

# GAME THEORY

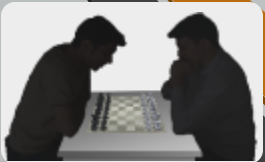


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مسعود مردانشاهی

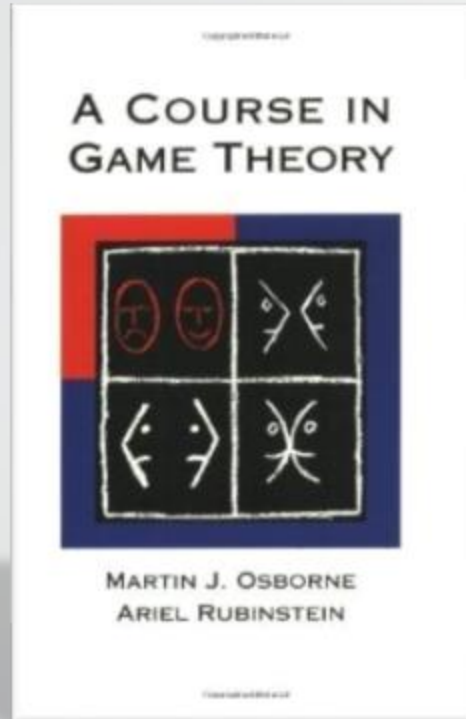
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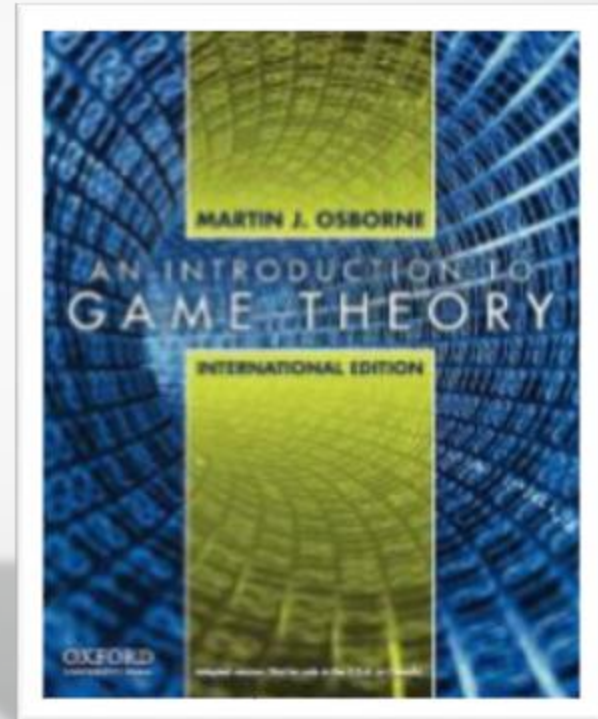
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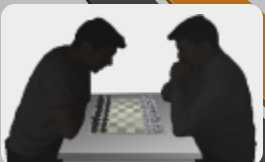
# TEXTBOOK:



Osborne, Martin & Rubinstein, Ariel (OR)  
A Course in Game Theory, MIT Press



Osborne, Martin, (OS)  
An Introduction to Game Theory,  
Oxford university Press



# WHAT IS GAME THEORY?

WHAT IS  
GAME THEORY?



RATIONAL INDIVIDUAL  
MAX PAY OFF



# GAME COMPONENTS:

**PLAYERS**

**STRATEGY ( ACTION )**

**STRATEGY PROFILE**

**ORDER OF PLAY**

**INFORMATION SET**

**OUTCOME**

**PAYOFF**



		Player 2	
		Head	Tail
Player 1	Head	1, -1	-1, 1
	Tail	-1, 1	1, -1





# GAME COMPONENTS:

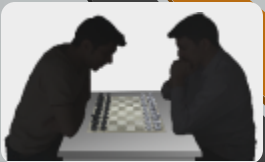
## Number of players

2 players

Matching Pennies:



3 players



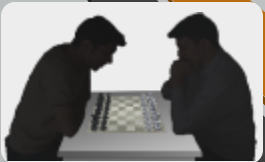
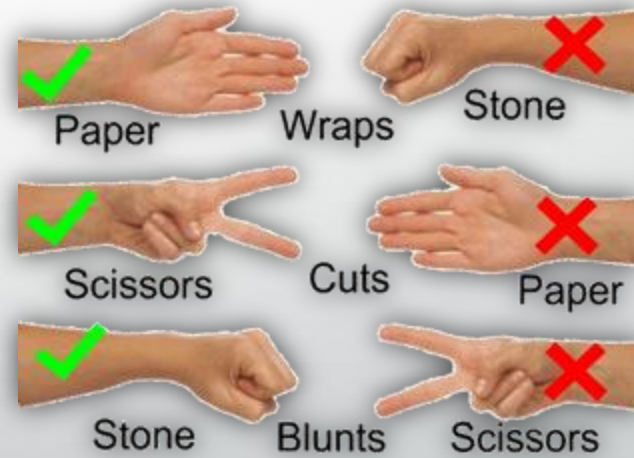
# GAME COMPONENTS:

