

## Eastman Announces Fourth-Quarter and Full-Year 2024 Financial Results

KINGSPORT, Tenn., Jan. 30, 2025 – Eastman Chemical Company (NYSE:EMN) announced its fourth-quarter and full-year 2024 financial results.

- *Delivered strong specialty volume/mix growth in Advanced Materials and Additives & Functional Products in the fourth quarter and full year.*
- *Delivered adjusted EBIT margin improvement of both 350 basis points in the fourth quarter and 190 basis points in 2024 through volume/mix growth, operating leverage, and commercial excellence.*
- *Continued to operate the Kingsport methanolysis facility well in the fourth quarter, positioning the facility to deliver strong earnings growth in 2025.*
- *Generated approximately \$1.3 billion of cash from operating activities in 2024, demonstrating the strength of our cash flow and our resolve to deliver on our commitments.*
- *Returned approximately \$700 million to shareholders in 2024 through dividends and share repurchases.*

<i>(In millions, except per share amounts; unaudited)</i>	<b>4Q24</b>	<b>4Q23</b>	<b>FY24</b>	<b>FY23</b>
Sales revenue	\$2,245	\$2,207	\$9,382	\$9,210
Earnings before interest and taxes (“EBIT”)	349	477	1,278	1,302
Adjusted EBIT*	305	222	1,298	1,097
Earnings per diluted share	2.82	2.61	7.67	7.49
Adjusted earnings per diluted share*	1.87	1.31	7.89	6.40
Net cash provided by operating activities	540	452	1,287	1,374

**\*For non-core and unusual items excluded from adjusted earnings and for adjusted provision for income taxes, segment adjusted EBIT margins, and net debt, reconciliations to reported company and segment earnings and total borrowings for all periods presented in this release, see Tables 3A, 3B, 4, and 6.**

“The fourth quarter capped off a tremendous year for Eastman, with adjusted earnings per share growing 23 percent in 2024,” said Mark Costa, Board Chair and CEO. “As we ended the year, demand was consistent with our expectations, and we saw seasonal declines across our key end markets. Adjusted EBIT margin increased 350 basis points compared to last year and was supported by higher sales volume/mix, strong operating leverage, and commercial excellence. Throughout 2024, the Eastman team found ways to deliver earnings in line with our commitments despite facing significant macroeconomic uncertainty and persistently weak end-market demand. We also added to our track record of strong cash generation by delivering \$1.3 billion of cash from operations in 2024. Consistent with our capital allocation strategy, we continued our investment in growth and returned a meaningful amount of cash to shareholders. In addition to driving strong financial results, we also successfully started up the world’s largest molecular recycling facility, significantly advancing our leadership position

in the circular economy. We operated the Kingsport methanolysis facility well in the fourth quarter and made good progress building our Renew sales funnel. As we head into 2025, we are positioned to leverage our innovation-driven growth model to drive growth above underlying market trends. I am confident in our winning team and their ability to drive resilient earnings and cash flow going forward.”

## **Corporate Results 4Q 2024 versus 4Q 2023**

Sales revenue increased 2 percent due to 1 percent higher sales volume/mix and 1 percent higher selling prices.

Higher sales volume/mix in Additives & Functional Products and Advanced Materials was mostly offset by lower sales volume/mix in Fibers and Chemical Intermediates. Higher selling prices across Additives & Functional Products, Chemical Intermediates, and Fibers were partially offset by lower selling prices in Advanced Materials.

Reported EBIT includes the gain on the sale of Texas City Operations in fourth-quarter 2023. Adjusted EBIT increased due to higher sales volume/mix, improved capacity utilization, and favorable price-cost.

## **Segment Results 4Q 2024 versus 4Q 2023**

**Advanced Materials** – Sales revenue increased 2 percent due to 5 percent higher sales volume/mix partially offset by 3 percent lower selling prices.

Higher sales volume/mix was due to the lack of customer inventory destocking across key end markets and continued momentum from our innovation initiatives creating growth above underlying markets. These factors were partially offset by lower selling prices.

EBIT increased due to favorable price-cost, higher sales volume/mix, and improved capacity utilization. These factors were partially offset by operating costs associated with Kingsport methanolysis and continued investment in growth.

**Additives & Functional Products** – Sales revenue increased 9 percent due to 7 percent higher sales volume/mix and 2 percent higher selling prices.

Higher sales volume/mix was due to the end of destocking in the agriculture end market and stronger demand for aviation fluids.

EBIT increased due to higher sales volume/mix, favorable price-cost, improved capacity utilization, and lower planned maintenance costs.

**Fibers** – Sales revenue decreased 7 percent due to 9 percent lower sales volume/mix partially offset by 2 percent higher selling prices.

