### CREDIT EDA CASE STUDY

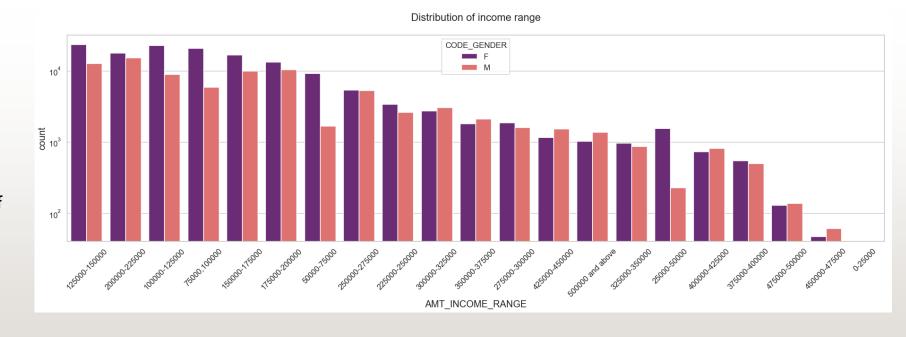
**ARNAB MITRA** 

#### CATEGORICAL UNIVARIATE ANALYSIS FOR TARGET 0

#### DISTRIBUTION OF INCOME RANGE

Points to be concluded from the graph on the right side.

- Female counts are higher than male.
- Income range from 100000 to 200000 is having more number of credits.
- This graph show that females are more than male in having credits for that range.
- Very less count for income range 400000 and above.



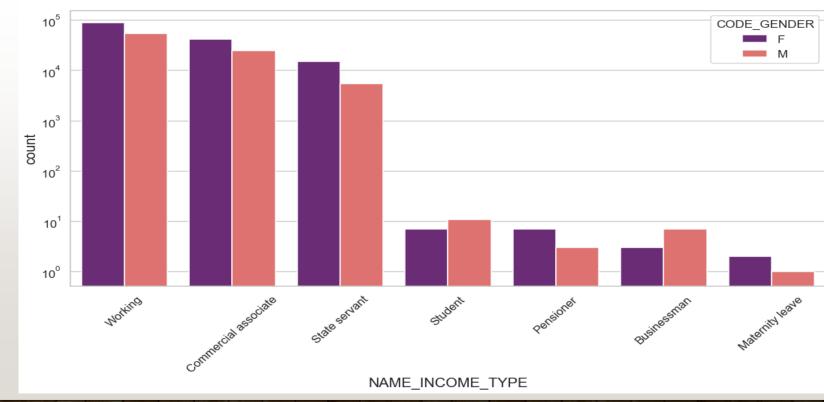
#### DISTRIBUTION OF INCOME

#### **TYPE**

. . . \_

Points to be concluded from the graph on the right.

- For income type 'working',
   'commercial associate', and 'State
   Servant' the number of credits
   are higher than others.
- For this Females are having more number of credits than male.
- Less number of credits for income type 'student', 'pensioner', 'Businessman' and 'Maternity leave'.

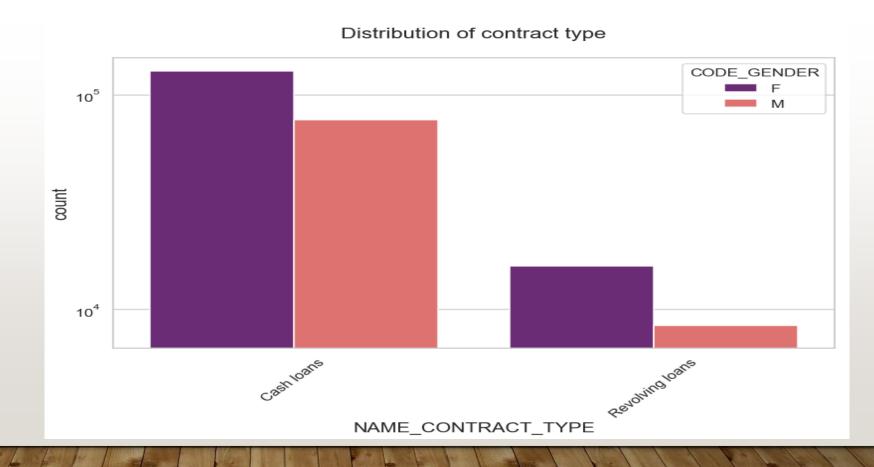


Distribution of Income type

#### DISTRIBUTION FOR CONTRACT TYPE

Points to be concluded from the graph on the right.

