# CYO: Video Game Sales with Ratings

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#### Abstract

In this report, a video game sales in North America predictive model will be built based on selected training sets of the Video Game Sales with Ratings. Video game sales from Vgchartz and corresponding ratings from Metacritic dataset are extracted from Kaggle which is an online community of data scientists and machine learners, owned by Google LLC. Four algorithms will be applied: *Linear Regression*, *Polynomial Regression*, *Elastic Net* and *Random Forest*. The result will be compared and analysed by the performance of Residual Mean Squared Error (RMSE).

### 1. Introduction

Video game is an electronic game that involves interaction with a user interface to generate visual feedback on devices. Playing video games is a kind of popular entertainment for both kids and adults. The market is growing. Publishers would like to predict video game sales for production and better allocation of limited resource. Predictive model is to predict the video games sales in North America based on the Metascore in Metacritic which is a website that aggregates reviews of media products: films, TV shows, music albums, video games, and formerly, books. Metascore is a weighted average of the most respected critics writing reviews online and in print. The scores range from 0 to 100. Scores below 20 represents overwhelming dislike, whereas scores over 90 represents universal acclaim.

Video Game Sales with Ratings dataset from Kaggle website (https://www.kaggle.com/rush4ratio/video-game-sales-with-ratings) will be used. In this dataset, 80% of data is set as training data to build the predictive model and the other 20% of data is to evaluate the model by measuring Residual Mean Squared Error (RMSE). Four algorithms are developed for comparison.

The goal of this project is to develop a machine learning algorithm to predict video game sales in North America based on the Metascore. The lower the RMSE, the better the performance of the algorithm.

## 2. Method

## 2.1 Data Cleaning

The source data was uploaded to Kaggle on Nov 2016.

```
# Install and Load Packages
if(!require(plotly)) install.packages("plotly", repos = "http://cran.us.r-project.org")
if(!require(corrplot)) install.packages("corrplot", repos = "http://cran.us.r-project.org")
if(!require(RCurl)) install.packages("RCurl", repos = "http://cran.us.r-project.org")
if(!require(tidyverse)) install.packages("tidyverse", repos = "http://cran.us.r-project.org")
if(!require(caret)) install.packages("caret", repos = "http://cran.us.r-project.org")
if(!require(randomForest)) install.packages("randomForest", repos = "http://cran.us.r-project.org")
```

```
if(!require(kableExtra)) install.packages("kableExtra", repos = "http://cran.us.r-project.org")
library(dplyr)
library(ggplot2)
library(caret)
library(tidyr)
library(plotly)
library(RCurl)
library(corrplot)
library(randomForest)
library(kableExtra)
# Video Game Sales with Ratings
# Source File: https://www.kaggle.com/rush4ratio/video-game-sales-with-ratings
URL <- tempfile()</pre>
download.file("https://github.com/mhmd-awwad/CYO/raw/main/Video_Games_Sales_as_at_22_Dec_2016.csv", URL)
rawdata <- read.csv(file=URL)</pre>
The data type and summary statistics of each column of raw data downloaded are as follows:
# Raw Data Checking: Type of each Column
str(rawdata)
## 'data.frame':
                   16719 obs. of 16 variables:
                            "Wii Sports" "Super Mario Bros." "Mario Kart Wii" "Wii Sports Resort" ...
## $ Name
                    : chr
                    : chr "Wii" "NES" "Wii" "Wii" ...
## $ Platform
## $ Year of Release: chr "2006" "1985" "2008" "2009" ...
## $ Genre
                    : chr
                            "Sports" "Platform" "Racing" "Sports" ...
## $ Publisher
                    : chr
                           "Nintendo" "Nintendo" "Nintendo" "Nintendo" ...
## $ NA_Sales
                    : num 41.4 29.1 15.7 15.6 11.3 ...
## $ EU_Sales
                    : num 28.96 3.58 12.76 10.93 8.89 ...
## $ JP_Sales
                     : num 3.77 6.81 3.79 3.28 10.22 ...
## $ Other_Sales
                    : num 8.45 0.77 3.29 2.95 1 0.58 2.88 2.84 2.24 0.47 ...
## $ Global_Sales
                    : num 82.5 40.2 35.5 32.8 31.4 ...
## $ Critic_Score
                    : int 76 NA 82 80 NA NA 89 58 87 NA ...
## $ Critic_Count
                     : int 51 NA 73 73 NA NA 65 41 80 NA ...
                           "8" "" "8.3" "8" ...
## $ User_Score
                     : chr
## $ User Count
                     : int 322 NA 709 192 NA NA 431 129 594 NA ...
                     : chr "Nintendo" "" "Nintendo" "Nintendo" ...
## $ Developer
                            "E" "" "E" "E" ...
## $ Rating
                     : chr
# Raw Data Checking: Statistic of each column
summary(rawdata)
##
                         Platform
                                          Year_of_Release
                                                                Genre
       Name
##
  Length: 16719
                       Length: 16719
                                          Length: 16719
                                                             Length: 16719
                                          Class : character
                                                             Class : character
## Class :character
                       Class : character
                      Mode : character
                                          Mode :character
                                                             Mode :character
## Mode :character
##
##
##
##
##
                                                             JP_Sales
    Publisher
                         NA_Sales
                                            EU_Sales
```