Lower sales volume/mix for acetate tow was driven by year-end customer inventory management. Higher selling prices were primarily for acetate tow.

EBIT decreased due to lower sales volume/mix partially offset by favorable price-cost.

**Chemical Intermediates** – Sales revenue decreased 2 percent due to 4 percent lower sales volume/mix partially offset by 2 percent higher selling prices.

Lower sales volume/mix was driven by weak end-market demand and year-end customer inventory destocking.

Reported EBIT includes the gain on the sale of Texas City Operations in fourth-quarter 2023. Excluding this unusual item, adjusted EBIT was slightly down compared to the prior year period as lower spreads were partially offset by improved capacity utilization.

## **Corporate Results 2024 versus 2023**

Sales revenue increased 2 percent due to 4 percent higher sales volume/mix partially offset by 2 percent lower selling prices.

Higher sales volume/mix was driven by the end of destocking in most end markets and innovation-driven growth above end-market demand, particularly in the Advanced Materials segment. Lower selling prices were primarily due to lower raw material and energy prices.

Reported EBIT includes the gain on the sale of Texas City Operations in fourth-quarter 2023. Adjusted EBIT increased primarily due to higher sales volume/mix and associated capacity utilization as well as favorable price-cost, partially offset by operating costs from new facilities and continued investment in growth.

## **Segment Results 2024 versus 2023**

**Advanced Materials** – Sales revenue increased 4 percent due to 8 percent higher sales volume/mix partially offset by 4 percent lower selling prices.

Higher specialty plastics sales volume/mix was driven by the end of customer inventory destocking across key end markets and by continued momentum from our innovation initiatives. Growth above underlying end-market demand in automotive was driven by innovation in premium interlayers products. Lower selling prices were driven by lower raw material and energy prices.

EBIT increased due to higher sales volume/mix and improved capacity utilization partially offset by operating costs associated with Kingsport methanolysis and continued investment in growth.

**Additives & Functional Products** – Sales revenue increased 1 percent due to 4 percent higher sales volume/mix mostly offset by 3 percent lower selling prices.

Higher sales volume/mix was due to the end of destocking in the agriculture end market as well as growth in stable end markets, including personal care, aviation, and water treatment. Lower selling prices were in part driven by cost-pass-through contracts.

EBIT increased due to higher sales volume/mix and favorable price-cost.

**Fibers** – Sales revenue increased 2 percent due to 2 percent higher selling prices.

Higher selling prices were due to higher acetate tow contract prices. Sales volume/mix was unchanged as strong growth in Naia™ was offset by a modest decline in acetate tow.

EBIT increased due to favorable price-cost.

**Chemical Intermediates** – Sales revenue was flat, as 3 percent higher sales volume/mix was offset by 3 percent lower selling prices.

Higher sales volume/mix was primarily driven by reduced customer inventory destocking across most end markets. Lower selling prices were driven by lower raw material and energy prices.

Reported EBIT includes the gain on the sale of Texas City Operations in fourth-quarter 2023. Adjusted EBIT decreased as lower spreads were partially offset by lower operating costs.

## Cash Flow

In 2024, cash provided by operating activities was approximately \$1.3 billion compared to approximately \$1.4 billion in 2023. The modest decrease compared to the prior year period was primarily driven by an increase in working capital in 2024 compared to a decrease in 2023. In 2024, the company returned \$679 million to stockholders through dividends and share repurchases. See Table 5. Priorities for uses of available cash for 2025 include organic growth investments, payment of the quarterly dividend, bolt-on acquisitions, and share repurchases.

## 2025 Outlook

Commenting on the outlook for full-year 2025, Costa said: “As we begin 2025, the global economic and geopolitical environment remains highly uncertain. Despite this uncertainty, we are confident in our ability to generate growth across our portfolio as we build upon a strong year in 2024. First, we expect modest volume growth in our specialty businesses, and we will continue to leverage our innovation-driven growth model to deliver growth above underlying challenged market trends. Across our consumer discretionary end markets, we are not projecting any underlying demand improvement in 2025. Across our more stable markets, we are projecting modest demand growth. A key driver of our innovative growth will be our circular platform as we remain on track with our 2025 commitments of \$75 million-\$100 million EBITDA growth shared recently at our Circular Deep Dive event. And finally, we will reduce structural costs to more than offset inflation while continuing to invest in growth and capabilities for long-term value creation. Partially offsetting these factors include headwinds related to higher energy costs, a stronger U.S. dollar, and customer inventory management in the Fibers business. Taking this together, we expect 2025 EPS to be between \$8.00-\$8.75 and for 2025 cash from operations to be approximately \$1.3 billion.”