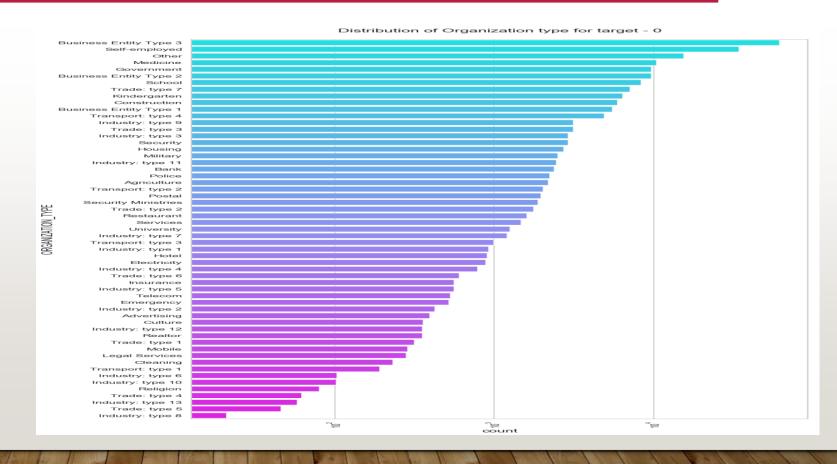
- For contract type 'cash loans' is having higher number of credits than 'Revolving loans' contract type.
- For this also Female is leading for applying credits.



#### DISTRIBUTION OF ORGANIZATION TYPE

Points to be concluded from the graph on the right.

- Clients which have applied for credits are from most of the organization type 'Business entity Type 3', 'Self employed', 'Other', 'Medicine' and 'Government'.
- Less clients are from Industry type 8,type 6, type 10, religion and trade type 5, type 4.

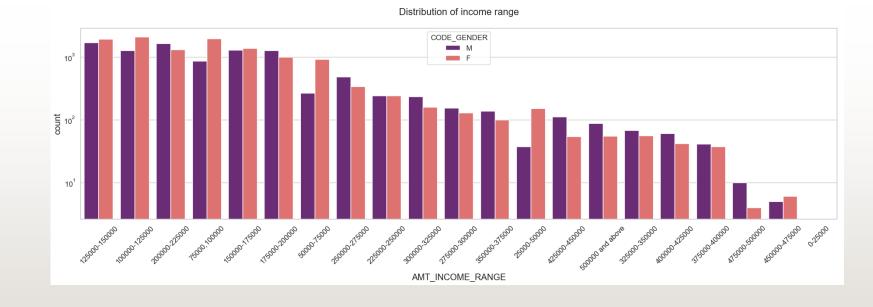


#### CATEGORICAL UNIVARIATE ANALYSIS FOR TARGET I

#### DISTRIBUTION OF INCOME RANGE

Points to be concluded from the graph on the right side.

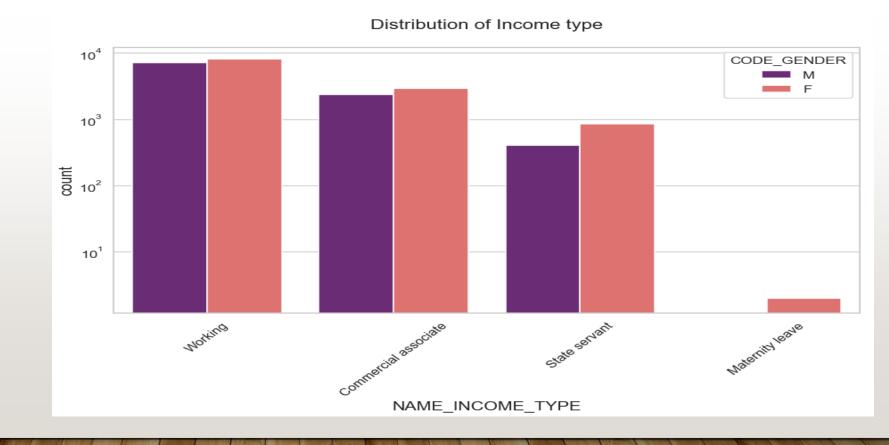
- Male counts are higher than female.
- Income range from 100000 to 200000 is having more number of credits.
- This graph show that males are more than female in having credits for that range.
- Very less count for income range 400000 and above.



#### DISTRIBUTION OF INCOMETYPE

Points to be concluded from the graph on the right side.

