Adidas USA Sales Performance Dashboard (2020-2021)

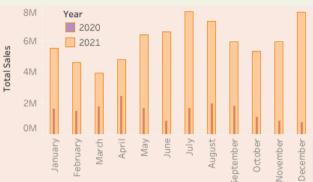
Revenue

Sold Units

\$89,820,067

2,475,611

Annual Sales Performance Trends



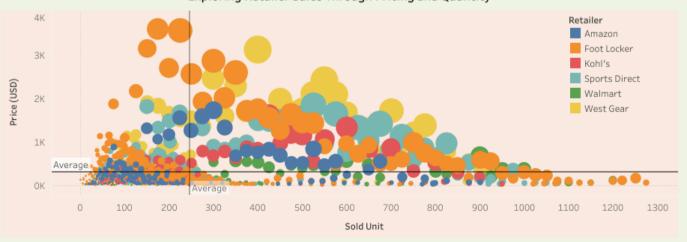
Profit Analysis Across USA States



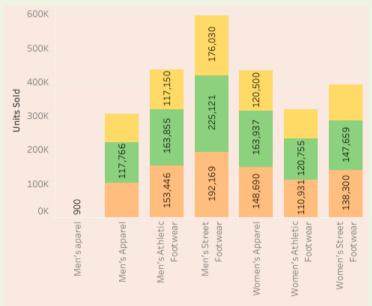
Annual Units Sold Analysis by Region and Retailer

	Retailer / Year of Invoice Date											
	Amazon	Foot Locker		Kohl's		Sports Direct		Walmart		West Gear		
Region	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	
Midwest	44,925	18,624	122,207	2,214	60,179		74,415					
Northeast	95,020	72,637	106,450		37,145	5,032	69,278	34,726		2,616		
South	1,674		34,786		12,778	18,953	211,192	65,072	52,041	4,747		
Southeast	29,622	24,694	126,087			20,731	122,868		42,013	27,710		
West	26,749	4,349	94,085		175,059		33,621		12,373	157,994		
Grand Total	197,990	120,304	483,615	2,214	285,161	44,716	511,374	99,798	106,427	193,067		

Exploring Retailer Sales Through Pricing and Quantity



Distribution of Products Sold Through Different Sales Methods



Product Sales Distribution Analysis



Region-Wise Profitability Based on Total Sales

	Retailer							
Region	Amazon	Foot Locker	Kohl's	Sports Direct	Walmart			
Midwest	683,382	1,817,390	855,304	1,068,467				
Northeast	1,339,907	2,391,502	517,275	839,520	461,718			
South	14,694	368,000	135,709	2,972,443	1,302,115			
Southeast	429,517	2,253,207		2,075,579	644,670			
West	414,385	1,235,051	2,172,865	456,855	169,723			
Grand Total	2,881,885	8,065,150	3,681,153	7,412,864	2,578,226			