



Mahmut Sarcan

FULLSTACK DEVELOPER

PERSONAL PROFILE

I am a full stack developer looking to deepen my knowledge and gain experience in both Front End and Back End web design. I am looking for an intern or entry level position as a developer/designer.

I have a background in engineering & pharmaceuticals sales, I have strong skills on subjects related to Design, Thinking, Creativity providing solutions that meet both user and business needs.

I am dedicated about programming and the fascination of creating digital products, enhancing day to day life and businesses, based on the 3 pillars: technology, business and user needs.

I recently graduated from Web Applications Development Bootcamp (6 months intensive) from Ironhack Amsterdam and I am available for immediate employment.

I will bring the following competencies to my new role:

- Front-end – HTML/CSS3, JavaScript ES6, Bootstrap, ReactJS
- Back-end – Node.js, Express.js, MongoDB
- Learning ability and enthusiasm to master new technologies and tools
- A commercial, customer-oriented 'business partner' mindset with a strategic perspective
- Ability to drive achievement in ad-hoc inter-disciplinary and cross-organizational teams
- Communicate complex and technical concepts in clear and straightforward terms

With my new horizon I now have the possibility to design a tech product from the beginning to the end and also consider all essential business elements within it.

Github: <https://github.com/mhmtidl>

Areas of Expertise

- JavaScript ES6
- Node Js
- Express Js
- HTML
- CSS3
- React Js
- MongoDB

Work Experience

SENIOR PHARMACEUTICAL SALES REPRESENTATIVE

Eczacıbasi Pharmaceutical Marketing (NOV 2010- MAR 2018)/TURKEY

- Established, expanded, shared scientific knowledge and maintained business relationships with current doctors & pharmacies and prospective customers in the assigned territory/market segment to generate new business for the organization's products/services
- Identified and co-ordinated long term partnerships with key customers and ensure a high level of client satisfaction
- Acted as a company ambassador between doctors & pharmacies and company sales, marketing, medical and external partners
- Analysed customers and sales data to generate customer segments, priorities and targets to prepare an annual sales plan in conjunction with the Regional Business Manager, detailing activities to follow during the accounting year
- Performed all sales activity within the assigned geographic territory such as customer site visits, telephone contacts, scientific symposium, cooperative group meetings
- Controlled sales expenses and support achieving financial goals of the company
- Analysed the territory/market's potential and determines the value of existing and prospective customer's value to the organization

PHARMACEUTICAL SALES REPRESENTATIVE
Dem Pharmaceutical (JAN 2010- OCT 2010)/TURKEY

- Analysed customers and sales data to generate customer segments, priorities and targets to prepare an annual sales plan in conjunction with the Regional Business Manager, detailing activities to follow during the accounting year
 - Analysed the territory/market's potential and determines the value of existing and prospective customer's value to the organization
 - Implemented medical support to clinical research programs
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Contact Details

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Purmerend / Netherlands

Education

IRONHACK/AMSTERDAM
JUN 2020- DEC 2020

Focused on technologies such as: JavaScript ES6, MERN (MongoDB, Express, React, NodeJS), HTML5 and CSS3.
Best Technique: expandable code, easy readability, clean code, teamwork, working to deadlines

ISTANBUL UNIVERSITY/TURKEY
(SEP 2012-JAN 2014)

Business Administration and Management

CUMHURIYET UNIVERSITY/TURKEY
(SEP 2003-JAN 2008)

Chemical Engineering

Other Skills

- The ability to analyse complex technical information
- Management(people,time,project)
- Team work and communication