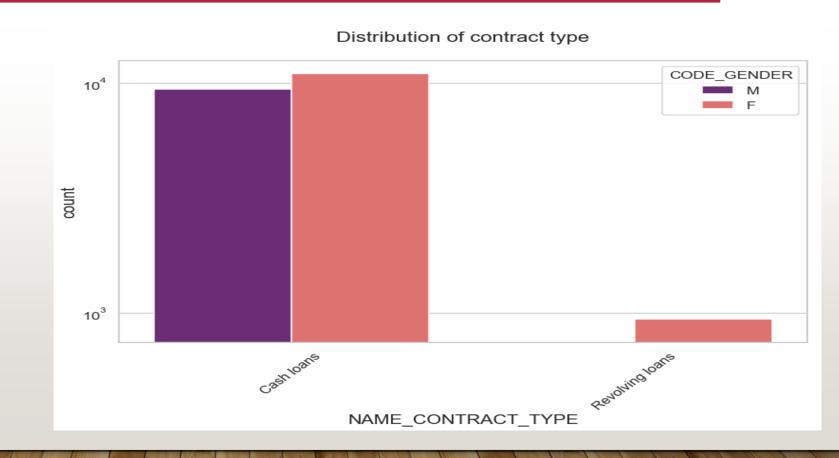
- For income type 'working',
   'commercial associate', and 'State
   Servant' the number of credits are
   higher than other i.e. 'Maternity
   leave.
- For this Females are having more number of credits than male.
- Less number of credits for income type 'Maternity leave'.
- For type I:There is no income type for 'student', 'pensioner' and 'Businessman' which means they don't do any late payments.



#### DISTRIBUTION FOR CONTRACT TYPE

Points to be concluded from the graph on the right.

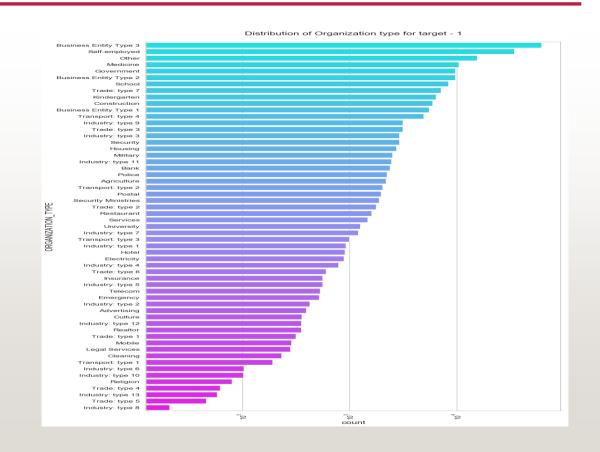
- For contract type 'cash loans' is having higher number of credits than 'Revolving loans' contract type.
- For this also Female is leading for applying credits.
- For type I: there is only Female Revolving loans.