The full-year 2025 projected adjusted diluted EPS and Earnings Before Interest, Taxes, Depreciation, and Amortization (“EBITDA”) exclude any non-core, unusual, or nonrecurring items. Our financial results forecasts do not include non-core items (such as mark-to-market pension and other postretirement benefit gain or loss, and asset impairments and restructuring charges) or any unusual or non-recurring items because we are unable to predict with reasonable certainty the financial impact of

such items. These items are uncertain and depend on various factors, and we are unable to reconcile projected adjusted diluted EPS and EBITDA excluding non-core and any unusual or non-recurring items to reported GAAP diluted EPS or net earnings without unreasonable efforts.

### **Forward-Looking Statements**

This information and other statements by the company may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act with respect to, among other items: projections and estimates of earnings, revenues, volumes, pricing, margins, cost reductions, expenses, taxes, liquidity, capital expenditures, cash flow, dividends, share repurchases or other financial items, statements of management's plans, strategies and objectives for future operations, and statements regarding future economic, industry or market conditions or performance. Such projections and estimates are based upon certain preliminary information, internal estimates, and management assumptions, expectations, and plans. Forward-looking statements are subject to a number of risks and uncertainties, and actual performance or results could differ materially from that anticipated by any forward-looking statements. Forward-looking statements speak only as of the date they are made, and the company undertakes no obligation to update or revise any forward-looking statement. Other important assumptions and factors that could cause actual results to differ materially from those in the forward-looking statements are detailed in the sections entitled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the company's Annual Report on Form 10-K for the fiscal year ended December 31, 2024, and as updated in the company's filings with the Securities and Exchange Commission (the "SEC"), which are accessible on the SEC's website at [www.sec.gov](http://www.sec.gov) and the company's website at [www.eastman.com](http://www.eastman.com).

### **Conference Call and Webcast Information**

Eastman will host a conference call with industry analysts on Jan. 31, 2025, at 8:00 a.m. ET. To listen to the live webcast of the conference call and view the accompanying slides and prepared remarks, go to [investors.eastman.com](http://investors.eastman.com), Events & Presentations. The slides and prepared remarks to be discussed during the call and webcast will be available at [investors.eastman.com](http://investors.eastman.com) at approximately 4:30 p.m. ET on Jan. 30, 2025. To listen via telephone, the dial-in number is +1 (833) 470-1428, passcode: 793608. A web replay, a replay in downloadable MP3 format, and the accompanying slides and prepared remarks will be available at [investors.eastman.com](http://investors.eastman.com), Events & Presentations. A telephone replay will be available continuously beginning at approximately 1:00 p.m. ET, Jan. 31, 2025, through 11:59 p.m. ET, Feb. 9, 2025, Toll Free at +1 (866) 813-9403, passcode 540646.

Founded in 1920, Eastman is a global specialty materials company that produces a broad range of products found in items people use every day. With the purpose of enhancing the quality of life in a material way, Eastman works with customers to deliver innovative products and solutions while maintaining a commitment to safety and sustainability. The company's innovation-driven growth model takes advantage of world-class technology platforms, deep customer engagement, and differentiated application development to grow its leading positions in attractive end markets such as transportation, building and construction, and consumables. As a globally inclusive company, Eastman employs approximately 14,000 people around the world and serves customers in more than 100 countries. The company had 2024 revenue of approximately \$9.4 billion and is headquartered in Kingsport, Tennessee, USA. For more information, visit [www.eastman.com](http://www.eastman.com).

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## FINANCIAL INFORMATION

January 30, 2025

For Eastman Chemical Company Fourth Quarter and Full Year 2024 Financial Results Release

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# EASTMAN

**Table 1 – Statements of Earnings**

	Fourth Quarter		Twelve Months	
	2024	2023	2024	2023
(Dollars in millions, except per share amounts; unaudited)				
Sales	\$ 2,245	\$ 2,207	\$ 9,382	\$ 9,210
Cost of sales <sup>(1)(2)(3)</sup>	1,691	1,743	7,092	7,149
Gross profit	554	464	2,290	2,061
Selling, general and administrative expenses	182	191	736	727
Research and development expenses	66	57	250	239
Asset impairments, restructuring, and other charges, net	10	15	51	37
Other components of post-employment (benefit) cost, net	(58)	49	(72)	41
Other (income) charges, net	5	(2)	47	38
Net gain on divested business <sup>(4)</sup>	—	(323)	—	(323)
Earnings before interest and taxes	349	477	1,278	1,302
Net interest expense	52	52	200	215
Earnings before income taxes	297	425	1,078	1,087
(Benefit from) Provision for income taxes	(34)	114	170	191
Net earnings	331	311	908	896
Less: Net earnings attributable to noncontrolling interest	1	1	3	2
Net earnings attributable to Eastman	\$ 330	\$ 310	\$ 905	\$ 894
Basic earnings per share attributable to Eastman	\$ 2.85	\$ 2.63	\$ 7.75	\$ 7.54
Diluted earnings per share attributable to Eastman	\$ 2.82	\$ 2.61	\$ 7.67	\$ 7.49
Shares (in millions) outstanding at end of period	115.2	117.3	115.2	117.3
Shares (in millions) used for earnings per share calculation				
Basic	115.6	118.0	116.7	118.6
Diluted	116.9	118.7	117.9	119.4