Min. : 0.000

Min. : 0.0000

Min. : 0.0000

## Length:16719

```
Class :character
                        1st Qu.: 0.0000
                                           1st Qu.: 0.000
                                                             1st Qu.: 0.0000
    Mode :character
                        Median : 0.0800
                                          Median : 0.020
##
                                                            Median : 0.0000
                                                                    : 0.0776
##
                        Mean
                               : 0.2633
                                          Mean
                                                  : 0.145
                                                             Mean
##
                        3rd Qu.: 0.2400
                                           3rd Qu.: 0.110
                                                             3rd Qu.: 0.0400
##
                        Max.
                               :41.3600
                                           Max.
                                                  :28.960
                                                             Max.
                                                                    :10.2200
##
                         Global Sales
                                                             Critic Count
##
     Other_Sales
                                            Critic_Score
                               : 0.0100
                                                                  : 3.00
##
    Min.
          : 0.00000
                        Min.
                                           Min.
                                                  :13.00
                                                           Min.
##
    1st Qu.: 0.00000
                        1st Qu.: 0.0600
                                           1st Qu.:60.00
                                                           1st Qu.: 12.00
##
    Median : 0.01000
                        Median : 0.1700
                                           Median :71.00
                                                           Median : 21.00
    Mean
           : 0.04733
                        Mean
                               : 0.5335
                                           Mean
                                                  :68.97
                                                                   : 26.36
                                                           Mean
    3rd Qu.: 0.03000
                        3rd Qu.: 0.4700
                                                           3rd Qu.: 36.00
##
                                           3rd Qu.:79.00
##
           :10.57000
                               :82.5300
                                                  :98.00
                                                                   :113.00
    Max.
                        Max.
                                           Max.
                                                           Max.
                                                  :8582
                                                           NA's
##
                                           NA's
                                                                   :8582
##
    User_Score
                          User_Count
                                            {\tt Developer}
                                                                  Rating
##
    Length: 16719
                                    4.0
                                           Length: 16719
                                                               Length: 16719
                        Min.
    Class :character
##
                        1st Qu.:
                                   10.0
                                           Class : character
                                                               Class : character
##
    Mode :character
                                   24.0
                                           Mode :character
                                                               Mode : character
                        Median:
##
                               : 162.2
                        Mean
##
                        3rd Qu.:
                                   81.0
##
                        Max.
                               :10665.0
##
                        NA's
                               :9129
```

As the dataset were extracted on Nov 2016, records with "Year\_of\_Release" after 2016 are invalid. Those records marked "NA" are also invalid. These invalid records are required to be removed from the dataset.

```
# Data Cleansing: Remove invalid records of "Year of Release" marked "NA"
cleandata <- rawdata %>% filter(!is.na(rawdata$Year_of_Release))
# Data generated in Nov 2016
# Data Cleansing: Change "Year of Release" to numeric and Remove invalid records of "Year of Release" a
cleandata <- cleandata%>% dplyr::filter((as.numeric(as.character(cleandata$Year_of_Release)))<=2016)</pre>
```

