



ABOUT ME

I am a Mechanical Engineer and I am focused on the search for customer satisfaction, both internal and external and applying the Kaizen Philosophy teamwork.

I am an innovative and proactive person who always seeks to improve day by day.

I am also a blockchain enthusiast, who is a proponent of cryptocurrencies and decentralized finance (DeFi).

CONTACT

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<https://www.linkedin.com/in/mhernayes/>



<https://github.com/mhernayes/>



<https://mhernayes.github.io/Profile-CV/>

FORMAL EDUCATION

FIE - Buenos Aires

Mechanical Engineer, 2010



<https://www.fie.undef.edu.ar/>

Language

First Certificate in English, Cambridge 2005
Spanish, Native

SKILLS

SOFT

Teamwork, innovation, proactivity, leadership, adaptability, teaching and coaching.

HARD

Inventor, AutoCad, SolidEdge, SolidWorks.
Python, JavaScript, Solidity (Learning)

MARTÍN HERNAYES

**FUTURE FULL STACK, BLOCKAIN & AI DEVELOPER
MECHANICAL ENGINEER**

MASTER DEGREE

ARTIFICIAL INTELLIGENCE AND DATA SCIENCE



CONQUER BLOCKS, JUN 2023 - JUN 2025 (estimated)

FULL STACK & BLOCKCHAIN DEVELOPER



CONQUER BLOCKS, NOV 2022 - NOVE 2024 (estimated)

<https://www.conquercrypto.com/>

EXPERIENCE

LATIN-AMERICA SR. ENGINEER

TOYOTA ARGENTINA, OCT 2018 - Present

Sr. Instructor in charge of training and developing new region instructors for Latin America & Caribbean related to Service Advisor, Appointment Advisor and Parts Staff after sales training programs, with the mission of improving the After Sales operation and maintaining the highest level of CSI.

Sr. Engineer - Technical Office

TOYOTA ARGENTINA, JAN 2013 - OCT 2018

Customer Service Engineer with the mission of improving products day by day in order to achieve customer loyalty. For this, I provide solutions to Toyota dealers, in order to repair vehicles with the Fix It Right philosophy, to satisfy the needs of customers.

In charge of reporting to the quality area on issues related to power train, relying on the Kaizen philosophy and Genchi Genbutsu (go and see activities).

My biggest challenge was to become the project leader of the Technical Department during the launch of Toyota Hilux in 2015.

Project Manager

Family Business, JAN-2015 - DEC 2017

Responsible for management of a real estate family business (14 apartments) in Buenos Aires
Task coordinator of different teams in order to achieve the expected delivery deadlines.

Technical Sales Engineer

Bosch Rexroth, JUN 2011 - DEC 2012

Provide engineering solutions to the steel sector (mainly Siderca, Siderar and Aluar) through Hydraulic and Pneumatic projects, as well as technical support and field assistance.