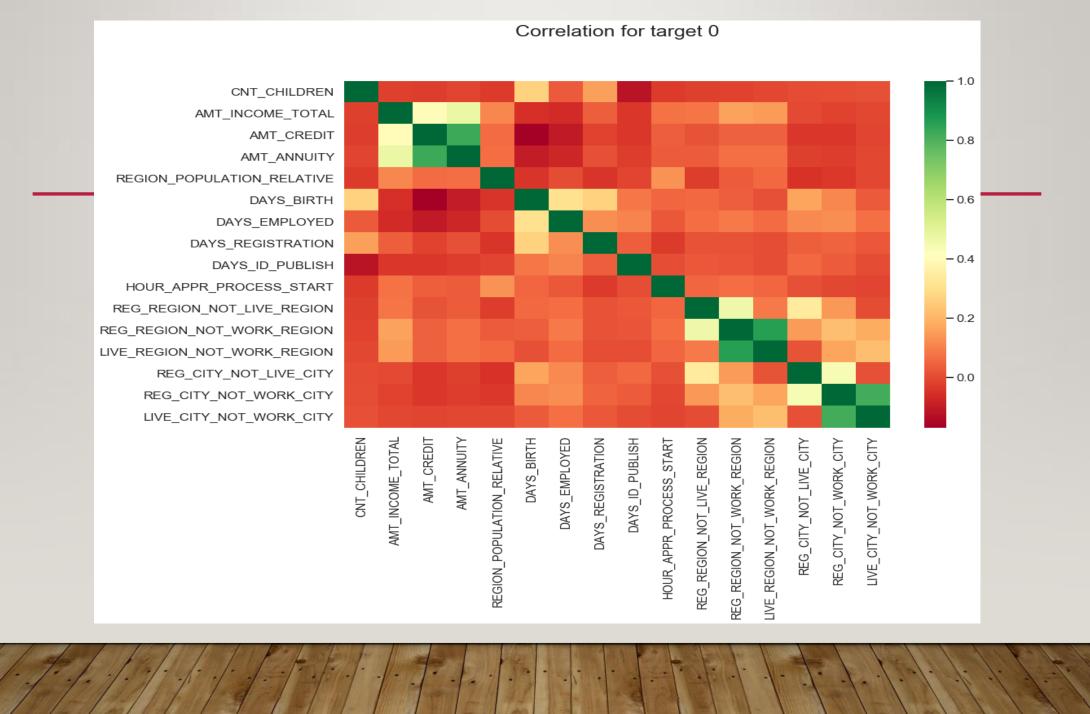
#### DISTRIBUTION OF ORGANIZATION TYPE

Points to be concluded from the graph on the right.

- Clients which have applied for credits are from most of the organization type 'Business entity Type 3', 'Self employed', 'Other', 'Medicine' and 'Government'.
- Less clients are from Industry type 8,type 6, type 10, religion and trade type 5, type 4.
- Same as type 0 in distribution of organization type.



#### CORRELATION OF TARGET 0



#### CORRELATION FOR TARGET 0

Points to be concluded from the graph presented before.

- Credit amount is inversely proportional to the date of birth, which means Credit amount is higher for low age and vice-versa.
- Credit amount is inversely proportional to the number of children client have, means Credit amount is higher for less children count client have and vice-versa.
- Income amount is inversely proportional to the number of children client have, means more income for less children client have and vice-versa.
- less children client have in densely populated area.
- Credit amount is higher to densely populated area.
- The income is also higher in densely populated area.



#### CORRELATION FOR TYPE I

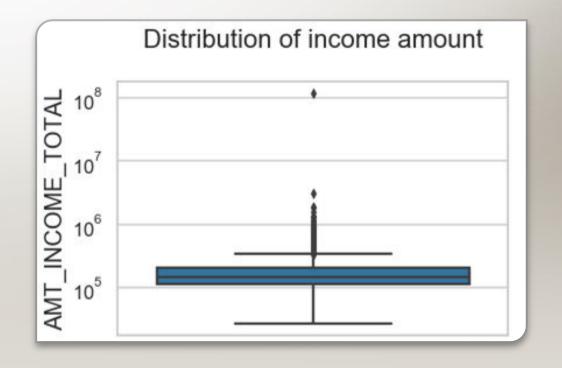
This heat map for Target I is also having quite a same observation just like Target 0. But for few points are different. They are listed below.

- The client's permanent address does not match contact address are having less children and vice-versa
- The client's permanent address does not match work address are having less children and vice-versa

### CATEGORICAL UNIVARIATE ANALYSIS FOR VARIABLES TARGET 0

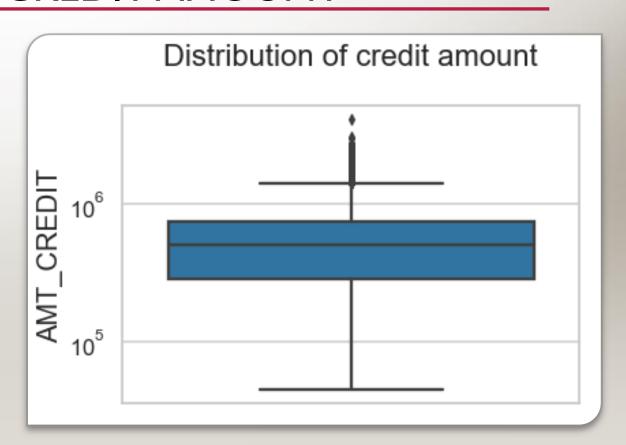
#### **BOXPLOT FOR INCOME AMOUNT**

- Some outliers are noticed in income amount.
- The third quartiles is very slim for income amount.



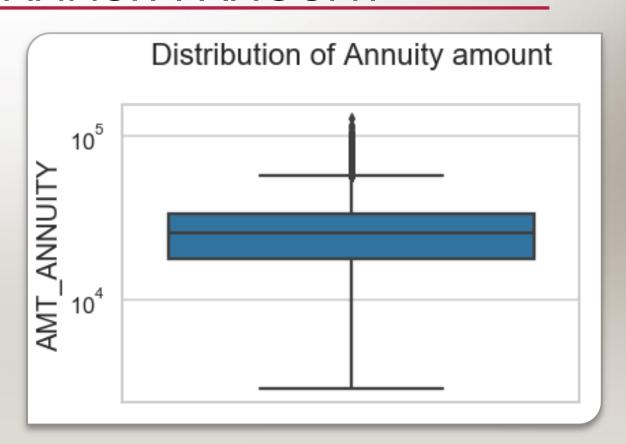
#### **BOXPLOT FOR CREDIT AMOUNT**

- Some outliers are noticed in credit amount.
- The first quartile is bigger than third quartile for credit amount which means most of the credits of clients are present in the first quartile.