The column "Rating" refers to the ESRB ratings. No "RP" in this rating system and is to be replaced with correct rating.

```
# Data Cleansing: Correct record with wrong "Rating"
cleandata_rp <- cleandata %>% filter(Rating=="RP")
cleandata_rp
##
                         Name Platform Year_of_Release
                                                                            Publisher
                                                           Genre
## 1 Supreme Ruler: Cold War
                                    PC
                                                   2011 Strategy Paradox Interactive
##
     NA_Sales EU_Sales JP_Sales Other_Sales Global_Sales Critic_Score Critic_Count
## 1
                  0.03
                                        0.01
                                                      0.03
##
     User_Score User_Count
                                     Developer Rating
## 1
                         27 BattleGoat Studios
cleandata$Rating[cleandata$Rating == 'RP'] <- "E10+"</pre>
```

Those records with blank or "NA" rows are also removed from the dataset.

```
# Data Cleansing: Remove invalid records of game with blank in "name"
cleandata <- cleandata %>% filter(cleandata$Name!="")
# Data Cleansing: Change "User_Score" to numeric
cleandata$User_Score <- as.numeric(as.character(cleandata$User_Score))
# Data Cleansing: Remove NA rows
finaldata <- na.omit(cleandata)</pre>
```

## 2.2 Data Exploration

The structure of final dataset is as follows:

###2.2.1 No. of Records and no. of video games

```
# Data Exploration: No. of rows and columns final dataset dim(finaldata)
```

## [1] 6894 16

```
finaldata_record<-nrow(finaldata)
# Data Exploration: Statistic of each colum of final dataset
summary(finaldata)</pre>
```

```
Year_of_Release
##
       Name
                        Platform
                                                              Genre
                                        Length:6894
##
  Length:6894
                      Length:6894
                                                           Length:6894
   Class : character
                      Class :character
                                         Class :character
                                                           Class : character
  Mode :character Mode :character
                                        Mode :character
                                                           Mode :character
##
##
##
##
    Publisher
                         NA_Sales
                                          EU_Sales
                                                            JP_Sales
   Length:6894
                           : 0.0000
                                              : 0.0000
                                                               :0.00000
##
                      Min.
                                      Min.
                                                         Min.
                      1st Qu.: 0.0600
##
   Class :character
                                       1st Qu.: 0.0200
                                                         1st Qu.:0.00000
   Mode :character
                      Median : 0.1500
                                       Median : 0.0600
                                                         Median :0.00000
                           : 0.3909
##
                      Mean
                                       Mean
                                              : 0.2345
                                                         Mean
                                                                :0.06387
                      3rd Qu.: 0.3900
##
                                       3rd Qu.: 0.2100
                                                         3rd Qu.:0.01000
##
                      Max.
                            :41.3600
                                              :28.9600
                                                         Max.
                                                                :6.50000
                                       Max.
##
    Other_Sales
                     Global_Sales
                                      Critic_Score
                                                      Critic_Count
##
   Min. : 0.000
                    Min. : 0.0100
                                     Min.
                                           :13.00
                                                     Min. : 3.00
                    1st Qu.: 0.1100
                                     1st Qu.:62.00
##
   1st Qu.: 0.010
                                                     1st Qu.: 14.00
  Median : 0.020
                    Median : 0.2900
                                     Median :72.00
                                                     Median : 24.00
  Mean : 0.082
                    Mean : 0.7715
                                     Mean
                                           :70.26
                                                     Mean : 28.84
##
   3rd Qu.: 0.070
                    3rd Qu.: 0.7500
                                      3rd Qu.:80.00
                                                     3rd Qu.: 39.00
                                            :98.00
## Max.
                          :82.5300
          :10.570
                    Max.
                                     Max.
                                                     Max.
                                                           :113.00
##
     User Score
                     User Count
                                     Developer
                                                          Rating
                                    Length:6894
                                                       Length:6894
## Min.
         :0.500
                   Min. :
                              4.0
## 1st Qu.:6.500
                   1st Qu.:
                             11.0
                                     Class :character
                                                       Class :character
## Median :7.500
                              27.0
                                    Mode :character Mode :character
                   Median :
## Mean :7.184
                   Mean : 174.4
## 3rd Qu.:8.200
                              89.0
                   3rd Qu.:
## Max. :9.600
                   Max. :10665.0
```

```
# Data Exploration: No. of video games in final dataset
n_distinct(finaldata$Name)
```

## [1] 4428

```
game_no<-n_distinct(finaldata$Name)</pre>
```

The total number of records are 6894.

