

SALES PERFORMANCE OVER TIME 2017-2019

Sales Lastest Year
\$2,587,457.86

Sales Last Year
\$3,311,634.29

Sales Growth
-22%

Profit Lastest Year
\$646,273.66

Profit Last Year
\$1,043,164.80

Profit Growth
-38%

Blueprints

Drone Kits

Drones

eBooks

Robot Kits

Robots

Training Videos

Business

Individual

Retail

Wholesale

City	2018	2019	Sales Growth (%)
California	\$ 246,142.53	\$ 223,735.70	↓ -9.1
Florida	\$ 181,414.46	\$ 165,871.85	↓ -8.6
Georgia	\$ 71,582.13	\$ 138,241.01	↑ 93.1
New York	\$ 265,201.76	\$ 247,967.80	↓ -6.5
North Carolina	\$ 236,430.91	\$ 102,051.15	↓ -56.8
Pennsylvania	\$ 196,466.97	\$ 74,820.81	↓ -61.9
Tennessee	\$ 137,338.17	\$ 51,221.40	↓ -62.7
Texas	\$ 193,509.35	\$ 98,977.58	↓ -48.9
Virginia	\$ 139,284.61	\$ 57,261.53	↓ -58.9
Washington	\$ 182,374.07	\$ 67,484.79	↓ -63.0
Grand Total	\$ 1,849,744.95	\$ 1,227,633.63	↓ -283.2

Products	2018	2019	Sales Growth (%)
BYOR-1500	\$ 149,083.2	\$ 125,080.2	↓ -16.1
DTD-7000 Drone	\$ 214,380.0	\$ 162,900.0	↓ -24.0
DX-145 Drone	\$ 179,050.0	\$ 146,350.0	↓ -18.3
MICR-23K Robot	\$ 306,559.0	\$ 154,268.4	↓ -49.7
MICR-564K Drone	\$ 204,889.4	\$ 135,428.6	↓ -33.9
RCB-889 Robot	\$ 143,398.8	\$ 152,731.8	↑ 6.5
RLK-9920 Robot	\$ 153,919.8	\$ 162,727.2	↑ 5.7
RQTE-554 Robot	\$ 120,520.8	\$ 180,576.0	↑ 49.8
RWW-75 Robot	\$ 382,339.0	\$ 246,357.0	↓ -35.6
RXW-9807 Robot	\$ 156,698.4	\$ 121,237.6	↓ -22.6
Grand Total	\$ 2,010,838.4	\$ 1,587,656.8	↓ -138.1

