	584,843
Total Equity	€	333,288	465,278	662,109	812,903	954,843
Total Liabilities & Equity	€	333,288	465,278	662,109	812,903	954,843



AEROO SHIELD

Projected Cash Flow Statement

Cash Flow Projection Y1-Y5

		Year 1	Year 2	Year 3	Year 4	Year 5
		2025	2026	2027	2028	2029
EBITDA		(15,910)	411,627	927,998	1,389,156	1,888,269
Change in Working Capital (WC)	€	(135,829)	(131,307)	(158,732)	(149,054)	(172,476)
Profit Tax	€	(20)	(56,972)	(141,578)	(213,731)	(293,480)
Operating Cash Flow	€	(151,759)	223,349	627,689	1,026,372	1,422,313
Total CAPEX Initial + Maintenance	€	(115,500)	(40,000)	(60,000)	(60,000)	(60,000)
Cash Flow After CAPEX	€	(267,259)	183,349	567,689	966,372	1,362,313
Increase in Share Capital	€	370,000	-	-	-	-
Cash Flow After Increase in Equity	€	102,741	183,349	567,689	966,372	1,362,313
Change in DCRA	€	(93,241)	13,415	(6,799)	10,790	43,309
Cash Flow After DCRA	€	9,500	196,764	560,890	977,162	1,405,622
Additional Increase in Share Capital	€	-	-	-	-	-
Cash Flow After Change in Equity Funding	€	9,500	196,764	560,890	977,162	1,405,622
Cash Flow Available for Dividends	€	9,500	196,764	560,890	977,162	1,405,622
Dividend Paid	€	-	(195,728)	(554,652)	(971,291)	(1,398,829)
Change in Minimum Necessary Cash & Cash Equivalents	€	9,500	1,036	6,238	5,871	6,794
Minimum Necessary Cash & Cash Equivalents Beg Period	€	-	9,500	10,536	16,774	22,645
Minimum Necessary Cash & Cash Equivalents End Period	€	9,500	10,536	16,774	22,645	29,439



AEROO SHIELD

Get in touch:

Founders:

Mr. Octavian Baba	Mrs. Bianca Fisan:
Email: octavian.baba@gmail.com	Email: bianca.fisan@gmail.com
Tel.: +40 733 125 044	Tel.: +40 728 311 880

Consultant:

Mr. Mihai Enuica
Email: mihai.enuica@kudonex.ro
Tel.: +40 732 116 963

Links:

Aeroo Shield Project
Aeroo Shield Youtube

