Adidas USA Sales Performance Dashboard (2020-2021)

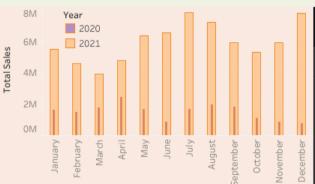
Revenue

Sold Units

\$89,820,067

2,475,611

Annual Sales Performance Trends



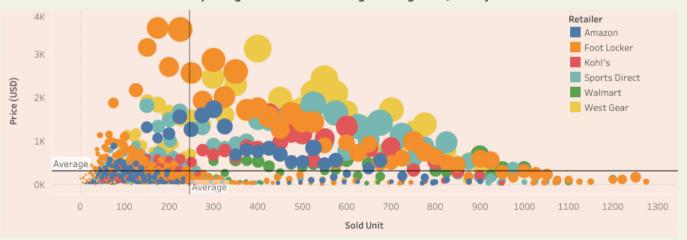
Profit Analysis Across USA States



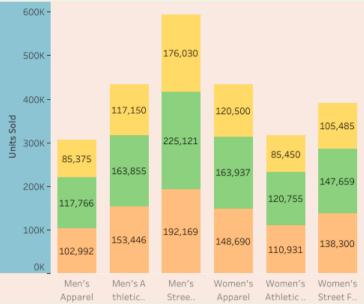
Annual Units Sold Analysis by Region and Retailer

| | Retailer / Year of Invoice Date | | | | | | | | | | | | |
|-------------|---------------------------------|-------------|---------|--------|---------|---------------|---------|---------|---------|-----------|------|--|--|
| | Amazon | Foot Locker | | Kohl's | | Sports Direct | | Walmart | | West Gear | | | |
| Region | 2021 | 2020 | 2021 | 2020 | 2021 | 2020 | 2021 | 2020 | 2021 | 2020 | 2021 | | |
| Midwest | 44,925 | 18,624 | 122,207 | 2,214 | 60,179 | | 74,415 | | | | | | |
| Northeast | 95,020 | 72,637 | 106,450 | | 37,145 | 5,032 | 69,278 | 34,726 | | 2,616 | | | |
| South | 1,674 | | 34,786 | | 12,778 | 18,953 | 211,192 | 65,072 | 52,041 | 4,747 | | | |
| Southeast | 29,622 | 24,694 | 126,087 | | | 20,731 | 122,868 | | 42,013 | 27,710 | | | |
| West | 26,749 | 4,349 | 94,085 | | 175,059 | | 33,621 | | 12,373 | 157,994 | | | |
| Grand Total | 197,990 | 120,304 | 483,615 | 2,214 | 285,161 | 44,716 | 511,374 | 99,798 | 106,427 | 193,067 | | | |
| | | | | | | | | | | | | | |

Exploring Retailer Sales Through Pricing and Quantity



Distribution of Products Sold Through Different Sales Methods



Product Sales Distribution Analysis



Region-Wise Profitability Based on Total Sales

| | Retailer | | | | | | | | | |
|-------------|-----------|-------------|-----------|---------------|-----------|--|--|--|--|--|
| Region | Amazon | Foot Locker | Kohl's | Sports Direct | Walmart | | | | | |
| Midwest | 683,382 | 1,817,390 | 855,304 | 1,068,467 | | | | | | |
| Northeast | 1,339,907 | 2,391,502 | | 839,520 | 461,718 | | | | | |
| South | 14,694 | 368,000 | 135,709 | 2,972,443 | 1,302,115 | | | | | |
| Southeast | 429,517 | 2,253,207 | | 2,075,579 | 644,670 | | | | | |
| West | 414,385 | 1,235,051 | 2,172,865 | 456,855 | 169,723 | | | | | |
| Grand Total | 2,881,885 | 8,065,150 | 3,681,153 | 7,412,864 | 2,578,226 | | | | | |
| | | | | | | | | | | |