<sup>(1)</sup> Twelve months 2024 includes inventory adjustment charges of \$7 million related to the planned closure of a solvent-based resins production line at an advanced interlayers facility in North America.

<sup>(2)</sup> Twelve months 2023 includes \$8 million insurance proceeds, net of costs, from the previously reported operational incident at the Kingsport site as a result of a steam line failure (the "steam line incident").

<sup>(3)</sup> Twelve months 2023 includes \$23 million accelerated depreciation related to the closure of an acetate yarn manufacturing facility in Europe.

<sup>(4)</sup> Fourth quarter and twelve months 2023 related to the sale of the Company's operations in Texas City, Texas, excluding the plasticizers operations ("Texas City Operations").



**Table 2A – Segment Sales Information**

	Fourth Quarter		Twelve Months	
	2024	2023	2024	2023
(Dollars in millions, unaudited)				
Sales by Segment				
Advanced Materials	\$ 720	\$ 705	\$ 3,050	\$ 2,932
Additives & Functional Products	696	640	2,862	2,834
Chemical Intermediates	503	513	2,134	2,143
Fibers	321	346	1,318	1,295
Total Sales by Segment	2,240	2,204	9,364	9,204
Other	5	3	18	6
Total Eastman Chemical Company	<u>\$ 2,245</u>	<u>\$ 2,207</u>	<u>\$ 9,382</u>	<u>\$ 9,210</u>

	Third Quarter
	2024
(Dollars in millions, unaudited)	
Sales by Segment	
Advanced Materials	\$ 787
Additives & Functional Products	744
Chemical Intermediates	593
Fibers	336
Total Sales by Segment	2,460
Other	4
Total Eastman Chemical Company	<u>\$ 2,464</u>

**Table 2B – Sales Revenue Change**

<b>Fourth Quarter 2024 Compared to Fourth Quarter 2023</b>				
(Unaudited)	<b>Change in Sales Revenue Due To</b>			
	<b>Revenue % Change</b>	<b>Volume / Product Mix Effect</b>	<b>Price Effect</b>	<b>Exchange Rate Effect</b>
Advanced Materials	2 %	5 %	(3) %	— %
Additives & Functional Products	9 %	7 %	2 %	— %
Chemical Intermediates	(2) %	(4) %	2 %	— %
Fibers	(7) %	(9) %	2 %	— %
Total Eastman Chemical Company	2 %	1 %	1 %	— %

<b>Twelve Months 2024 Compared to Twelve Months 2023</b>				
(Unaudited)	<b>Change in Sales Revenue Due To</b>			
	<b>Revenue % Change</b>	<b>Volume / Product Mix Effect</b>	<b>Price Effect</b>	<b>Exchange Rate Effect</b>
Advanced Materials	4 %	8 %	(4) %	— %
Additives & Functional Products	1 %	4 %	(3) %	— %
Chemical Intermediates	— %	3 %	(3) %	— %
Fibers	2 %	— %	2 %	— %
Total Eastman Chemical Company	2 %	4 %	(2) %	— %

<b>Fourth Quarter 2024 Compared to Third Quarter 2024</b>				
(Unaudited)	<b>Change in Sales Revenue Due To</b>			
	<b>Revenue % Change</b>	<b>Volume / Product Mix Effect</b>	<b>Price Effect</b>	<b>Exchange Rate Effect</b>
Advanced Materials	(9) %	(8) %	(1) %	— %
Additives & Functional Products	(6) %	(7) %	1 %	— %
Chemical Intermediates	(15) %	(13) %	(2) %	— %
Fibers	(4) %	(4) %	— %	— %
Total Eastman Chemical Company	(9) %	(8) %	(1) %	— %

**Table 2C – Sales by Customer Location**

(Dollars in millions, unaudited)	<b>Fourth Quarter</b>		<b>Twelve Months</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
Sales by Customer Location				
United States and Canada	\$ 942	\$ 907	\$ 3,937	\$ 3,938
Europe, Middle East, and Africa	622	612	2,571	2,558
Asia Pacific	556	573	2,363	2,227
Latin America	125	115	511	487
Total Eastman Chemical Company	<u>\$ 2,245</u>	<u>\$ 2,207</u>	<u>\$ 9,382</u>	<u>\$ 9,210</u>

