

Skills and
Business
Acumen Leadership



Hands On



Business Results/
Big-Picture Thinking

HR and Hiring Managers:

I deliver game-changing financial and business insights. My analytics drive multi-million dollar decisions. I have deep business experience, including managing >\$30MM inventory plans. My deep technical skills allow me to access data from multiple systems to deliver business results.

- **Innovative solutions.** [Dashboards and metrics](#) which that answer the question: “are we winning or losing?”
- **Financial modeling and decision support.** Interactive financial simulations and modeling drove \$12MM tissue reimbursement decision. Product cost modeling and for engineering and R&D.
- **Technical wizardry.** Expert data engineer -- data pipelines, wrangling, quality, database design, SQL expert. Web scraping (Selenium). Process automation.

I am the “go-to” person for business partners who need to solve complex data challenges.

For example, I am currently managing a program of enhancements to a 600 user B2B portal by improving the website’s data quality, look and feel, and analytical capabilities. We started with voice of customer. Then, we created detailed prototypes, closely partnering with stakeholders. We implemented quick wins, created a long-term roadmap, and are now flawlessly executing.

SDG is helping millions of people. My insights and solutions will enhance this noble mission. Please contact me at your earliest convenience.

Sincerely,

Michael Herzog

Highly Qualified Data Engineer/Analyst

Requirement	Qualifications
Distinctive problem solving	<ul style="list-style-type: none">✓ Finance representative at weekly “Tier-3” executive metrics review✓ Used exponential-like distribution to model quality release rate of mission-critical supply of human donors✓ Designed and managed LifeCell’s Master Data Management (MDM) process
Proven database, automation, and BI skills	<ul style="list-style-type: none">✓ Managed Operations data warehouse and self-service data portal (mission-critical to operations, 100 users)✓ Created Qlikview-based Expense Reporting Dashboard✓ Expert data warehouse and transactional database/system design, SQL coding and performance tuning (Oracle, SQL Server)
Finance business experience	<ul style="list-style-type: none">✓ Created Operations Margin Analysis system which links business performance (production volumes, yield, scrap) to financial results (e.g. variances). Led monthly review of metrics with Operations leadership.✓ Cost accounting - monthly and yearly close and planning activities
Delivering amidst ambiguity while engaging stakeholders	<ul style="list-style-type: none">✓ Human yield metric improvement. Created new metric which rewards end-to-end performance. Drove change management with senior leadership through financial models and monte-carlo simulations.✓ Umbrella data sharing. Created process where a shared service organization (Latin America) shared sensitive data with an unlimited number of J&J organizations in the US and Europe. With no budget or direct authority, coordinated design and implementation of a global team.
Projects spanning multiple business areas	<ul style="list-style-type: none">✓ Led Tissue Inventory Planning process – Operations, Quality, Logistics, Procurement. Reduced Human tissue inventory by over \$8MM.
Healthcare service experience	<ul style="list-style-type: none">✓ 12 years large enterprise (J&J), 10 years midsize manufacturer (LifeCell/Allergan)

People

Manager 2003-2009 – IT – Supply Chain

I have known Mike for eight years and would not hesitate to recommend him for anyone interested in finding an individual who has the perfect blend of technical expertise, business literacy and ethical behaviors.

Jim Waldron

Senior IT Director - Customer Logistics Services at Johnson & Johnson Health Care Systems Inc.

Coworker 2016-2018 – Planning and Business Intelligence

Mike can quickly understand, communicate and collaborate with others around nuanced data structures, complex business finance and process logic.

David Reilly, CPIM

Supply Chain Process Improvement Analyst at BD

Team Member 2017-2018 - SAP Data Migration

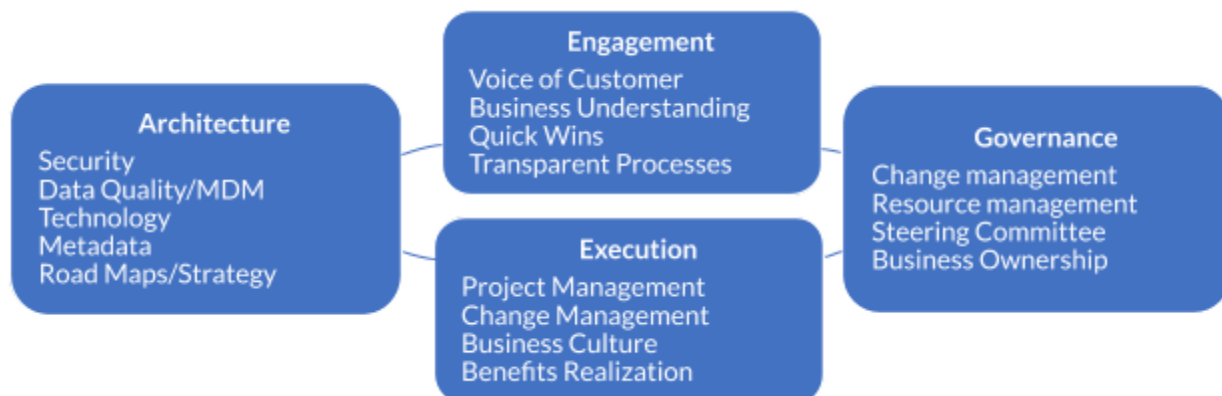
Mike motivated the team with humor, deep knowledge, and passionate caring for team members and delivering results.

Rose Cykewick

QC Scientist at Allergan

Process

Attributes of a World-Class Performance Metrics



Technology

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- ☑ Dashboards and reports using Qlikview, Tableau, Minitab, Data Studio



- ☑ Python-based optimization model for human donor reimbursement