#### **BOXPLOT FOR ANNUITY AMOUNT**

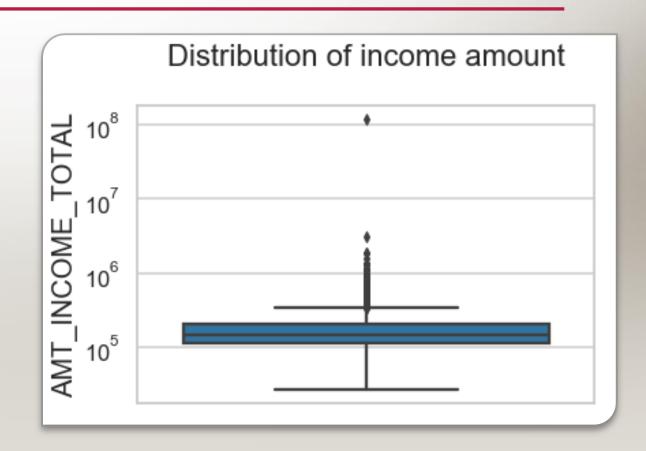
- Some outliers are noticed in annuity amount.
- The first quartile is bigger than third quartile for annuity amount which means most of the annuity clients are from first quartile.



## CATEGORICAL UNIVARIATE ANALYSIS FOR VARIABLES TARGET I

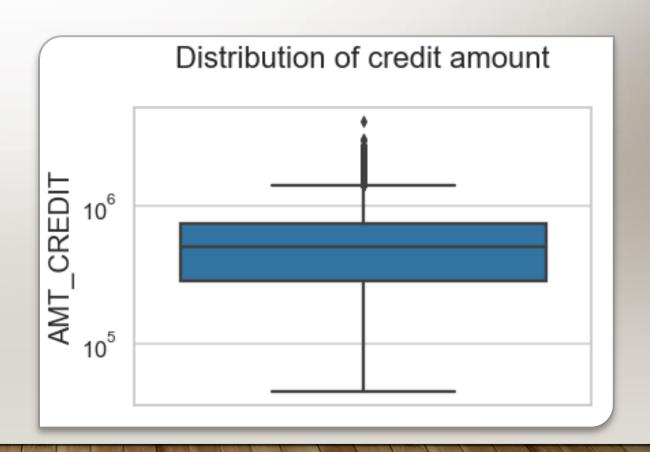
#### **BOXPLOT FOR INCOME AMOUNT**

- Some outliers are noticed in income amount.
- The third quartiles is very slim for income amount.
- Most of the clients of income are present in first quartile.



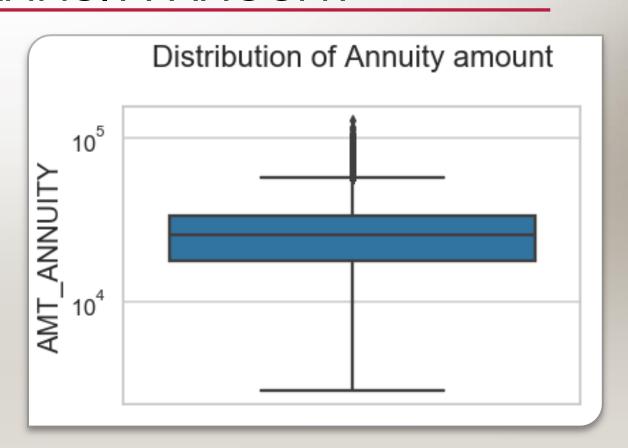
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#### **BOXPLOT FOR ANNUITY AMOUNT**