**Table 3A - Segment, Other, and Company  
Non-GAAP Earnings (Loss) Before Interest and Taxes Reconciliations <sup>(1)</sup>**

	Fourth Quarter		Twelve Months	
	2024	2023	2024	2023
(Dollars in millions, unaudited)				
<b>Advanced Materials</b>				
Earnings before interest and taxes	\$ 107	\$ 65	\$ 442	\$ 343
Cost of sales impact from restructuring activities <sup>(2)</sup>	—	—	4	—
Asset impairments, restructuring, and other charges, net <sup>(2)</sup>	—	—	18	—
Excluding non-core item	107	65	464	343
<b>Additives &amp; Functional Products</b>				
Earnings before interest and taxes	128	67	487	436
Cost of sales impact from restructuring activities <sup>(2)</sup>	—	—	3	—
Excluding non-core item	128	67	490	436
<b>Chemical Intermediates</b>				
Earnings before interest and taxes	20	347	101	434
Net gain on divested business	—	(323)	—	(323)
Excluding non-core items	20	24	101	111
<b>Fibers</b>				
Earnings before interest and taxes	103	113	454	393
Cost of sales impact from restructuring activities	—	—	—	23
Asset impairments, restructuring, and other charges, net	—	—	—	6
Excluding non-core items	103	113	454	422
<b>Other</b>				
Loss before interest and taxes	(9)	(115)	(206)	(304)
Steam line incident (insurance proceeds) costs, net	—	—	—	(8)
Asset impairments, restructuring, and other charges net <sup>(3)</sup>	10	15	33	31
Mark-to-market pension and other postretirement benefit plans (gain) loss, net	(54)	53	(54)	53
Environmental and other costs <sup>(4)</sup>	—	—	16	13
Excluding non-core and unusual items	(53)	(47)	(211)	(215)
<b>Total Eastman Chemical Company</b>				
Earnings before interest and taxes	349	477	1,278	1,302
Cost of sales impact from restructuring activities	—	—	7	23
Steam line incident (insurance proceeds) costs, net	—	—	—	(8)
Asset impairments, restructuring, and other charges, net	10	15	51	37
Mark-to-market pension and other postretirement benefit plans (gain) loss, net	(54)	53	(54)	53
Environmental and other costs	—	—	16	13
Net gain on divested business	—	(323)	—	(323)
Total earnings before interest and taxes excluding non-core and unusual items	\$ 305	\$ 222	\$ 1,298	\$ 1,097

<sup>(1)</sup> See "Management's Discussion and Analysis of Financial Condition and Results of Operations" of the [Annual Report on Form 10-K](#) for 2023 for description of 2023 non-core and unusual items.

<sup>(2)</sup> Twelve months 2024 includes asset impairment charges of \$5 million, severance charges of \$4 million, and site closure costs of \$9 million related to the planned closure of a solvent-based resins production line at an advanced interlayers facility in North America. In addition, twelve months 2024 also includes inventory adjustment charges of \$4 million and \$3 million in the Advanced Materials ("AM") and the Additives and Functional Products ("AFP") segments, respectively, related to this planned closure.

<sup>(3)</sup> Fourth quarter and twelve months 2024 includes growth and profitability improvement initiatives of \$6 million and \$12 million, respectively. Additionally, fourth quarter and twelve months 2024 includes severance charges of \$4 million and \$21 million, respectively, as part of corporate cost reduction initiatives reported in "Other".

<sup>(4)</sup> Twelve months 2024 includes environmental and other costs from previously divested or non-operational sites and product lines.

**Table 3A - Segment, Other, and Company  
Non-GAAP Earnings (Loss) Before Interest and Taxes Reconciliations (continued)**

	Fourth Quarter		Twelve Months	
	2024	2023	2024	2023
(Dollars in millions, unaudited)				
Company Non-GAAP Earnings Before Interest and Taxes Reconciliations by Line Items				
Earnings before interest and taxes	349	477	1,278	1,302
Cost of sales	—	—	7	15
Asset impairments, restructuring, and other charges, net	10	15	51	37
Other components of post-employment (benefit) cost, net	(54)	53	(54)	53
Other (income) charges, net	—	—	16	13
Net gain on divested business	—	(323)	—	(323)
Total earnings before interest and taxes excluding non-core and unusual items	<u>\$ 305</u>	<u>\$ 222</u>	<u>\$ 1,298</u>	<u>\$ 1,097</u>

**Table 3A - Segment, Other, and Company**  
**Non-GAAP Earnings (Loss) Before Interest and Taxes Reconciliations (continued) <sup>(1)</sup>**

