MIA DUGAS

PROFILE ()

Hi, I'm Mia and I am passionately curious & I love writing code. I am obsessed with the idea of using software to solve practical problems by crafting beautiful & exceptional software that improves the lives of those around me.



University of Denver

June 2019 - Current

Full-Stack Dev Bootcamp

U of M - Crookston

2007-2012

BSIT & AAS

SKILLS



JavaScript & Extensions
CSS3
MySql
HTML5
(303) 335-6773
miadugas@outlook.com
www.miadugas.works

EXPERIENCE

years
of experience



Ark-La-Tex, LLC | Account Executive

December 2018-Current

Working for a fully independent private equity firm sparked my decision to seize the opportunity with this independent startup. I have used my skillset of client acquisition & territory development to mentor and improve cross-functional teamwork throughout the company's business channels.

Quicken Loans Mtg Srvc. | Account Executive

March 2017- December 2018

Representative for CO & NM, I saw first-hand what was possible when a commodity-based service meets an unparalleled technological vision. I gained extensive granular knowledge of strategic marketing, customer acquisition and technological sales strategies.

Code Monki, LLC | Principle Owner

October 2014 – March 2017

Code Monki, LLC was founded with the intent of providing affordable custom IT consulting services to small & medium sized mortgage finance and real estate businesses. The company was a reseller for local Tier 1 & Tier 2 data centers as well as the extended services they offered.

AFR Wholesale | Account Executive

December 2014 - Feb 2017

I was part of a team tasked with opening the previously unpenetrated markets of CO & NM. I presented a local presence to gain client confidence and maintain market share with my obsessive client retention skills, territory development and territory management skills.