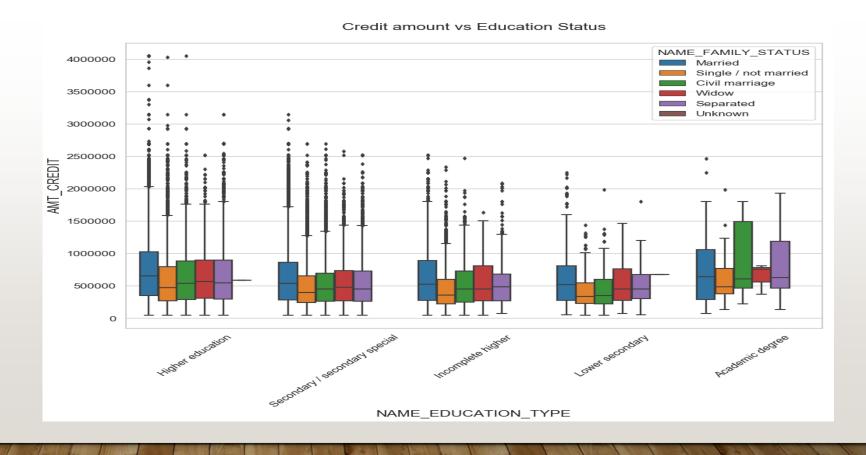
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#### BIVARIATE ANALYSIS FOR TYPE 0

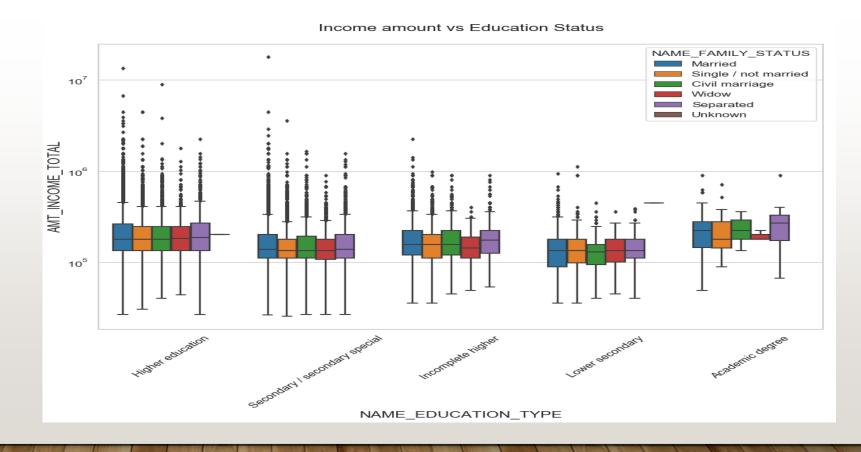
#### CREDIT AMOUNT VS EDUCATION STATUS

- Family status of 'civil marriage',
   'marriage' and 'separated' of
   Academic degree education are
   having higher number of credits
   than others.
- Higher education of family status of 'marriage', 'single' and 'civil marriage' are having more outliers.
- Civil marriage for Academic degree is having most of the credits in the third quartile.



#### INCOME AMOUNT VS EDUCATION STATUS

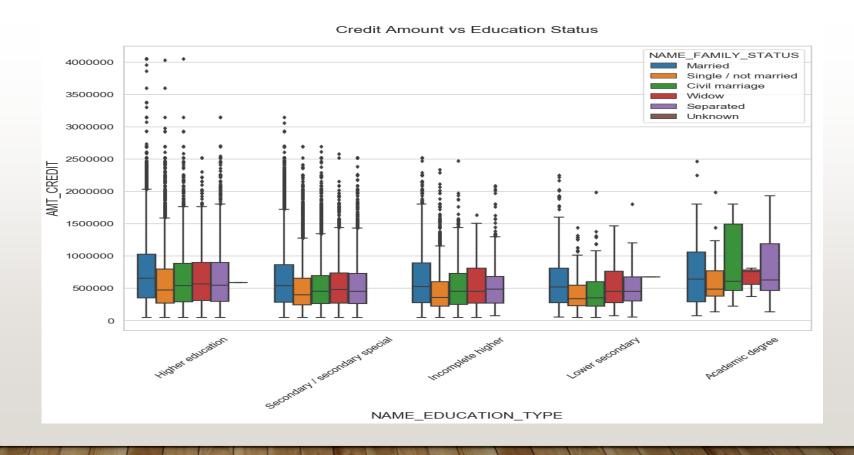
- For Education type 'Higher education' the income amount mean is mostly equal with family status. It does contain many outliers.
- Less outlier are having for Academic degree but they are having the income amount is little higher that Higher education.
- Lower secondary of civil marriage family status are have less income amount than others.