(Dollars in millions, unaudited)	<b>Third Quarter 2024</b>
<b>Advanced Materials</b>	
Earnings before interest and taxes	\$ 100
Cost of sales impact from restructuring activities	4
Asset impairments, restructuring, and other charges, net	18
Excluding non-core item	122
<b>Additives &amp; Functional Products</b>	
Earnings before interest and taxes	127
Cost of sales impact from restructuring activities	3
Excluding non-core item	130
<b>Chemical Intermediates</b>	
Earnings before interest and taxes	43
<b>Fibers</b>	
Earnings before interest and taxes	112
<b>Other</b>	
Loss before interest and taxes	(53)
Asset impairments, restructuring, and other charges, net	12
Excluding non-core and unusual items	(41)
<b>Total Eastman Chemical Company</b>	
Earnings before interest and taxes	329
Cost of sales impact from restructuring activities	7
Asset impairments, restructuring, and other charges, net	30
Total earnings before interest and taxes excluding non-core and unusual items	\$ 366
<b>Company Non-GAAP Earnings Before Interest and Taxes Reconciliations by Line Items</b>	
Earnings before interest and taxes	329
Cost of sales	7
Asset impairments, restructuring, and other charges, net	30
Total earnings before interest and taxes excluding non-core and unusual items	\$ 366

<sup>(1)</sup> See "Management's Discussion and Analysis of Financial Condition and Results of Operations" of the [Quarterly Report on Form 10-Q](#) for third quarter 2024 for description of third quarter 2024 non-core and unusual items.

**Table 3B - Segment Non-GAAP Earnings (Loss) Before Interest and Taxes Margins<sup>(1)(2)</sup>**

	Fourth Quarter				Twelve Months			
	2024		2023		2024		2023	
	Adjusted EBIT	Adjusted EBIT Margin	Adjusted EBIT	Adjusted EBIT Margin	Adjusted EBIT	Adjusted EBIT Margin	Adjusted EBIT	Adjusted EBIT Margin
Advanced Materials	\$ 107	14.9 %	\$ 65	9.2 %	\$ 464	15.2 %	\$ 343	11.7 %
Additives & Functional Products	128	18.4 %	67	10.5 %	490	17.1 %	436	15.4 %
Chemical Intermediates	20	4.0 %	24	4.7 %	101	4.7 %	111	5.2 %
Fibers	103	32.1 %	113	32.7 %	454	34.4 %	422	32.6 %
Total segment EBIT excluding non-core and unusual items	358	16.0 %	269	12.2 %	1,509	16.1 %	1,312	14.3 %
Other	(53)		(47)		(211)		(215)	
Total EBIT excluding non-core and unusual items	<u>\$ 305</u>	13.6 %	<u>\$ 222</u>	10.1 %	<u>\$ 1,298</u>	13.8 %	<u>\$ 1,097</u>	11.9 %

	Third Quarter	
	2024	
	Adjusted EBIT	Adjusted EBIT Margin
Advanced Materials	\$ 122	15.5 %
Additives & Functional Products	130	17.5 %
Chemical Intermediates	43	7.3 %
Fibers	112	33.3 %
Total segment EBIT excluding non-core and unusual items	407	16.5 %
Other	(41)	
Total EBIT excluding non-core and unusual items	<u>\$ 366</u>	14.9 %

<sup>(1)</sup> For identification of excluded non-core and unusual items and reconciliations to GAAP EBIT, see [Table 3A](#).

<sup>(2)</sup> Adjusted EBIT margin is non-GAAP EBIT divided by GAAP sales. See [Table 2A](#) for sales.