## Strategy

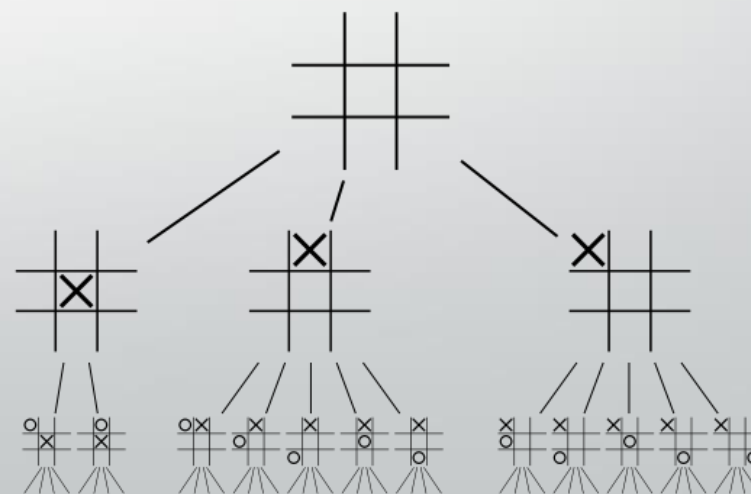
Matching Pennies:



Rock, Scissors, Paper

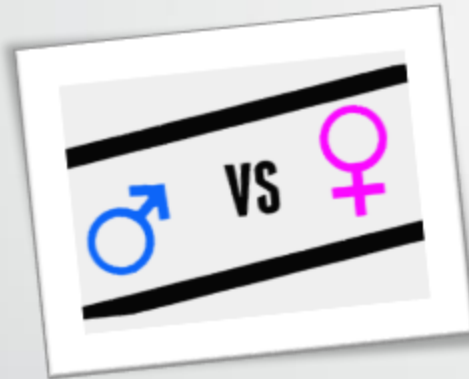




Player 1

## Cooperative (Coalitional)

Battle of Sexes:



Wife

	Cinema	Theatre
Husband		
Cinema	2 , 1	0 , 0
Theatre	0 , 0	1 , 2

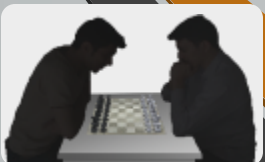
## Non-Cooperative

Chicken Game  
(Hawk-Dove game)



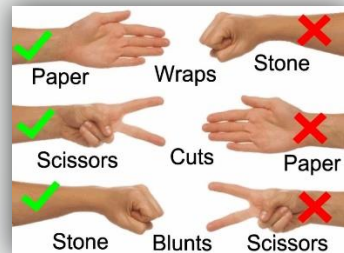
Driver 2

	Swerve	Straight
Driver 1		
Swerve	0 , 0	-1 , 2
Straight	2 , -1	-5 , -5



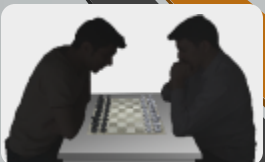
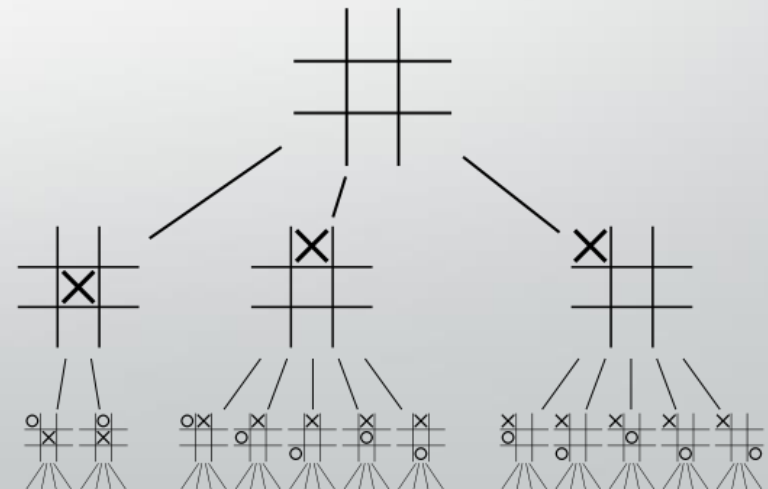
# Strategic or Extensive

Rock, Scissors, Paper

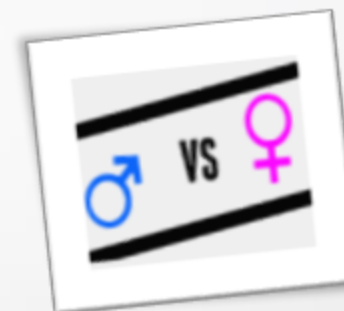


		Player 2		
		Rock	Paper	Scissors
Player 1	Rock	0	1	-1
	Paper	-1	0	1
	Scissors	1	-1	0

Dots & Crosses (Tick-Tack-Toe)



## Zero-sum or Non Zero-sum



Player 2

Matching Pennies	Head	Tail
Head	1, -1	-1, 1
Tail	-1, 1	1, -1

Player 1

Wife

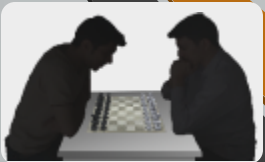
	Cinema	Theatre
Husband		
Cinema	2, 1	0, 0
Theatre	0, 0	1, 2



# NASH EQUILIBRIUM

$u_i(a_*) \geq u_i(a_i, a_{-i}^*)$  for every action  $a_i$  of player  $i$ .