#### BIVARIATE ANALYSIS FOR TYPE I

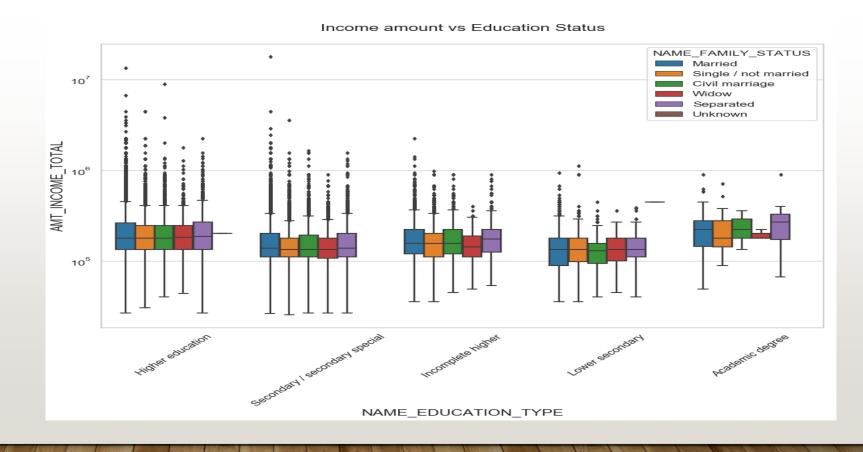
#### CREDIT AMOUNT VS EDUCATION STATUS

- Quite similar from Target 0, we can say that Family status of 'civil marriage', 'marriage' and 'separated' of Academic degree education are having higher number of credits than others.
- Most of the outliers are from Education type 'Higher education' and 'Secondary'.
- Civil marriage for Academic degree is having most of the credits in the third quartile.



#### INCOME AMOUNT VS EDUCATION STATUS

- Have some similarity with Target0,
   From above boxplot for
   Education type 'Higher education'
   the income amount is mostly
   equal with family status.
- Less outlier are having for Academic degree but there income amount is little higher that Higher education.
- Lower secondary are have less income amount than others.



# UNIVARIATE ANALYSIS AFTER MERGING PREVIOUS DATA

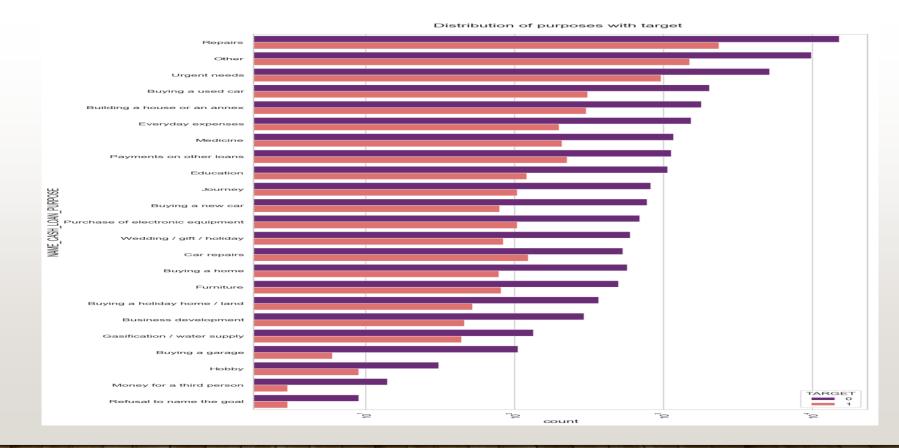
#### DISTRIBUTION OF CONTRACT STATUS WITH PURPOSES

- Most rejection of loans came from purpose 'repairs'.
- For education purposes we have equal number of approves and rejection
- Paying other loans and buying a new car is having significant higher rejection than approves.