**Table 4 – Non-GAAP Earnings Before Interest and Taxes, Net Earnings, and Earnings Per Share Reconciliations**

Fourth Quarter 2024						
(Dollars in millions, except per share amounts, unaudited)	Earnings Before Interest and Taxes	Earnings Before Income Taxes	(Benefit from) Provision for Income Taxes	Effective Income Tax Rate	Net Earnings Attributable to Eastman	
					After Tax	Per Diluted Share
<b>As reported (GAAP)</b>	\$ 349	\$ 297	\$ (34)	(11)%	\$ 330	\$ 2.82
<b>Non-Core and Unusual Items:</b> <sup>(1)</sup>						
Asset impairments, restructuring, and other charges, net	10	10	(1)		11	0.09
Mark-to-market pension and other postretirement benefit plans (gain) loss, net	(54)	(54)	(14)		(40)	(0.34)
Tax expense associated with previously divested business	—	—	(7)		7	0.06
Interim adjustment to tax provision <sup>(2)</sup>	—	—	89		(89)	(0.76)
Non-GAAP (Excluding non-core and unusual items and with adjusted provision for income taxes)	<u>\$ 305</u>	<u>\$ 253</u>	<u>\$ 33</u>	14 %	<u>\$ 219</u>	<u>\$ 1.87</u>
Fourth Quarter 2023						
(Dollars in millions, except per share amounts, unaudited)	Earnings Before Interest and Taxes	Earnings Before Income Taxes	Provision for Income Taxes	Effective Income Tax Rate	Net Earnings Attributable to Eastman	
					After Tax	Per Diluted Share
<b>As reported (GAAP)</b>	\$ 477	\$ 425	\$ 114	27 %	\$ 310	\$ 2.61
<b>Non-Core and Unusual Items:</b> <sup>(1)</sup>						
Asset impairments, restructuring, and other charges, net	15	15	1		14	0.12
Mark-to-market pension and other postretirement benefit plans (gain) loss, net	53	53	14		39	0.33
Net gain on divested business	(323)	(323)	(98)		(225)	(1.89)
Interim adjustment to tax provision <sup>(2)</sup>	—	—	(17)		17	0.14
Non-GAAP (Excluding non-core and unusual items and with adjusted provision for income taxes)	<u>\$ 222</u>	<u>\$ 170</u>	<u>\$ 14</u>	8 %	<u>\$ 155</u>	<u>\$ 1.31</u>

<sup>(1)</sup> See [Table 3A](#) for description of fourth quarter 2024 and 2023 non-core and unusual items excluded from non-GAAP EBIT. Provision for income taxes for non-core and unusual items is calculated using the tax rate for the jurisdiction where the gains are taxable and the expenses are deductible.

<sup>(2)</sup> Fourth quarter 2024 and 2023 is a reconciliation of the adjustments made in interim quarters to reflect the previously forecasted full year effective tax rate.

**Table 4 – Non-GAAP Earnings Before Interest and Taxes, Net Earnings, and Earnings Per Share Reconciliations (continued)**

Twelve Months 2024						
	Earnings Before Interest and Taxes	Earnings Before Income Taxes	Provision for Income Taxes	Effective Income Tax Rate	Net Earnings Attributable to Eastman	
					After Tax	Per Diluted Share
(Dollars in millions, except per share amounts, unaudited)						
<b>As reported (GAAP)</b>	\$ 1,278	\$ 1,078	\$ 170	16 %	\$ 905	\$ 7.67
<b>Non-Core or Unusual Items:</b> <sup>(1)</sup>						
Cost of sales impact from restructuring activities	7	7	2		5	0.04
Asset impairments, restructuring, and other charges, net	51	51	10		41	0.36
Mark-to-market pension and other postretirement benefit plans (gain) loss, net	(54)	(54)	(14)		(40)	(0.34)
Environmental and other costs	16	16	3		13	0.10
Tax expense associated with previously divested business	—	—	(7)		7	0.06
Non-GAAP (Excluding non-core and unusual items)	<u>\$ 1,298</u>	<u>\$ 1,098</u>	<u>\$ 164</u>	15 %	<u>\$ 931</u>	<u>\$ 7.89</u>
Twelve Months 2023						
	Earnings Before Interest and Taxes	Earnings Before Income Taxes	Provision for Income Taxes	Effective Income Tax Rate	Net Earnings Attributable to Eastman	
					After Tax	Per Diluted Share
(Dollars in millions, except per share amounts, unaudited)						
<b>As reported (GAAP)</b>	\$ 1,302	\$ 1,087	\$ 191	18 %	\$ 894	\$ 7.49
<b>Non-Core or Unusual Items:</b> <sup>(1)</sup>						
Cost of sales impact from restructuring activities	23	23	3		20	0.17
Steam line incident costs (insurance proceeds), net	(8)	(8)	(2)		(6)	(0.05)
Asset impairments, restructuring, and other charges, net	37	37	5		32	0.26
Mark-to-market pension and other postretirement benefit plans (gain) loss, net	53	53	14		39	0.33
Environmental and other costs	13	13	4		9	0.08
Net gain on divested business	(323)	(323)	(98)		(225)	(1.88)
Non-GAAP (Excluding non-core and unusual items)	<u>\$ 1,097</u>	<u>\$ 882</u>	<u>\$ 117</u>	13 %	<u>\$ 763</u>	<u>\$ 6.40</u>

<sup>(1)</sup> See [Table 3A](#) for description of 2024 and 2023 non-core and unusual items excluded from non-GAAP EBIT. Provision for income taxes for non-core and unusual items is calculated using the tax rate for the jurisdiction where the gains are taxable and the expenses are deductible.



