MIA DUGAS

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FRONT-END & FULL STACK WEB DEVELOPER

Passionately curious results driven Front-End & Full Stack Web Developer with high level of technical skills combined with the soft skills of relationship management, customer service and B2B & B2C sales acumen. Disciplined team player dedicated to creating user friendly and feature rich web programming and application solutions from mockup to rollout with a life-long dedication to learning. Strong analytical skills leveraging superior attention to detail in an effort to deliver original and efficient web solutions and expertise to build new web solutions from start to finish and is prepared to excel in solving complex technological problems.

TECHNICAL SKILLS

Proficiencies: HTML/CSS, JavaScript, CSS3, HTML5, JSON, jQuery, Handlebars, Node.js, Express
Other: MySQL 8.0, Responsive Design, Heroku**,** Git, Bash, Visual Studio Code, Postman, Salesforce.com administration, Bootstrap CSS (v4.3), Bulma (v0.8), Zurb Foundation (v6), Skeleton Framework. Sequelize, CRUD, MongoDB, Webpack, PWA

PROJECTS

Pigeonhole: *Music organization for music lovers allowing them to rate and organize their music preferences.*
Pigeonhole - Live Site | Mia/Pigeonhole - Github   **2019 - 2020**
- *A responsive* web app that connects to the Spotify API and allows users to rate and organize their favorite albums so they can remember what they love or hated about an album using a custom algorithm rating system.
- Tools used: HTML5, CSS3, Zurb Foundation CSS (v6), JavaScript, Heroku, Sequelize, Node.js

Secure Password Generator – *Generate secure random passwords based on user-selected criteria.*
Secure PW Generator - Live Site | Mia/Secure PW Generator - Github   **2019 - 2019**
- *A responsive* web app that prompts the user to choose a password between 8-128 characters. Preference options of Special, Numeric, Lowercase or Uppercase characters. The user may copy their new password to the clipboard quickly and effortlessly saving time and ensures secure access to data.
- Tools used: HTML5, CSS3, Bootstrap CSS (v4.3), JavaScript, jQuery, Popper JS

BarTinder – *Random cocktail suggestions, recipes & video tutorials.*
BarTinder - Live Site | Mia/BarTinder - Github   **2019 – 2019**
- A responsive web app that uses 3 separate third party API's. The app allows users browse through new cocktail suggestions by photo and recipe. Select the ones they like, watch a Youtube tutorial and enjoy.
- Tools used: HTML5, CSS3, Bulma CSS, JavaScript, jQuery, YouTube API and cocktailDB API.

Weather Dashboard – *A web app using Openweather API to retrieve data and forecast for desired cities.*
Weather Dashboard - Live Site | Mia/Weather-Dashboard - Github   **2019 – 2019**
- A responsive web app weather dashboard that displays current weather conditions and a 5-day forecast: City, Date, Icon image (visual representation of weather conditions), Temperature, Humidity, Wind speed & UV index.
- Tools used: HTML5, CSS, Bootstrap (v4.3), JavaScript, jQuery, Openweather API

EXPERIENCE

Ark-La-Tex, LLC   **Denver, CO**
Account Executive   **December 2018 – Current**
Responsible for responding to RFI's, qualification, routing, tracking, reporting and analyzing of metrics for effective inbound lead acquisition. Devised innovative sales strategies and account action plans to ensure success in building new business. Address client needs and resolved key issues to ensure maximum client retention and setting detailed objectives for new national sales opportunities.

KEY ACHIEVEMENTS:
- Increased regional presence and market share by 134% in market volume and gross units. Regional by 127% within 12 months.
- Team lead in implementing Microsoft Exchange & Microsoft SharePoint SaaS offerings for workflow efficiency within the parameters of The Gramm-Leach-Bliley Act (GLB) governing the collection and disclosure of customer's personal information for financial institutions.

Quicken Loans Mtg Svc, Inc   **Denver, CO**
Account Executive   **March 2017 – December 2018**
Representative for CO & NM region. Devised innovative sales strategies and account action plans to ensure success in building new business. Gained extensive granular knowledge of strategic trigger marketing, customer acquisition and technological sales strategies.

KEY ACHIEVEMENTS:
- Expanded territory by 17% since hire date. In the first 5 months broke all previous sales records for region. Won Top performer of the Quarter twice in 2017.
- Cultivating sales opportunities through inbound and external network. Building pipeline to exceed sales quotas and maintain consistent closing averages. Gained extensive granular knowledge of strategic marketing, customer acquisition and technological sales strategies.

Code Monki, LLC   **Littleton, CO**
Principle Owner   **October 2014 – December 2017**
Cultivating SMB business offerings for managed services, colocation, dedicated servers, disaster recovery, custom IT solutions, consulting services & hosted virtualized solutions via cold calling and developing strategic partnerships for small & medium sized mortgage finance and real estate businesses.

KEY ACHIEVEMENTS:
- Responsible for internally focused activities supporting pricing, go-to-market plans and business processes for product offerings in compliance with The Gramm-Leach-Bliley Act (GLB).
- Met 6-month MRR and NRR goal of 30k for the company in the first 120 days.

EDUCATION

Full Stack Web Development Bootcamp   **2019 – Current**
University of Denver – Denver, CO   *Graduation Date 3/13/2020*
- A 24-week intensive program focused on gaining technical programming skills in data structures, algorithms, local storage, javaScript, SQL databases, responsive design, quality qssurance, browser based technologies and server-side development.

University of Minnesota-Crookston   **2009 – 2011**
- Associate of Arts and Sciences (AAS), Information Technology

HONORS AND AWARDS

US Army – (16E) HAWK Missile Fire Control Crewmember. 1991 Combat Action Medal & Kuwait Liberation Medal with an Honorable Discharge. Primary Leadership Development Course (PLDC).
Security Clearance: Top Secret SCI (1990-1993).