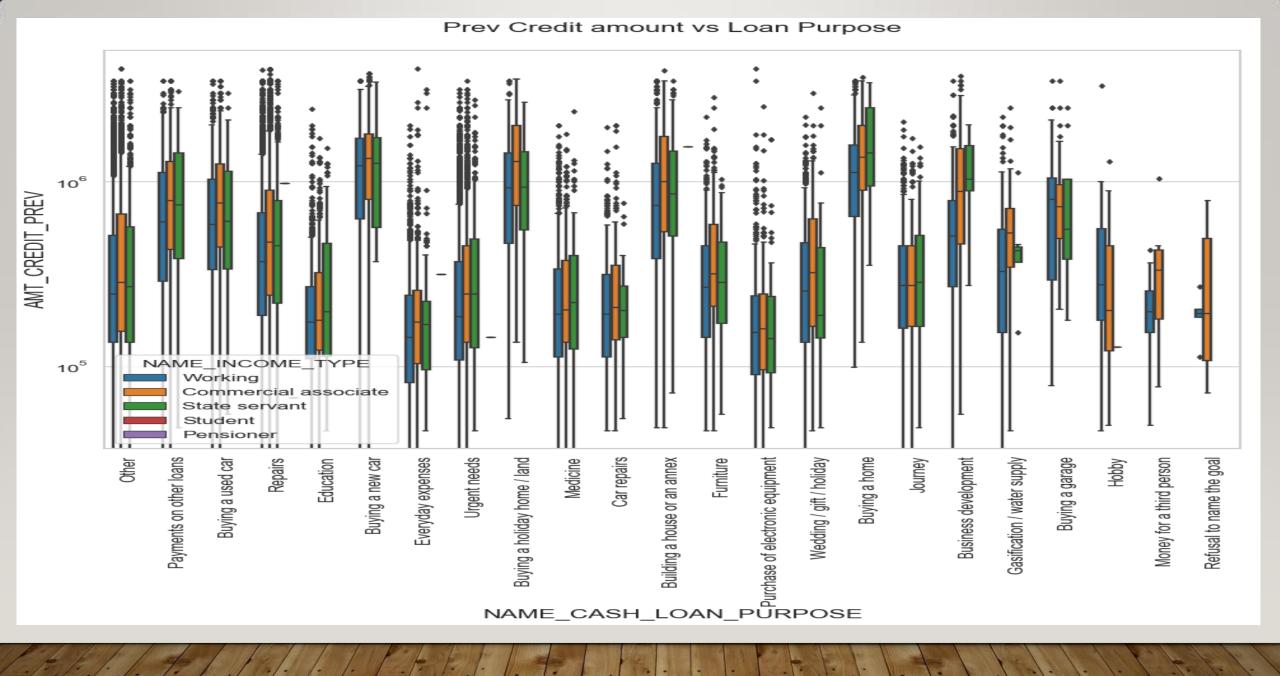


#### DISTRIBUTION OF PURPOSES WITH TARGET

- Loan purposes with 'Repairs' are facing more difficulties in payment on time.
- There are few places where loan payment is significant higher than facing difficulties. They are 'Buying a garage', 'Business development', 'Buying land', 'Buying a new car' and 'Education' Hence we can focus on these purposes for which the client is having for minimal payment difficulties.



#### PERFORMING BIVARIATE ANALYSIS



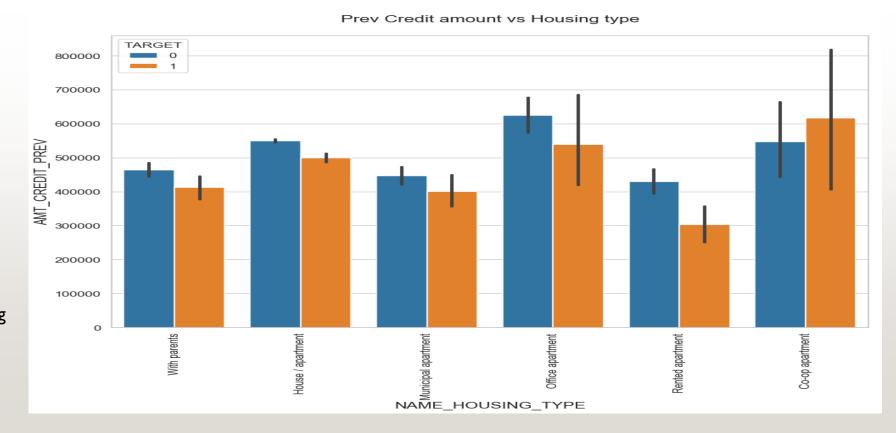
#### PREVIOUS CREDIT AMOUNT VS LOAN PURPOSE

From the previous graph we can conclude the below points:

- The credit amount of Loan purposes like 'Buying a home', 'Buying a land', 'Buying a new car' and 'Building a house' is higher.
- Income type of state servants have a significant amount of credit applied
- Money for third person or a Hobby is having less credits applied for.

#### PREVIOUS CREDIT AMOUNT VS HOUSING TYPE

- Here for Housing type, office apartment is having higher credit of target 0 and co-op apartment is having higher credit of target 1.
- So, we can conclude that bank should avoid giving loans to the housing type of co-op apartment as they are having difficulties in payment.
- Bank can focus mostly on housing type with parents or House\apartment or municipal apartment for successful payments.



#### CONCLUSION

- Banks should focus more on contract type 'Student', 'pensioner' and 'Businessman' with housing 'type other than 'Co-op apartment' for successful payments.
- Banks should focus less on income type 'Working' as they are having most number of unsuccessful payments.
- Also with loan purpose 'Repair' is having higher number of unsuccessful payments on time.
- Get as much as clients from housing type 'With parents' as they are having least number of unsuccessful payments.

### **THANK YOU**