Where  $u_i$  is a payoff function representing player  $i$ 's preferences



# معمای زندانی ها:

	Prisoner 2	
Prisoner 1	Confess	Don't Confess
Confess	-4 , -4	-1 , -10
Don't Confess	-10 , -1	-2 , -2

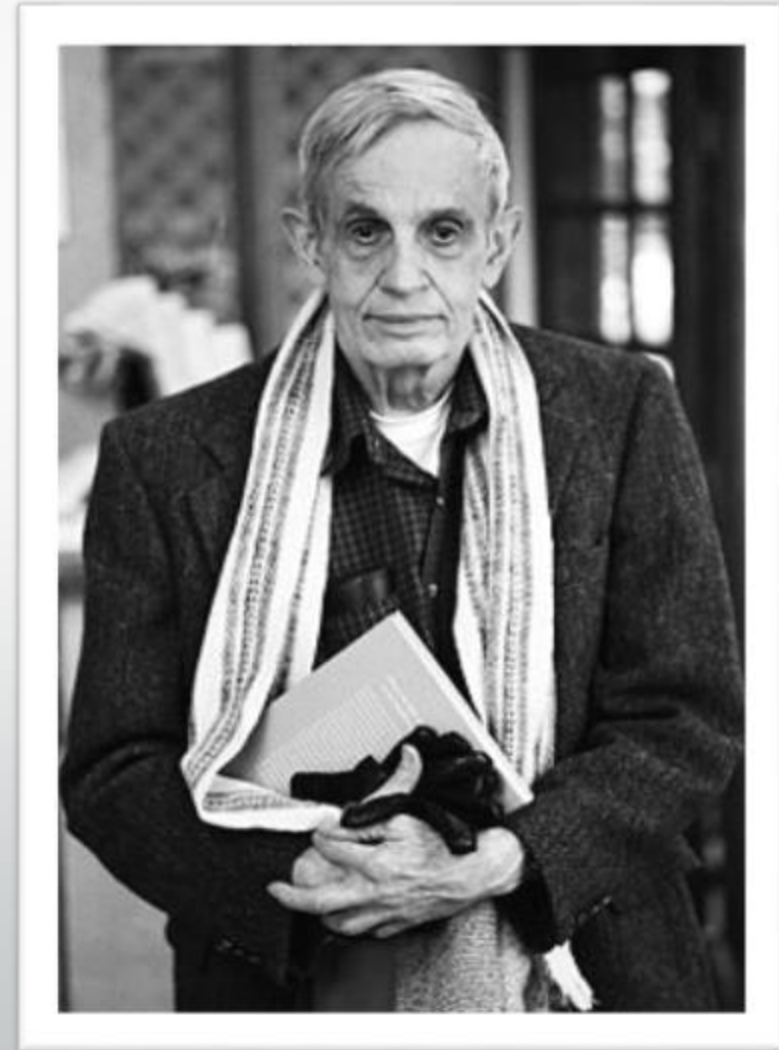
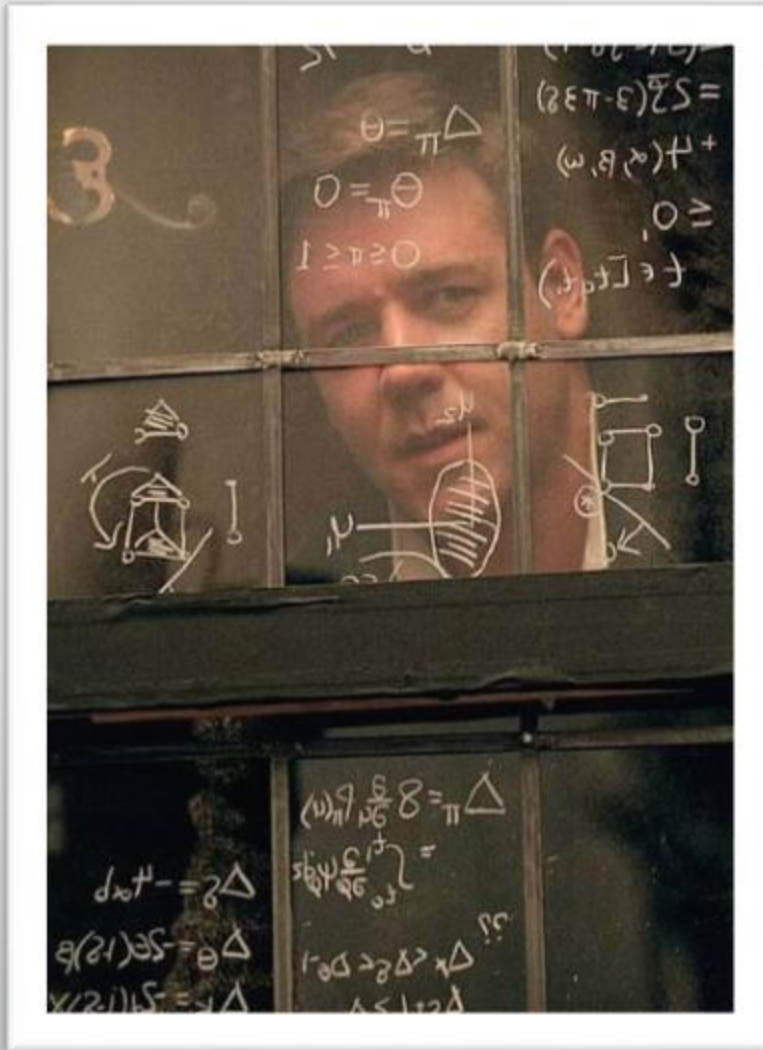
Prisoners' dilemma