**Table 4 – Non-GAAP Earnings Before Interest and Taxes, Net Earnings,  
and Earnings Per Share Reconciliations (continued)**

	Third Quarter 2024					
	Earnings Before Interest and Taxes	Earnings Before Income Taxes	Provision for Income Taxes	Effective Income Tax Rate	Net Earnings Attributable to Eastman	
					After Tax	Per Diluted Share
(Dollars in millions, except per share amounts, unaudited)						
<b>As reported (GAAP)</b>	\$ 329	\$ 280	\$ 99	35 %	\$ 180	\$ 1.53
<b>Non-Core and Unusual Items:</b> <sup>(1)</sup>						
Cost of sales impact from restructuring activities	7	7	2		5	0.04
Asset impairments, restructuring, and other charges, net	30	30	8		22	0.19
Interim adjustment to tax provision <sup>(2)</sup>	—	—	(59)		59	0.50
Non-GAAP (Excluding non-core and unusual items and with adjusted provision for income taxes)	<u>\$ 366</u>	<u>\$ 317</u>	<u>\$ 50</u>	16 %	<u>\$ 266</u>	<u>\$ 2.26</u>

<sup>(1)</sup> See [Table 3A](#) for description of third quarter 2024 non-core and unusual items excluded from non-GAAP EBIT. Provision for income taxes for non-core and unusual items is calculated using the tax rate for the jurisdiction where the gains are taxable and the expenses are deductible.

<sup>(2)</sup> The adjusted provision for income taxes for third quarter 2024 was calculated applying the then forecasted full year effective tax rate.

**Table 5 – Statements of Cash Flows**

	Fourth Quarter		Twelve Months	
	2024	2023	2024	2023
(Dollars in millions, unaudited)				
Operating activities				
Net earnings	\$ 331	\$ 311	\$ 908	\$ 896
Adjustments to reconcile net earnings to net cash provided by operating activities:				
Depreciation and amortization	129	118	509	498
Mark-to-market pension and other postretirement benefit plans (gain) loss, net	(54)	53	(54)	53
Asset impairment charges	—	—	5	—
Gain on sale of assets	—	(15)	—	(15)
Gain on divested business	—	(323)	—	(323)
Provision for (benefit from) deferred income taxes	24	54	(52)	(102)
Changes in operating assets and liabilities, net of effect of acquisitions and divestitures:				
(Increase) decrease in trade receivables	182	58	28	126
(Increase) decrease in inventories	(122)	54	(344)	201
Increase (decrease) in trade payables	152	173	188	(190)
Pension and other postretirement contributions (in excess of) less than expenses	(12)	(27)	(51)	(66)
Variable compensation payments (in excess of) less than expenses	55	69	99	142
Other items, net	(145)	(73)	51	154
<b>Net cash provided by operating activities</b>	<b>540</b>	<b>452</b>	<b>1,287</b>	<b>1,374</b>
Investing activities				
Additions to properties and equipment	(179)	(179)	(599)	(828)
Government incentives	9	—	9	—
Proceeds from sale of businesses	38	418	38	456
Acquisition, net of cash acquired	—	(3)	—	(77)
Other items, net	—	12	18	17
<b>Net cash used in investing activities</b>	<b>(132)</b>	<b>248</b>	<b>(534)</b>	<b>(432)</b>
Financing activities				
Net decrease in commercial paper and other borrowings	—	(399)	—	(326)
Proceeds from borrowings	—	—	1,237	796
Repayment of borrowings	—	—	(1,039)	(808)
Dividends paid to stockholders	(94)	(94)	(379)	(376)
Treasury stock purchases	(100)	(100)	(300)	(150)
Other items, net	13	—	27	(24)
<b>Net cash used in financing activities</b>	<b>(181)</b>	<b>(593)</b>	<b>(454)</b>	<b>(888)</b>
Effect of exchange rate changes on cash and cash equivalents	(12)	2	(10)	1
<b>Net change in cash and cash equivalents</b>	<b>215</b>	<b>109</b>	<b>289</b>	<b>55</b>
Cash and cash equivalents at beginning of period	622	439	548	493
Cash and cash equivalents at end of period	<u>\$ 837</u>	<u>\$ 548</u>	<u>\$ 837</u>	<u>\$ 548</u>

**Table 6 – Total Borrowings to Net Debt Reconciliations**

(Dollars in millions, unaudited)	December 31, <b>2024</b>	December 31, <b>2023</b>
Total borrowings	\$ 5,017	\$ 4,846
Less: Cash and cash equivalents	837	548
Net debt <sup>(1)</sup>	<u>\$ 4,180</u>	<u>\$ 4,298</u>

<sup>(1)</sup> Includes non-cash decrease of \$32 million in 2024 and non-cash increase of \$20 million in 2023 resulting from foreign currency exchange rates.