The total number of video games are 4428.

###2.2.2 No. of Ratings by Genres

• Below chat shows top 5 genres are Action, Shooter, Role-Playing, Sports and Racing.

```
# Data Exploration: No. of Critic ratings in final dataset
finaldata_genres <- finaldata %>% group_by(Genre) %>%
  summarise(Critic_Rating=sum(Critic_Count)) %>%
  arrange(desc(Critic_Rating))
# Data Exploration: No. of Ratings by Genres Plot
finaldata_genres_p <-finaldata_genres%>%plot_ly(
  x = finaldata_genres$Genre,
 y = finaldata_genres$Critic_Rating,
 name = "Rating Distribution by Genres",
  type = "bar"
) %>%
  add text(text=finaldata genres$Critic Rating, hoverinfo='none', textposition = 'top', showlegend = FA
           textfont=list(size=10, color="black"))%>%
  layout(xaxis = list(title = "Genres"),
         yaxis = list(title = "No. of Rating"))
finaldata_genres_p
```

####2.2.3 Top 10 video game with the greatest No. of Critic ratings (Metascore)

• Below chat shows top 5 video games with the greatest no. of Critic ratings (Metascore) are **Spider-Man 2**, **Grand Theft Auto V**, **Need for Speed: Most Wanted**, **Tomb Raider: Legend** and **Mass Effect 2**.

```
# Data Exploration: Top 10 video game with the greatest No. of Critic ratings
finaldata_rating <- finaldata %>% group_by(Name) %>%
   summarize(Critic_Rating_Count=sum(Critic_Count)) %>%
   top_n(10) %>%
   arrange(desc(Critic_Rating_Count))
kable(finaldata_rating) %>%
   kable_styling(full_width = F) %>%
   column_spec(1, width = "20em")
```

###2.2.4 Sales Trend in North America by Metascore

Below chart shows the sales volume in North America by Metascore

Name	Critic_Rating_Count
Spider-Man 2	252
Grand Theft Auto V	245
Need for Speed: Most Wanted	236
Tomb Raider: Legend	217
Mass Effect 2	215
Call of Duty: Modern Warfare 2	207
Marvel: Ultimate Alliance	204
Madden NFL 07	197
Resident Evil 5	197
Call of Duty: World at War	196
X-Men: The Official Game	196

In general, the sales volume of video game is higher with the higher the Metascore.

#### 2.3 Create a train set and test set from final dataset

80% of final dataset will be set as training data and 20% of final dataset will be the testing data.

```
# test set will be 20% of finaldata
set.seed(1)
NASales_test_index <- createDataPartition(y = finaldata$NA_Sales, times = 1, p = 0.2, list = FALSE)
NASales_train_set <- finaldata[-NASales_test_index,]
NASales_test_set <- finaldata[NASales_test_index,]</pre>
```

#### 2.4 RMSE Definitation

Evaluation of prediction is based on Residual Mean Squared Error (RMSE). RMSE is the typical error made when predicting sales in North America. The lower the RMSE, the better the performance of the predication.

```
RMSE <- function(true_NA_Sales, predicted_NA_Sales){
   sqrt(mean((true_NA_Sales - predicted_NA_Sales)^2))
}</pre>
```