		prisoner B			
		confess 	remain silent 		
prisoner A	confess 	 5 years	 5 years	 0 year	 20 years
	remain silent 	 20 years	 0 year	 1 year	 1 year





## John Nash



# EXAMPLES:

Matching Pennies:



		Player 2	
		Head	Tail
Player 1	Matching Pennies		
	Head	1,-1	-1,1
	Tail	-1,1	1,-1



# EXAMPLES:

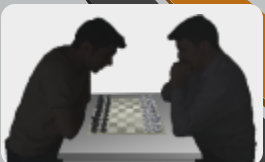
The money sharing game:



A

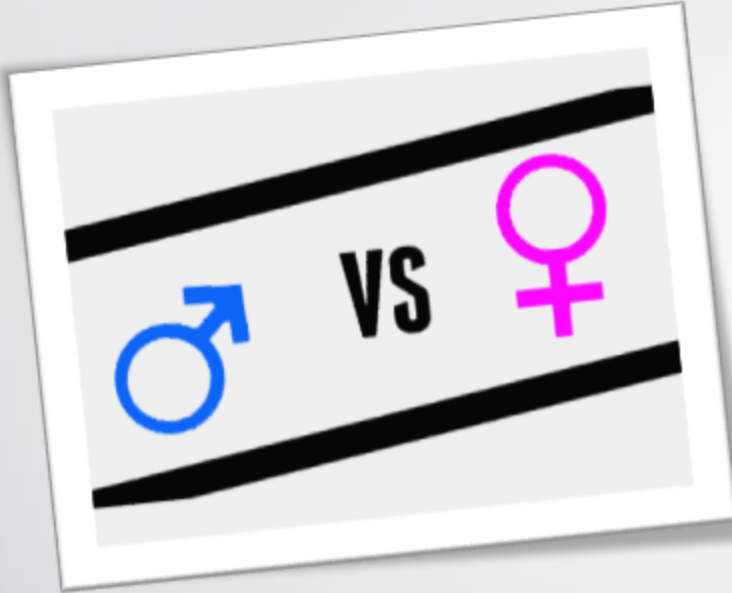
B

	Share	Grab
Share	$M/2, M/2$	$0, M$
Grab	$M, 0$	$0, 0$



# EXAMPLES:

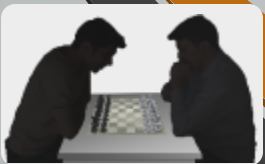
Battle of Sexes:



Husband

Wife

	Cinema	Theatre
Cinema	2 , 1	0 , 0
Theatre	0 , 0	1 , 2



# EXAMPLES:

Chicken Game  
(Hawk-Dove game)



Driver 1

Driver 2

	Driver 2	
	Swerve	Straight
Swerve	0 , 0	-1 , 2
Straight	2 , -1	-5 , -5














# STRICT NASH EQUILIBRIUM

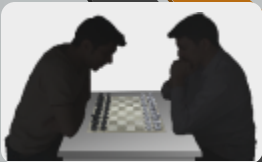
**Definition:** The action profile  $a^* \in A$  in a strategic game is a **Strict Nash Equilibrium** if for every player  $i$ :

$$u_i(a^*) > u_i(a_i, a_{-i}^*) \quad \text{for every action } a_i \text{ of player } i.$$

The money sharing game:



		Deny Involvement 		Confess	
	Deny Involvement	3 years	3 years	5 years	0 years
	Deny Involvement				
	Confess	0 years	5 years	2 years	2 years
	Confess				





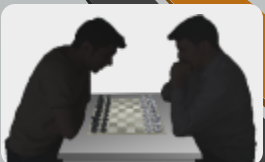
# STRICT NASH EQUILIBRIUM

**Definition:** The action profile  $a^* \in A$  in a strategic game is a **Strict Nash Equilibrium** if for every player  $i$ :

$$u_i(a^*) > u_i(a_i, a_{-i}^*) \quad \text{for every action } a_i \text{ of player } i.$$

	B	
	Share	Grab
Share	M/2 , M/2	<u>0 , M</u>
Grab	<u>M , 0</u>	<u>0 , 0</u>

	Prisoner 2	
	Confess	Don't Confess
Prisoner 1		
Confess	<u>-4 , -4</u>	-1 , -10
Don't Confess	-10 , -1	-2 , -2



