Matthew Herzog

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Education

James Madison University   Sept 2018 - Dec 2020
Bachelor of Science: Recreation Management & Minor in Business

Flatiron School   June 2022 - Oct 2022
15 week software engineering immersive program

Projects

Calculator - [Github](#) - [Demo](#)
· Built UI components in HTML and CSS
· Utilized vanilla JavaScript to enable application to complete the requested math expressions

ToDo List - [Github](#) - [Demo](#)
· Built UI components in HTML and CSS
· utilized JavaScript to enable the application to function as a running list of tasks that need to be completed

Substack - [Here](#)
· Deconstruct technical topics while also sharing my playbook on how to break into software engineering roles

Professional Experience

Salesforce
Account Development Representative - MuleSoft   Sept 2021 – June 2022

· Delivered $5.3M in qualified pipeline while working with 2 account executives selling MuleSoft's technical enterprise Saas platform through cold calling, cold emailing, and LinkedIn messaging

memoryBlue
Sales Development Representative   Dec 2020 – Aug 2021

· Delivered $1.2M in qualified pipeline while working with 15 account executives across 7 companies through cold calling, cold emailing, and LinkedIn messaging

Skills

Languages: Python, Java, Ruby, Javascript, HTML, CSS
Technologies: React.js, Ruby on Rails, Next.js, MySQL, Postgresql, AWS, Bash, Docker. GitHub, Git