## 2.5 Models

**2.5.1 Model: Linear Regression** In this model, variable "Metascore" (Critic\_Score) is to predict the sales in North America.

```
# Build the model on train dataset
lmModel <- lm(NA_Sales ~ Critic_Score, data=NASales_train_set)</pre>
# Predict test dataset
lmPred <- predict(lmModel, NASales_test_set)</pre>
# Model prediction performance
lm_rmse <- RMSE(lmPred, NASales_test_set$NA_Sales)</pre>
lm_rmse
## [1] 1.37234
# Create a Results Table
rmse_results <- data_frame(method = "Linear Regression", RMSE = lm_rmse)</pre>
rmse_results
## # A tibble: 1 x 2
##
     method
                         RMSE
##
     <chr>
                         <dbl>
## 1 Linear Regression 1.37
2.5.2 Model: Polynomial Regression A third-degree polynomial formula is developed in this model.
# Build the model on train dataset
polyModel <- lm(NA_Sales ~ Critic_Score+ I(Critic_Score^2) + I(Critic_Score^3), data=NASales_train_set)</pre>
# Predict test dataset
polyPred <- predict(polyModel, NASales_test_set)</pre>
# Model prediction performance
poly_rmse <- RMSE(polyPred, NASales_test_set$NA_Sales)</pre>
poly_rmse
## [1] 1.365246
# Add Polynomial Regression result to the Results Table
rmse_results <- bind_rows(rmse_results,</pre>
                           data_frame(method="Polynomial Regression",
                                      RMSE = poly_rmse))
2.5.3 Elastic Net Elastic Net is a penalized model which is effectively shrink coefficients and to set some
coefficients to zero.
# Build the model on train dataset
enModel <- train(</pre>
  NA_Sales~Critic_Score+ I(Critic_Score^2) + I(Critic_Score^3), data = NASales_train_set, method = "glm
  trControl = trainControl("cv", number = 10),
  tuneLength = 10
# Model coefficients
coef(enModel$finalModel, enModel$bestTune$lambda)
```

## 4 x 1 sparse Matrix of class "dgCMatrix"

s1

##

```
## (Intercept) -2.117987e+00
## Critic_Score 1.517633e-01
## I(Critic Score^2) -3.133605e-03
## I(Critic_Score^3) 2.052076e-05
# Make predictions
enPred<- enModel %>% predict(NASales_test_set)
# Model prediction performance
en_rmse <- RMSE(enPred, NASales_test_set$NA_Sales)</pre>
en_rmse
## [1] 1.364611
# Add Elastic net result to the Results Table
rmse_results <- bind_rows(rmse_results,</pre>
                          data_frame(method="Elastic Net",
                                      RMSE = en_rmse))
2.5.4 Random Forest Random Forest is used to improve prediction performance and reduce instability
by averaging multiple decision trees.
# Build the model on train dataset
rfModel <- randomForest(NA_Sales ~ Critic_Score, data = NASales_train_set, importance = TRUE)
# Predict test dataset
rfPred <- predict(rfModel, NASales_test_set)</pre>
# Model prediction performance
rf_rmse <- RMSE(rfPred, NASales_test_set$NA_Sales)</pre>
rf_rmse
## [1] 1.355525
# Add Random Forest result to the Results Table
rmse_results <- bind_rows(rmse_results,</pre>
                          data_frame(method="Random Forest",
                                      RMSE = rf_rmse))
3. Results
###3.1 Result of Four Models
3.1.1 Model: Linear Regression
RMWE is 1.3723399
3.1.2 Model: Polynomial Regression
RMSE is 1.3652458
3.1.3 Model: Elastic Net
RMSE is 1.3646112
3.1.4 Model: Random Forest
```

RMSE is 1.3555249

method	RMSE
Linear Regression	1.372340
Polynomial Regression	1.365246
Elastic Net	1.364611
Random Forest	1.355525

```
kable(rmse_results) %>%
  kable_styling(full_width = F) %>%
  column_spec(1, width = "20em")
```

The best model is Random Forest with RMSE 1.3555249.

## 4. Conclusions

In this project, the Video Game Sales with Ratings dataset are used to build an algorithm to predict video game sales in North America based on the Metascore. Four models, including "Linear Regression", "Polynomial Regression", "Elastic Net" and "Random Forest", are applied. "Random Forest" got the best result, i.e. best RMSE, to predict video game sales in North America by Metascore.