# PROVISION OF A PUBLIC GOOD

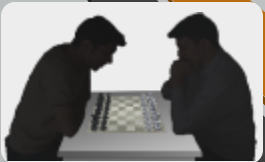
## تامین کالای عمومی

Players:  $N = \{1, \dots, n\}$

Strategies:  $A_i = \{C, NC\}$

$C$  : Contribute for the public good

$NC$  : Don't contribute for the public good



# PROVISION OF A PUBLIC GOOD

## تامین کالای عمومی

Payoff:

$$u_i(a_i = C; Out = 0) < u_i(a_i = NC; Out = 0) < u_i(a_i = C; Out = 1) < u_i(a_i = NC; Out = 1)$$

- Is there a NE where more than  $k$  players contribute? ❌
- Is there a NE where exactly  $k$  players contribute? ✓
- Is there a NE where less than  $k$  players contribute? ?



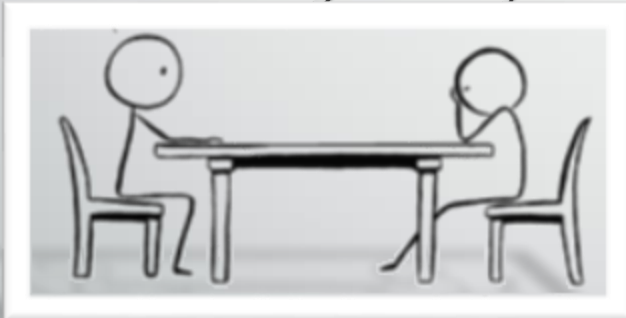
# BEST RESPONSE FUNCTIONS

## روش سریع تر یافتن تعادل نش

**Definition:** Player  $i$ 's *best response function (correspondence)* in a strategic game is the function that assigns to each  $a_{-i} \in A_{-i}$  the set:

$$BR_i(a_{-i}) = \{a_i \in A_i : u_i(a_i, a_{-i}) \geq u_i(a'_i, a_{-i}); \forall a'_i \in A_i\}.$$

Working on a Project



		Player 2	
		Work hard	Don't Bother
Player 1	Work hard	2, 2	0, <u>3</u>
	Don't Bother	<u>3</u> , 0	<u>1</u> , <u>1</u>

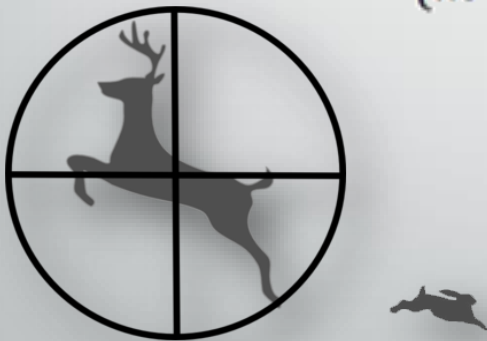


## USING BR FUNCTION TO FIND NE

There are  $n$  hunters. Only  $m$  hunters are enough to catch a stag where  $2 \leq m < n$ . Assume there is only a single stag.

What is the NE of the game if :

- a) Each hunter prefers the fraction  $1/n$  of the stag to a hare.
- b) Each hunter prefers the fraction  $1/k$  of the stag to a hare ( $m \leq k \leq n$ ), but prefers a hare to any smaller fraction of the stag.



Stag Hunt with  $n$  Hunters



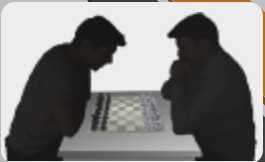
# DUOPOLY



Firm 1

Firm 2

	High	Low
High	1000 , 1000	-200 , 1200
Low	1200 , -200	600 , 600





# COURNAT DUOPOLY

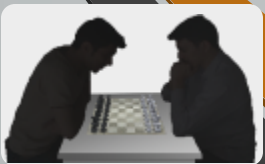
Two firms, 1 and 2, producing a homogeneous good

The inverse demand function for the good is  $P = 10 - \frac{1}{10}Q$ .

They choose quantity  $q_i \geq 0$  simultaneously.

For simplicity suppose marginal costs are zero.

Total quantity  $Q = q_1 + q_2$  is placed on the market and determines the



# COURNAT DUOPOLY

Firm 1's Profit is:

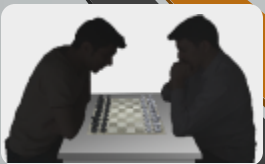
$$\pi_1 = q_1 \cdot P = q_1(10 - 0.1q_1 - 0.1q_2) = 10q_1 - 0.1q_1^2 - 0.1q_1q_2$$

Suppose firm 2 fixes his production level at  $\hat{q}_2$ ; then the best response by firm 1 should satisfy the first order condition:

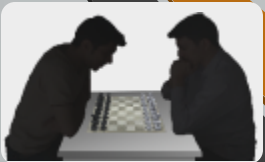
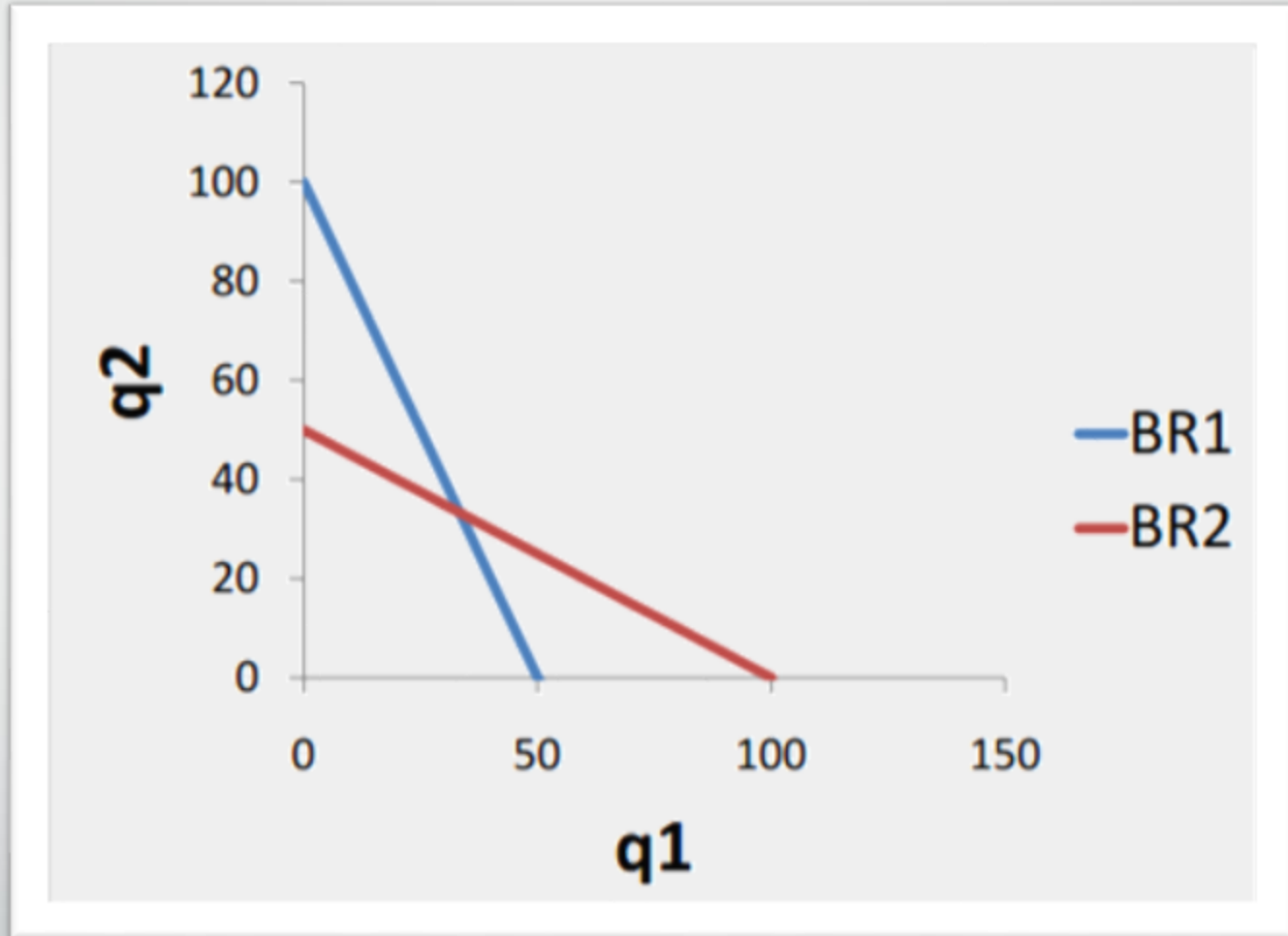
$$\frac{\partial \pi_1}{\partial q_1} = 0 \quad \Rightarrow \quad 10 - 0.2q_1 - 0.1\hat{q}_2 = 0 \quad \text{or} \quad q_1 = 50 - 0.5\hat{q}_2$$

Then the BR function for firm 1 is:

$$q_1 = BR_1(\hat{q}_2) = 50 - 0.5\hat{q}_2$$



# COURNAT DUOPOLY



# COURNAT DUOPOLY

$$\pi_1 = q_1 \cdot P = q_1(10 - 0.1q_1 - 0.1q_2) = 10q_1 - 0.1q_1^2 - 0.1q_1q_2$$

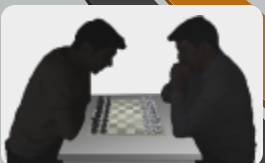
Remember the monopoly quantity is:  $q^M = 50$ .

Easy to calculate that:

$$P^M = 5, \pi^M = 250$$

And

$$P^C = \frac{10}{3} = 3.33, \pi_1^C = \pi_2^C = 111.1$$

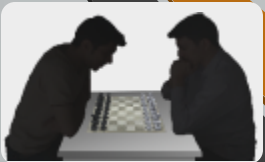


# COURNAT DUOPOLY



A chalkboard with a 2x2 payoff matrix for a Cournot duopoly. The matrix is divided into four quadrants by two vertical and two horizontal lines. The top-left quadrant is labeled  $q_1 = 25$  and  $q_2 = 25$ , with the payoff  $125, 125$  written below it. The top-right quadrant is labeled  $q_1 = 25$  and  $q_2 = \frac{100}{3}$ , with the payoff  $65, 140$  written below it. The bottom-left quadrant is labeled  $q_1 = \frac{100}{3}$  and  $q_2 = 25$ , with the payoff  $140, 65$  written below it. The bottom-right quadrant is labeled  $q_1 = \frac{100}{3}$  and  $q_2 = \frac{100}{3}$ , with the payoff  $111, 111$  written below it.

	$q_2 = 25$	$q_2 = \frac{100}{3}$
$q_1 = 25$	$125, 125$	$65, 140$
$q_1 = \frac{100}{3}$	$140, 65$	$111, 111$



# BERTRAND DUOPOLY

Same context, but firms choose prices. Prices can be continuously varied, i.e.  $p_i$  is any real number. Firms have the same marginal cost of  $mc$ .

If prices are unequal, all consumers go to lower price firm.

If equal, market is shared.

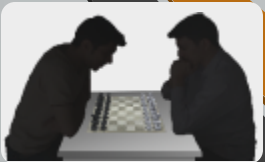
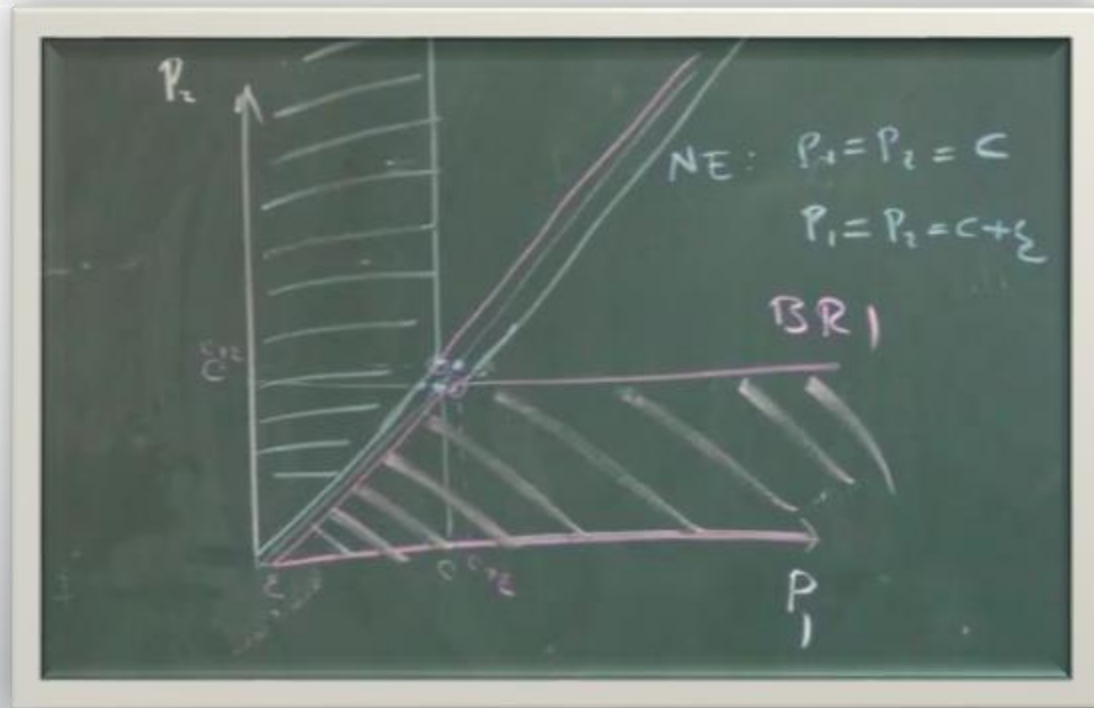
- 1) There is a Nash equilibrium where  $p_1 = p_2 = mc$  : None of the firms has incentive to deviate from this strategy.
- 2) There is no other Nash equilibrium in pure strategies.





# BERTRAND DUOPOLY

$$\pi_i = \begin{cases} (\alpha - p_i)(p_i - c) & \text{if } p_i < p_j \\ \frac{1}{2}(\alpha - p_i)(p_i - c) & \text{if } p_i = p_j \\ 0 & \text{if } p_i > p_j \end{cases}$$



# COURNAT OLIGOPOLY

Players:  $N = \{1, \dots, n\}$ ;  $n$  firms all produce a homogenous good.

Strategy:  $q_i \geq 0 \quad i = 1, \dots, n$

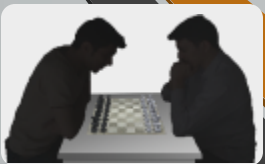
Output: The total output is  $\sum_i q_i = Q$  and the price is determined by this inverse demand function:

$$P = \begin{cases} \alpha - Q & \text{if } Q \leq \alpha \\ 0 & \text{if } Q > \alpha \end{cases}$$

Payoffs:  $\pi_i = Pq_i - C_i(q_i)$

For simplicity assume  $C_i(q_i) = cq_i \quad \forall i$

Show that the symmetric NE of the game is  $q_i = \frac{1}{n+1}(\alpha - c)$ .



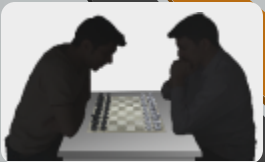
# BERTRAND OLIGOPOLY

Players:  $N = \{1, \dots, n\}$ ;  $n$  firms all produce a homogenous good.

Strategy:  $p_i \geq 0 \quad i = 1, \dots, n$

Payoffs: ( $D(p)$  is the demand function at price  $p$ )

$$\pi_i = \begin{cases} p_i \frac{D(p_i)}{m} - c_i \left( \frac{D(p_i)}{m} \right) & \text{if } i \text{ is one of } m \text{ firms with the lowest price} \\ 0 & \text{otherwise} \end{cases}$$



# BERTRAND OLIGOPOLY

In the simplest version:

$$n = 2 ,$$

$$D(p) = \begin{cases} \alpha - p & \text{if } p \leq \alpha \\ 0 & \text{if } p > \alpha \end{cases} ,$$

$$C_i(q_i) = cq_i \quad i = 1, 2 \quad (c < \alpha) .$$

Then

$$\pi_i = \begin{cases} (\alpha - p_i)(p_i - c) & \text{if } p_i < p_j \\ \frac{1}{2}(\alpha - p_i)(p_i - c) & \text{if } p_i = p_j \\ 0 & \text{if } p_i > p_j \end{cases}$$



# BERTRAND OLIGOPOLY

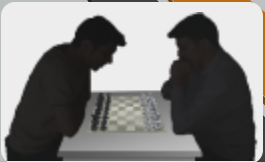
The best response function is ( $p_m$  is the monopolistic price):

$$BR_i(p_j) = \begin{cases} \{p_i | p_i > p_j\} & \text{if } p_j < c \\ \{p_i | p_i \geq p_j\} & \text{if } p_j = c \\ \emptyset & \text{if } c < p_j < p_m \\ p_m & \text{if } p_j > p_m \end{cases}$$



And the only NE of the game is:

$$(p_1, p_2) = (c, c)$$



## حدس دو سوم میانگین کلاس

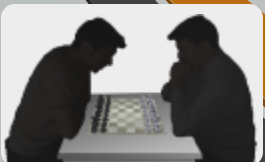
Rule: The player who has the closest  $a_i$  to  $\frac{2}{3}$  of the average is the winner.

$$\text{Payoffs: } \pi_i = \begin{cases} 1 & i \text{ is the only winner} \\ \frac{1}{m} & i \text{ is the joint winner in a } m - \text{way tie} \\ 0 & i \text{ is not a winner} \end{cases}$$

What is the NE of this game?



- Simultaneous or sequential bidding?
- The rule determining the winner?
- How much the winner should pay?
- Private value or common value (with asymmetric information sets)?
- How many units of the object are auctioned off?
- How to break ties?
- Is there a reserve price (Is the reserve price common knowledge)?





## تعادل نش حراجی در کجا قرار دارد؟

$$b_i = v_i \quad i = 1, \dots, n$$

➡ Strategy:  $b_i \geq 0 \quad i = 1, \dots, n$ ; Each bidder submits a non-negative bid

➡ Pay-offs: 
$$\pi_i(b_i, \bar{b}_{-i}, v_i) = \begin{cases} v_i - \bar{b}_{-i} & b_i > \bar{b}_{-i} \\ \frac{1}{m}(v_i - b_i) & b_i = \bar{b}_{-i} \text{ (m way tie)} \\ 0 & b_i < \bar{b}_{-i} \end{cases}$$

where  $\bar{b}_{-i} = \max_{j \neq i} b_j$



- 1.<sup>2</sup> [Roger B. Myerson](#) (1991). *Game Theory: Analysis of Conflict*, Harvard University Press, p. 1. Chapter-preview links, pp. [vii–xi](#).
- 2.<sup>1</sup> [Jump up](#)<sup>^</sup> [R. J. Aumann](#) (1987 / 2008). "game theory." Introduction, *The New Palgrave Dictionary of Economics*, 2nd Edition. [Abstract](#).
- 3.<sup>2</sup> [Jump up](#)<sup>to</sup><sup>2</sup> <sup>•</sup> [Eric Rasmusen](#) (2007). *Games and Information*, 4th ed. [Description](#) and [chapter-preview](#).  
  - [David M. Kreps](#) (1990). *Game Theory and Economic Modelling*. [Description](#).
  - [R. Aumann](#) and [S. Hart](#), ed. (1992, 2002). *Handbook of Game Theory with Economic Applications* v. 1, [ch. 3–6](#) and v. 3, [ch. 43](#).
- 4.<sup>2</sup> [Jump up](#)<sup>to</sup><sup>2</sup> <sup>•</sup> [Colin F. Camerer](#) (2003). *Behavioral Game Theory: Experiments in Strategic Interaction*, pp. 5–7 (scroll to at 1.1 What Is Game Theory Good For?).
- 5.<sup>1</sup> [Jump up](#)<sup>^</sup> [Ross, Don](#). "Game Theory." *The Stanford Encyclopedia of Philosophy* (Spring 2008 Edition) Edward N. Zalta (ed.). Retrieved 2008-08-21.
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# The End

تهیه و تنظیم:

مسعود مردانشاهی

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